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FINAL REPORT
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1987

Census of Wholesale Trade

WC87-A-52

Changed August 1991

CHANGE SHEET

United States

Data for Drugs, Drug Proprieties, and Druggists' Sundries (SIC 5122) originally published in the United States report, WC87-A-52, have been revised. The revised data are designated with an "r." For your convenience, the following pages begin with the same page number as in the published report.



U.S. Department of Commerce
BUREAU OF THE CENSUS

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Table 1. Summary Statistics for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | Wholesale trade | 469 539 | 2 524 726 802 | 133 359 426 | 32 030 202 | '5 596 024 | '280 978 645 | 153 283 647 | 165 092 280 |
| | TYPES OF OPERATION | | | | | | | | |
| | Merchant wholesalers | 390 982 | 1 478 169 192 | 100 415 695 | 23 860 348 | 4 475 879 | 214 023 513 | 129 886 926 | 141 082 535 |
| | Wholesale distributors and jobbers | 359 238 | 1 123 046 826 | 89 086 196 | 21 149 042 | 4 043 217 | 181 824 774 | 101 661 798 | 109 404 088 |
| | Importers | 17 802 | 224 508 807 | 8 478 636 | 2 046 412 | 296 055 | 24 688 948 | 22 167 213 | 24 524 485 |
| | Exporters | 5 889 | 80 230 283 | 1 375 212 | 326 678 | 50 820 | 3 469 646 | 3 047 894 | 3 563 687 |
| | Terminal grain elevators | 367 | 9 847 726 | 124 710 | 27 828 | 5 175 | 398 041 | 597 980 | 773 783 |
| | Country grain elevators | 5 130 | 22 468 843 | 690 964 | 155 708 | 36 923 | 2 007 667 | 1 708 744 | 2 000 859 |
| | Assemblers of farm products, except country grain elevators | 2 556 | 18 066 707 | 659 977 | 154 680 | 43 689 | 1 634 437 | 703 297 | 815 633 |
| | Manufacturers' sales branches and sales offices | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | '862 018 | '54 376 512 | 22 614 912 | 23 179 331 |
| | Sales branches (with stock) | 21 935 | 342 902 650 | 17 941 068 | 4 434 582 | '611 593 | '36 994 787 | 22 614 912 | 23 179 331 |
| | Sales offices (without stock) | 14 375 | 440 221 746 | 8 536 647 | 2 161 480 | 250 425 | 17 381 725 | - | - |
| | Agents, brokers, and commission merchants .. | 42 247 | 263 433 214 | 6 466 016 | 1 573 792 | 258 127 | 12 578 620 | 781 809 | 830 414 |
| | Auction companies | 1 336 | 23 399 648 | 253 152 | 60 219 | 36 762 | 559 576 | 44 949 | 42 875 |
| | Brokers | 8 880 | 94 996 837 | 1 684 609 | 412 875 | 65 429 | 3 217 181 | 111 490 | 113 436 |
| | Commission merchants | 6 421 | 32 749 511 | 911 560 | 219 780 | 37 608 | 1 860 918 | 134 603 | 144 078 |
| | Import agents | 665 | 5 853 455 | 155 955 | 39 424 | 4 906 | 341 602 | 54 311 | 45 455 |
| | Export agents | 518 | 7 907 631 | 93 631 | 23 588 | 4 041 | 210 981 | 23 512 | 27 071 |
| | Manufacturers' agents | 24 427 | 98 526 132 | 3 367 109 | 817 906 | 109 381 | 6 388 362 | 412 944 | 457 499 |
| | TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | |
| | Wholesale trade | 469 539 | 2 524 726 802 | 133 359 426 | 32 030 202 | '5 596 024 | '280 978 645 | 153 283 647 | 165 092 280 |
| 50 | Durable goods | 297 292 | 1 278 770 937 | 82 769 938 | 19 925 072 | 3 331 780 | 168 533 888 | 99 935 236 | 106 822 946 |
| 501 | Motor vehicles and motor vehicle parts and supplies ---- | 45 848 | 326 625 428 | 9 872 259 | 2 371 802 | 482 501 | 21 461 438 | 18 632 356 | 20 671 131 |
| 5012 | Automobiles and other motor vehicles | 7 125 | 246 933 163 | 2 910 475 | 703 105 | 124 448 | 7 657 208 | 8 313 607 | 9 882 873 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 3 570 | 193 043 632 | 1 222 626 | 295 738 | 54 602 | 4 776 103 | 5 582 938 | 6 911 096 |
| | Automobiles and motorcycles | 3 146 | 189 651 973 | 1 128 423 | 274 520 | 50 277 | 4 597 017 | 5 450 464 | 6 768 891 |
| | Buses and recreational vehicles | 424 | 3 391 659 | 94 203 | 21 218 | 4 325 | 179 086 | 132 474 | 142 205 |
| | Trucks and tractors | 3 555 | 53 889 531 | 1 687 849 | 407 367 | 69 846 | 2 881 105 | 2 730 669 | 2 971 777 |
| | Light trucks (14,000 lbs. or less) | 754 | 31 817 331 | 299 446 | 71 490 | 12 258 | 519 875 | 494 501 | 561 623 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 2 801 | 22 072 200 | 1 388 403 | 335 877 | 57 588 | 2 361 230 | 2 236 168 | 2 410 154 |
| 5013 | Motor vehicle supplies and new parts | 28 902 | 62 455 757 | 5 478 009 | 1 313 497 | 279 562 | 10 628 656 | 8 547 094 | 8 970 558 |
| | Motor vehicle supplies and new parts—warehouse distributors | 15 595 | 39 704 261 | 3 272 220 | 783 647 | 163 493 | 6 281 872 | 5 264 369 | 5 512 782 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 10 646 | 33 877 350 | 2 391 565 | 572 018 | 113 850 | 4 676 651 | 4 256 036 | 4 458 434 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | 4 949 | 5 826 911 | 880 655 | 211 629 | 49 643 | 1 605 221 | 1 008 333 | 1 054 348 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 12 872 | 21 813 474 | 2 100 629 | 504 725 | 111 555 | 4 156 103 | 3 201 690 | 3 375 581 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 8 376 | 17 340 641 | 1 455 949 | 351 114 | 75 045 | 2 975 984 | 2 481 066 | 2 621 733 |
| | Petroleum products marketing equipment | 4 496 | 4 472 833 | 644 680 | 153 611 | 36 510 | 1 180 119 | 720 624 | 753 848 |
| | | 435 | 938 022 | 105 160 | 25 125 | 4 514 | 190 681 | 81 035 | 82 195 |
| 5014 | Tires and tubes | 3 746 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 6 075 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and home furnishings | 14 521 | 48 122 500 | 3 652 346 | 882 294 | 153 045 | 7 883 280 | 3 439 328 | 3 711 816 |
| 5021 | Furniture | 6 819 | 18 629 851 | 1 704 272 | 410 676 | 68 995 | 3 402 225 | 1 095 590 | 1 219 746 |
| | Household and lawn furniture | 2 823 | 6 764 145 | 420 040 | 97 472 | 18 622 | 985 175 | 459 356 | 541 976 |
| | Office and business furniture | 3 996 | 11 865 706 | 1 284 232 | 313 204 | 50 373 | 2 417 050 | 636 234 | 677 770 |
| 5023 | Home furnishings | 7 702 | 29 492 649 | 1 948 074 | 471 618 | 84 050 | 4 481 055 | 2 343 738 | 2 492 070 |
| | Household china, glassware, and crockery | 919 | 3 974 630 | 246 044 | 61 053 | 10 633 | 686 962 | 469 912 | 449 959 |
| | Linens, domestics, draperies, and curtains | 1 369 | 6 743 058 | 333 701 | 82 298 | 14 862 | 782 302 | 390 284 | 428 707 |
| | Floor coverings | 3 095 | 12 544 961 | 890 062 | 213 941 | 36 146 | 1 895 890 | 972 273 | 1 048 514 |
| | Other home furnishings | 2 319 | 6 230 000 | 478 267 | 114 326 | 22 409 | 1 115 901 | 511 269 | 564 890 |
| 503 | Lumber and other construction materials | 19 075 | 79 945 974 | 5 476 237 | 1 276 726 | 231 148 | 11 223 859 | 5 091 312 | 5 639 211 |
| 5031 | Lumber, plywood, millwork, and wood panels | 8 098 | 45 877 452 | 2 812 377 | 662 686 | 119 796 | 5 554 454 | 2 990 193 | 3 351 957 |
| | Lumber—without yard | 1 758 | 11 665 037 | 386 754 | 91 703 | 15 024 | 766 559 | 225 093 | 256 730 |
| | Lumber—with yard | 2 102 | 12 036 260 | 823 361 | 190 596 | 36 321 | 1 703 659 | 998 622 | 1 170 558 |
| | Plywood, millwork, and wood panels | 4 238 | 22 176 155 | 1 602 262 | 380 387 | 68 451 | 3 084 236 | 1 766 478 | 1 924 669 |
| 5032 | Brick, stone, and related construction materials | 3 880 | 9 094 056 | 800 220 | 180 618 | 33 252 | 1 838 175 | 630 265 | 686 135 |
| 5033 | Roofing, siding, and insulation materials | 2 684 | 12 901 164 | 767 498 | 180 732 | 30 208 | 1 640 744 | 761 199 | 841 066 |
| 5039 | Construction materials, n.e.c. | 4 413 | 12 073 302 | 1 096 142 | 252 690 | 47 892 | 2 190 486 | 709 655 | 760 053 |
| | Flat glass and other construction glass | 1 141 | 2 162 209 | 317 616 | 74 202 | 15 118 | 577 644 | 161 254 | 162 345 |
| | Other construction materials | 3 272 | 9 911 093 | 778 526 | 178 488 | 32 774 | 1 612 842 | 548 401 | 597 708 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|--|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Wholesale trade—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 509 | Miscellaneous durable goods | 32 337 | 118 654 120 | 5 558 266 | 1 304 335 | 265 876 | 13 336 620 | 8 020 411 | 8 860 506 |
| 5091 | Sporting and recreational goods and supplies | 4 922 | 15 359 403 | 957 216 | 222 127 | 45 625 | 2 289 922 | 1 640 977 | 1 873 973 |
| 5092 | Toys and hobby goods and supplies | 2 424 | 8 539 768 | 508 197 | 120 717 | 23 455 | 1 393 608 | 726 706 | 882 877 |
| 5093 | Scrap and waste materials | 8 716 | 18 904 281 | 1 624 080 | 369 756 | 85 762 | 3 807 620 | 1 089 228 | 1 116 774 |
| | Iron and steel scrap processors and dealers | 4 148 | 9 105 955 | 767 028 | 174 216 | 39 197 | 1 872 696 | 635 374 | 619 094 |
| | Iron and steel scrap processors (using power processing equipment) | 2 320 | 5 948 771 | 586 720 | 132 852 | 29 076 | 1 436 186 | 534 909 | 529 016 |
| | Iron and steel scrap dealers (not using power processing equipment) | 1 828 | 3 157 184 | 180 308 | 41 364 | 10 121 | 436 510 | 100 465 | 90 078 |
| | Waste and secondary materials | 4 568 | 9 798 326 | 857 052 | 195 540 | 46 565 | 1 934 924 | 453 854 | 497 680 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 6 927 | 38 581 607 | 1 092 975 | 266 581 | 47 062 | 2 615 119 | 2 898 999 | 3 087 595 |
| 5099 | Durable goods, n.e.c. | 9 348 | 37 269 061 | 1 375 798 | 325 154 | 63 972 | 3 230 351 | 1 664 501 | 1 899 287 |
| | Musical instruments and supplies | 410 | 1 401 805 | 91 309 | 22 757 | 4 074 | 253 966 | 199 748 | 232 238 |
| | Forest products, except lumber | 1 868 | 6 944 145 | 230 414 | 54 323 | 11 031 | 572 751 | 175 383 | 197 630 |
| | General merchandise—durable | 1 626 | 19 249 402 | 315 363 | 77 197 | 13 142 | 659 000 | 421 800 | 503 104 |
| | Other durable goods | 5 444 | 9 673 709 | 738 712 | 170 877 | 35 725 | 1 744 634 | 867 570 | 966 315 |
| 51 | Nondurable goods | 172 247 | 1 245 955 865 | 50 589 488 | 12 105 130 | 2 264 244 | 112 444 757 | 53 348 411 | 58 269 334 |
| 511 | Paper and paper products | 16 808 | 83 172 571 | 5 202 265 | 1 267 859 | 227 676 | 9 819 927 | 3 448 846 | 3 641 312 |
| 5111 | Printing and writing paper | 2 074 | 28 530 636 | 1 100 143 | 269 940 | 35 900 | 2 104 224 | 1 055 167 | 1 078 308 |
| 5112 | Stationery and office supplies | 9 778 | 20 614 249 | 2 303 593 | 564 535 | 124 634 | 4 364 028 | 1 301 588 | 1 374 174 |
| 5113 | Industrial and personal service paper | 4 956 | 34 027 686 | 1 798 529 | 433 384 | 67 142 | 3 351 675 | 1 092 091 | 1 188 830 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 64 280 053 | 2 967 802 | 719 315 | 120 102 | 7 100 008 | 4 804 530 | 5 492 495 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 64 280 053 | 2 967 802 | 719 315 | 120 102 | 7 100 008 | 4 804 530 | 5 492 495 |
| | General-line drugs | 1 485 | 22 105 508 | 785 632 | 186 305 | 37 113 | 1 678 490 | 2 548 897 | 2 953 373 |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries | 3 427 | 42 174 545 | 2 182 170 | 533 010 | 82 989 | 5 421 518 | 2 255 633 | 2 539 122 |
| 513 | Apparel, piece goods, and notions | 16 935 | 81 476 076 | 4 661 302 | 1 108 900 | 180 791 | 11 550 380 | 6 342 812 | 7 175 842 |
| 5131 | Piece goods, notions, and other dry goods | 5 696 | 25 667 837 | 1 424 946 | 339 123 | 52 780 | 3 058 356 | 1 723 294 | 1 908 704 |
| | Piece goods | 4 447 | 23 230 369 | 1 203 939 | 286 395 | 41 586 | 2 590 354 | 1 538 349 | 1 709 635 |
| | Piece goods jobbers | 3 510 | 17 901 493 | 861 273 | 204 014 | 31 653 | 1 831 684 | 891 374 | 1 011 845 |
| | Piece goods converters | 937 | 5 328 876 | 342 666 | 82 381 | 9 933 | 758 670 | 646 975 | 697 790 |
| | Notions and other dry goods | 1 249 | 2 437 468 | 221 007 | 52 728 | 11 194 | 468 002 | 184 945 | 199 069 |
| 5136 | Men's and boys' clothing and furnishings | 3 311 | 18 234 991 | 939 406 | 227 833 | 38 773 | 2 434 996 | 1 463 504 | 1 655 917 |
| 5137 | Women's, children's and infants' clothing and accessories | 6 234 | 26 280 179 | 1 708 615 | 403 322 | 71 059 | 4 394 787 | 2 009 330 | 2 302 769 |
| 5139 | Footwear | 1 694 | 11 293 069 | 588 335 | 138 622 | 18 179 | 1 662 241 | 1 146 684 | 1 308 452 |
| 514 | Groceries and related products | 42 075 | 380 944 746 | 16 729 023 | 3 956 359 | 762 513 | 34 755 751 | 11 937 065 | 12 729 856 |
| 5141 | Groceries, general line | 4 368 | 93 215 227 | 3 702 461 | 872 138 | 157 191 | 7 028 236 | 4 348 292 | 4 698 491 |
| | Voluntary | 293 | 26 303 304 | 1 013 769 | 242 253 | 41 630 | 1 908 228 | 1 627 336 | 1 731 657 |
| | Retail cooperative | 237 | 15 221 219 | 448 103 | 105 889 | 20 326 | 883 210 | 696 631 | 743 473 |
| | Other general line | 3 838 | 51 690 704 | 2 240 589 | 523 996 | 95 235 | 4 236 798 | 2 024 325 | 2 223 361 |
| 5142 | Packaged frozen foods | 2 835 | 33 263 572 | 1 281 077 | 304 741 | 56 199 | 2 784 335 | 1 224 281 | 1 305 817 |
| 5143 | Dairy products, except dried or canned | 3 743 | 26 926 555 | 1 097 089 | 262 494 | 48 038 | 2 590 838 | 515 329 | 541 302 |
| 5144 | Poultry and poultry products | 1 372 | 8 553 717 | 405 466 | 95 713 | 23 850 | 888 934 | 149 417 | 153 056 |
| 5145 | Confectionery | 2 818 | 13 952 013 | 828 599 | 195 761 | 39 271 | 1 581 941 | 557 978 | 576 476 |
| 5146 | Fish and seafoods | 2 745 | 9 386 525 | 473 366 | 115 312 | 27 233 | 1 044 984 | 345 103 | 407 557 |
| 5147 | Meats and meat products | 4 779 | 47 386 788 | 1 642 035 | 392 493 | 78 793 | 3 462 177 | 923 545 | 1 012 488 |
| 5148 | Fresh fruits and vegetables | 5 838 | 30 449 744 | 1 810 636 | 414 617 | 98 870 | 3 922 071 | 309 169 | 325 084 |
| 5149 | Groceries and related products, n.e.c. | 13 577 | 117 810 605 | 5 488 294 | 1 303 090 | 232 888 | 11 452 235 | 3 563 951 | 3 709 585 |
| | Coffee, tea, and spices | 1 326 | 10 090 134 | 335 766 | 79 846 | 13 901 | 719 544 | 667 207 | 658 316 |
| | Bread and baked goods | 3 113 | 9 019 679 | 986 666 | 236 031 | 45 257 | 1 948 051 | 169 137 | 186 976 |
| | Soft drinks | 2 605 | 15 961 422 | 1 447 657 | 343 846 | 60 389 | 3 162 127 | 355 574 | 325 021 |
| | Canned goods | 1 618 | 27 102 405 | 974 563 | 231 424 | 39 138 | 1 914 100 | 909 178 | 970 146 |
| | Food and beverage basic materials | 612 | 4 282 625 | 147 800 | 35 991 | 6 242 | 333 853 | 206 850 | 212 405 |
| | Other grocery specialties | 4 303 | 51 354 340 | 1 595 842 | 375 952 | 67 961 | 3 374 560 | 1 256 005 | 1 356 721 |
| 515 | Farm-product raw materials | 12 577 | 117 606 177 | 1 847 084 | 430 516 | 116 726 | 5 081 008 | 4 950 745 | 6 010 366 |
| 5153 | Grain and field beans | 8 155 | 73 511 501 | 1 273 030 | 290 990 | 63 272 | 3 607 710 | 3 268 229 | 3 932 296 |
| 5154 | Livestock | 2 592 | 26 725 817 | 237 610 | 55 377 | 34 510 | 607 209 | 74 495 | 92 039 |
| 5159 | Farm-product raw materials, n.e.c. | 1 830 | 17 368 859 | 336 444 | 84 149 | 18 944 | 866 089 | 1 608 021 | 1 986 031 |
| | Hides, skins, and pelts | 439 | 3 650 439 | 80 909 | 20 562 | 4 050 | 189 113 | 152 062 | 158 403 |
| | Leaf tobacco | 423 | 2 816 788 | 72 907 | 18 040 | 5 719 | 178 618 | 216 293 | 251 656 |
| | Wool, wool tops, and mohair | 99 | 513 111 | 12 164 | 3 145 | 509 | 31 612 | 61 573 | 63 961 |
| | Cotton | 351 | 6 019 210 | 74 217 | 16 716 | 3 095 | 220 725 | 895 650 | 1 240 843 |
| | Other farm-product raw materials, n.e.c. | 518 | 4 369 311 | 96 247 | 25 686 | 5 571 | 246 021 | 282 443 | 271 168 |
| 516 | Chemicals and allied products | 12 705 | 94 619 646 | 3 846 819 | 939 897 | 131 442 | 8 533 970 | 2 997 329 | 3 217 987 |
| 5162 | Plastics materials and basic forms and shapes | 2 744 | 20 307 488 | 788 377 | 188 808 | 28 453 | 1 693 346 | 623 709 | 692 795 |
| 5169 | Chemicals and allied products, n.e.c. | 9 961 | 74 312 158 | 3 058 442 | 751 089 | 102 989 | 6 840 624 | 2 373 620 | 2 525 192 |
| | Industrial gases, except LP | 1 524 | 2 880 471 | 326 566 | 77 913 | 13 161 | 735 777 | 137 160 | 143 141 |
| | Other chemicals and allied products | 8 437 | 71 431 687 | 2 731 876 | 673 176 | 89 828 | 6 104 847 | 2 236 460 | 2 382 051 |
| 517 | Petroleum and petroleum products | 16 726 | 234 873 742 | 3 657 717 | 906 388 | 175 188 | 9 801 973 | 6 598 743 | 6 812 546 |
| 5171 | Petroleum bulk stations and terminals | 12 353 | 139 655 203 | 2 689 318 | 656 559 | 135 923 | 7 222 746 | 5 438 403 | 5 878 874 |
| | Petroleum bulk stations and terminals, except LP | 11 921 | 135 979 887 | 2 584 860 | 631 264 | 131 277 | 6 953 191 | 5 233 325 | 5 672 309 |
| | Petroleum bulk stations, except LP | 10 295 | 47 910 673 | 1 804 779 | 431 455 | 102 470 | 4 650 117 | 1 590 271 | 1 659 152 |
| | Petroleum bulk terminals, except LP | 1 626 | 88 069 214 | 780 081 | 199 809 | 28 807 | 2 303 074 | 3 643 054 | 4 013 157 |
| | Liquefied petroleum gas bulk stations and terminals | 432 | 3 675 316 | 104 458 | 25 295 | 4 646 | 269 555 | 205 078 | 206 565 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 4 373 | 95 218 539 | 968 399 | 249 829 | 39 265 | 2 579 227 | 1 160 340 | 933 672 |

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| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | | |
| —Con. | | | | | | | | | |
| Merchant wholesalers—Con. | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | |
| 519 | Miscellaneous nondurable goods | 37 829 | 105 488 134 | 6 386 816 | 1 496 699 | 347 071 | 14 051 749 | 7 780 542 | 8 558 267 |
| 5191 | Farm supplies | 16 989 | 31 020 275 | 2 082 253 | 478 065 | 119 652 | 4 823 968 | 3 086 737 | 3 220 162 |
| | Farm supplies—farm dealers | 13 328 | 18 603 625 | 1 418 647 | 324 581 | 86 382 | 3 292 161 | 1 727 802 | 1 808 327 |
| | Farm supplies—wholesale distributors | 3 661 | 12 416 650 | 663 606 | 153 484 | 33 270 | 1 531 807 | 1 358 935 | 1 411 835 |
| 5192 | Books, periodicals, and newspapers | 3 014 | 8 085 615 | 904 136 | 218 430 | 47 806 | 1 831 726 | 636 994 | 712 933 |
| 5193 | Flowers, nursery stock, and florists' supplies | 3 359 | 4 381 890 | 607 763 | 137 899 | 36 881 | 1 292 601 | 389 110 | 431 014 |
| 5194 | Tobacco and tobacco products | 1 758 | 19 572 206 | 685 539 | 163 786 | 38 362 | 1 432 969 | 1 165 581 | 1 347 339 |
| 5198 | Paints, varnishes, and supplies | 2 209 | 3 153 508 | 118 011 | 98 173 | 20 607 | 902 143 | 359 489 | 390 438 |
| 5199 | Nondurable goods, n.e.c. | 10 500 | 39 274 640 | 1 689 114 | 400 346 | 83 763 | 3 768 342 | 2 142 631 | 2 456 381 |
| | Art goods | 2 480 | 3 787 201 | 464 593 | 112 603 | 23 444 | 1 173 020 | 559 544 | 680 174 |
| | General merchandise—nondurable | 1 554 | 26 982 432 | 373 808 | 88 250 | 17 971 | 707 544 | 888 102 | 1 022 872 |
| | Textile bags and bagging | 302 | 328 938 | 31 197 | 7 214 | 1 752 | 69 555 | 33 188 | 32 181 |
| | Specialty advertising (sale of merchandise) | 2 010 | 1 889 301 | 253 102 | 60 509 | 12 825 | 539 101 | 61 029 | 69 957 |
| | Other nondurable goods | 4 154 | 6 286 768 | 566 414 | 131 770 | 27 771 | 1 279 122 | 600 768 | 651 197 |
| | Manufacturers' sales branches and offices | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | 1 862 018 | 54 376 512 | 22 614 912 | 23 179 331 |
| 50 | Durable goods | 20 418 | 420 205 945 | 16 313 775 | 4 078 728 | 491 170 | 30 911 626 | 13 004 781 | 13 065 060 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 557 | 150 202 045 | 1 154 945 | 298 578 | 40 509 | 2 321 739 | 2 175 676 | 2 230 361 |
| 5012 | Automobiles and other motor vehicles | 495 | 132 500 112 | 421 783 | 109 226 | 13 153 | 740 270 | 517 353 | 503 617 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 195 | 95 987 021 | 165 064 | 42 907 | 4 394 | 317 645 | 123 698 | 138 941 |
| | Automobiles and motorcycles | 184 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Buses and recreational vehicles | 11 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Trucks and tractors | 300 | 36 513 091 | 256 719 | 66 319 | 8 759 | 422 625 | 393 655 | 364 676 |
| | Light trucks (14,000 lbs. or less) | 47 | 28 645 583 | 59 258 | 15 237 | 1 545 | 102 198 | 37 880 | 46 169 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 253 | 7 867 508 | 197 461 | 51 082 | 7 214 | 320 427 | 355 775 | 318 507 |
| 5013 | Motor vehicle supplies and new parts | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| | Motor vehicle supplies and new parts—warehouse distributors | 399 | 8 744 911 | 367 617 | 93 379 | 14 012 | 658 641 | 862 834 | 923 041 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 332 | 8 339 889 | 345 958 | 88 133 | 12 957 | 603 644 | 837 255 | 896 060 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | 67 | 405 022 | 21 659 | 5 246 | 1 055 | 54 997 | 25 579 | 26 981 |
| | Motor vehicle supplies and new parts—jobbers | 353 | 3 491 638 | 194 642 | 49 051 | 7 878 | 451 779 | 412 887 | 416 418 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 276 | 3 006 334 | 161 796 | 41 044 | 6 329 | 389 049 | 368 753 | 368 003 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 77 | 485 304 | 32 846 | 8 007 | 1 549 | 62 730 | 44 134 | 48 415 |
| | Petroleum products marketing equipment | 26 | 200 646 | 4 124 | 1 005 | 160 | 9 507 | 1 967 | 1 902 |
| 5014 | Tires and tubes | 284 | 5 264 738 | 166 779 | 45 917 | 5 306 | 461 542 | 380 635 | 385 383 |
| 5015 | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 502 | Furniture and home furnishings | 742 | 13 314 356 | 388 293 | 98 923 | 13 353 | 952 808 | 290 454 | 303 271 |
| 5021 | Furniture | 292 | 2 897 860 | 10 828 | 27 688 | 3 348 | 244 163 | 54 312 | 55 156 |
| | Household and lawn furniture | 60 | 885 454 | 28 241 | 5 930 | 1 055 | 65 715 | 42 418 | 42 935 |
| | Office and business furniture | 232 | 2 012 406 | 82 587 | 21 758 | 2 293 | 178 448 | 11 894 | 12 221 |
| 5023 | Home furnishings | 450 | 10 416 496 | 277 465 | 71 235 | 10 005 | 708 645 | 236 142 | 248 115 |
| | Household china, glassware, and crockery | 41 | 837 748 | 18 702 | 4 303 | 744 | 35 869 | 8 439 | 7 421 |
| | Linens, domestics, draperies, and curtains | 144 | 3 694 818 | 80 870 | 20 301 | 2 513 | 232 273 | 68 581 | 73 488 |
| | Floor coverings | 194 | 4 814 490 | 132 125 | 34 964 | 4 941 | 329 759 | 130 865 | 134 403 |
| | Other home furnishings | 71 | 1 069 440 | 45 768 | 11 667 | 1 807 | 110 744 | 28 257 | 32 803 |
| 503 | Lumber and other construction materials | 1 717 | 17 043 589 | 552 659 | 137 184 | 20 778 | 1 278 233 | 660 299 | 683 283 |
| 5031 | Lumber, plywood, millwork, and wood panels | 478 | 5 752 021 | 203 199 | 50 325 | 8 107 | 443 879 | 261 713 | 263 569 |
| | Lumber—without yard | 31 | 1 719 907 | 16 664 | 3 809 | 579 | 34 933 | 5 204 | 5 204 |
| | Lumber—with yard | 62 | 673 363 | 33 460 | 7 326 | 1 334 | 78 945 | 75 831 | 88 094 |
| | Plywood, millwork, and wood panels | 385 | 3 358 751 | 153 075 | 39 190 | 6 194 | 330 001 | 181 895 | 170 271 |
| 5032 | Brick, stone, and related construction materials | 612 | 3 471 554 | 131 428 | 32 716 | 4 459 | 346 250 | 164 223 | 166 697 |
| 5033 | Roofing, siding, and insulation materials | 289 | 4 222 604 | 98 258 | 25 136 | 3 242 | 240 517 | 129 433 | 142 526 |
| 5039 | Construction materials, n.e.c. | 338 | 3 597 410 | 119 774 | 29 007 | 4 970 | 247 587 | 104 930 | 110 491 |
| | Flat glass and other construction glass | 85 | 509 843 | 34 911 | 8 391 | 1 729 | 65 481 | 34 527 | 31 335 |
| | Other construction materials | 253 | 3 087 567 | 84 863 | 20 616 | 3 241 | 182 106 | 70 403 | 79 156 |
| 504 | Professional and commercial equipment and supplies | 5 091 | 83 794 919 | 8 099 957 | 2 025 632 | 226 847 | 14 272 942 | 3 144 085 | 3 004 797 |
| 5043 | Photographic equipment and supplies | 160 | 11 195 794 | 381 161 | 105 077 | 10 346 | 720 230 | 408 346 | 344 187 |
| 5044 | Office equipment | 1 133 | 9 597 403 | 1 770 409 | 423 123 | 53 172 | 2 722 798 | 686 342 | 510 554 |
| 5045 | Computers and computer peripheral equipment and software | 2 871 | 52 451 330 | 5 154 751 | 1 299 499 | 137 717 | 9 225 782 | 1 296 229 | 1 384 992 |
| | Computers and peripheral equipment (selling primarily to business customers) | 2 792 | 52 222 129 | 5 115 203 | 1 290 138 | 136 633 | 9 161 799 | 1 288 034 | 1 376 607 |
| | Computer software (prepackaged, off-the-shelf) | 79 | 229 201 | 39 548 | 9 361 | 1 084 | 63 983 | 8 195 | 8 385 |
| 5046 | Commercial equipment, n.e.c. | 152 | 968 930 | 101 193 | 27 627 | 3 294 | 189 719 | 68 372 | 45 949 |
| | Restaurant and hotel equipment and supplies | 38 | 125 916 | 11 887 | 3 012 | 516 | 27 815 | 7 547 | 6 408 |
| | Store machines and equipment | 114 | 843 014 | 89 306 | 24 615 | 2 778 | 161 904 | 60 825 | 39 541 |
| 5047 | Medical, dental, and hospital equipment and supplies | 530 | 8 236 835 | 543 395 | 132 441 | 16 783 | 1 104 340 | 555 067 | 569 218 |
| | Medical and hospital equipment and supplies | 524 | 8 190 700 | 538 984 | 131 485 | 16 552 | 1 092 873 | 547 245 | 560 394 |
| | Dental equipment and supplies | 6 | 46 135 | 4 411 | 956 | 231 | 11 467 | 8 824 | 8 824 |
| 5048 | Ophthalmic goods | 85 | 604 992 | 60 004 | 13 352 | 2 624 | 122 167 | 74 663 | 88 228 |
| 5049 | Professional equipment and supplies, n.e.c. | 160 | 739 635 | 89 044 | 24 513 | 2 911 | 187 906 | 55 066 | 61 669 |
| | Religious and school supplies | 7 | 54 248 | 3 933 | 965 | 224 | 9 698 | 4 643 | 4 405 |
| | Other professional equipment and supplies, n.e.c. | 153 | 685 387 | 85 111 | 23 548 | 2 687 | 178 208 | 50 423 | 57 264 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | |
| | Manufacturers' sales branches and offices—Con. | | | | | | | | |
| 51 | Nondurable goods | 15 892 | 362 918 451 | 10 163 940 | 2 517 334 | '370 848 | '23 464 886 | 9 610 131 | 10 114 271 |
| 511 | Paper and paper products | 1 877 | 36 404 999 | 1 004 335 | 253 805 | 48 714 | 1 783 571 | 291 752 | 307 657 |
| 5111 | Printing and writing paper | 242 | 11 456 522 | 141 605 | 34 194 | 4 097 | 273 668 | 97 071 | 100 542 |
| 5112 | Stationery and office supplies | 1 253 | 8 205 036 | 542 621 | 138 216 | 35 725 | 914 147 | 96 301 | 104 357 |
| 5113 | Industrial and personal service paper | 382 | 16 743 441 | 320 109 | 81 395 | 8 892 | 595 756 | 98 380 | 102 758 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 455 | 27 726 760 | 1 250 579 | 314 818 | '39 948 | '3 229 168 | 1 091 753 | 1 194 964 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 455 | 27 726 760 | 1 250 579 | 314 818 | '39 948 | '3 229 168 | 1 091 753 | 1 194 964 |
| | General-line drugs | - | - | - | - | - | - | - | - |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries | 455 | 27 726 760 | 1 250 579 | 314 818 | '39 948 | '3 229 168 | 1 091 753 | 1 194 964 |
| 513 | Apparel, piece goods, and notions | 812 | 22 461 192 | 699 985 | 170 567 | 22 800 | 1 551 180 | 921 537 | 997 847 |
| 5131 | Piece goods, notions, and other dry goods | 327 | 8 304 269 | 239 724 | 56 284 | 7 422 | 453 178 | 195 004 | 212 169 |
| | Piece goods | 247 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| | Piece goods jobbers | 247 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| | Piece goods converters | - | - | - | - | - | - | - | - |
| | Notions and other dry goods | 80 | 510 119 | 22 844 | 5 501 | 898 | 58 501 | 36 844 | 33 633 |
| 5136 | Men's and boys' clothing and furnishings | 188 | 6 615 681 | 168 825 | 39 471 | 5 133 | 367 050 | 244 517 | 256 093 |
| 5137 | Women's, children's and infants' clothing and accessories | 249 | 5 637 984 | 221 654 | 58 330 | 8 190 | 539 894 | 258 742 | 287 050 |
| 5139 | Footwear | 48 | 1 903 258 | 69 782 | 16 482 | 2 055 | 191 058 | 223 274 | 242 535 |
| 514 | Groceries and related products | 4 746 | 89 219 309 | 3 627 664 | 869 494 | 142 118 | 7 603 096 | 1 552 211 | 1 590 677 |
| 5141 | Groceries, general line | - | - | - | - | - | - | - | - |
| | Voluntary | - | - | - | - | - | - | - | - |
| | Retail cooperative | - | - | - | - | - | - | - | - |
| | Other general line | - | - | - | - | - | - | - | - |
| 5142 | Packaged frozen foods | 192 | 3 099 234 | 76 827 | 17 969 | 3 150 | 161 106 | 110 380 | 116 514 |
| 5143 | Dairy products, except dried or canned | 740 | 9 670 354 | 356 137 | 85 383 | 14 789 | 867 248 | 155 001 | 159 194 |
| 5144 | Poultry and poultry products | 57 | 1 001 216 | 34 423 | 8 274 | 2 168 | 77 322 | 18 957 | 21 471 |
| 5145 | Confectionery | 468 | 6 845 696 | 415 477 | 97 556 | 16 029 | 710 214 | 173 166 | 178 548 |
| 5146 | Fish and seafoods | 15 | 102 062 | 4 601 | 1 117 | 221 | 16 236 | 3 413 | 5 067 |
| 5147 | Meats and meat products | 280 | 12 923 116 | 242 409 | 59 014 | 10 663 | 559 451 | 132 227 | 137 871 |
| 5148 | Fresh fruits and vegetables | - | - | - | - | - | - | - | - |
| 5149 | Groceries and related products, n.e.c. | 2 994 | 55 577 631 | 2 497 790 | 600 181 | 95 098 | 5 211 519 | 959 067 | 972 012 |
| | Coffee, tea, and spices | 188 | 4 324 929 | 104 967 | 26 091 | 3 872 | 233 734 | 91 940 | 87 704 |
| | Bread and baked goods | 1 232 | 6 602 091 | 703 275 | 170 312 | 27 547 | 1 381 758 | 97 283 | 107 483 |
| | Soft drinks | 792 | 11 733 245 | 977 081 | 234 567 | 39 015 | 2 134 039 | 222 622 | 192 572 |
| | Canned goods | 180 | 8 862 660 | 233 334 | 55 083 | 7 786 | 446 396 | 165 756 | 172 436 |
| | Food and beverage basic materials | 84 | 279 528 | 14 433 | 3 455 | 613 | 32 487 | 18 150 | 17 056 |
| | Other grocery specialties | 518 | 23 775 178 | 464 700 | 110 673 | 16 265 | 983 105 | 363 316 | 394 761 |
| 515 | Farm-product raw materials | - | - | - | - | - | - | - | - |
| 5153 | Grain and field beans | - | - | - | - | - | - | - | - |
| 5154 | Livestock | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - |
| | Hides, skins, and pelts | - | - | - | - | - | - | - | - |
| | Leaf tobacco | - | - | - | - | - | - | - | - |
| | Wool, wool tops, and mohair | - | - | - | - | - | - | - | - |
| | Cotton | - | - | - | - | - | - | - | - |
| | Other farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products | 2 344 | 63 842 534 | 1 513 474 | 384 629 | 43 986 | 3 467 351 | 974 743 | 1 015 782 |
| 5162 | Plastics materials and basic forms and shapes | 343 | 11 642 920 | 213 449 | 53 372 | 6 348 | 479 497 | 95 413 | 103 815 |
| 5169 | Chemicals and allied products, n.e.c. | 2 001 | 52 199 614 | 1 300 025 | 331 257 | 37 638 | 2 987 854 | 879 330 | 911 967 |
| | Industrial gases, except LP | 429 | 1 680 633 | 125 515 | 29 198 | 4 333 | 299 423 | 33 797 | 33 684 |
| | Other chemicals and allied products | 1 572 | 50 518 981 | 1 174 510 | 302 059 | 33 305 | 2 688 431 | 845 533 | 878 283 |
| 517 | Petroleum and petroleum products | 2 219 | 92 692 085 | 717 666 | 187 330 | 23 275 | 2 232 296 | 3 623 394 | 3 840 332 |
| 5171 | Petroleum bulk stations and terminals | 1 781 | 75 218 701 | 585 975 | 153 953 | 19 227 | 1 831 231 | 3 462 508 | 3 695 125 |
| | Petroleum bulk stations and terminals, except LP | 1 735 | 74 659 771 | 576 453 | 151 447 | 18 828 | 1 790 159 | 3 350 849 | 3 578 987 |
| | Petroleum bulk stations, except LP | 762 | 7 717 546 | 125 106 | 33 968 | 4 837 | 354 308 | 372 841 | 391 624 |
| | Petroleum bulk terminals, except LP | 973 | 66 942 225 | 451 347 | 117 479 | 13 991 | 1 435 851 | 2 978 008 | 3 187 363 |
| | Liquefied petroleum gas bulk stations and terminals | 46 | 558 930 | 9 522 | 2 506 | 399 | 41 072 | 111 659 | 116 138 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 438 | 17 473 384 | 131 691 | 33 377 | 4 048 | 401 065 | 160 886 | 145 207 |
| 518 | Beer, wine, and distilled alcoholic beverages | 167 | 6 657 502 | 233 341 | 57 477 | 6 640 | 910 941 | 160 444 | 169 181 |
| 5181 | Beer and ale | 30 | 825 181 | 78 299 | 18 751 | 2 576 | 158 499 | 28 156 | 28 338 |
| 5182 | Wine and distilled alcoholic beverages | 137 | 5 832 321 | 155 042 | 38 726 | 4 064 | 752 442 | 132 288 | 140 843 |
| | Wine and distilled alcoholic beverages—licensed | 137 | 5 832 321 | 155 042 | 38 726 | 4 064 | 752 442 | 132 288 | 140 843 |
| | Wine and distilled alcoholic beverages—State operated | - | - | - | - | - | - | - | - |
| 519 | Miscellaneous nondurable goods | 3 272 | 23 914 070 | 1 116 896 | 279 214 | 43 367 | 2 687 283 | 994 297 | 997 831 |
| 5191 | Farm supplies | 1 106 | 8 078 761 | 258 399 | 62 318 | 10 418 | 646 186 | 346 813 | 358 652 |
| | Farm supplies—farm dealers | 855 | 1 883 329 | 125 234 | 29 390 | 6 247 | 331 926 | 181 455 | 178 177 |
| | Farm supplies—wholesale distributors | 251 | 6 195 432 | 133 165 | 32 928 | 4 171 | 314 260 | 165 358 | 180 475 |
| 5192 | Books, periodicals, and newspapers | 633 | 4 493 840 | 373 234 | 95 055 | 12 894 | 791 849 | 185 334 | 174 376 |
| 5193 | Flowers, nursery stock, and florists' supplies | 16 | 66 105 | 13 610 | 3 218 | 454 | 18 298 | 10 621 | 10 202 |
| 5194 | Tobacco and tobacco products | 32 | 5 857 376 | 98 219 | 27 537 | 4 237 | 304 111 | 40 628 | 47 056 |
| 5198 | Paints, varnishes, and supplies | 1 252 | 2 874 683 | 219 475 | 53 057 | 9 328 | 555 595 | 245 144 | 254 543 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | |
| 519 | Miscellaneous nondurable goods | 2 573 | 10 148 049 | 324 340 | 77 692 | 13 558 | 668 117 | 37 114 | 42 258 |
| 5191 | Farm supplies | 226 | 1 675 392 | 30 422 | 8 145 | 1 076 | 63 115 | 11 982 | 13 583 |
| | Farm supplies—farm dealers | — | — | — | — | — | — | — | — |
| | Farm supplies—wholesale distributors | 226 | 1 675 392 | 30 422 | 8 145 | 1 076 | 63 115 | 11 982 | 13 583 |
| 5192 | Books, periodicals, and newspapers | 288 | 2 116 117 | 90 536 | 22 168 | 4 137 | 170 682 | 8 140 | 8 897 |
| 5193 | Flowers, nursery stock, and florists' supplies | 198 | 537 544 | 39 144 | 8 895 | 1 707 | 74 746 | 4 027 | 4 314 |
| 5194 | Tobacco and tobacco products | 23 | 35 430 | 1 174 | 240 | 73 | 2 388 | 194 | 400 |
| 5198 | Paints, varnishes, and supplies | 196 | 673 622 | 22 791 | 5 231 | 845 | 44 771 | 2 454 | 2 663 |
| 5199 | Nondurable goods, n.e.c. | 1 642 | 5 109 944 | 140 273 | 33 013 | 5 720 | 312 415 | 10 317 | 12 401 |
| | Art goods | 337 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | General merchandise—nondurable | 197 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Textile bags and bagging | 28 | 26 133 | 1 226 | 267 | 65 | 2 161 | 35 | 177 |
| | Specialty advertising (sale of merchandise) | 187 | 216 812 | 12 807 | 3 216 | 558 | 31 355 | 291 | 343 |
| | Other nondurable goods | 893 | 3 465 878 | 79 494 | 17 958 | 2 833 | 156 126 | 4 200 | 4 830 |

Table 2. Selected Ratios for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Wholesale trade | 5 377 033 | 451 164 | 23 831 | 47.5 | 12 | 11.1 | 6.1 |
| | Merchant wholesalers | 3 780 658 | 330 252 | 22 435 | 46.9 | 11 | 14.5 | 8.8 |
| | Manufacturers' sales branches and offices | 21 567 733 | 908 478 | 30 716 | 48.7 | 24 | 6.9 | 2.9 |
| | Agents, brokers, and commission merchants | 6 235 548 | 1 020 557 | 25 050 | 51.4 | 6 | 4.8 | .3 |
| 50 | Durable goods | 4 301 397 | 383 810 | 24 843 | 49.1 | 11 | 13.2 | 7.8 |
| | Merchant wholesalers | 2 976 575 | 274 396 | 23 136 | 48.1 | 11 | 17.5 | 11.6 |
| | Manufacturers' sales branches and offices | 20 580 172 | 855 520 | 33 214 | 52.8 | 24 | 7.4 | 3.1 |
| | Agents, brokers, and commission merchants | 4 254 796 | 886 059 | 28 833 | 52.1 | 5 | 6.2 | .5 |
| 501 | Motor vehicles and motor vehicle parts and supplies .. | 7 124 093 | 676 942 | 20 461 | 46.0 | 11 | 6.6 | 5.7 |
| | Merchant wholesalers | 3 639 147 | 369 490 | 19 819 | 45.4 | 10 | 11.8 | 10.5 |
| | Manufacturers' sales branches and offices | 96 468 879 | 3 707 868 | 28 511 | 49.7 | 26 | 1.5 | 1.4 |
| | Agents, brokers, and commission merchants | 14 805 399 | 1 052 078 | 17 598 | 50.5 | 14 | 3.3 | .2 |
| 5012 | Automobiles and other motor vehicles | 34 657 286 | 1 984 228 | 23 387 | 38.0 | 17 | 3.1 | 3.4 |
| | Merchant wholesalers | 16 620 356 | 1 063 266 | 24 126 | 35.4 | 16 | 6.4 | 7.5 |
| | Manufacturers' sales branches and offices | 267 676 994 | 10 073 756 | 32 067 | 57.0 | 27 | .6 | .4 |
| | Agents, brokers, and commission merchants | 26 597 033 | 790 361 | 10 392 | 48.3 | 34 | 2.7 | .4 |
| 5013 | Motor vehicle supplies and new parts | 2 160 949 | 223 406 | 19 595 | 51.5 | 10 | 17.0 | 13.7 |
| | Merchant wholesalers | 1 522 061 | 163 965 | 18 698 | 51.6 | 9 | 22.1 | 17.5 |
| | Manufacturers' sales branches and offices | 15 986 112 | 564 045 | 25 686 | 50.6 | 28 | 9.0 | 10.3 |
| | Agents, brokers, and commission merchants | 9 708 348 | 1 851 711 | 39 639 | 53.1 | 5 | 4.0 | .1 |
| 5014 | Tires and tubes | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Merchant wholesalers | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Manufacturers' sales branches and offices | 18 537 810 | 992 224 | 31 432 | 36.1 | 19 | 8.8 | 7.2 |
| | Agents, brokers, and commission merchants | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Merchant wholesalers | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Manufacturers' sales branches and offices | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Agents, brokers, and commission merchants | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and home furnishings | 3 313 994 | 314 434 | 23 865 | 46.3 | 11 | 16.4 | 7.1 |
| | Merchant wholesalers | 2 365 134 | 204 844 | 22 961 | 47.0 | 12 | 23.9 | 11.6 |
| | Manufacturers' sales branches and offices | 17 943 876 | 997 106 | 29 079 | 40.8 | 18 | 7.2 | 2.2 |
| | Agents, brokers, and commission merchants | 3 293 957 | 961 660 | 29 871 | 48.5 | 3 | 6.4 | .3 |
| 5021 | Furniture | 2 732 050 | 270 017 | 24 701 | 50.1 | 10 | 18.3 | 5.9 |
| | Merchant wholesalers | 2 272 717 | 193 452 | 23 801 | 50.5 | 12 | 24.4 | 8.7 |
| | Manufacturers' sales branches and offices | 9 924 178 | 865 550 | 33 103 | 45.4 | 11 | 8.4 | 1.9 |
| | Agents, brokers, and commission merchants | 2 959 238 | 893 303 | 30 951 | 50.5 | 3 | 6.9 | .3 |
| 5023 | Home furnishings | 3 829 220 | 350 894 | 23 178 | 43.5 | 11 | 15.2 | 7.9 |
| | Merchant wholesalers | 2 443 295 | 214 796 | 22 228 | 44.1 | 11 | 23.4 | 13.9 |
| | Manufacturers' sales branches and offices | 23 147 769 | 1 041 129 | 27 733 | 39.2 | 22 | 6.8 | 2.3 |
| | Agents, brokers, and commission merchants | 3 698 964 | 1 038 592 | 28 655 | 46.4 | 4 | 6.0 | .2 |

See footnotes at end of table.

Table 2. Selected Ratios for the United States: 1987—Con.

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A)

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|--|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 51 | Nondurable goods | 7 233 542 | 550 275 | 22 343 | 45.0 | 13 | 9.0 | 4.3 |
| | Merchant wholesalers | 5 205 555 | 416 074 | 21 358 | 45.1 | 13 | 11.4 | 5.9 |
| | Manufacturers' sales branches and offices | 22 836 550 | 978 618 | 27 407 | 43.3 | 23 | 6.5 | 2.6 |
| | Agents, brokers, and commission merchants | 9 719 846 | 1 155 631 | 21 251 | 50.5 | 8 | 3.6 | .2 |
| 511 | Paper and paper products | 4 948 392 | 365 311 | 22 849 | 53.0 | 14 | 11.8 | 4.1 |
| | Merchant wholesalers | 2 989 208 | 234 911 | 23 231 | 52.2 | 13 | 18.9 | 7.7 |
| | Manufacturers' sales branches and offices | 19 395 311 | 747 321 | 20 617 | 56.3 | 26 | 4.9 | .8 |
| | Agents, brokers, and commission merchants | 4 662 956 | 1 143 338 | 31 014 | 52.7 | 4 | 5.1 | .5 |
| 5111 | Printing and writing paper | 13 756 334 | 794 725 | 30 645 | 52.3 | 17 | 7.4 | 3.7 |
| | Merchant wholesalers | 8 924 905 | 483 217 | 29 895 | 52.4 | 18 | 11.8 | 6.3 |
| | Manufacturers' sales branches and offices | 47 341 000 | 2 796 320 | 34 563 | 51.7 | 17 | 2.4 | .8 |
| | Agents, brokers, and commission merchants | 13 881 671 | 3 056 899 | 41 632 | 52.5 | 5 | 2.6 | .9 |
| 5112 | Stationery and office supplies | 2 108 228 | 165 398 | 18 483 | 52.8 | 13 | 21.2 | 6.3 |
| | Merchant wholesalers | 1 430 323 | 131 926 | 19 681 | 51.0 | 11 | 29.3 | 10.5 |
| | Manufacturers' sales branches and offices | 6 548 313 | 229 672 | 15 189 | 59.4 | 29 | 11.1 | 1.2 |
| | Agents, brokers, and commission merchants | 1 849 175 | 460 951 | 25 069 | 52.8 | 4 | 10.3 | .3 |
| 5113 | Industrial and personal service paper | 6 865 958 | 506 802 | 26 787 | 53.7 | 14 | 9.8 | 3.2 |
| | Merchant wholesalers | 3 615 398 | 256 627 | 25 037 | 53.7 | 14 | 18.2 | 6.9 |
| | Manufacturers' sales branches and offices | 43 830 997 | 1 882 978 | 36 000 | 53.7 | 23 | 3.6 | .6 |
| | Agents, brokers, and commission merchants | 4 830 704 | 1 200 357 | 33 133 | 52.8 | 4 | 5.2 | .3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 13 086 330 | 535 212 | 24 711 | 41.8 | 24 | 11.0 | 7.5 |
| | Merchant wholesalers | 8 204 988 | 437 750 | 21 255 | 44.1 | 19 | 11.0 | 10.9 |
| | Manufacturers' sales branches and offices | 60 937 934 | 694 071 | 31 305 | 38.7 | 88 | 11.6 | 3.9 |
| | Agents, brokers, and commission merchants | 8 153 288 | 1 015 546 | 26 600 | 51.2 | 8 | 5.1 | .5 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 13 086 330 | 535 212 | 24 711 | 41.8 | 24 | 11.0 | 7.5 |
| | Merchant wholesalers | 8 204 988 | 437 750 | 21 255 | 44.1 | 19 | 11.0 | 10.9 |
| | Manufacturers' sales branches and offices | 60 937 934 | 694 071 | 31 305 | 38.7 | 88 | 11.6 | 3.9 |
| | Agents, brokers, and commission merchants | 8 153 288 | 1 015 546 | 26 600 | 51.2 | 8 | 5.1 | .5 |
| 513 | Apparel, piece goods, and notions | 4 811 106 | 450 664 | 25 783 | 40.4 | 11 | 14.2 | 7.8 |
| | Merchant wholesalers | 3 477 322 | 318 856 | 24 800 | 39.1 | 11 | 19.9 | 11.6 |
| | Manufacturers' sales branches and offices | 27 661 567 | 985 140 | 30 701 | 45.1 | 28 | 6.9 | 4.1 |
| | Agents, brokers, and commission merchants | 4 557 917 | 1 042 835 | 28 422 | 45.4 | 4 | 6.0 | .2 |
| 5131 | Piece goods, notions, and other dry goods | 4 506 292 | 486 317 | 26 998 | 46.6 | 9 | 11.9 | 6.7 |
| | Merchant wholesalers | 2 914 166 | 323 473 | 26 003 | 45.3 | 9 | 17.8 | 11.2 |
| | Manufacturers' sales branches and offices | 25 395 318 | 1 118 872 | 32 299 | 52.9 | 23 | 5.5 | 2.3 |
| | Agents, brokers, and commission merchants | 5 395 975 | 1 158 553 | 27 801 | 48.5 | 5 | 4.9 | .2 |
| 5136 | Men's and boys' clothing and furnishings | 5 507 397 | 470 301 | 24 228 | 38.6 | 12 | 13.4 | 8.0 |
| | Merchant wholesalers | 3 590 908 | 295 465 | 22 493 | 36.6 | 12 | 20.8 | 12.9 |
| | Manufacturers' sales branches and offices | 35 189 793 | 1 288 853 | 32 890 | 46.0 | 27 | 5.5 | 3.7 |
| | Agents, brokers, and commission merchants | 4 386 399 | 1 193 307 | 29 927 | 48.1 | 4 | 5.2 | .3 |
| 5137 | Women's, children's and infants' clothing and accessories | 4 215 621 | 369 836 | 24 045 | 38.9 | 11 | 16.7 | 7.6 |
| | Merchant wholesalers | 3 468 916 | 288 578 | 23 576 | 38.1 | 12 | 21.5 | 10.5 |
| | Manufacturers' sales branches and offices | 22 642 506 | 688 399 | 27 064 | 41.1 | 33 | 9.6 | 4.6 |
| | Agents, brokers, and commission merchants | 3 370 266 | 746 547 | 24 443 | 44.8 | 5 | 7.3 | .2 |
| 5139 | Footwear | 6 666 511 | 621 215 | 32 363 | 35.4 | 11 | 14.7 | 10.2 |
| | Merchant wholesalers | 5 270 017 | 473 958 | 31 093 | 34.6 | 11 | 18.9 | 13.1 |
| | Manufacturers' sales branches and offices | 39 651 208 | 926 160 | 33 957 | 36.5 | 43 | 10.0 | 11.7 |
| | Agents, brokers, and commission merchants | 7 505 528 | 1 740 412 | 43 563 | 40.7 | 4 | 6.2 | .3 |
| 514 | Groceries and related products | 9 053 945 | 499 591 | 21 939 | 48.1 | 18 | 9.1 | 3.1 |
| | Merchant wholesalers | 6 869 346 | 395 239 | 20 806 | 47.7 | 17 | 11.0 | 4.6 |
| | Manufacturers' sales branches and offices | 18 798 843 | 627 783 | 25 526 | 47.7 | 30 | 8.5 | 1.7 |
| | Agents, brokers, and commission merchants | 14 128 162 | 1 224 060 | 24 255 | 53.1 | 12 | 3.7 | .1 |
| 5141 | Groceries, general line | 21 340 482 | 593 006 | 23 554 | 52.7 | 36 | 7.5 | 4.7 |
| | Merchant wholesalers | 20 544 675 | 522 762 | 23 545 | 52.4 | 39 | 8.6 | 5.8 |
| | Manufacturers' sales branches and offices | - | - | - | - | - | - | - |
| | Agents, brokers, and commission merchants | 25 216 835 | 1 270 490 | 23 644 | 55.7 | 20 | 3.3 | - |
| 5142 | Packaged frozen foods | 11 733 182 | 591 889 | 22 795 | 46.0 | 20 | 8.4 | 3.7 |
| | Merchant wholesalers | 10 065 860 | 442 205 | 22 384 | 44.9 | 23 | 11.3 | 5.3 |
| | Manufacturers' sales branches and offices | 16 141 844 | 983 884 | 24 390 | 47.7 | 16 | 5.2 | 3.6 |
| | Agents, brokers, and commission merchants | 15 979 930 | 1 459 775 | 24 934 | 53.1 | 11 | 3.2 | .2 |
| 5143 | Dairy products, except dried or canned | 7 193 843 | 560 526 | 22 838 | 42.3 | 13 | 9.6 | 1.9 |
| | Merchant wholesalers | 5 572 310 | 487 540 | 22 202 | 42.6 | 11 | 10.7 | 2.3 |
| | Manufacturers' sales branches and offices | 13 068 046 | 653 888 | 24 081 | 41.1 | 20 | 9.0 | 1.6 |
| | Agents, brokers, and commission merchants | 7 758 724 | 1 118 417 | 23 868 | 52.0 | 7 | 4.1 | .2 |
| 5144 | Poultry and poultry products | 6 234 488 | 358 646 | 17 001 | 45.6 | 17 | 10.4 | 1.7 |
| | Merchant wholesalers | 5 599 286 | 321 728 | 16 916 | 46.1 | 17 | 11.4 | 1.9 |
| | Manufacturers' sales branches and offices | 17 565 193 | 461 815 | 15 878 | 44.5 | 38 | 7.7 | 1.9 |
| | Agents, brokers, and commission merchants | 7 512 818 | 1 433 081 | 25 160 | 36.5 | 5 | 4.8 | - |
| 5145 | Confectionery | 4 951 034 | 355 275 | 21 100 | 52.4 | 14 | 11.3 | 4.0 |
| | Merchant wholesalers | 2 275 975 | 222 027 | 17 060 | 46.3 | 10 | 16.6 | 8.4 |
| | Manufacturers' sales branches and offices | 14 627 556 | 427 082 | 25 920 | 58.5 | 34 | 10.4 | 2.5 |
| | Agents, brokers, and commission merchants | 7 312 585 | 934 832 | 23 143 | 54.6 | 8 | 4.5 | .1 |
| 5146 | Fish and seafoods | 3 419 499 | 344 675 | 17 382 | 45.3 | 10 | 11.1 | 3.7 |
| | Merchant wholesalers | 3 291 632 | 324 129 | 17 105 | 45.2 | 10 | 11.7 | 4.0 |
| | Manufacturers' sales branches and offices | 6 804 133 | 461 819 | 20 819 | 28.3 | 15 | 15.9 | 3.3 |
| | Agents, brokers, and commission merchants | 5 307 230 | 993 009 | 25 606 | 55.7 | 5 | 4.6 | .7 |
| 5147 | Meats and meat products | 9 915 628 | 600 038 | 20 792 | 47.4 | 17 | 7.3 | 1.9 |
| | Merchant wholesalers | 7 224 458 | 458 212 | 20 364 | 48.1 | 16 | 9.2 | 2.6 |
| | Manufacturers' sales branches and offices | 46 153 986 | 1 211 959 | 22 734 | 43.3 | 38 | 4.3 | 1.0 |
| | Agents, brokers, and commission merchants | 14 056 645 | 2 122 176 | 24 861 | 52.8 | 7 | 2.2 | .1 |
| 5148 | Fresh fruits and vegetables | 5 215 783 | 307 978 | 18 313 | 46.2 | 17 | 12.9 | 1.0 |
| | Merchant wholesalers | 4 774 142 | 262 657 | 17 696 | 46.1 | 18 | 14.6 | 1.3 |
| | Manufacturers' sales branches and offices | - | - | - | - | - | - | - |
| | Agents, brokers, and commission merchants | 7 661 382 | 761 194 | 24 489 | 46.8 | 10 | 6.9 | .2 |

See footnotes at end of table.

Table 2. Selected Ratios for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 51 | Nondurable goods—Con. | | | | | | | |
| 519 | Miscellaneous nondurable goods—Con. | | | | | | | |
| 5199 | Nondurable goods, n.e.c. | 3 792 153 | 491 294 | 20 764 | 44.5 | 8 | 9.5 | 4.9 |
| | Merchant wholesalers | 3 740 442 | 468 878 | 20 165 | 44.8 | 8 | 9.6 | 5.5 |
| | Manufacturers' sales branches and offices | 10 915 472 | 421 356 | 25 507 | 41.5 | 26 | 14.6 | 6.5 |
| | Agents, brokers, and commission merchants | 3 112 024 | 893 347 | 24 523 | 44.9 | 3 | 6.1 | .2 |

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade | 466 680 | 435 143 | 2 523 688 377 | 1 997 894 780 | 26.3 | 133 153 268 | 95 208 718 | 39.9 | 5 580 777 | 4 984 880 |
| 50 | | Durable goods | 292 807 | 267 358 | 1 258 483 110 | 881 212 118 | 42.8 | 82 248 417 | 57 368 042 | 43.4 | 3 303 391 | 2 912 848 |
| 501 | | Motor vehicles and automotive parts and supplies | 42 989 | 41 149 | (D) | 187 607 295 | (D) | (D) | 7 524 525 | (D) | (D) | 432 982 |
| 5012 | 5012 | Automobiles and other motor vehicles | 7 125 | 6 685 | 246 933 163 | 130 132 944 | 89.8 | 2 910 475 | 2 170 236 | 34.1 | 124 448 | 111 198 |
| 5013 | | Automotive parts and supplies | 32 118 | 30 769 | (D) | 45 510 182 | (D) | (D) | 4 573 675 | (D) | (D) | 280 584 |
| | 5013 | Motor vehicle supplies and new parts | 28 902 | 28 712 | 62 455 757 | 44 611 647 | 40.0 | 5 478 009 | 4 415 328 | 24.1 | 279 562 | 268 406 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | 2 057 | (D) | 898 535 | (D) | (D) | 158 347 | (D) | (D) | 12 178 |
| 5014 | 5014 | Tires and tubes | 3 746 | 3 695 | (D) | 11 964 169 | (D) | (D) | 780 614 | (D) | (D) | 41 200 |
| 502 | | Furniture and home furnishings | 14 521 | 13 124 | 48 122 500 | 32 451 483 | 48.3 | 3 652 346 | 2 366 555 | 54.3 | 153 045 | 126 104 |
| 5021 | 5021 | Furniture | 6 819 | 5 763 | 18 629 851 | 10 672 602 | 74.6 | 1 704 272 | 970 316 | 75.6 | 68 995 | 51 287 |
| 5023 | 5023 | Home furnishings | 7 702 | 7 361 | 29 492 649 | 21 778 881 | 35.4 | 1 948 074 | 1 396 239 | 39.5 | 84 050 | 74 817 |
| 503 | | Lumber and other construction materials | 19 075 | 17 901 | 79 945 974 | 50 694 321 | 57.7 | 5 476 237 | 3 429 097 | 59.7 | 231 148 | 184 604 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 8 098 | 7 245 | 45 877 452 | 26 465 072 | 73.4 | 2 812 377 | 1 674 364 | 68.0 | 119 796 | 91 656 |
| 5039 | | Construction materials, n.e.c. | 10 977 | 10 656 | 34 068 522 | 24 229 249 | 40.6 | 2 663 860 | 1 754 733 | 51.8 | 111 352 | 92 948 |
| | 5032 | Brick, stone, and related construction materials | 3 880 | 3 399 | 9 094 056 | 6 193 730 | 46.8 | 800 220 | 445 763 | 79.5 | 33 252 | 24 268 |
| | 5033 | Roofing, siding, and insulation materials | 2 684 | 2 439 | 12 901 164 | 8 457 920 | 52.5 | 767 498 | 498 106 | 54.1 | 30 208 | 24 426 |
| | 5039 | Construction materials, n.e.c. | 4 413 | 4 818 | 12 073 302 | 9 577 599 | 26.1 | 1 096 142 | 810 864 | 35.2 | 47 892 | 44 254 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 8 902 | 7 584 | 40 964 862 | 26 980 115 | 51.8 | 2 311 675 | 1 645 643 | 40.5 | 97 203 | 85 163 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 922 | 4 050 | 15 359 403 | 10 242 368 | 50.0 | 957 216 | 654 260 | 46.3 | 45 625 | 38 159 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 424 | 2 054 | 8 539 768 | 5 371 259 | 59.0 | 508 197 | 319 448 | 59.1 | 23 455 | 18 847 |
| 5043 | 5043 | Photographic equipment and supplies | 1 556 | 1 480 | 17 065 691 | 11 366 488 | 50.1 | 846 262 | 671 935 | 25.9 | 28 123 | 28 157 |
| 505 | | Metals and minerals, except petroleum | 11 093 | 10 618 | 114 527 759 | 102 689 732 | 11.5 | 4 038 472 | 3 359 091 | 20.2 | 142 775 | 147 470 |
| 5051 | 5051 | Metals service centers and offices | 10 281 | 9 676 | 101 143 329 | 87 763 993 | 15.2 | 3 854 364 | 3 155 896 | 22.1 | 137 009 | 139 796 |
| 5052 | 5052 | Coal and other minerals and ores | 812 | 942 | 13 384 430 | 14 925 739 | -10.3 | 184 108 | 203 195 | -9.4 | 5 766 | 7 674 |
| 506 | | Electrical goods | 35 339 | 30 356 | (D) | 120 061 617 | (D) | (D) | 7 461 894 | (D) | (D) | 357 107 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 17 575 | 15 412 | (D) | 53 955 513 | (D) | (D) | 3 689 617 | (D) | (D) | 177 986 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 15 045 | (NA) | 59 389 004 | (NA) | (NA) | 4 299 106 | (NA) | (NA) | 167 809 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 700 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 1 830 | (NA) | 6 553 094 | (NA) | (NA) | 577 493 | (NA) | (NA) | 19 718 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets | 3 740 | 3 779 | 42 706 744 | 25 741 394 | 65.9 | 1 663 072 | 1 183 153 | 40.6 | 62 722 | 60 882 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 14 024 | 11 165 | (D) | 40 364 710 | (D) | (D) | 2 589 124 | (D) | (D) | 118 239 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 23 097 | 21 605 | 57 126 205 | 43 529 070 | 31.2 | 5 610 044 | 4 050 919 | 38.5 | 234 664 | 216 596 |
| 5072 | 5072 | Hardware | 7 552 | 6 788 | 20 054 409 | 14 693 193 | 36.5 | 2 110 947 | 1 516 044 | 39.2 | 90 160 | 83 478 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 8 931 | 8 820 | 23 245 669 | 17 364 128 | 33.9 | 2 086 038 | 1 501 329 | 38.9 | 89 872 | 82 459 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 5 101 | 4 398 | 11 142 557 | 8 966 160 | 24.3 | 1 109 809 | 752 364 | 47.5 | 42 414 | 36 732 |
| 5078 | 5078 | Refrigeration equipment and supplies | 1 513 | 1 599 | 2 683 570 | 2 505 589 | 7.1 | 303 250 | 281 182 | 7.8 | 12 218 | 13 927 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|----------------------|----------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade—Con. | | | | | | | | | | |
| 50 | | Durable goods—Con. | | | | | | | | | | |
| 508 | | Machinery, equipment, and supplies | 114 426 | 103 355 | 336 976 311 | 263 309 246 | 28.0 | 35 612 476 | 24 804 182 | 43.6 | 1 352 554 | 1 192 023 |
| 5081 | | Commercial machines and equipment | 29 932 | 20 867 | 121 932 663 | 64 486 832 | 89.1 | 14 870 313 | 8 014 367 | 85.5 | 508 157 | 334 661 |
| | 5044 | Office equipment | 11 524 | (NA) | 27 762 495 | (NA) | (NA) | 4 766 181 | (NA) | (NA) | 188 982 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 12 821 | (NA) | 84 515 408 | (NA) | (NA) | (NA) | (NA) | (NA) | 266 018 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 5 587 | 5 140 | 9 654 760 | 7 429 912 | 29.9 | 1 214 510 | 802 531 | 51.3 | 53 157 | 44 317 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 4 983 | 5 000 | 23 971 035 | 19 278 381 | 24.3 | 2 208 579 | 1 813 216 | 21.8 | 79 720 | 85 293 |
| 5083 | 5083 | Farm and garden machinery and equipment | 11 782 | 14 425 | 24 172 320 | 27 514 596 | -12.2 | 1 958 846 | 2 116 239 | -7.4 | 103 468 | 133 148 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 28 474 | 26 754 | 64 893 190 | 68 629 777 | -5.5 | 6 678 001 | 5 595 158 | 19.4 | 248 643 | 260 487 |
| 5085 | 5085 | Industrial supplies | 14 780 | 14 825 | 41 754 325 | 39 799 892 | 4.9 | 3 562 026 | 3 036 811 | 17.3 | 144 872 | 151 067 |
| 5086 | | Professional equipment and supplies | 12 760 | 10 927 | 36 150 903 | 25 545 286 | 41.5 | 4 011 283 | 2 548 188 | 57.4 | 162 036 | 133 281 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 7 747 | 5 906 | 25 243 256 | 17 674 314 | 42.8 | 2 598 617 | 1 539 954 | 68.7 | 96 848 | 72 186 |
| | 5048 | Ophthalmic goods | 1 899 | 2 015 | 4 026 347 | 2 932 149 | 37.3 | 591 877 | 426 071 | 38.9 | 30 134 | 28 616 |
| | 5049 | Professional equipment and supplies, n.e.c. | 3 114 | 3 006 | 6 881 300 | 4 938 823 | 39.3 | 820 789 | 582 163 | 41.0 | 35 054 | 32 477 |
| 5087 | 5087 | Service establishment equipment and supplies | 8 467 | 7 426 | 9 442 098 | 6 950 803 | 35.8 | 1 330 119 | 915 874 | 45.2 | 69 217 | 57 441 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 3 248 | 3 131 | 14 659 777 | 11 103 679 | 32.0 | 993 309 | 764 329 | 30.0 | 36 441 | 36 645 |
| 509 | | Miscellaneous durable goods | 23 365 | 21 666 | 75 505 547 | 53 889 239 | 40.1 | 3 777 490 | 2 726 136 | 38.6 | 183 654 | 170 799 |
| 5093 | 5093 | Scrap and waste materials | 8 716 | 8 403 | 18 904 281 | 12 260 267 | 54.2 | 1 624 080 | 1 212 145 | 34.0 | 85 762 | 83 708 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 6 927 | 5 466 | 38 581 607 | 26 568 533 | 45.2 | 1 092 975 | 678 677 | 61.0 | 47 062 | 35 137 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 7 722 | 7 797 | 18 019 659 | 15 060 439 | 19.6 | 1 060 435 | 835 314 | 27.0 | 50 830 | 51 954 |
| 51 | | Nondurable goods..... | 173 873 | 167 785 | 1 265 205 267 | 1 116 682 662 | 13.3 | 50 904 851 | 37 840 676 | 34.5 | 2 277 386 | 2 072 032 |
| 511 | | Paper and paper products | 16 808 | 14 518 | 83 172 571 | 53 493 178 | 55.5 | 5 202 265 | 3 586 411 | 45.1 | 227 676 | 186 567 |
| 5111 | 5111 | Printing and writing paper | 2 074 | 2 009 | 28 530 636 | 16 983 444 | 68.0 | 1 100 143 | 756 033 | 45.5 | 35 900 | 31 514 |
| 5112 | 5112 | Stationery and office supplies | 9 778 | 8 036 | 20 614 249 | 13 412 205 | 53.7 | 2 303 593 | 1 598 500 | 44.1 | 124 634 | 97 684 |
| 5113 | 5113 | Industrial and personal service paper | 4 956 | 4 473 | 34 027 686 | 23 097 529 | 47.3 | 1 798 529 | 1 231 878 | 46.0 | 67 142 | 57 369 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries .. | 4 912 | 4 005 | 64 280 053 | 33 986 827 | 89.1 | 2 967 802 | 1 975 096 | 50.3 | 120 102 | 105 689 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 4 005 | 64 280 053 | 33 986 827 | 89.1 | 2 967 802 | 1 975 096 | 50.3 | 120 102 | 105 689 |
| 513 | | Apparel, piece goods, and notions | 16 935 | 15 041 | 81 476 076 | 55 896 680 | 45.8 | 4 661 302 | 2 897 067 | 60.9 | 180 791 | 144 163 |
| 5133 | 5131 pt. | Piece goods | 4 447 | 4 254 | 23 230 369 | 19 465 518 | 19.3 | 1 203 939 | 834 806 | 44.2 | 41 586 | 37 276 |
| 5134 | 5131 pt. | Notions and other dry goods | 1 249 | 1 365 | 2 437 468 | 2 542 106 | -4.1 | 221 007 | 205 672 | 7.5 | 11 194 | 12 016 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 3 311 | 2 977 | 18 234 991 | 12 424 948 | 46.8 | 939 406 | 607 923 | 54.5 | 38 773 | 31 074 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 6 234 | 4 942 | 26 280 179 | 14 582 495 | 80.2 | 1 708 615 | 891 287 | 91.7 | 71 059 | 48 402 |
| 5139 | 5139 | Footwear | 1 694 | 1 503 | 11 293 069 | 6 881 613 | 64.1 | 588 335 | 357 379 | 64.6 | 18 179 | 15 395 |
| 514 | | Groceries and related products | 42 075 | 40 391 | 380 944 746 | 288 658 633 | 32.0 | 16 729 023 | 12 268 896 | 36.4 | 762 513 | 673 765 |
| 5141 | 5141 | Groceries, general line | 4 368 | 4 267 | 93 215 227 | 70 573 655 | 32.1 | 3 702 461 | 2 774 728 | 33.4 | 157 191 | 137 695 |
| 5142 | 5142 | Packaged frozen foods | 2 835 | 2 676 | 33 263 572 | 22 628 771 | 47.0 | 1 281 077 | 872 295 | 46.9 | 56 199 | 46 997 |
| 5143 | 5143 | Dairy products, except dried or canned | 3 743 | 3 912 | 26 926 555 | 22 939 285 | 17.4 | 1 097 089 | 850 729 | 29.0 | 48 038 | 45 701 |
| 5144 | 5144 | Poultry and poultry products | 1 372 | 1 630 | 8 553 717 | 8 752 473 | -2.3 | 405 466 | 374 279 | 8.3 | 23 850 | 27 280 |
| 5145 | 5145 | Confectionery | 2 818 | 2 595 | 13 952 013 | 10 676 794 | 28.3 | 828 599 | 648 733 | 27.7 | 39 271 | 34 448 |
| 5146 | 5146 | Fish and seafoods | 2 745 | 2 174 | 9 386 525 | 5 706 059 | 64.5 | 473 366 | 276 104 | 71.4 | 27 233 | 19 096 |
| 5147 | 5147 | Meats and meat products | 4 779 | 5 088 | 47 386 788 | 38 585 104 | 22.8 | 1 642 035 | 1 492 801 | 10.0 | 78 973 | 82 181 |
| 5148 | 5148 | Fresh fruits and vegetables | 5 838 | 5 929 | 30 449 744 | 24 153 738 | 26.1 | 1 810 636 | 1 355 161 | 33.6 | 98 870 | 94 270 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 13 577 | 12 120 | 117 810 605 | 84 442 754 | 39.5 | 5 488 294 | 3 624 066 | 51.4 | 232 888 | 186 097 |
| 515 | | Farm-product raw materials | 12 577 | 14 413 | 117 606 177 | 153 419 003 | -23.4 | 1 847 084 | 1 838 913 | .4 | 116 726 | 136 235 |
| 5152 | 5159 pt. | Cotton | 351 | 436 | 6 019 210 | 6 660 007 | -9.6 | 74 217 | 68 412 | 8.5 | 3 095 | 3 611 |
| 5153 | 5153 | Grain and field beans | 8 155 | 9 118 | 73 511 501 | 110 525 683 | -33.5 | 1 273 030 | 1 280 867 | -6 | 63 272 | 74 189 |
| 5154 | 5154 | Livestock | 2 592 | 3 157 | 26 725 817 | 26 089 234 | 2.4 | 237 610 | 239 943 | -1.0 | 34 510 | 39 954 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 1 479 | 1 702 | 11 349 649 | 10 144 079 | 11.9 | 262 227 | 249 691 | 5.0 | 15 849 | 18 481 |
| 516 | | Chemicals and allied products | 12 705 | 11 201 | 94 619 646 | 76 102 901 | 24.3 | 3 846 819 | 2 902 107 | 32.6 | 131 442 | 124 322 |
| 5161 | | Chemicals and allied products | 12 705 | 11 201 | 94 619 646 | 76 102 901 | 24.3 | 3 846 819 | 2 902 107 | 32.6 | 131 442 | 124 322 |
| | 5162 | Plastics materials and basic forms and shapes | 2 744 | 2 060 | 20 307 488 | 12 469 345 | 62.9 | 788 377 | 472 105 | 67.0 | 28 453 | 20 883 |
| | 5169 | Chemicals and allied products, n.e.c. | 9 961 | 9 141 | 74 312 158 | 63 633 556 | 16.8 | 3 058 442 | 2 430 002 | 25.9 | 102 989 | 103 439 |
| 517 | | Petroleum and petroleum products | 16 726 | 20 302 | 234 873 742 | 296 995 191 | -20.9 | 3 657 717 | 3 432 832 | 6.6 | 175 188 | 187 737 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 12 353 | 14 015 | 139 655 203 | 163 769 235 | -14.7 | 2 689 318 | 2 233 019 | 20.4 | 135 923 | 131 057 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 4 373 | 6 287 | 95 218 539 | 133 225 956 | -28.5 | 968 399 | 1 199 813 | -19.3 | 39 265 | 56 680 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 5 835 | 6 666 | 49 432 601 | 42 122 149 | 17.4 | 3 849 424 | 3 090 739 | 24.5 | 145 810 | 141 286 |
| 5181 | 5181 | Beer and ale | 3 934 | 4 708 | 24 287 968 | 20 821 635 | 16.6 | 2 314 721 | 1 857 776 | 24.6 | 90 091 | 87 548 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 1 901 | 1 958 | 25 144 633 | 21 300 514 | 18.0 | 1 534 703 | 1 232 963 | 24.5 | 55 719 | 53 738 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|--------------------|--------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Manufacturers' sales branches and sales offices | 36 310 | 40 931 | 783 124 396 | 626 986 078 | 24.9 | 26 477 715 | 20 490 548 | 29.2 | 862 018 | 830 991 |
| 50 | | Durable goods | 20 418 | 23 316 | 420 205 945 | 320 745 138 | 31.0 | 16 313 775 | 12 788 071 | 27.6 | 491 170 | 493 522 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 1 557 | 1 769 | 150 202 045 | 87 247 526 | 72.2 | 1 154 945 | 1 104 584 | 4.6 | 40 509 | 44 939 |
| 5012 | 5012 | Automobiles and other motor vehicles | 495 | 566 | 132 500 112 | 74 786 829 | 77.2 | 421 783 | 426 836 | -1.2 | 13 153 | 16 400 |
| 5013 | | Automotive parts and supplies | 778 | 770 | 12 437 195 | 7 281 950 | 70.8 | 566 383 | 472 487 | 19.9 | 22 050 | 20 727 |
| | 5013 | Motor vehicle supplies and new parts | 778 | 770 | 12 437 195 | 7 281 950 | 70.8 | 566 383 | 472 487 | 19.9 | 22 050 | 20 727 |
| | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - | - | - |
| 5014 | 5014 | Tires and tubes | 284 | 433 | 5 264 738 | 5 178 747 | 1.7 | 166 779 | 205 261 | -18.8 | 5 306 | 7 812 |
| 502 | | Furniture and home furnishings | 742 | 937 | 13 314 356 | 9 003 005 | 47.9 | 388 293 | 299 926 | 29.5 | 13 353 | 12 773 |
| 5021 | 5021 | Furniture | 292 | 376 | 2 897 860 | 1 391 592 | 108.2 | 110 828 | 94 047 | 17.8 | 3 348 | 3 842 |
| 5023 | 5023 | Home furnishings | 450 | 561 | 10 416 496 | 7 611 413 | 36.9 | 277 465 | 205 879 | 34.8 | 10 005 | 8 931 |
| 503 | | Lumber and other construction materials | 1 717 | 1 966 | 17 043 589 | 14 627 824 | 16.5 | 552 659 | 510 958 | 8.2 | 20 778 | 23 484 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 478 | 458 | 5 752 021 | 4 237 255 | 35.7 | 203 199 | 150 137 | 35.3 | 8 107 | 7 261 |
| 5039 | | Construction materials, n.e.c. | 1 239 | 1 508 | 11 291 568 | 10 390 569 | 8.7 | 349 460 | 360 821 | -3.2 | 12 671 | 16 223 |
| | 5032 | Brick, stone, and related construction materials | 612 | 515 | 3 471 554 | 2 914 642 | 19.1 | 131 428 | 84 537 | 55.5 | 4 459 | 3 633 |
| | 5033 | Roofing, siding, and insulation materials | 289 | 435 | 4 222 604 | 3 592 498 | 17.5 | 98 258 | 104 818 | -6.3 | 3 242 | 4 654 |
| | 5039 | Construction materials, n.e.c. | 338 | 558 | 3 597 410 | 3 883 429 | -7.4 | 119 774 | 171 466 | -30.2 | 4 970 | 7 936 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 298 | 355 | 14 367 124 | 9 224 086 | 55.8 | 467 899 | 405 641 | 15.3 | 13 296 | 14 543 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 112 | 135 | 1 637 926 | 1 502 913 | 9.0 | 65 027 | 61 028 | 6.6 | 2 276 | 3 040 |
| 5042 | 5092 | Toys and hobby goods and supplies | 26 | 30 | 1 533 404 | 884 458 | 73.4 | 21 711 | 13 327 | 62.9 | 674 | 658 |
| 5043 | 5043 | Photographic equipment and supplies | 160 | 190 | 11 195 794 | 6 836 715 | 63.8 | 381 161 | 331 286 | 15.1 | 10 346 | 10 845 |
| 505 | | Metals and minerals, except petroleum | 1 093 | 1 544 | 41 501 362 | 45 526 330 | -8.9 | 472 398 | 604 352 | -21.8 | 15 259 | 22 069 |
| 5051 | 5051 | Metals service centers and offices | 1 032 | 1 471 | 35 144 829 | 39 860 698 | -11.8 | 428 547 | 562 712 | -23.9 | 14 048 | 20 554 |
| 5052 | 5052 | Coal and other minerals and ores | 61 | 73 | 6 356 533 | 5 665 632 | 12.2 | 43 851 | 41 640 | 5.3 | 1 211 | 1 515 |
| 506 | | Electrical goods | 3 771 | 3 742 | 55 888 137 | 42 066 956 | 32.9 | 3 005 278 | 1 843 565 | 63.0 | 87 245 | 71 483 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 1 970 | 2 327 | 21 519 463 | 22 038 068 | -2.4 | 933 631 | 974 975 | -4.3 | 28 712 | 37 575 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 1 488 | (NA) | 17 433 041 | (NA) | (NA) | 658 673 | (NA) | (NA) | 20 289 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 53 | (NA) | 391 756 | (NA) | (NA) | 21 694 | (NA) | (NA) | 703 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 429 | (NA) | 3 694 666 | (NA) | (NA) | 253 264 | (NA) | (NA) | 7 720 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets ... | 311 | 390 | 11 627 233 | 7 094 028 | 63.9 | 269 979 | 263 675 | 2.4 | 9 034 | 11 724 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 1 490 | 1 025 | 22 741 441 | 12 934 860 | 75.8 | 1 801 668 | 604 915 | 197.8 | 49 499 | 22 184 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 947 | 1 092 | 7 224 713 | 7 557 199 | -4.4 | 451 856 | 360 043 | 25.5 | 14 555 | 15 845 |
| 5072 | 5072 | Hardware | 399 | 451 | 2 718 507 | 1 607 741 | 69.1 | 192 375 | 116 414 | 65.3 | 6 115 | 5 630 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 198 | 260 | 2 576 670 | 2 971 801 | -13.3 | 78 524 | 72 493 | 8.3 | 2 755 | 3 212 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 285 | 283 | 1 646 189 | 2 517 910 | -34.6 | 153 392 | 118 635 | 29.3 | 4 823 | 4 864 |
| 5078 | 5078 | Refrigeration equipment and supplies | 65 | 98 | 283 347 | 459 747 | -38.4 | 27 565 | 52 501 | -47.5 | 862 | 2 139 |
| 508 | | Machinery, equipment, and supplies | 10 115 | 11 679 | 117 467 482 | 102 572 968 | 14.5 | 9 719 077 | 7 553 398 | 28.7 | 282 687 | 283 681 |
| 5081 | | Commercial machines and equipment | 4 156 | 3 912 | 63 017 663 | 40 824 029 | 54.4 | 7 026 353 | 4 982 838 | 41.0 | 194 183 | 175 903 |
| | 5044 | Office equipment | 1 133 | (NA) | 9 597 403 | (NA) | (NA) | 1 770 409 | (NA) | (NA) | 53 172 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 2 871 | (NA) | 52 451 330 | (NA) | (NA) | 5 154 751 | (NA) | (NA) | 137 717 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 152 | 164 | 968 930 | 420 470 | 130.4 | 101 193 | 40 355 | 150.8 | 3 294 | 2 018 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 348 | 445 | 6 068 904 | 5 280 460 | 14.9 | 255 726 | 174 215 | 46.8 | 7 428 | 7 065 |
| 5083 | 5083 | Farm and garden machinery and equipment | 329 | 463 | 6 408 101 | 7 946 006 | -19.4 | 211 724 | 248 874 | -14.9 | 7 254 | 9 468 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 2 952 | 3 863 | 13 049 093 | 20 180 315 | -35.3 | 960 253 | 1 116 613 | -14.0 | 32 022 | 47 295 |
| 5085 | 5085 | Industrial supplies | 1 190 | 1 703 | 14 821 256 | 16 940 296 | -12.5 | 384 881 | 421 237 | -8.6 | 12 339 | 17 881 |
| 5086 | | Professional equipment and supplies | 775 | 851 | 9 581 462 | 7 286 825 | 31.5 | 692 443 | 467 607 | 48.1 | 22 318 | 19 261 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 530 | 546 | 8 236 835 | 6 164 224 | 33.6 | 543 395 | 368 983 | 47.3 | 16 783 | 14 459 |
| | 5048 | Ophthalmic goods | 85 | 121 | 604 992 | 407 498 | 48.5 | 60 004 | 40 822 | 47.0 | 2 624 | 2 172 |
| | 5049 | Professional equipment and supplies, n.e.c. | 160 | 184 | 739 635 | 715 103 | 3.4 | 89 044 | 57 802 | 54.1 | 2 911 | 2 630 |
| 5087 | 5087 | Service establishment equipment and supplies ... | 227 | 234 | 710 731 | 521 091 | 36.4 | 56 493 | 33 888 | 66.7 | 2 754 | 2 244 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 138 | 208 | 3 810 272 | 3 593 946 | 6.0 | 131 204 | 108 126 | 21.3 | 4 389 | 4 564 |
| 509 | | Miscellaneous durable goods | 178 | 232 | 3 197 137 | 2 919 244 | 9.5 | 101 370 | 105 604 | -4.0 | 3 488 | 4 705 |
| 5093 | 5093 | Scrap and waste materials | - | - | - | - | - | - | - | - | - | - |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 75 | 67 | 839 841 | 634 692 | 32.3 | 40 499 | 21 074 | 92.2 | 1 327 | 694 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 103 | 165 | 2 357 296 | 2 284 552 | 3.2 | 60 871 | 84 530 | -28.0 | 2 161 | 4 011 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

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| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | |
| 51 | | Nondurable goods..... | 15 892 | 17 615 | 362 918 451 | 306 240 940 | 18.5 | 10 163 940 | 7 702 477 | 32.0 | 370 848 | 337 469 |
| 511 | | Paper and paper products | 1 877 | 1 924 | 36 404 999 | 24 271 455 | 50.0 | 1 004 335 | 761 329 | 31.9 | 48 714 | 36 390 |
| 5111 | 5111 | Printing and writing paper | 242 | 292 | 11 456 522 | 7 088 863 | 61.6 | 141 605 | 110 234 | 28.5 | 4 097 | 4 148 |
| 5112 | 5112 | Stationery and office supplies | 1 253 | 1 173 | 8 205 036 | 4 962 698 | 65.3 | 542 621 | 392 797 | 38.1 | 35 725 | 21 743 |
| 5113 | 5113 | Industrial and personal service paper | 382 | 459 | 16 743 441 | 12 219 894 | 37.0 | 320 109 | 258 298 | 23.9 | 8 892 | 10 499 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries .. | 455 | 462 | 27 726 760 | 13 928 904 | 99.1 | 1 250 579 | 756 738 | 65.3 | 39 948 | 30 550 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 455 | 462 | 27 726 760 | 13 928 904 | 99.1 | 1 250 579 | 756 738 | 65.3 | 39 948 | 30 550 |
| 513 | | Apparel, piece goods, and notions | 812 | 949 | 22 461 192 | 16 032 987 | 40.1 | 699 985 | 522 476 | 34.0 | 22 800 | 21 953 |
| 5133 | 5131 pt. | Piece goods | 247 | 239 | 7 794 150 | 7 378 959 | 5.6 | 216 880 | 133 494 | 62.5 | 6 524 | 4 909 |
| 5134 | 5131 pt. | Notions and other dry goods | 80 | 117 | 510 119 | 602 703 | -15.4 | 22 844 | 28 829 | -20.8 | 898 | 1 494 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 188 | 222 | 6 615 681 | 3 736 041 | 77.1 | 168 825 | 150 424 | 12.2 | 5 133 | 6 603 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 249 | 321 | 5 637 984 | 3 037 648 | 85.6 | 221 654 | 152 660 | 45.2 | 8 190 | 6 771 |
| 5139 | 5139 | Footwear | 48 | 50 | 1 903 258 | 1 277 636 | 49.0 | 69 782 | 57 069 | 22.3 | 2 055 | 2 176 |
| 514 | | Groceries and related products | 4 746 | 4 840 | 89 219 309 | 63 926 438 | 39.6 | 3 627 664 | 2 655 713 | 36.6 | 142 118 | 123 040 |
| 5141 | 5141 | Groceries, general line | - | - | - | - | - | - | - | - | - | - |
| 5142 | 5142 | Packaged frozen foods | 192 | 285 | 3 099 234 | 2 349 160 | 31.9 | 76 827 | 84 017 | -8.6 | 3 150 | 4 177 |
| 5143 | 5143 | Dairy products, except dried or canned | 740 | 858 | 9 670 354 | 8 990 512 | 7.6 | 356 137 | 328 122 | 8.5 | 14 789 | 16 226 |
| 5144 | 5144 | Poultry and poultry products | 57 | 65 | 1 001 216 | 649 485 | 54.2 | 34 423 | 21 567 | 59.6 | 2 168 | 1 454 |
| 5145 | 5145 | Confectionery | 468 | 454 | 6 845 696 | 5 764 035 | 18.8 | 415 477 | 328 963 | 26.3 | 16 029 | 13 486 |
| 5146 | 5146 | Fish and seafoods | 15 | 13 | 102 062 | 107 129 | -4.7 | 4 601 | 3 863 | 19.1 | 221 | 303 |
| 5147 | 5147 | Meats and meat products | 280 | 355 | 12 923 116 | 9 349 047 | 38.2 | 242 409 | 230 514 | 5.2 | 10 663 | 10 847 |
| 5148 | 5148 | Fresh fruits and vegetables | - | - | - | - | - | - | - | - | - | - |
| 5149 | 5149 | Groceries and related products, n.e.c. | 2 994 | 2 810 | 55 577 631 | 36 717 070 | 51.4 | 2 497 790 | 1 658 667 | 50.6 | 95 098 | 76 547 |
| 515 | | Farm-product raw materials | - | - | - | - | - | - | - | - | - | - |
| 5152 | 5159 pt. | Cotton | - | - | - | - | - | - | - | - | - | - |
| 5153 | 5153 | Grain and field beans | - | - | - | - | - | - | - | - | - | - |
| 5154 | 5154 | Livestock | - | - | - | - | - | - | - | - | - | - |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - | - | - |
| 516 | | Chemicals and allied products | 2 344 | 2 207 | 63 842 534 | 53 872 545 | 18.5 | 1 513 474 | 1 174 481 | 28.9 | 43 986 | 43 544 |
| 5161 | | Chemicals and allied products | 2 344 | 2 207 | 63 842 534 | 53 872 545 | 18.5 | 1 513 474 | 1 174 481 | 28.9 | 43 986 | 43 544 |
| | 5162 | Plastics materials and basic forms and shapes | 343 | 391 | 11 642 920 | 8 149 560 | 42.9 | 213 449 | 182 486 | 17.0 | 6 348 | 6 579 |
| | 5169 | Chemicals and allied products, n.e.c. | 2 001 | 1 816 | 52 199 614 | 45 722 985 | 14.2 | 1 300 025 | 991 995 | 31.1 | 37 638 | 36 965 |
| 517 | | Petroleum and petroleum products | 2 219 | 3 619 | 92 692 085 | 109 581 598 | -15.4 | 717 666 | 776 219 | -7.6 | 23 275 | 31 726 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 1 781 | 2 905 | 75 218 701 | 92 314 739 | -18.5 | 585 975 | 624 021 | -6.1 | 19 227 | 26 219 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 438 | 714 | 17 473 384 | 17 266 859 | 1.2 | 131 691 | 152 198 | -13.5 | 4 048 | 5 507 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 167 | 195 | 6 657 502 | 4 707 880 | 41.4 | 233 341 | 177 298 | 31.6 | 6 640 | 6 234 |
| 5181 | 5181 | Beer and ale | 30 | 49 | 825 181 | 773 145 | 6.7 | 78 299 | 77 048 | 1.6 | 2 576 | 3 202 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 137 | 146 | 5 832 321 | 3 934 735 | 48.2 | 155 042 | 100 250 | 54.7 | 4 064 | 3 032 |
| 519 | | Miscellaneous nondurable goods | 3 272 | 3 419 | 23 914 070 | 19 919 133 | 20.1 | 1 116 896 | 878 223 | 27.2 | 43 367 | 44 032 |
| 5191 | 5191 | Farm supplies | 1 106 | 1 285 | 8 078 761 | 8 627 208 | -6.4 | 258 399 | 319 802 | -19.2 | 10 418 | 16 564 |
| 5194 | 5194 | Tobacco and tobacco products | 32 | 33 | 5 857 376 | 2 833 191 | 106.7 | 98 219 | 82 162 | 19.5 | 4 237 | 3 599 |
| 5198 | 5198 | Paints, varnishes and supplies | 1 252 | 1 319 | 2 874 683 | 2 463 422 | 16.7 | 219 475 | 194 236 | 13.0 | 9 328 | 10 384 |
| 5199 | | Nondurable goods, n.e.c. | 882 | 782 | 7 103 250 | 5 995 312 | 18.5 | 540 803 | 282 023 | 91.8 | 19 384 | 13 485 |
| | 5099 pt. | Durable goods, n.e.c. | - | (NA) | - | (NA) | (NA) | - | (NA) | (NA) | - | (NA) |
| | 5192 | Books, periodicals, and newspapers | 633 | 553 | 4 493 840 | 3 810 370 | 17.9 | 373 234 | 214 887 | 73.7 | 12 894 | 10 123 |
| | 5193 | Flowers, nursery stock, and florists' supplies .. | 16 | 16 | 66 105 | 57 047 | 15.9 | 13 610 | 7 093 | 91.9 | 454 | 267 |
| | 5199 | Nondurable goods, n.e.c. | 233 | (NA) | 2 543 305 | (NA) | (NA) | 153 959 | (NA) | (NA) | 6 036 | (NA) |
| | | Agents, brokers, and commission merchants | 42 245 | 41 120 | 263 432 421 | 211 574 889 | 24.5 | 6 465 844 | 4 782 137 | 35.2 | 258 120 | 235 933 |
| 50 | | Durable goods | 26 713 | 25 523 | 113 646 701 | 83 648 521 | 35.9 | 3 705 778 | 2 762 624 | 34.1 | 128 371 | 115 375 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 1 363 | 1 448 | (D) | 8 965 568 | (D) | (D) | 211 837 | (D) | (D) | 12 978 |
| 5012 | 5012 | Automobiles and other motor vehicles | 425 | 338 | 11 303 739 | 4 034 862 | 180.2 | 148 629 | 70 810 | 109.9 | 14 302 | 7 650 |
| 5013 | | Automotive parts and supplies | 881 | 1 061 | 8 553 055 | 4 706 938 | 81.7 | 183 092 | 137 066 | 33.6 | 4 619 | 5 094 |
| | 5013 pt. | Motor vehicle supplies and new parts | 881 | 1 061 | 8 553 055 | 4 706 938 | 81.7 | 183 092 | 137 066 | 33.6 | 4 619 | 5 094 |
| | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - | - | - |
| 5014 | 5014 | Tires and tubes | 57 | 49 | (D) | 223 768 | (D) | (D) | 3 961 | (D) | (D) | 234 |
| 502 | | Furniture and home furnishings | 2 389 | 2 289 | 7 869 263 | 5 785 944 | 36.0 | 244 432 | 179 113 | 36.5 | 8 183 | 7 643 |
| 5021 | 5021 | Furniture | 1 308 | 1 191 | 3 870 683 | 2 833 733 | 36.6 | 134 109 | 92 975 | 44.2 | 4 333 | 3 740 |
| 5023 | 5023 | Home furnishings | 1 081 | 1 098 | 3 998 580 | 2 952 211 | 35.4 | 110 323 | 86 138 | 28.1 | 3 850 | 3 903 |

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| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Agents, brokers, and commission merchants—Con. | | | | | | | | | | |
| 51 | | Nondurable goods—Con. | | | | | | | | | | |
| 514 | | Groceries and related products | 4 863 | 4 955 | 68 705 254 | 50 045 459 | 37.3 | 1 361 426 | 944 298 | 44.2 | 56 129 | 47 404 |
| 5141 | 5141 | Groceries, general line | 744 | 803 | 18 761 325 | 9 868 148 | 90.1 | 349 148 | 190 429 | 83.3 | 14 767 | 10 102 |
| 5142 | 5142 | Packaged frozen foods | 602 | 525 | 9 619 918 | 5 650 795 | 70.2 | 164 316 | 101 484 | 61.9 | 6 590 | 5 031 |
| 5143 | 5143 | Dairy products, except dried or canned | 239 | 235 | 1 854 335 | 1 217 441 | 52.3 | 39 573 | 23 498 | 68.4 | 1 658 | 1 200 |
| 5144 | 5144 | Poultry and poultry products | 99 | 85 | 743 769 | 550 003 | 35.2 | 13 058 | 7 659 | 70.5 | 519 | 404 |
| 5145 | 5145 | Confectionery | 349 | 343 | 2 552 092 | 1 819 546 | 40.3 | 63 180 | 45 208 | 39.8 | 2 730 | 2 420 |
| 5146 | 5146 | Fish and seafoods | 148 | 135 | 785 470 | 541 003 | 45.2 | 20 254 | 13 418 | 50.9 | 791 | 547 |
| 5147 | 5147 | Meats and meat products | 287 | 260 | 4 034 257 | 2 688 184 | 50.1 | 47 260 | 27 133 | 74.2 | 1 901 | 1 317 |
| 5148 | 5148 | Fresh fruits and vegetables | 893 | 921 | 6 841 614 | 5 667 177 | 20.7 | 220 107 | 157 618 | 39.6 | 8 988 | 7 795 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 1 502 | 1 648 | 23 512 474 | 22 043 162 | 6.7 | 444 530 | 377 851 | 17.6 | 18 185 | 18 588 |
| 515 | | Farm-product raw materials | 1 822 | 2 432 | 26 220 281 | 31 486 856 | -16.7 | 210 913 | 243 334 | -13.3 | 30 585 | 36 890 |
| 5152 | 5159 pt. | Cotton | 65 | 93 | 921 127 | 1 399 561 | -34.2 | 4 352 | 5 896 | -26.2 | 240 | 318 |
| 5153 | 5153 | Grain and field beans | 158 | 283 | 5 253 501 | 8 402 213 | -37.5 | 24 016 | 34 647 | -30.7 | 792 | 1 655 |
| 5154 | 5154 | Livestock | 1 209 | 1 532 | 17 028 701 | 17 657 518 | -3.6 | 136 707 | 137 866 | -.9 | 25 069 | 28 841 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 390 | 524 | 3 016 952 | 4 027 564 | -25.1 | 45 838 | 64 925 | -29.4 | 4 484 | 6 076 |
| 516 | | Chemicals and allied products | 1 128 | 955 | 4 316 648 | 2 768 306 | 55.9 | 150 070 | 92 632 | 62.0 | 4 410 | 3 479 |
| 5161 | | Chemicals and allied products | 1 128 | 955 | 4 316 648 | 2 768 306 | 55.9 | 150 070 | 92 632 | 62.0 | 4 410 | 3 479 |
| | 5162 | Plastics materials and basic forms and shapes | 398 | 276 | 1 841 323 | 1 025 372 | 79.6 | 50 712 | 28 341 | 78.9 | 1 349 | 995 |
| | 5169 | Chemicals and allied products, n.e.c. | 730 | 679 | 2 475 325 | 1 742 934 | 42.0 | 99 358 | 64 291 | 54.5 | 3 061 | 2 484 |
| 517 | | Petroleum and petroleum products | 406 | 742 | 17 282 934 | 20 344 167 | -15.1 | 89 173 | 105 223 | -15.3 | 3 140 | 4 769 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 172 | 466 | 1 482 623 | 2 421 623 | -38.8 | 31 007 | 50 006 | -38.0 | 2 029 | 3 428 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 234 | 276 | 15 800 311 | 17 922 544 | -11.9 | 58 166 | 55 217 | 5.3 | 1 111 | 1 341 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 198 | 192 | 1 187 636 | 958 474 | 23.9 | 32 879 | 30 969 | 6.2 | 1 292 | 1 384 |
| 5181 | 5181 | Beer and ale | 44 | 61 | 66 045 | 169 368 | -61.0 | 5 583 | 12 669 | -55.9 | 298 | 595 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 154 | 131 | 1 121 591 | 789 106 | 42.1 | 27 296 | 18 300 | 49.2 | 994 | 789 |
| 519 | | Miscellaneous nondurable goods | 2 793 | 2 227 | 11 103 483 | 7 597 225 | 46.2 | 347 599 | 214 651 | 61.9 | 14 520 | 11 141 |
| 5191 | 5191 | Farm supplies | 226 | 253 | 1 675 392 | 1 119 993 | 49.6 | 30 422 | 24 805 | 22.6 | 1 076 | 1 056 |
| 5194 | 5194 | Tobacco and tobacco products | 23 | 37 | 35 430 | 114 469 | -69.1 | 1 174 | 3 463 | -66.1 | 73 | 227 |
| 5198 | 5198 | Paints, varnishes and supplies | 196 | 172 | 673 622 | 504 495 | 33.5 | 22 791 | 17 214 | 32.4 | 845 | 742 |
| 5199 | | Nondurable goods, n.e.c. | 2 348 | 1 765 | 8 719 039 | 5 858 268 | 48.8 | 293 212 | 169 169 | 73.3 | 12 526 | 9 116 |
| | 5099 pt. | Durable goods, n.e.c. | 220 | (NA) | 955 434 | (NA) | (NA) | 23 259 | (NA) | (NA) | 962 | (NA) |
| | 5192 | Books, periodicals, and newspapers | 288 | 196 | 2 116 117 | 1 149 398 | 84.1 | 90 536 | 45 803 | 97.7 | 4 137 | 2 784 |
| | 5193 | Flowers, nursery stock, and florists' supplies .. | 198 | 135 | 537 544 | 267 964 | 100.6 | 39 144 | 14 294 | 173.8 | 1 707 | 711 |
| | 5199 | Nondurable goods, n.e.c. | 1 642 | (NA) | 5 109 944 | (NA) | (NA) | 140 273 | (NA) | (NA) | 5 720 | (NA) |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business and type of operation | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---------------------|--|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| | | Wholesale trade | 466 680 | 2 523 688 377 | 133 153 268 | 31 982 132 | 5 580 777 | 280 563 224 | 153 182 180 | 164 995 714 |
| 5013 | | Automotive parts and supplies | 32 118 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5013 | Motor vehicle parts and supplies | 28 902 | 62 455 757 | 5 478 009 | 1 313 497 | 279 562 | 10 628 656 | 8 547 094 | 8 970 558 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5039 | | Construction materials, n.e.c. | 10 977 | 34 068 522 | 2 663 860 | 614 040 | 111 352 | 5 669 405 | 2 101 119 | 2 287 254 |
| | 5032 | Brick, stone, and related construction materials | 3 880 | 9 094 056 | 800 220 | 180 618 | 33 252 | 1 838 175 | 630 265 | 686 135 |
| | 5033 | Roofing, siding, and insulation materials | 2 684 | 12 901 164 | 767 498 | 180 732 | 30 208 | 1 640 744 | 761 199 | 841 066 |
| | 5039 | Construction materials, n.e.c. | 4 413 | 12 073 302 | 1 096 142 | 252 690 | 47 892 | 2 190 486 | 709 655 | 760 053 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 922 | 15 359 403 | 957 216 | 222 127 | 45 625 | 2 289 922 | 1 640 977 | 1 873 973 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 424 | 8 539 768 | 508 197 | 120 717 | 23 455 | 1 393 608 | 726 706 | 882 877 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 17 575 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction equipment | 15 045 | 59 389 004 | 4 299 106 | 1 045 064 | 167 809 | 8 179 572 | 4 285 764 | 4 675 774 |
| | 5065 pt. | Electrical parts and equipment, n.e.c. | 700 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5084 pt. | Industrial machinery and equipment | 1 830 | 6 553 094 | 577 493 | 139 704 | 19 718 | 1 036 598 | 269 296 | 308 024 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 14 024 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business and type of operation | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|---------------------|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| Manufacturers' sales branches and offices | | | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | '862 018 | '54 376 512 | 22 614 912 | 23 179 331 |
| 5013 | | Automotive parts and supplies | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| | 5013 | Motor vehicle parts and supplies | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 5039 | | Construction materials, n.e.c. | 1 239 | 11 291 568 | 349 460 | 86 859 | 12 671 | 834 354 | 398 586 | 419 714 |
| | 5032 | Brick, stone, and related construction materials | 612 | 3 471 554 | 131 428 | 32 716 | 4 459 | 346 250 | 164 223 | 166 697 |
| | 5033 | Roofing, siding, and insulation materials | 289 | 4 222 604 | 98 258 | 25 136 | 3 242 | 240 517 | 129 433 | 142 526 |
| | 5039 | Construction materials, n.e.c. | 338 | 3 597 410 | 119 774 | 29 007 | 4 970 | 247 587 | 104 930 | 110 491 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 112 | 1 637 926 | 65 027 | 16 101 | 2 276 | 168 536 | 118 410 | 118 854 |
| 5042 | 5092 | Toys and hobby goods and supplies | 26 | 1 533 404 | 21 711 | 5 386 | 674 | 42 629 | 21 711 | 30 012 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 1 970 | 21 519 463 | 933 631 | 233 918 | 28 712 | 1 778 130 | 434 328 | 480 722 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction equipment | 1 488 | 17 433 041 | 658 673 | 164 831 | 20 289 | 1 282 725 | 374 959 | 422 690 |
| | 5065 pt. | Electrical parts and equipment, n.e.c. | 53 | 391 756 | 21 694 | 5 058 | 703 | 50 018 | 18 359 | 19 527 |
| | 5084 pt. | Industrial machinery and equipment | 429 | 3 694 666 | 253 264 | 64 029 | 7 720 | 445 387 | 41 010 | 38 505 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 1 490 | 22 741 441 | 1 801 668 | 435 646 | 49 499 | 3 277 363 | 1 009 361 | 1 175 600 |
| 5081 | | Commercial machines and equipment | 4 156 | 63 017 663 | 7 026 353 | 1 750 249 | 194 183 | 12 138 299 | 2 050 943 | 1 941 495 |
| | 5044 | Office equipment | 1 133 | 9 597 403 | 1 770 409 | 423 123 | 53 172 | 2 722 798 | 686 342 | 510 554 |
| | 5045 | Computers and computer peripheral equipment and software | 2 871 | 52 451 330 | 5 154 751 | 1 299 499 | 137 717 | 9 225 782 | 1 296 229 | 1 384 992 |
| | 5046 | Commercial equipment, n.e.c. | 152 | 968 930 | 101 193 | 27 627 | 3 294 | 189 719 | 68 372 | 45 949 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 2 952 | 13 049 093 | 960 253 | 245 583 | 32 022 | 1 906 136 | 912 594 | 907 708 |
| 5086 | | Professional equipment and supplies | 775 | 9 581 462 | 692 443 | 170 306 | 22 318 | 1 414 413 | 684 796 | 719 115 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 530 | 8 236 835 | 543 395 | 132 441 | 16 783 | 1 104 340 | 555 067 | 569 218 |
| | 5048 | Ophthalmic goods | 85 | 604 992 | 60 004 | 13 352 | 2 624 | 122 167 | 74 663 | 88 228 |
| | 5049 | Professional equipment and supplies, n.e.c. | 160 | 739 635 | 89 044 | 24 513 | 2 911 | 187 906 | 55 066 | 61 669 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 103 | 2 357 296 | 60 871 | 15 014 | 2 161 | 194 939 | 153 333 | 193 944 |
| 5133 | 5131 pt. | Piece goods | 247 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| 5134 | 5131 pt. | Notions and other dry goods | 80 | 510 119 | 22 844 | 5 501 | 898 | 58 501 | 36 844 | 33 633 |
| 5152 | 5159 pt. | Cotton | - | - | - | - | - | - | - | - |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - |
| 5161 | | Chemicals and allied products | 2 344 | 63 842 534 | 1 513 474 | 384 629 | 43 986 | 3 467 351 | 974 743 | 1 015 782 |
| | 5162 | Plastics materials and basic forms and shapes | 343 | 11 642 920 | 213 449 | 53 372 | 6 348 | 479 497 | 95 413 | 103 815 |
| | 5169 | Chemicals and allied products, n.e.c. | 2 001 | 52 199 614 | 1 300 025 | 331 257 | 37 638 | 2 987 854 | 879 330 | 911 967 |
| 5199 | | Nondurable goods, n.e.c. | 882 | 7 103 250 | 540 803 | 136 302 | 19 384 | 1 181 391 | 361 712 | 337 580 |
| | 5099 pt. | Durable goods, n.e.c. | - | - | - | - | - | - | - | - |
| | 5192 | Books, periodicals, and newspapers | 633 | 4 493 840 | 373 234 | 95 055 | 12 894 | 791 849 | 185 334 | 174 376 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 16 | 66 105 | 13 610 | 3 218 | 454 | 18 298 | 10 621 | 10 202 |
| | 5199 | Nondurable goods, n.e.c. | 233 | 2 543 305 | 153 959 | 38 029 | 6 036 | 371 244 | 165 757 | 153 002 |
| Agents, brokers, and commission merchants | | | 42 245 | 263 432 421 | 6 465 844 | 1 573 766 | 258 120 | 12 578 290 | 781 809 | 830 414 |
| 5013 | | Automotive parts and supplies | 881 | 8 553 055 | 183 092 | 45 680 | 4 619 | 345 043 | 7 688 | 9 460 |
| | 5013 | Motor vehicle parts and supplies | 881 | 8 553 055 | 183 092 | 45 680 | 4 619 | 345 043 | 7 688 | 9 460 |
| | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 5039 | | Construction materials, n.e.c. | 643 | 1 644 538 | 63 077 | 15 098 | 2 351 | 127 585 | 6 350 | 6 743 |
| | 5032 | Brick, stone, and related construction materials | 133 | 261 110 | 12 462 | 3 201 | 485 | 25 761 | 749 | 1 046 |
| | 5033 | Roofing, siding, and insulation materials | 161 | 586 076 | 18 054 | 4 484 | 628 | 38 875 | 2 468 | 2 278 |
| | 5039 | Construction materials, n.e.c. | 349 | 797 352 | 32 561 | 7 413 | 1 238 | 62 949 | 3 133 | 3 419 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 783 | 4 327 125 | 117 816 | 26 686 | 3 241 | 230 315 | 6 813 | 8 545 |
| 5042 | 5092 | Toys and hobby goods and supplies | 303 | 1 558 831 | 41 557 | 11 321 | 1 153 | 85 000 | 4 339 | 3 726 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 2 555 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction equipment | 2 160 | 9 730 108 | 348 854 | 82 574 | 11 620 | 634 749 | 34 036 | 36 950 |
| | 5065 pt. | Electrical parts and equipment, n.e.c. | 66 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5084 pt. | Industrial machinery and equipment | 329 | 856 513 | 43 696 | 10 790 | 1 503 | 80 202 | 3 901 | 4 825 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 2 660 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5081 | | Commercial machines and equipment | 1 490 | 4 115 248 | 218 757 | 50 946 | 7 677 | 428 954 | 31 842 | 36 158 |
| | 5044 | Office equipment | 441 | 1 033 537 | 60 316 | 14 553 | 2 347 | 122 310 | 6 865 | 7 927 |
| | 5045 | Computers and computer peripheral equipment and software | 528 | 1 825 043 | 98 423 | 22 231 | 3 118 | 190 828 | 17 753 | 20 260 |
| | 5046 | Commercial equipment, n.e.c. | 521 | 1 256 668 | 60 018 | 14 162 | 2 212 | 115 816 | 7 224 | 7 971 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 4 003 | 9 087 060 | 476 898 | 114 203 | 15 551 | 906 316 | 92 580 | 88 093 |
| 5086 | | Professional equipment and supplies | 1 115 | 2 299 300 | 154 317 | 38 742 | 4 593 | 301 718 | 18 055 | 20 905 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 729 | 1 573 631 | 111 734 | 29 131 | 3 008 | 222 295 | 13 682 | 16 151 |
| | 5048 | Ophthalmic goods | 121 | 241 514 | 13 599 | 3 105 | 539 | 27 545 | 1 620 | 1 889 |
| | 5049 | Professional equipment and supplies, n.e.c. | 265 | 484 155 | 28 984 | 6 506 | 1 046 | 51 878 | 2 753 | 2 865 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 1 307 | 2 306 327 | 87 198 | 19 297 | 3 579 | 194 435 | 10 929 | 13 009 |
| 5133 | 5131 pt. | Piece goods | 564 | 3 254 727 | 71 031 | 17 017 | 2 073 | 146 471 | 6 982 | 8 815 |
| 5134 | 5131 pt. | Notions and other dry goods | 128 | 479 288 | 18 572 | 4 959 | 1 150 | 38 352 | 929 | 1 013 |
| 5152 | 5159 pt. | Cotton | 65 | 921 127 | 4 352 | 1 108 | 240 | 9 702 | 693 | 1 089 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 390 | 3 016 952 | 45 838 | 13 428 | 4 484 | 105 616 | 3 265 | 3 086 |
| 5161 | | Chemicals and allied products | 1 128 | 4 316 648 | 150 070 | 36 701 | 4 410 | 290 045 | 34 375 | 37 230 |
| | 5162 | Plastics materials and basic forms and shapes | 398 | 1 841 323 | 50 712 | 12 319 | 1 349 | 94 702 | 4 666 | 5 150 |
| | 5169 | Chemicals and allied products, n.e.c. | 730 | 2 475 325 | 99 358 | 24 382 | 3 061 | 195 343 | 29 709 | 32 080 |
| 5199 | | Nondurable goods, n.e.c. | 2 348 | 8 719 039 | 293 212 | 69 851 | 12 526 | 606 767 | 25 288 | 28 676 |
| | 5099 pt. | Durable goods, n.e.c. | 220 | 955 434 | 23 259 | 5 775 | 962 | 48 924 | 2 804 | 3 064 |
| | 5192 | Books, periodicals, and newspapers | 288 | 2 116 117 | 90 536 | 22 168 | 4 137 | 170 682 | 8 140 | 8 897 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 198 | 537 544 | 39 144 | 8 895 | 1 707 | 74 746 | 4 027 | 4 314 |
| | 5199 | Nondurable goods, n.e.c. | 1 642 | 5 109 944 | 140 273 | 33 013 | 5 720 | 312 415 | 10 317 | 12 401 |

1987

Census of Wholesale Trade

WC87-A-52

GEOGRAPHIC AREA SERIES

United States



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PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

1987

Census of Wholesale Trade

WC87-A-52

GEOGRAPHIC AREA SERIES

United States

Issued October 1989



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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.^{3 4}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.²

²According to 1980 Census of Population or subsequent special census.

³Those defined as of January 1, 1987.

⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- CMSA Consolidated Metropolitan Statistical Area.
- MSA Metropolitan Statistical Area.
- n.e.c. Not elsewhere classified.
- PMSA Primary Metropolitan Statistical Area.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

| Information shown in tables | Table | | | | | | | | |
|--|-------|---|----------------|----------------|---|---|---|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| GEOGRAPHIC AREAS | | | | | | | | | |
| The United States | X | X | X | X | X | X | X | X | X |
| Each State | | | | | X | | | | |
| Selected MSA's | | | | | | X | | | |
| CMSA's and MSA's | | | | | | | X | | |
| 250 largest counties | | | | | | | | X | |
| 250 largest places | | | | | | | | | X |
| DATA ITEMS¹ | | | | | | | | | |
| Establishments | X | | ² X | ² X | X | X | | | |
| Sales | X | | ² X | ² X | X | X | X | X | X |
| Annual Payroll | X | | ² X | ² X | | | | | |
| First quarter payroll | X | | | ² X | | | | | |
| Paid employees for pay period including March 12, 1987 | X | | ² X | ² X | | | | | |
| Operating expenses | X | | | | | | | | |
| Inventories | X | | | | | | | | |
| Sales per establishment | | X | | | | | | | |
| Sales per employee | | X | | | | | | | |
| Annual payroll per employee | | X | | | | | | | |
| Annual payroll as percent of operating expenses | | X | | | | | | | |
| Employees per establishment | | X | | | | | | | |
| Operating expenses as percent of sales | | X | | | | | | | |
| Operating expenses as percent of inventories ... | | X | | | | | | | |
| 1982 to 1987 comparative statistics (establishments, sales, payroll, employees) | | | ² X | | | | | | |
| Summary statistics for industries having an SIC change between 1972 and 1987 | | | | ² X | | | | | |
| MSA's ranked by volume of sales | | | | | | | X | | |
| 250 largest counties ranked by volume of 1987 sales | | | | | | | | X | |
| 250 largest places ranked by volume of 1987 sales | | | | | | | | | X |

¹See Explanation of Terms, appendix A.

²Based on 1972 Standard Industrial Classification.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

| Report and geographic area | Information shown in reports by kind of business or industry category | | | | | | | | | | |
|---|---|-----------------|-------------------|---------------------|-----------------------|------------------------------|--------------------------------|---|----------------------------|---------------------------------------|-----------------|
| | Number of establishments | Sales (\$1,000) | Payroll (\$1,000) | Number of employees | Inventories (\$1,000) | Operating expenses (\$1,000) | Commodity line sales (\$1,000) | Sales size and employment size ¹ | Legal form of organization | Petroleum bulk stations and terminals | Selected topics |
| GEOGRAPHIC AREA SERIES | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | | | |
| State | X | X | X | X | X | X | | | | | |
| CMSA, PMSA, MSA | X | X | X | X | | | | | | | |
| County | X | X | X | X | | | | | | | |
| Place | X | X | X | X | | | | | | | |
| ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) | | | | | | | | | | | |
| United States | X | X | ² X | ² X | ² X | ² X | | X | X | | |
| MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES | | | | | | | | | | | |
| United States ² | | X | X | | X | X | | | X | | ³ X |
| COMMODITY LINE SALES | | | | | | | | | | | |
| United States | X | X | | | | | X | | | | |
| State ⁴ | X | X | | | | | X | | | | |
| CMSA ⁴ | X | X | | | | | X | | | | |
| MISCELLANEOUS SUBJECTS | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | | X | ⁵ X |
| State | | | | | | | | | | X | |
| County | | | | | | | | | | X | |

¹Establishments and firms.

²Merchandise wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on microfiche only.

⁵Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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United States

[Page numbers listed here omit the prefix that appears as part of the number of each page]

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| | |
|---------------------------|-------------------|
| Publication Program | Inside back cover |
|---------------------------|-------------------|

SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 the United States' 466,680 wholesale establishments had sales totaling \$2.5 trillion. In 1982, 435,143 wholesalers had sales of \$2.0 trillion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 388,125 establishments and sales of \$1.5 trillion; followed by manufacturers' sales branches and offices, with 36,310 establishments and sales of \$783 billion; and agents and brokers, with 42,245 establishments and sales of \$263 billion.

Annual payroll of all wholesalers in the United States amounted to \$133 billion, compared to \$95 billion for 1982. In 1987, merchant wholesalers accounted for \$100 billion, followed by manufacturers' sales branches and offices with \$26.5 billion and agents and brokers with \$6.5 billion.

Paid employees engaged in wholesale trade in the United States totaled 5,593,777 as of mid-March 1987 compared to 4,984,880 in 1982. Merchant wholesalers were the largest employers in 1987, with 4,460,639 employees; followed by manufacturers' sales branches and offices, with 875,018 employees; and agents and brokers, with 258,120 employees.

Payroll per employee averaged \$23.8 thousand for all wholesalers; \$22.4 thousand for merchant wholesalers; \$30.3 thousand for manufacturers' sales branches and offices; and \$25.1 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the United States increased from 10.1 percent in 1982 to 11.1 percent in 1987. The percentage for merchant wholesalers was up from 13.0 percent to 14.5

percent for the same period, while manufacturers' sales branches and offices were up from 6.8 percent to 6.9 percent, and agents and brokers were up from 4.5 percent to 4.8 percent.

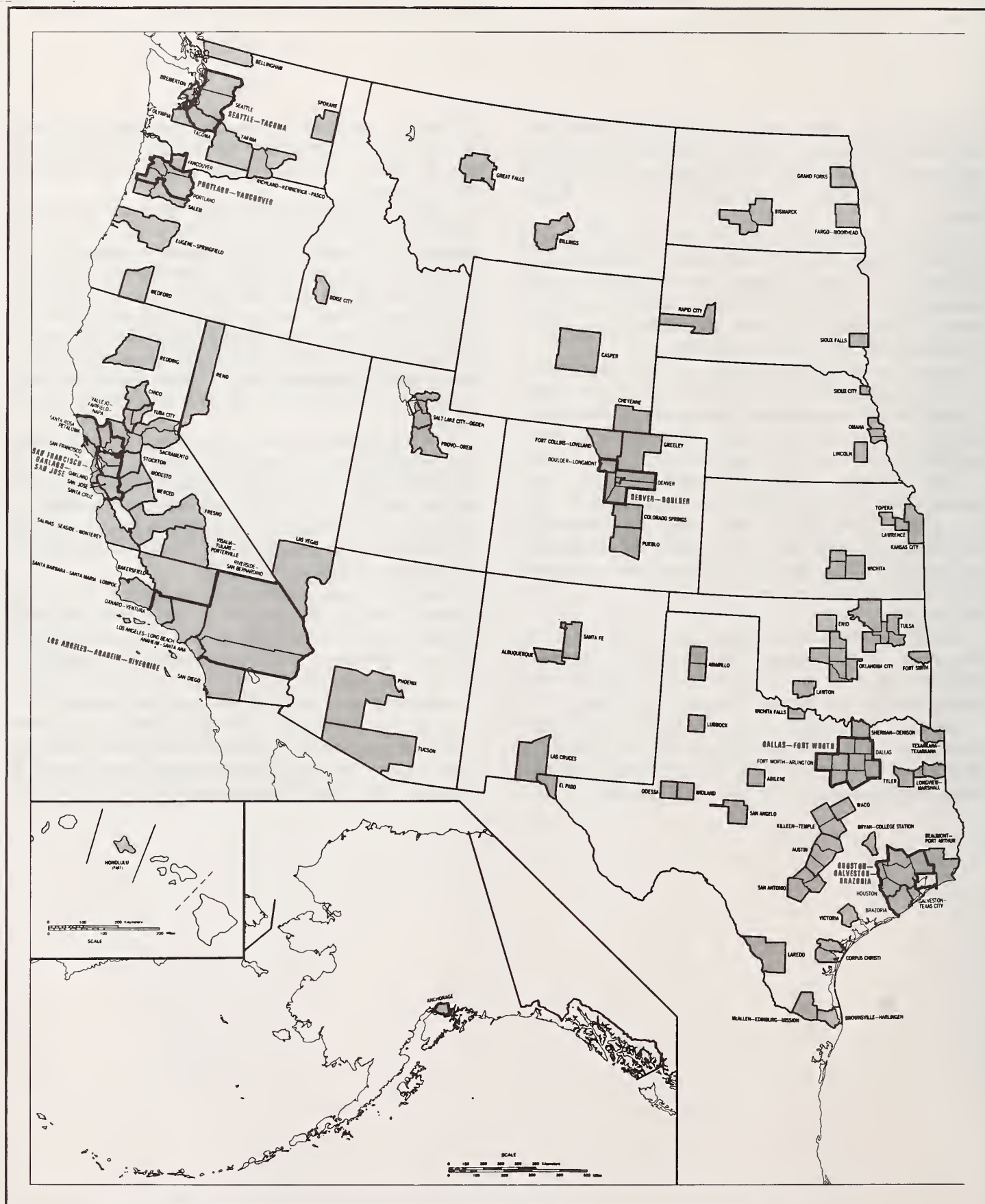
Sales by automobiles and other motor vehicles wholesalers in 1987 accounted for 9.8 percent of the United States' total sales by all wholesalers compared to 6.5 percent in 1982. Other leading wholesale kinds-of-business in 1987 were petroleum bulk stations and terminals with 5.5 percent; metals service centers and offices with 4.0 percent; petroleum and petroleum products wholesalers, except bulk stations and terminals with 3.8 percent; general-line grocery wholesalers with 3.7 percent; and computers and computer peripheral equipment wholesalers with 3.3 percent.

Sales for all wholesalers in 1987 averaged \$5.4 million per establishment, up from \$4.8 million in 1982. Automobiles and other motor vehicles wholesalers averaged the highest with \$34.7 million per establishment; followed by petroleum and petroleum products wholesalers, except bulk stations and terminals, \$21.8 million; and general-line grocery wholesalers, \$21.3 million.

Sales per employee for all wholesalers in the United States averaged \$450 thousand in 1987. There was a wide variance by kind of business ranging from a high of \$2.4 million for petroleum and petroleum products wholesalers, except bulk stations and terminals to a low of \$76.5 thousand for used motor vehicle parts wholesalers.

New York County, NY, led all counties in the United States, accounting for 6.4 percent of total sales by wholesalers. New York City had the largest sales among all places in the United States, accounting for 7.4 percent.

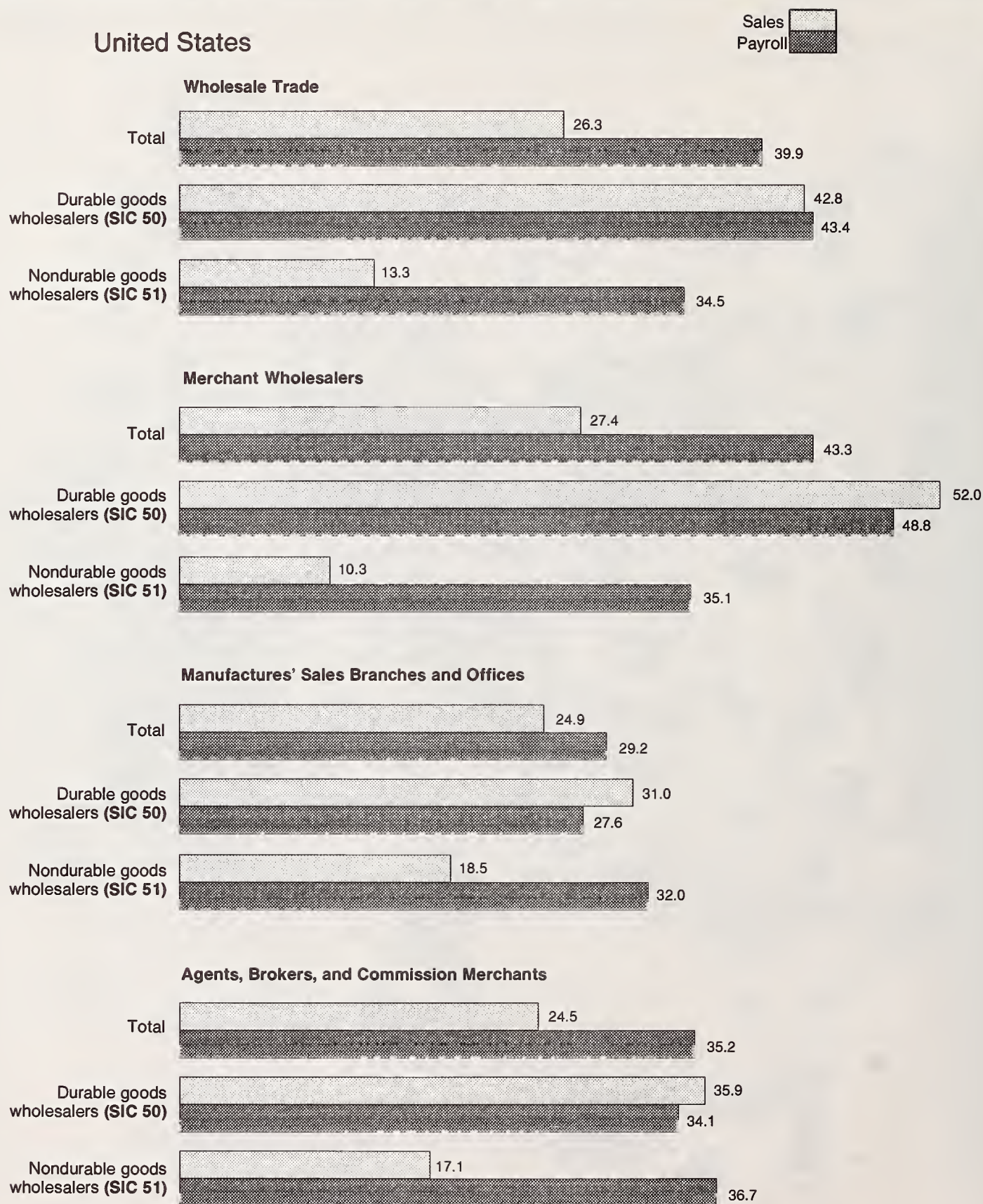
Figure 1. United States Map
METROPOLITAN STATISTICAL AREAS (CMSA's, PMSA's, and MSA's)



WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

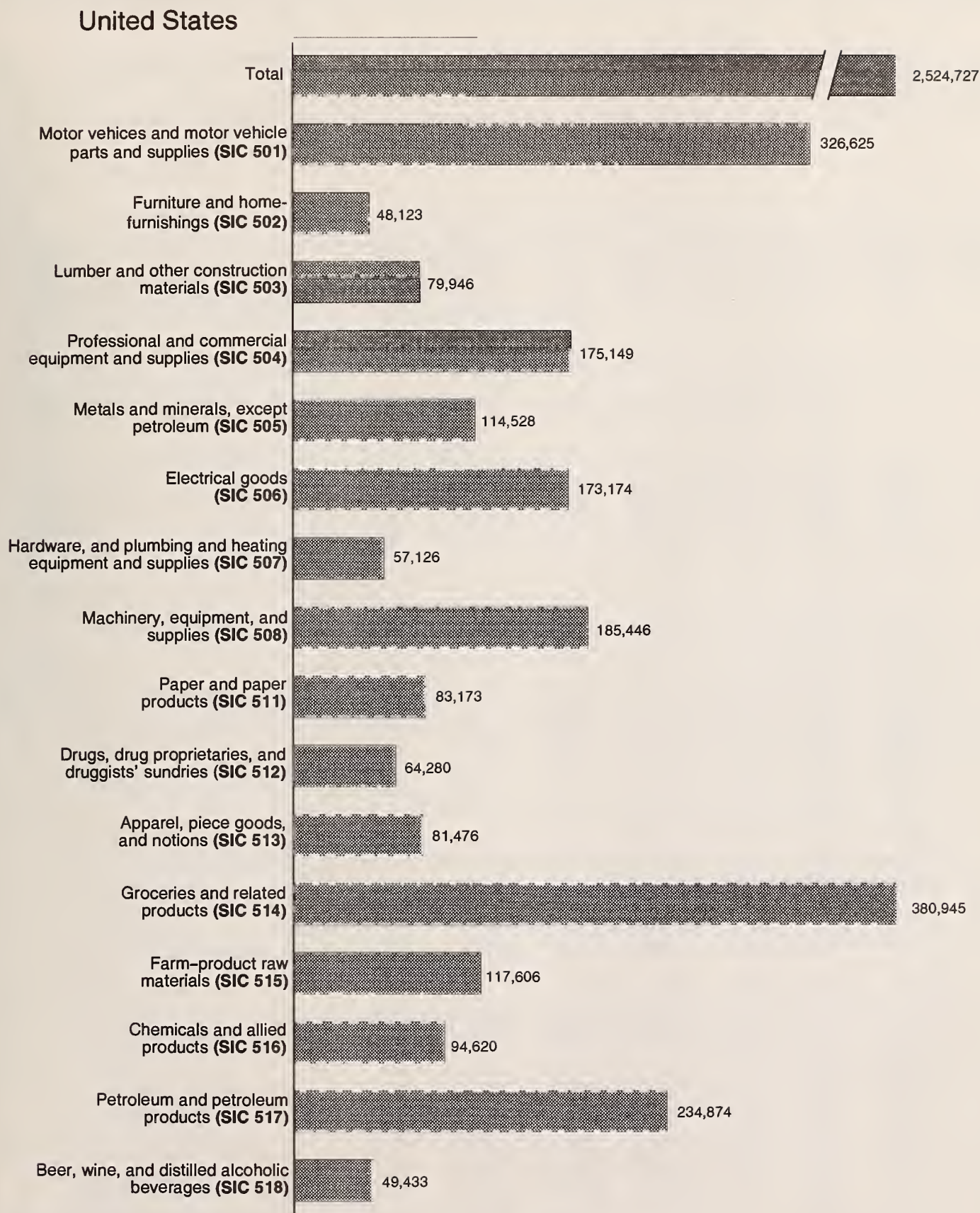


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987



Note: Data are based on 1972 Standard Industrial Classification.
For meaning of abbreviations and symbols, see introductory text.

Figure 3. **Wholesale Sales by Industry Group: 1987**
(Million dollars)



Note: For meaning of abbreviations and symbols, see introductory text.

Table 1. Summary Statistics for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | Wholesale trade | 469 539 | 2 524 726 802 | 133 359 426 | 32 030 202 | 5 609 024 | 281 000 645 | 153 283 647 | 165 092 280 |
| | TYPES OF OPERATION | | | | | | | | |
| | Merchant wholesalers | 390 982 | 1 478 169 192 | 100 415 695 | 23 860 348 | 4 475 879 | 214 023 513 | 129 886 926 | 141 082 535 |
| | Wholesale distributors and jobbers | 359 238 | 1 123 046 826 | 89 086 196 | 21 149 042 | 4 043 217 | 181 824 774 | 101 661 798 | 109 404 088 |
| | Importers | 17 802 | 224 508 807 | 8 478 636 | 2 046 412 | 296 055 | 24 688 948 | 22 167 213 | 24 524 485 |
| | Exporters | 5 889 | 80 230 283 | 1 375 212 | 326 678 | 50 820 | 3 469 646 | 3 047 894 | 3 563 687 |
| | Terminal grain elevators | 367 | 9 847 726 | 124 710 | 27 828 | 5 175 | 398 041 | 597 980 | 773 783 |
| | Country grain elevators | 5 130 | 22 468 843 | 690 964 | 155 708 | 36 923 | 2 007 667 | 1 708 744 | 2 000 859 |
| | Assemblers of farm products, except country grain elevators | 2 556 | 18 066 707 | 659 977 | 154 680 | 43 689 | 1 634 437 | 703 297 | 815 633 |
| | Manufacturers' sales branches and sales offices | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | 875 018 | 54 398 512 | 22 614 912 | 23 179 331 |
| | Sales branches (with stock) | 21 935 | 342 902 650 | 17 941 068 | 4 434 582 | 624 593 | 37 016 787 | 22 614 912 | 23 179 331 |
| | Sales offices (without stock) | 14 375 | 440 221 746 | 8 536 647 | 2 161 480 | 250 425 | 17 381 725 | - | - |
| | Agents, brokers, and commission merchants .. | 42 247 | 263 433 214 | 6 466 016 | 1 573 792 | 258 127 | 12 578 620 | 781 809 | 830 414 |
| | Auction companies | 1 336 | 23 399 648 | 253 152 | 60 219 | 36 762 | 559 576 | 44 949 | 42 875 |
| | Brokers | 8 880 | 94 996 837 | 1 684 609 | 412 875 | 65 429 | 3 217 181 | 111 490 | 113 436 |
| | Commission merchants | 6 421 | 32 749 511 | 911 560 | 219 780 | 37 608 | 1 860 918 | 134 603 | 144 078 |
| | Import agents | 665 | 5 853 455 | 155 955 | 39 424 | 4 906 | 341 602 | 54 311 | 45 455 |
| | Export agents | 518 | 7 907 631 | 93 631 | 23 588 | 4 041 | 210 981 | 23 512 | 27 071 |
| | Manufacturers' agents | 24 427 | 98 526 132 | 3 367 109 | 817 906 | 109 381 | 6 388 362 | 412 944 | 457 499 |
| | TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | |
| | Wholesale trade | 469 539 | 2 524 726 802 | 133 359 426 | 32 030 202 | 5 609 024 | 281 000 645 | 153 283 647 | 165 092 280 |
| 50 | Durable goods | 297 292 | 1 278 770 937 | 82 769 938 | 19 925 072 | 3 331 780 | 168 533 888 | 99 935 236 | 106 822 946 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 45 848 | 326 625 428 | 9 872 259 | 2 371 802 | 482 501 | 21 461 438 | 18 632 356 | 20 671 131 |
| 5012 | Automobiles and other motor vehicles | 7 125 | 246 933 163 | 2 910 475 | 703 105 | 124 448 | 7 657 208 | 8 313 607 | 9 882 873 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 3 570 | 193 043 632 | 1 222 626 | 295 738 | 54 602 | 4 776 103 | 5 582 938 | 6 911 096 |
| | Automobiles and motorcycles | 3 146 | 189 651 973 | 1 128 423 | 274 520 | 50 277 | 4 597 017 | 5 450 464 | 6 768 891 |
| | Buses and recreational vehicles | 424 | 3 391 659 | 94 203 | 21 218 | 4 325 | 179 086 | 132 474 | 142 205 |
| | Trucks and tractors | 3 555 | 53 889 531 | 1 687 849 | 407 367 | 69 846 | 2 881 105 | 2 730 669 | 2 971 777 |
| | Light trucks (14,000 lbs. or less) | 754 | 31 817 331 | 299 446 | 71 490 | 12 258 | 519 875 | 494 501 | 561 623 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 2 801 | 22 072 200 | 1 388 403 | 335 877 | 57 588 | 2 361 230 | 2 236 168 | 2 410 154 |
| 5013 | Motor vehicle supplies and new parts | 28 902 | 62 455 757 | 5 478 009 | 1 313 497 | 279 562 | 10 628 656 | 8 547 094 | 8 970 558 |
| | Motor vehicle supplies and new parts—warehouse distributors | 15 595 | 39 704 261 | 3 272 220 | 783 647 | 163 493 | 6 281 872 | 5 264 369 | 5 512 782 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 10 646 | 33 877 350 | 2 391 565 | 572 018 | 113 850 | 4 676 651 | 4 256 036 | 4 458 434 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | 4 949 | 5 826 911 | 880 655 | 211 629 | 49 643 | 1 605 221 | 1 008 333 | 1 054 348 |
| | Motor vehicle supplies and new parts—jobbers | 12 872 | 21 813 474 | 2 100 629 | 504 725 | 111 555 | 4 156 103 | 3 201 690 | 3 375 581 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 8 376 | 17 340 641 | 1 455 949 | 351 114 | 75 045 | 2 975 984 | 2 481 066 | 2 621 733 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 4 496 | 4 472 833 | 644 680 | 153 611 | 36 510 | 1 180 119 | 720 624 | 753 848 |
| | Petroleum products marketing equipment | 435 | 938 022 | 105 160 | 25 125 | 4 514 | 190 681 | 81 035 | 82 195 |
| 5014 | Tires and tubes | 3 746 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 6 075 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and home furnishings | 14 521 | 48 122 500 | 3 652 346 | 882 294 | 153 045 | 7 883 280 | 3 439 328 | 3 711 816 |
| 5021 | Furniture | 6 819 | 18 629 851 | 1 704 272 | 410 676 | 68 995 | 3 402 225 | 1 095 590 | 1 219 746 |
| | Household and lawn furniture | 2 823 | 6 764 145 | 420 040 | 97 472 | 18 622 | 985 175 | 459 356 | 541 976 |
| | Office and business furniture | 3 996 | 11 865 706 | 1 284 232 | 313 204 | 50 373 | 2 417 050 | 636 234 | 677 770 |
| 5023 | Home furnishings | 7 702 | 29 492 649 | 1 948 074 | 471 618 | 84 050 | 4 481 055 | 2 343 738 | 2 492 070 |
| | Household china, glassware, and crockery | 919 | 3 974 630 | 246 044 | 61 053 | 10 633 | 686 962 | 469 912 | 449 959 |
| | Linens, domestics, draperies, and curtains | 1 369 | 6 743 058 | 333 701 | 82 298 | 14 862 | 782 302 | 390 284 | 428 707 |
| | Floor coverings | 3 095 | 12 544 961 | 890 062 | 213 941 | 36 146 | 1 895 890 | 972 273 | 1 048 514 |
| | Other home furnishings | 2 319 | 6 230 000 | 478 267 | 114 326 | 22 409 | 1 115 901 | 511 269 | 564 890 |
| 503 | Lumber and other construction materials | 19 075 | 79 945 974 | 5 476 237 | 1 276 726 | 231 148 | 11 223 859 | 5 091 312 | 5 639 211 |
| 5031 | Lumber, plywood, millwork, and wood panels | 8 098 | 45 877 452 | 2 812 377 | 662 686 | 119 796 | 5 554 454 | 2 990 193 | 3 351 957 |
| | Lumber—without yard | 1 758 | 11 665 037 | 386 754 | 91 703 | 15 024 | 766 559 | 225 093 | 256 730 |
| | Lumber—with yard | 2 102 | 12 036 260 | 823 361 | 190 596 | 36 321 | 1 793 659 | 998 622 | 1 170 558 |
| | Plywood, millwork, and wood panels | 4 238 | 22 176 155 | 1 602 262 | 380 387 | 68 451 | 3 084 236 | 1 766 478 | 1 924 669 |
| 5032 | Brick, stone, and related construction materials | 3 880 | 9 094 056 | 800 220 | 180 618 | 33 252 | 1 838 175 | 630 265 | 686 135 |
| 5033 | Roofing, siding, and insulation materials | 2 684 | 12 901 164 | 767 498 | 180 732 | 30 208 | 1 640 744 | 761 199 | 841 066 |
| 5039 | Construction materials, n.e.c. | 4 413 | 12 073 302 | 1 096 142 | 252 690 | 47 892 | 2 190 486 | 709 655 | 760 053 |
| | Flat glass and other construction glass | 1 141 | 2 162 209 | 317 616 | 74 202 | 15 118 | 577 644 | 161 254 | 162 345 |
| | Other construction materials | 3 272 | 9 911 093 | 778 526 | 178 488 | 32 774 | 1 612 842 | 548 401 | 597 708 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Wholesale trade—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 504 | Professional and commercial equipment and supplies | 44 248 | 175 149 257 | 19 727 858 | 4 811 408 | 698 316 | 37 829 073 | 11 502 684 | 12 365 072 |
| 5043 | Photographic equipment and supplies | 1 556 | 17 065 691 | 846 262 | 215 730 | 28 123 | 1 893 290 | 1 094 412 | 1 048 816 |
| 5044 | Office equipment | 11 524 | 27 762 495 | 4 766 181 | 1 140 869 | 188 982 | 8 335 971 | 2 385 600 | 2 458 630 |
| 5045 | Computers and computer peripheral equipment and software | 12 821 | 84 515 408 | 8 889 622 | 2 197 271 | 266 018 | 17 199 321 | 3 773 521 | 4 399 146 |
| | Computers and peripheral equipment (selling primarily to business customers) | 11 328 | 80 855 502 | 8 429 280 | 2 092 641 | 251 141 | 16 272 324 | 3 540 609 | 4 114 272 |
| | Computer software (prepackaged, off-the-shelf) | 1 493 | 3 659 906 | 460 342 | 104 630 | 14 877 | 926 997 | 232 912 | 284 874 |
| 5046 | Commercial equipment, n.e.c. | 5 587 | 9 654 760 | 1 214 510 | 289 196 | 53 157 | 2 323 293 | 810 596 | 848 134 |
| | Restaurant and hotel equipment and supplies | 2 981 | 5 850 740 | 630 828 | 147 859 | 28 565 | 1 230 404 | 497 431 | 535 793 |
| | Store machines and equipment | 2 606 | 3 804 020 | 583 682 | 141 337 | 24 592 | 1 092 889 | 313 165 | 312 341 |
| 5047 | Medical, dental, and hospital equipment and supplies | 7 747 | 25 243 256 | 2 598 617 | 628 841 | 96 848 | 5 111 401 | 2 236 047 | 2 364 023 |
| | Medical and hospital equipment and supplies | 6 872 | 23 322 656 | 2 325 110 | 561 849 | 85 823 | 4 578 550 | 2 006 095 | 2 105 382 |
| | Dental equipment and supplies | 875 | 1 920 600 | 273 507 | 66 992 | 11 025 | 532 851 | 229 952 | 258 641 |
| 5048 | Ophthalmic goods | 1 899 | 4 026 347 | 591 877 | 139 370 | 30 134 | 1 290 178 | 520 579 | 538 926 |
| 5049 | Professional equipment and supplies, n.e.c. | 3 114 | 6 881 300 | 820 789 | 200 131 | 35 054 | 1 675 619 | 681 929 | 707 397 |
| | Religious and school supplies | 901 | 1 559 785 | 221 004 | 51 649 | 11 565 | 431 960 | 192 627 | 209 837 |
| | Other professional equipment and supplies, n.e.c. | 2 213 | 5 321 515 | 599 785 | 148 482 | 23 489 | 1 243 659 | 489 302 | 497 560 |
| 505 | Metals and minerals, except petroleum | 11 093 | 114 527 759 | 4 038 472 | 988 620 | 142 775 | 8 453 775 | 8 006 109 | 8 229 814 |
| 5051 | Metals service centers and offices | 10 281 | 101 143 329 | 3 854 364 | 940 589 | 137 009 | 8 028 904 | 7 795 391 | 8 019 951 |
| | Ferrous metals service centers and offices | 8 228 | 76 308 994 | 3 196 443 | 761 794 | 114 586 | 6 620 844 | 5 941 479 | 6 230 576 |
| | Ferrous metals service centers | 5 840 | 47 774 749 | 2 821 967 | 670 900 | 101 943 | 5 859 327 | 5 940 389 | 6 230 135 |
| | Ferrous metals sales offices | 2 388 | 28 534 245 | 374 476 | 90 894 | 12 643 | 761 517 | 1 090 | 441 |
| | Nonferrous metals service centers and offices | 2 053 | 24 834 335 | 657 921 | 178 795 | 22 423 | 1 408 060 | 1 853 912 | 1 789 375 |
| 5052 | Coal and other minerals and ores | 812 | 13 384 430 | 184 108 | 48 031 | 5 766 | 424 871 | 210 718 | 209 863 |
| | Coal | 663 | 12 361 916 | 154 980 | 41 181 | 4 890 | 348 070 | 156 236 | 165 311 |
| | Other minerals and ores | 149 | 1 022 514 | 29 128 | 6 850 | 876 | 76 801 | 54 482 | 44 552 |
| 506 | Electrical goods | 33 509 | 173 173 855 | 11 526 083 | 2 810 082 | 421 376 | 24 014 650 | 13 142 657 | 13 901 752 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 15 045 | 59 389 004 | 4 299 106 | 1 045 064 | 167 809 | 8 179 572 | 4 285 764 | 4 675 774 |
| 5064 | Electrical appliances, television and radio sets | 3 740 | 42 706 744 | 1 663 072 | 415 526 | 62 722 | 4 920 871 | 4 063 060 | 3 933 755 |
| 5065 | Electronic parts and equipment, n.e.c. | 14 724 | 71 078 107 | 5 563 905 | 1 349 492 | 190 845 | 10 914 207 | 4 793 833 | 5 292 223 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 23 097 | 57 126 205 | 5 610 044 | 1 347 900 | 234 664 | 10 883 347 | 6 775 939 | 7 303 094 |
| 5072 | Hardware | 7 552 | 20 054 409 | 2 110 947 | 509 806 | 90 160 | 4 157 124 | 2 583 259 | 2 777 578 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 8 931 | 23 245 669 | 2 086 038 | 500 970 | 89 872 | 3 991 680 | 2 575 631 | 2 800 361 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 5 101 | 11 142 557 | 1 109 809 | 265 995 | 42 414 | 2 167 172 | 1 328 584 | 1 429 207 |
| 5078 | Refrigeration equipment and supplies | 1 513 | 2 683 570 | 303 250 | 71 129 | 12 218 | 567 371 | 288 465 | 295 948 |
| 508 | Machinery, equipment, and supplies | 73 564 | 185 445 839 | 17 308 373 | 4 131 905 | 702 079 | 33 447 846 | 25 324 440 | 26 140 550 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 4 983 | 23 971 035 | 2 208 579 | 524 182 | 79 720 | 4 198 942 | 6 035 530 | 6 426 040 |
| 5083 | Farm and garden machinery and equipment | 11 782 | 24 172 320 | 1 958 846 | 452 792 | 103 468 | 3 927 636 | 6 070 714 | 5 825 222 |
| | Farm machinery and equipment—farm dealers | 8 714 | 11 623 400 | 1 199 783 | 274 514 | 70 113 | 2 284 543 | 4 263 511 | 4 052 106 |
| | Farm machinery and equipment—wholesale distributors | 1 970 | 9 066 281 | 475 957 | 114 032 | 20 583 | 1 004 388 | 1 145 436 | 1 092 196 |
| | Lawn and garden machinery and equipment | 1 098 | 3 482 639 | 283 106 | 64 246 | 12 772 | 638 705 | 661 767 | 680 920 |
| 5084 | Industrial machinery and equipment | 30 304 | 71 446 284 | 7 255 494 | 1 758 701 | 268 361 | 13 974 203 | 7 228 825 | 7 572 680 |
| | Food-processing machinery and equipment | 1 302 | 3 008 826 | 305 932 | 74 987 | 11 123 | 640 082 | 246 300 | 261 698 |
| | General-purpose industrial machinery, equipment, and parts | 11 254 | 27 694 104 | 2 819 438 | 678 470 | 103 242 | 5 278 792 | 2 367 564 | 2 510 983 |
| | Metalworking machinery and equipment | 3 865 | 9 601 283 | 886 993 | 215 173 | 31 344 | 1 881 861 | 1 259 669 | 1 240 832 |
| | Materials handling equipment | 4 219 | 9 202 816 | 1 275 182 | 311 366 | 50 964 | 2 275 640 | 1 041 616 | 1 051 713 |
| | Oil well, oil refinery, and pipeline machinery, equipment, and supplies | 3 641 | 6 470 975 | 549 800 | 134 928 | 21 394 | 1 119 055 | 965 388 | 989 508 |
| | Other industrial machinery and equipment | 6 023 | 15 468 280 | 1 418 149 | 343 777 | 50 294 | 2 778 773 | 1 348 288 | 1 517 946 |
| 5085 | Industrial supplies | 14 780 | 41 754 325 | 3 562 026 | 849 686 | 144 872 | 6 801 587 | 3 566 453 | 3 667 602 |
| | General-line industrial supplies | 1 807 | 2 367 142 | 294 169 | 69 271 | 13 735 | 559 582 | 301 457 | 315 284 |
| | Mechanical power transmission supplies | 2 858 | 7 919 441 | 614 717 | 146 858 | 26 930 | 1 190 388 | 944 617 | 950 134 |
| | Industrial valves and fittings | 2 295 | 5 900 030 | 686 696 | 166 587 | 24 411 | 1 283 043 | 745 796 | 759 626 |
| | Welding supplies | 2 062 | 3 247 447 | 442 805 | 104 124 | 19 064 | 917 874 | 351 943 | 362 475 |
| | Industrial containers and supplies | 1 128 | 10 018 254 | 334 634 | 78 212 | 14 233 | 633 083 | 176 950 | 189 707 |
| | Other industrial supplies | 4 630 | 12 302 011 | 1 189 005 | 284 634 | 46 499 | 2 217 617 | 1 045 690 | 1 090 376 |
| 5087 | Service establishment equipment and supplies | 8 467 | 9 442 098 | 1 330 119 | 310 941 | 69 217 | 2 529 471 | 920 291 | 980 292 |
| | Beauty and barber equipment and supplies | 3 000 | 2 264 519 | 323 406 | 75 596 | 21 012 | 626 930 | 266 322 | 287 813 |
| | Custodial (janitors) equipment and supplies | 2 419 | 2 771 460 | 468 574 | 110 165 | 23 185 | 838 915 | 242 613 | 262 416 |
| | Laundry and drycleaning equipment and supplies | 726 | 1 223 724 | 154 950 | 35 986 | 6 670 | 315 698 | 126 960 | 134 306 |
| | Other service establishment equipment and supplies | 2 322 | 3 182 395 | 383 189 | 89 194 | 18 350 | 747 928 | 284 396 | 295 757 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 3 248 | 14 659 777 | 993 309 | 235 603 | 36 441 | 2 016 007 | 1 502 627 | 1 668 714 |
| | Aircraft and aeronautical equipment and supplies | 1 917 | 10 651 289 | 668 833 | 161 466 | 24 241 | 1 366 884 | 1 158 062 | 1 317 760 |
| | Marine machinery, equipment, and supplies | 988 | 2 863 164 | 239 141 | 54 912 | 9 416 | 475 751 | 286 008 | 294 409 |
| | Other transportation equipment and supplies | 343 | 1 145 324 | 85 335 | 19 225 | 2 784 | 173 372 | 58 557 | 56 545 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|---|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | | |
| —Con. | | | | | | | | | |
| Wholesale trade—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 509 | Miscellaneous durable goods | 32 337 | 118 654 120 | 5 558 266 | 1 304 335 | 265 876 | 13 336 620 | 8 020 411 | 8 860 506 |
| 5091 | Sporting and recreational goods and supplies | 4 922 | 15 359 403 | 957 216 | 222 127 | 45 625 | 2 289 922 | 1 640 977 | 1 873 973 |
| 5092 | Toys and hobby goods and supplies | 2 424 | 8 539 768 | 508 197 | 120 717 | 23 455 | 1 393 608 | 726 706 | 882 877 |
| 5093 | Scrap and waste materials | 8 716 | 18 904 281 | 1 624 080 | 369 756 | 85 762 | 3 807 620 | 1 089 228 | 1 116 774 |
| | Iron and steel scrap processors and dealers | 4 148 | 9 105 955 | 767 028 | 174 216 | 39 197 | 1 872 696 | 635 374 | 619 094 |
| | Iron and steel scrap processors (using power processing equipment) | 2 320 | 5 948 771 | 586 720 | 132 852 | 29 076 | 1 436 186 | 534 909 | 529 016 |
| | Iron and steel scrap dealers (not using power processing equipment) | 1 828 | 3 157 184 | 180 308 | 41 364 | 10 121 | 436 510 | 100 465 | 90 078 |
| | Waste and secondary materials | 4 568 | 9 798 326 | 857 052 | 195 540 | 46 565 | 1 934 924 | 453 854 | 497 680 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 6 927 | 38 581 607 | 1 092 975 | 266 581 | 47 062 | 2 615 119 | 2 898 999 | 3 087 595 |
| 5099 | Durable goods, n.e.c. | 9 348 | 37 269 061 | 1 375 798 | 325 154 | 63 972 | 3 230 351 | 1 664 501 | 1 899 287 |
| | Musical instruments and supplies | 410 | 1 401 805 | 91 309 | 22 757 | 4 074 | 253 966 | 199 748 | 232 238 |
| | Forest products, except lumber | 1 868 | 6 944 145 | 230 414 | 54 323 | 11 031 | 572 751 | 175 383 | 197 630 |
| | General merchandise—durable | 1 626 | 19 249 402 | 315 363 | 77 197 | 13 142 | 659 000 | 421 800 | 503 104 |
| | Other durable goods | 5 444 | 9 673 709 | 738 712 | 170 877 | 35 725 | 1 744 634 | 867 570 | 966 315 |
| 51 | Nondurable goods | 172 247 | 1 245 955 865 | 50 589 488 | 12 105 130 | 2 277 244 | 112 466 757 | 53 348 411 | 58 269 334 |
| 511 | Paper and paper products | 16 808 | 83 172 571 | 5 202 265 | 1 267 859 | 227 676 | 9 819 927 | 3 448 846 | 3 641 312 |
| 5111 | Printing and writing paper | 2 074 | 28 530 636 | 1 100 143 | 269 940 | 35 900 | 2 104 224 | 1 055 167 | 1 078 308 |
| 5112 | Stationery and office supplies | 9 778 | 20 614 249 | 2 303 593 | 564 535 | 124 634 | 4 364 028 | 1 301 588 | 1 374 174 |
| 5113 | Industrial and personal service paper | 4 956 | 34 027 686 | 1 798 529 | 433 384 | 67 142 | 3 351 675 | 1 092 091 | 1 188 830 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 64 280 053 | 2 967 802 | 719 315 | 133 102 | 7 122 008 | 4 804 530 | 5 492 495 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 64 280 053 | 2 967 802 | 719 315 | 133 102 | 7 122 008 | 4 804 530 | 5 492 495 |
| | General-line drugs | 1 485 | 22 105 508 | 785 632 | 186 305 | 37 113 | 1 678 490 | 2 548 897 | 2 953 373 |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries | 3 427 | 42 174 545 | 2 182 170 | 533 010 | 95 989 | 5 443 518 | 2 255 633 | 2 539 122 |
| 513 | Apparel, piece goods, and notions | 16 935 | 81 476 076 | 4 661 302 | 1 108 900 | 180 791 | 11 550 380 | 6 342 812 | 7 175 842 |
| 5131 | Piece goods, notions, and other dry goods | 5 696 | 25 667 837 | 1 424 946 | 339 123 | 52 780 | 3 058 356 | 1 723 294 | 1 908 704 |
| | Piece goods | 4 447 | 23 230 369 | 1 203 939 | 286 395 | 41 586 | 2 590 354 | 1 538 349 | 1 709 635 |
| | Piece goods jobbers | 3 510 | 17 901 493 | 861 273 | 204 014 | 31 653 | 1 831 684 | 891 374 | 1 011 845 |
| | Piece goods converters | 937 | 5 328 876 | 342 666 | 82 381 | 9 933 | 758 670 | 646 975 | 697 790 |
| | Notions and other dry goods | 1 249 | 2 437 468 | 221 007 | 52 728 | 11 194 | 468 002 | 184 945 | 199 069 |
| 5136 | Men's and boys' clothing and furnishings | 3 311 | 18 234 991 | 939 406 | 227 833 | 38 773 | 2 434 996 | 1 463 504 | 1 655 917 |
| 5137 | Women's, children's and infants' clothing and accessories | 6 234 | 26 280 179 | 1 708 615 | 403 322 | 71 059 | 4 394 787 | 2 009 330 | 2 302 769 |
| 5139 | Footwear | 1 694 | 11 293 069 | 588 335 | 138 622 | 18 179 | 1 662 241 | 1 146 684 | 1 308 452 |
| 514 | Groceries and related products | 42 075 | 380 944 746 | 16 729 023 | 3 956 359 | 762 513 | 34 755 751 | 11 937 065 | 12 729 856 |
| 5141 | Groceries, general line | 4 368 | 93 215 227 | 3 702 461 | 872 138 | 157 191 | 7 028 236 | 4 348 292 | 4 698 491 |
| | Voluntary | 293 | 26 303 304 | 1 013 769 | 242 253 | 41 630 | 1 908 228 | 1 627 336 | 1 731 657 |
| | Retail cooperative | 237 | 15 221 219 | 448 103 | 105 889 | 20 326 | 883 210 | 696 631 | 743 473 |
| | Other general line | 3 838 | 51 690 704 | 2 240 589 | 523 996 | 95 235 | 4 236 798 | 2 024 325 | 2 223 361 |
| 5142 | Packaged frozen foods | 2 835 | 33 263 572 | 1 281 077 | 304 741 | 56 199 | 2 784 335 | 1 224 281 | 1 305 817 |
| 5143 | Dairy products, except dried or canned | 3 743 | 26 926 555 | 1 097 089 | 262 494 | 48 038 | 2 590 838 | 515 329 | 541 302 |
| 5144 | Poultry and poultry products | 1 372 | 8 553 717 | 405 466 | 95 713 | 23 850 | 888 934 | 149 417 | 153 056 |
| 5145 | Confectionery | 2 818 | 13 952 013 | 828 599 | 195 761 | 39 271 | 1 581 941 | 557 978 | 576 476 |
| 5146 | Fish and seafoods | 2 745 | 9 386 525 | 473 366 | 115 312 | 27 233 | 1 044 984 | 345 103 | 407 557 |
| 5147 | Meats and meat products | 4 779 | 47 386 788 | 1 642 035 | 392 493 | 78 973 | 3 462 177 | 923 545 | 1 012 488 |
| 5148 | Fresh fruits and vegetables | 5 838 | 30 449 744 | 1 810 636 | 414 617 | 98 870 | 3 922 071 | 309 169 | 325 084 |
| 5149 | Groceries and related products, n.e.c. | 13 577 | 117 810 605 | 5 488 294 | 1 303 090 | 232 888 | 11 452 235 | 3 563 951 | 3 709 585 |
| | Coffee, tea, and spices | 1 326 | 10 090 134 | 335 766 | 79 846 | 13 901 | 719 544 | 667 207 | 658 316 |
| | Bread and baked goods | 3 113 | 9 019 679 | 986 666 | 236 031 | 45 257 | 1 948 051 | 169 137 | 186 976 |
| | Soft drinks | 2 605 | 15 961 422 | 1 447 657 | 343 846 | 60 389 | 3 162 127 | 355 574 | 325 021 |
| | Canned goods | 1 618 | 27 102 405 | 974 583 | 231 424 | 39 138 | 1 914 100 | 909 178 | 970 146 |
| | Food and beverage basic materials | 612 | 4 282 625 | 147 800 | 35 991 | 6 242 | 333 853 | 206 850 | 212 405 |
| | Other grocery specialties | 4 303 | 51 354 340 | 1 595 842 | 375 952 | 67 961 | 3 374 560 | 1 256 005 | 1 356 721 |
| 515 | Farm-product raw materials | 12 577 | 117 606 177 | 1 847 084 | 430 516 | 116 726 | 5 081 008 | 4 950 745 | 6 010 366 |
| 5153 | Grain and field beans | 8 155 | 73 511 501 | 1 273 030 | 290 990 | 63 272 | 3 607 710 | 3 268 229 | 3 932 296 |
| 5154 | Livestock | 2 592 | 26 725 817 | 237 610 | 55 377 | 34 510 | 607 209 | 74 495 | 92 039 |
| 5159 | Farm-product raw materials, n.e.c. | 1 830 | 17 368 859 | 336 444 | 84 149 | 18 944 | 866 089 | 1 608 021 | 1 986 031 |
| | Hides, skins, and pelts | 439 | 3 650 439 | 80 909 | 20 562 | 4 050 | 189 113 | 152 062 | 158 403 |
| | Leaf tobacco | 423 | 2 816 788 | 72 907 | 18 040 | 5 719 | 178 618 | 216 293 | 251 656 |
| | Wool, wool tops, and mohair | 99 | 513 111 | 12 164 | 3 145 | 509 | 31 612 | 61 573 | 63 961 |
| | Cotton | 351 | 6 019 210 | 74 217 | 16 716 | 3 095 | 220 725 | 895 650 | 1 240 843 |
| | Other farm-product raw materials, n.e.c. | 518 | 4 369 311 | 96 247 | 25 686 | 5 571 | 226 021 | 282 443 | 271 168 |
| 516 | Chemicals and allied products | 12 705 | 94 619 646 | 3 846 819 | 939 897 | 131 442 | 8 533 970 | 2 997 329 | 3 217 987 |
| 5162 | Plastics materials and basic forms and shapes | 2 744 | 20 307 488 | 788 377 | 188 808 | 28 453 | 1 693 346 | 623 709 | 692 795 |
| 5169 | Chemicals and allied products, n.e.c. | 9 961 | 74 312 158 | 3 058 442 | 751 089 | 102 989 | 6 840 624 | 2 373 620 | 2 525 192 |
| | Industrial gases, except LP | 1 524 | 2 880 471 | 326 566 | 77 913 | 13 161 | 735 777 | 137 160 | 143 141 |
| | Other chemicals and allied products | 8 437 | 71 431 687 | 2 731 876 | 673 176 | 89 828 | 6 104 847 | 2 236 460 | 2 382 051 |
| 517 | Petroleum and petroleum products | 16 726 | 234 873 742 | 3 657 717 | 906 388 | 175 188 | 9 801 973 | 6 598 743 | 6 812 546 |
| 5171 | Petroleum bulk stations and terminals | 12 353 | 139 655 203 | 2 689 318 | 656 559 | 135 923 | 7 222 746 | 5 438 403 | 5 878 874 |
| | Petroleum bulk stations and terminals, except LP | 11 921 | 135 979 887 | 2 584 860 | 631 264 | 131 277 | 6 953 191 | 5 233 325 | 5 672 309 |
| | Petroleum bulk stations, except LP | 10 295 | 47 910 673 | 1 804 779 | 431 455 | 102 470 | 4 650 117 | 1 590 271 | 1 659 152 |
| | Petroleum bulk terminals, except LP | 1 626 | 88 069 214 | 780 081 | 199 809 | 28 807 | 2 303 074 | 3 643 054 | 4 013 157 |
| | Liquefied petroleum gas bulk stations and terminals | 432 | 3 675 316 | 104 458 | 25 295 | 4 646 | 269 555 | 205 078 | 206 565 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 4 373 | 95 218 539 | 968 399 | 249 829 | 39 265 | 2 579 227 | 1 160 340 | 933 672 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Wholesale trade—Con. | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 835 | 49 432 601 | 3 849 424 | 922 291 | 145 810 | 8 394 591 | 3 456 388 | 3 590 574 |
| 5181 | Beer and ale | 3 934 | 24 287 968 | 2 314 721 | 542 537 | 90 091 | 4 791 692 | 1 153 979 | 1 171 026 |
| 5182 | Wine and distilled alcoholic beverages | 1 901 | 25 144 633 | 1 534 703 | 379 754 | 55 719 | 3 802 899 | 2 302 409 | 2 419 548 |
| | Wine and distilled alcoholic beverages—licensed | 1 800 | 24 418 202 | 1 517 790 | 375 034 | 54 799 | 3 574 596 | 2 260 512 | 2 372 625 |
| | Wine and distilled alcoholic beverages—State operated | 101 | 726 431 | 16 913 | 4 720 | 920 | 28 303 | 41 897 | 46 923 |
| 519 | Miscellaneous nondurable goods | 43 674 | 139 550 253 | 7 828 052 | 1 853 605 | 403 996 | 17 407 149 | 8 811 953 | 9 598 356 |
| 5191 | Farm supplies | 18 321 | 40 774 428 | 2 371 074 | 548 528 | 131 146 | 5 533 269 | 3 445 532 | 3 582 397 |
| | Farm supplies—farm dealers | 14 183 | 20 486 954 | 1 543 881 | 353 971 | 92 629 | 3 624 087 | 1 909 257 | 1 986 504 |
| | Farm supplies—wholesale distributors | 4 138 | 20 287 474 | 827 193 | 194 557 | 38 517 | 1 909 182 | 1 536 275 | 1 605 893 |
| 5192 | Books, periodicals, and newspapers | 3 935 | 14 695 572 | 1 367 906 | 335 653 | 64 837 | 2 794 257 | 830 468 | 896 206 |
| 5193 | Flowers, nursery stock, and florists' supplies | 3 573 | 4 985 539 | 660 517 | 150 012 | 39 042 | 1 385 645 | 403 758 | 445 530 |
| 5194 | Tobacco and tobacco products | 1 813 | 25 465 012 | 784 932 | 191 563 | 42 672 | 1 739 468 | 1 206 403 | 1 394 795 |
| 5198 | Paints, varnishes, and supplies | 3 657 | 6 701 813 | 660 277 | 156 461 | 30 780 | 1 502 509 | 607 087 | 647 644 |
| 5199 | Nondurable goods, n.e.c. | 12 375 | 46 927 889 | 1 983 346 | 471 388 | 95 519 | 4 452 001 | 2 318 705 | 2 621 784 |
| | Art goods | 2 829 | 4 702 611 | 508 739 | 124 594 | 25 553 | 1 287 096 | 577 684 | 694 368 |
| | General merchandise—nondurable | 1 758 | 28 427 716 | 431 738 | 102 059 | 19 691 | 834 272 | 915 035 | 1 049 614 |
| | Textile bags and bagging | 350 | 408 196 | 35 039 | 8 068 | 1 939 | 78 731 | 40 002 | 40 263 |
| | Specialty advertising (sale of merchandise) | 2 262 | 2 209 816 | 281 510 | 67 820 | 14 169 | 602 818 | 62 141 | 71 133 |
| | Other nondurable goods | 5 176 | 11 179 550 | 726 320 | 168 847 | 34 167 | 1 649 084 | 723 843 | 766 406 |
| | Merchant wholesalers | 390 982 | 1 478 169 192 | 100 415 695 | 23 860 348 | 4 475 879 | 214 023 513 | 129 886 926 | 141 082 535 |
| 50 | Durable goods | 249 939 | 743 962 064 | 62 726 954 | 14 941 330 | 2 711 270 | 130 467 635 | 86 413 681 | 93 225 410 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 42 926 | 156 214 014 | 8 379 270 | 1 991 766 | 422 783 | 18 469 945 | 16 409 100 | 18 392 919 |
| 5012 | Automobiles and other motor vehicles | 6 205 | 103 129 312 | 2 340 063 | 559 460 | 96 993 | 6 609 319 | 7 756 660 | 9 342 741 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 3 045 | 86 135 452 | 922 701 | 221 659 | 36 493 | 4 178 497 | 5 422 725 | 6 738 606 |
| | Automobiles and motorcycles | 2 660 | 84 768 393 | 843 923 | 203 622 | 32 719 | 4 024 284 | 5 301 076 | 6 610 384 |
| | Buses and recreational vehicles | 385 | 1 367 059 | 78 778 | 18 037 | 3 774 | 154 213 | 121 649 | 128 222 |
| | Trucks and tractors | 3 160 | 16 993 860 | 1 417 362 | 337 801 | 60 500 | 2 430 822 | 2 333 935 | 2 604 135 |
| | Light trucks (14,000 lbs. or less) | 685 | 3 065 856 | 238 088 | 55 759 | 10 618 | 413 967 | 456 463 | 515 258 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 2 475 | 13 928 004 | 1 179 274 | 282 042 | 49 882 | 2 016 855 | 1 877 472 | 2 088 877 |
| 5013 | Motor vehicle supplies and new parts | 27 243 | 41 465 507 | 4 728 534 | 1 124 382 | 252 893 | 9 163 686 | 7 261 718 | 7 619 737 |
| | Motor vehicle supplies and new parts—warehouse distributors | 14 755 | 25 232 186 | 2 796 707 | 663 808 | 147 077 | 5 414 403 | 4 399 832 | 4 587 310 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 9 873 | 19 810 297 | 1 937 711 | 457 425 | 98 489 | 3 864 179 | 3 417 078 | 3 559 943 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | 4 882 | 5 421 889 | 858 996 | 206 383 | 48 588 | 1 550 224 | 982 754 | 1 027 367 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 12 095 | 15 527 379 | 1 832 164 | 436 771 | 101 510 | 3 570 363 | 2 782 856 | 2 952 181 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 7 676 | 11 539 844 | 1 220 330 | 291 167 | 66 549 | 2 452 974 | 2 106 366 | 2 246 748 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 4 419 | 3 987 529 | 611 834 | 145 604 | 34 961 | 1 117 389 | 676 490 | 705 433 |
| | Petroleum products marketing equipment | 393 | 705 948 | 99 663 | 23 803 | 4 306 | 178 920 | 79 030 | 80 246 |
| 5014 | Tires and tubes | 3 405 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 6 073 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and home furnishings | 11 390 | 26 938 881 | 3 019 621 | 721 443 | 131 509 | 6 426 848 | 3 128 218 | 3 384 267 |
| 5021 | Furniture | 5 219 | 11 861 308 | 1 459 335 | 349 161 | 61 314 | 2 892 371 | 1 028 677 | 1 150 566 |
| | Household and lawn furniture | 1 905 | 3 133 777 | 313 191 | 71 718 | 15 232 | 762 558 | 410 039 | 491 175 |
| | Office and business furniture | 3 314 | 8 727 531 | 1 146 144 | 277 443 | 46 082 | 2 129 813 | 618 638 | 659 391 |
| 5023 | Home furnishings | 6 171 | 15 077 573 | 1 560 286 | 372 282 | 70 195 | 3 534 477 | 2 099 541 | 2 233 701 |
| | Household china, glassware, and crockery | 689 | 2 177 502 | 201 541 | 49 748 | 9 125 | 599 439 | 460 716 | 441 723 |
| | Linens, domestics, draperies, and curtains | 1 020 | 2 332 850 | 233 848 | 56 792 | 11 590 | 505 258 | 320 046 | 353 211 |
| | Floor coverings | 2 655 | 6 958 654 | 736 459 | 174 015 | 30 520 | 1 518 342 | 838 598 | 910 070 |
| | Other home furnishings | 1 807 | 3 608 567 | 388 438 | 91 727 | 18 960 | 911 438 | 480 181 | 528 697 |
| 503 | Lumber and other construction materials | 16 133 | 58 375 165 | 4 788 285 | 1 108 694 | 205 695 | 9 683 367 | 4 413 616 | 4 935 340 |
| 5031 | Lumber, plywood, millwork, and wood panels | 7 038 | 37 242 749 | 2 536 962 | 596 611 | 109 365 | 4 975 901 | 2 717 433 | 3 074 543 |
| | Lumber—without yard | 1 503 | 8 861 956 | 344 613 | 82 347 | 13 575 | 684 672 | 214 445 | 242 034 |
| | Lumber—with yard | 1 989 | 11 222 237 | 785 551 | 182 438 | 34 801 | 1 614 923 | 921 620 | 1 081 123 |
| | Plywood, millwork, and wood panels | 3 546 | 17 158 556 | 1 406 798 | 331 826 | 60 989 | 2 676 306 | 1 581 368 | 1 751 386 |
| 5032 | Brick, stone, and related construction materials | 3 135 | 5 361 392 | 656 330 | 144 701 | 28 308 | 1 466 164 | 465 293 | 518 392 |
| 5033 | Roofing, siding, and insulation materials | 2 234 | 8 092 484 | 651 186 | 151 112 | 26 338 | 1 361 352 | 629 298 | 696 262 |
| 5039 | Construction materials, n.e.c. | 3 726 | 7 678 540 | 943 807 | 216 270 | 41 684 | 1 879 950 | 601 592 | 646 143 |
| | Flat glass and other construction glass | 997 | 1 437 541 | 274 460 | 63 937 | 13 129 | 497 090 | 126 160 | 130 443 |
| | Other construction materials | 2 729 | 6 240 999 | 669 347 | 152 333 | 28 555 | 1 382 860 | 475 432 | 515 700 |
| 504 | Professional and commercial equipment and supplies | 36 446 | 84 671 985 | 11 243 986 | 2 693 442 | 458 794 | 22 800 593 | 8 306 666 | 9 300 839 |
| 5043 | Photographic equipment and supplies | 1 290 | 5 602 092 | 454 260 | 108 007 | 17 372 | 1 148 194 | 684 030 | 702 256 |
| 5044 | Office equipment | 9 950 | 17 131 555 | 2 935 456 | 703 193 | 133 463 | 5 490 863 | 1 692 393 | 1 940 149 |
| 5045 | Computers and computer peripheral equipment and software | 9 422 | 30 239 035 | 3 636 448 | 875 541 | 125 183 | 7 782 711 | 2 459 539 | 2 993 894 |
| | Computers and peripheral equipment (selling primarily to business customers) | 8 090 | 27 084 382 | 3 233 745 | 783 958 | 111 866 | 6 956 144 | 2 239 238 | 2 721 315 |
| | Computer software (prepackaged, off-the-shelf) | 1 332 | 3 154 653 | 402 703 | 91 583 | 13 317 | 826 567 | 220 301 | 727 579 |
| 5046 | Commercial equipment, n.e.c. | 4 914 | 7 429 162 | 1 053 299 | 247 407 | 47 651 | 2 017 758 | 735 000 | 794 214 |
| | Restaurant and hotel equipment and supplies | 2 590 | 4 733 230 | 577 216 | 135 059 | 26 593 | 1 122 731 | 486 507 | 525 708 |
| | Store machines and equipment | 2 324 | 2 695 932 | 476 083 | 112 348 | 21 058 | 895 027 | 248 493 | 268 506 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | |
| | Merchant wholesalers—Con. | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 504 | Professional and commercial equipment and supplies—Con. | | | | | | | | |
| 5047 | Medical, dental, and hospital equipment and supplies | 6 488 | 15 432 790 | 1 943 488 | 467 269 | 77 057 | 3 784 766 | 1 667 298 | 1 778 654 |
| | Medical and hospital equipment and supplies | 5 666 | 13 641 319 | 1 681 471 | 403 055 | 66 477 | 3 277 446 | 1 447 845 | 1 532 270 |
| | Dental equipment and supplies | 822 | 1 791 471 | 262 017 | 64 214 | 10 580 | 507 320 | 219 453 | 246 384 |
| 5048 | Ophthalmic goods | 1 693 | 3 179 841 | 518 274 | 122 913 | 26 971 | 1 140 466 | 444 296 | 448 809 |
| 5049 | Professional equipment and supplies, n.e.c. | 2 689 | 5 657 510 | 702 761 | 169 112 | 31 097 | 1 435 835 | 624 110 | 642 863 |
| | Religious and school supplies | 831 | 1 380 355 | 211 807 | 49 703 | 11 144 | 413 202 | 187 627 | 205 028 |
| | Other professional equipment and supplies, n.e.c. | 1 858 | 4 277 155 | 490 954 | 119 409 | 19 953 | 1 022 633 | 436 483 | 437 835 |
| 505 | Metals and minerals, except petroleum | 8 682 | 64 498 396 | 3 405 369 | 828 813 | 122 710 | 7 122 871 | 7 177 065 | 7 453 016 |
| 5051 | Metals service centers and offices | 8 119 | 59 928 441 | 3 296 825 | 801 172 | 118 933 | 6 857 066 | 7 019 002 | 7 286 800 |
| | Ferrous metals service centers and offices | 6 607 | 47 310 198 | 2 801 567 | 664 032 | 101 806 | 5 801 805 | 5 452 521 | 5 751 054 |
| | Ferrous metals service centers | 5 319 | 44 169 344 | 2 623 556 | 621 346 | 94 617 | 5 432 659 | 5 451 431 | 5 750 613 |
| | Ferrous metals sales offices | 1 288 | 3 140 854 | 178 011 | 42 686 | 7 189 | 369 146 | 1 090 | 441 |
| | Nonferrous metals service centers and offices | 1 512 | 12 618 243 | 495 258 | 137 140 | 17 127 | 1 055 261 | 1 566 481 | 1 535 746 |
| 5052 | Coal and other minerals and ores | 563 | 4 569 955 | 108 544 | 27 641 | 3 777 | 265 805 | 158 063 | 166 216 |
| | Coal | 437 | 3 715 862 | 83 446 | 21 618 | 2 993 | 197 614 | 103 776 | 121 969 |
| | Other minerals and ores | 126 | 854 093 | 25 098 | 6 023 | 784 | 68 191 | 54 287 | 44 247 |
| 506 | Electrical goods | 24 784 | 91 695 234 | 7 853 975 | 1 909 822 | 314 235 | 17 072 500 | 11 124 947 | 11 778 821 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 11 397 | 32 225 855 | 3 291 579 | 797 659 | 135 900 | 6 262 098 | 3 876 769 | 4 216 134 |
| 5064 | Electrical appliances, television and radio sets | 2 932 | 25 988 613 | 1 287 495 | 317 106 | 51 004 | 4 049 595 | 3 515 074 | 3 497 037 |
| 5065 | Electronic parts and equipment, n.e.c. | 10 455 | 33 480 766 | 3 274 901 | 795 057 | 127 331 | 6 760 807 | 3 733 104 | 4 065 650 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 19 737 | 41 386 239 | 4 793 793 | 1 142 252 | 208 475 | 9 302 266 | 6 229 161 | 6 682 590 |
| 5072 | Hardware | 6 449 | 14 450 135 | 1 826 901 | 432 967 | 81 080 | 3 603 927 | 2 355 777 | 2 520 915 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 7 757 | 16 999 820 | 1 858 480 | 445 937 | 82 082 | 3 557 251 | 2 446 691 | 2 658 396 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 4 197 | 7 872 866 | 847 867 | 202 136 | 34 471 | 1 653 911 | 1 153 562 | 1 222 793 |
| 5078 | Refrigeration equipment and supplies | 1 334 | 2 063 418 | 260 545 | 61 212 | 10 842 | 487 177 | 273 131 | 280 486 |
| 508 | Machinery, equipment, and supplies | 61 326 | 120 031 731 | 14 231 647 | 3 371 557 | 600 320 | 27 514 956 | 22 015 019 | 22 893 154 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 4 433 | 17 386 129 | 1 929 262 | 460 336 | 71 434 | 3 645 261 | 5 080 482 | 5 427 574 |
| 5083 | Farm and garden machinery and equipment | 11 163 | 16 911 181 | 1 717 410 | 393 678 | 94 716 | 3 426 881 | 5 532 767 | 5 371 940 |
| | Farm machinery and equipment—farm dealers | 8 400 | 10 859 328 | 1 142 163 | 261 533 | 67 433 | 3 170 731 | 4 040 240 | 3 851 433 |
| | Farm machinery and equipment—wholesale distributors | 1 754 | 3 353 414 | 316 166 | 72 884 | 15 448 | 688 137 | 863 077 | 873 199 |
| | Lawn and garden machinery and equipment | 1 009 | 2 698 439 | 259 081 | 59 261 | 11 835 | 568 013 | 629 450 | 647 308 |
| 5084 | Industrial machinery and equipment | 22 591 | 44 758 952 | 5 521 383 | 1 324 096 | 211 565 | 10 636 162 | 6 178 740 | 6 533 549 |
| | Food-processing machinery and equipment | 963 | 1 825 246 | 242 569 | 57 339 | 9 135 | 486 295 | 229 056 | 243 020 |
| | General-purpose industrial machinery, equipment, and parts | 8 005 | 14 844 187 | 1 989 531 | 472 282 | 76 518 | 3 744 400 | 1 943 402 | 2 087 151 |
| | Metalworking machinery and equipment | 2 975 | 6 581 698 | 712 167 | 171 539 | 25 794 | 1 502 060 | 1 157 811 | 1 137 608 |
| | Materials handling equipment | 3 650 | 7 597 806 | 1 141 416 | 276 709 | 45 915 | 2 039 293 | 938 870 | 957 125 |
| | Oil well, oil refinery, and pipeline machinery, equipment, and supplies | 2 594 | 4 335 673 | 375 700 | 89 893 | 15 438 | 775 680 | 736 274 | 771 312 |
| | Other industrial machinery and equipment | 4 404 | 9 574 342 | 1 060 000 | 256 334 | 38 765 | 2 088 434 | 1 173 327 | 1 337 333 |
| 5085 | Industrial supplies | 12 530 | 24 196 239 | 3 025 657 | 717 566 | 127 345 | 5 818 836 | 3 183 435 | 3 280 140 |
| | General-line industrial supplies | 1 689 | 2 154 510 | 284 359 | 66 837 | 13 295 | 540 227 | 299 678 | 313 617 |
| | Mechanical power transmission supplies | 2 441 | 4 959 130 | 541 685 | 127 902 | 24 323 | 1 044 582 | 859 212 | 851 264 |
| | Industrial valves and fittings | 1 891 | 4 490 725 | 586 742 | 142 080 | 21 118 | 1 095 725 | 661 843 | 687 233 |
| | Welding supplies | 1 895 | 2 624 436 | 407 571 | 96 233 | 17 781 | 846 062 | 316 728 | 328 626 |
| | Industrial containers and supplies | 859 | 2 674 812 | 275 537 | 63 178 | 12 112 | 524 964 | 155 678 | 168 559 |
| | Other industrial supplies | 3 755 | 7 292 626 | 929 763 | 221 336 | 38 716 | 1 767 276 | 890 296 | 930 841 |
| 5087 | Service establishment equipment and supplies | 7 919 | 7 926 245 | 1 236 882 | 287 973 | 64 891 | 2 345 015 | 846 023 | 918 034 |
| | Beauty and barber equipment and supplies | 2 887 | 1 982 589 | 307 046 | 71 693 | 20 374 | 593 757 | 260 844 | 282 570 |
| | Custodial (janitors') equipment and supplies | 2 272 | 2 412 646 | 441 546 | 103 670 | 21 687 | 793 029 | 235 886 | 255 986 |
| | Laundry and drycleaning equipment and supplies | 687 | 1 165 522 | 148 328 | 34 436 | 6 398 | 300 517 | 121 178 | 128 175 |
| | Other service establishment equipment and supplies | 2 073 | 2 365 488 | 339 962 | 78 174 | 16 432 | 657 712 | 228 115 | 251 303 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 2 690 | 8 852 985 | 801 053 | 187 908 | 30 369 | 1 642 801 | 1 193 572 | 1 361 917 |
| | Aircraft and aeronautical equipment and supplies | 1 603 | 6 496 223 | 543 170 | 129 780 | 20 074 | 1 130 520 | 906 863 | 1 069 004 |
| | Marine machinery, equipment, and supplies | 841 | 1 901 182 | 207 877 | 47 679 | 8 358 | 412 677 | 239 190 | 245 679 |
| | Other transportation equipment and supplies | 246 | 455 580 | 50 006 | 10 449 | 1 937 | 99 604 | 47 519 | 47 234 |
| 509 | Miscellaneous durable goods | 28 515 | 100 150 419 | 5 011 008 | 1 173 541 | 246 749 | 12 074 289 | 7 609 889 | 8 404 464 |
| 5091 | Sporting and recreational goods and supplies | 4 027 | 9 394 352 | 774 373 | 179 340 | 40 108 | 1 891 071 | 1 515 754 | 1 746 574 |
| 5092 | Toys and hobby goods and supplies | 2 095 | 5 447 533 | 444 929 | 104 010 | 21 628 | 1 265 979 | 700 656 | 849 139 |
| 5093 | Scrap and waste materials | 8 278 | 17 047 111 | 1 572 117 | 357 245 | 83 504 | 3 685 006 | 1 071 244 | 1 103 471 |
| | Iron and steel scrap processors and dealers | 3 962 | 7 972 063 | 744 401 | 168 648 | 38 166 | 1 814 035 | 624 399 | 608 777 |
| | Iron and steel scrap processors (using power processing equipment) | 2 244 | 5 633 223 | 575 687 | 130 478 | 28 457 | 1 407 733 | 527 474 | 521 900 |
| | Iron and steel scrap dealers (not using power processing equipment) | 1 718 | 2 338 840 | 168 714 | 38 170 | 9 709 | 406 302 | 96 925 | 86 877 |
| | Waste and secondary materials | 4 316 | 9 075 048 | 827 716 | 188 597 | 45 338 | 1 870 971 | 446 845 | 494 694 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 6 397 | 36 611 419 | 1 015 119 | 247 878 | 44 239 | 2 440 180 | 2 824 800 | 3 016 010 |

Table 1. Summary Statistics for the United States: 1987—Con.

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| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Merchant wholesalers—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 509 | Miscellaneous durable goods—Con. | | | | | | | | |
| 5099 | Durable goods, n.e.c. | 7 718 | 31 650 004 | 1 204 470 | 285 068 | 57 270 | 2 792 053 | 1 497 435 | 1 689 270 |
| | Musical instruments and supplies | 361 | 1 287 563 | 83 493 | 20 885 | 3 771 | 229 535 | 185 752 | 219 932 |
| | Forest products, except lumber | 1 706 | 5 720 855 | 216 388 | 50 966 | 10 365 | 536 140 | 172 075 | 193 978 |
| | General merchandise—durable | 1 406 | 18 293 968 | 292 104 | 71 422 | 12 180 | 610 076 | 418 996 | 500 040 |
| | Other durable goods | 4 245 | 6 347 618 | 612 485 | 141 795 | 30 954 | 1 416 302 | 720 612 | 775 320 |
| 51 | Nondurable goods | 141 043 | 734 207 128 | 37 688 741 | 8 919 018 | 1 764 609 | 83 555 878 | 43 473 245 | 47 857 125 |
| 511 | Paper and paper products | 13 655 | 40 817 640 | 4 036 533 | 975 179 | 173 758 | 7 730 363 | 3 127 418 | 3 303 631 |
| 5111 | Printing and writing paper | 1 686 | 15 047 390 | 930 936 | 228 406 | 31 140 | 1 778 024 | 940 826 | 960 484 |
| 5112 | Stationery and office supplies | 8 010 | 11 456 888 | 1 709 180 | 414 214 | 86 843 | 3 351 747 | 1 202 346 | 1 266 742 |
| 5113 | Industrial and personal service paper | 3 959 | 14 313 362 | 1 396 417 | 332 559 | 55 775 | 2 600 592 | 984 246 | 1 076 405 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 4 141 | 33 976 854 | 1 649 740 | 388 562 | 77 617 | 3 738 929 | 3 701 069 | 4 281 844 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 141 | 33 976 854 | 1 649 740 | 388 562 | 77 617 | 3 738 929 | 3 701 069 | 4 281 844 |
| | General-line drugs | 1 485 | 22 105 508 | 785 632 | 186 305 | 37 113 | 1 678 490 | 2 548 897 | 2 953 373 |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries | 2 656 | 11 871 346 | 864 108 | 202 257 | 40 504 | 2 060 439 | 1 152 172 | 1 328 471 |
| 513 | Apparel, piece goods, and notions | 13 393 | 46 571 771 | 3 622 191 | 855 509 | 146 059 | 9 252 680 | 5 391 234 | 6 139 565 |
| 5131 | Piece goods, notions, and other dry goods | 4 677 | 13 629 553 | 1 095 619 | 260 863 | 42 135 | 2 420 355 | 1 520 379 | 1 686 707 |
| | Piece goods | 3 636 | 12 181 492 | 916 028 | 218 595 | 32 989 | 2 049 206 | 1 373 207 | 1 522 284 |
| | Piece goods jobbers | 2 699 | 6 852 616 | 573 362 | 136 214 | 23 056 | 1 290 536 | 726 232 | 824 494 |
| | Piece goods converters | 937 | 5 328 876 | 342 666 | 82 381 | 9 933 | 758 670 | 646 975 | 697 790 |
| | Notions and other dry goods | 1 041 | 1 448 061 | 179 591 | 42 268 | 9 146 | 371 149 | 147 172 | 164 423 |
| 5136 | Men's and boys' clothing and furnishings | 2 614 | 9 386 633 | 714 587 | 173 616 | 31 769 | 1 951 627 | 1 212 511 | 1 392 622 |
| 5137 | Women's, children's and infants' clothing and accessories | 4 776 | 16 567 543 | 1 353 549 | 313 226 | 57 411 | 3 557 232 | 1 742 701 | 2 005 948 |
| 5139 | Footwear | 1 326 | 6 988 042 | 458 436 | 107 804 | 14 744 | 1 323 466 | 915 643 | 1 054 288 |
| 514 | Groceries and related products | 32 466 | 223 020 183 | 11 739 933 | 2 757 527 | 564 266 | 24 590 405 | 10 312 540 | 11 064 393 |
| 5141 | Groceries, general line | 3 624 | 74 453 902 | 3 353 313 | 789 014 | 142 424 | 6 401 928 | 4 341 090 | 4 690 957 |
| | Voluntary | 293 | 26 303 304 | 1 013 769 | 242 253 | 41 630 | 1 908 228 | 1 627 336 | 1 731 657 |
| | Retail cooperative | 237 | 15 221 219 | 448 103 | 105 889 | 20 326 | 883 210 | 696 631 | 743 473 |
| | Other general line | 3 094 | 32 929 379 | 1 891 441 | 440 872 | 80 468 | 3 610 490 | 2 117 123 | 2 215 827 |
| 5142 | Packaged frozen foods | 2 041 | 20 544 420 | 1 039 934 | 246 134 | 46 459 | 2 313 537 | 1 094 662 | 1 171 739 |
| 5143 | Dairy products, except dried or canned | 2 764 | 15 401 866 | 701 379 | 166 490 | 31 591 | 1 647 472 | 355 841 | 378 066 |
| 5144 | Poultry and poultry products | 1 216 | 6 808 732 | 357 985 | 84 204 | 21 163 | 775 802 | 130 191 | 131 327 |
| 5145 | Confectionery | 2 001 | 4 554 225 | 349 942 | 82 310 | 20 512 | 756 057 | 383 002 | 395 810 |
| 5146 | Fish and seafoods | 2 582 | 8 498 993 | 448 511 | 109 529 | 26 221 | 992 386 | 336 282 | 397 330 |
| 5147 | Meats and meat products | 4 212 | 30 429 415 | 1 352 366 | 321 857 | 66 409 | 2 813 232 | 787 639 | 870 189 |
| 5148 | Fresh fruits and vegetables | 4 945 | 23 608 130 | 1 590 529 | 361 194 | 89 882 | 3 451 792 | 295 262 | 309 284 |
| 5149 | Groceries and related products, n.e.c. | 9 081 | 38 720 500 | 2 545 974 | 596 795 | 119 605 | 5 438 199 | 2 588 571 | 2 719 691 |
| | Coffee, tea, and spices | 1 048 | 4 345 876 | 211 005 | 49 534 | 9 506 | 452 430 | 573 049 | 568 680 |
| | Bread and baked goods | 1 691 | 2 052 743 | 267 689 | 62 296 | 16 895 | 532 229 | 71 128 | 78 785 |
| | Soft drinks | 1 694 | 3 791 240 | 454 073 | 105 392 | 20 717 | 996 593 | 132 177 | 131 648 |
| | Canned goods | 1 038 | 9 989 666 | 583 745 | 138 283 | 24 768 | 1 189 008 | 739 628 | 793 506 |
| | Food and beverage basic materials | 402 | 2 623 035 | 108 421 | 26 970 | 4 741 | 255 196 | 187 878 | 194 536 |
| | Other grocery specialties | 3 208 | 15 917 940 | 921 041 | 214 320 | 42 978 | 2 012 743 | 884 711 | 952 536 |
| 515 | Farm-product raw materials | 10 755 | 91 385 896 | 1 636 171 | 378 671 | 86 141 | 4 611 495 | 4 930 930 | 5 988 921 |
| 5153 | Grain and field beans | 7 997 | 68 258 000 | 1 249 014 | 285 800 | 62 480 | 3 561 260 | 3 263 782 | 3 927 806 |
| 5154 | Livestock | 1 383 | 9 697 116 | 100 903 | 23 258 | 9 441 | 299 464 | 63 085 | 79 259 |
| 5159 | Farm-product raw materials, n.e.c. | 1 375 | 13 430 780 | 286 254 | 69 613 | 14 220 | 750 771 | 1 604 063 | 1 981 856 |
| | Hides, skins, and pelts | 398 | 3 102 259 | 70 332 | 17 411 | 3 525 | 170 600 | 151 369 | 157 021 |
| | Leaf tobacco | 178 | 1 799 428 | 58 217 | 13 242 | 2 520 | 146 117 | 215 091 | 251 090 |
| | Wool, wool tops, and mohair | 77 | 421 620 | 10 411 | 2 630 | 425 | 27 335 | 60 944 | 63 427 |
| | Cotton | 286 | 5 098 083 | 69 865 | 15 608 | 2 855 | 211 023 | 894 957 | 1 239 754 |
| | Other farm-product raw materials, n.e.c. | 436 | 3 009 390 | 77 429 | 20 722 | 4 895 | 195 696 | 281 702 | 270 564 |
| 516 | Chemicals and allied products | 9 233 | 26 460 464 | 2 183 275 | 518 567 | 83 046 | 4 776 574 | 1 988 211 | 2 164 975 |
| 5162 | Plastics materials and basic forms and shapes | 2 003 | 6 823 245 | 524 216 | 123 117 | 20 756 | 1 119 147 | 523 630 | 583 830 |
| 5169 | Chemicals and allied products, n.e.c. | 7 230 | 19 637 219 | 1 659 059 | 395 450 | 62 290 | 3 657 427 | 1 484 581 | 1 581 145 |
| | Industrial gases, except LP | 1 018 | 1 125 972 | 191 533 | 46 431 | 8 503 | 418 847 | 100 652 | 106 799 |
| | Other chemicals and allied products | 6 212 | 18 511 247 | 1 467 526 | 349 019 | 53 787 | 3 238 580 | 1 363 929 | 1 474 346 |
| 517 | Petroleum and petroleum products | 14 101 | 124 898 723 | 2 850 878 | 691 337 | 148 773 | 7 383 535 | 2 955 232 | 2 947 100 |
| 5171 | Petroleum bulk stations and terminals | 10 400 | 62 953 879 | 2 072 336 | 495 564 | 114 667 | 5 314 482 | 1 964 461 | 2 172 078 |
| | Petroleum bulk stations and terminals, except LP | 10 028 | 60 148 527 | 1 979 926 | 473 392 | 110 555 | 5 092 081 | 1 871 142 | 2 081 758 |
| | Petroleum bulk stations, except LP | 9 391 | 39 519 941 | 1 658 238 | 392 673 | 96 078 | 4 239 531 | 1 207 900 | 1 257 824 |
| | Petroleum bulk terminals, except LP | 637 | 20 628 586 | 321 688 | 80 719 | 14 477 | 852 550 | 663 242 | 823 934 |
| | Liquefied petroleum gas bulk stations and terminals | 372 | 2 805 352 | 92 410 | 22 172 | 4 112 | 222 401 | 93 319 | 90 320 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 3 701 | 61 944 844 | 778 542 | 195 773 | 34 106 | 2 069 053 | 990 771 | 775 022 |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 470 | 41 587 463 | 3 583 204 | 856 967 | 137 878 | 7 420 148 | 3 286 069 | 3 408 429 |
| 5181 | Beer and ale | 3 860 | 23 396 742 | 2 230 839 | 522 529 | 87 217 | 4 622 116 | 1 124 162 | 1 141 320 |
| 5182 | Wine and distilled alcoholic beverages | 1 610 | 18 190 721 | 1 352 365 | 334 438 | 50 661 | 2 798 032 | 2 161 907 | 2 267 109 |
| | Wine and distilled alcoholic beverages—licensed | 1 509 | 17 464 290 | 1 335 452 | 329 718 | 49 741 | 2 769 729 | 2 120 010 | 2 220 186 |
| | Wine and distilled alcoholic beverages—State operated | 101 | 726 431 | 16 913 | 4 720 | 920 | 28 303 | 41 897 | 46 923 |

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| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Merchant wholesalers—Con. | | | | | | | | | |
| Nondurable goods—Con. | | | | | | | | | |
| 51 | Miscellaneous nondurable goods | 37 829 | 105 488 134 | 6 386 816 | 1 496 699 | 347 071 | 14 051 749 | 7 780 542 | 8 558 267 |
| 519 | Farm supplies | 16 989 | 31 020 275 | 2 082 253 | 478 065 | 119 652 | 4 823 968 | 3 086 737 | 3 220 162 |
| 5191 | Farm supplies—farm dealers | 13 328 | 18 603 625 | 1 418 647 | 324 581 | 86 382 | 3 292 161 | 1 727 802 | 1 808 327 |
| | Farm supplies—wholesale distributors | 3 661 | 12 416 650 | 663 606 | 153 484 | 33 270 | 1 531 807 | 1 358 935 | 1 411 835 |
| 5192 | Books, periodicals, and newspapers | 3 014 | 8 085 615 | 904 136 | 218 430 | 47 806 | 1 831 726 | 636 994 | 712 933 |
| 5193 | Flowers, nursery stock, and florists' supplies | 3 359 | 4 381 890 | 607 763 | 137 899 | 36 881 | 1 292 601 | 389 110 | 431 014 |
| 5194 | Tobacco and tobacco products | 1 758 | 19 572 206 | 685 539 | 163 786 | 38 362 | 1 432 969 | 1 165 581 | 1 347 339 |
| 5198 | Paints, varnishes, and supplies | 2 209 | 3 153 508 | 418 011 | 98 173 | 20 607 | 902 143 | 359 489 | 390 438 |
| 5199 | Nondurable goods, n.e.c. | 10 500 | 39 274 640 | 1 689 114 | 400 346 | 83 763 | 3 768 342 | 2 142 631 | 2 456 381 |
| | Art goods | 2 480 | 3 787 201 | 464 593 | 112 603 | 23 444 | 1 173 020 | 559 544 | 680 174 |
| | General merchandise—nondurable | 1 554 | 26 982 432 | 373 808 | 88 250 | 17 971 | 707 544 | 888 102 | 1 022 872 |
| | Textile bags and bagging | 302 | 328 938 | 31 197 | 7 214 | 1 752 | 69 555 | 33 188 | 32 181 |
| | Specialty advertising (sale of merchandise) | 2 010 | 1 889 301 | 253 102 | 60 509 | 12 825 | 539 101 | 61 029 | 69 957 |
| | Other nondurable goods | 4 154 | 6 286 768 | 566 414 | 131 770 | 27 771 | 1 279 122 | 600 768 | 651 197 |
| | Manufacturers' sales branches and offices | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | 875 018 | 54 398 512 | 22 614 912 | 23 179 331 |
| 50 | Durable goods | 20 418 | 420 205 945 | 16 313 775 | 4 078 728 | 491 170 | 30 911 626 | 13 004 781 | 13 065 060 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 557 | 150 202 045 | 1 154 945 | 298 578 | 40 509 | 2 321 739 | 2 175 676 | 2 230 361 |
| 5012 | Automobiles and other motor vehicles | 495 | 132 500 112 | 421 783 | 109 226 | 13 153 | 740 270 | 517 353 | 503 617 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 195 | 95 987 021 | 165 064 | 42 907 | 4 394 | 317 645 | 123 698 | 138 941 |
| | Automobiles and motorcycles | 184 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Buses and recreational vehicles | 11 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Trucks and tractors | 300 | 36 513 091 | 256 719 | 66 319 | 8 759 | 422 625 | 393 655 | 364 676 |
| | Light trucks (14,000 lbs. or less) | 47 | 28 645 583 | 59 258 | 15 237 | 1 545 | 102 198 | 37 880 | 46 169 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 253 | 7 867 508 | 197 461 | 51 082 | 7 214 | 320 427 | 355 775 | 318 507 |
| 5013 | Motor vehicle supplies and new parts | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| | Motor vehicle supplies and new parts—warehouse distributors | 399 | 8 744 911 | 367 617 | 93 379 | 14 012 | 658 641 | 862 834 | 923 041 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 332 | 8 339 889 | 345 958 | 88 133 | 12 957 | 603 644 | 837 255 | 896 060 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | 67 | 405 022 | 21 659 | 5 246 | 1 055 | 54 997 | 25 579 | 26 981 |
| | Motor vehicle supplies and new parts—jobbers | 353 | 3 491 638 | 194 642 | 49 051 | 7 878 | 451 779 | 412 887 | 416 418 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 276 | 3 006 334 | 161 796 | 41 044 | 6 329 | 389 049 | 368 753 | 368 003 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | 77 | 485 304 | 32 846 | 8 007 | 1 549 | 62 730 | 44 134 | 48 415 |
| | Petroleum products marketing equipment | 26 | 200 646 | 4 124 | 1 005 | 160 | 9 507 | 1 967 | 1 902 |
| 5014 | Tires and tubes | 284 | 5 264 738 | 166 779 | 45 917 | 5 306 | 461 542 | 380 635 | 385 383 |
| 5015 | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 502 | Furniture and home furnishings | 742 | 13 314 356 | 388 293 | 98 923 | 13 353 | 952 808 | 290 454 | 303 271 |
| 5021 | Furniture | 292 | 2 897 880 | 110 828 | 27 688 | 3 348 | 244 163 | 54 312 | 55 156 |
| | Household and lawn furniture | 60 | 885 454 | 28 241 | 5 930 | 1 055 | 65 715 | 42 418 | 42 935 |
| | Office and business furniture | 232 | 2 012 406 | 82 587 | 21 758 | 2 293 | 178 448 | 11 894 | 12 221 |
| 5023 | Home furnishings | 450 | 10 416 496 | 277 465 | 71 235 | 10 005 | 708 645 | 236 142 | 248 115 |
| | Household china, glassware, and crockery | 41 | 837 748 | 18 702 | 4 303 | 744 | 35 869 | 8 439 | 7 421 |
| | Linens, domestics, draperies, and curtains | 144 | 3 694 818 | 80 870 | 20 301 | 2 513 | 232 273 | 68 581 | 73 488 |
| | Floor coverings | 194 | 4 814 490 | 132 125 | 34 964 | 4 941 | 329 759 | 130 865 | 134 403 |
| | Other home furnishings | 71 | 1 069 440 | 45 768 | 11 667 | 1 807 | 110 744 | 28 257 | 32 803 |
| 503 | Lumber and other construction materials | 1 717 | 17 043 589 | 552 659 | 137 184 | 20 778 | 1 278 233 | 660 299 | 683 283 |
| 5031 | Lumber, plywood, millwork, and wood panels | 478 | 5 752 021 | 203 199 | 50 325 | 8 107 | 443 879 | 261 713 | 263 569 |
| | Lumber—without yard | 31 | 1 719 907 | 16 664 | 3 809 | 579 | 34 933 | 3 987 | 5 204 |
| | Lumber—with yard | 62 | 673 363 | 33 460 | 7 326 | 1 334 | 78 945 | 75 831 | 88 094 |
| | Plywood, millwork, and wood panels | 385 | 3 358 751 | 153 075 | 39 190 | 6 194 | 330 001 | 181 895 | 170 271 |
| 5032 | Brick, stone, and related construction materials | 612 | 3 471 554 | 131 428 | 32 716 | 4 459 | 346 250 | 164 223 | 166 697 |
| 5033 | Roofing, siding, and insulation materials | 289 | 4 222 604 | 98 258 | 25 136 | 3 242 | 240 517 | 129 433 | 142 526 |
| 5039 | Construction materials, n.e.c. | 338 | 3 597 410 | 119 774 | 29 007 | 4 970 | 247 587 | 104 930 | 110 491 |
| | Flat glass and other construction glass | 85 | 509 843 | 34 911 | 8 391 | 1 729 | 65 481 | 34 527 | 31 335 |
| | Other construction materials | 253 | 3 087 567 | 84 863 | 20 616 | 3 241 | 182 106 | 70 403 | 79 156 |
| 504 | Professional and commercial equipment and supplies | 5 091 | 83 794 919 | 8 099 957 | 2 025 632 | 226 847 | 14 272 942 | 3 144 085 | 3 004 797 |
| 5043 | Photographic equipment and supplies | 160 | 11 195 794 | 381 161 | 105 077 | 10 346 | 270 230 | 408 346 | 344 187 |
| 5044 | Office equipment | 1 133 | 9 597 403 | 1 770 409 | 423 123 | 53 172 | 2 722 798 | 686 342 | 510 554 |
| 5045 | Computers and computer peripheral equipment and software | 2 871 | 52 451 330 | 5 154 751 | 1 299 499 | 137 717 | 9 225 782 | 1 296 229 | 1 384 992 |
| | Computers and peripheral equipment (selling primarily to business customers) | 2 792 | 52 222 129 | 5 115 203 | 1 290 138 | 136 633 | 9 161 799 | 1 288 034 | 1 376 607 |
| | Computer software (prepackaged, off-the-shelf) | 79 | 229 201 | 39 548 | 9 361 | 1 084 | 63 983 | 8 195 | 8 385 |
| 5046 | Commercial equipment, n.e.c. | 152 | 968 930 | 101 193 | 27 627 | 3 294 | 189 719 | 68 372 | 45 949 |
| | Restaurant and hotel equipment and supplies | 38 | 125 916 | 11 887 | 3 012 | 516 | 27 815 | 7 547 | 6 408 |
| | Store machines and equipment | 114 | 843 014 | 89 306 | 24 615 | 2 778 | 161 904 | 60 825 | 39 541 |
| 5047 | Medical, dental, and hospital equipment and supplies | 530 | 8 236 835 | 543 395 | 132 441 | 16 783 | 1 104 340 | 555 067 | 569 218 |
| | Medical and hospital equipment and supplies | 524 | 8 190 700 | 538 984 | 131 485 | 16 552 | 1 092 873 | 547 245 | 560 394 |
| | Dental equipment and supplies | 6 | 46 135 | 4 411 | 956 | 231 | 11 467 | 7 822 | 8 824 |
| 5048 | Ophthalmic goods | 85 | 604 992 | 60 004 | 13 352 | 2 624 | 122 167 | 74 663 | 88 228 |
| 5049 | Professional equipment and supplies, n.e.c. | 160 | 739 635 | 89 044 | 24 513 | 2 911 | 187 906 | 55 066 | 61 669 |
| | Religious and school supplies | 7 | 54 248 | 3 933 | 965 | 224 | 9 698 | 4 643 | 4 405 |
| | Other professional equipment and supplies, n.e.c. | 153 | 685 387 | 85 111 | 23 548 | 2 687 | 178 208 | 50 423 | 57 264 |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Manufacturers' sales branches and offices—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 505 | Metals and minerals, except petroleum | 1 093 | 41 501 362 | 472 398 | 119 437 | 15 259 | 1 012 713 | 797 450 | 749 629 |
| 5051 | Metals service centers and offices | 1 032 | 35 144 829 | 428 547 | 107 028 | 14 048 | 919 048 | 751 732 | 712 535 |
| | Ferrous metals service centers and offices | 732 | 24 660 246 | 297 600 | 73 276 | 9 687 | 626 474 | 468 501 | 463 711 |
| | Ferrous metals service centers | 381 | 3 099 605 | 180 007 | 44 933 | 6 597 | 386 785 | 468 501 | 463 711 |
| | Ferrous metals sales offices | 351 | 21 560 641 | 117 593 | 28 343 | 3 090 | 239 689 | - | - |
| | Nonferrous metals service centers and offices | 300 | 10 484 583 | 130 947 | 33 752 | 4 361 | 292 574 | 283 231 | 248 824 |
| 5052 | Coal and other minerals and ores | 61 | 6 356 533 | 43 851 | 12 409 | 1 211 | 93 665 | 45 718 | 37 094 |
| | Coal | 58 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Other minerals and ores | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 506 | Electrical goods | 3 342 | 52 193 471 | 2 752 014 | 675 554 | 79 525 | 5 281 639 | 1 944 445 | 2 048 412 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 1 488 | 17 433 041 | 658 673 | 164 831 | 20 289 | 1 282 725 | 374 959 | 422 690 |
| 5064 | Electrical appliances, television and radio sets | 311 | 11 627 233 | 269 979 | 70 019 | 9 034 | 671 533 | 541 766 | 430 595 |
| 5065 | Electronic parts and equipment, n.e.c. | 1 543 | 23 133 197 | 1 823 362 | 440 704 | 50 202 | 3 327 381 | 1 027 720 | 1 195 127 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 947 | 7 224 713 | 451 856 | 116 607 | 14 555 | 923 131 | 505 484 | 573 053 |
| 5072 | Hardware | 399 | 2 718 507 | 192 375 | 54 510 | 6 115 | 384 411 | 219 856 | 248 086 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 198 | 2 576 670 | 78 524 | 19 335 | 2 755 | 161 096 | 103 385 | 112 261 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 285 | 1 646 189 | 153 392 | 36 314 | 4 823 | 324 649 | 168 010 | 198 859 |
| 5078 | Refrigeration equipment and supplies | 65 | 283 347 | 27 565 | 6 448 | 862 | 52 975 | 14 233 | 13 847 |
| 508 | Machinery, equipment, and supplies | 5 613 | 48 563 023 | 2 253 545 | 561 212 | 73 906 | 4 368 502 | 3 126 914 | 3 064 993 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 348 | 6 068 904 | 255 726 | 58 484 | 7 428 | 505 347 | 942 181 | 984 547 |
| 5083 | Farm and garden machinery and equipment | 329 | 6 408 101 | 211 724 | 52 264 | 7 254 | 437 677 | 516 426 | 431 602 |
| | Farm machinery and equipment—farm dealers | 212 | 622 920 | 48 115 | 10 774 | 1 970 | 94 764 | 208 672 | 186 164 |
| | Farm machinery and equipment—wholesale distributors | 97 | 5 437 814 | 149 651 | 38 776 | 4 663 | 294 485 | 279 838 | 215 941 |
| | Lawn and garden machinery and equipment | 20 | 347 367 | 13 958 | 2 714 | 621 | 48 428 | 27 916 | 29 497 |
| 5084 | Industrial machinery and equipment | 3 381 | 16 743 759 | 1 213 517 | 309 612 | 39 742 | 2 351 523 | 953 604 | 946 213 |
| | Food-processing machinery and equipment | 145 | 692 187 | 36 932 | 10 590 | 1 206 | 102 527 | 14 704 | 16 124 |
| | General-purpose industrial machinery, equipment, and parts | 1 271 | 8 444 393 | 593 676 | 149 311 | 18 890 | 1 101 065 | 379 921 | 384 386 |
| | Metalworking machinery and equipment | 244 | 1 475 831 | 92 885 | 23 735 | 2 982 | 225 928 | 83 847 | 84 542 |
| | Materials handling equipment | 201 | 956 229 | 94 084 | 25 200 | 3 613 | 159 287 | 96 965 | 88 812 |
| | Oil well, oil refinery, and pipeline machinery, equipment, and supplies | 822 | 1 748 262 | 153 354 | 40 192 | 5 156 | 304 031 | 225 970 | 214 947 |
| | Other industrial machinery and equipment | 698 | 3 426 857 | 242 586 | 60 584 | 7 895 | 458 685 | 152 197 | 157 402 |
| 5085 | Industrial supplies | 1 190 | 14 821 256 | 384 881 | 94 080 | 12 339 | 703 803 | 347 002 | 351 140 |
| | General-line industrial supplies | - | - | - | - | - | - | - | - |
| | Mechanical power transmission supplies | 264 | 2 528 966 | 52 408 | 13 350 | 1 805 | 107 378 | 81 004 | 94 127 |
| | Industrial valves and fittings | 136 | 732 899 | 39 416 | 9 787 | 1 422 | 79 047 | 65 874 | 53 636 |
| | Welding supplies | 135 | 551 712 | 30 501 | 6 698 | 1 127 | 62 998 | 34 322 | 32 543 |
| | Industrial containers and supplies | 173 | 7 026 110 | 49 505 | 12 556 | 1 786 | 90 261 | 19 098 | 19 300 |
| | Other industrial supplies | 482 | 3 981 569 | 213 051 | 51 689 | 6 199 | 364 119 | 146 704 | 151 534 |
| 5087 | Service establishment equipment and supplies | 227 | 710 731 | 56 493 | 14 411 | 2 754 | 113 555 | 69 923 | 57 647 |
| | Beauty and barber equipment and supplies | 42 | 25 930 | 4 553 | 1 192 | 240 | 9 552 | 3 337 | 3 039 |
| | Custodial (janitors') equipment and supplies | 41 | 90 385 | 15 527 | 3 670 | 871 | 25 275 | 5 617 | 5 287 |
| | Laundry and drycleaning equipment and supplies | 11 | 32 199 | 4 419 | 1 050 | 178 | 10 706 | 5 757 | 6 105 |
| | Other service establishment equipment and supplies | 133 | 562 217 | 31 994 | 8 499 | 1 465 | 68 022 | 55 212 | 43 216 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 138 | 3 810 272 | 131 204 | 32 361 | 4 389 | 256 597 | 297 778 | 293 844 |
| | Aircraft and aeronautical equipment and supplies | 76 | 2 661 716 | 81 868 | 20 257 | 2 996 | 155 008 | 240 561 | 236 448 |
| | Marine machinery, equipment, and supplies | 32 | 649 347 | 20 059 | 4 698 | 721 | 38 781 | 46 489 | 48 443 |
| | Other transportation equipment and supplies | 30 | 499 209 | 29 277 | 7 406 | 672 | 62 808 | 10 728 | 8 953 |
| 509 | Miscellaneous durable goods | 316 | 6 368 467 | 188 108 | 45 601 | 6 438 | 499 919 | 359 974 | 407 261 |
| 5091 | Sporting and recreational goods and supplies | 112 | 1 637 926 | 65 027 | 16 101 | 2 276 | 168 536 | 118 410 | 118 854 |
| 5092 | Toys and hobby goods and supplies | 26 | 1 533 404 | 21 711 | 5 386 | 674 | 42 629 | 21 711 | 30 012 |
| 5093 | Scrap and waste materials | - | - | - | - | - | - | - | - |
| | Iron and steel scrap processors and dealers | - | - | - | - | - | - | - | - |
| | Iron and steel scrap processors (using power processing equipment) | - | - | - | - | - | - | - | - |
| | Iron and steel scrap dealers (not using power processing equipment) | - | - | - | - | - | - | - | - |
| | Waste and secondary materials | - | - | - | - | - | - | - | - |
| 5094 | Jewelry, watches, precious stones, and precious metals | 75 | 839 841 | 40 499 | 9 100 | 1 327 | 93 815 | 66 520 | 64 451 |
| 5099 | Durable goods, n.e.c. | 103 | 2 357 296 | 60 871 | 15 014 | 2 161 | 194 939 | 153 333 | 193 944 |
| | Musical instruments and supplies | 4 | 61 205 | 4 829 | 1 304 | 175 | 16 447 | 12 831 | 10 674 |
| | Forest products, except lumber | - | - | - | - | - | - | - | - |
| | General merchandise—durable | - | - | - | - | - | - | - | - |
| | Other durable goods | 99 | 2 296 091 | 56 042 | 13 710 | 1 986 | 178 492 | 140 502 | 183 270 |

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| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Manufacturers' sales branches and offices—Con. | | | | | | | | | |
| 51 | Nondurable goods | 15 892 | 362 918 451 | 10 163 940 | 2 517 334 | 383 848 | 23 486 886 | 9 610 131 | 10 114 271 |
| 511 | Paper and paper products..... | 1 877 | 36 404 999 | 1 004 335 | 253 805 | 48 714 | 1 783 571 | 291 752 | 307 657 |
| 5111 | Printing and writing paper..... | 242 | 11 456 522 | 141 605 | 34 194 | 4 097 | 273 668 | 97 071 | 100 542 |
| 5112 | Stationery and office supplies..... | 1 253 | 8 205 036 | 542 621 | 138 216 | 35 725 | 914 147 | 96 301 | 104 357 |
| 5113 | Industrial and personal service paper..... | 382 | 16 743 441 | 320 109 | 81 395 | 8 892 | 595 756 | 98 380 | 102 758 |
| 512 | Drugs, drug proprietaries, and druggists' sundries..... | 455 | 27 726 760 | 1 250 579 | 314 818 | 52 948 | 3 251 168 | 1 091 753 | 1 194 964 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries..... | 455 | 27 726 760 | 1 250 579 | 314 818 | 52 948 | 3 251 168 | 1 091 753 | 1 194 964 |
| | General-line drugs..... | - | - | - | - | - | - | - | - |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries..... | 455 | 27 726 760 | 1 250 579 | 314 818 | 52 948 | 3 251 168 | 1 091 753 | 1 194 964 |
| 513 | Apparel, piece goods, and notions..... | 812 | 22 461 192 | 699 985 | 170 567 | 22 800 | 1 551 180 | 921 537 | 997 847 |
| 5131 | Piece goods, notions, and other dry goods..... | 327 | 8 304 269 | 239 724 | 56 284 | 7 422 | 453 178 | 195 004 | 212 169 |
| | Piece goods..... | 247 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| | Piece goods jobbers..... | 247 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| | Piece goods converters..... | - | - | - | - | - | - | - | - |
| | Notions and other dry goods..... | 80 | 510 119 | 22 844 | 5 501 | 898 | 58 501 | 36 844 | 33 633 |
| 5136 | Men's and boys' clothing and furnishings..... | 188 | 6 615 681 | 168 825 | 39 471 | 5 133 | 367 050 | 244 517 | 256 093 |
| 5137 | Women's, children's and infants' clothing and accessories..... | 249 | 5 637 984 | 221 654 | 58 330 | 8 190 | 539 894 | 258 742 | 287 050 |
| 5139 | Footwear..... | 48 | 1 903 258 | 69 782 | 16 482 | 2 055 | 191 058 | 223 274 | 242 535 |
| 514 | Groceries and related products..... | 4 746 | 89 219 309 | 3 627 664 | 869 494 | 142 118 | 7 603 096 | 1 552 211 | 1 590 677 |
| 5141 | Groceries, general line..... | - | - | - | - | - | - | - | - |
| | Voluntary..... | - | - | - | - | - | - | - | - |
| | Retail cooperative..... | - | - | - | - | - | - | - | - |
| | Other general line..... | - | - | - | - | - | - | - | - |
| 5142 | Packaged frozen foods..... | 192 | 3 099 234 | 76 827 | 17 969 | 3 150 | 161 106 | 110 380 | 116 514 |
| 5143 | Dairy products, except dried or canned..... | 740 | 9 670 354 | 356 137 | 85 383 | 14 789 | 867 248 | 155 001 | 159 194 |
| 5144 | Poultry and poultry products..... | 57 | 1 001 216 | 34 423 | 8 274 | 2 168 | 77 322 | 18 957 | 21 471 |
| 5145 | Confectionery..... | 468 | 6 845 696 | 415 477 | 97 556 | 16 029 | 710 214 | 173 166 | 178 548 |
| 5146 | Fish and seafoods..... | 15 | 102 062 | 4 601 | 1 117 | 221 | 16 236 | 3 413 | 5 067 |
| 5147 | Meats and meat products..... | 280 | 12 923 116 | 242 409 | 59 014 | 10 663 | 559 451 | 132 227 | 137 871 |
| 5148 | Fresh fruits and vegetables..... | - | - | - | - | - | - | - | - |
| 5149 | Groceries and related products, n.e.c..... | 2 994 | 55 577 631 | 2 497 790 | 600 181 | 95 098 | 5 211 519 | 959 067 | 972 012 |
| | Coffee, tea, and spices..... | 188 | 4 324 929 | 104 967 | 26 091 | 3 872 | 233 734 | 91 940 | 87 704 |
| | Bread and baked goods..... | 1 232 | 6 602 091 | 703 275 | 170 312 | 27 547 | 1 381 758 | 97 283 | 107 483 |
| | Soft drinks..... | 792 | 11 733 245 | 977 081 | 234 567 | 39 015 | 2 134 039 | 222 622 | 192 572 |
| | Canned goods..... | 180 | 8 862 660 | 233 334 | 55 083 | 7 786 | 446 396 | 165 756 | 172 436 |
| | Food and beverage basic materials..... | 84 | 279 528 | 14 433 | 3 455 | 613 | 32 487 | 18 150 | 17 056 |
| | Other grocery specialties..... | 518 | 23 775 178 | 464 700 | 110 673 | 16 265 | 983 105 | 363 316 | 394 761 |
| 515 | Farm-product raw materials..... | - | - | - | - | - | - | - | - |
| 5153 | Grain and field beans..... | - | - | - | - | - | - | - | - |
| 5154 | Livestock..... | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c..... | - | - | - | - | - | - | - | - |
| | Hides, skins, and pelts..... | - | - | - | - | - | - | - | - |
| | Leaf tobacco..... | - | - | - | - | - | - | - | - |
| | Wool, wool tops, and mohair..... | - | - | - | - | - | - | - | - |
| | Cotton..... | - | - | - | - | - | - | - | - |
| | Other farm-product raw materials, n.e.c..... | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products..... | 2 344 | 63 842 534 | 1 513 474 | 384 629 | 43 986 | 3 467 351 | 974 743 | 1 015 782 |
| 5162 | Plastics materials and basic forms and shapes..... | 343 | 11 642 920 | 213 449 | 53 372 | 6 348 | 479 497 | 95 413 | 103 815 |
| 5169 | Chemicals and allied products, n.e.c..... | 2 001 | 52 199 614 | 1 300 025 | 331 257 | 37 638 | 2 987 854 | 879 330 | 911 967 |
| | Industrial gases, except LP..... | 429 | 1 680 633 | 125 515 | 29 198 | 4 333 | 299 423 | 33 797 | 33 684 |
| | Other chemicals and allied products..... | 1 572 | 50 518 981 | 1 174 510 | 302 059 | 33 305 | 2 688 431 | 845 533 | 878 283 |
| 517 | Petroleum and petroleum products..... | 2 219 | 92 692 085 | 717 666 | 187 330 | 23 275 | 2 232 296 | 3 623 394 | 3 840 332 |
| 5171 | Petroleum bulk stations and terminals..... | 1 781 | 75 218 701 | 585 975 | 153 953 | 19 227 | 1 831 231 | 3 462 508 | 3 695 125 |
| | Petroleum bulk stations and terminals, except LP..... | 1 735 | 74 659 771 | 576 453 | 151 447 | 18 828 | 1 790 159 | 3 350 849 | 3 578 987 |
| | Petroleum bulk stations, except LP..... | 762 | 7 717 546 | 125 106 | 33 968 | 4 837 | 354 308 | 372 841 | 391 624 |
| | Petroleum bulk terminals, except LP..... | 973 | 66 942 225 | 451 347 | 117 479 | 13 991 | 1 435 851 | 2 978 008 | 3 187 363 |
| | Liquefied petroleum gas bulk stations and terminals..... | 46 | 558 930 | 9 522 | 2 506 | 399 | 41 072 | 111 659 | 116 138 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals..... | 438 | 17 473 384 | 131 691 | 33 377 | 4 048 | 401 065 | 160 886 | 145 207 |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 167 | 6 657 502 | 233 341 | 57 477 | 6 640 | 190 941 | 160 444 | 169 181 |
| 5181 | Beer and ale..... | 30 | 825 181 | 78 299 | 18 751 | 2 576 | 158 499 | 28 156 | 28 338 |
| 5182 | Wine and distilled alcoholic beverages..... | 137 | 5 832 321 | 155 042 | 38 726 | 4 064 | 752 442 | 132 288 | 140 843 |
| | Wine and distilled alcoholic beverages—licensed..... | 137 | 5 832 321 | 155 042 | 38 726 | 4 064 | 752 442 | 132 288 | 140 843 |
| | Wine and distilled alcoholic beverages—State operated..... | - | - | - | - | - | - | - | - |
| 519 | Miscellaneous nondurable goods..... | 3 272 | 23 914 070 | 1 116 896 | 279 214 | 43 367 | 2 687 283 | 994 297 | 997 831 |
| 5191 | Farm supplies..... | 1 106 | 8 078 761 | 258 399 | 62 318 | 10 418 | 646 186 | 346 813 | 358 652 |
| | Farm supplies—farm dealers..... | 855 | 1 883 329 | 125 234 | 29 390 | 6 247 | 331 926 | 181 455 | 178 177 |
| | Farm supplies—wholesale distributors..... | 251 | 6 195 432 | 133 165 | 32 928 | 4 171 | 314 260 | 165 358 | 180 475 |
| 5192 | Books, periodicals, and newspapers..... | 633 | 4 493 840 | 373 234 | 95 055 | 12 894 | 791 849 | 185 334 | 174 376 |
| 5193 | Flowers, nursery stock, and florists' supplies..... | 16 | 66 105 | 13 610 | 3 218 | 454 | 18 298 | 10 621 | 10 202 |
| 5194 | Tobacco and tobacco products..... | 32 | 5 857 376 | 98 219 | 27 537 | 4 237 | 304 111 | 40 628 | 47 056 |
| 5198 | Paints, varnishes, and supplies..... | 1 252 | 2 874 683 | 219 475 | 53 057 | 9 328 | 555 595 | 245 144 | 254 543 |

Table 1. Summary Statistics for the United States: 1987—Con.

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|---------------------|---|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Manufacturers' sales branches and offices— Con. | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | |
| 519 | Miscellaneous nondurable goods—Con. | | | | | | | | |
| 5199 | Nondurable goods, n.e.c. | 233 | 2 543 305 | 153 959 | 38 029 | 6 036 | 371 244 | 165 757 | 153 002 |
| | Art goods..... | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | General merchandise—nondurable | 7 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Textile bags and bagging..... | 20 | 53 125 | 2 616 | 587 | 122 | 7 015 | 6 779 | 7 905 |
| | Specialty advertising (sale of merchandise)..... | 65 | 103 703 | 15 601 | 4 095 | 786 | 32 362 | 821 | 833 |
| | Other nondurable goods | 129 | 1 426 904 | 80 412 | 19 119 | 3 563 | 213 836 | 118 875 | 110 379 |
| | Agents, brokers, and commission merchants .. | 42 247 | 263 433 214 | 6 466 016 | 1 573 792 | 258 127 | 12 578 620 | 781 809 | 830 414 |
| 50 | Durable goods | 26 935 | 114 602 928 | 3 729 209 | 905 014 | 129 340 | 7 154 627 | 516 774 | 532 476 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 365 | 20 209 369 | 338 044 | 81 458 | 19 209 | 669 754 | 47 580 | 47 851 |
| 5012 | Automobiles and other motor vehicles | 425 | 11 303 739 | 148 629 | 34 419 | 14 302 | 307 619 | 39 594 | 36 515 |
| | Automobiles, motorcycles, buses, and recreational vehicles | 330 | 10 921 159 | 134 861 | 31 172 | 13 715 | 279 961 | 36 515 | 33 549 |
| | Automobiles and motorcycles | 302 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Buses and recreational vehicles..... | 28 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Trucks and tractors | 95 | 382 580 | 13 768 | 3 247 | 587 | 27 658 | 3 079 | 2 966 |
| | Light trucks (14,000 lbs. or less) | 22 | 105 892 | 2 100 | 494 | 95 | 3 710 | 158 | 196 |
| | Medium and heavy trucks and tractors (over 14,000 lbs.) | 73 | 276 688 | 11 668 | 2 753 | 492 | 23 948 | 2 921 | 2 770 |
| 5013 | Motor vehicle supplies and new parts..... | 881 | 8 553 055 | 183 092 | 45 680 | 4 619 | 345 043 | 7 688 | 9 460 |
| | Motor vehicle supplies and new parts—warehouse distributors | 441 | 5 727 164 | 107 896 | 26 460 | 2 404 | 208 828 | 1 703 | 2 431 |
| | Motor vehicle supplies and new parts—warehouse distributors (without machine shop) | 441 | 5 727 164 | 107 896 | 26 460 | 2 404 | 208 828 | 1 703 | 2 431 |
| | Motor vehicle supplies and new parts—warehouse distributors (with machine shop) | - | - | - | - | - | - | - | - |
| | Motor vehicle supplies and new parts—jobbers | 424 | 2 794 463 | 73 823 | 18 903 | 2 167 | 133 961 | 5 947 | 6 982 |
| | Motor vehicle supplies and new parts—jobbers (without machine shop) | 424 | 2 794 463 | 73 823 | 18 903 | 2 167 | 133 961 | 5 947 | 6 982 |
| | Motor vehicle supplies and new parts—jobbers (with machine shop) | - | - | - | - | - | - | - | - |
| | Petroleum products marketing equipment | 16 | 31 428 | 1 373 | 317 | 48 | 2 254 | 38 | 47 |
| 5014 | Tires and tubes | 57 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used..... | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and home furnishings | 2 389 | 7 869 263 | 244 432 | 61 928 | 8 183 | 503 624 | 20 656 | 24 278 |
| 5021 | Furniture..... | 1 308 | 3 870 683 | 134 109 | 33 827 | 4 333 | 265 691 | 12 601 | 14 024 |
| | Household and lawn furniture | 858 | 2 744 914 | 78 608 | 19 824 | 2 335 | 156 902 | 6 899 | 7 866 |
| | Office and business furniture | 450 | 1 125 769 | 55 501 | 14 003 | 1 998 | 108 789 | 5 702 | 6 158 |
| 5023 | Home furnishings..... | 1 081 | 3 998 580 | 110 323 | 28 101 | 3 850 | 237 933 | 8 055 | 10 254 |
| | Household china, glassware, and crockery | 189 | 959 380 | 25 801 | 7 002 | 764 | 51 654 | 757 | 815 |
| | Linens, domestics, draperies, and curtains | 205 | 715 390 | 18 983 | 5 205 | 759 | 44 771 | 1 657 | 2 008 |
| | Floor coverings..... | 246 | 771 817 | 21 478 | 4 962 | 685 | 47 789 | 2 810 | 4 041 |
| | Other home furnishings | 441 | 1 551 993 | 44 061 | 10 932 | 1 642 | 93 719 | 2 831 | 3 390 |
| 503 | Lumber and other construction materials | 1 225 | 4 527 220 | 135 293 | 30 848 | 4 675 | 262 259 | 17 397 | 20 588 |
| 5031 | Lumber, plywood, millwork, and wood panels | 582 | 2 882 682 | 72 216 | 15 750 | 2 324 | 134 674 | 11 047 | 13 845 |
| | Lumber—without yard | 224 | 1 083 174 | 25 477 | 5 547 | 870 | 46 954 | 6 661 | 9 492 |
| | Lumber—with yard..... | 51 | 140 660 | 4 350 | 832 | 186 | 9 791 | 1 171 | 1 341 |
| | Plywood, millwork, and wood panels..... | 307 | 1 658 848 | 42 389 | 9 371 | 1 268 | 77 929 | 3 215 | 3 012 |
| 5032 | Brick, stone, and related construction materials | 133 | 261 110 | 12 462 | 3 201 | 485 | 25 761 | 749 | 1 046 |
| 5033 | Roofing, siding, and insulation materials..... | 161 | 586 076 | 18 054 | 4 484 | 628 | 38 875 | 2 468 | 2 278 |
| 5039 | Construction materials, n.e.c. | 349 | 797 352 | 32 561 | 7 413 | 1 238 | 62 949 | 3 133 | 3 419 |
| | Flat glass and other construction glass | 59 | 214 825 | 8 245 | 1 874 | 260 | 15 073 | 567 | 567 |
| | Other construction materials | 290 | 582 527 | 24 316 | 5 539 | 978 | 47 876 | 2 566 | 2 852 |
| 504 | Professional and commercial equipment and supplies | 2 711 | 6 682 353 | 383 915 | 92 334 | 12 675 | 755 538 | 51 933 | 59 436 |
| 5043 | Photographic equipment and supplies..... | 106 | 267 805 | 10 841 | 2 646 | 405 | 24 866 | 2 036 | 2 373 |
| 5044 | Office equipment | 441 | 1 033 537 | 60 316 | 14 553 | 2 347 | 122 310 | 6 865 | 7 927 |
| 5045 | Computers and computer peripheral equipment and software | 528 | 1 825 043 | 98 423 | 22 231 | 3 118 | 190 828 | 17 753 | 20 260 |
| | Computers and peripheral equipment (selling primarily to business customers) | 446 | 1 548 991 | 80 332 | 18 545 | 2 642 | 154 381 | 13 337 | 16 350 |
| | Computer software (prepackaged, off-the-shelf) | 82 | 276 052 | 18 091 | 3 686 | 476 | 36 447 | 4 491 | 3 910 |
| 5046 | Commercial equipment, n.e.c. | 521 | 1 256 668 | 60 018 | 14 162 | 2 212 | 115 816 | 7 224 | 7 971 |
| | Restaurant and hotel equipment and supplies | 353 | 991 594 | 41 725 | 9 788 | 1 456 | 79 858 | 3 377 | 3 677 |
| | Store machines and equipment | 168 | 265 074 | 18 293 | 4 374 | 756 | 35 958 | 3 847 | 4 294 |
| 5047 | Medical, dental, and hospital equipment and supplies .. | 729 | 1 573 631 | 111 734 | 29 131 | 3 008 | 222 295 | 13 682 | 16 151 |
| | Medical and hospital equipment and supplies..... | 682 | 1 490 637 | 104 655 | 27 309 | 2 794 | 208 231 | 11 005 | 12 718 |
| | Dental equipment and supplies..... | 47 | 82 994 | 7 079 | 1 822 | 214 | 14 064 | 2 677 | 3 433 |
| 5048 | Ophthalmic goods | 121 | 241 514 | 13 599 | 3 105 | 539 | 27 545 | 1 620 | 1 889 |
| 5049 | Professional equipment and supplies, n.e.c. | 265 | 484 155 | 28 984 | 6 506 | 1 046 | 51 878 | 2 753 | 2 865 |
| | Religious and school supplies..... | 63 | 125 182 | 5 264 | 981 | 197 | 9 060 | 357 | 404 |
| | Other professional equipment and supplies, n.e.c. | 202 | 358 973 | 23 720 | 5 525 | 349 | 42 818 | 2 396 | 2 461 |

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| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Agents, brokers, and commission merchants— Con. | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 505 | Metals and minerals, except petroleum | 1 318 | 8 528 001 | 160 705 | 40 370 | 4 806 | 318 191 | 31 594 | 27 169 |
| 5051 | Metals service centers and offices | 1 130 | 6 070 059 | 128 992 | 32 389 | 4 028 | 252 790 | 24 657 | 20 616 |
| | Ferrous metals service centers and offices | 889 | 4 338 550 | 97 276 | 24 486 | 3 093 | 192 565 | 20 457 | 15 811 |
| | Ferrous metals service centers | 140 | 505 800 | 18 404 | 4 621 | 729 | 39 883 | 20 457 | 15 811 |
| | Ferrous metals sales offices | 749 | 3 832 750 | 78 872 | 19 865 | 2 364 | 152 682 | — | — |
| | Nonferrous metals service centers and offices | 241 | 1 731 509 | 31 716 | 7 903 | 935 | 60 225 | 4 200 | 4 805 |
| 5052 | Coal and other minerals and ores | 188 | 2 457 942 | 31 713 | 7 981 | 778 | 65 401 | 6 937 | 6 553 |
| | Coal | 168 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Other minerals and ores | 20 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 506 | Electrical goods | 5 383 | 29 285 150 | 920 094 | 224 706 | 27 616 | 1 660 511 | 73 265 | 74 519 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 2 160 | 9 730 108 | 348 854 | 82 574 | 11 620 | 634 749 | 34 036 | 36 950 |
| 5064 | Electrical appliances, television and radio sets | 497 | 5 090 898 | 105 598 | 28 401 | 2 684 | 199 743 | 6 220 | 6 123 |
| 5065 | Electronic parts and equipment, n.e.c. | 2 726 | 14 464 144 | 465 642 | 113 731 | 13 312 | 826 019 | 33 009 | 31 446 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 2 413 | 8 515 253 | 364 395 | 89 041 | 11 634 | 657 950 | 41 294 | 47 451 |
| 5072 | Hardware | 704 | 2 885 767 | 91 671 | 22 329 | 2 965 | 168 786 | 7 626 | 8 577 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 976 | 3 669 179 | 149 034 | 35 698 | 5 035 | 273 333 | 25 555 | 29 704 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 619 | 1 623 502 | 108 550 | 27 545 | 3 120 | 188 612 | 7 012 | 7 555 |
| 5078 | Refrigeration equipment and supplies | 114 | 336 805 | 15 140 | 3 469 | 514 | 27 219 | 1 101 | 1 615 |
| 508 | Machinery, equipment, and supplies | 6 625 | 16 851 085 | 823 181 | 199 136 | 27 853 | 1 564 388 | 182 507 | 182 403 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 202 | 516 002 | 23 591 | 5 362 | 858 | 48 334 | 12 867 | 13 919 |
| 5083 | Farm and garden machinery and equipment | 290 | 853 038 | 29 712 | 6 850 | 1 498 | 63 078 | 21 521 | 21 680 |
| | Farm machinery and equipment—farm dealers | 102 | 141 152 | 9 505 | 2 207 | 710 | 19 048 | 14 599 | 14 509 |
| | Farm machinery and equipment—wholesale distributors | 119 | 275 053 | 10 140 | 2 372 | 472 | 21 766 | 2 521 | 3 056 |
| | Lawn and garden machinery and equipment | 69 | 436 833 | 10 067 | 2 271 | 316 | 22 264 | 4 401 | 4 115 |
| 5084 | Industrial machinery and equipment | 4 332 | 9 943 573 | 520 594 | 124 993 | 17 054 | 986 518 | 96 481 | 92 918 |
| | Food-processing machinery and equipment | 194 | 491 393 | 26 431 | 7 058 | 782 | 51 260 | 2 540 | 2 554 |
| | General-purpose industrial machinery, equipment, and parts | 1 978 | 4 405 524 | 236 231 | 56 877 | 7 834 | 433 327 | 44 241 | 39 446 |
| | Metalworking machinery and equipment | 646 | 1 543 754 | 81 941 | 19 899 | 2 568 | 153 873 | 18 011 | 18 682 |
| | Materials handling equipment | 368 | 648 781 | 39 682 | 9 457 | 1 436 | 77 060 | 5 781 | 5 776 |
| | Oil well, oil refinery, and pipeline machinery, equipment, and supplies | 225 | 387 040 | 20 746 | 4 843 | 800 | 39 344 | 3 144 | 3 249 |
| | Other industrial machinery and equipment | 921 | 2 467 081 | 115 563 | 26 659 | 3 634 | 231 654 | 22 764 | 23 211 |
| 5085 | Industrial supplies | 1 060 | 2 736 830 | 151 488 | 38 040 | 5 188 | 278 948 | 36 016 | 36 322 |
| | General-line industrial supplies | 118 | 212 632 | 9 810 | 2 434 | 440 | 19 355 | 1 779 | 1 667 |
| | Mechanical power transmission supplies | 153 | 431 345 | 20 624 | 5 606 | 802 | 38 428 | 4 401 | 4 743 |
| | Industrial valves and fittings | 268 | 676 406 | 60 538 | 14 720 | 1 871 | 108 271 | 18 079 | 18 757 |
| | Welding supplies | 32 | 71 299 | 4 733 | 1 193 | 156 | 8 814 | 893 | 1 306 |
| | Industrial containers and supplies | 96 | 317 332 | 9 592 | 2 478 | 335 | 17 858 | 2 174 | 1 848 |
| | Other industrial supplies | 393 | 1 027 816 | 46 191 | 11 609 | 1 584 | 86 222 | 8 690 | 8 001 |
| 5087 | Service establishment equipment and supplies | 321 | 805 122 | 36 744 | 8 557 | 1 572 | 70 901 | 4 345 | 4 611 |
| | Beauty and barber equipment and supplies | 71 | 256 000 | 11 807 | 2 711 | 398 | 23 621 | 2 141 | 2 204 |
| | Custodial (janitors') equipment and supplies | 106 | 268 429 | 11 501 | 2 825 | 627 | 20 611 | 1 110 | 1 143 |
| | Laundry and drycleaning equipment and supplies | 28 | 26 003 | 2 203 | 500 | 94 | 4 475 | 25 | 26 |
| | Other service establishment equipment and supplies | 116 | 254 690 | 11 233 | 2 521 | 453 | 22 194 | 1 069 | 1 238 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 420 | 1 996 520 | 61 052 | 15 334 | 1 683 | 116 609 | 11 277 | 12 953 |
| | Aircraft and aeronautical equipment and supplies | 238 | 1 493 350 | 43 795 | 11 429 | 1 171 | 81 356 | 10 638 | 12 308 |
| | Marine machinery, equipment, and supplies | 115 | 312 635 | 11 205 | 2 535 | 337 | 24 293 | 329 | 287 |
| | Other transportation equipment and supplies | 67 | 190 535 | 6 052 | 1 370 | 175 | 10 960 | 310 | 358 |
| 509 | Miscellaneous durable goods | 3 506 | 12 135 234 | 359 150 | 85 193 | 12 689 | 762 412 | 50 548 | 48 781 |
| 5091 | Sporting and recreational goods and supplies | 783 | 4 327 125 | 117 816 | 26 686 | 3 241 | 230 315 | 6 813 | 8 545 |
| 5092 | Toys and hobby goods and supplies | 303 | 1 558 831 | 41 557 | 11 321 | 1 153 | 85 000 | 4 339 | 3 726 |
| 5093 | Scrap and waste materials | 438 | 1 857 170 | 51 963 | 12 511 | 2 258 | 122 614 | 17 984 | 13 303 |
| | Iron and steel scrap processors and dealers | 186 | 1 133 892 | 22 627 | 5 568 | 1 031 | 58 661 | 10 975 | 10 317 |
| | Iron and steel scrap processors (using power processing equipment) | 76 | 315 548 | 11 033 | 2 374 | 619 | 28 453 | 7 435 | 7 116 |
| | Iron and steel scrap dealers (not using power processing equipment) | 110 | 818 344 | 11 594 | 3 194 | 412 | 30 208 | 3 540 | 3 201 |
| | Waste and secondary materials | 252 | 723 278 | 29 336 | 6 943 | 1 227 | 63 953 | 7 009 | 2 986 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 455 | 1 130 347 | 37 357 | 9 603 | 1 496 | 81 124 | 7 679 | 7 134 |
| 5099 | Durable goods, n.e.c. | 1 527 | 3 261 761 | 110 457 | 25 072 | 4 541 | 243 359 | 13 733 | 16 073 |
| | Musical instruments and supplies | 45 | 53 037 | 2 987 | 568 | 128 | 7 984 | 1 165 | 1 632 |
| | Forest products, except lumber | 162 | 1 223 290 | 14 026 | 3 357 | 666 | 36 611 | 3 308 | 3 652 |
| | General merchandise—durable | 220 | 955 434 | 23 259 | 5 775 | 962 | 48 924 | 2 804 | 3 064 |
| | Other durable goods | 1 100 | 1 030 000 | 70 185 | 15 372 | 2 785 | 149 840 | 6 456 | 7 725 |

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|---|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Agents, brokers, and commission merchants— Con. | | | | | | | | | |
| 51 | Nondurable goods..... | 15 312 | 148 830 286 | 2 736 807 | 668 778 | 128 787 | 5 423 993 | 265 035 | 297 938 |
| 511 | Paper and paper products..... | 1 276 | 5 949 932 | 161 397 | 38 875 | 5 204 | 305 993 | 29 676 | 30 024 |
| 5111 | Printing and writing paper..... | 146 | 2 026 724 | 27 602 | 7 340 | 663 | 52 532 | 17 270 | 17 282 |
| 5112 | Stationery and office supplies..... | 515 | 952 325 | 51 792 | 12 105 | 2 066 | 98 134 | 2 941 | 3 075 |
| 5113 | Industrial and personal service paper..... | 615 | 2 970 883 | 82 003 | 19 430 | 2 475 | 155 327 | 9 465 | 9 667 |
| 512 | Drugs, drug proprietaries, and druggists' sundries..... | 316 | 2 576 439 | 67 483 | 15 935 | 2 537 | 131 911 | 11 708 | 15 687 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries..... | 316 | 2 576 439 | 67 483 | 15 935 | 2 537 | 131 911 | 11 708 | 15 687 |
| | General-line drugs..... | - | - | - | - | - | - | - | - |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries..... | 316 | 2 576 439 | 67 483 | 15 935 | 2 537 | 131 911 | 11 708 | 15 687 |
| 513 | Apparel, piece goods, and notions..... | 2 730 | 12 443 113 | 339 126 | 82 824 | 11 932 | 746 520 | 30 041 | 38 430 |
| 5131 | Piece goods, notions, and other dry goods..... | 692 | 3 734 015 | 89 603 | 21 976 | 3 223 | 184 823 | 7 911 | 9 828 |
| | Piece goods..... | 564 | 3 254 727 | 71 031 | 17 017 | 2 073 | 146 471 | 6 982 | 8 815 |
| | Piece goods jobbers..... | 564 | 3 254 727 | 71 031 | 17 017 | 2 073 | 146 471 | 6 982 | 8 815 |
| | Piece goods converters..... | - | - | - | - | - | - | - | - |
| | Notions and other dry goods..... | 128 | 479 288 | 18 572 | 4 959 | 1 150 | 38 352 | 929 | 1 013 |
| 5136 | Men's and boys' clothing and furnishings..... | 509 | 2 232 677 | 55 994 | 14 746 | 1 871 | 116 319 | 6 476 | 7 202 |
| 5137 | Women's, children's and infants' clothing and accessories..... | 1 209 | 4 074 652 | 133 412 | 31 766 | 5 458 | 297 661 | 7 887 | 9 771 |
| 5139 | Footwear..... | 320 | 2 401 769 | 60 117 | 14 336 | 1 380 | 147 717 | 7 767 | 11 629 |
| 514 | Groceries and related products..... | 4 863 | 68 705 254 | 1 361 426 | 329 338 | 56 129 | 2 562 250 | 72 314 | 74 786 |
| 5141 | Groceries, general line..... | 744 | 18 761 325 | 349 148 | 83 124 | 14 767 | 626 308 | 7 202 | 7 534 |
| | Voluntary..... | - | - | - | - | - | - | - | - |
| | Retail cooperative..... | - | - | - | - | - | - | - | - |
| | Other general line..... | 744 | 18 761 325 | 349 148 | 83 124 | 14 767 | 626 308 | 7 202 | 7 534 |
| 5142 | Packaged frozen foods..... | 602 | 9 619 918 | 164 316 | 40 638 | 6 590 | 309 692 | 19 239 | 17 564 |
| 5143 | Dairy products, except dried or canned..... | 239 | 1 854 335 | 39 573 | 10 621 | 1 658 | 76 118 | 4 487 | 4 042 |
| 5144 | Poultry and poultry products..... | 99 | 743 769 | 13 058 | 3 235 | 519 | 35 810 | 269 | 258 |
| 5145 | Confectionery..... | 349 | 2 552 092 | 63 180 | 15 895 | 2 730 | 115 670 | 1 810 | 2 118 |
| 5146 | Fish and seafoods..... | 148 | 785 470 | 20 254 | 4 666 | 791 | 36 362 | 5 408 | 5 160 |
| 5147 | Meats and meat products..... | 287 | 4 034 257 | 47 260 | 11 622 | 1 901 | 89 494 | 3 679 | 4 428 |
| 5148 | Fresh fruits and vegetables..... | 893 | 6 841 614 | 220 107 | 53 423 | 8 988 | 470 279 | 13 907 | 15 800 |
| 5149 | Groceries and related products, n.e.c..... | 1 502 | 23 512 474 | 444 530 | 106 114 | 18 185 | 802 517 | 16 313 | 17 882 |
| | Coffee, tea, and spices..... | 90 | 1 419 329 | 19 794 | 4 221 | 523 | 33 380 | 2 218 | 1 932 |
| | Bread and baked goods..... | 190 | 364 845 | 15 702 | 3 423 | 815 | 34 064 | 726 | 708 |
| | Soft drinks..... | 119 | 436 937 | 16 503 | 3 887 | 657 | 31 495 | 775 | 801 |
| | Canned goods..... | 400 | 8 250 079 | 157 484 | 38 058 | 6 584 | 278 696 | 3 794 | 4 204 |
| | Food and beverage basic materials..... | 126 | 1 380 062 | 24 946 | 5 566 | 888 | 46 170 | 822 | 813 |
| | Other grocery specialties..... | 577 | 11 661 222 | 210 101 | 50 959 | 8 718 | 378 712 | 7 978 | 9 424 |
| 515 | Farm-product raw materials..... | 1 822 | 26 220 281 | 210 913 | 51 845 | 30 585 | 469 513 | 19 815 | 21 445 |
| 5153 | Grain and field beans..... | 158 | 5 253 501 | 24 016 | 5 190 | 792 | 46 450 | 4 447 | 4 490 |
| 5154 | Livestock..... | 1 209 | 17 028 701 | 136 707 | 32 119 | 25 069 | 307 745 | 11 410 | 12 780 |
| 5159 | Farm-product raw materials, n.e.c..... | 455 | 3 938 079 | 50 190 | 14 536 | 4 724 | 115 318 | 3 958 | 4 175 |
| | Hides, skins, and pelts..... | 41 | 548 180 | 10 577 | 3 151 | 525 | 18 513 | 693 | 1 382 |
| | Leaf tobacco..... | 245 | 1 017 360 | 14 690 | 4 798 | 3 199 | 32 501 | 1 202 | 566 |
| | Wool, wool tops, and mohair..... | 22 | 91 491 | 1 753 | 515 | 84 | 4 277 | 629 | 534 |
| | Cotton..... | 65 | 921 127 | 4 352 | 1 108 | 240 | 9 702 | 693 | 1 089 |
| | Other farm-product raw materials, n.e.c..... | 82 | 1 359 921 | 18 818 | 4 964 | 676 | 50 325 | 741 | 604 |
| 516 | Chemicals and allied products..... | 1 128 | 4 316 648 | 150 070 | 36 701 | 4 410 | 290 045 | 34 375 | 37 230 |
| 5162 | Plastics materials and basic forms and shapes..... | 398 | 1 841 323 | 50 712 | 12 319 | 1 349 | 94 702 | 4 666 | 5 150 |
| 5169 | Chemicals and allied products, n.e.c..... | 730 | 2 475 325 | 99 358 | 24 382 | 3 061 | 195 343 | 29 709 | 32 080 |
| | Industrial gases, except LP..... | 77 | 73 866 | 9 518 | 2 284 | 325 | 17 507 | 2 711 | 2 658 |
| | Other chemicals and allied products..... | 653 | 2 401 459 | 89 840 | 22 098 | 2 736 | 177 836 | 26 998 | 29 422 |
| 517 | Petroleum and petroleum products..... | 406 | 17 282 934 | 89 173 | 27 721 | 3 140 | 186 142 | 20 117 | 25 114 |
| 5171 | Petroleum bulk stations and terminals..... | 172 | 1 482 623 | 31 007 | 7 042 | 2 029 | 77 033 | 11 434 | 11 671 |
| | Petroleum bulk stations and terminals, except LP..... | 158 | 1 171 589 | 28 481 | 6 425 | 1 894 | 70 951 | 11 334 | 11 564 |
| | Petroleum bulk stations, except LP..... | 142 | 673 186 | 21 435 | 4 814 | 1 555 | 56 278 | 9 530 | 9 704 |
| | Petroleum bulk terminals, except LP..... | 16 | 498 403 | 7 046 | 1 611 | 339 | 14 673 | 1 804 | 1 860 |
| | Liquefied petroleum gas bulk stations and terminals..... | 14 | 311 034 | 2 526 | 617 | 135 | 6 082 | 100 | 107 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals..... | 234 | 15 800 311 | 58 166 | 20 679 | 1 111 | 109 109 | 8 683 | 13 443 |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 198 | 1 187 636 | 32 879 | 7 847 | 1 292 | 63 502 | 9 875 | 12 964 |
| 5181 | Beer and ale..... | 44 | 66 045 | 5 583 | 1 257 | 298 | 11 077 | 1 661 | 1 368 |
| 5182 | Wine and distilled alcoholic beverages..... | 154 | 1 121 591 | 27 296 | 6 590 | 994 | 52 425 | 8 214 | 11 596 |
| | Wine and distilled alcoholic beverages—licensed..... | 154 | 1 121 591 | 27 296 | 6 590 | 994 | 52 425 | 8 214 | 11 596 |
| | Wine and distilled alcoholic beverages—State operated..... | - | - | - | - | - | - | - | - |

Table 1. Summary Statistics for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Agents, brokers, and commission merchants— Con. | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | |
| 519 | Miscellaneous nondurable goods | 2 573 | 10 148 049 | 324 340 | 77 692 | 13 558 | 668 117 | 37 114 | 42 258 |
| 5191 | Farm supplies | 226 | 1 675 392 | 30 422 | 8 145 | 1 076 | 63 115 | 11 982 | 13 583 |
| | Farm supplies—farm dealers | — | — | — | — | — | — | — | — |
| | Farm supplies—wholesale distributors | 226 | 1 675 392 | 30 422 | 8 145 | 1 076 | 63 115 | 11 982 | 13 583 |
| 5192 | Books, periodicals, and newspapers | 288 | 2 116 117 | 90 536 | 22 168 | 4 137 | 170 682 | 8 140 | 8 897 |
| 5193 | Flowers, nursery stock, and florists' supplies | 198 | 537 544 | 39 144 | 8 895 | 1 707 | 74 746 | 4 027 | 4 314 |
| 5194 | Tobacco and tobacco products | 23 | 35 430 | 1 174 | 240 | 73 | 2 388 | 194 | 400 |
| 5198 | Paints, varnishes, and supplies | 196 | 673 622 | 22 791 | 5 231 | 845 | 44 771 | 2 454 | 2 663 |
| 5199 | Nondurable goods, n.e.c. | 1 642 | 5 109 944 | 140 273 | 33 013 | 5 720 | 312 415 | 10 317 | 12 401 |
| | Art goods | 337 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | General merchandise—nondurable | 197 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Textile bags and bagging | 28 | 26 133 | 1 226 | 267 | 65 | 2 161 | 35 | 177 |
| | Specialty advertising (sale of merchandise) | 187 | 216 812 | 12 807 | 3 216 | 558 | 31 355 | 291 | 343 |
| | Other nondurable goods | 893 | 3 465 878 | 79 494 | 17 958 | 2 833 | 156 126 | 4 200 | 4 830 |

Table 2. Selected Ratios for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Wholesale trade | 5 377 033 | 450 119 | 23 776 | 47.5 | 12 | 11.1 | 6.1 |
| | Merchant wholesalers | 3 780 658 | 330 252 | 22 435 | 46.9 | 11 | 14.5 | 8.8 |
| | Manufacturers' sales branches and offices | 21 567 733 | 894 981 | 30 260 | 48.7 | 24 | 6.9 | 2.9 |
| | Agents, brokers, and commission merchants | 6 235 548 | 1 020 557 | 25 050 | 51.4 | 6 | 4.8 | .3 |
| 50 | Durable goods | 4 301 397 | 383 810 | 24 843 | 49.1 | 11 | 13.2 | 7.8 |
| | Merchant wholesalers | 2 976 575 | 274 396 | 23 136 | 48.1 | 11 | 17.5 | 11.6 |
| | Manufacturers' sales branches and offices | 20 580 172 | 855 520 | 33 214 | 52.8 | 24 | 7.4 | 3.1 |
| | Agents, brokers, and commission merchants | 4 254 796 | 886 059 | 28 833 | 52.1 | 5 | 6.2 | .5 |
| 501 | Motor vehicles and motor vehicle parts and supplies .. | 7 124 093 | 676 942 | 20 461 | 46.0 | 11 | 6.6 | 5.7 |
| | Merchant wholesalers | 3 639 147 | 369 490 | 19 819 | 45.4 | 10 | 11.8 | 10.5 |
| | Manufacturers' sales branches and offices | 96 468 879 | 3 707 868 | 28 511 | 49.7 | 26 | 1.5 | 1.4 |
| | Agents, brokers, and commission merchants | 14 805 399 | 1 052 078 | 17 598 | 50.5 | 14 | 3.3 | .2 |
| 5012 | Automobiles and other motor vehicles | 34 657 286 | 1 984 228 | 23 387 | 38.0 | 17 | 3.1 | 3.4 |
| | Merchant wholesalers | 16 620 356 | 1 063 266 | 24 126 | 35.4 | 16 | 6.4 | 7.5 |
| | Manufacturers' sales branches and offices | 267 676 994 | 10 073 756 | 32 067 | 57.0 | 27 | .6 | .4 |
| | Agents, brokers, and commission merchants | 26 597 033 | 790 361 | 10 392 | 48.3 | 34 | 2.7 | .4 |
| 5013 | Motor vehicle supplies and new parts | 2 160 949 | 223 406 | 19 595 | 51.5 | 10 | 17.0 | 13.7 |
| | Merchant wholesalers | 1 522 061 | 163 965 | 18 698 | 51.6 | 9 | 22.1 | 17.5 |
| | Manufacturers' sales branches and offices | 15 986 112 | 564 045 | 25 686 | 50.6 | 28 | 9.0 | 10.3 |
| | Agents, brokers, and commission merchants | 9 708 348 | 1 851 711 | 39 639 | 53.1 | 5 | 4.0 | .1 |
| 5014 | Tires and tubes | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Merchant wholesalers | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Manufacturers' sales branches and offices | 18 537 810 | 992 224 | 31 432 | 36.1 | 19 | 8.8 | 7.2 |
| | Agents, brokers, and commission merchants | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Merchant wholesalers | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | Furniture and homefurnishings | 3 313 994 | 314 434 | 23 865 | 46.3 | 11 | 16.4 | 7.1 |
| | Merchant wholesalers | 2 365 134 | 204 844 | 22 961 | 47.0 | 12 | 23.9 | 11.6 |
| | Manufacturers' sales branches and offices | 17 943 876 | 997 106 | 29 079 | 40.8 | 18 | 7.2 | 2.2 |
| | Agents, brokers, and commission merchants | 3 293 957 | 961 660 | 29 871 | 48.5 | 3 | 6.4 | .3 |
| 5021 | Furniture | 2 732 050 | 270 017 | 24 701 | 50.1 | 10 | 18.3 | 5.9 |
| | Merchant wholesalers | 2 272 717 | 193 452 | 23 801 | 50.5 | 12 | 24.4 | 8.7 |
| | Manufacturers' sales branches and offices | 9 924 178 | 865 550 | 33 103 | 45.4 | 11 | 8.4 | 1.9 |
| | Agents, brokers, and commission merchants | 2 959 238 | 893 303 | 30 951 | 50.5 | 3 | 6.9 | .3 |
| 5023 | Homefurnishings | 3 829 220 | 350 894 | 23 178 | 43.5 | 11 | 15.2 | 7.9 |
| | Merchant wholesalers | 2 443 295 | 214 796 | 22 228 | 44.1 | 11 | 23.4 | 13.9 |
| | Manufacturers' sales branches and offices | 23 147 769 | 1 041 129 | 27 733 | 39.2 | 22 | 6.8 | 2.3 |
| | Agents, brokers, and commission merchants | 3 698 964 | 1 038 592 | 28 655 | 46.4 | 4 | 6.0 | .2 |

See footnotes at end of table.

Table 2. Selected Ratios for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|--|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 50 | Durable goods—Con. | | | | | | | |
| 503 | Lumber and other construction materials | 4 191 139 | 345 865 | 23 691 | 48.8 | 12 | 14.0 | 6.4 |
| | Merchant wholesalers | 3 618 370 | 283 795 | 23 279 | 49.4 | 13 | 16.6 | 7.6 |
| | Manufacturers' sales branches and offices | 9 826 377 | 820 271 | 26 598 | 43.2 | 12 | 7.5 | 3.9 |
| | Agents, brokers, and commission merchants | 3 695 690 | 968 369 | 28 940 | 51.6 | 4 | 5.8 | .4 |
| 5031 | Lumber, plywood, millwork, and wood panels | 5 665 282 | 382 963 | 23 476 | 50.6 | 15 | 12.1 | 6.5 |
| | Merchant wholesalers | 5 291 667 | 340 536 | 23 197 | 51.0 | 16 | 13.4 | 7.3 |
| | Manufacturers' sales branches and offices | 12 033 517 | 709 513 | 25 065 | 45.8 | 17 | 7.7 | 4.5 |
| | Agents, brokers, and commission merchants | 4 953 062 | 1 240 397 | 31 074 | 53.6 | 4 | 4.7 | .4 |
| 5032 | Brick, stone, and related construction materials | 2 343 829 | 273 489 | 24 065 | 43.5 | 9 | 20.2 | 6.9 |
| | Merchant wholesalers | 1 710 173 | 189 395 | 23 185 | 44.8 | 9 | 27.3 | 8.7 |
| | Manufacturers' sales branches and offices | 5 672 474 | 778 550 | 29 475 | 38.0 | 7 | 10.0 | 4.7 |
| | Agents, brokers, and commission merchants | 1 963 233 | 538 371 | 25 695 | 48.4 | 4 | 9.9 | .3 |
| 5033 | Roofing, siding, and insulation materials | 4 806 693 | 427 078 | 25 407 | 46.8 | 11 | 12.7 | 5.9 |
| | Merchant wholesalers | 3 622 419 | 307 255 | 24 724 | 47.8 | 12 | 16.8 | 7.8 |
| | Manufacturers' sales branches and offices | 14 611 087 | 1 302 469 | 30 308 | 40.9 | 11 | 5.7 | 3.1 |
| | Agents, brokers, and commission merchants | 3 640 224 | 933 242 | 28 748 | 46.4 | 4 | 6.6 | .4 |
| 5039 | Construction materials, n.e.c. | 2 735 849 | 252 094 | 22 888 | 50.0 | 11 | 18.1 | 5.9 |
| | Merchant wholesalers | 2 060 800 | 184 208 | 22 642 | 50.2 | 11 | 24.5 | 7.8 |
| | Manufacturers' sales branches and offices | 10 643 225 | 723 825 | 24 099 | 48.4 | 15 | 6.9 | 2.9 |
| | Agents, brokers, and commission merchants | 2 284 676 | 644 065 | 26 301 | 51.7 | 4 | 7.9 | .4 |
| 504 | Professional and commercial equipment and supplies | 3 958 354 | 250 817 | 28 251 | 52.1 | 16 | 21.6 | 6.6 |
| | Merchant wholesalers | 2 323 217 | 184 553 | 24 508 | 49.3 | 13 | 26.9 | 9.8 |
| | Manufacturers' sales branches and offices | 16 459 422 | 369 390 | 35 707 | 56.8 | 45 | 17.0 | 3.8 |
| | Agents, brokers, and commission merchants | 2 464 903 | 527 207 | 30 289 | 50.8 | 5 | 11.3 | .8 |
| 5043 | Photographic equipment and supplies | 10 967 668 | 606 823 | 30 091 | 44.7 | 18 | 11.1 | 6.4 |
| | Merchant wholesalers | 4 342 707 | 322 478 | 26 149 | 39.6 | 13 | 20.5 | 12.2 |
| | Manufacturers' sales branches and offices | 69 973 713 | 1 082 137 | 36 841 | 52.9 | 65 | 6.4 | 3.6 |
| | Agents, brokers, and commission merchants | 2 526 462 | 661 247 | 26 768 | 43.6 | 4 | 9.3 | .8 |
| 5044 | Office equipment | 2 409 102 | 146 905 | 25 220 | 57.2 | 16 | 30.0 | 8.6 |
| | Merchant wholesalers | 1 721 764 | 128 362 | 21 995 | 53.5 | 13 | 32.1 | 9.9 |
| | Manufacturers' sales branches and offices | 8 470 788 | 180 497 | 33 296 | 65.0 | 47 | 28.4 | 7.2 |
| | Agents, brokers, and commission merchants | 2 343 621 | 440 365 | 25 699 | 49.3 | 5 | 11.8 | .7 |
| 5045 | Computers and computer peripheral equipment and software | 6 591 951 | 317 706 | 33 417 | 51.7 | 21 | 20.4 | 4.5 |
| | Merchant wholesalers | 3 209 407 | 241 559 | 29 049 | 46.7 | 13 | 25.7 | 8.1 |
| | Manufacturers' sales branches and offices | 18 269 359 | 380 863 | 37 430 | 55.9 | 48 | 17.6 | 2.5 |
| | Agents, brokers, and commission merchants | 3 456 521 | 585 325 | 31 566 | 51.6 | 6 | 10.5 | 1.0 |
| 5046 | Commercial equipment, n.e.c. | 1 728 076 | 181 627 | 22 848 | 52.3 | 10 | 24.1 | 8.4 |
| | Merchant wholesalers | 1 511 836 | 155 908 | 22 104 | 52.2 | 10 | 27.2 | 9.9 |
| | Manufacturers' sales branches and offices | 6 374 539 | 294 150 | 30 720 | 53.3 | 22 | 19.6 | 7.1 |
| | Agents, brokers, and commission merchants | 2 412 031 | 568 114 | 27 133 | 51.8 | 4 | 9.2 | .6 |
| 5047 | Medical, dental, and hospital equipment and supplies | 3 258 456 | 260 648 | 26 832 | 50.8 | 13 | 20.2 | 8.9 |
| | Merchant wholesalers | 2 378 667 | 200 278 | 25 221 | 51.4 | 12 | 24.5 | 10.8 |
| | Manufacturers' sales branches and offices | 15 541 198 | 490 784 | 32 378 | 49.2 | 32 | 13.4 | 6.7 |
| | Agents, brokers, and commission merchants | 2 158 616 | 523 149 | 37 146 | 50.3 | 4 | 14.1 | .9 |
| 5048 | Ophthalmic goods | 2 120 246 | 133 615 | 19 642 | 45.9 | 18 | 32.0 | 12.9 |
| | Merchant wholesalers | 1 878 229 | 117 899 | 19 216 | 45.4 | 16 | 35.9 | 14.0 |
| | Manufacturers' sales branches and offices | 7 117 553 | 230 561 | 22 867 | 49.1 | 31 | 20.2 | 12.3 |
| | Agents, brokers, and commission merchants | 1 995 983 | 448 078 | 25 230 | 49.4 | 4 | 11.4 | .7 |
| 5049 | Professional equipment and supplies, n.e.c. | 2 209 794 | 196 306 | 23 415 | 49.0 | 11 | 24.4 | 9.9 |
| | Merchant wholesalers | 2 103 946 | 181 931 | 22 599 | 48.9 | 12 | 25.4 | 11.0 |
| | Manufacturers' sales branches and offices | 4 622 719 | 254 083 | 30 589 | 47.4 | 18 | 25.4 | 7.4 |
| | Agents, brokers, and commission merchants | 1 827 000 | 462 863 | 27 709 | 55.9 | 4 | 10.7 | .6 |
| 505 | Metals and minerals, except petroleum | 10 324 327 | 802 156 | 28 286 | 47.8 | 13 | 7.4 | 7.0 |
| | Merchant wholesalers | 7 428 979 | 525 616 | 27 751 | 47.8 | 14 | 11.0 | 11.1 |
| | Manufacturers' sales branches and offices | 37 970 139 | 2 719 796 | 30 959 | 46.6 | 14 | 2.4 | 1.9 |
| | Agents, brokers, and commission merchants | 6 470 410 | 1 774 449 | 33 438 | 50.5 | 4 | 3.7 | .4 |
| 5051 | Metals service centers and offices | 9 837 888 | 738 224 | 28 132 | 48.0 | 13 | 7.9 | 7.7 |
| | Merchant wholesalers | 7 381 259 | 503 884 | 27 720 | 48.1 | 15 | 11.4 | 11.7 |
| | Manufacturers' sales branches and offices | 34 055 067 | 2 501 767 | 30 506 | 46.6 | 14 | 2.6 | 2.1 |
| | Agents, brokers, and commission merchants | 5 371 734 | 1 506 966 | 32 024 | 51.0 | 4 | 4.2 | .4 |
| 5052 | Coal and other minerals and ores | 16 483 288 | 2 321 268 | 31 930 | 43.3 | 7 | 3.2 | 1.6 |
| | Merchant wholesalers | 8 117 149 | 1 209 943 | 28 738 | 40.8 | 7 | 5.8 | 3.5 |
| | Manufacturers' sales branches and offices | 104 205 459 | 5 248 995 | 36 211 | 46.8 | 20 | 1.5 | .7 |
| | Agents, brokers, and commission merchants | 13 074 160 | 3 159 308 | 40 762 | 48.5 | 4 | 2.7 | .3 |
| 506 | Electrical goods | 5 167 980 | 410 972 | 27 353 | 48.0 | 13 | 13.9 | 7.6 |
| | Merchant wholesalers | 3 699 775 | 291 805 | 24 994 | 46.0 | 13 | 18.6 | 12.1 |
| | Manufacturers' sales branches and offices | 15 617 436 | 656 315 | 34 606 | 52.1 | 24 | 10.1 | 3.7 |
| | Agents, brokers, and commission merchants | 5 440 303 | 1 060 441 | 33 317 | 55.4 | 5 | 5.7 | .3 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 3 947 425 | 353 908 | 25 619 | 52.6 | 11 | 13.8 | 7.2 |
| | Merchant wholesalers | 2 827 573 | 237 129 | 24 221 | 52.6 | 12 | 19.4 | 12.0 |
| | Manufacturers' sales branches and offices | 11 715 753 | 859 236 | 32 465 | 51.3 | 14 | 7.4 | 2.2 |
| | Agents, brokers, and commission merchants | 4 504 680 | 837 359 | 30 022 | 55.0 | 5 | 6.5 | .3 |
| 5064 | Electrical appliances, television and radio sets | 11 418 916 | 680 889 | 26 515 | 33.8 | 17 | 11.5 | 9.5 |
| | Merchant wholesalers | 8 863 783 | 509 541 | 25 243 | 31.8 | 17 | 15.6 | 13.5 |
| | Manufacturers' sales branches and offices | 37 386 601 | 1 287 053 | 29 885 | 40.2 | 29 | 5.8 | 4.7 |
| | Agents, brokers, and commission merchants | 10 243 256 | 1 896 758 | 39 344 | 52.9 | 5 | 3.9 | .1 |
| 5065 | Electronic parts and equipment, n.e.c. | 4 827 364 | 372 439 | 29 154 | 51.0 | 13 | 15.4 | 6.7 |
| | Merchant wholesalers | 3 202 369 | 262 943 | 25 720 | 48.4 | 12 | 20.2 | 11.1 |
| | Manufacturers' sales branches and offices | 14 992 351 | 460 802 | 36 321 | 54.8 | 33 | 14.4 | 4.4 |
| | Agents, brokers, and commission merchants | 5 305 996 | 1 086 549 | 34 979 | 56.4 | 5 | 5.7 | .2 |

See footnotes at end of table.

Table 2. Selected Ratios for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|--|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 50 | Durable goods—Con. | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies | 2 473 317 | 243 438 | 23 907 | 51.5 | 10 | 19.1 | 11.9 |
| | Merchant wholesalers | 2 096 886 | 198 519 | 22 995 | 51.5 | 11 | 22.5 | 15.1 |
| | Manufacturers' sales branches and offices | 7 629 053 | 496 373 | 31 045 | 48.9 | 15 | 12.8 | 7.0 |
| | Agents, brokers, and commission merchants | 3 528 907 | 731 928 | 31 322 | 55.4 | 5 | 7.7 | .5 |
| 5072 | Hardware | 2 655 510 | 222 431 | 23 413 | 50.8 | 12 | 20.7 | 12.9 |
| | Merchant wholesalers | 2 240 678 | 178 221 | 22 532 | 50.7 | 13 | 24.9 | 16.3 |
| | Manufacturers' sales branches and offices | 6 813 301 | 444 564 | 31 460 | 50.0 | 15 | 14.1 | 8.1 |
| | Agents, brokers, and commission merchants | 4 099 101 | 973 277 | 30 918 | 54.3 | 4 | 5.8 | .3 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 2 602 807 | 258 653 | 23 211 | 52.3 | 10 | 17.2 | 11.1 |
| | Merchant wholesalers | 2 191 546 | 207 108 | 22 642 | 52.2 | 11 | 20.9 | 14.4 |
| | Manufacturers' sales branches and offices | 13 013 485 | 935 270 | 28 502 | 48.7 | 14 | 8.3 | 4.0 |
| | Agents, brokers, and commission merchants | 3 759 405 | 728 735 | 29 600 | 54.5 | 5 | 7.4 | .7 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 2 184 387 | 262 709 | 26 166 | 51.2 | 8 | 19.4 | 11.9 |
| | Merchant wholesalers | 1 875 832 | 228 391 | 24 597 | 51.3 | 8 | 21.0 | 14.7 |
| | Manufacturers' sales branches and offices | 5 776 102 | 341 321 | 31 804 | 47.2 | 17 | 19.7 | 10.2 |
| | Agents, brokers, and commission merchants | 2 622 782 | 520 353 | 34 792 | 57.6 | 5 | 11.6 | .4 |
| 5078 | Refrigeration equipment and supplies | 1 773 675 | 219 641 | 24 820 | 53.4 | 8 | 21.1 | 10.7 |
| | Merchant wholesalers | 1 546 790 | 190 317 | 24 031 | 53.5 | 8 | 23.6 | 13.2 |
| | Manufacturers' sales branches and offices | 4 359 185 | 328 709 | 31 978 | 52.0 | 13 | 18.7 | 5.0 |
| | Agents, brokers, and commission merchants | 2 954 430 | 655 263 | 29 455 | 55.6 | 5 | 8.1 | .3 |
| 508 | Machinery, equipment, and supplies | 2 520 878 | 264 138 | 24 653 | 51.7 | 10 | 18.0 | 13.7 |
| | Merchant wholesalers | 1 957 273 | 199 946 | 23 707 | 51.7 | 10 | 22.9 | 18.3 |
| | Manufacturers' sales branches and offices | 8 651 884 | 657 092 | 30 492 | 51.6 | 13 | 9.0 | 6.4 |
| | Agents, brokers, and commission merchants | 2 543 560 | 605 001 | 29 554 | 52.6 | 4 | 9.3 | 1.1 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 4 810 563 | 300 690 | 27 704 | 52.6 | 16 | 17.5 | 25.2 |
| | Merchant wholesalers | 3 921 978 | 243 387 | 27 008 | 52.9 | 16 | 21.0 | 29.2 |
| | Manufacturers' sales branches and offices | 17 439 379 | 817 031 | 34 427 | 50.6 | 21 | 8.3 | 15.5 |
| | Agents, brokers, and commission merchants | 2 554 465 | 601 401 | 27 495 | 48.8 | 4 | 9.4 | 2.5 |
| 5083 | Farm and garden machinery and equipment | 2 051 631 | 233 621 | 18 932 | 49.9 | 9 | 16.2 | 25.1 |
| | Merchant wholesalers | 1 514 932 | 178 546 | 18 132 | 50.1 | 8 | 20.3 | 32.7 |
| | Manufacturers' sales branches and offices | 19 477 511 | 883 389 | 29 187 | 48.4 | 22 | 6.8 | 8.1 |
| | Agents, brokers, and commission merchants | 2 941 510 | 569 451 | 19 834 | 47.1 | 5 | 7.4 | 2.5 |
| 5084 | Industrial machinery and equipment | 2 357 652 | 266 232 | 27 036 | 51.9 | 9 | 19.6 | 10.1 |
| | Merchant wholesalers | 1 981 274 | 211 561 | 26 098 | 51.9 | 9 | 23.8 | 13.8 |
| | Manufacturers' sales branches and offices | 4 952 310 | 421 311 | 30 535 | 51.6 | 12 | 14.0 | 5.7 |
| | Agents, brokers, and commission merchants | 2 295 377 | 583 064 | 30 526 | 52.8 | 4 | 9.9 | 1.0 |
| 5085 | Industrial supplies | 2 825 056 | 288 215 | 24 587 | 52.4 | 10 | 16.3 | 8.5 |
| | Merchant wholesalers | 1 931 065 | 190 005 | 23 760 | 52.0 | 10 | 24.0 | 13.2 |
| | Manufacturers' sales branches and offices | 12 454 837 | 1 201 172 | 31 192 | 54.7 | 10 | 4.7 | 2.3 |
| | Agents, brokers, and commission merchants | 2 581 915 | 527 531 | 29 200 | 54.3 | 5 | 10.2 | 1.3 |
| 5087 | Service establishment equipment and supplies | 1 115 165 | 136 413 | 19 217 | 52.6 | 8 | 26.8 | 9.7 |
| | Merchant wholesalers | 1 000 915 | 122 147 | 19 061 | 52.7 | 8 | 29.6 | 10.7 |
| | Manufacturers' sales branches and offices | 3 130 974 | 258 072 | 20 513 | 49.7 | 12 | 16.0 | 9.8 |
| | Agents, brokers, and commission merchants | 2 508 168 | 512 164 | 23 374 | 51.8 | 5 | 8.8 | .5 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 4 513 478 | 402 288 | 27 258 | 49.3 | 11 | 13.8 | 10.2 |
| | Merchant wholesalers | 3 291 072 | 291 514 | 26 377 | 48.8 | 11 | 18.6 | 13.5 |
| | Manufacturers' sales branches and offices | 27 610 667 | 868 141 | 29 894 | 51.1 | 32 | 6.7 | 7.8 |
| | Agents, brokers, and commission merchants | 4 753 619 | 1 186 286 | 36 276 | 52.4 | 4 | 5.8 | .6 |
| 509 | Miscellaneous durable goods | 3 669 299 | 446 276 | 20 905 | 41.7 | 8 | 11.2 | 6.8 |
| | Merchant wholesalers | 3 512 201 | 405 880 | 20 308 | 41.5 | 9 | 12.1 | 7.6 |
| | Manufacturers' sales branches and offices | 20 153 377 | 989 200 | 29 218 | 37.6 | 20 | 7.8 | 5.7 |
| | Agents, brokers, and commission merchants | 3 461 276 | 956 359 | 28 304 | 47.1 | 4 | 6.3 | .4 |
| 5091 | Sporting and recreational goods and supplies | 3 120 561 | 336 644 | 20 980 | 41.8 | 9 | 14.9 | 10.7 |
| | Merchant wholesalers | 2 332 841 | 234 226 | 19 307 | 40.9 | 10 | 20.1 | 16.1 |
| | Manufacturers' sales branches and offices | 14 624 339 | 719 651 | 28 571 | 38.6 | 20 | 10.3 | 7.2 |
| | Agents, brokers, and commission merchants | 5 526 341 | 1 335 120 | 36 352 | 51.2 | 4 | 5.3 | .2 |
| 5092 | Toys and hobby goods and supplies | 3 523 007 | 364 092 | 21 667 | 36.5 | 10 | 16.3 | 8.5 |
| | Merchant wholesalers | 2 600 254 | 251 874 | 20 572 | 35.1 | 10 | 23.2 | 12.9 |
| | Manufacturers' sales branches and offices | 58 977 077 | 2 275 080 | 32 212 | 50.9 | 26 | 2.8 | 1.4 |
| | Agents, brokers, and commission merchants | 5 144 657 | 1 351 978 | 36 042 | 48.9 | 4 | 5.5 | .3 |
| 5093 | Scrap and waste materials | 2 168 917 | 220 427 | 18 937 | 42.7 | 10 | 20.1 | 5.8 |
| | Merchant wholesalers | 2 059 327 | 204 147 | 18 827 | 42.7 | 10 | 21.6 | 6.3 |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | 4 240 114 | 822 484 | 23 013 | 42.4 | 5 | 6.6 | 1.0 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 5 569 743 | 819 804 | 23 224 | 41.8 | 7 | 6.8 | 7.5 |
| | Merchant wholesalers | 5 723 217 | 827 582 | 22 946 | 41.6 | 7 | 6.7 | 7.7 |
| | Manufacturers' sales branches and offices | 11 197 880 | 632 887 | 30 519 | 43.2 | 18 | 11.2 | 7.9 |
| | Agents, brokers, and commission merchants | 2 484 279 | 755 580 | 24 971 | 46.0 | 3 | 7.2 | .7 |
| 5099 | Durable goods, n.e.c. | 3 986 849 | 582 584 | 21 506 | 42.6 | 7 | 8.7 | 4.5 |
| | Merchant wholesalers | 4 100 804 | 552 645 | 21 031 | 43.1 | 7 | 8.8 | 4.7 |
| | Manufacturers' sales branches and offices | 22 886 369 | 1 090 836 | 28 168 | 31.2 | 21 | 8.3 | 6.5 |
| | Agents, brokers, and commission merchants | 2 136 058 | 718 291 | 24 324 | 45.4 | 3 | 7.5 | .4 |

See footnotes at end of table.

Table 2. Selected Ratios for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|--|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 51 | Nondurable goods | 7 233 542 | 547 133 | 22 215 | 45.0 | 13 | 9.0 | 4.3 |
| | Merchant wholesalers | 5 205 555 | 416 074 | 21 358 | 45.1 | 13 | 11.4 | 5.9 |
| | Manufacturers' sales branches and offices | 22 836 550 | 945 474 | 26 479 | 43.3 | 24 | 6.5 | 2.6 |
| | Agents, brokers, and commission merchants | 9 719 846 | 1 155 631 | 21 251 | 50.5 | 8 | 3.6 | .2 |
| 511 | Paper and paper products | 4 948 392 | 365 311 | 22 849 | 53.0 | 14 | 11.8 | 4.1 |
| | Merchant wholesalers | 2 889 208 | 234 911 | 23 231 | 52.2 | 13 | 18.9 | 7.7 |
| | Manufacturers' sales branches and offices | 19 395 311 | 747 321 | 20 617 | 56.3 | 26 | 4.9 | .8 |
| | Agents, brokers, and commission merchants | 4 662 956 | 1 143 338 | 31 014 | 52.7 | 4 | 5.1 | .5 |
| 5111 | Printing and writing paper | 13 756 334 | 794 725 | 30 645 | 52.3 | 17 | 7.4 | 3.7 |
| | Merchant wholesalers | 8 924 905 | 483 217 | 29 895 | 52.4 | 18 | 11.8 | 6.3 |
| | Manufacturers' sales branches and offices | 47 341 000 | 2 796 320 | 34 563 | 51.7 | 17 | 2.4 | .8 |
| | Agents, brokers, and commission merchants | 13 881 671 | 3 056 899 | 41 632 | 52.5 | 5 | 2.6 | .9 |
| 5112 | Stationery and office supplies | 2 108 228 | 165 398 | 18 483 | 52.8 | 13 | 21.2 | 6.3 |
| | Merchant wholesalers | 1 430 323 | 131 926 | 19 681 | 51.0 | 11 | 29.3 | 10.5 |
| | Manufacturers' sales branches and offices | 6 548 313 | 229 672 | 15 189 | 59.4 | 29 | 11.1 | 1.2 |
| | Agents, brokers, and commission merchants | 1 849 175 | 460 951 | 25 069 | 52.8 | 4 | 10.3 | .3 |
| 5113 | Industrial and personal service paper | 6 865 958 | 506 802 | 26 787 | 53.7 | 14 | 9.8 | 3.2 |
| | Merchant wholesalers | 3 615 398 | 256 627 | 25 037 | 53.7 | 14 | 18.2 | 6.9 |
| | Manufacturers' sales branches and offices | 43 830 997 | 1 882 978 | 36 000 | 53.7 | 23 | 3.6 | .6 |
| | Agents, brokers, and commission merchants | 4 830 704 | 1 200 357 | 33 133 | 52.8 | 4 | 5.2 | .3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 13 086 330 | 482 938 | 22 297 | 41.7 | 27 | 11.1 | 7.5 |
| | Merchant wholesalers | 8 204 988 | 437 750 | 21 255 | 44.1 | 19 | 11.0 | 10.9 |
| | Manufacturers' sales branches and offices | 60 937 934 | 523 660 | 23 619 | 38.5 | 116 | 11.7 | 3.9 |
| | Agents, brokers, and commission merchants | 8 153 288 | 1 015 546 | 26 600 | 51.2 | 8 | 5.1 | .5 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 13 086 330 | 482 938 | 22 297 | 41.7 | 27 | 11.1 | 7.5 |
| | Merchant wholesalers | 8 204 988 | 437 750 | 21 255 | 44.1 | 19 | 11.0 | 10.9 |
| | Manufacturers' sales branches and offices | 60 937 934 | 523 660 | 23 619 | 38.5 | 116 | 11.7 | 3.9 |
| | Agents, brokers, and commission merchants | 8 153 288 | 1 015 546 | 26 600 | 51.2 | 8 | 5.1 | .5 |
| 513 | Apparel, piece goods, and notions | 4 811 106 | 450 664 | 25 783 | 40.4 | 11 | 14.2 | 7.8 |
| | Merchant wholesalers | 3 477 322 | 318 856 | 24 800 | 39.1 | 11 | 19.9 | 11.6 |
| | Manufacturers' sales branches and offices | 27 661 567 | 985 140 | 30 701 | 45.1 | 28 | 6.9 | 4.1 |
| | Agents, brokers, and commission merchants | 4 557 917 | 1 042 835 | 28 422 | 45.4 | 4 | 6.0 | .2 |
| 5131 | Piece goods, notions, and other dry goods | 4 506 292 | 486 317 | 26 998 | 46.6 | 9 | 11.9 | 6.7 |
| | Merchant wholesalers | 2 914 166 | 323 473 | 26 003 | 45.3 | 9 | 17.8 | 11.2 |
| | Manufacturers' sales branches and offices | 25 395 318 | 1 118 872 | 32 299 | 52.9 | 23 | 5.5 | 2.3 |
| | Agents, brokers, and commission merchants | 5 395 975 | 1 158 553 | 27 801 | 48.5 | 5 | 4.9 | .2 |
| 5136 | Men's and boys' clothing and furnishings | 5 507 397 | 470 301 | 24 228 | 38.6 | 12 | 13.4 | 8.0 |
| | Merchant wholesalers | 3 590 908 | 295 465 | 22 493 | 36.6 | 12 | 20.8 | 12.9 |
| | Manufacturers' sales branches and offices | 35 189 793 | 1 288 853 | 32 890 | 46.0 | 27 | 5.5 | 3.7 |
| | Agents, brokers, and commission merchants | 4 386 399 | 1 193 307 | 29 927 | 48.1 | 4 | 5.2 | .3 |
| 5137 | Women's, children's and infants' clothing and accessories | 4 215 621 | 369 836 | 24 045 | 38.9 | 11 | 16.7 | 7.6 |
| | Merchant wholesalers | 3 468 916 | 288 578 | 23 576 | 38.1 | 12 | 21.5 | 10.5 |
| | Manufacturers' sales branches and offices | 22 642 506 | 688 399 | 27 064 | 41.1 | 33 | 9.6 | 4.6 |
| | Agents, brokers, and commission merchants | 3 370 266 | 746 547 | 24 443 | 44.8 | 5 | 7.3 | .2 |
| 5139 | Footwear | 6 666 511 | 621 215 | 32 363 | 35.4 | 11 | 14.7 | 10.2 |
| | Merchant wholesalers | 5 270 017 | 473 958 | 31 093 | 34.6 | 11 | 18.9 | 13.1 |
| | Manufacturers' sales branches and offices | 39 651 208 | 926 160 | 33 957 | 36.5 | 43 | 10.0 | 11.7 |
| | Agents, brokers, and commission merchants | 7 505 528 | 1 740 412 | 43 563 | 40.7 | 4 | 6.2 | .3 |
| 514 | Groceries and related products | 9 053 945 | 499 591 | 21 939 | 48.1 | 18 | 9.1 | 3.1 |
| | Merchant wholesalers | 6 869 346 | 395 239 | 20 806 | 47.7 | 17 | 11.0 | 4.6 |
| | Manufacturers' sales branches and offices | 18 798 843 | 627 783 | 25 526 | 47.7 | 30 | 8.5 | 1.7 |
| | Agents, brokers, and commission merchants | 14 128 162 | 1 224 060 | 24 255 | 53.1 | 12 | 3.7 | .1 |
| 5141 | Groceries, general line | 21 340 482 | 593 006 | 23 554 | 52.7 | 36 | 7.5 | 4.7 |
| | Merchant wholesalers | 20 544 675 | 522 762 | 23 545 | 52.4 | 39 | 8.6 | 5.8 |
| | Manufacturers' sales branches and offices | - | - | - | - | - | - | - |
| | Agents, brokers, and commission merchants | 25 216 835 | 1 270 490 | 23 644 | 55.7 | 20 | 3.3 | - |
| 5142 | Packaged frozen foods | 11 733 182 | 591 889 | 22 795 | 46.0 | 20 | 8.4 | 3.7 |
| | Merchant wholesalers | 10 065 860 | 442 205 | 22 384 | 44.9 | 23 | 11.3 | 5.3 |
| | Manufacturers' sales branches and offices | 16 141 844 | 983 884 | 24 390 | 47.7 | 16 | 5.2 | 3.6 |
| | Agents, brokers, and commission merchants | 15 979 930 | 1 459 775 | 24 934 | 53.1 | 11 | 3.2 | .2 |
| 5143 | Dairy products, except dried or canned | 7 193 843 | 560 526 | 22 838 | 42.3 | 13 | 9.6 | 1.9 |
| | Merchant wholesalers | 5 572 310 | 487 540 | 22 202 | 42.6 | 11 | 10.7 | 2.3 |
| | Manufacturers' sales branches and offices | 13 068 046 | 653 888 | 24 081 | 41.1 | 20 | 9.0 | 1.6 |
| | Agents, brokers, and commission merchants | 7 758 724 | 1 118 417 | 23 868 | 52.0 | 7 | 4.1 | .2 |
| 5144 | Poultry and poultry products | 6 234 488 | 358 646 | 17 001 | 45.6 | 17 | 10.4 | 1.7 |
| | Merchant wholesalers | 5 599 286 | 321 728 | 16 916 | 46.1 | 17 | 11.4 | 1.9 |
| | Manufacturers' sales branches and offices | 17 565 193 | 461 815 | 15 878 | 44.5 | 38 | 7.7 | 1.9 |
| | Agents, brokers, and commission merchants | 7 512 818 | 1 433 081 | 25 160 | 36.5 | 5 | 4.8 | - |
| 5145 | Confectionery | 4 951 034 | 355 275 | 21 100 | 52.4 | 14 | 11.3 | 4.0 |
| | Merchant wholesalers | 2 275 975 | 222 027 | 17 060 | 46.3 | 10 | 16.6 | 8.4 |
| | Manufacturers' sales branches and offices | 14 627 556 | 427 082 | 25 920 | 58.5 | 34 | 10.4 | 2.5 |
| | Agents, brokers, and commission merchants | 7 312 585 | 934 832 | 23 143 | 54.6 | 8 | 4.5 | .1 |
| 5146 | Fish and seafoods | 3 419 499 | 344 675 | 17 382 | 45.3 | 10 | 11.1 | 3.7 |
| | Merchant wholesalers | 3 291 632 | 324 129 | 17 105 | 45.2 | 10 | 11.7 | 4.0 |
| | Manufacturers' sales branches and offices | 6 804 133 | 461 819 | 20 819 | 28.3 | 15 | 15.9 | 3.3 |
| | Agents, brokers, and commission merchants | 5 307 230 | 993 009 | 25 606 | 55.7 | 5 | 4.6 | .7 |
| 5147 | Meats and meat products | 9 915 628 | 600 038 | 20 792 | 47.4 | 17 | 7.3 | 1.9 |
| | Merchant wholesalers | 7 224 458 | 458 212 | 20 364 | 48.1 | 16 | 9.2 | 2.6 |
| | Manufacturers' sales branches and offices | 46 153 986 | 1 211 959 | 22 734 | 43.3 | 38 | 4.3 | 1.0 |
| | Agents, brokers, and commission merchants | 14 056 645 | 2 122 176 | 24 861 | 52.8 | 7 | 2.2 | .1 |
| 5148 | Fresh fruits and vegetables | 5 215 783 | 307 978 | 18 313 | 46.2 | 17 | 12.9 | 1.0 |
| | Merchant wholesalers | 4 774 142 | 262 657 | 17 696 | 46.1 | 18 | 14.6 | 1.3 |
| | Manufacturers' sales branches and offices | - | - | - | - | - | - | - |
| | Agents, brokers, and commission merchants | 7 661 382 | 761 194 | 24 489 | 46.8 | 10 | 6.9 | .2 |

See footnotes at end of table.

Table 2. **Selected Ratios for the United States: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Kind of business and type of operation | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 51 | Nondurable goods—Con. | | | | | | | |
| 514 | Groceries and related products—Con. | | | | | | | |
| 5149 | Groceries and related products, n.e.c. | 8 677 219 | 505 868 | 23 566 | 47.9 | 17 | 9.7 | 3.0 |
| | Merchant wholesalers | 4 263 903 | 323 736 | 21 287 | 46.8 | 13 | 14.0 | 6.7 |
| | Manufacturers' sales branches and offices | 18 563 003 | 584 425 | 26 265 | 47.9 | 32 | 9.4 | 1.7 |
| | Agents, brokers, and commission merchants | 15 654 111 | 1 292 960 | 24 445 | 55.4 | 12 | 3.4 | .1 |
| 515 | Farm-product raw materials | 9 350 893 | 1 007 541 | 15 824 | 36.4 | 9 | 4.3 | 4.2 |
| | Merchant wholesalers | 8 497 061 | 1 060 887 | 18 994 | 35.5 | 8 | 5.0 | 5.4 |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | 14 390 934 | 857 292 | 6 896 | 44.9 | 17 | 1.8 | .1 |
| 5153 | Grain and field beans | 9 014 286 | 1 161 833 | 20 120 | 35.3 | 8 | 4.9 | 4.4 |
| | Merchant wholesalers | 8 535 451 | 1 092 478 | 19 991 | 35.1 | 8 | 5.2 | 4.8 |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | 33 250 006 | 6 633 208 | 30 323 | 51.7 | 5 | .9 | .1 |
| 5154 | Livestock | 10 310 886 | 774 437 | 6 885 | 39.1 | 13 | 2.3 | .3 |
| | Merchant wholesalers | 7 011 653 | 1 027 128 | 10 688 | 33.7 | 7 | 3.1 | .7 |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | 14 084 947 | 679 273 | 5 453 | 44.4 | 21 | 1.8 | .1 |
| 5159 | Farm-product raw materials, n.e.c. | 9 491 180 | 916 853 | 17 760 | 38.8 | 10 | 5.0 | 9.3 |
| | Merchant wholesalers | 9 767 840 | 944 499 | 20 130 | 38.1 | 10 | 5.6 | 11.9 |
| | Manufacturers' sales branches and offices | — | — | — | — | — | — | — |
| | Agents, brokers, and commission merchants | 8 655 119 | 833 632 | 10 624 | 43.5 | 10 | 2.9 | .1 |
| 516 | Chemicals and allied products | 7 447 434 | 719 859 | 29 266 | 45.1 | 10 | 9.0 | 3.2 |
| | Merchant wholesalers | 2 865 858 | 318 624 | 26 290 | 45.7 | 9 | 18.1 | 7.5 |
| | Manufacturers' sales branches and offices | 27 236 576 | 1 451 428 | 34 408 | 43.6 | 19 | 5.4 | 1.5 |
| | Agents, brokers, and commission merchants | 3 826 816 | 978 832 | 34 029 | 51.7 | 4 | 6.7 | .8 |
| 5162 | Plastics materials and basic forms and shapes | 7 400 688 | 713 720 | 27 708 | 46.6 | 10 | 8.3 | 3.1 |
| | Merchant wholesalers | 3 408 513 | 328 736 | 25 256 | 46.8 | 10 | 16.4 | 7.7 |
| | Manufacturers' sales branches and offices | 33 944 373 | 1 834 108 | 33 625 | 44.5 | 19 | 4.1 | .8 |
| | Agents, brokers, and commission merchants | 4 626 440 | 1 364 954 | 37 592 | 53.5 | 3 | 5.1 | .3 |
| 5169 | Chemicals and allied products, n.e.c. | 7 460 311 | 721 554 | 29 697 | 44.7 | 10 | 9.2 | 3.2 |
| | Merchant wholesalers | 2 718 075 | 315 255 | 26 634 | 45.4 | 9 | 18.6 | 7.5 |
| | Manufacturers' sales branches and offices | 26 086 764 | 1 386 886 | 34 540 | 43.5 | 19 | 5.7 | 1.7 |
| | Agents, brokers, and commission merchants | 3 390 856 | 808 665 | 32 459 | 50.9 | 4 | 7.9 | 1.2 |
| 517 | Petroleum and petroleum products | 14 042 433 | 1 340 695 | 20 879 | 37.3 | 10 | 4.2 | 2.8 |
| | Merchant wholesalers | 8 857 437 | 839 525 | 19 163 | 38.6 | 11 | 5.9 | 2.4 |
| | Manufacturers' sales branches and offices | 41 772 008 | 3 982 474 | 30 834 | 32.1 | 10 | 2.4 | 3.9 |
| | Agents, brokers, and commission merchants | 42 568 803 | 5 504 119 | 28 399 | 47.9 | 8 | 1.1 | .1 |
| 5171 | Petroleum bulk stations and terminals | 11 305 367 | 1 027 458 | 19 786 | 37.2 | 11 | 5.2 | 3.9 |
| | Merchant wholesalers | 6 053 258 | 549 015 | 18 073 | 39.0 | 11 | 8.4 | 3.1 |
| | Manufacturers' sales branches and offices | 42 233 970 | 3 912 139 | 30 477 | 32.0 | 11 | 1.9 | 4.6 |
| | Agents, brokers, and commission merchants | 8 619 901 | 730 716 | 15 282 | 40.3 | 12 | 5.2 | .8 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 21 774 191 | 2 425 023 | 24 663 | 37.5 | 9 | 2.7 | 1.2 |
| | Merchant wholesalers | 16 737 326 | 1 816 245 | 22 827 | 37.6 | 9 | 3.3 | 1.6 |
| | Manufacturers' sales branches and offices | 39 893 571 | 4 316 547 | 32 532 | 32.8 | 9 | 2.3 | .9 |
| | Agents, brokers, and commission merchants | 67 522 697 | 14 221 702 | 52 355 | 53.3 | 5 | .7 | .1 |
| 518 | Beer, wine, and distilled alcoholic beverages | 8 471 740 | 339 021 | 26 400 | 45.9 | 25 | 17.0 | 7.0 |
| | Merchant wholesalers | 7 602 827 | 301 625 | 25 988 | 48.3 | 25 | 17.8 | 7.9 |
| | Manufacturers' sales branches and offices | 39 865 281 | 1 002 636 | 35 142 | 25.6 | 40 | 13.7 | 2.4 |
| | Agents, brokers, and commission merchants | 5 998 162 | 919 223 | 25 448 | 51.8 | 7 | 5.3 | .8 |
| 5181 | Beer and ale | 6 173 861 | 269 594 | 25 693 | 48.3 | 23 | 19.7 | 4.8 |
| | Merchant wholesalers | 6 061 332 | 268 259 | 25 578 | 48.3 | 23 | 19.8 | 4.8 |
| | Manufacturers' sales branches and offices | 27 506 033 | 320 334 | 30 396 | 49.4 | 86 | 19.2 | 3.4 |
| | Agents, brokers, and commission merchants | 1 501 023 | 221 628 | 18 735 | 50.4 | 7 | 16.8 | 2.5 |
| 5182 | Wine and distilled alcoholic beverages | 13 227 056 | 451 276 | 27 544 | 42.6 | 29 | 14.3 | 9.2 |
| | Merchant wholesalers | 11 298 584 | 359 068 | 26 694 | 48.3 | 31 | 15.4 | 11.9 |
| | Manufacturers' sales branches and offices | 42 571 686 | 1 435 118 | 38 150 | 20.6 | 30 | 12.9 | 2.3 |
| | Agents, brokers, and commission merchants | 7 283 058 | 1 128 361 | 27 461 | 52.1 | 6 | 4.7 | .7 |
| 519 | Miscellaneous nondurable goods | 3 195 271 | 345 425 | 19 377 | 45.0 | 9 | 12.5 | 6.3 |
| | Merchant wholesalers | 2 788 552 | 303 938 | 18 402 | 45.5 | 9 | 13.3 | 7.4 |
| | Manufacturers' sales branches and offices | 7 308 701 | 551 435 | 25 755 | 41.6 | 13 | 11.2 | 4.2 |
| | Agents, brokers, and commission merchants | 3 944 053 | 748 492 | 23 922 | 48.5 | 5 | 6.6 | .4 |
| 5191 | Farm supplies | 2 225 557 | 310 909 | 18 080 | 42.9 | 7 | 13.6 | 8.5 |
| | Merchant wholesalers | 1 825 904 | 259 254 | 17 403 | 43.2 | 7 | 15.6 | 10.0 |
| | Manufacturers' sales branches and offices | 7 304 486 | 775 462 | 24 803 | 40.0 | 9 | 8.0 | 4.3 |
| | Agents, brokers, and commission merchants | 7 413 239 | 1 557 056 | 28 273 | 48.2 | 5 | 3.8 | .7 |
| 5192 | Books, periodicals, and newspapers | 3 734 580 | 226 654 | 21 098 | 49.0 | 16 | 19.0 | 5.7 |
| | Merchant wholesalers | 2 682 686 | 169 134 | 18 913 | 49.4 | 16 | 22.7 | 7.9 |
| | Manufacturers' sales branches and offices | 7 099 273 | 348 522 | 28 946 | 47.1 | 20 | 17.6 | 4.1 |
| | Agents, brokers, and commission merchants | 7 347 628 | 511 510 | 21 884 | 53.0 | 14 | 8.1 | .4 |
| 5193 | Flowers, nursery stock, and florists' supplies | 1 395 337 | 127 697 | 16 918 | 47.7 | 11 | 27.8 | 8.1 |
| | Merchant wholesalers | 1 304 522 | 118 812 | 16 479 | 47.0 | 11 | 29.5 | 8.9 |
| | Manufacturers' sales branches and offices | 4 131 563 | 145 606 | 29 978 | 74.4 | 28 | 27.7 | 16.1 |
| | Agents, brokers, and commission merchants | 2 714 869 | 314 906 | 22 931 | 52.4 | 9 | 13.9 | .7 |
| 5194 | Tobacco and tobacco products | 14 045 787 | 596 762 | 18 395 | 45.1 | 24 | 6.8 | 4.7 |
| | Merchant wholesalers | 11 133 223 | 510 198 | 17 870 | 47.8 | 22 | 7.3 | 6.0 |
| | Manufacturers' sales branches and offices | 183 043 000 | 1 382 435 | 23 181 | 32.3 | 132 | 5.2 | .7 |
| | Agents, brokers, and commission merchants | 1 540 435 | 485 342 | 16 082 | 49.2 | 3 | 6.7 | .5 |
| 5198 | Paints, varnishes, and supplies | 1 832 599 | 217 733 | 21 451 | 43.9 | 8 | 22.4 | 9.1 |
| | Merchant wholesalers | 1 427 573 | 153 031 | 20 285 | 46.3 | 9 | 28.6 | 11.4 |
| | Manufacturers' sales branches and offices | 2 296 073 | 308 178 | 23 529 | 39.5 | 7 | 19.3 | 8.5 |
| | Agents, brokers, and commission merchants | 3 436 847 | 797 186 | 26 972 | 50.9 | 4 | 6.6 | .4 |

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|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| 51 | Nondurable goods—Con. | | | | | | | |
| 519 | Miscellaneous nondurable goods—Con. | | | | | | | |
| 5199 | Nondurable goods, n.e.c. | 3 792 153 | 491 294 | 20 764 | 44.5 | 8 | 9.5 | 4.9 |
| | Merchant wholesalers | 3 740 442 | 468 878 | 20 165 | 44.8 | 8 | 9.6 | 5.5 |
| | Manufacturers' sales branches and offices | 10 915 472 | 421 356 | 25 507 | 41.5 | 26 | 14.6 | 6.5 |
| | Agents, brokers, and commission merchants | 3 112 024 | 893 347 | 24 523 | 44.9 | 3 | 6.1 | .2 |

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade | 466 680 | 435 143 | 2 523 688 377 | 1 997 894 780 | 26.3 | 133 153 268 | 95 208 718 | 39.9 | 5 593 777 | 4 984 880 |
| 50 | | Durable goods | 292 807 | 267 358 | 1 258 483 110 | 881 212 118 | 42.8 | 82 248 417 | 57 368 042 | 43.4 | 3 303 391 | 2 912 848 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 42 989 | 41 149 | (D) | 187 607 295 | (D) | (D) | 7 524 525 | (D) | (D) | 432 982 |
| 5012 | 5012 | Automobiles and other motor vehicles | 7 125 | 6 685 | 246 933 163 | 130 132 944 | 89.8 | 2 910 475 | 2 170 236 | 34.1 | 124 448 | 111 198 |
| 5013 | | Automotive parts and supplies | 32 118 | 30 769 | (D) | 45 510 182 | (D) | (D) | 4 573 675 | (D) | (D) | 280 584 |
| 5013 | 5013 | Motor vehicle supplies and new parts | 28 902 | 28 712 | 62 455 757 | 44 611 647 | 40.0 | 5 478 009 | 4 415 328 | 24.1 | 279 562 | 268 406 |
| 5015 pt. | | Motor vehicle parts, used | 3 216 | 2 057 | (D) | 898 535 | (D) | (D) | 158 347 | (D) | (D) | 12 178 |
| 5014 | 5014 | Tires and tubes | 3 746 | 3 695 | (D) | 11 964 169 | (D) | (D) | 780 614 | (D) | (D) | 41 200 |
| 502 | | Furniture and home furnishings | 14 521 | 13 124 | 48 122 500 | 32 451 483 | 48.3 | 3 652 346 | 2 366 555 | 54.3 | 153 045 | 126 104 |
| 5021 | 5021 | Furniture | 6 819 | 5 763 | 18 629 851 | 10 672 602 | 74.6 | 1 704 272 | 970 316 | 75.6 | 68 995 | 51 287 |
| 5023 | 5023 | Home furnishings | 7 702 | 7 361 | 29 492 649 | 21 778 881 | 35.4 | 1 948 074 | 1 396 239 | 39.5 | 84 050 | 74 817 |
| 503 | | Lumber and other construction materials | 19 075 | 17 901 | 79 945 974 | 50 694 321 | 57.7 | 5 476 237 | 3 429 097 | 59.7 | 231 148 | 184 604 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 8 098 | 7 245 | 45 877 452 | 26 465 072 | 73.4 | 2 812 377 | 1 674 364 | 68.0 | 119 796 | 91 656 |
| 5039 | | Construction materials, n.e.c. | 10 977 | 10 656 | 34 068 522 | 24 229 249 | 40.6 | 2 663 860 | 1 754 733 | 51.8 | 111 352 | 92 948 |
| 5032 | 5032 | Brick, stone, and related construction materials | 3 880 | 3 399 | 9 094 056 | 6 193 730 | 46.8 | 800 220 | 445 763 | 79.5 | 33 252 | 24 268 |
| 5033 | 5033 | Roofing, siding, and insulation materials | 2 684 | 2 439 | 12 901 164 | 8 457 920 | 52.5 | 767 498 | 498 106 | 54.1 | 30 208 | 24 426 |
| 5039 | 5039 | Construction materials, n.e.c. | 4 413 | 4 818 | 12 073 302 | 9 577 599 | 26.1 | 1 096 142 | 810 864 | 35.2 | 47 892 | 44 254 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 8 902 | 7 584 | 40 964 862 | 26 980 115 | 51.8 | 2 311 675 | 1 645 643 | 40.5 | 97 203 | 85 163 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 922 | 4 050 | 15 359 403 | 10 242 368 | 50.0 | 957 216 | 654 260 | 46.3 | 45 625 | 38 159 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 424 | 2 054 | 8 539 768 | 5 371 259 | 59.0 | 508 197 | 319 448 | 59.1 | 23 455 | 18 847 |
| 5043 | 5043 | Photographic equipment and supplies | 1 556 | 1 480 | 17 065 691 | 11 366 488 | 50.1 | 846 262 | 671 935 | 25.9 | 28 123 | 28 157 |
| 505 | | Metals and minerals, except petroleum | 11 093 | 10 618 | 114 527 759 | 102 689 732 | 11.5 | 4 038 472 | 3 359 091 | 20.2 | 142 775 | 147 470 |
| 5051 | 5051 | Metals service centers and offices | 10 281 | 9 676 | 101 143 329 | 87 763 993 | 15.2 | 3 854 364 | 3 155 896 | 22.1 | 137 009 | 139 796 |
| 5052 | 5052 | Coal and other minerals and ores | 812 | 942 | 13 384 430 | 14 925 739 | -10.3 | 184 108 | 203 195 | -9.4 | 5 766 | 7 674 |
| 506 | | Electrical goods | 35 339 | 30 356 | (D) | 120 061 617 | (D) | (D) | 7 461 894 | (D) | (D) | 357 107 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 17 575 | 15 412 | (D) | 53 955 513 | (D) | (D) | 3 689 617 | (D) | (D) | 177 986 |
| 5063 | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 15 045 | (NA) | 59 389 004 | (NA) | (NA) | 4 299 106 | (NA) | (NA) | 167 809 | (NA) |
| 5065 pt. | | Electronic parts and equipment, n.e.c. | 700 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| 5084 pt. | | Industrial machinery and equipment | 1 830 | (NA) | 6 553 094 | (NA) | (NA) | 577 493 | (NA) | (NA) | 19 718 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets | 3 740 | 3 779 | 42 706 744 | 25 741 394 | 65.9 | 1 663 072 | 1 183 153 | 40.6 | 62 722 | 60 882 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 14 024 | 11 165 | (D) | 40 364 710 | (D) | (D) | 2 589 124 | (D) | (D) | 118 239 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 23 097 | 21 605 | 57 126 205 | 43 529 070 | 31.2 | 5 610 044 | 4 050 919 | 38.5 | 234 664 | 216 596 |
| 5072 | 5072 | Hardware | 7 552 | 6 788 | 20 054 409 | 14 693 193 | 36.5 | 2 110 947 | 1 516 044 | 39.2 | 90 160 | 83 478 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 8 931 | 8 820 | 23 245 669 | 17 364 128 | 33.9 | 2 086 038 | 1 501 329 | 38.9 | 89 872 | 82 459 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 5 101 | 4 398 | 11 142 557 | 8 966 160 | 24.3 | 1 109 809 | 752 364 | 47.5 | 42 414 | 36 732 |
| 5078 | 5078 | Refrigeration equipment and supplies | 1 513 | 1 599 | 2 683 570 | 2 505 589 | 7.1 | 303 250 | 281 182 | 7.8 | 12 218 | 13 927 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|----------------------|----------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade—Con. | | | | | | | | | | |
| 50 | | Durable goods—Con. | | | | | | | | | | |
| 508 | | Machinery, equipment, and supplies | 114 426 | 103 355 | 336 976 311 | 263 309 246 | 28.0 | 35 612 476 | 24 804 182 | 43.6 | 1 352 554 | 1 192 023 |
| 5081 | | Commercial machines and equipment | 29 932 | 20 867 | 121 932 663 | 64 486 832 | 89.1 | 14 870 313 | 8 014 367 | 85.5 | 508 157 | 334 661 |
| 5084 | 5044 | Office equipment | 11 524 | (NA) | 27 762 495 | (NA) | (NA) | 4 766 181 | (NA) | (NA) | 188 982 | (NA) |
| 5045 | | Computers and computer peripheral equipment and software | 12 821 | (NA) | 84 515 408 | (NA) | (NA) | 8 889 622 | (NA) | (NA) | 266 018 | (NA) |
| 5046 | | Commercial equipment, n.e.c. | 5 587 | 5 140 | 9 654 760 | 7 429 912 | 29.9 | 1 214 510 | 802 531 | 51.3 | 53 157 | 44 317 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 4 983 | 5 000 | 23 971 035 | 19 278 381 | 24.3 | 2 208 579 | 1 813 216 | 21.8 | 79 720 | 85 293 |
| 5083 | 5083 | Farm and garden machinery and equipment | 11 782 | 14 425 | 24 172 320 | 27 514 596 | -12.2 | 1 958 846 | 2 116 239 | -7.4 | 103 468 | 133 148 |
| 5084 pt. | | Industrial machinery and equipment | 28 474 | 26 754 | 64 893 190 | 68 629 777 | -5.5 | 6 678 001 | 5 595 158 | 19.4 | 248 643 | 260 487 |
| 5085 | 5085 | Industrial supplies | 14 780 | 14 825 | 41 754 325 | 39 799 892 | 4.9 | 3 562 026 | 3 036 811 | 17.3 | 144 872 | 151 067 |
| 5086 | | Professional equipment and supplies | 12 760 | 10 927 | 36 150 903 | 25 545 286 | 41.5 | 4 011 283 | 2 548 188 | 57.4 | 162 036 | 133 281 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 7 747 | 5 906 | 25 243 256 | 17 674 314 | 42.8 | 2 598 617 | 1 539 954 | 68.7 | 96 848 | 72 186 |
| | 5048 | Ophthalmic goods | 1 899 | 2 015 | 4 026 347 | 2 932 149 | 37.3 | 591 877 | 426 071 | 38.9 | 30 134 | 28 618 |
| | 5049 | Professional equipment and supplies, n.e.c. | 3 114 | 3 006 | 6 881 300 | 4 938 823 | 39.3 | 820 789 | 582 163 | 41.0 | 35 054 | 32 477 |
| 5087 | 5087 | Service establishment equipment and supplies.... | 8 467 | 7 426 | 9 442 098 | 6 950 803 | 35.8 | 1 330 119 | 915 874 | 45.2 | 69 217 | 57 441 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 3 248 | 3 131 | 14 659 777 | 11 103 679 | 32.0 | 993 309 | 764 329 | 30.0 | 36 441 | 36 645 |
| 509 | | Miscellaneous durable goods | 23 365 | 21 666 | 75 505 547 | 53 889 239 | 40.1 | 3 777 490 | 2 726 136 | 38.6 | 183 654 | 170 799 |
| 5093 | 5093 | Scrap and waste materials | 8 716 | 8 403 | 18 904 281 | 12 260 267 | 54.2 | 1 624 080 | 1 212 145 | 34.0 | 85 762 | 83 708 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 6 927 | 5 466 | 38 581 607 | 26 568 533 | 45.2 | 1 092 975 | 678 677 | 61.0 | 47 062 | 35 137 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 7 722 | 7 797 | 18 019 659 | 15 060 439 | 19.6 | 1 060 435 | 835 314 | 27.0 | 50 830 | 51 954 |
| 51 | | Nondurable goods | 173 873 | 167 785 | 1 265 205 267 | 1 116 682 662 | 13.3 | 50 904 851 | 37 840 676 | 34.5 | 2 290 386 | 2 072 032 |
| 511 | | Paper and paper products | 16 808 | 14 518 | 83 172 571 | 53 493 178 | 55.5 | 5 202 265 | 3 586 411 | 45.1 | 227 676 | 186 567 |
| 5111 | 5111 | Printing and writing paper | 2 074 | 2 009 | 28 530 636 | 16 983 444 | 68.0 | 1 100 143 | 756 033 | 45.5 | 35 900 | 31 514 |
| 5112 | 5112 | Stationery and office supplies | 9 778 | 8 036 | 20 614 249 | 13 412 205 | 53.7 | 2 303 593 | 1 598 500 | 44.1 | 124 634 | 97 684 |
| 5113 | 5113 | Industrial and personal service paper | 4 956 | 4 473 | 34 027 686 | 23 097 529 | 47.3 | 1 798 529 | 1 231 878 | 46.0 | 67 142 | 57 369 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries .. | 4 912 | 4 005 | 64 280 053 | 33 986 827 | 89.1 | 2 967 802 | 1 975 096 | 50.3 | 133 102 | 105 689 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 912 | 4 005 | 64 280 053 | 33 986 827 | 89.1 | 2 967 802 | 1 975 096 | 50.3 | 133 102 | 105 689 |
| 513 | | Apparel, piece goods, and notions | 16 935 | 15 041 | 81 476 076 | 55 896 880 | 45.8 | 4 661 302 | 2 897 067 | 60.9 | 180 791 | 144 163 |
| 5133 | 5131 pt. | Piece goods | 4 447 | 4 254 | 23 230 369 | 19 465 518 | 19.3 | 1 203 939 | 834 806 | 44.2 | 41 586 | 37 276 |
| 5134 | 5131 pt. | Notions and other dry goods | 1 249 | 1 365 | 2 437 468 | 2 542 106 | -4.1 | 221 007 | 205 672 | 7.5 | 11 194 | 12 016 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 3 311 | 2 977 | 18 234 991 | 12 424 948 | 46.8 | 939 406 | 607 923 | 54.5 | 38 773 | 31 074 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 6 234 | 4 942 | 26 280 179 | 14 582 495 | 80.2 | 1 708 615 | 891 287 | 91.7 | 71 059 | 48 402 |
| 5139 | 5139 | Footwear | 1 694 | 1 503 | 11 293 069 | 6 881 613 | 64.1 | 588 335 | 357 379 | 64.6 | 18 179 | 15 395 |
| 514 | | Groceries and related products | 42 075 | 40 391 | 380 944 746 | 288 658 633 | 32.0 | 16 729 023 | 12 268 896 | 36.4 | 762 513 | 673 765 |
| 5141 | 5141 | Groceries, general line | 4 368 | 4 267 | 93 215 227 | 70 573 655 | 32.1 | 3 702 461 | 2 774 728 | 33.4 | 157 191 | 137 695 |
| 5142 | 5142 | Packaged frozen foods | 2 835 | 2 676 | 33 263 572 | 22 828 771 | 47.0 | 1 281 077 | 872 295 | 46.9 | 56 199 | 46 997 |
| 5143 | 5143 | Dairy products, except dried or canned | 3 743 | 3 912 | 26 926 555 | 22 939 285 | 17.4 | 1 097 089 | 850 729 | 29.0 | 48 038 | 45 701 |
| 5144 | 5144 | Poultry and poultry products | 1 372 | 1 630 | 8 553 717 | 8 752 473 | -2.3 | 405 466 | 374 279 | 8.3 | 23 850 | 27 280 |
| 5145 | 5145 | Confectionery | 2 818 | 2 595 | 13 952 013 | 10 876 794 | 28.3 | 828 599 | 648 733 | 27.7 | 39 271 | 34 448 |
| 5146 | 5146 | Fish and seafoods | 2 745 | 2 174 | 9 386 525 | 5 706 059 | 64.5 | 473 366 | 276 104 | 71.4 | 27 233 | 19 096 |
| 5147 | 5147 | Meats and meat products | 4 779 | 5 088 | 47 386 788 | 38 585 104 | 22.8 | 1 642 035 | 1 492 801 | 10.0 | 78 973 | 82 181 |
| 5148 | 5148 | Fresh fruits and vegetables | 5 838 | 5 929 | 30 449 744 | 24 153 738 | 26.1 | 1 810 636 | 1 355 161 | 33.6 | 98 870 | 94 270 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 13 577 | 12 120 | 117 810 605 | 84 442 754 | 39.5 | 5 488 294 | 3 624 066 | 51.4 | 232 888 | 186 097 |
| 515 | | Farm-product raw materials | 12 577 | 14 413 | 117 606 177 | 153 419 003 | -23.4 | 1 847 084 | 1 838 913 | .4 | 116 726 | 136 235 |
| 5152 | 5159 pt. | Cotton | 351 | 436 | 6 019 210 | 6 660 007 | -9.6 | 74 217 | 68 412 | 8.5 | 3 095 | 3 611 |
| 5153 | 5153 | Grain and field beans | 8 155 | 9 118 | 73 511 501 | 110 525 683 | -33.5 | 1 273 030 | 1 280 867 | -6 | 63 272 | 74 189 |
| 5154 | 5154 | Livestock | 2 592 | 3 157 | 26 725 817 | 26 089 234 | 2.4 | 237 610 | 239 943 | -1.0 | 34 510 | 39 954 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 1 479 | 1 702 | 11 349 649 | 10 144 079 | 11.9 | 262 227 | 249 691 | 5.0 | 15 849 | 18 481 |
| 516 | | Chemicals and allied products | 12 705 | 11 201 | 94 619 646 | 76 102 901 | 24.3 | 3 846 819 | 2 902 107 | 32.6 | 131 442 | 124 322 |
| 5161 | | Chemicals and allied products | 12 705 | 11 201 | 94 619 646 | 76 102 901 | 24.3 | 3 846 819 | 2 902 107 | 32.6 | 131 442 | 124 322 |
| | 5162 | Plastics materials and basic forms and shapes | 2 744 | 2 060 | 20 307 488 | 12 469 345 | 62.9 | 788 377 | 472 105 | 67.0 | 28 453 | 20 883 |
| | 5169 | Chemicals and allied products, n.e.c. | 9 961 | 9 141 | 74 312 158 | 63 633 556 | 16.8 | 3 058 442 | 2 430 002 | 25.9 | 102 989 | 103 439 |
| 517 | | Petroleum and petroleum products | 16 726 | 20 302 | 234 873 742 | 296 995 191 | -20.9 | 3 657 717 | 3 432 832 | 6.6 | 175 188 | 187 737 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 12 353 | 14 015 | 139 655 203 | 163 769 235 | -14.7 | 2 689 318 | 2 233 019 | 20.4 | 135 923 | 131 057 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 4 373 | 6 287 | 95 218 539 | 133 225 956 | -28.5 | 968 399 | 1 199 813 | -19.3 | 39 265 | 56 680 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 5 835 | 6 666 | 49 432 601 | 42 122 149 | 17.4 | 3 849 424 | 3 090 739 | 24.5 | 145 810 | 141 286 |
| 5181 | 5181 | Beer and ale | 3 934 | 4 708 | 24 287 968 | 20 821 635 | 16.6 | 2 314 721 | 1 857 776 | 24.6 | 90 091 | 87 548 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 1 901 | 1 958 | 25 144 633 | 21 300 514 | 18.0 | 1 534 703 | 1 232 963 | 24.5 | 55 719 | 53 738 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|----------------------|----------------------|--------------------------------------|--------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade—Con. | | | | | | | | | | |
| 51 | | Nondurable goods—Con. | | | | | | | | | | |
| 519 | | Miscellaneous nondurable goods | 45 300 | 41 248 | 158 799 655 | 116 008 100 | 36.9 | 8 143 415 | 5 848 615 | 39.2 | 417 138 | 372 268 |
| 5191 | 5191 | Farm supplies | 18 321 | 18 927 | 40 774 428 | 40 896 297 | -3 | 2 371 074 | 2 165 082 | 9.5 | 131 146 | 142 975 |
| 5194 | 5194 | Tobacco and tobacco products | 1 813 | 1 940 | 25 465 012 | 15 598 071 | 63.3 | 784 932 | 546 374 | 43.7 | 42 672 | 35 281 |
| 5198 | 5198 | Paints, varnishes and supplies | 3 657 | 3 604 | 6 701 813 | 5 157 003 | 30.0 | 660 277 | 491 179 | 34.4 | 30 780 | 28 276 |
| 5199 | | Nondurable goods, n.e.c. | 21 509 | 16 777 | 85 858 402 | 54 356 729 | 58.0 | 4 327 132 | 2 645 980 | 63.5 | 212 540 | 165 736 |
| | 5099 pt. | Durable goods, n.e.c. | 1 626 | (NA) | 19 249 402 | (NA) | (NA) | 315 363 | (NA) | (NA) | 13 142 | (NA) |
| | 5192 | Books, periodicals, and newspapers | 3 935 | 3 320 | 14 695 572 | 11 046 219 | 33.0 | 1 367 906 | 891 774 | 53.4 | 64 837 | 54 584 |
| | 5193 | Flowers, nursery stock, and florists' supplies .. | 3 573 | 2 763 | 4 985 539 | 3 108 132 | 60.4 | 660 517 | 377 138 | 75.1 | 39 042 | 28 307 |
| | 5199 | Nondurable goods, n.e.c. | 12 375 | (NA) | 46 927 889 | (NA) | (NA) | 1 983 346 | (NA) | (NA) | 95 519 | (NA) |
| | | Merchant wholesalers | 388 125 | 353 092 | 1 477 131 560 | 1 159 333 813 | 27.4 | 100 209 709 | 69 938 033 | 43.3 | 4 460 639 | 3 917 958 |
| 50 | | Durable goods | 245 676 | 218 519 | 724 630 464 | 476 818 459 | 52.0 | 62 228 864 | 41 817 347 | 48.8 | 2 883 850 | 2 303 951 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 40 069 | 37 932 | 155 176 382 | 91 394 201 | 69.8 | 8 173 284 | 6 208 104 | 31.7 | 407 543 | 375 065 |
| 5012 | 5012 | Automobiles and other motor vehicles | 6 205 | 5 781 | 103 129 312 | 51 311 253 | 101.0 | 2 340 063 | 1 672 590 | 39.9 | 96 993 | 87 148 |
| 5013 | | Automotive parts and supplies | 30 459 | 28 938 | (D) | 33 521 294 | (D) | (D) | 3 964 122 | (D) | (D) | 254 763 |
| | 5013 | Motor vehicle supplies and new parts | 27 243 | 26 881 | 41 465 507 | 32 622 759 | 27.1 | 4 728 534 | 3 805 775 | 24.2 | 252 893 | 242 585 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | 2 057 | (D) | 898 535 | (D) | (D) | 158 347 | (D) | (D) | 12 178 |
| 5014 | 5014 | Tires and tubes | 3 405 | 3 213 | (D) | 6 561 654 | (D) | (D) | 571 392 | (D) | (D) | 33 154 |
| 502 | | Furniture and home furnishings | 11 390 | 9 898 | 26 938 881 | 17 662 534 | 52.5 | 3 019 621 | 1 887 516 | 60.0 | 131 509 | 105 688 |
| 5021 | 5021 | Furniture | 5 219 | 4 196 | 11 861 308 | 6 447 277 | 84.0 | 1 459 335 | 783 294 | 86.3 | 61 314 | 43 705 |
| 5023 | 5023 | Home furnishings | 6 171 | 5 702 | 15 077 573 | 11 215 257 | 34.4 | 1 560 286 | 1 104 222 | 41.3 | 70 195 | 61 983 |
| 503 | | Lumber and other construction materials | 16 133 | 14 794 | 58 375 165 | 33 117 858 | 76.3 | 4 788 285 | 2 825 298 | 69.5 | 205 695 | 156 940 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 7 038 | 6 304 | 37 242 749 | 20 486 811 | 81.8 | 2 536 962 | 1 478 944 | 71.5 | 109 365 | 82 303 |
| 5039 | | Construction materials, n.e.c. | 9 095 | 8 490 | 21 132 416 | 12 631 047 | 67.3 | 2 251 323 | 1 346 354 | 67.2 | 96 330 | 74 637 |
| | 5032 | Brick, stone, and related construction materials | 3 135 | 2 760 | 5 361 392 | 3 076 953 | 74.2 | 656 330 | 351 840 | 86.5 | 28 308 | 20 189 |
| | 5033 | Roofing, siding, and insulation materials | 2 234 | 1 849 | 8 092 484 | 4 498 244 | 79.9 | 651 186 | 379 295 | 71.7 | 26 338 | 19 273 |
| | 5039 | Construction materials, n.e.c. | 3 726 | 3 881 | 7 678 540 | 5 055 850 | 51.9 | 943 807 | 615 219 | 53.4 | 41 684 | 35 175 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 7 412 | 6 250 | 20 443 977 | 13 652 806 | 49.7 | 1 673 562 | 1 124 448 | 48.8 | 79 108 | 66 433 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 027 | 3 305 | 9 394 352 | 6 038 923 | 55.6 | 774 373 | 514 251 | 50.6 | 40 108 | 32 377 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 095 | 1 755 | 5 447 533 | 3 278 743 | 66.1 | 444 929 | 276 317 | 61.0 | 21 628 | 17 060 |
| 5043 | 5043 | Photographic equipment and supplies | 1 290 | 1 190 | 5 602 092 | 4 335 140 | 29.2 | 454 260 | 333 880 | 36.1 | 17 372 | 16 996 |
| 505 | | Metals and minerals, except petroleum | 8 682 | 7 747 | 64 498 396 | 49 008 653 | 31.6 | 3 405 369 | 2 610 577 | 30.4 | 122 710 | 120 427 |
| 5051 | 5051 | Metals service centers and offices | 8 119 | 7 119 | 59 928 441 | 42 966 665 | 39.5 | 3 296 825 | 2 483 657 | 32.7 | 118 933 | 115 325 |
| 5052 | 5052 | Coal and other minerals and ores | 563 | 628 | 4 569 955 | 6 041 988 | -24.4 | 108 544 | 126 920 | -14.5 | 3 777 | 5 102 |
| 506 | | Electrical goods | 25 856 | 21 464 | 93 697 149 | 55 837 245 | 67.8 | 8 134 508 | 4 941 138 | 64.6 | 324 730 | 259 326 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 13 050 | 10 969 | 36 187 402 | 24 502 272 | 47.7 | 3 780 375 | 2 447 532 | 54.5 | 154 630 | 129 183 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 11 397 | (NA) | 32 225 855 | (NA) | (NA) | 3 291 579 | (NA) | (NA) | 135 900 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 581 | (NA) | 1 959 539 | (NA) | (NA) | 208 263 | (NA) | (NA) | 8 235 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 1 072 | (NA) | 2 001 915 | (NA) | (NA) | 280 533 | (NA) | (NA) | 10 495 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets.... | 2 932 | 2 928 | 25 988 613 | 15 242 110 | 70.5 | 1 287 495 | 852 514 | 51.0 | 51 004 | 46 705 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 9 874 | 7 567 | 31 521 134 | 16 092 863 | 95.9 | 3 066 638 | 1 641 092 | 86.9 | 119 096 | 83 438 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 19 737 | 18 061 | 41 386 239 | 29 254 570 | 41.5 | 4 793 793 | 3 412 289 | 40.5 | 208 475 | 189 569 |
| 5072 | 5072 | Hardware | 6 449 | 5 587 | 14 450 135 | 10 600 811 | 36.3 | 1 826 901 | 1 322 103 | 38.2 | 81 080 | 74 811 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 7 757 | 7 589 | 16 999 820 | 11 890 289 | 43.0 | 1 858 480 | 1 328 014 | 39.9 | 82 082 | 74 700 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 4 197 | 3 477 | 7 872 866 | 4 939 390 | 59.4 | 847 867 | 541 276 | 56.6 | 34 471 | 28 557 |
| 5078 | 5078 | Refrigeration equipment and supplies | 1 334 | 1 408 | 2 063 418 | 1 824 080 | 13.1 | 260 545 | 220 896 | 17.9 | 10 842 | 11 501 |
| 508 | | Machinery, equipment, and supplies | 95 410 | 83 321 | 197 099 709 | 140 896 118 | 39.9 | 24 740 840 | 16 337 512 | 51.4 | 1 031 247 | 871 989 |
| 5081 | | Commercial machines and equipment | 24 286 | 15 914 | 54 799 752 | 21 174 915 | 158.8 | 7 625 203 | 2 922 511 | 160.9 | 306 297 | 154 093 |
| | 5044 | Office equipment | 9 950 | (NA) | 17 131 555 | (NA) | (NA) | 2 935 456 | (NA) | (NA) | 133 463 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 9 422 | (NA) | 30 239 035 | (NA) | (NA) | 3 636 448 | (NA) | (NA) | 125 183 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 4 914 | 4 550 | 7 429 162 | 5 939 118 | 25.1 | 1 053 299 | 721 965 | 45.9 | 47 651 | 40 539 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 4 433 | 4 343 | 17 386 129 | 13 561 704 | 28.2 | 1 929 262 | 1 617 979 | 19.2 | 71 434 | 77 271 |
| 5083 | 5083 | Farm and garden machinery and equipment | 11 163 | 13 594 | 16 911 181 | 18 775 528 | -9.9 | 1 717 410 | 1 837 701 | -6.6 | 94 716 | 121 954 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 21 519 | 19 100 | 42 757 037 | 39 293 337 | 8.8 | 5 240 850 | 4 054 259 | 29.3 | 201 070 | 197 027 |
| 5085 | 5085 | Industrial supplies | 12 530 | 11 807 | 24 196 239 | 19 693 061 | 22.9 | 3 025 657 | 2 454 328 | 23.3 | 127 345 | 127 015 |
| 5086 | | Professional equipment and supplies | 10 870 | 9 199 | 24 270 141 | 16 648 419 | 45.8 | 3 164 523 | 1 994 030 | 58.7 | 135 125 | 110 749 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 6 488 | 4 828 | 15 432 790 | 10 403 111 | 48.3 | 1 943 488 | 1 108 799 | 75.3 | 77 057 | 55 505 |
| | 5048 | Ophthalmic goods | 1 693 | 1 798 | 3 179 841 | 2 361 795 | 34.6 | 518 274 | 379 390 | 36.6 | 26 971 | 26 219 |
| | 5049 | Professional equipment and supplies, n.e.c. | 2 689 | 2 753 | 5 657 510 | 3 883 513 | 45.7 | 702 761 | 505 841 | 38.9 | 31 097 | 29 025 |
| 5087 | 5087 | Service establishment equipment and supplies.... | 7 919 | 6 884 | 7 926 245 | 5 841 029 | 35.7 | 1 236 882 | 856 772 | 44.4 | 64 891 | 53 988 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

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| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|--------------------------------------|--------------------------------------|---|------------------|------------------|--------------------|--------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Merchant wholesalers—Con. | | | | | | | | | | |
| 50 | | Durable goods—Con. | | | | | | | | | | |
| 5083 5088 | 5083 5088 | Farm and garden machinery and equipment—Con. Transportation equipment and supplies, except motor vehicles | 2 690 | 2 480 | 8 852 985 | 5 908 125 | 49.8 | 801 053 | 599 932 | 33.5 | 30 369 | 29 892 |
| 509 | | Miscellaneous durable goods | 20 987 | 19 052 | 67 014 566 | 45 994 474 | 45.7 | 3 499 602 | 2 470 465 | 41.7 | 172 833 | 158 514 |
| 5093 5094 | 5093 5094 | Scrap and waste materials | 8 278 | 8 051 | 17 047 111 | 11 304 442 | 50.8 | 1 572 117 | 1 179 262 | 33.3 | 83 504 | 81 791 |
| | | Jewelry, watches, precious stones, and precious metals | 6 397 | 5 014 | 36 611 419 | 25 063 145 | 46.1 | 1 015 119 | 630 539 | 61.0 | 44 239 | 33 052 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 6 312 | 5 987 | 13 356 036 | 9 626 887 | 38.7 | 912 366 | 660 664 | 38.1 | 45 090 | 43 671 |
| 51 | | Nondurable goods..... | 142 449 | 134 573 | 752 501 096 | 682 515 354 | 10.3 | 37 980 845 | 28 118 686 | 35.1 | 1 776 789 | 1 614 005 |
| 511 | | Paper and paper products | 13 655 | 11 494 | 40 817 640 | 25 936 593 | 57.4 | 4 036 533 | 2 719 011 | 48.5 | 173 758 | 146 068 |
| 5111 5112 5113 | 5111 5112 5113 | Printing and writing paper | 1 686 | 1 561 | 15 047 390 | 9 301 344 | 61.8 | 930 936 | 632 958 | 47.1 | 31 140 | 26 846 |
| | | Stationery and office supplies | 8 010 | 6 423 | 11 456 888 | 7 458 763 | 53.6 | 1 709 180 | 1 162 416 | 47.0 | 86 843 | 74 106 |
| | | Industrial and personal service paper | 3 959 | 3 510 | 14 313 362 | 9 176 486 | 56.0 | 1 396 417 | 923 637 | 51.2 | 55 775 | 45 116 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries .. | 4 141 | 3 273 | 33 976 854 | 18 636 128 | 82.3 | 1 649 740 | 1 176 276 | 40.3 | 77 617 | 73 126 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 4 141 | 3 273 | 33 976 854 | 18 636 128 | 82.3 | 1 649 740 | 1 176 276 | 40.3 | 77 617 | 73 126 |
| 513 | | Apparel, piece goods, and notions | 13 393 | 11 368 | 46 571 771 | 29 844 737 | 56.0 | 3 622 191 | 2 134 338 | 69.7 | 146 059 | 112 841 |
| 5133 5134 5136 5137 | 5131 pt. 5131 pt. 5136 5137 | Piece goods | 3 636 | 3 444 | 12 181 492 | 9 180 820 | 32.7 | 916 028 | 644 805 | 42.1 | 32 989 | 30 347 |
| | | Notions and other dry goods..... | 1 041 | 1 107 | 1 448 061 | 1 486 125 | -2.6 | 179 591 | 161 505 | 11.2 | 9 146 | 9 780 |
| | | Men's and boys' clothing and furnishings | 2 614 | 2 186 | 9 386 633 | 6 153 423 | 52.5 | 714 587 | 402 302 | 77.6 | 31 769 | 22 410 |
| | | Women's, children's, and infants' clothing and accessories | 4 776 | 3 468 | 16 567 543 | 8 507 489 | 94.7 | 1 353 549 | 658 189 | 105.6 | 57 411 | 38 151 |
| 5139 | 5139 | Footwear | 1 326 | 1 163 | 6 988 042 | 4 516 880 | 54.7 | 458 436 | 267 537 | 71.4 | 14 744 | 12 153 |
| 514 | | Groceries and related products | 32 466 | 30 596 | 223 020 183 | 174 686 736 | 27.7 | 11 739 933 | 8 668 885 | 35.4 | 564 266 | 503 321 |
| 5141 5142 5143 5144 5145 | 5141 5142 5143 5144 5145 | Groceries, general line | 3 624 | 3 464 | 74 453 902 | 60 705 507 | 22.6 | 3 353 313 | 2 584 299 | 29.8 | 142 424 | 127 593 |
| | | Packaged frozen foods | 2 041 | 1 866 | 20 544 420 | 14 628 816 | 40.4 | 1 039 934 | 686 794 | 51.4 | 46 459 | 37 789 |
| | | Dairy products, except dried or canned | 2 764 | 2 819 | 15 401 866 | 12 731 332 | 21.0 | 701 379 | 499 109 | 40.5 | 31 591 | 28 275 |
| | | Poultry and poultry products | 1 216 | 1 480 | 6 808 732 | 7 552 985 | -9.9 | 357 985 | 345 053 | 3.7 | 21 163 | 25 422 |
| | | Confectionery | 2 001 | 1 798 | 4 554 225 | 3 293 213 | 38.3 | 349 942 | 274 562 | 27.5 | 20 512 | 18 542 |
| 5146 5147 5148 5149 | 5146 5147 5148 5149 | Fish and seafoods | 2 582 | 2 026 | 8 498 993 | 5 057 927 | 68.0 | 448 511 | 258 823 | 73.3 | 26 221 | 18 246 |
| | | Meats and meat products | 4 212 | 4 473 | 30 429 415 | 26 547 873 | 14.6 | 1 352 366 | 1 235 154 | 9.5 | 66 409 | 70 017 |
| | | Fresh fruits and vegetables | 4 945 | 5 008 | 23 608 130 | 18 486 561 | 27.7 | 1 590 529 | 1 197 543 | 32.8 | 89 882 | 86 475 |
| | | Groceries and related products, n.e.c. | 9 081 | 7 662 | 38 720 500 | 25 682 522 | 50.8 | 2 545 974 | 1 587 548 | 80.4 | 119 605 | 90 962 |
| 515 | | Farm-product raw materials | 10 755 | 11 981 | 91 385 896 | 121 932 147 | -25.1 | 1 636 171 | 1 595 579 | 2.5 | 86 141 | 99 345 |
| 5152 5153 5154 5159 | 5159 pt. 5153 5154 5159 pt. | Cotton | 286 | 343 | 5 098 083 | 5 260 446 | -3.1 | 69 865 | 62 516 | 11.8 | 2 855 | 3 293 |
| | | Grain and field beans | 7 997 | 8 835 | 68 258 000 | 102 123 470 | -33.2 | 1 249 014 | 1 246 220 | .2 | 62 480 | 72 534 |
| | | Livestock | 1 383 | 1 625 | 9 697 116 | 8 431 716 | 15.0 | 100 903 | 102 077 | -1.2 | 9 441 | 11 113 |
| | | Farm-product raw materials, n.e.c. | 1 089 | 1 178 | 8 332 697 | 6 116 515 | 36.2 | 216 389 | 184 766 | 17.1 | 11 365 | 12 405 |
| 516 | | Chemicals and allied products | 9 233 | 8 039 | 26 460 464 | 19 462 050 | 36.0 | 2 183 275 | 1 634 994 | 33.5 | 83 046 | 77 299 |
| 5161 5162 5169 | 5162 5169 | Chemicals and allied products | 9 233 | 8 039 | 26 460 464 | 19 462 050 | 36.0 | 2 183 275 | 1 634 994 | 33.5 | 83 046 | 77 299 |
| | | Plastics materials and basic forms and shapes | 2 003 | 1 393 | 6 823 245 | 3 294 413 | 107.1 | 524 216 | 261 278 | 100.6 | 20 756 | 13 309 |
| | | Chemicals and allied products, n.e.c. | 7 230 | 6 646 | 19 637 219 | 16 167 637 | 21.5 | 1 659 059 | 1 373 718 | 20.8 | 62 290 | 63 990 |
| 517 | | Petroleum and petroleum products | 14 101 | 15 941 | 124 898 723 | 167 069 426 | -25.3 | 2 850 878 | 2 551 390 | 11.7 | 148 773 | 151 242 |
| 5171 5172 | 5171 5172 | Petroleum bulk stations and terminals | 10 400 | 10 644 | 62 953 879 | 69 032 873 | -8.8 | 2 072 336 | 1 558 992 | 32.9 | 114 667 | 101 410 |
| | | Petroleum and petroleum products wholesalers, except bulk stations and terminals..... | 3 701 | 5 297 | 61 944 844 | 98 036 553 | -36.8 | 778 542 | 992 398 | -21.6 | 34 106 | 49 832 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 5 470 | 6 279 | 41 587 463 | 36 455 795 | 14.1 | 3 583 204 | 2 882 472 | 24.3 | 137 878 | 133 668 |
| 5181 5182 | 5181 5182 | Beer and ale | 3 860 | 4 598 | 23 396 742 | 19 879 122 | 17.7 | 2 230 839 | 1 768 059 | 26.2 | 87 217 | 83 751 |
| | | Wine and distilled alcoholic beverages | 1 610 | 1 681 | 18 190 721 | 16 576 673 | 9.7 | 1 352 365 | 1 114 413 | 21.4 | 50 661 | 49 917 |
| 519 | | Miscellaneous nondurable goods | 39 235 | 35 602 | 123 782 102 | 88 491 742 | 39.9 | 6 678 920 | 4 755 741 | 40.4 | 359 251 | 317 095 |
| 5191 5194 5198 | 5191 5194 5198 | Farm supplies | 16 989 | 17 389 | 31 020 275 | 31 149 096 | -4 | 2 082 253 | 1 820 475 | 14.4 | 119 652 | 125 355 |
| | | Tobacco and tobacco products | 1 758 | 1 870 | 19 572 206 | 12 650 411 | 54.7 | 685 539 | 460 749 | 48.8 | 38 362 | 31 455 |
| | | Paints, varnishes and supplies | 2 209 | 2 113 | 3 153 508 | 2 189 086 | 44.1 | 418 011 | 279 729 | 49.4 | 20 607 | 17 150 |
| 5199 | 5099 pt. | Nondurable goods, n.e.c. | 18 279 | 14 230 | 70 036 113 | 42 503 149 | 64.8 | 3 493 117 | 2 194 788 | 59.2 | 180 630 | 143 135 |
| | | Durable goods, n.e.c. | 1 406 | (NA) | 18 293 968 | (NA) | (NA) | 292 104 | (NA) | (NA) | 12 180 | (NA) |
| | | Books, periodicals, and newspapers | 3 014 | 2 571 | 8 085 615 | 6 086 451 | 32.8 | 904 136 | 631 084 | 43.3 | 47 806 | 41 677 |
| | | Flowers, nursery stock, and florists' supplies .. | 3 359 | 2 612 | 4 381 890 | 2 783 121 | 57.4 | 607 763 | 355 751 | 70.8 | 36 881 | 27 329 |
| | | Nondurable goods, n.e.c. | 10 500 | (NA) | 39 274 640 | (NA) | (NA) | 1 689 114 | (NA) | (NA) | 83 763 | (NA) |

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| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Manufacturers' sales branches and sales offices | 36 310 | 40 931 | 783 124 396 | 626 986 078 | 24.9 | 26 477 715 | 20 490 548 | 29.2 | 875 018 | 830 991 |
| 50 | | Durable goods | 20 418 | 23 316 | 420 205 945 | 320 745 138 | 31.0 | 16 313 775 | 12 788 071 | 27.6 | 491 170 | 493 522 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 1 557 | 1 769 | 150 202 045 | 87 247 526 | 72.2 | 1 154 945 | 1 104 584 | 4.6 | 40 509 | 44 939 |
| 5012 | 5012 | Automobiles and other motor vehicles | 495 | 566 | 132 500 112 | 74 786 829 | 77.2 | 421 783 | 426 836 | -1.2 | 13 153 | 16 400 |
| 5013 | | Automotive parts and supplies | 778 | 770 | 12 437 195 | 7 281 950 | 70.8 | 566 383 | 472 487 | 19.9 | 22 050 | 20 727 |
| | 5013 | Motor vehicle supplies and new parts..... | 778 | 770 | 12 437 195 | 7 281 950 | 70.8 | 566 383 | 472 487 | 19.9 | 22 050 | 20 727 |
| | 5015 pt. | Motor vehicle parts, used..... | - | - | - | - | - | - | - | - | - | - |
| 5014 | 5014 | Tires and tubes | 284 | 433 | 5 264 738 | 5 178 747 | 1.7 | 166 779 | 205 261 | -18.8 | 5 306 | 7 812 |
| 502 | | Furniture and home furnishings | 742 | 937 | 13 314 356 | 9 003 005 | 47.9 | 388 293 | 299 926 | 29.5 | 13 353 | 12 773 |
| 5021 | 5021 | Furniture..... | 292 | 376 | 2 897 860 | 1 391 592 | 108.2 | 110 828 | 94 047 | 17.8 | 3 348 | 3 842 |
| 5023 | 5023 | Home furnishings..... | 450 | 561 | 10 416 496 | 7 611 413 | 36.9 | 277 465 | 205 879 | 34.8 | 10 005 | 8 931 |
| 503 | | Lumber and other construction materials | 1 717 | 1 966 | 17 043 589 | 14 627 824 | 16.5 | 552 659 | 510 958 | 8.2 | 20 778 | 23 484 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 478 | 458 | 5 752 021 | 4 237 255 | 35.7 | 203 199 | 150 137 | 35.3 | 8 107 | 7 261 |
| 5039 | | Construction materials, n.e.c. | 1 239 | 1 508 | 11 291 568 | 10 390 569 | 8.7 | 349 460 | 360 821 | -3.2 | 12 671 | 16 223 |
| | 5032 | Brick, stone, and related construction materials | 612 | 515 | 3 471 554 | 2 914 642 | 19.1 | 131 428 | 84 537 | 55.5 | 4 459 | 3 633 |
| | 5033 | Roofing, siding, and insulation materials..... | 289 | 435 | 4 222 604 | 3 592 498 | 17.5 | 98 258 | 104 818 | -6.3 | 3 242 | 4 654 |
| | 5039 | Construction materials, n.e.c. | 338 | 558 | 3 597 410 | 3 883 429 | -7.4 | 119 774 | 171 466 | -30.2 | 4 970 | 7 936 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 298 | 355 | 14 367 124 | 9 224 086 | 55.8 | 467 899 | 405 641 | 15.3 | 13 296 | 14 543 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 112 | 135 | 1 637 926 | 1 502 913 | 9.0 | 65 027 | 61 028 | 6.6 | 2 276 | 3 040 |
| 5042 | 5092 | Toys and hobby goods and supplies..... | 26 | 30 | 1 533 404 | 884 458 | 73.4 | 21 711 | 13 327 | 62.9 | 674 | 658 |
| 5043 | 5043 | Photographic equipment and supplies..... | 160 | 190 | 11 195 794 | 6 836 715 | 63.8 | 381 161 | 331 286 | 15.1 | 10 346 | 10 845 |
| 505 | | Metals and minerals, except petroleum | 1 093 | 1 544 | 41 501 362 | 45 526 330 | -8.9 | 472 398 | 604 352 | -21.8 | 15 259 | 22 069 |
| 5051 | 5051 | Metals service centers and offices | 1 032 | 1 471 | 35 144 829 | 39 860 698 | -11.8 | 428 547 | 562 712 | -23.9 | 14 048 | 20 554 |
| 5052 | 5052 | Coal and other minerals and ores | 61 | 73 | 6 356 533 | 5 665 632 | 12.2 | 43 851 | 41 640 | 5.3 | 1 211 | 1 515 |
| 506 | | Electrical goods | 3 771 | 3 742 | 55 888 137 | 42 066 956 | 32.9 | 3 005 278 | 1 843 565 | 63.0 | 87 245 | 71 483 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 1 970 | 2 327 | 21 519 463 | 22 038 068 | -2.4 | 933 631 | 974 975 | -4.3 | 28 712 | 37 575 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 1 488 | (NA) | 17 433 041 | (NA) | (NA) | 658 673 | (NA) | (NA) | 20 289 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 53 | (NA) | 391 756 | (NA) | (NA) | 21 694 | (NA) | (NA) | 703 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 429 | (NA) | 3 694 666 | (NA) | (NA) | 253 264 | (NA) | (NA) | 7 720 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets.... | 311 | 390 | 11 627 233 | 7 094 028 | 63.9 | 269 979 | 263 675 | 2.4 | 9 034 | 11 724 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 1 490 | 1 025 | 22 741 441 | 12 934 860 | 75.8 | 1 801 668 | 604 915 | 197.8 | 49 499 | 22 184 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 947 | 1 092 | 7 224 713 | 7 557 199 | -4.4 | 451 856 | 360 043 | 25.5 | 14 555 | 15 845 |
| 5072 | 5072 | Hardware | 399 | 451 | 2 718 507 | 1 607 741 | 69.1 | 192 375 | 116 414 | 65.3 | 6 115 | 5 630 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 198 | 260 | 2 576 670 | 2 971 801 | -13.3 | 78 524 | 72 493 | 8.3 | 2 755 | 3 212 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 285 | 283 | 1 646 189 | 2 517 910 | -34.6 | 153 392 | 118 635 | 29.3 | 4 823 | 4 864 |
| 5078 | 5078 | Refrigeration equipment and supplies | 65 | 98 | 283 347 | 459 747 | -38.4 | 27 565 | 52 501 | -47.5 | 862 | 2 139 |
| 508 | | Machinery, equipment, and supplies | 10 115 | 11 679 | 117 467 482 | 102 572 968 | 14.5 | 9 719 077 | 7 553 398 | 28.7 | 282 687 | 283 681 |
| 5081 | | Commercial machines and equipment | 4 156 | 3 912 | 63 017 663 | 40 824 029 | 54.4 | 7 026 353 | 4 982 838 | 41.0 | 194 183 | 175 903 |
| | 5044 | Office equipment | 1 133 | (NA) | 9 597 403 | (NA) | (NA) | 1 770 409 | (NA) | (NA) | 53 172 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 2 871 | (NA) | 52 451 330 | (NA) | (NA) | 5 154 751 | (NA) | (NA) | 137 717 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 152 | 164 | 968 930 | 420 470 | 130.4 | 101 193 | 40 355 | 150.8 | 3 294 | 2 018 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 348 | 445 | 6 068 904 | 5 280 460 | 14.9 | 255 726 | 174 215 | 46.8 | 7 428 | 7 065 |
| 5083 | 5083 | Farm and garden machinery and equipment | 329 | 463 | 6 408 101 | 7 946 006 | -19.4 | 211 724 | 248 874 | -14.9 | 7 254 | 9 468 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 2 952 | 3 863 | 13 049 093 | 20 180 315 | -35.3 | 960 253 | 1 116 613 | -14.0 | 32 022 | 47 295 |
| 5085 | 5085 | Industrial supplies | 1 190 | 1 703 | 14 821 256 | 16 940 296 | -12.5 | 384 881 | 421 237 | -8.6 | 12 339 | 17 881 |
| 5086 | | Professional equipment and supplies | 775 | 851 | 9 581 462 | 7 286 825 | 31.5 | 692 443 | 467 607 | 48.1 | 22 318 | 19 261 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 530 | 546 | 8 236 835 | 6 164 224 | 33.6 | 543 395 | 368 983 | 47.3 | 16 783 | 14 459 |
| | 5048 | Ophthalmic goods | 85 | 121 | 604 992 | 407 498 | 48.5 | 60 004 | 40 822 | 47.0 | 2 624 | 2 172 |
| | 5049 | Professional equipment and supplies, n.e.c. | 160 | 184 | 739 635 | 715 103 | 3.4 | 89 044 | 57 802 | 54.1 | 2 911 | 2 630 |
| 5087 | 5087 | Service establishment equipment and supplies.... | 227 | 234 | 710 731 | 521 091 | 36.4 | 56 493 | 33 888 | 66.7 | 2 754 | 2 244 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 138 | 208 | 3 810 272 | 3 593 946 | 6.0 | 131 204 | 108 126 | 21.3 | 4 389 | 4 564 |
| 509 | | Miscellaneous durable goods | 178 | 232 | 3 197 137 | 2 919 244 | 9.5 | 101 370 | 105 604 | -4.0 | 3 488 | 4 705 |
| 5093 | 5093 | Scrap and waste materials | - | - | - | - | - | - | - | - | - | - |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals..... | 75 | 67 | 839 841 | 634 692 | 32.3 | 40 499 | 21 074 | 92.2 | 1 327 | 694 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 103 | 165 | 2 357 296 | 2 284 552 | 3.2 | 60 871 | 84 530 | -28.0 | 2 161 | 4 011 |

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|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | |
| 51 | | Nondurable goods..... | 15 892 | 17 615 | 362 918 451 | 306 240 940 | 18.5 | 10 163 940 | 7 702 477 | 32.0 | 383 848 | 337 469 |
| 511 | | Paper and paper products | 1 877 | 1 924 | 36 404 999 | 24 271 455 | 50.0 | 1 004 335 | 761 329 | 31.9 | 48 714 | 36 390 |
| 5111 | 5111 | Printing and writing paper | 242 | 292 | 11 456 522 | 7 088 863 | 61.6 | 141 605 | 110 234 | 28.5 | 4 097 | 4 148 |
| 5112 | 5112 | Stationery and office supplies | 1 253 | 1 173 | 8 205 036 | 4 962 698 | 65.3 | 542 621 | 392 797 | 38.1 | 35 725 | 21 743 |
| 5113 | 5113 | Industrial and personal service paper | 382 | 459 | 16 743 441 | 12 219 894 | 37.0 | 320 109 | 258 298 | 23.9 | 8 892 | 10 499 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries .. | 455 | 462 | 27 726 760 | 13 928 904 | 99.1 | 1 250 579 | 756 738 | 65.3 | 52 948 | 30 550 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 455 | 462 | 27 726 760 | 13 928 904 | 99.1 | 1 250 579 | 756 738 | 65.3 | 52 948 | 30 550 |
| 513 | | Apparel, piece goods, and notions | 812 | 949 | 22 461 192 | 16 032 987 | 40.1 | 699 985 | 522 476 | 34.0 | 22 800 | 21 953 |
| 5133 | 5131 pt. | Piece goods | 247 | 239 | 7 794 150 | 7 378 959 | 5.6 | 216 880 | 133 494 | 62.5 | 6 524 | 4 909 |
| 5134 | 5131 pt. | Notions and other dry goods | 80 | 117 | 510 119 | 602 703 | -15.4 | 22 844 | 28 829 | -20.8 | 898 | 1 494 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 188 | 222 | 6 615 681 | 3 736 041 | 77.1 | 168 825 | 150 424 | 12.2 | 5 133 | 6 603 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 249 | 321 | 5 637 984 | 3 037 648 | 85.6 | 221 654 | 152 660 | 45.2 | 8 190 | 6 771 |
| 5139 | 5139 | Footwear | 48 | 50 | 1 903 258 | 1 277 636 | 49.0 | 69 782 | 57 069 | 22.3 | 2 055 | 2 176 |
| 514 | | Groceries and related products | 4 746 | 4 840 | 89 219 309 | 63 926 438 | 39.6 | 3 627 664 | 2 655 713 | 36.6 | 142 118 | 123 040 |
| 5141 | 5141 | Groceries, general line | - | - | - | - | - | - | - | - | - | - |
| 5142 | 5142 | Packaged frozen foods | 192 | 285 | 3 099 234 | 2 349 160 | 31.9 | 76 827 | 84 017 | -8.6 | 3 150 | 4 177 |
| 5143 | 5143 | Dairy products, except dried or canned | 740 | 858 | 9 670 354 | 8 990 512 | 7.6 | 356 137 | 328 122 | 8.5 | 14 789 | 16 226 |
| 5144 | 5144 | Poultry and poultry products | 57 | 65 | 1 001 216 | 649 485 | 54.2 | 34 423 | 21 567 | 59.6 | 2 168 | 1 454 |
| 5145 | 5145 | Confectionery | 468 | 454 | 6 845 696 | 5 764 035 | 18.8 | 415 477 | 328 963 | 26.3 | 16 029 | 13 486 |
| 5146 | 5146 | Fish and seafoods | 15 | 13 | 102 062 | 107 129 | -4.7 | 4 601 | 3 863 | 19.1 | 221 | 303 |
| 5147 | 5147 | Meats and meat products | 280 | 355 | 12 923 116 | 9 349 047 | 38.2 | 242 409 | 230 514 | 5.2 | 10 663 | 10 847 |
| 5148 | 5148 | Fresh fruits and vegetables | - | - | - | - | - | - | - | - | - | - |
| 5149 | 5149 | Groceries and related products, n.e.c. | 2 994 | 2 810 | 55 577 631 | 36 717 070 | 51.4 | 2 497 790 | 1 658 667 | 50.6 | 95 098 | 76 547 |
| 515 | | Farm-product raw materials | - | - | - | - | - | - | - | - | - | - |
| 5152 | 5159 pt. | Cotton | - | - | - | - | - | - | - | - | - | - |
| 5153 | 5153 | Grain and field beans | - | - | - | - | - | - | - | - | - | - |
| 5154 | 5154 | Livestock | - | - | - | - | - | - | - | - | - | - |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - | - | - |
| 516 | | Chemicals and allied products | 2 344 | 2 207 | 63 842 534 | 53 872 545 | 18.5 | 1 513 474 | 1 174 481 | 28.9 | 43 986 | 43 544 |
| 5161 | | Chemicals and allied products | 2 344 | 2 207 | 63 842 534 | 53 872 545 | 18.5 | 1 513 474 | 1 174 481 | 28.9 | 43 986 | 43 544 |
| | 5162 | Plastics materials and basic forms and shapes | 343 | 391 | 11 642 920 | 8 149 560 | 42.9 | 213 449 | 182 486 | 17.0 | 6 348 | 6 579 |
| | 5169 | Chemicals and allied products, n.e.c. | 2 001 | 1 816 | 52 199 614 | 45 722 985 | 14.2 | 1 300 025 | 991 995 | 31.1 | 37 638 | 36 965 |
| 517 | | Petroleum and petroleum products | 2 219 | 3 619 | 92 692 085 | 109 581 598 | -15.4 | 717 666 | 776 219 | -7.6 | 23 275 | 31 726 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 1 781 | 2 905 | 75 218 701 | 92 314 739 | -18.5 | 585 975 | 624 021 | -6.1 | 19 227 | 26 219 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 438 | 714 | 17 473 384 | 17 266 859 | 1.2 | 131 691 | 152 198 | -13.5 | 4 048 | 5 507 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 167 | 195 | 6 657 502 | 4 707 880 | 41.4 | 233 341 | 177 298 | 31.6 | 6 640 | 6 234 |
| 5181 | 5181 | Beer and ale | 30 | 49 | 825 181 | 773 145 | 6.7 | 78 299 | 77 048 | 1.6 | 2 576 | 3 202 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 137 | 146 | 5 832 321 | 3 934 735 | 48.2 | 155 042 | 100 250 | 54.7 | 4 064 | 3 032 |
| 519 | | Miscellaneous nondurable goods | 3 272 | 3 419 | 23 914 070 | 19 919 133 | 20.1 | 1 116 896 | 878 223 | 27.2 | 43 367 | 44 032 |
| 5191 | 5191 | Farm supplies | 1 106 | 1 285 | 8 078 761 | 8 627 208 | -6.4 | 258 399 | 319 802 | -19.2 | 10 418 | 16 564 |
| 5194 | 5194 | Tobacco and tobacco products | 32 | 33 | 5 857 376 | 2 833 191 | 106.7 | 98 219 | 82 162 | 19.5 | 4 237 | 3 599 |
| 5198 | 5198 | Paints, varnishes and supplies | 1 252 | 1 319 | 2 874 683 | 2 463 422 | 16.7 | 219 475 | 194 236 | 13.0 | 9 328 | 10 384 |
| 5199 | | Nondurable goods, n.e.c. | 882 | 782 | 7 103 250 | 5 995 312 | 18.5 | 540 803 | 282 023 | 91.8 | 19 384 | 13 485 |
| | 5099 pt. | Durable goods, n.e.c. | - | (NA) | - | (NA) | (NA) | - | (NA) | (NA) | - | (NA) |
| | 5192 | Books, periodicals, and newspapers | 633 | 553 | 4 493 840 | 3 810 370 | 17.9 | 373 234 | 214 887 | 73.7 | 12 894 | 10 123 |
| | 5193 | Flowers, nursery stock, and florists' supplies .. | 16 | 16 | 66 105 | 57 047 | 15.9 | 13 610 | 7 093 | 91.9 | 454 | 267 |
| | 5199 | Nondurable goods, n.e.c. | 233 | (NA) | 2 543 305 | (NA) | (NA) | 153 959 | (NA) | (NA) | 6 036 | (NA) |
| | | Agents, brokers, and commission merchants | 42 245 | 41 120 | 263 432 421 | 211 574 889 | 24.5 | 6 465 844 | 4 782 137 | 35.2 | 258 120 | 235 933 |
| 50 | | Durable goods | 26 713 | 25 523 | 113 646 701 | 83 648 521 | 35.9 | 3 705 778 | 2 762 624 | 34.1 | 128 371 | 115 375 |
| 501 | | Motor vehicles and automotive parts and supplies .. | 1 363 | 1 448 | (D) | 8 965 568 | (D) | (D) | 211 837 | (D) | (D) | 12 978 |
| 5012 | 5012 | Automobiles and other motor vehicles | 425 | 338 | 11 303 739 | 4 034 862 | 180.2 | 148 629 | 70 810 | 109.9 | 14 302 | 7 650 |
| 5013 | | Automotive parts and supplies | 881 | 1 061 | 8 553 055 | 4 706 938 | 81.7 | 183 092 | 137 066 | 33.6 | 4 619 | 5 094 |
| | 5013 | Motor vehicle supplies and new parts | 881 | 1 061 | 8 553 055 | 4 706 938 | 81.7 | 183 092 | 137 066 | 33.6 | 4 619 | 5 094 |
| | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - | - | - |
| 5014 | 5014 | Tires and tubes | 57 | 49 | (D) | 223 768 | (D) | (D) | 3 961 | (D) | (D) | 234 |
| 502 | | Furniture and homefurnishings | 2 389 | 2 289 | 7 869 263 | 5 785 944 | 36.0 | 244 432 | 179 113 | 36.5 | 8 183 | 7 643 |
| 5021 | 5021 | Furniture | 1 308 | 1 191 | 3 870 683 | 2 833 733 | 36.6 | 134 109 | 92 975 | 44.2 | 4 333 | 3 740 |
| 5023 | 5023 | Homefurnishings | 1 081 | 1 098 | 3 998 580 | 2 952 211 | 35.4 | 110 323 | 86 138 | 28.1 | 3 850 | 3 903 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Agents, brokers, and commission merchants—Con. | | | | | | | | | | |
| 50 | | Durable goods—Con. | | | | | | | | | | |
| 503 | | Lumber and other construction materials | 1 225 | 1 141 | 4 527 220 | 2 948 639 | 53.5 | 135 293 | 92 841 | 45.7 | 4 675 | 4 180 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 582 | 483 | 2 882 682 | 1 741 006 | 65.6 | 72 216 | 45 283 | 59.5 | 2 324 | 2 092 |
| 5039 | | Construction materials, n.e.c. | 643 | 658 | 1 644 538 | 1 207 633 | 36.2 | 63 077 | 47 558 | 32.6 | 2 351 | 2 088 |
| | 5032 | Brick, stone, and related construction materials | 133 | 124 | 261 110 | 202 135 | 29.2 | 12 462 | 9 386 | 32.8 | 485 | 446 |
| | 5033 | Roofing, siding, and insulation materials | 161 | 155 | 586 076 | 367 178 | 59.6 | 18 054 | 13 993 | 29.0 | 628 | 499 |
| | 5039 | Construction materials, n.e.c. | 349 | 379 | 797 352 | 638 320 | 24.9 | 32 561 | 24 179 | 34.7 | 1 238 | 1 143 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 1 192 | 979 | 6 153 761 | 4 103 223 | 50.0 | 170 214 | 115 554 | 47.3 | 4 799 | 4 187 |
| 5041 | 5091 | Sporting and recreational goods and supplies ... | 783 | 610 | 4 327 125 | 2 700 532 | 60.2 | 117 816 | 78 981 | 49.2 | 3 241 | 2 742 |
| 5042 | 5092 | Toys and hobby goods and supplies | 303 | 269 | 1 558 831 | 1 208 058 | 29.0 | 41 557 | 29 804 | 39.4 | 1 153 | 1 129 |
| 5043 | 5043 | Photographic equipment and supplies | 106 | 100 | 267 805 | 194 633 | 37.6 | 10 841 | 6 769 | 60.2 | 405 | 316 |
| 505 | | Metals and minerals, except petroleum | 1 318 | 1 327 | 8 528 001 | 8 154 749 | 4.6 | 160 705 | 144 162 | 11.5 | 4 806 | 4 974 |
| 5051 | 5051 | Metals service centers and offices | 1 130 | 1 086 | 6 070 059 | 4 936 630 | 23.0 | 128 992 | 109 527 | 17.8 | 4 028 | 3 917 |
| 5052 | 5052 | Coal and other minerals and ores | 188 | 241 | 2 457 942 | 3 218 119 | -23.6 | 31 713 | 34 635 | -8.4 | 778 | 1 057 |
| 506 | | Electrical goods | 5 712 | 5 150 | (D) | 22 157 416 | (D) | (D) | 677 191 | (D) | (D) | 26 298 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 2 555 | 2 116 | (D) | 7 415 173 | (D) | (D) | 267 110 | (D) | (D) | 11 228 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 2 160 | (NA) | 9 730 108 | (NA) | (NA) | 348 854 | (NA) | (NA) | 11 620 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 66 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 329 | (NA) | 856 513 | (NA) | (NA) | 43 696 | (NA) | (NA) | 1 503 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets ... | 497 | 461 | 5 090 898 | 3 405 256 | 49.5 | 105 598 | 66 964 | 57.7 | 2 684 | 2 453 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 2 660 | 2 573 | (D) | 11 336 987 | (D) | (D) | 343 117 | (D) | (D) | 12 617 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 2 413 | 2 452 | 8 515 253 | 6 717 301 | 26.8 | 364 395 | 278 587 | 30.8 | 11 634 | 11 182 |
| 5072 | 5072 | Hardware | 704 | 750 | 2 885 767 | 2 484 641 | 16.1 | 91 671 | 77 527 | 18.2 | 2 965 | 3 037 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 976 | 971 | 3 669 179 | 2 502 038 | 46.6 | 149 034 | 100 822 | 47.8 | 5 035 | 4 547 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 619 | 638 | 1 623 502 | 1 508 860 | 7.6 | 108 550 | 92 453 | 17.4 | 3 120 | 3 311 |
| 5078 | 5078 | Refrigeration equipment and supplies | 114 | 93 | 336 805 | 221 762 | 51.9 | 15 140 | 7 785 | 94.5 | 514 | 287 |
| 508 | | Machinery, equipment, and supplies | 8 901 | 8 355 | 22 409 120 | 19 840 160 | 12.9 | 1 152 559 | 913 272 | 26.2 | 38 620 | 36 353 |
| 5081 | | Commercial machines and equipment | 1 490 | 1 041 | 4 115 248 | 2 487 888 | 65.4 | 218 757 | 109 018 | 100.7 | 7 677 | 4 665 |
| | 5044 | Office equipment | 441 | (NA) | 1 033 537 | (NA) | (NA) | 60 316 | (NA) | (NA) | 2 347 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 528 | (NA) | 1 825 043 | (NA) | (NA) | 98 423 | (NA) | (NA) | 3 118 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 521 | 426 | 1 256 668 | 1 070 324 | 17.4 | 60 018 | 40 211 | 49.3 | 2 212 | 1 760 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 202 | 212 | 516 002 | 436 217 | 18.3 | 23 591 | 21 022 | 12.2 | 858 | 957 |
| 5083 | 5083 | Farm and garden machinery and equipment | 290 | 368 | 853 038 | 793 062 | 7.6 | 29 712 | 29 664 | .2 | 1 498 | 1 726 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 4 003 | 3 791 | 9 087 060 | 9 156 125 | -8 | 476 898 | 424 286 | 12.4 | 15 551 | 16 165 |
| 5085 | 5085 | Industrial supplies | 1 060 | 1 315 | 2 736 830 | 3 166 535 | -13.6 | 151 488 | 161 246 | -6.1 | 5 188 | 6 171 |
| 5086 | | Professional equipment and supplies | 1 115 | 877 | 2 299 300 | 1 610 042 | 42.8 | 154 317 | 86 551 | 78.3 | 4 593 | 3 271 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 729 | 532 | 1 573 631 | 1 106 979 | 42.2 | 111 734 | 62 172 | 79.7 | 3 008 | 2 222 |
| | 5048 | Ophthalmic goods | 121 | 96 | 241 514 | 162 856 | 48.3 | 13 599 | 5 859 | 132.1 | 539 | 227 |
| | 5049 | Professional equipment and supplies, n.e.c. | 265 | 249 | 484 155 | 340 207 | 42.3 | 28 984 | 18 520 | 56.5 | 1 046 | 822 |
| 5087 | 5087 | Service establishment equipment and supplies ... | 321 | 308 | 805 122 | 588 683 | 36.8 | 36 744 | 25 214 | 45.7 | 1 572 | 1 209 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 420 | 443 | 1 996 520 | 1 601 608 | 24.7 | 61 052 | 56 271 | 8.5 | 1 683 | 2 189 |
| 509 | | Miscellaneous durable goods | 2 200 | 2 382 | 5 293 844 | 4 975 521 | 6.4 | 176 518 | 150 067 | 17.6 | 7 333 | 7 580 |
| 5093 | 5093 | Scrap and waste materials | 438 | 352 | 1 857 170 | 955 825 | 94.3 | 51 963 | 32 883 | 58.0 | 2 258 | 1 917 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 455 | 385 | 1 130 347 | 870 696 | 29.8 | 37 357 | 27 064 | 38.0 | 1 496 | 1 391 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 1 307 | 1 645 | 2 306 327 | 3 149 000 | -26.8 | 87 198 | 90 120 | -3.3 | 3 579 | 4 272 |
| 51 | | Nondurable goods | 15 532 | 15 597 | 149 785 720 | 127 926 368 | 17.1 | 2 760 066 | 2 019 513 | 36.7 | 129 749 | 120 558 |
| 511 | | Paper and paper products | 1 276 | 1 100 | 5 949 932 | 3 285 130 | 81.1 | 161 397 | 106 071 | 52.2 | 5 204 | 4 109 |
| 5111 | 5111 | Printing and writing paper | 146 | 156 | 2 026 724 | 593 237 | 241.6 | 27 602 | 12 841 | 115.0 | 663 | 520 |
| 5112 | 5112 | Stationery and office supplies | 515 | 440 | 952 325 | 990 744 | -3.9 | 51 792 | 43 287 | 19.6 | 2 066 | 1 835 |
| 5113 | 5113 | Industrial and personal service paper | 615 | 504 | 2 970 883 | 1 701 149 | 74.6 | 82 003 | 49 943 | 64.2 | 2 475 | 1 754 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries ... | 316 | 270 | 2 576 439 | 1 421 795 | 81.2 | 67 483 | 42 082 | 60.4 | 2 537 | 2 013 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 316 | 270 | 2 576 439 | 1 421 795 | 81.2 | 67 483 | 42 082 | 60.4 | 2 537 | 2 013 |
| 513 | | Apparel, piece goods, and notions | 2 730 | 2 724 | 12 443 113 | 10 018 956 | 24.2 | 339 126 | 240 253 | 41.2 | 11 932 | 9 369 |
| 5133 | 5131 pt. | Piece goods | 564 | 571 | 3 254 727 | 2 905 739 | 12.0 | 71 031 | 56 507 | 25.7 | 2 073 | 2 020 |
| 5134 | 5131 pt. | Notions and other dry goods | 128 | 141 | 479 288 | 453 278 | 5.7 | 18 572 | 15 338 | 21.1 | 1 150 | 742 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 509 | 569 | 2 232 677 | 2 535 484 | -12.0 | 55 994 | 55 197 | 1.4 | 1 871 | 2 061 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 1 209 | 1 153 | 4 074 652 | 3 037 358 | 34.2 | 133 412 | 80 438 | 65.9 | 5 458 | 3 480 |
| 5139 | 5139 | Footwear | 320 | 290 | 2 401 769 | 1 087 097 | 120.9 | 60 117 | 32 773 | 83.4 | 1 380 | 1 066 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the United States: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Agents, brokers, and commission merchants—Con. | | | | | | | | | | |
| 51 | | Nondurable goods—Con. | | | | | | | | | | |
| 514 | | Groceries and related products | 4 863 | 4 955 | 68 705 254 | 50 045 459 | 37.3 | 1 361 426 | 944 298 | 44.2 | 56 129 | 47 404 |
| 5141 | 5141 | Groceries, general line | 744 | 803 | 18 761 325 | 9 868 148 | 90.1 | 349 148 | 190 429 | 83.3 | 14 767 | 10 102 |
| 5142 | 5142 | Packaged frozen foods | 602 | 525 | 9 619 918 | 5 650 795 | 70.2 | 164 316 | 101 484 | 61.9 | 6 590 | 5 031 |
| 5143 | 5143 | Dairy products, except dried or canned | 239 | 235 | 1 854 335 | 1 217 441 | 52.3 | 39 573 | 23 498 | 68.4 | 1 658 | 1 200 |
| 5144 | 5144 | Poultry and poultry products | 99 | 85 | 743 769 | 550 003 | 35.2 | 13 058 | 7 659 | 70.5 | 519 | 404 |
| 5145 | 5145 | Confectionery | 349 | 343 | 2 552 092 | 1 819 546 | 40.3 | 63 180 | 45 208 | 39.8 | 2 730 | 2 420 |
| 5146 | 5146 | Fish and seafoods | 148 | 135 | 785 470 | 541 003 | 45.2 | 20 254 | 13 418 | 50.9 | 791 | 547 |
| 5147 | 5147 | Meats and meat products | 287 | 260 | 4 034 257 | 2 688 184 | 50.1 | 47 260 | 27 133 | 74.2 | 1 901 | 1 317 |
| 5148 | 5148 | Fresh fruits and vegetables | 893 | 921 | 6 841 614 | 5 667 177 | 20.7 | 220 107 | 157 618 | 39.6 | 8 988 | 7 795 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 1 502 | 1 648 | 23 512 474 | 22 043 162 | 6.7 | 444 530 | 377 851 | 17.6 | 18 185 | 18 588 |
| 515 | | Farm-product raw materials | 1 822 | 2 432 | 26 220 281 | 31 486 856 | -16.7 | 210 913 | 243 334 | -13.3 | 30 585 | 36 890 |
| 5152 | 5159 pt. | Cotton | 65 | 93 | 921 127 | 1 399 561 | -34.2 | 4 352 | 5 896 | -26.2 | 240 | 318 |
| 5153 | 5153 | Grain and field beans | 158 | 283 | 5 253 501 | 8 402 213 | -37.5 | 24 016 | 34 647 | -30.7 | 792 | 1 655 |
| 5154 | 5154 | Livestock | 1 209 | 1 532 | 17 028 701 | 17 657 518 | -3.6 | 136 707 | 137 866 | -.9 | 25 069 | 28 841 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 390 | 524 | 3 016 952 | 4 027 564 | -25.1 | 45 838 | 64 925 | -29.4 | 4 484 | 6 076 |
| 516 | | Chemicals and allied products | 1 128 | 955 | 4 316 648 | 2 768 306 | 55.9 | 150 070 | 92 632 | 62.0 | 4 410 | 3 479 |
| 5161 | | Chemicals and allied products | 1 128 | 955 | 4 316 648 | 2 768 306 | 55.9 | 150 070 | 92 632 | 62.0 | 4 410 | 3 479 |
| | 5162 | Plastics materials and basic forms and shapes | 398 | 279 | 1 841 323 | 1 025 372 | 79.6 | 50 712 | 28 341 | 78.9 | 1 349 | 995 |
| | 5169 | Chemicals and allied products, n.e.c. | 730 | 679 | 2 475 325 | 1 742 934 | 42.0 | 99 358 | 64 291 | 54.5 | 3 061 | 2 484 |
| 517 | | Petroleum and petroleum products | 406 | 742 | 17 282 934 | 20 344 167 | -15.1 | 89 173 | 105 223 | -15.3 | 3 140 | 4 769 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 172 | 466 | 1 482 623 | 2 421 623 | -38.8 | 31 007 | 50 006 | -38.0 | 2 029 | 3 428 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 234 | 276 | 15 800 311 | 17 922 544 | -11.9 | 58 166 | 55 217 | 5.3 | 1 111 | 1 341 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 198 | 192 | 1 187 636 | 958 474 | 23.9 | 32 879 | 30 969 | 6.2 | 1 292 | 1 384 |
| 5181 | 5181 | Beer and ale | 44 | 61 | 66 045 | 169 368 | -61.0 | 5 583 | 12 669 | -55.9 | 298 | 595 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 154 | 131 | 1 121 591 | 789 106 | 42.1 | 27 296 | 18 300 | 49.2 | 994 | 789 |
| 519 | | Miscellaneous nondurable goods | 2 793 | 2 227 | 11 103 483 | 7 597 225 | 46.2 | 347 599 | 214 651 | 61.9 | 14 520 | 11 141 |
| 5191 | 5191 | Farm supplies | 226 | 253 | 1 675 392 | 1 119 993 | 49.6 | 30 422 | 24 805 | 22.6 | 1 076 | 1 056 |
| 5194 | 5194 | Tobacco and tobacco products | 23 | 37 | 35 430 | 114 469 | -69.1 | 1 174 | 3 463 | -66.1 | 73 | 227 |
| 5198 | 5198 | Paints, varnishes and supplies | 196 | 172 | 673 622 | 504 495 | 33.5 | 22 791 | 17 214 | 32.4 | 845 | 742 |
| 5199 | | Nondurable goods, n.e.c. | 2 348 | 1 765 | 8 719 039 | 5 858 268 | 48.8 | 293 212 | 169 169 | 73.3 | 12 526 | 9 116 |
| | 5099 pt. | Durable goods, n.e.c. | 220 | (NA) | 955 434 | (NA) | (NA) | 23 259 | (NA) | (NA) | 962 | (NA) |
| | 5192 | Books, periodicals, and newspapers | 288 | 196 | 2 116 117 | 1 149 398 | 84.1 | 90 536 | 45 803 | 97.7 | 4 137 | 2 784 |
| | 5193 | Flowers, nursery stock, and florists' supplies .. | 198 | 135 | 537 544 | 267 964 | 100.6 | 39 144 | 14 294 | 173.8 | 1 707 | 711 |
| | 5199 | Nondurable goods, n.e.c. | 1 642 | (NA) | 5 109 944 | (NA) | (NA) | 140 273 | (NA) | (NA) | 5 720 | (NA) |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the United States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business and type of operation | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---------------------|--|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| | | Wholesale trade | 466 680 | 2 523 688 377 | 133 153 268 | 31 982 132 | 5 593 777 | 280 585 224 | 153 182 180 | 164 995 714 |
| 5013 | | Automotive parts and supplies | 32 118 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5013 | Motor vehicle parts and supplies | 28 902 | 62 455 757 | 5 478 009 | 1 313 497 | 279 562 | 10 628 656 | 8 547 094 | 8 970 558 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5039 | | Construction materials, n.e.c. | 10 977 | 34 068 522 | 2 663 860 | 614 040 | 111 352 | 5 669 405 | 2 101 119 | 2 287 254 |
| | 5032 | Brick, stone, and related construction materials | 3 880 | 9 094 056 | 800 220 | 180 618 | 33 252 | 1 838 175 | 630 265 | 686 135 |
| | 5033 | Roofing, siding, and insulation materials | 2 684 | 12 901 164 | 767 498 | 180 732 | 30 208 | 1 640 744 | 761 199 | 841 066 |
| | 5039 | Construction materials, n.e.c. | 4 413 | 12 073 302 | 1 096 142 | 252 690 | 47 892 | 2 190 486 | 709 655 | 760 053 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 922 | 15 359 403 | 957 216 | 222 127 | 45 625 | 2 289 922 | 1 640 977 | 1 873 973 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 424 | 8 539 768 | 508 197 | 120 717 | 23 455 | 1 393 608 | 726 706 | 882 877 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 17 575 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction equipment | 15 045 | 59 389 004 | 4 299 106 | 1 045 064 | 167 809 | 8 179 572 | 4 285 764 | 4 675 774 |
| | 5065 pt. | Electrical parts and equipment, n.e.c. | 700 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5084 pt. | Industrial machinery and equipment | 1 830 | 6 553 094 | 577 493 | 139 704 | 19 718 | 1 036 598 | 269 296 | 308 024 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 14 024 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business and type of operation | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|-----------------------------------|---------------------|--|--------------------------------------|----------------------|--------------------------------|--|---|------------------------------------|---|---|
| Wholesale trade—Con. | | | | | | | | | | |
| 5081 | 5044 | Commercial machines and equipment | 29 932 | 121 932 663 | 14 870 313 | 3 627 336 | 508 157 | 27 858 585 | 6 969 717 | 7 705 910 |
| | 5045 | Office equipment | 11 524 | 27 762 495 | 4 766 181 | 1 140 869 | 188 982 | 8 335 971 | 2 385 600 | 2 458 630 |
| | 5046 | Computers and computer peripheral equipment and software | 12 821 | 84 515 408 | 8 889 622 | 2 197 271 | 266 018 | 17 199 321 | 3 773 521 | 4 399 146 |
| | | Commercial equipment, n.e.c. | 5 587 | 9 654 760 | 1 214 510 | 289 196 | 53 157 | 2 323 293 | 810 596 | 848 134 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 28 474 | 64 893 190 | 6 678 001 | 1 618 997 | 248 643 | 12 937 605 | 6 959 529 | 7 264 656 |
| 5086 | | Professional equipment and supplies | 12 760 | 36 150 903 | 4 011 283 | 968 342 | 162 036 | 8 077 198 | 3 438 555 | 3 610 346 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 7 747 | 25 243 256 | 2 598 617 | 628 841 | 96 848 | 5 111 401 | 2 236 047 | 2 364 023 |
| | 5048 | Ophthalmic goods | 1 899 | 4 026 347 | 591 877 | 139 370 | 30 134 | 1 290 178 | 520 579 | 538 926 |
| | 5049 | Professional equipment and supplies, n.e.c. | 3 114 | 6 881 300 | 820 789 | 200 131 | 35 054 | 1 675 619 | 681 929 | 707 397 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 7 722 | 18 019 659 | 1 060 435 | 247 957 | 50 830 | 2 571 351 | 1 242 701 | 1 396 183 |
| 5133 | 5131 pt. | Piece goods | 4 447 | 23 230 369 | 1 203 939 | 286 395 | 41 586 | 2 590 354 | 1 538 349 | 1 709 635 |
| 5134 | 5131 pt. | Notions and other dry goods | 1 249 | 2 437 468 | 221 007 | 52 728 | 11 194 | 468 002 | 184 945 | 199 069 |
| 5152 | 5159 pt. | Cotton | 351 | 6 019 210 | 74 217 | 16 716 | 3 095 | 220 725 | 895 650 | 1 240 843 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 1 479 | 11 349 649 | 262 227 | 67 433 | 15 849 | 645 364 | 712 371 | 745 188 |
| 5161 | | Chemicals and allied products | 12 705 | 94 619 646 | 3 846 819 | 939 897 | 131 442 | 8 533 970 | 2 997 329 | 3 217 987 |
| | 5162 | Plastics materials and basic forms and shapes | 2 744 | 20 307 488 | 788 377 | 188 808 | 28 453 | 1 693 346 | 623 709 | 692 795 |
| | 5169 | Chemicals and allied products, n.e.c. | 9 961 | 74 312 158 | 3 058 442 | 751 089 | 102 989 | 6 840 624 | 2 373 620 | 2 525 192 |
| 5199 | | Nondurable goods, n.e.c. | 21 509 | 85 858 402 | 4 327 132 | 1 034 250 | 212 540 | 9 290 903 | 3 974 731 | 4 466 624 |
| | 5099 pt. | Durable goods, n.e.c. | 1 626 | 19 249 402 | 315 363 | 77 197 | 13 142 | 659 000 | 421 800 | 503 104 |
| | 5192 | Books, periodicals, and newspapers | 3 935 | 14 695 572 | 1 367 906 | 335 653 | 64 837 | 2 794 257 | 830 468 | 896 206 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 3 573 | 4 985 539 | 660 517 | 150 012 | 39 042 | 1 385 645 | 403 758 | 445 530 |
| | 5199 | Nondurable goods, n.e.c. | 12 375 | 46 927 889 | 1 983 346 | 471 388 | 95 519 | 4 452 001 | 2 318 705 | 2 621 784 |
| Merchant Wholesalers | | | 388 125 | 1 477 131 560 | 100 209 709 | 23 812 304 | 4 460 639 | 213 608 422 | 129 785 459 | 140 985 969 |
| 5013 | | Automotive parts and supplies | 30 459 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5013 | Motor vehicle parts and supplies | 27 243 | 41 465 507 | 4 728 534 | 1 124 382 | 252 893 | 9 163 686 | 7 261 718 | 7 619 737 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5039 | | Construction materials, n.e.c. | 9 095 | 21 132 416 | 2 251 323 | 512 083 | 96 330 | 4 707 466 | 1 696 183 | 1 860 797 |
| | 5032 | Brick, stone, and related construction materials | 3 135 | 5 361 392 | 656 330 | 144 701 | 28 308 | 1 466 164 | 465 293 | 518 392 |
| | 5033 | Roofing, siding, and insulation materials | 2 234 | 8 092 484 | 651 186 | 151 112 | 26 338 | 1 361 352 | 629 298 | 696 262 |
| | 5039 | Construction materials, n.e.c. | 3 726 | 7 678 540 | 943 807 | 216 270 | 41 684 | 1 879 950 | 601 992 | 646 143 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 027 | 9 394 352 | 774 373 | 179 340 | 40 108 | 1 891 071 | 1 515 754 | 1 746 574 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 095 | 5 447 533 | 444 929 | 104 010 | 21 628 | 1 265 979 | 700 656 | 849 139 |
| 5083 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 13 050 | 36 187 402 | 3 780 375 | 914 716 | 154 630 | 7 212 938 | 4 415 459 | 4 793 561 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction equipment | 11 397 | 32 225 855 | 3 291 579 | 797 659 | 135 900 | 6 262 098 | 3 876 769 | 4 216 134 |
| | 5065 pt. | Electrical parts and equipment, n.e.c. | 581 | 1 959 632 | 208 263 | 52 172 | 8 235 | 439 831 | 314 305 | 312 733 |
| | 5084 pt. | Industrial machinery and equipment | 1 072 | 2 001 915 | 280 533 | 64 885 | 10 495 | 511 009 | 224 385 | 264 694 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 9 874 | 31 521 134 | 3 066 638 | 742 885 | 119 096 | 6 320 976 | 3 418 799 | 3 752 917 |
| 5081 | | Commercial machines and equipment | 24 286 | 54 799 752 | 7 625 203 | 1 826 141 | 306 297 | 15 291 332 | 4 886 932 | 5 728 257 |
| | 5044 | Office equipment | 9 950 | 17 131 555 | 2 935 456 | 703 193 | 133 463 | 5 490 863 | 1 692 393 | 1 940 149 |
| | 5045 | Computers and computer peripheral equipment and software | 9 422 | 30 239 035 | 3 636 448 | 875 541 | 125 181 | 7 782 711 | 2 459 539 | 2 993 894 |
| | 5046 | Commercial equipment, n.e.c. | 4 914 | 7 429 162 | 1 053 299 | 247 407 | 47 651 | 2 017 758 | 735 000 | 794 214 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 21 519 | 42 757 037 | 5 240 850 | 1 259 211 | 201 070 | 10 125 153 | 5 954 355 | 6 268 855 |
| 5086 | | Professional equipment and supplies | 10 870 | 24 270 141 | 3 164 523 | 759 294 | 135 125 | 6 361 067 | 2 735 704 | 2 870 326 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 6 488 | 15 432 790 | 1 943 488 | 467 269 | 77 057 | 3 784 766 | 1 667 298 | 1 778 654 |
| | 5048 | Ophthalmic goods | 1 693 | 3 179 841 | 518 274 | 122 913 | 26 971 | 1 140 466 | 444 296 | 448 809 |
| | 5049 | Professional equipment and supplies, n.e.c. | 2 689 | 5 657 510 | 702 761 | 169 112 | 31 097 | 1 435 835 | 624 110 | 642 863 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 6 312 | 13 356 036 | 912 366 | 213 646 | 45 090 | 2 181 977 | 1 078 439 | 1 189 230 |
| 5133 | 5131 pt. | Piece goods | 3 636 | 12 181 492 | 916 028 | 218 595 | 32 989 | 2 049 206 | 1 373 207 | 1 522 284 |
| 5134 | 5131 pt. | Notions and other dry goods | 1 041 | 1 448 061 | 179 591 | 42 268 | 9 146 | 371 149 | 147 172 | 164 423 |
| 5152 | 5159 pt. | Cotton | 286 | 5 098 083 | 69 865 | 15 608 | 2 855 | 211 023 | 894 957 | 1 239 754 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 1 089 | 8 332 697 | 216 389 | 54 005 | 11 365 | 539 748 | 709 106 | 742 102 |
| 5161 | | Chemicals and allied products | 9 233 | 26 460 464 | 2 183 275 | 518 567 | 83 046 | 4 776 574 | 1 988 211 | 2 164 975 |
| | 5162 | Plastics materials and basic forms and shapes | 2 003 | 6 823 245 | 524 216 | 123 117 | 20 756 | 1 119 147 | 523 630 | 583 830 |
| | 5169 | Chemicals and allied products, n.e.c. | 7 230 | 19 637 219 | 1 659 059 | 395 450 | 62 290 | 3 657 427 | 1 464 581 | 1 581 145 |
| 5199 | | Nondurable goods, n.e.c. | 18 279 | 70 036 113 | 3 493 117 | 828 097 | 180 830 | 7 502 745 | 3 587 731 | 4 100 368 |
| | 5099 pt. | Durable goods, n.e.c. | 1 406 | 18 293 968 | 292 104 | 71 422 | 12 180 | 610 076 | 418 996 | 500 040 |
| | 5192 | Books, periodicals, and newspapers | 3 014 | 8 085 615 | 904 136 | 218 430 | 47 806 | 1 831 726 | 636 994 | 712 933 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 3 359 | 4 381 890 | 607 763 | 137 899 | 36 881 | 1 292 601 | 389 110 | 431 014 |
| | 5199 | Nondurable goods, n.e.c. | 10 500 | 39 274 640 | 1 689 114 | 400 346 | 83 763 | 3 768 342 | 2 142 631 | 2 456 381 |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the United States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business and type of operation | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | | Manufacturers' sales branches and offices | 36 310 | 783 124 396 | 26 477 715 | 6 596 062 | 875 018 | 54 398 512 | 22 614 912 | 23 179 331 |
| 5013 | | Automotive parts and supplies | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| 5013 | 5013 | Motor vehicle parts and supplies | 778 | 12 437 195 | 566 383 | 143 435 | 22 050 | 1 119 927 | 1 277 688 | 1 341 361 |
| 5015 | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 5039 | | Construction materials, n.e.c. | 1 239 | 11 291 568 | 349 460 | 86 859 | 12 671 | 834 354 | 398 586 | 419 714 |
| 5032 | 5032 | Brick, stone, and related construction materials | 612 | 3 471 554 | 131 428 | 32 716 | 4 459 | 346 250 | 164 223 | 166 697 |
| 5033 | 5033 | Roofing, siding, and insulation materials | 289 | 4 222 604 | 98 258 | 25 136 | 3 242 | 240 517 | 129 433 | 142 526 |
| 5039 | 5039 | Construction materials, n.e.c. | 338 | 3 597 410 | 119 774 | 29 007 | 4 970 | 247 587 | 104 930 | 110 491 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 112 | 1 637 926 | 65 027 | 16 101 | 2 276 | 168 536 | 118 410 | 118 854 |
| 5042 | 5092 | Toys and hobby goods and supplies | 26 | 1 533 404 | 21 711 | 5 386 | 674 | 42 629 | 21 711 | 30 012 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 1 970 | 21 519 463 | 933 631 | 233 918 | 28 712 | 1 778 130 | 434 328 | 480 722 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 1 488 | 17 433 041 | 658 673 | 164 831 | 20 289 | 1 282 725 | 374 959 | 422 690 |
| 5065 | 5065 pt. | Electrical parts and equipment, n.e.c. | 53 | 391 756 | 21 694 | 5 058 | 703 | 50 018 | 18 359 | 19 527 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 429 | 3 694 666 | 253 264 | 64 029 | 7 720 | 445 387 | 41 010 | 38 505 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 1 490 | 22 741 441 | 1 801 668 | 435 646 | 49 499 | 3 277 363 | 1 009 361 | 1 175 600 |
| 5081 | | Commercial machines and equipment | 4 156 | 63 017 663 | 7 026 353 | 1 750 249 | 194 183 | 12 138 299 | 2 050 943 | 1 941 495 |
| 5044 | 5044 | Office equipment | 1 133 | 9 597 403 | 1 770 409 | 423 123 | 53 172 | 2 722 798 | 686 342 | 510 554 |
| 5045 | 5045 | Computers and computer peripheral equipment and software | 2 871 | 52 451 330 | 5 154 751 | 1 299 499 | 137 717 | 9 225 782 | 1 296 229 | 1 384 992 |
| 5046 | 5046 | Commercial equipment, n.e.c. | 152 | 968 930 | 101 193 | 27 627 | 3 294 | 189 719 | 68 372 | 45 949 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 2 952 | 13 049 093 | 960 253 | 245 583 | 32 022 | 1 906 136 | 912 594 | 907 708 |
| 5086 | | Professional equipment and supplies | 775 | 9 581 462 | 692 443 | 170 306 | 22 318 | 1 414 413 | 684 796 | 719 115 |
| 5047 | 5047 | Medical, dental, and hospital equipment and supplies | 530 | 8 236 835 | 543 395 | 132 441 | 16 783 | 1 104 340 | 555 067 | 569 218 |
| 5048 | 5048 | Ophthalmic goods | 85 | 604 992 | 60 004 | 13 352 | 2 624 | 122 167 | 74 663 | 88 228 |
| 5049 | 5049 | Professional equipment and supplies, n.e.c. | 160 | 739 635 | 89 044 | 24 513 | 2 911 | 187 906 | 55 066 | 61 669 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 203 | 2 357 296 | 60 871 | 15 014 | 2 161 | 194 939 | 153 333 | 193 944 |
| 5133 | 5131 pt. | Piece goods | 147 | 7 794 150 | 216 880 | 50 783 | 6 524 | 394 677 | 158 160 | 178 536 |
| 5134 | 5131 pt. | Notions and other dry goods | 80 | 510 119 | 22 844 | 5 501 | 898 | 58 501 | 36 844 | 33 633 |
| 5152 | 5159 pt. | Cotton | - | - | - | - | - | - | - | - |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - |
| 5161 | | Chemicals and allied products | 2 344 | 63 842 534 | 1 513 474 | 384 629 | 43 986 | 3 467 351 | 974 743 | 1 015 782 |
| 5162 | 5162 | Plastics materials and basic forms and shapes | 343 | 11 642 920 | 213 449 | 53 372 | 6 348 | 479 497 | 95 413 | 103 815 |
| 5169 | 5169 | Chemicals and allied products, n.e.c. | 2 001 | 52 199 614 | 1 300 025 | 331 257 | 37 638 | 2 987 854 | 879 330 | 911 967 |
| 5199 | | Nondurable goods, n.e.c. | 882 | 7 103 250 | 540 803 | 136 302 | 19 384 | 1 181 391 | 361 712 | 337 580 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | - | - | - | - | - | - | - | - |
| 5192 | 5192 | Books, periodicals, and newspapers | 633 | 4 493 840 | 373 234 | 95 055 | 12 894 | 791 849 | 185 334 | 174 376 |
| 5193 | 5193 | Flowers, nursery stock, and florists' supplies | 16 | 66 105 | 13 610 | 3 218 | 454 | 18 298 | 10 621 | 10 202 |
| 5199 | 5199 | Nondurable goods, n.e.c. | 233 | 2 543 305 | 153 959 | 38 029 | 6 036 | 371 244 | 165 757 | 153 002 |
| | | Agents, brokers, and commission merchants | 42 245 | 263 432 421 | 6 465 844 | 1 573 766 | 258 120 | 12 578 290 | 781 809 | 830 414 |
| 5013 | | Automotive parts and supplies | 881 | 8 553 055 | 183 092 | 45 680 | 4 619 | 345 043 | 7 688 | 9 460 |
| 5013 | 5013 | Motor vehicle parts and supplies | 881 | 8 553 055 | 183 092 | 45 680 | 4 619 | 345 043 | 7 688 | 9 460 |
| 5015 | 5015 pt. | Motor vehicle parts, used | - | - | - | - | - | - | - | - |
| 5039 | | Construction materials, n.e.c. | 643 | 1 644 538 | 63 077 | 15 098 | 2 351 | 127 585 | 6 350 | 6 743 |
| 5032 | 5032 | Brick, stone, and related construction materials | 133 | 261 110 | 12 462 | 3 201 | 485 | 25 761 | 749 | 1 046 |
| 5033 | 5033 | Roofing, siding, and insulation materials | 161 | 586 076 | 18 054 | 4 484 | 628 | 38 875 | 2 468 | 2 278 |
| 5039 | 5039 | Construction materials, n.e.c. | 349 | 797 352 | 32 561 | 7 413 | 1 238 | 62 949 | 3 133 | 3 419 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 783 | 4 327 125 | 117 816 | 26 686 | 3 241 | 230 315 | 6 813 | 8 545 |
| 5042 | 5092 | Toys and hobby goods and supplies | 303 | 1 558 831 | 41 557 | 11 321 | 1 153 | 85 000 | 4 339 | 3 726 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 2 555 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction equipment | 2 160 | 9 730 108 | 348 854 | 82 574 | 11 620 | 634 749 | 34 036 | 36 950 |
| 5065 | 5065 pt. | Electrical parts and equipment, n.e.c. | 66 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5084 | 5084 pt. | Industrial machinery and equipment | 329 | 856 513 | 43 696 | 10 790 | 1 503 | 80 202 | 3 901 | 4 825 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 2 660 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5081 | | Commercial machines and equipment | 1 490 | 4 115 248 | 218 757 | 50 946 | 7 677 | 428 954 | 31 842 | 36 158 |
| 5044 | 5044 | Office equipment | 441 | 1 033 537 | 60 316 | 14 553 | 2 347 | 122 310 | 6 865 | 7 927 |
| 5045 | 5045 | Computers and computer peripheral equipment and software | 528 | 1 825 043 | 98 423 | 22 231 | 3 118 | 190 828 | 17 753 | 20 260 |
| 5046 | 5046 | Commercial equipment, n.e.c. | 521 | 1 256 668 | 60 018 | 14 162 | 2 212 | 115 816 | 7 224 | 7 971 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 4 003 | 9 087 060 | 476 898 | 114 203 | 15 551 | 906 316 | 92 580 | 88 093 |
| 5086 | | Professional equipment and supplies | 1 115 | 2 299 300 | 154 317 | 38 742 | 4 593 | 301 718 | 18 055 | 20 905 |
| 5047 | 5047 | Medical, dental, and hospital equipment and supplies | 729 | 1 573 631 | 111 734 | 29 131 | 3 008 | 222 295 | 13 682 | 16 151 |
| 5048 | 5048 | Ophthalmic goods | 121 | 241 514 | 13 599 | 3 105 | 539 | 27 545 | 1 620 | 1 620 |
| 5049 | 5049 | Professional equipment and supplies, n.e.c. | 265 | 484 155 | 28 984 | 6 506 | 1 046 | 51 878 | 2 753 | 2 865 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 1 307 | 2 306 327 | 87 198 | 19 297 | 3 579 | 194 435 | 10 929 | 13 009 |
| 5133 | 5131 pt. | Piece goods | 564 | 3 254 727 | 71 031 | 17 017 | 2 073 | 146 471 | 6 982 | 8 815 |
| 5134 | 5131 pt. | Notions and other dry goods | 128 | 479 288 | 18 572 | 4 959 | 1 150 | 38 352 | 929 | 1 013 |
| 5152 | 5159 pt. | Cotton | 65 | 921 127 | 4 352 | 1 108 | 240 | 9 702 | 3 693 | 1 089 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 390 | 3 016 952 | 45 838 | 13 428 | 4 484 | 105 616 | 3 265 | 3 086 |
| 5161 | | Chemicals and allied products | 1 128 | 4 316 648 | 150 070 | 36 701 | 4 410 | 290 045 | 34 375 | 37 230 |
| 5162 | 5162 | Plastics materials and basic forms and shapes | 398 | 1 841 323 | 50 712 | 12 319 | 1 349 | 94 702 | 4 666 | 5 150 |
| 5169 | 5169 | Chemicals and allied products, n.e.c. | 730 | 2 475 325 | 99 358 | 24 382 | 3 061 | 195 343 | 29 709 | 32 080 |
| 5199 | | Nondurable goods, n.e.c. | 2 348 | 8 719 039 | 293 212 | 69 851 | 12 526 | 606 767 | 25 288 | 28 676 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 220 | 955 434 | 23 259 | 5 775 | 962 | 48 924 | 2 804 | 3 064 |
| 5192 | 5192 | Books, periodicals, and newspapers | 288 | 2 116 117 | 90 536 | 22 168 | 4 137 | 170 682 | 8 140 | 8 897 |
| 5193 | 5193 | Flowers, nursery stock, and florists' supplies | 198 | 537 544 | 39 144 | 8 895 | 1 707 | 74 746 | 4 027 | 4 314 |
| 5199 | 5199 | Nondurable goods, n.e.c. | 1 642 | 5 109 944 | 140 273 | 33 013 | 5 720 | 312 415 | 10 317 | 12 401 |

Table 5. Establishments and Sales for States: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Wholesale trade | | | | Durable goods (SIC 50) | | | | | | | |
|----------------------------|-----------------------------------|----------------------|-----------------------------------|----------------------|-----------------------------------|----------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | | | | | Total | | | | Motor vehicles and automotive parts and supplies (SIC 501) | | | |
| | | | | | | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 469 539 | 2 524 726 802 | 390 982 | 1 478 169 192 | 297 292 | 1 278 770 937 | 249 939 | 743 962 064 | 45 848 | 326 625 428 | 42 926 | 156 214 014 |
| Alabama | 6 671 | 24 343 595 | 5 674 | 15 419 211 | 4 563 | 12 500 007 | 3 936 | 7 956 517 | 848 | 1 565 096 | 818 | 1 288 728 |
| Alaska | 778 | 2 685 523 | 648 | 1 584 741 | 501 | 971 527 | 432 | 776 893 | 77 | 97 037 | 75 | (D) |
| Arizona | 5 874 | 20 776 808 | 4 888 | 12 308 676 | 4 035 | 11 560 841 | 3 402 | 6 522 831 | 630 | 2 115 866 | 596 | (D) |
| Arkansas | 4 024 | 12 780 741 | 3 567 | 8 387 666 | 2 424 | 4 817 059 | 2 185 | 3 406 934 | 556 | 281 562 | 547 | 793 475 |
| California | 53 773 | 327 370 437 | 44 792 | 207 351 632 | 34 644 | 196 919 436 | 29 261 | 133 545 780 | 4 451 | 66 051 726 | 4 168 | 49 608 500 |
| Colorado | 7 100 | 29 971 953 | 5 675 | 15 436 921 | 4 830 | 16 578 433 | 3 868 | 7 700 537 | 683 | 5 440 305 | 626 | 2 177 783 |
| Connecticut | 6 138 | 49 235 552 | 4 973 | 32 957 773 | 4 274 | 20 386 822 | 3 478 | 13 406 080 | 551 | 1 617 522 | 524 | 1 447 564 |
| Delaware | 999 | 7 899 593 | 850 | 2 467 881 | 652 | 1 965 572 | 583 | 1 421 918 | 133 | 281 148 | 128 | 263 698 |
| District of Columbia | 554 | 2 846 247 | 468 | 1 579 436 | 302 | 1 639 282 | 251 | 679 910 | 32 | 72 618 | 32 | 72 618 |
| Florida | 25 636 | 97 360 044 | 21 849 | 59 629 341 | 17 092 | 53 146 057 | 14 744 | 31 973 976 | 2 575 | 18 432 893 | 2 444 | 8 932 704 |
| Georgia | 13 678 | 86 853 971 | 10 761 | 34 916 037 | 8 982 | 48 227 543 | 7 208 | 21 020 323 | 1 433 | 14 377 601 | 1 307 | 4 507 892 |
| Hawaii | 1 998 | 5 362 490 | 1 718 | 3 762 672 | 1 038 | 2 201 979 | 920 | 1 759 942 | 121 | 409 040 | 117 | (D) |
| Idaho | 2 128 | 5 078 161 | 1 893 | 3 736 249 | 1 156 | 1 758 996 | 1 074 | 1 384 465 | 258 | 308 812 | 250 | 271 226 |
| Illinois | 23 620 | 167 460 899 | 18 954 | 85 313 294 | 14 596 | 89 054 745 | 11 648 | 41 417 798 | 1 707 | 18 292 949 | 1 582 | 6 908 202 |
| Indiana | 9 678 | 40 500 719 | 8 200 | 24 496 079 | 6 127 | 21 373 178 | 5 189 | 11 872 040 | 1 190 | 4 055 487 | 1 116 | 2 001 861 |
| Iowa | 7 015 | 24 483 520 | 6 262 | 17 766 769 | 3 388 | 6 663 857 | 3 043 | 4 676 221 | 688 | 1 216 794 | 669 | 976 687 |
| Kansas | 5 754 | 30 239 573 | 4 362 | 16 424 073 | 3 362 | 13 924 284 | 2 787 | 5 282 834 | 612 | 5 905 297 | 571 | 967 333 |
| Kentucky | 5 650 | 24 461 486 | 4 823 | 13 580 674 | 3 430 | 9 498 101 | 3 045 | 5 956 583 | 735 | 1 721 849 | 707 | 938 942 |
| Louisiana | 7 643 | 31 477 276 | 6 433 | 19 926 005 | 4 939 | 11 396 008 | 4 197 | 6 870 208 | 727 | 2 259 058 | 701 | (D) |
| Maine | 1 865 | 6 524 990 | 1 695 | 4 902 091 | 1 144 | 2 564 214 | 1 067 | 2 309 829 | 238 | 344 064 | 230 | 317 015 |
| Maryland | 6 667 | 41 127 967 | 5 348 | 21 683 690 | 4 540 | 26 136 670 | 3 685 | 13 225 904 | 692 | 8 936 008 | 653 | 3 497 964 |
| Massachusetts | 11 087 | 74 697 629 | 8 963 | 42 673 418 | 7 458 | 38 672 074 | 6 048 | 19 458 373 | 1 009 | 10 677 966 | 939 | 3 568 306 |
| Michigan | 14 811 | 86 064 521 | 11 912 | 40 186 331 | 10 230 | 55 243 246 | 8 228 | 22 322 177 | 1 865 | 21 295 965 | 1 479 | 4 680 492 |
| Minnesota | 9 478 | 55 276 683 | 7 789 | 33 068 289 | 5 616 | 26 827 540 | 4 531 | 13 911 421 | 872 | 6 168 293 | 827 | 1 780 647 |
| Mississippi | 3 850 | 12 249 754 | 3 418 | 9 919 937 | 2 308 | 4 326 766 | 2 109 | 3 590 949 | 532 | 949 650 | 509 | 812 257 |
| Missouri | 10 696 | 53 546 405 | 8 801 | 30 159 598 | 6 430 | 25 408 968 | 5 323 | 12 737 812 | 1 130 | 6 579 544 | 1 044 | 2 622 557 |
| Montana | 1 804 | 4 392 084 | 1 627 | 3 313 578 | 987 | 1 392 286 | 908 | 1 160 655 | 225 | 295 579 | 219 | 273 956 |
| Nebraska | 3 973 | 21 358 883 | 3 542 | 11 620 264 | 2 023 | 4 743 319 | 1 818 | 3 116 886 | 421 | 1 295 410 | 406 | 676 048 |
| Nevada | 1 589 | 5 506 851 | 1 401 | 3 795 369 | 1 035 | 2 549 460 | 938 | 2 048 046 | 171 | 541 522 | 161 | (D) |
| New Hampshire | 1 966 | 6 771 339 | 1 662 | 4 679 093 | 1 400 | 3 584 159 | 1 202 | 2 724 132 | 226 | 545 875 | 221 | 528 546 |
| New Jersey | 17 643 | 144 620 658 | 14 586 | 81 005 244 | 10 923 | 69 987 454 | 9 081 | 47 766 303 | 1 419 | 19 638 712 | 1 325 | 14 063 687 |
| New Mexico | 2 398 | 5 102 353 | 2 076 | 3 894 541 | 1 550 | 2 445 403 | 1 349 | 1 808 326 | 243 | 309 016 | 232 | 286 015 |
| New York | 41 765 | 283 745 434 | 35 824 | 203 452 839 | 22 730 | 135 750 663 | 19 706 | 99 152 129 | 2 731 | 16 863 654 | 2 611 | 5 319 082 |
| North Carolina | 12 109 | 57 027 579 | 9 883 | 27 052 426 | 7 661 | 28 107 300 | 6 388 | 14 131 255 | 1 403 | 6 660 707 | 1 335 | 2 066 426 |
| North Dakota | 2 049 | 6 011 005 | 1 849 | 4 825 617 | 947 | 1 564 109 | 866 | 1 310 775 | 200 | 241 945 | 196 | 220 217 |
| Ohio | 18 748 | 104 110 707 | 14 767 | 49 975 883 | 12 924 | 57 918 451 | 10 369 | 27 632 531 | 2 082 | 14 486 645 | 1 910 | 5 165 335 |
| Oklahoma | 5 974 | 20 212 648 | 5 052 | 14 881 673 | 3 793 | 6 917 804 | 3 249 | 4 847 590 | 606 | 1 020 669 | 569 | 754 113 |
| Oregon | 5 952 | 29 884 764 | 4 999 | 19 753 207 | 3 885 | 14 213 582 | 3 305 | 9 337 113 | 653 | 3 422 491 | 597 | 1 738 660 |
| Pennsylvania | 19 793 | 104 454 301 | 16 163 | 52 394 084 | 13 334 | 58 543 827 | 11 016 | 26 690 062 | 2 247 | 15 884 918 | 2 134 | 3 739 700 |
| Rhode Island | 1 724 | 6 056 691 | 1 510 | 4 579 185 | 1 121 | 2 888 942 | 986 | 2 272 964 | 165 | 427 343 | 157 | 339 204 |
| South Carolina | 5 271 | 17 084 415 | 4 566 | 11 793 831 | 3 384 | 8 358 965 | 3 023 | 6 753 131 | 641 | 1 946 366 | 626 | 1 810 610 |
| South Dakota | 1 793 | 5 193 969 | 1 643 | 3 542 202 | 820 | 1 346 018 | 776 | 1 232 986 | 171 | 178 824 | 170 | (D) |
| Tennessee | 8 782 | 48 278 891 | 7 237 | 25 707 687 | 5 781 | 23 455 576 | 4 882 | 12 391 627 | 1 062 | 7 827 050 | 970 | 3 420 585 |
| Texas | 35 029 | 192 193 700 | 28 802 | 103 526 456 | 22 960 | 83 010 079 | 19 065 | 42 801 047 | 3 023 | 21 015 715 | 2 791 | 7 714 876 |
| Utah | 2 956 | 11 094 344 | 2 445 | 6 990 435 | 2 031 | 5 197 273 | 1 709 | 3 492 125 | 325 | 874 991 | 301 | 565 558 |
| Vermont | 986 | 2 833 003 | 900 | 2 606 121 | 632 | 1 156 226 | 595 | 1 100 294 | 125 | 208 390 | 125 | 208 390 |
| Virginia | 8 446 | 44 758 793 | 7 073 | 24 841 185 | 5 677 | 23 354 270 | 4 906 | 12 418 502 | 1 118 | 6 372 631 | 1 075 | 2 811 518 |
| Washington | 9 335 | 41 499 031 | 7 611 | 25 802 537 | 5 956 | 19 575 658 | 4 908 | 12 359 882 | 856 | 3 014 639 | 794 | 1 422 922 |
| West Virginia | 2 444 | 5 935 356 | 2 124 | 4 358 919 | 1 646 | 3 222 457 | 1 465 | 2 310 567 | 370 | 413 678 | 362 | 382 210 |
| Wisconsin | 8 821 | 33 698 598 | 7 597 | 22 361 863 | 5 420 | 15 053 022 | 4 663 | 9 347 150 | 911 | 2 991 093 | 872 | 1 307 477 |
| Wyoming | 1 024 | 2 224 688 | 869 | 1 776 469 | 611 | 672 029 | 524 | 567 731 | 109 | 103 415 | 108 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Motor vehicles and automotive parts and supplies (SIC-501)—Con. | | | | | | | | | | | |
| | Automobiles and other motor vehicles (SIC 5012) | | | | Motor vehicle supplies and new parts (SIC 5013) | | | | Tires and tubes (SIC 5014) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 7 125 | 246 933 163 | 6 205 | 103 129 312 | 28 902 | 62 455 757 | 27 243 | 41 465 507 | 3 746 | (D) | 3 405 | (D) |
| Alabama | 143 | 724 860 | 133 | 580 268 | 505 | 499 315 | 492 | (D) | 81 | 297 907 | 74 | (D) |
| Alaska | 4 | (D) | 4 | (D) | 62 | (D) | 61 | 72 955 | 5 | 10 306 | 4 | (D) |
| Arizona | 81 | 1 398 702 | 71 | 258 211 | 373 | 501 394 | 352 | (D) | 62 | 177 292 | 59 | (D) |
| Arkansas | 80 | 478 246 | 76 | 437 621 | 342 | 279 884 | 340 | (D) | 38 | 79 410 | 35 | (D) |
| California | 606 | 56 303 042 | 532 | 42 152 596 | 2 826 | 7 268 054 | 2 647 | 5 758 688 | 343 | 2 119 632 | 313 | 1 336 218 |
| Colorado | 127 | 4 373 275 | 103 | 1 362 707 | 381 | 820 634 | 353 | 662 879 | 66 | 214 581 | 61 | 120 382 |
| Connecticut | 87 | 925 299 | 80 | 824 703 | 352 | 553 546 | 337 | 503 905 | 46 | 97 083 | 41 | 77 362 |
| Delaware | 19 | 74 807 | 19 | 74 807 | 81 | 182 426 | 77 | (D) | 10 | 11 826 | 9 | (D) |
| District of Columbia | 2 | (D) | 2 | (D) | 24 | (D) | 24 | (D) | 2 | (D) | 2 | (D) |
| Florida | 459 | 15 462 379 | 398 | 6 525 447 | 1 600 | 2 246 740 | 1 549 | 1 862 435 | 217 | 570 124 | 200 | (D) |
| Georgia | 223 | 10 889 150 | 179 | 2 588 697 | 898 | 2 609 214 | 833 | 1 396 374 | 136 | 796 564 | 119 | 440 148 |
| Hawaii | 11 | 258 467 | 11 | 258 467 | 86 | 118 760 | 85 | (D) | 12 | 28 456 | 9 | (D) |
| Idaho | 35 | 143 175 | 31 | (D) | 168 | 108 304 | 165 | (D) | 22 | 41 660 | 21 | (D) |
| Illinois | 263 | 14 328 670 | 228 | 4 703 847 | 1 122 | 3 339 529 | 1 046 | 1 838 427 | 136 | 504 629 | 122 | 245 807 |
| Indiana | 229 | 2 739 042 | 201 | 895 358 | 744 | 1 055 148 | 706 | 895 211 | 93 | 196 574 | 85 | 146 569 |
| Iowa | 94 | 552 999 | 86 | 398 593 | 459 | 527 347 | 453 | (D) | 63 | 102 166 | 58 | (D) |
| Kansas | 91 | 4 717 399 | 74 | 250 619 | 390 | 968 471 | 372 | (D) | 32 | 182 015 | 26 | (D) |
| Kentucky | 109 | 716 198 | 101 | (D) | 442 | 666 725 | 423 | 449 142 | 74 | 293 533 | 73 | (D) |
| Louisiana | 100 | 1 569 562 | 89 | (D) | 468 | 465 512 | 462 | (D) | 60 | 184 979 | 51 | (D) |
| Maine | 37 | 160 229 | 34 | 139 694 | 154 | 147 420 | 149 | 140 906 | 15 | 19 335 | 15 | 19 335 |
| Maryland | 116 | 7 450 848 | 106 | (D) | 443 | 828 752 | 423 | 579 240 | 51 | 605 658 | 42 | (D) |
| Massachusetts | 142 | 9 160 959 | 120 | 2 408 739 | 659 | 1 225 168 | 615 | (D) | 65 | 212 181 | 61 | (D) |
| Michigan | 248 | 9 853 723 | 192 | 1 362 768 | 1 302 | 10 892 310 | 980 | 3 043 604 | 110 | 447 889 | 102 | 172 077 |
| Minnesota | 130 | 4 817 637 | 111 | 668 862 | 579 | 1 066 217 | 557 | (D) | 68 | 235 435 | 64 | (D) |
| Mississippi | 108 | 389 325 | 99 | 367 396 | 314 | 358 590 | 302 | (D) | 49 | 182 245 | 47 | (D) |
| Missouri | 191 | 4 592 833 | 154 | 1 249 370 | 671 | 1 530 507 | 632 | (D) | 102 | (D) | 92 | (D) |
| Montana | 40 | 136 791 | 36 | (D) | 146 | 129 312 | 144 | (D) | 16 | 23 446 | 16 | 23 446 |
| Nebraska | 63 | 806 543 | 58 | 265 380 | 268 | 337 884 | 263 | 294 605 | 36 | 126 403 | 31 | 91 483 |
| Nevada | 20 | 322 447 | 19 | (D) | 108 | 101 487 | 100 | (D) | 13 | 105 843 | 12 | (D) |
| New Hampshire | 45 | 312 639 | 44 | (D) | 131 | 160 563 | 128 | (D) | 20 | 54 090 | 19 | (D) |
| New Jersey | 235 | 15 967 304 | 210 | 11 320 457 | 898 | 2 540 976 | 846 | 1 972 506 | 129 | 1 037 906 | 112 | 678 198 |
| New Mexico | 37 | 128 757 | 34 | (D) | 143 | 137 634 | 138 | 134 370 | 21 | 30 580 | 18 | (D) |
| New York | 386 | 13 300 463 | 356 | 2 527 230 | 1 816 | 2 939 963 | 1 740 | 2 254 369 | 191 | 447 337 | 177 | 361 592 |
| North Carolina | 250 | 4 957 219 | 224 | 790 371 | 866 | 1 289 240 | 832 | 957 622 | 117 | 345 204 | 109 | 249 389 |
| North Dakota | 35 | 91 534 | 32 | (D) | 131 | 114 213 | 130 | (D) | 13 | 24 441 | 13 | 24 441 |
| Ohio | 334 | 9 684 538 | 278 | 2 519 277 | 1 285 | 3 839 413 | 1 189 | 2 164 901 | 169 | 828 816 | 149 | 327 279 |
| Oklahoma | 82 | 447 227 | 68 | 304 089 | 367 | 409 081 | 348 | (D) | 54 | 129 435 | 50 | (D) |
| Oregon | 82 | 2 477 943 | 64 | 1 003 955 | 398 | 688 153 | 366 | (D) | 59 | 216 751 | 53 | (D) |
| Pennsylvania | 376 | 13 224 968 | 333 | 1 612 220 | 1 387 | 2 007 403 | 1 333 | (D) | 199 | 538 308 | 183 | (D) |
| Rhode Island | 33 | 163 652 | 31 | (D) | 97 | 235 017 | 91 | (D) | 8 | 11 087 | 8 | 11 087 |
| South Carolina | 130 | 1 461 914 | 121 | (D) | 373 | 285 351 | 370 | (D) | 51 | 160 627 | 48 | (D) |
| South Dakota | 21 | 61 107 | 21 | 61 107 | 113 | 89 163 | 112 | (D) | 12 | 15 052 | 12 | 15 052 |
| Tennessee | 174 | 5 268 906 | 139 | 1 471 320 | 671 | 1 786 388 | 623 | 1 238 933 | 100 | 731 769 | 91 | 670 345 |
| Texas | 493 | 15 973 151 | 412 | 4 431 410 | 1 817 | 3 945 393 | 1 707 | 2 643 985 | 277 | 897 358 | 236 | 439 668 |
| Utah | 43 | 471 930 | 38 | 216 832 | 223 | 320 448 | 207 | (D) | 23 | 65 792 | 20 | (D) |
| Vermont | 16 | 119 169 | 16 | 119 169 | 87 | 60 606 | 87 | 60 606 | 9 | 24 754 | 9 | 24 754 |
| Virginia | 182 | 5 302 512 | 159 | 1 809 949 | 719 | 800 881 | 706 | 776 757 | 84 | 207 395 | 77 | 162 969 |
| Washington | 115 | 1 965 291 | 102 | 572 053 | 515 | 847 816 | 474 | 678 067 | 79 | 134 938 | 71 | 106 208 |
| West Virginia | 24 | 111 565 | 22 | (D) | 258 | 193 030 | 253 | 186 558 | 54 | 100 218 | 53 | (D) |
| Wisconsin | 162 | 2 056 765 | 143 | 596 444 | 566 | 765 468 | 547 | (D) | 43 | 112 619 | 42 | (D) |
| Wyoming | 12 | 26 039 | 11 | (D) | 74 | 53 184 | 74 | 53 184 | 11 | 21 387 | 11 | 21 387 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Motor vehicles and automotive parts and supplies (SIC 501)—Con. | | | | Furniture and home furnishings (SIC 502) | | | | | | | |
| | Motor vehicle parts, used (SIC 5015) | | | | Total | | | | Furniture (SIC 5021) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States ----- | 6 075 | (D) | 6 073 | (D) | 14 521 | 48 122 500 | 11 390 | 26 938 881 | 6 819 | 18 629 851 | 5 219 | 11 861 308 |
| Alabama ----- | 119 | 43 014 | 119 | 43 014 | 176 | 407 208 | 149 | 251 855 | 93 | 168 390 | 75 | (D) |
| Alaska ----- | 6 | 3 939 | 6 | 3 939 | 14 | 27 529 | 14 | 27 529 | 5 | (D) | 5 | (D) |
| Arizona ----- | 114 | 38 478 | 114 | 38 478 | 220 | 375 444 | 183 | 276 805 | 103 | 174 573 | 83 | 120 691 |
| Arkansas ----- | 96 | 34 022 | 96 | 34 022 | 64 | (D) | 54 | 67 855 | 29 | (D) | 25 | 24 254 |
| California ----- | 676 | 360 998 | 676 | 360 998 | 2 158 | 6 953 631 | 1 715 | 3 862 599 | 1 024 | 2 850 207 | 794 | 1 873 106 |
| Colorado ----- | 109 | 31 815 | 109 | 31 815 | 251 | 672 218 | 182 | 348 513 | 123 | 293 551 | 86 | 127 485 |
| Connecticut ----- | 66 | 41 594 | 66 | 41 594 | 186 | 495 513 | 149 | 364 988 | 93 | 221 406 | 67 | 128 287 |
| Delaware ----- | 23 | 12 089 | 23 | 12 089 | 23 | (D) | 19 | 39 112 | 7 | (D) | 6 | (D) |
| District of Columbia ----- | 4 | 2 261 | 4 | 2 261 | 58 | 268 627 | 37 | 80 578 | 43 | 231 070 | 24 | (D) |
| Florida ----- | 299 | 153 650 | 297 | (D) | 1 007 | 2 122 392 | 826 | 1 076 934 | 486 | 824 843 | 394 | 499 164 |
| Georgia ----- | 176 | 82 673 | 176 | 82 673 | 690 | 3 372 053 | 534 | 1 127 590 | 258 | 584 845 | 192 | 313 270 |
| Hawaii ----- | 12 | 3 357 | 12 | 3 357 | 69 | 105 823 | 62 | 80 010 | 25 | 39 818 | 25 | 39 818 |
| Idaho ----- | 33 | 15 673 | 33 | 15 673 | 30 | 22 533 | 30 | 22 533 | 13 | 9 833 | 13 | 9 833 |
| Illinois ----- | 186 | 120 121 | 186 | 120 121 | 763 | 3 439 501 | 532 | 1 513 197 | 376 | 1 224 669 | 270 | 747 928 |
| Indiana ----- | 124 | 64 723 | 124 | 64 723 | 189 | 503 635 | 149 | 376 260 | 99 | 316 014 | 78 | 245 107 |
| Iowa ----- | 72 | 34 282 | 72 | 34 282 | 65 | 150 674 | 58 | 122 757 | 38 | 94 381 | 31 | 66 464 |
| Kansas ----- | 99 | 37 412 | 99 | 37 412 | 118 | 274 475 | 87 | 125 949 | 49 | 118 277 | 34 | 54 124 |
| Kentucky ----- | 110 | 45 393 | 110 | 45 393 | 104 | 202 579 | 93 | 170 036 | 52 | 100 644 | 48 | (D) |
| Louisiana ----- | 99 | 39 005 | 99 | 39 005 | 126 | 222 308 | 105 | (D) | 61 | 131 477 | 49 | 78 227 |
| Maine ----- | 32 | 17 080 | 32 | 17 080 | 35 | 118 691 | 33 | (D) | 16 | 26 162 | 15 | (D) |
| Maryland ----- | 82 | 50 750 | 82 | 50 750 | 275 | 970 629 | 203 | (D) | 142 | 456 129 | 97 | (D) |
| Massachusetts ----- | 143 | 79 658 | 143 | 79 658 | 422 | 1 941 634 | 304 | 835 228 | 219 | 971 538 | 159 | 512 026 |
| Michigan ----- | 205 | 102 043 | 205 | 102 043 | 327 | 1 239 815 | 248 | 560 501 | 181 | 602 083 | 133 | 325 763 |
| Minnesota ----- | 95 | 49 004 | 95 | 49 004 | 255 | 976 335 | 168 | 535 726 | 118 | 476 414 | 68 | 274 021 |
| Mississippi ----- | 61 | 19 490 | 61 | 19 490 | 93 | 156 108 | 80 | 122 827 | 63 | 121 849 | 52 | (D) |
| Missouri ----- | 166 | (D) | 166 | (D) | 266 | 688 748 | 210 | 472 440 | 129 | 316 003 | 100 | 227 492 |
| Montana ----- | 23 | 6 030 | 23 | 6 030 | 21 | 19 558 | 20 | (D) | 13 | 12 740 | 12 | (D) |
| Nebraska ----- | 54 | 24 580 | 54 | 24 580 | 53 | 94 139 | 43 | 74 358 | 18 | 50 275 | 13 | 34 942 |
| Nevada ----- | 30 | 11 745 | 30 | 11 745 | 44 | 55 331 | 42 | (D) | 17 | 16 246 | 16 | (D) |
| New Hampshire ----- | 30 | 18 583 | 30 | 18 583 | 45 | 79 499 | 36 | 55 101 | 26 | 53 351 | 21 | 46 497 |
| New Jersey ----- | 157 | 92 526 | 157 | 92 526 | 608 | 3 627 242 | 494 | 2 447 297 | 258 | 919 683 | 202 | 678 486 |
| New Mexico ----- | 42 | 12 045 | 42 | 12 045 | 51 | 54 478 | 45 | 51 919 | 22 | 30 674 | 20 | (D) |
| New York ----- | 338 | 175 891 | 338 | 175 891 | 1 720 | 6 364 996 | 1 369 | 3 374 281 | 624 | 1 888 849 | 493 | 1 243 241 |
| North Carolina ----- | 170 | 69 044 | 170 | 69 044 | 421 | 1 734 946 | 305 | 667 945 | 250 | 988 995 | 175 | 420 706 |
| North Dakota ----- | 21 | 11 757 | 21 | 11 757 | 13 | 35 319 | 13 | 35 319 | 7 | (D) | 7 | (D) |
| Ohio ----- | 294 | 153 878 | 294 | 153 878 | 437 | 1 592 477 | 327 | 1 083 614 | 196 | 570 355 | 147 | 429 764 |
| Oklahoma ----- | 103 | 34 926 | 103 | 34 926 | 93 | 131 623 | 78 | 97 190 | 41 | 72 948 | 29 | 47 364 |
| Oregon ----- | 114 | 39 644 | 114 | 39 644 | 124 | 300 792 | 95 | 188 773 | 56 | 145 552 | 45 | 70 442 |
| Pennsylvania ----- | 285 | 114 239 | 285 | 114 239 | 561 | 1 966 662 | 444 | 1 393 510 | 297 | 890 175 | 233 | 605 086 |
| Rhode Island ----- | 27 | 17 587 | 27 | 17 587 | 35 | 78 571 | 32 | 63 871 | 13 | 22 705 | 12 | (D) |
| South Carolina ----- | 87 | 38 474 | 87 | 38 474 | 124 | 241 540 | 111 | 206 605 | 59 | 91 710 | 50 | (D) |
| South Dakota ----- | 25 | 13 502 | 25 | 13 502 | 16 | 23 562 | 14 | (D) | 8 | 19 378 | 7 | (D) |
| Tennessee ----- | 117 | 39 987 | 117 | 39 987 | 239 | 642 113 | 189 | 499 733 | 109 | 387 058 | 80 | 321 649 |
| Texas ----- | 436 | 199 813 | 436 | 199 813 | 1 045 | 3 235 121 | 795 | 1 872 516 | 499 | 1 087 865 | 367 | 650 473 |
| Utah ----- | 36 | 16 821 | 36 | 16 821 | 98 | 137 876 | 75 | 95 384 | 50 | 68 113 | 37 | 41 033 |
| Vermont ----- | 13 | 3 861 | 13 | 3 861 | 22 | 30 960 | 19 | (D) | 15 | 23 514 | 13 | (D) |
| Virginia ----- | 133 | 61 843 | 133 | 61 843 | 269 | 634 595 | 220 | 417 211 | 148 | 343 421 | 109 | (D) |
| Washington ----- | 147 | 66 594 | 147 | 66 594 | 294 | 695 733 | 220 | 377 838 | 143 | 238 582 | 115 | 142 892 |
| West Virginia ----- | 34 | 8 865 | 34 | 8 865 | 42 | 65 715 | 42 | 65 715 | 22 | 28 304 | 22 | 28 304 |
| Wisconsin ----- | 140 | 56 241 | 140 | 56 241 | 155 | 410 887 | 131 | 343 479 | 78 | 256 957 | 66 | 230 756 |
| Wyoming ----- | 12 | 2 805 | 12 | 2 805 | 7 | 2 366 | 7 | 2 366 | 5 | (D) | 5 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Furniture and homefurnishings (SIC 502)—Con. | | | | Lumber and other construction materials (SIC 503) | | | | | | | |
| | Homefurnishings (SIC 5023) | | | | Total | | | | Lumber, plywood, millwork, and wood panels (SIC 5031) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 7 702 | 29 492 649 | 6 171 | 15 077 573 | 19 075 | 79 945 974 | 16 133 | 58 375 165 | 8 098 | 45 877 452 | 7 038 | 37 242 749 |
| Alabama | 83 | 238 818 | 74 | (D) | 369 | 1 371 083 | 320 | 990 586 | 203 | 912 668 | 187 | 784 992 |
| Alaska | 9 | (D) | 9 | (D) | 37 | 75 779 | 34 | (D) | 9 | 13 880 | 9 | 13 880 |
| Arizona | 117 | 200 871 | 100 | 156 114 | 318 | 1 089 222 | 272 | 760 733 | 119 | 545 903 | 103 | 432 929 |
| Arkansas | 35 | 84 099 | 29 | 43 601 | 154 | 874 849 | 132 | 310 310 | 69 | 699 627 | 62 | (D) |
| California | 1 134 | 4 103 424 | 921 | 1 989 493 | 1 946 | 8 538 947 | 1 671 | 6 490 387 | 833 | 5 287 579 | 727 | 4 108 893 |
| Colorado | 128 | 378 667 | 96 | 221 028 | 319 | 811 207 | 257 | 638 471 | 130 | 453 788 | 102 | 396 296 |
| Connecticut | 93 | 274 107 | 82 | 236 701 | 262 | 1 304 603 | 220 | 930 648 | 105 | 531 373 | 89 | 414 586 |
| Delaware | 16 | 28 679 | 13 | (D) | 39 | 195 590 | 35 | 182 681 | 16 | 154 429 | 13 | (D) |
| District of Columbia | 15 | 37 557 | 13 | (D) | 12 | 41 411 | 10 | (D) | 6 | 27 577 | 5 | (D) |
| Florida | 521 | 1 297 549 | 432 | 577 770 | 1 321 | 4 053 909 | 1 108 | 3 133 656 | 450 | 1 966 861 | 388 | 1 634 043 |
| Georgia | 432 | 2 787 208 | 342 | 814 320 | 650 | 2 970 316 | 513 | 2 008 335 | 270 | 1 316 433 | 227 | 1 067 343 |
| Hawaii | 44 | 66 005 | 37 | 40 192 | 82 | 217 920 | 75 | 204 646 | 39 | 140 681 | 37 | (D) |
| Idaho | 17 | 12 700 | 17 | 12 700 | 94 | 488 019 | 81 | 287 736 | 51 | 435 053 | 44 | (D) |
| Illinois | 387 | 2 214 832 | 262 | 765 269 | 736 | 3 210 587 | 604 | 1 840 885 | 298 | 1 209 348 | 249 | 1 012 412 |
| Indiana | 90 | 187 621 | 71 | 131 153 | 408 | 1 877 222 | 339 | 1 492 337 | 169 | 1 241 824 | 146 | 1 162 118 |
| Iowa | 27 | 56 293 | 27 | 56 293 | 174 | 498 251 | 152 | 387 719 | 73 | 282 861 | 64 | 200 454 |
| Kansas | 69 | 156 198 | 53 | 71 825 | 167 | 669 456 | 136 | 399 902 | 63 | 287 392 | 57 | 260 632 |
| Kentucky | 52 | 101 935 | 45 | (D) | 243 | 693 883 | 206 | 495 347 | 114 | 397 680 | 102 | 295 840 |
| Louisiana | 65 | 90 831 | 56 | (D) | 320 | 994 589 | 270 | 806 258 | 127 | 561 337 | 115 | 546 150 |
| Maine | 19 | 92 529 | 18 | (D) | 111 | 411 032 | 107 | (D) | 63 | 312 817 | 61 | (D) |
| Maryland | 133 | 514 500 | 106 | (D) | 330 | 1 562 816 | 272 | 1 186 333 | 142 | 862 389 | 125 | 775 317 |
| Massachusetts | 203 | 970 096 | 145 | 323 202 | 498 | 2 691 604 | 432 | 2 179 222 | 210 | 1 668 857 | 178 | 1 462 102 |
| Michigan | 146 | 637 732 | 115 | 234 738 | 613 | 2 694 171 | 536 | 1 913 979 | 262 | 1 404 403 | 228 | 1 038 456 |
| Minnesota | 137 | 499 921 | 100 | 261 705 | 323 | 1 586 950 | 258 | 1 018 564 | 138 | 787 483 | 119 | 620 002 |
| Mississippi | 30 | 34 259 | 28 | (D) | 158 | 609 836 | 143 | 537 866 | 82 | 469 587 | 76 | 429 157 |
| Missouri | 137 | 372 745 | 110 | 244 948 | 407 | 1 453 459 | 349 | 1 153 236 | 178 | 860 784 | 157 | 743 087 |
| Montana | 8 | 6 818 | 8 | 6 818 | 86 | 255 850 | 70 | 153 775 | 44 | 183 546 | 35 | 134 497 |
| Nebraska | 35 | 43 864 | 30 | 39 416 | 98 | 289 706 | 85 | 197 314 | 34 | 144 973 | 32 | (D) |
| Nevada | 27 | 39 085 | 26 | (D) | 84 | 164 432 | 78 | (D) | 29 | 75 004 | 28 | (D) |
| New Hampshire | 19 | 26 148 | 15 | 8 604 | 125 | 509 480 | 108 | 457 730 | 51 | 339 704 | 44 | 306 806 |
| New Jersey | 350 | 2 707 559 | 292 | 1 768 811 | 606 | 3 010 434 | 517 | 2 452 051 | 221 | 1 515 291 | 186 | 1 266 925 |
| New Mexico | 29 | 23 804 | 25 | (D) | 115 | 288 381 | 98 | 215 307 | 46 | 191 625 | 40 | 150 502 |
| New York | 1 096 | 4 476 147 | 876 | 2 131 040 | 1 229 | 5 120 444 | 1 097 | 3 830 296 | 481 | 2 665 810 | 440 | 2 276 417 |
| North Carolina | 171 | 745 951 | 130 | 247 239 | 600 | 2 745 250 | 484 | 1 761 181 | 338 | 1 665 151 | 275 | 1 261 118 |
| North Dakota | 6 | (D) | 6 | (D) | 56 | 162 876 | 49 | 149 289 | 20 | 75 479 | 20 | 75 479 |
| Ohio | 241 | 1 022 122 | 180 | 653 850 | 674 | 2 861 863 | 534 | 1 831 920 | 261 | 1 216 156 | 220 | 1 035 834 |
| Oklahoma | 52 | 58 675 | 49 | 49 826 | 220 | 513 933 | 190 | 389 371 | 84 | 268 726 | 77 | 260 932 |
| Oregon | 68 | 155 240 | 50 | 118 331 | 453 | 3 953 929 | 373 | 2 819 002 | 322 | 3 663 245 | 266 | 2 621 304 |
| Pennsylvania | 264 | 1 076 487 | 211 | 788 424 | 823 | 4 939 815 | 685 | 3 657 791 | 341 | 2 816 821 | 288 | 2 556 830 |
| Rhode Island | 22 | 55 866 | 20 | (D) | 55 | 271 644 | 51 | (D) | 16 | 140 798 | 14 | (D) |
| South Carolina | 65 | 149 830 | 61 | (D) | 220 | 1 219 900 | 191 | 1 062 962 | 106 | 550 594 | 98 | (D) |
| South Dakota | 8 | 4 184 | 7 | (D) | 44 | 114 139 | 40 | 106 873 | 19 | 69 686 | 18 | (D) |
| Tennessee | 130 | 255 055 | 109 | 178 084 | 421 | 1 640 833 | 339 | 1 206 966 | 196 | 1 056 778 | 166 | 872 361 |
| Texas | 546 | 2 147 256 | 428 | 1 222 043 | 1 460 | 4 325 387 | 1 228 | 2 987 877 | 521 | 1 971 213 | 458 | 1 654 440 |
| Utah | 48 | 69 763 | 38 | 54 351 | 140 | 411 703 | 120 | 334 152 | 45 | 220 558 | 42 | (D) |
| Vermont | 7 | 7 446 | 6 | (D) | 64 | 185 025 | 57 | 177 937 | 33 | 125 237 | 30 | (D) |
| Virginia | 121 | 291 174 | 111 | (D) | 401 | 1 905 138 | 332 | 1 386 434 | 183 | 1 169 775 | 162 | 935 648 |
| Washington | 151 | 457 151 | 105 | 234 946 | 532 | 2 729 902 | 453 | 1 792 943 | 269 | 2 143 550 | 232 | 1 392 521 |
| West Virginia | 20 | 37 411 | 20 | 37 411 | 102 | 169 886 | 92 | 155 672 | 39 | 84 288 | 36 | (D) |
| Wisconsin | 77 | 153 930 | 65 | 112 723 | 344 | 1 106 730 | 303 | 954 356 | 165 | 635 683 | 150 | 600 570 |
| Wyoming | 2 | (D) | 2 | (D) | 32 | 62 583 | 27 | 56 173 | 15 | 55 147 | 11 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|-----------------|----------------------|-----------------|--|-----------------|----------------------|-----------------|---|-----------------|----------------------|-----------------|
| | Lumber and other construction materials (SIC 503)—Con. | | | | | | | | | | | |
| | Brick, stone, and related construction materials (SIC 5032) | | | | Roofing, siding, and insulation materials (SIC 5033) | | | | Construction materials, n.e.c. (SIC 5039) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) |
| United States | 3 880 | 9 094 056 | 3 135 | 5 361 392 | 2 684 | 12 901 164 | 2 234 | 8 092 484 | 4 413 | 12 073 302 | 3 726 | 7 678 540 |
| Alabama | 62 | 185 036 | 45 | 42 838 | 38 | 132 249 | 28 | 64 532 | 66 | 141 130 | 60 | 98 224 |
| Alaska | 10 | (D) | 8 | (D) | 7 | 15 848 | 7 | 15 848 | 11 | (D) | 10 | (D) |
| Arizona | 79 | 147 508 | 69 | (D) | 32 | 198 964 | 27 | (D) | 88 | 196 847 | 73 | 126 736 |
| Arkansas | 35 | 82 501 | 26 | (D) | 16 | 28 546 | 15 | (D) | 34 | 64 175 | 29 | (D) |
| California | 425 | 991 567 | 337 | 650 030 | 231 | 954 359 | 209 | 717 422 | 457 | 1 305 442 | 398 | 1 014 042 |
| Colorado | 55 | 88 429 | 45 | 30 523 | 42 | 114 180 | 33 | 81 836 | 92 | 154 810 | 77 | 129 816 |
| Connecticut | 58 | 204 714 | 48 | 112 478 | 47 | 357 886 | 38 | 251 892 | 52 | 210 630 | 45 | 151 692 |
| Delaware | 10 | 11 779 | 10 | 11 779 | 9 | 19 456 | 9 | 19 456 | 4 | 9 926 | 3 | (D) |
| District of Columbia | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 4 | (D) | 3 | (D) |
| Florida | 338 | 659 216 | 280 | 517 642 | 177 | 679 816 | 155 | 442 815 | 356 | 748 016 | 285 | 539 156 |
| Georgia | 130 | 235 945 | 106 | 163 509 | 76 | 472 198 | 53 | 169 109 | 174 | 945 740 | 127 | 608 374 |
| Hawaii | 15 | (D) | 13 | (D) | 6 | (D) | 6 | (D) | 22 | 35 056 | 19 | (D) |
| Idaho | 13 | (D) | 8 | (D) | 9 | 15 003 | 9 | 15 003 | 21 | (D) | 20 | 10 485 |
| Illinois | 137 | 449 401 | 114 | 222 976 | 125 | 605 396 | 100 | 303 109 | 176 | 946 442 | 141 | 302 388 |
| Indiana | 75 | 183 036 | 59 | 76 594 | 84 | 252 447 | 64 | 136 735 | 80 | 199 915 | 70 | 116 890 |
| Iowa | 31 | 48 346 | 24 | 30 031 | 34 | 106 580 | 34 | 106 580 | 36 | 60 464 | 30 | 50 654 |
| Kansas | 31 | 90 436 | 21 | (D) | 25 | 132 473 | 20 | (D) | 48 | 159 155 | 38 | 76 848 |
| Kentucky | 42 | 94 559 | 42 | 55 492 | 23 | 125 542 | 18 | (D) | 52 | 76 102 | 44 | (D) |
| Louisiana | 53 | 197 223 | 60 | 117 582 | 33 | 112 966 | 29 | (D) | 77 | 123 063 | 66 | (D) |
| Maine | 14 | 18 230 | 14 | 18 230 | 11 | 39 718 | 10 | (D) | 23 | 40 267 | 22 | (D) |
| Maryland | 62 | 162 103 | 44 | 103 190 | 54 | 336 555 | 39 | 164 284 | 72 | 201 769 | 64 | 143 542 |
| Massachusetts | 105 | 252 396 | 99 | 214 565 | 81 | 483 422 | 66 | 280 261 | 102 | 286 929 | 89 | 222 294 |
| Michigan | 119 | 314 018 | 102 | 187 161 | 97 | 673 301 | 86 | (D) | 135 | 302 449 | 120 | (D) |
| Minnesota | 64 | 281 384 | 42 | 115 431 | 46 | 262 818 | 33 | 115 498 | 75 | 255 265 | 64 | 167 633 |
| Mississippi | 24 | 41 976 | 18 | (D) | 22 | 78 757 | 21 | (D) | 30 | 19 516 | 28 | (D) |
| Missouri | 79 | 185 219 | 62 | 85 865 | 66 | 241 013 | 57 | 183 808 | 84 | 166 443 | 73 | 140 476 |
| Montana | 17 | 49 070 | 13 | 4 994 | 7 | 5 010 | 7 | 5 010 | 18 | 18 224 | 15 | 9 274 |
| Nebraska | 22 | 64 084 | 18 | 10 585 | 14 | 35 822 | 10 | 18 759 | 28 | 44 827 | 25 | (D) |
| Nevada | 22 | 26 604 | 18 | (D) | 9 | 17 117 | 9 | 17 117 | 24 | 45 707 | 23 | (D) |
| New Hampshire | 30 | 58 197 | 29 | (D) | 14 | 60 939 | 12 | (D) | 30 | 50 640 | 23 | (D) |
| New Jersey | 135 | 386 729 | 113 | 307 152 | 109 | 640 882 | 96 | 541 128 | 141 | 467 532 | 122 | 336 846 |
| New Mexico | 29 | 48 911 | 24 | 23 078 | 11 | 20 621 | 11 | 20 621 | 29 | 27 224 | 23 | 21 106 |
| New York | 287 | 670 189 | 262 | 535 998 | 165 | 718 230 | 142 | 487 248 | 296 | 1 066 215 | 253 | 530 633 |
| North Carolina | 77 | 138 432 | 60 | 62 763 | 80 | 566 049 | 65 | 199 462 | 105 | 375 618 | 84 | 237 838 |
| North Dakota | 14 | 28 934 | 9 | 18 891 | 5 | 5 025 | 4 | (D) | 17 | 53 438 | 16 | (D) |
| Ohio | 118 | 294 954 | 93 | 189 259 | 121 | 787 103 | 89 | 348 796 | 174 | 563 650 | 132 | 258 031 |
| Oklahoma | 55 | 122 944 | 41 | 28 831 | 30 | 58 861 | 26 | 43 485 | 51 | 63 402 | 46 | 56 123 |
| Oregon | 34 | 45 178 | 22 | 22 634 | 48 | 159 638 | 42 | 116 623 | 49 | 85 868 | 43 | 58 441 |
| Pennsylvania | 143 | 448 771 | 115 | 224 369 | 156 | 1 027 153 | 122 | 443 938 | 183 | 647 070 | 160 | 432 654 |
| Rhode Island | 11 | 41 391 | 10 | (D) | 13 | 52 027 | 13 | 52 027 | 15 | 37 428 | 14 | (D) |
| South Carolina | 41 | 117 810 | 30 | 34 628 | 35 | 504 198 | 29 | 482 069 | 38 | 47 298 | 34 | (D) |
| South Dakota | 9 | 17 277 | 7 | (D) | 6 | (D) | 6 | (D) | 10 | (D) | 9 | 6 079 |
| Tennessee | 70 | 249 296 | 48 | 106 499 | 69 | 176 631 | 54 | 110 731 | 86 | 158 128 | 71 | 117 375 |
| Texas | 373 | 594 156 | 306 | 398 690 | 181 | 827 183 | 147 | 481 046 | 385 | 932 835 | 317 | 453 701 |
| Utah | 25 | 54 428 | 18 | (D) | 25 | 64 646 | 20 | 52 587 | 45 | 72 071 | 40 | 65 866 |
| Vermont | 13 | 7 256 | 11 | (D) | 5 | 32 316 | 5 | 32 316 | 13 | 20 216 | 11 | (D) |
| Virginia | 73 | 323 576 | 52 | 140 043 | 62 | 212 451 | 51 | 166 289 | 83 | 199 336 | 67 | 144 454 |
| Washington | 90 | 120 920 | 70 | 78 985 | 59 | 219 130 | 51 | 177 902 | 114 | 246 302 | 100 | 143 535 |
| West Virginia | 22 | 32 140 | 20 | (D) | 12 | 25 865 | 10 | (D) | 29 | 27 593 | 26 | (D) |
| Wisconsin | 54 | 132 185 | 42 | 45 183 | 53 | 210 251 | 44 | 182 974 | 72 | 128 611 | 67 | 125 629 |
| Wyoming | 7 | 4 314 | 7 | 4 314 | 3 | 1 171 | 2 | (D) | 7 | 1 951 | 7 | 1 951 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Professional and commercial equipment and supplies (SIC 504) | | | | | | | | | | | |
| | Total | | | | Photographic equipment and supplies (SIC 5043) | | | | Office equipment (SIC 5044) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 44 248 | 175 149 257 | 36 446 | 84 671 985 | 1 556 | 17 065 691 | 1 290 | 5 602 092 | 11 524 | 27 762 495 | 9 950 | 17 131 555 |
| Alabama | 575 | 1 252 177 | 479 | 573 131 | 8 | 5 870 | 8 | 5 870 | 208 | 261 793 | 184 | 174 977 |
| Alaska | 81 | 136 981 | 64 | 74 530 | 1 | (D) | 1 | (D) | 16 | (D) | 12 | (D) |
| Arizona | 683 | 2 290 063 | 566 | 1 034 119 | 22 | 177 979 | 17 | (D) | 162 | 356 594 | 136 | (D) |
| Arkansas | 284 | 482 926 | 244 | 234 000 | 4 | 584 | 4 | 584 | 83 | 65 431 | 73 | (D) |
| California | 6 068 | 31 012 737 | 5 093 | 16 813 391 | 255 | 2 287 820 | 223 | 989 377 | 1 382 | 4 756 500 | 1 195 | 3 106 866 |
| Colorado | 862 | 2 913 739 | 697 | 1 088 125 | 29 | 252 438 | 23 | (D) | 201 | 439 204 | 173 | 242 682 |
| Connecticut | 714 | 3 849 296 | 564 | 1 439 098 | 24 | 156 659 | 19 | 91 273 | 200 | 628 879 | 166 | 390 005 |
| Delaware | 116 | 336 355 | 101 | 149 523 | — | — | — | — | 31 | 67 463 | 27 | (D) |
| District of Columbia | 66 | 458 695 | 56 | 188 710 | 3 | (D) | 3 | (D) | 19 | 41 534 | 16 | (D) |
| Florida | 2 682 | 6 856 380 | 2 262 | 3 593 056 | 89 | 488 552 | 75 | (D) | 708 | 1 224 521 | 616 | 823 841 |
| Georgia | 1 375 | 7 199 445 | 1 054 | 2 709 602 | 56 | 1 353 886 | 39 | 308 959 | 333 | 1 045 317 | 285 | 673 336 |
| Hawaii | 193 | 427 975 | 157 | 221 603 | 11 | 53 649 | 10 | (D) | 52 | 77 996 | 43 | 42 681 |
| Idaho | 131 | 140 277 | 114 | 85 758 | 2 | (D) | 1 | (D) | 48 | 26 656 | 44 | 25 228 |
| Illinois | 2 157 | 13 870 308 | 1 711 | 5 767 725 | 114 | 2 581 011 | 89 | 615 684 | 526 | 1 571 117 | 439 | 920 379 |
| Indiana | 753 | 1 715 849 | 635 | 851 201 | 21 | 100 710 | 18 | (D) | 204 | 281 192 | 183 | 198 750 |
| Iowa | 451 | 862 136 | 384 | 425 156 | 10 | 16 124 | 10 | 16 124 | 149 | 170 719 | 135 | 117 042 |
| Kansas | 466 | 1 295 145 | 376 | 639 499 | 10 | (D) | 7 | 26 947 | 142 | 224 337 | 125 | 116 878 |
| Kentucky | 419 | 1 239 909 | 355 | 855 818 | 7 | 35 332 | 7 | 35 332 | 127 | 165 926 | 109 | 98 334 |
| Louisiana | 593 | 1 443 001 | 503 | 579 986 | 13 | (D) | 10 | (D) | 206 | 249 699 | 178 | 133 594 |
| Maine | 168 | 259 764 | 150 | 177 345 | 1 | (D) | 1 | (D) | 62 | (D) | 60 | 63 838 |
| Maryland | 854 | 4 089 295 | 684 | 1 806 762 | 27 | 128 808 | 20 | (D) | 209 | 518 101 | 182 | 347 637 |
| Massachusetts | 1 343 | 6 462 579 | 1 073 | 3 364 878 | 63 | 311 193 | 54 | (D) | 283 | 1 185 059 | 239 | 638 553 |
| Michigan | 1 426 | 5 625 945 | 1 147 | 2 372 829 | 37 | 142 364 | 30 | 81 824 | 378 | 734 078 | 324 | 398 028 |
| Minnesota | 870 | 4 357 468 | 684 | 2 093 108 | 30 | 429 970 | 20 | (D) | 219 | 602 048 | 189 | 314 655 |
| Mississippi | 259 | 466 519 | 228 | 354 479 | 4 | (D) | 4 | (D) | 80 | 76 628 | 74 | 57 941 |
| Missouri | 898 | 3 056 944 | 727 | 1 313 747 | 31 | 249 883 | 22 | (D) | 233 | 565 082 | 199 | 311 442 |
| Montana | 137 | 122 136 | 126 | 81 102 | — | — | — | — | 40 | 17 182 | 39 | (D) |
| Nebraska | 287 | 985 719 | 235 | 487 138 | 3 | (D) | 3 | (D) | 76 | 95 446 | 66 | (D) |
| Nevada | 187 | 265 554 | 162 | 174 657 | 3 | (D) | 2 | (D) | 53 | 56 157 | 48 | (D) |
| New Hampshire | 224 | 509 279 | 194 | 258 888 | 8 | 19 675 | 6 | (D) | 71 | 94 723 | 68 | (D) |
| New Jersey | 1 817 | 10 866 758 | 1 501 | 6 863 808 | 96 | 1 452 593 | 81 | 953 616 | 433 | 2 395 709 | 365 | 1 810 269 |
| New Mexico | 247 | 511 723 | 207 | 215 530 | 6 | (D) | 6 | (D) | 66 | 82 669 | 60 | 42 547 |
| New York | 3 282 | 15 956 686 | 2 778 | 8 228 552 | 201 | 3 170 744 | 184 | 964 848 | 759 | 2 570 305 | 645 | 1 688 113 |
| North Carolina | 967 | 3 684 171 | 805 | 1 300 310 | 20 | 297 929 | 12 | (D) | 308 | 441 019 | 271 | 325 390 |
| North Dakota | 102 | 141 689 | 90 | 87 088 | 1 | (D) | 1 | (D) | 31 | 19 437 | 30 | (D) |
| Ohio | 1 766 | 6 084 589 | 1 415 | 2 797 120 | 54 | 659 443 | 41 | (D) | 468 | 922 688 | 399 | 579 295 |
| Oklahoma | 498 | 1 098 671 | 418 | 495 650 | 14 | 125 540 | 11 | (D) | 156 | 221 293 | 138 | 115 170 |
| Oregon | 543 | 1 275 630 | 462 | 723 353 | 9 | (D) | 7 | 9 600 | 161 | (D) | 143 | 128 765 |
| Pennsylvania | 1 926 | 6 376 223 | 1 552 | 2 852 339 | 48 | 190 187 | 40 | 97 708 | 490 | 910 638 | 423 | 478 721 |
| Rhode Island | 143 | 394 770 | 122 | 252 681 | 4 | 2 629 | 3 | (D) | 33 | 61 201 | 29 | (D) |
| South Carolina | 426 | 821 187 | 362 | 440 396 | 9 | 3 951 | 9 | 3 951 | 146 | 192 394 | 125 | 127 317 |
| South Dakota | 93 | 138 202 | 81 | 91 672 | 1 | (D) | 1 | (D) | 33 | 25 446 | 32 | (D) |
| Tennessee | 828 | 2 435 766 | 693 | 1 083 578 | 25 | 155 552 | 21 | (D) | 234 | 444 241 | 196 | 212 349 |
| Texas | 3 134 | 11 750 729 | 2 538 | 4 783 117 | 96 | 1 359 990 | 73 | (D) | 833 | 1 866 259 | 717 | 1 023 449 |
| Utah | 307 | 848 787 | 258 | 395 674 | 10 | 20 643 | 9 | (D) | 72 | 87 489 | 63 | 69 092 |
| Vermont | 76 | 88 078 | 69 | 60 055 | 4 | 1 050 | 4 | 1 050 | 21 | 14 774 | 21 | 14 774 |
| Virginia | 945 | 4 090 397 | 775 | 1 887 719 | 20 | 160 826 | 16 | (D) | 267 | 832 744 | 221 | 269 809 |
| Washington | 890 | 2 326 834 | 711 | 1 196 914 | 33 | 183 585 | 28 | (D) | 221 | 329 233 | 183 | (D) |
| West Virginia | 205 | 377 191 | 166 | 149 736 | 2 | (D) | 2 | (D) | 66 | 81 183 | 54 | 57 995 |
| Wisconsin | 687 | 1 850 533 | 577 | 936 025 | 15 | 38 290 | 13 | (D) | 206 | 319 368 | 189 | 227 397 |
| Wyoming | 44 | 26 047 | 41 | 21 704 | 2 | (D) | 2 | (D) | 19 | 13 230 | 19 | 13 230 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Professional and commercial equipment and supplies (SIC 504)—Con. | | | | | | | | | | | |
| | Computers and computer peripheral equipment and software (SIC 5045) | | | | Commercial equipment, n.e.c. (SIC 5046) | | | | Medical, dental, and hospital equipment and supplies (SIC 5047) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 12 821 | 84 515 408 | 9 422 | 30 239 035 | 5 587 | 9 654 760 | 4 914 | 7 429 162 | 7 747 | 25 243 256 | 6 488 | 15 432 790 |
| Alabama | 138 | 496 826 | 96 | 86 077 | 62 | 119 004 | 58 | 97 085 | 98 | 303 353 | 82 | 156 066 |
| Alaska | 35 | 85 295 | 24 | 47 206 | 10 | 5 027 | 10 | 5 027 | 9 | 12 132 | 8 | (D) |
| Arizona | 211 | 1 310 621 | 159 | 523 874 | 84 | 117 560 | 75 | (D) 126 | 126 | 255 002 | 110 | 156 323 |
| Arkansas | 70 | 222 062 | 55 | 55 144 | 47 | 54 583 | 44 | (D) 54 | 54 | 115 776 | 43 | 66 116 |
| California | 2 047 | 18 096 582 | 1 619 | 8 464 326 | 726 | 1 156 740 | 640 | 924 960 | 1 007 | 3 139 776 | 858 | 1 975 845 |
| Colorado | 280 | 1 528 944 | 205 | 352 344 | 83 | 86 782 | 70 | (D) | 156 | 422 153 | 130 | 226 047 |
| Connecticut | 206 | 2 136 721 | 138 | 476 621 | 73 | 67 332 | 67 | (D) | 128 | 678 950 | 101 | 275 724 |
| Delaware | 39 | 189 781 | 35 | (D) | 15 | (D) | 15 | (D) | 14 | 38 754 | 13 | (D) |
| District of Columbia | 28 | 375 361 | 24 | (D) | 8 | 31 989 | 7 | (D) | 7 | 6 795 | 5 | (D) |
| Florida | 685 | 2 751 568 | 526 | 874 425 | 358 | 515 891 | 312 | 420 912 | 550 | 1 231 322 | 474 | 867 116 |
| Georgia | 440 | 2 849 374 | 309 | 784 985 | 185 | 335 232 | 149 | 223 683 | 217 | 1 291 818 | 156 | 469 414 |
| Hawaii | 48 | 189 514 | 34 | 73 809 | 34 | 39 434 | 33 | (D) | 34 | 52 344 | 23 | (D) |
| Idaho | 41 | 64 003 | 33 | 23 502 | 14 | 22 673 | 12 | (D) | 18 | 21 491 | 16 | (D) |
| Illinois | 605 | 6 567 339 | 427 | 2 214 320 | 278 | 728 145 | 233 | 570 356 | 392 | 1 785 391 | 310 | 886 789 |
| Indiana | 225 | 774 372 | 169 | 244 906 | 89 | 177 550 | 77 | 100 053 | 120 | 258 654 | 103 | 150 979 |
| Iowa | 126 | 404 549 | 86 | 75 606 | 51 | 81 878 | 49 | (D) | 73 | 119 149 | 65 | 76 577 |
| Kansas | 130 | 457 528 | 88 | 190 412 | 48 | 50 034 | 40 | (D) | 86 | 239 344 | 71 | 157 989 |
| Kentucky | 101 | 405 484 | 76 | 167 019 | 53 | 368 878 | 47 | (D) | 83 | 181 600 | 70 | 119 496 |
| Louisiana | 113 | (D) | 82 | 79 634 | 81 | 79 073 | 76 | (D) | 122 | (D) | 106 | 225 218 |
| Maine | 42 | (D) | 31 | 27 329 | 22 | 41 199 | 19 | (D) | 26 | 35 960 | 24 | (D) |
| Maryland | 292 | 2 530 072 | 212 | 753 178 | 105 | 192 705 | 87 | 144 091 | 132 | 537 449 | 109 | 369 945 |
| Massachusetts | 451 | 3 267 129 | 318 | 1 389 695 | 162 | 368 526 | 139 | 273 744 | 216 | 845 128 | 180 | 513 369 |
| Michigan | 427 | 3 399 710 | 287 | 919 997 | 180 | 262 233 | 158 | 197 957 | 241 | 825 799 | 199 | 563 681 |
| Minnesota | 286 | 2 170 642 | 195 | 919 337 | 105 | 227 246 | 86 | 147 037 | 136 | 670 425 | 114 | 382 772 |
| Mississippi | 52 | 101 918 | 42 | 76 331 | 41 | 45 388 | 34 | 35 571 | 50 | 157 752 | 45 | (D) |
| Missouri | 204 | 1 305 036 | 144 | 223 747 | 116 | 206 092 | 98 | 149 333 | 186 | 496 864 | 155 | 361 061 |
| Montana | 37 | 60 606 | 30 | 21 531 | 21 | (D) | 20 | (D) | 17 | 14 427 | 16 | (D) |
| Nebraska | 88 | 487 756 | 59 | 255 046 | 30 | 204 419 | 29 | (D) | 46 | 136 609 | 36 | 90 052 |
| Nevada | 54 | 106 358 | 41 | 39 938 | 34 | 42 451 | 33 | (D) | 27 | 34 395 | 24 | (D) |
| New Hampshire | 82 | 303 098 | 65 | 101 657 | 18 | 21 846 | 18 | 21 846 | 35 | 50 679 | 28 | 33 865 |
| New Jersey | 463 | 3 562 041 | 347 | 1 749 359 | 222 | 478 421 | 199 | 352 548 | 351 | 1 730 818 | 291 | 919 124 |
| New Mexico | 85 | 312 931 | 61 | 71 704 | 18 | 20 863 | 17 | (D) | 34 | 60 035 | 31 | 52 552 |
| New York | 822 | 6 359 171 | 609 | 2 476 545 | 426 | 835 395 | 380 | 648 636 | 614 | 1 870 546 | 544 | 1 543 684 |
| North Carolina | 251 | 2 084 795 | 181 | 245 274 | 136 | 218 764 | 119 | 180 922 | 148 | 468 772 | 127 | 333 469 |
| North Dakota | 31 | 57 805 | 25 | (D) | 16 | 11 237 | 13 | (D) | 9 | 37 958 | 8 | (D) |
| Ohio | 491 | 2 465 864 | 339 | 708 646 | 235 | 572 889 | 205 | 447 089 | 334 | 976 016 | 278 | 629 393 |
| Oklahoma | 113 | 446 023 | 79 | 106 650 | 67 | 77 288 | 62 | (D) | 92 | 157 645 | 76 | 108 726 |
| Oregon | 163 | 468 178 | 125 | 201 174 | 68 | 117 410 | 64 | (D) | 85 | 228 459 | 73 | 179 444 |
| Pennsylvania | 509 | 3 241 195 | 353 | 853 979 | 264 | 346 278 | 233 | 281 794 | 382 | 1 295 855 | 304 | 852 415 |
| Rhode Island | 44 | 187 920 | 35 | 85 783 | 26 | 67 500 | 25 | (D) | 20 | 51 216 | 17 | (D) |
| South Carolina | 109 | 354 985 | 79 | 93 817 | 66 | 75 215 | 60 | 65 162 | 55 | 145 859 | 49 | (D) |
| South Dakota | 19 | 55 388 | 12 | (D) | 8 | 5 306 | 7 | (D) | 10 | 15 923 | 9 | (D) |
| Tennessee | 204 | 1 032 712 | 149 | 316 100 | 118 | 164 993 | 107 | (D) | 164 | 524 785 | 143 | 291 938 |
| Texas | 949 | 5 761 554 | 688 | 1 843 322 | 399 | 513 701 | 340 | 367 442 | 536 | 1 639 486 | 450 | 848 395 |
| Utah | 108 | 501 906 | 79 | 103 787 | 33 | 61 490 | 31 | (D) | 53 | 153 820 | 48 | 138 658 |
| Vermont | 28 | 57 816 | 22 | (D) | 5 | 1 087 | 4 | (D) | 9 | 6 570 | 9 | 6 570 |
| Virginia | 330 | 2 319 335 | 257 | 967 499 | 99 | 107 320 | 91 | 95 787 | 143 | 508 477 | 114 | 328 533 |
| Washington | 278 | 1 140 455 | 207 | 473 228 | 118 | 148 677 | 104 | (D) | 147 | 399 042 | 111 | 255 335 |
| West Virginia | 46 | 144 123 | 29 | 15 154 | 26 | (D) | 25 | (D) | 40 | 64 524 | 33 | (D) |
| Wisconsin | 186 | 778 969 | 130 | 211 556 | 99 | 136 043 | 89 | 68 527 | 113 | 466 956 | 97 | 325 247 |
| Wyoming | 9 | 4 989 | 7 | (D) | 5 | 3 183 | 4 | (D) | 2 | (D) | 2 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Professional and commercial equipment and supplies (SIC 504)—Con. | | | | | | | | Metals and minerals, except petroleum (SIC 505) | | | |
| | Ophthalmic goods (SIC 5048) | | | | Professional equipment and supplies, n.e.c. (SIC 5049) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 1 899 | 4 026 347 | 1 693 | 3 179 841 | 3 114 | 6 881 300 | 2 689 | 5 657 510 | 11 093 | 114 527 759 | 8 682 | 64 498 396 |
| Alabama | 17 | 13 244 | 15 | (D) | 44 | 52 087 | 36 | (D) | 200 | 1 956 774 | 155 | 1 007 134 |
| Alaska | 2 | (D) | 2 | (D) | 8 | 6 071 | 7 | (D) | 16 | 57 537 | 16 | 57 537 |
| Arizona | 24 | 22 620 | 19 | (D) | 54 | 49 687 | 50 | (D) | 100 | 752 190 | 84 | (D) |
| Arkansas | 14 | 19 758 | 14 | 19 758 | 12 | 4 732 | 11 | (D) | 60 | (D) | 55 | 227 886 |
| California | 249 | 639 586 | 216 | 560 355 | 402 | 935 733 | 342 | 791 662 | 1 104 | 10 728 666 | 896 | 6 468 328 |
| Colorado | 45 | 32 335 | 40 | (D) | 68 | 151 883 | 56 | 123 334 | 139 | 563 485 | 106 | 373 667 |
| Connecticut | 24 | 51 067 | 23 | (D) | 59 | 129 688 | 50 | 91 867 | 199 | 1 988 849 | 155 | 988 282 |
| Delaware | 2 | (D) | 2 | (D) | 15 | 23 874 | 9 | 8 182 | 29 | 424 326 | 23 | 265 425 |
| District of Columbia | - | - | - | - | 1 | (D) | 1 | (D) | 3 | (D) | 3 | (D) |
| Florida | 143 | 425 015 | 131 | (D) | 149 | 219 511 | 128 | 187 061 | 459 | 1 933 246 | 394 | 1 474 922 |
| Georgia | 49 | 82 813 | 36 | 38 602 | 95 | 241 005 | 80 | 210 623 | 277 | 2 791 013 | 202 | 1 225 146 |
| Hawaii | 8 | 7 055 | 8 | 7 055 | 6 | 7 983 | 6 | 7 983 | 18 | 41 947 | 16 | (D) |
| Idaho | 1 | (D) | 1 | (D) | 7 | 4 544 | 7 | 4 544 | 29 | 53 965 | 26 | (D) |
| Illinois | 82 | 104 235 | 75 | 84 446 | 160 | 533 070 | 138 | 475 751 | 830 | 13 784 828 | 602 | 5 650 782 |
| Indiana | 38 | 56 247 | 34 | (D) | 56 | 67 124 | 51 | 56 759 | 236 | 1 836 411 | 170 | 932 789 |
| Iowa | 15 | 13 992 | 13 | (D) | 27 | 55 725 | 26 | (D) | 62 | 251 746 | 50 | 165 544 |
| Kansas | 14 | (D) | 14 | (D) | 36 | 91 333 | 31 | (D) | 77 | 798 527 | 60 | 222 606 |
| Kentucky | 14 | 22 447 | 13 | (D) | 34 | 60 242 | 33 | (D) | 178 | 1 915 089 | 131 | 570 443 |
| Louisiana | 20 | (D) | 18 | 14 160 | 38 | (D) | 33 | 50 112 | 185 | 711 475 | 155 | 565 789 |
| Maine | 9 | (D) | 9 | (D) | 6 | 5 313 | 6 | 5 313 | 15 | 54 899 | 14 | (D) |
| Maryland | 26 | 49 679 | 24 | (D) | 63 | 132 481 | 50 | 99 516 | 127 | 1 297 722 | 94 | 659 254 |
| Massachusetts | 54 | 79 952 | 52 | (D) | 114 | 405 592 | 91 | 324 732 | 225 | 1 194 088 | 173 | 671 288 |
| Michigan | 73 | 94 392 | 64 | 63 506 | 90 | 167 369 | 85 | 147 836 | 595 | 9 474 279 | 439 | 3 656 136 |
| Minnesota | 41 | 80 320 | 32 | (D) | 53 | 176 817 | 48 | (D) | 161 | 2 891 209 | 106 | 2 574 685 |
| Mississippi | 8 | (D) | 7 | (D) | 24 | 64 965 | 22 | (D) | 59 | 168 929 | 53 | 143 175 |
| Missouri | 41 | 36 855 | 36 | 23 220 | 87 | 197 132 | 73 | (D) | 281 | 3 257 642 | 212 | 806 792 |
| Montana | 8 | (D) | 8 | (D) | 14 | 13 332 | 13 | (D) | 25 | 59 476 | 24 | (D) |
| Nebraska | 22 | 32 344 | 21 | (D) | 22 | (D) | 21 | (D) | 29 | 121 228 | 27 | (D) |
| Nevada | 8 | (D) | 7 | (D) | 8 | (D) | 7 | (D) | 17 | 30 132 | 17 | 30 132 |
| New Hampshire | 2 | (D) | 2 | (D) | 8 | (D) | 7 | (D) | 27 | 154 969 | 21 | 137 752 |
| New Jersey | 81 | 561 157 | 75 | 555 405 | 171 | 686 019 | 143 | 523 487 | 473 | 3 892 788 | 378 | 2 720 892 |
| New Mexico | 12 | (D) | 11 | (D) | 26 | 24 375 | 21 | 18 464 | 36 | 79 228 | 29 | 61 932 |
| New York | 217 | 569 329 | 198 | (D) | 243 | 581 196 | 218 | (D) | 827 | 17 726 542 | 690 | 16 393 649 |
| North Carolina | 34 | 44 701 | 33 | (D) | 70 | 128 191 | 62 | (D) | 202 | 1 155 592 | 152 | 640 644 |
| North Dakota | 8 | (D) | 7 | (D) | 6 | (D) | 6 | (D) | 8 | 8 690 | 7 | (D) |
| Ohio | 63 | 114 625 | 55 | (D) | 121 | 373 064 | 98 | 249 787 | 777 | 8 663 003 | 587 | 3 763 234 |
| Oklahoma | 24 | 27 689 | 22 | (D) | 32 | 43 193 | 30 | (D) | 163 | 509 044 | 134 | 416 749 |
| Oregon | 23 | 54 396 | 20 | (D) | 34 | 62 254 | 30 | (D) | 103 | 467 997 | 92 | 428 131 |
| Pennsylvania | 95 | 146 569 | 83 | 85 034 | 138 | 245 501 | 116 | 202 688 | 698 | 7 790 565 | 500 | 2 395 214 |
| Rhode Island | 5 | 8 949 | 5 | 8 949 | 11 | 15 355 | 8 | (D) | 40 | 236 525 | 34 | 135 236 |
| South Carolina | 14 | 18 520 | 13 | (D) | 27 | 30 263 | 27 | 30 263 | 66 | 264 122 | 53 | 217 823 |
| South Dakota | 8 | (D) | 6 | (D) | 14 | 31 153 | 14 | 31 153 | 8 | 9 719 | 8 | 9 719 |
| Tennessee | 34 | 48 105 | 34 | 48 105 | 49 | 65 378 | 43 | 51 355 | 207 | 2 019 545 | 150 | 859 941 |
| Texas | 110 | 214 633 | 93 | (D) | 211 | 395 106 | 177 | 324 205 | 1 046 | 7 444 237 | 865 | 4 986 056 |
| Utah | 14 | 8 300 | 13 | (D) | 17 | 15 139 | 15 | (D) | 53 | 184 161 | 43 | 136 129 |
| Vermont | 4 | 2 658 | 4 | 2 658 | 5 | 4 123 | 5 | 4 123 | 8 | 34 223 | 7 | (D) |
| Virginia | 29 | 78 402 | 25 | (D) | 57 | 83 293 | 51 | 71 573 | 161 | 1 956 613 | 130 | 396 370 |
| Washington | 33 | 28 317 | 28 | 25 192 | 60 | 97 525 | 50 | 85 442 | 180 | 826 390 | 152 | 574 134 |
| West Virginia | 10 | (D) | 9 | (D) | 15 | 14 780 | 14 | (D) | 92 | 580 879 | 65 | 303 457 |
| Wisconsin | 26 | 47 316 | 21 | (D) | 42 | 63 591 | 38 | (D) | 162 | 1 094 761 | 109 | 524 323 |
| Wyoming | 2 | (D) | 2 | (D) | 5 | 1 517 | 5 | 1 517 | 21 | 33 988 | 18 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Metals and minerals, except petroleum (SIC 505)—Con. | | | | | | | | Electrical goods (SIC 506) | | | |
| | Metals service centers and offices (SIC 5051) | | | | Coal and other minerals and ores (SIC 5052) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 10 281 | 101 143 329 | 8 119 | 59 928 441 | 812 | 13 384 430 | 563 | 4 569 955 | 33 509 | 173 173 855 | 24 784 | 91 695 234 |
| Alabama | 175 | 1 683 424 | 138 | 766 035 | 25 | 273 350 | 17 | 241 099 | 434 | 2 192 814 | 313 | 887 095 |
| Alaska | 14 | (D) | 14 | (D) | 2 | (D) | 2 | (D) | 63 | 110 751 | 55 | (D) |
| Arizona | 96 | (D) | 81 | (D) | 4 | (D) | 3 | (D) | 557 | 1 985 881 | 387 | 1 183 489 |
| Arkansas | 59 | (D) | 54 | (D) | 1 | (D) | 1 | (D) | 213 | 592 429 | 174 | 421 030 |
| California | 1 073 | 9 162 656 | 868 | (D) | 31 | 1 566 010 | 28 | (D) | 4 952 | 32 103 310 | 3 786 | 19 212 458 |
| Colorado | 131 | (D) | 99 | 364 334 | 8 | (D) | 7 | 9 333 | 623 | 2 605 536 | 411 | 910 967 |
| Connecticut | 183 | 1 594 735 | 142 | 678 128 | 16 | 394 114 | 13 | 310 154 | 576 | 2 895 411 | 421 | 1 630 789 |
| Delaware | 28 | (D) | 22 | (D) | 1 | (D) | 1 | (D) | 57 | 225 422 | 47 | 153 665 |
| District of Columbia | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) | 30 | 485 095 | 20 | (D) |
| Florida | 435 | 1 801 698 | 373 | (D) | 24 | 131 548 | 21 | (D) | 2 035 | 7 169 533 | 1 593 | 4 086 256 |
| Georgia | 271 | (D) | 198 | 1 210 858 | 6 | (D) | 4 | 14 288 | 925 | 6 670 557 | 656 | 3 386 781 |
| Hawaii | 18 | 41 947 | 16 | (D) | - | - | - | - | 116 | 367 006 | 90 | 260 493 |
| Idaho | 28 | (D) | 25 | (D) | 1 | (D) | 1 | (D) | 109 | 155 650 | 96 | 113 172 |
| Illinois | 803 | 13 099 293 | 583 | 5 570 613 | 27 | 685 535 | 19 | 80 169 | 1 646 | 11 435 704 | 1 142 | 6 098 745 |
| Indiana | 207 | 1 452 070 | 153 | 758 080 | 29 | 384 341 | 17 | 174 709 | 670 | 5 302 762 | 480 | 1 591 821 |
| Iowa | 62 | 251 746 | 50 | 165 544 | - | - | - | - | 272 | 715 097 | 209 | 425 365 |
| Kansas | 74 | (D) | 59 | (D) | 3 | (D) | 1 | (D) | 355 | 1 315 537 | 239 | 740 257 |
| Kentucky | 89 | 770 990 | 62 | 273 967 | 89 | 1 144 099 | 69 | 296 476 | 276 | 923 824 | 222 | 512 718 |
| Louisiana | 184 | (D) | 155 | 565 789 | 1 | (D) | - | - | 486 | 1 299 858 | 372 | 769 622 |
| Maine | 15 | 54 899 | 14 | (D) | - | - | - | - | 74 | 231 852 | 67 | 195 572 |
| Maryland | 113 | 811 193 | 85 | (D) | 14 | 486 529 | 9 | (D) | 631 | 3 773 825 | 423 | 1 820 777 |
| Massachusetts | 220 | (D) | 169 | 666 509 | 5 | (D) | 4 | 7 779 | 1 062 | 7 587 985 | 716 | 3 277 462 |
| Michigan | 582 | 9 301 855 | 427 | (D) | 13 | 172 424 | 12 | (D) | 906 | 4 225 143 | 672 | 1 928 819 |
| Minnesota | 153 | 2 852 758 | 102 | (D) | 8 | 38 451 | 4 | (D) | 650 | 2 943 316 | 404 | 1 264 162 |
| Mississippi | 59 | 168 929 | 53 | 143 175 | - | - | - | - | 170 | 431 514 | 141 | 243 184 |
| Missouri | 270 | (D) | 205 | 802 946 | 11 | (D) | 7 | 3 846 | 652 | 2 580 887 | 450 | 1 500 582 |
| Montana | 25 | 59 476 | 24 | (D) | - | - | - | - | 68 | 115 290 | 60 | 94 791 |
| Nebraska | 29 | 121 228 | 27 | (D) | - | - | - | - | 168 | 446 739 | 137 | 284 891 |
| Nevada | 16 | (D) | 16 | (D) | 1 | (D) | 1 | (D) | 126 | 261 338 | 112 | 206 345 |
| New Hampshire | 27 | 154 969 | 21 | 137 752 | - | - | - | - | 178 | 502 534 | 136 | 260 621 |
| New Jersey | 455 | 3 760 767 | 365 | 2 634 325 | 18 | 132 021 | 13 | 86 567 | 1 471 | 13 794 088 | 1 099 | 8 636 076 |
| New Mexico | 35 | (D) | 28 | (D) | 1 | (D) | 1 | (D) | 171 | 396 334 | 112 | 246 256 |
| New York | 762 | 16 850 703 | 649 | 15 860 998 | 65 | 875 839 | 41 | 532 651 | 2 787 | 13 009 529 | 2 235 | 8 184 585 |
| North Carolina | 191 | 1 006 167 | 144 | (D) | 11 | 149 425 | 8 | (D) | 757 | 3 423 124 | 531 | 1 557 578 |
| North Dakota | 7 | (D) | 6 | 1 911 | 1 | (D) | 1 | (D) | 44 | 179 477 | 35 | 148 341 |
| Ohio | 705 | 7 819 957 | 539 | 3 387 459 | 72 | 843 046 | 48 | 375 775 | 1 315 | 7 641 088 | 869 | 2 742 969 |
| Oklahoma | 161 | (D) | 134 | 416 749 | 2 | (D) | - | - | 308 | 791 077 | 237 | 476 014 |
| Oregon | 100 | 464 100 | 90 | (D) | 3 | 3 897 | 2 | (D) | 419 | 1 331 012 | 317 | 770 198 |
| Pennsylvania | 582 | 6 261 029 | 425 | 2 036 306 | 116 | 1 529 536 | 75 | 358 908 | 1 356 | 6 308 291 | 989 | 3 133 194 |
| Rhode Island | 39 | (D) | 33 | (D) | 1 | (D) | 1 | (D) | 95 | 225 702 | 81 | 167 340 |
| South Carolina | 62 | 249 691 | 51 | (D) | 4 | 14 431 | 2 | (D) | 310 | 780 559 | 252 | 525 117 |
| South Dakota | 7 | (D) | 7 | (D) | 1 | (D) | 1 | (D) | 59 | 123 732 | 57 | (D) |
| Tennessee | 156 | 1 437 038 | 121 | 764 587 | 51 | 582 507 | 29 | 95 354 | 597 | 2 500 936 | 446 | 1 199 307 |
| Texas | 1 030 | 7 416 351 | 851 | (D) | 16 | 27 886 | 14 | (D) | 2 474 | 12 315 410 | 1 811 | 5 433 100 |
| Utah | 48 | 171 976 | 39 | (D) | 5 | 12 185 | 4 | (D) | 243 | 761 680 | 175 | 437 754 |
| Vermont | 8 | 34 223 | 7 | (D) | - | - | - | - | 51 | 109 518 | 51 | 109 518 |
| Virginia | 108 | 344 757 | 97 | 275 015 | 53 | 1 611 856 | 33 | 121 355 | 607 | 3 431 355 | 454 | 1 586 300 |
| Washington | 175 | (D) | 148 | (D) | 5 | (D) | 4 | (D) | 701 | 2 390 423 | 490 | 1 293 494 |
| West Virginia | 39 | 119 980 | 31 | 89 156 | 53 | 460 899 | 34 | 214 301 | 128 | 322 926 | 106 | 237 309 |
| Wisconsin | 152 | (D) | 101 | 503 380 | 10 | (D) | 8 | 20 943 | 490 | 1 633 175 | 365 | 987 584 |
| Wyoming | 18 | (D) | 16 | 18 471 | 3 | (D) | 2 | (D) | 46 | 51 819 | 41 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Electrical goods (SIC 506)—Con. | | | | | | | | | | | |
| | Electrical apparatus and equipment (SIC 5063) | | | | Electrical appliances, television and radio sets (SIC 5064) | | | | Electronic parts and equipment, n.e.c. (SIC 5065) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 15 045 | 59 389 004 | 11 397 | 32 225 855 | 3 740 | 42 706 744 | 2 932 | 25 988 613 | 14 724 | 71 078 107 | 10 455 | 33 480 788 |
| Alabama | 232 | 844 443 | 172 | (D) | 47 | 191 717 | 43 | (D) | 155 | 1 156 654 | 98 | 222 705 |
| Alaska | 32 | 76 415 | 27 | 59 649 | 9 | 6 167 | 8 | (D) | 22 | 28 169 | 20 | (D) |
| Arizona | 231 | 681 563 | 171 | (D) | 53 | 292 483 | 47 | (D) | 273 | 1 011 835 | 169 | 500 792 |
| Arkansas | 119 | 317 049 | 94 | 213 372 | 19 | 145 281 | 16 | 141 954 | 75 | 130 099 | 64 | 65 704 |
| California | 1 752 | 7 078 342 | 1 420 | 4 514 546 | 549 | 7 210 651 | 447 | 5 471 228 | 2 651 | 17 814 317 | 1 919 | 9 226 684 |
| Colorado | 253 | 779 169 | 182 | 374 192 | 69 | 367 152 | 47 | 129 708 | 301 | 1 459 215 | 182 | 407 067 |
| Connecticut | 262 | 1 220 487 | 197 | 582 020 | 50 | 520 198 | 45 | (D) | 264 | 1 154 726 | 179 | (D) |
| Delaware | 34 | 184 820 | 28 | (D) | 7 | (D) | 7 | (D) | 16 | (D) | 12 | (D) |
| District of Columbia | 14 | (D) | 13 | (D) | 3 | (D) | 3 | (D) | 13 | (D) | 4 | (D) |
| Florida | 864 | 2 835 895 | 686 | 1 641 663 | 267 | 1 908 106 | 223 | 1 243 023 | 904 | 2 425 532 | 684 | 1 201 570 |
| Georgia | 459 | 2 086 484 | 336 | 996 711 | 113 | 1 941 819 | 76 | 1 357 396 | 353 | 2 642 254 | 244 | 1 032 674 |
| Hawaii | 50 | 165 897 | 31 | 104 644 | 33 | 134 029 | 30 | (D) | 33 | 67 078 | 29 | (D) |
| Idaho | 66 | 114 797 | 60 | (D) | 5 | 3 157 | 3 | (D) | 38 | 37 696 | 33 | 25 260 |
| Illinois | 713 | 3 412 169 | 505 | 1 655 087 | 201 | 3 472 916 | 142 | 2 171 674 | 732 | 4 550 619 | 495 | 2 271 984 |
| Indiana | 329 | 1 310 954 | 243 | 752 799 | 56 | (D) | 44 | 195 435 | 285 | (D) | 193 | 643 587 |
| Iowa | 138 | 438 138 | 99 | 224 502 | 39 | 116 566 | 37 | (D) | 95 | 160 393 | 73 | (D) |
| Kansas | 157 | 482 923 | 111 | 197 698 | 47 | 336 263 | 36 | 266 847 | 151 | 496 351 | 92 | 275 712 |
| Kentucky | 174 | 641 189 | 137 | 324 263 | 24 | 161 379 | 21 | (D) | 78 | 121 256 | 64 | (D) |
| Louisiana | 287 | 794 444 | 209 | 422 196 | 56 | 268 629 | 47 | 198 533 | 143 | 236 785 | 116 | 148 893 |
| Maine | 42 | 139 982 | 38 | (D) | 10 | 76 537 | 9 | (D) | 22 | 15 333 | 20 | (D) |
| Maryland | 253 | 1 179 830 | 178 | 570 545 | 66 | 982 489 | 47 | 588 484 | 312 | 1 611 506 | 198 | 661 748 |
| Massachusetts | 401 | 2 047 204 | 291 | 959 515 | 95 | 1 841 743 | 56 | 858 530 | 566 | 3 699 038 | 369 | 1 459 417 |
| Michigan | 480 | 1 942 386 | 374 | 1 057 731 | 95 | 799 365 | 74 | 356 984 | 331 | 1 483 392 | 224 | 514 104 |
| Minnesota | 271 | 1 041 901 | 177 | 452 605 | 81 | 706 394 | 48 | 342 057 | 298 | 1 195 021 | 179 | 469 500 |
| Mississippi | 99 | 329 369 | 79 | 159 069 | 15 | 39 301 | 14 | (D) | 56 | 62 844 | 48 | (D) |
| Missouri | 319 | 1 138 115 | 224 | 598 364 | 87 | 859 091 | 60 | 591 921 | 246 | 583 681 | 166 | 310 297 |
| Montana | 37 | (D) | 31 | (D) | 9 | 35 976 | 9 | 35 976 | 22 | (D) | 20 | (D) |
| Nebraska | 98 | 270 165 | 77 | 157 368 | 19 | 87 228 | 14 | (D) | 51 | 89 346 | 46 | (D) |
| Nevada | 66 | 193 139 | 56 | (D) | 13 | 14 902 | 13 | 14 902 | 47 | 53 297 | 43 | (D) |
| New Hampshire | 76 | (D) | 61 | 117 627 | 10 | (D) | 9 | 13 113 | 92 | 283 544 | 66 | 129 881 |
| New Jersey | 572 | 3 087 293 | 450 | 1 511 777 | 193 | 6 457 944 | 150 | 4 840 275 | 706 | 4 248 851 | 499 | 2 284 024 |
| New Mexico | 71 | 180 529 | 50 | (D) | 8 | 16 997 | 7 | (D) | 92 | 198 808 | 55 | 96 153 |
| New York | 1 069 | 3 814 823 | 871 | 2 578 575 | 392 | 2 301 846 | 327 | 1 710 565 | 1 326 | 6 892 860 | 1 037 | 3 895 445 |
| North Carolina | 421 | 1 903 288 | 305 | 810 659 | 55 | 411 418 | 43 | 274 504 | 281 | 1 108 418 | 183 | 472 415 |
| North Dakota | 28 | 151 259 | 21 | (D) | 4 | 16 264 | 3 | (D) | 12 | 11 954 | 11 | (D) |
| Ohio | 616 | 3 065 231 | 411 | 1 409 285 | 156 | 2 477 688 | 109 | 492 010 | 543 | 2 098 169 | 349 | 841 674 |
| Oklahoma | 175 | 461 842 | 131 | 257 999 | 31 | 138 243 | 27 | 103 981 | 102 | 190 992 | 79 | 114 034 |
| Oregon | 196 | 575 308 | 156 | 338 952 | 31 | 235 820 | 22 | 132 696 | 192 | 519 884 | 139 | 298 550 |
| Pennsylvania | 672 | 3 256 209 | 503 | 1 429 353 | 148 | 1 193 959 | 111 | 735 325 | 536 | 1 858 123 | 375 | 968 516 |
| Rhode Island | 45 | 128 415 | 39 | 103 200 | 8 | 23 397 | 7 | (D) | 42 | 73 890 | 35 | (D) |
| South Carolina | 189 | 551 140 | 156 | 373 934 | 24 | 75 782 | 21 | (D) | 97 | 153 637 | 75 | (D) |
| South Dakota | 32 | 67 569 | 31 | (D) | 8 | 20 496 | 7 | (D) | 19 | 35 667 | 19 | 35 667 |
| Tennessee | 342 | 1 314 555 | 245 | 674 109 | 69 | 729 194 | 53 | 245 804 | 186 | 457 187 | 148 | 279 394 |
| Texas | 1 167 | 4 628 182 | 858 | 2 244 685 | 252 | 1 811 852 | 206 | 1 089 713 | 1 055 | 5 875 376 | 747 | 2 098 702 |
| Utah | 105 | 314 043 | 75 | 188 815 | 28 | 199 890 | 22 | 100 315 | 110 | 247 747 | 78 | 148 624 |
| Vermont | 31 | 69 292 | 31 | 69 292 | 7 | 32 040 | 7 | 32 040 | 13 | 8 186 | 13 | 8 186 |
| Virginia | 311 | 1 542 249 | 243 | 1 014 945 | 63 | 301 615 | 51 | 192 218 | 233 | 1 587 491 | 160 | 379 137 |
| Washington | 322 | 883 886 | 237 | 518 147 | 62 | 430 341 | 41 | 278 801 | 317 | 1 076 196 | 212 | 496 546 |
| West Virginia | 81 | 231 676 | 63 | 149 307 | 12 | 61 466 | 11 | (D) | 35 | 29 784 | 32 | (D) |
| Wisconsin | 264 | 876 237 | 189 | 502 766 | 41 | 397 725 | 31 | 245 000 | 185 | 359 213 | 145 | 239 818 |
| Wyoming | 28 | 46 318 | 25 | (D) | 1 | (D) | 1 | (D) | 17 | (D) | 15 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Hardware, and plumbing and heating equipment and supplies (SIC 507) | | | | | | | | | | | |
| | Total | | | | Hardware (SIC 5072) | | | | Plumbing and heating equipment and supplies (hydronics) (SIC 5074) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 23 097 | 57 126 205 | 19 737 | 41 386 239 | 7 552 | 20 054 409 | 6 449 | 14 450 135 | 8 931 | 23 245 669 | 7 757 | 16 999 820 |
| Alabama | 338 | 783 168 | 296 | 602 337 | 109 | 272 213 | 97 | 239 397 | 110 | 283 539 | 95 | 175 781 |
| Alaska | 46 | 89 896 | 38 | 80 362 | 11 | (D) | 9 | (D) | 26 | 57 887 | 23 | (D) |
| Arizona | 349 | 707 023 | 293 | 560 539 | 115 | 214 529 | 96 | 185 759 | 127 | 303 677 | 108 | (D) |
| Arkansas | 172 | 261 720 | 155 | 239 693 | 42 | 91 864 | 38 | (D) | 73 | 108 411 | 68 | 100 806 |
| California | 2 453 | 7 204 669 | 2 119 | 5 312 774 | 1 041 | 2 914 590 | 903 | 2 238 586 | 855 | 2 826 374 | 736 | 2 116 781 |
| Colorado | 389 | 769 251 | 313 | 467 145 | 125 | 211 814 | 97 | 132 510 | 161 | 346 387 | 130 | 196 858 |
| Connecticut | 334 | 1 030 278 | 280 | 754 018 | 109 | 469 758 | 89 | 305 247 | 147 | 425 870 | 128 | 353 694 |
| Delaware | 62 | 127 743 | 57 | (D) | 14 | 43 541 | 12 | (D) | 28 | 56 887 | 27 | (D) |
| District of Columbia | 34 | 181 335 | 31 | (D) | 19 | (D) | 18 | 42 781 | 12 | 113 908 | 10 | (D) |
| Florida | 1 414 | 2 603 328 | 1 241 | 1 998 884 | 395 | 645 657 | 351 | 541 526 | 535 | 1 055 306 | 477 | 814 599 |
| Georgia | 632 | 2 094 677 | 507 | 1 248 870 | 206 | 803 577 | 159 | 394 525 | 223 | 732 967 | 183 | 501 988 |
| Hawaii | 93 | 164 382 | 78 | 137 542 | 39 | 57 953 | 32 | (D) | 33 | 74 158 | 27 | 65 200 |
| Idaho | 78 | 87 031 | 76 | (D) | 24 | 19 860 | 23 | (D) | 27 | 40 147 | 27 | 40 147 |
| Illinois | 1 167 | 3 692 633 | 957 | 2 292 751 | 510 | 1 660 762 | 423 | 1 037 639 | 362 | 1 358 526 | 295 | 777 753 |
| Indiana | 528 | 1 171 204 | 454 | 902 040 | 180 | 389 851 | 152 | 292 141 | 206 | 428 740 | 184 | 370 723 |
| Iowa | 255 | 369 200 | 224 | 291 797 | 68 | 94 096 | 61 | 81 324 | 110 | 168 013 | 100 | 138 366 |
| Kansas | 243 | 571 171 | 193 | 367 561 | 66 | 200 635 | 47 | 125 966 | 109 | 261 394 | 93 | 165 357 |
| Kentucky | 255 | 452 891 | 226 | 386 782 | 55 | 78 741 | 48 | (D) | 107 | 188 995 | 99 | (D) |
| Louisiana | 391 | 584 437 | 339 | 403 806 | 106 | 194 798 | 89 | 111 013 | 133 | 201 087 | 118 | 154 271 |
| Maine | 95 | 289 381 | 89 | 280 310 | 20 | 147 504 | 19 | (D) | 50 | 118 543 | 47 | (D) |
| Maryland | 385 | 1 347 688 | 324 | 929 488 | 104 | 438 997 | 88 | 252 783 | 139 | 514 153 | 121 | 414 624 |
| Massachusetts | 621 | 1 953 103 | 518 | 1 366 664 | 177 | 489 761 | 154 | 391 244 | 285 | 1 150 386 | 243 | 756 258 |
| Michigan | 777 | 1 927 277 | 648 | 1 238 828 | 260 | 725 685 | 214 | 416 297 | 306 | 694 240 | 265 | 491 220 |
| Minnesota | 398 | 1 166 475 | 303 | 784 134 | 143 | 391 201 | 117 | 307 226 | 159 | 505 025 | 116 | 291 400 |
| Mississippi | 171 | 254 192 | 161 | 231 985 | 46 | 75 582 | 43 | (D) | 66 | 110 186 | 62 | 97 403 |
| Missouri | 520 | 1 318 122 | 426 | 959 330 | 158 | 485 816 | 132 | 372 780 | 194 | 451 423 | 160 | 308 435 |
| Montana | 71 | 78 033 | 64 | (D) | 17 | (D) | 17 | (D) | 31 | 47 845 | 30 | (D) |
| Nebraska | 143 | 238 402 | 123 | 185 605 | 31 | 58 764 | 28 | (D) | 60 | 87 200 | 53 | (D) |
| Nevada | 96 | 203 047 | 86 | 188 961 | 27 | 43 292 | 23 | (D) | 35 | 107 080 | 35 | 107 080 |
| New Hampshire | 127 | 322 135 | 114 | 242 367 | 36 | 62 440 | 32 | (D) | 67 | 193 382 | 62 | (D) |
| New Jersey | 878 | 2 709 501 | 772 | 2 041 164 | 334 | 1 145 240 | 299 | 871 142 | 343 | 1 087 617 | 303 | 761 718 |
| New Mexico | 110 | 152 586 | 104 | 145 175 | 22 | (D) | 20 | (D) | 59 | 91 498 | 56 | 86 620 |
| New York | 1 703 | 4 335 864 | 1 494 | 3 449 695 | 593 | 1 436 828 | 536 | 1 260 943 | 732 | 1 997 054 | 649 | 1 608 590 |
| North Carolina | 654 | 2 050 383 | 553 | 1 311 526 | 190 | 762 746 | 162 | 480 782 | 246 | 841 970 | 210 | 475 313 |
| North Dakota | 48 | 60 955 | 46 | (D) | 11 | (D) | 10 | 8 168 | 24 | 32 085 | 23 | (D) |
| Ohio | 1 068 | 2 778 231 | 870 | 1 943 154 | 371 | 1 045 651 | 301 | 815 017 | 410 | 1 078 377 | 335 | 659 783 |
| Oklahoma | 300 | 366 401 | 264 | 286 936 | 70 | 79 178 | 61 | 57 402 | 124 | 147 467 | 113 | 119 439 |
| Oregon | 265 | 622 864 | 221 | 445 387 | 102 | 189 972 | 85 | (D) | 102 | 305 628 | 86 | 211 929 |
| Pennsylvania | 1 068 | 2 527 050 | 911 | 1 804 653 | 311 | 735 422 | 264 | 523 327 | 473 | 1 214 347 | 415 | 935 270 |
| Rhode Island | 85 | 162 298 | 80 | (D) | 30 | 67 149 | 27 | (D) | 40 | 75 902 | 38 | (D) |
| South Carolina | 283 | 486 956 | 255 | 439 166 | 60 | 117 551 | 54 | (D) | 114 | 195 655 | 108 | 191 371 |
| South Dakota | 67 | 84 472 | 62 | 73 910 | 10 | (D) | 9 | (D) | 39 | 48 917 | 36 | (D) |
| Tennessee | 481 | 1 378 666 | 409 | 1 071 650 | 150 | 590 777 | 124 | 403 541 | 156 | 398 697 | 133 | 333 374 |
| Texas | 1 784 | 3 721 484 | 1 533 | 2 519 108 | 549 | 1 330 945 | 471 | 825 790 | 623 | 1 240 353 | 543 | 863 333 |
| Utah | 180 | 338 979 | 150 | 262 802 | 52 | 89 872 | 42 | (D) | 78 | 153 024 | 65 | 123 991 |
| Vermont | 53 | 76 322 | 53 | 76 322 | 9 | 15 240 | 9 | 15 240 | 32 | 51 865 | 32 | 51 865 |
| Virginia | 458 | 1 164 611 | 401 | 921 967 | 130 | 319 468 | 112 | 220 197 | 190 | 528 683 | 170 | 427 464 |
| Washington | 423 | 956 536 | 340 | 668 645 | 141 | 347 721 | 110 | 231 405 | 156 | 371 653 | 132 | 270 059 |
| West Virginia | 109 | 146 834 | 98 | 131 340 | 26 | 31 446 | 24 | (D) | 48 | 61 866 | 43 | 58 893 |
| Wisconsin | 409 | 938 142 | 354 | 727 962 | 131 | 344 860 | 111 | 225 212 | 146 | 295 405 | 125 | 255 125 |
| Wyoming | 34 | 23 178 | 34 | 23 178 | 7 | 4 364 | 7 | 4 364 | 20 | 15 870 | 20 | 15 870 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Hardware, end plumbing end heating equipment end supplies (SIC 507)—Con. | | | | | | | | Machinery, equipment, end supplies (SIC 508) | | | |
| | Warm air heating end air-conditioning equipment end supplies (SIC 5075) | | | | Refrigeration equipment end supplies (SIC 5078) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 5 101 | 11 142 557 | 4 197 | 7 872 866 | 1 513 | 2 683 570 | 1 334 | 2 063 418 | 73 564 | 185 445 839 | 61 326 | 120 031 731 |
| Alabama | 95 | 192 326 | 81 | (D) | 24 | 35 090 | 23 | (D) | 1 141 | 2 160 342 | 972 | 1 713 265 |
| Alaska | 8 | 11 059 | 5 | 5 360 | 1 | (D) | 1 | (D) | 128 | 255 621 | 104 | 188 330 |
| Arizona | 81 | 161 803 | 65 | (D) | 26 | 27 014 | 24 | (D) | 809 | 1 876 436 | 690 | 1 189 542 |
| Arkansas | 44 | 49 065 | 36 | (D) | 13 | 12 380 | 13 | 12 380 | 713 | 1 001 493 | 638 | 880 310 |
| California | 387 | 1 150 350 | 325 | 729 330 | 170 | 313 355 | 155 | 228 077 | 7 087 | 19 107 079 | 5 861 | 12 895 879 |
| Colorado | 78 | 176 551 | 64 | 111 251 | 25 | 34 499 | 22 | 26 526 | 1 141 | 2 262 564 | 907 | 1 235 004 |
| Connecticut | 61 | 106 825 | 48 | (D) | 17 | 28 025 | 15 | (D) | 1 034 | 3 023 762 | 810 | 2 135 405 |
| Delaware | 16 | 25 045 | 14 | (D) | 4 | 2 270 | 4 | 2 270 | 135 | 262 504 | 123 | (D) |
| District of Columbia | 3 | (D) | 3 | (D) | — | — | — | — | 40 | 96 964 | 36 | (D) |
| Florida | 399 | 785 525 | 339 | 553 853 | 85 | 116 840 | 74 | 88 906 | 3 445 | 6 759 770 | 2 975 | 5 134 794 |
| Georgia | 166 | 486 163 | 137 | 308 570 | 37 | 71 970 | 28 | 43 787 | 2 130 | 6 471 196 | 1 720 | 3 587 108 |
| Hawaii | 8 | 21 693 | 6 | (D) | 13 | 10 578 | 13 | 10 578 | 144 | 241 390 | 135 | 214 832 |
| Idaho | 19 | 22 556 | 18 | (D) | 8 | 4 468 | 8 | 4 468 | 345 | 428 678 | 325 | 400 875 |
| Illinois | 234 | 536 121 | 189 | 392 854 | 61 | 137 224 | 50 | 84 505 | 3 967 | 15 967 147 | 3 151 | 7 640 615 |
| Indiana | 119 | 248 962 | 99 | (D) | 23 | 103 651 | 19 | (D) | 1 635 | 3 428 550 | 1 371 | 2 358 330 |
| Iowa | 50 | 54 277 | 39 | 27 221 | 27 | 52 814 | 24 | 44 886 | 1 162 | 2 155 523 | 1 065 | 1 556 143 |
| Kansas | 52 | 75 640 | 40 | 56 187 | 16 | 33 502 | 13 | 20 051 | 1 085 | 2 657 671 | 915 | 1 485 775 |
| Kentucky | 79 | 159 808 | 66 | 130 923 | 14 | 25 347 | 13 | (D) | 949 | 1 917 948 | 857 | 1 646 220 |
| Louisiana | 120 | 138 060 | 102 | (D) | 32 | 50 492 | 30 | (D) | 1 769 | 3 336 301 | 1 436 | 2 235 475 |
| Maine | 14 | 14 657 | 12 | (D) | 11 | 8 677 | 11 | 8 677 | 277 | 607 703 | 255 | 550 224 |
| Maryland | 116 | 356 439 | 92 | (D) | 26 | 38 099 | 23 | (D) | 846 | 3 082 718 | 684 | 1 880 052 |
| Massachusetts | 111 | 251 379 | 78 | 168 721 | 48 | 61 577 | 43 | 50 441 | 1 440 | 3 913 291 | 1 186 | 2 762 636 |
| Michigan | 185 | 455 153 | 151 | 317 391 | 26 | 52 199 | 18 | 13 920 | 2 723 | 6 732 210 | 2 210 | 4 419 185 |
| Minnesota | 75 | 190 367 | 53 | 126 084 | 21 | 79 882 | 17 | 59 424 | 1 575 | 5 002 073 | 1 353 | 2 558 798 |
| Mississippi | 46 | 59 307 | 43 | (D) | 13 | 9 117 | 13 | 9 117 | 617 | 925 105 | 559 | 824 267 |
| Missouri | 124 | 278 042 | 96 | 202 442 | 44 | 102 841 | 38 | 75 673 | 1 702 | 5 163 368 | 1 399 | 2 845 412 |
| Montana | 21 | 14 489 | 15 | (D) | 2 | (D) | 2 | (D) | 297 | 367 802 | 270 | 333 711 |
| Nebraska | 39 | 65 485 | 31 | (D) | 13 | 26 953 | 11 | (D) | 698 | 1 058 814 | 647 | 938 789 |
| Nevada | 28 | 47 902 | 23 | (D) | 6 | 4 773 | 5 | (D) | 207 | 574 879 | 188 | 414 873 |
| New Hampshire | 18 | 42 037 | 15 | (D) | 6 | 24 276 | 5 | (D) | 301 | 774 581 | 247 | 622 562 |
| New Jersey | 147 | 367 679 | 119 | 304 093 | 54 | 108 965 | 51 | 104 211 | 2 355 | 7 559 133 | 1 866 | 4 727 748 |
| New Mexico | 27 | 42 592 | 26 | (D) | 2 | (D) | 2 | (D) | 418 | 486 056 | 375 | 430 543 |
| New York | 261 | 670 653 | 197 | 358 135 | 117 | 231 329 | 112 | 222 027 | 3 774 | 10 399 670 | 3 188 | 7 635 816 |
| North Carolina | 184 | 366 515 | 156 | 307 052 | 34 | 79 152 | 25 | 48 379 | 1 972 | 5 367 654 | 1 647 | 3 883 614 |
| North Dakota | 9 | 16 012 | 9 | 16 012 | 4 | (D) | 4 | (D) | 438 | 698 053 | 393 | 573 102 |
| Ohio | 221 | 505 246 | 182 | 362 910 | 66 | 148 957 | 52 | 105 444 | 3 639 | 9 938 601 | 2 844 | 5 509 396 |
| Oklahoma | 79 | 108 320 | 67 | 84 324 | 27 | 31 436 | 23 | 25 771 | 1 363 | 2 247 191 | 1 132 | 1 714 573 |
| Oregon | 44 | 106 086 | 35 | 80 991 | 17 | 21 178 | 15 | (D) | 976 | 1 915 191 | 850 | 1 448 964 |
| Pennsylvania | 215 | 503 209 | 173 | 287 783 | 69 | 74 072 | 59 | 58 273 | 3 377 | 9 876 407 | 2 690 | 5 439 345 |
| Rhode Island | 8 | 9 913 | 8 | 9 913 | 7 | 9 334 | 7 | 9 334 | 221 | 426 638 | 190 | 339 983 |
| South Carolina | 99 | 164 647 | 85 | 138 626 | 10 | 9 103 | 8 | (D) | 924 | 1 904 364 | 828 | 1 545 451 |
| South Dakota | 15 | 17 754 | 14 | (D) | 3 | (D) | 3 | (D) | 304 | 466 231 | 286 | 430 207 |
| Tennessee | 135 | 349 203 | 113 | (D) | 40 | 39 989 | 39 | (D) | 1 434 | 4 139 774 | 1 230 | 2 321 982 |
| Texas | 488 | 918 080 | 415 | 664 880 | 124 | 232 106 | 104 | 165 105 | 7 058 | 15 513 061 | 5 826 | 9 852 811 |
| Utah | 37 | 80 892 | 31 | 54 335 | 13 | 15 191 | 12 | (D) | 497 | 925 000 | 419 | 724 041 |
| Vermont | 9 | 8 066 | 9 | 8 066 | 3 | 1 151 | 3 | 1 151 | 142 | 221 495 | 132 | 213 466 |
| Virginia | 111 | 278 047 | 94 | (D) | 27 | 38 413 | 25 | (D) | 1 252 | 3 189 142 | 1 093 | 2 467 249 |
| Washington | 90 | 154 914 | 68 | 92 149 | 36 | 82 248 | 30 | 75 032 | 1 401 | 3 149 877 | 1 161 | 2 089 106 |
| West Virginia | 25 | 43 194 | 21 | (D) | 10 | 10 328 | 10 | 10 328 | 464 | 1 002 566 | 405 | 745 731 |
| Wisconsin | 96 | 231 562 | 85 | (D) | 36 | 66 315 | 33 | (D) | 1 726 | 4 060 671 | 1 462 | 2 734 889 |
| Wyoming | 5 | (D) | 5 | (D) | 2 | (D) | 2 | (D) | 287 | 345 581 | 220 | 279 058 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|-----------------|----------------------|-----------------|--|-----------------|----------------------|-----------------|---|-----------------|----------------------|-----------------|
| | Machinery, equipment, and supplies (SIC 508)—Con. | | | | | | | | | | | |
| | Construction and mining (except petroleum) machinery and equipment (SIC 5082) | | | | Farm and garden machinery and equipment (SIC 5083) | | | | Industrial machinery and equipment (SIC 5084) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) |
| United States | 4 983 | 23 971 035 | 4 433 | 17 386 129 | 11 782 | 24 172 320 | 11 163 | 16 911 181 | 30 304 | 71 446 284 | 22 591 | 44 758 952 |
| Alabama | 96 | 442 647 | 87 | 421 718 | 180 | 241 733 | 176 | 234 827 | 389 | 727 516 | 298 | 511 921 |
| Alaska | 23 | 111 235 | 22 | (D) | 1 | (D) | 1 | (D) | 52 | (D) | 30 | (D) |
| Arizona | 105 | 388 572 | 92 | 328 371 | 83 | 146 660 | 69 | (D) | 315 | 594 240 | 255 | 410 325 |
| Arkansas | 52 | 173 656 | 47 | 163 719 | 233 | 355 725 | 218 | (D) | 186 | (D) | 153 | 176 254 |
| California | 350 | 1 389 742 | 290 | 1 089 567 | 660 | 1 629 379 | 608 | 1 257 626 | 3 105 | 7 953 259 | 2 362 | 5 169 929 |
| Colorado | 113 | 607 922 | 93 | 255 858 | 160 | 239 905 | 142 | 188 826 | 479 | 819 490 | 333 | 392 410 |
| Connecticut | 57 | 297 345 | 57 | 297 345 | 52 | 113 749 | 50 | (D) | 553 | 1 402 814 | 394 | 939 226 |
| Delaware | 14 | 44 282 | 11 | (D) | 18 | 34 212 | 18 | 34 212 | 54 | 86 902 | 46 | (D) |
| District of Columbia | 3 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 12 | 39 642 | 10 | (D) |
| Florida | 248 | 993 226 | 218 | 888 162 | 363 | 662 610 | 339 | 565 397 | 1 271 | 1 956 785 | 1 010 | 1 288 430 |
| Georgia | 180 | 740 798 | 163 | 653 744 | 315 | 1 115 334 | 295 | 549 489 | 839 | 2 709 602 | 575 | 1 348 859 |
| Hawaii | 8 | (D) | 8 | (D) | 13 | 22 730 | 12 | (D) | 50 | 72 721 | 46 | 67 180 |
| Idaho | 43 | 103 745 | 41 | (D) | 147 | 194 870 | 138 | 180 558 | 77 | 60 910 | 68 | (D) |
| Illinois | 213 | 2 915 974 | 174 | 597 295 | 608 | 1 806 446 | 578 | 1 005 405 | 1 809 | 6 717 862 | 1 300 | 3 749 852 |
| Indiana | 95 | 388 821 | 85 | (D) | 399 | 562 210 | 378 | 470 818 | 571 | 1 139 855 | 427 | 711 195 |
| Iowa | 64 | 169 286 | 60 | (D) | 638 | 976 436 | 599 | 802 649 | 226 | 610 828 | 191 | 247 060 |
| Kansas | 59 | 188 883 | 58 | (D) | 378 | 731 010 | 357 | 530 184 | 372 | 643 663 | 265 | 372 011 |
| Kentucky | 151 | 591 972 | 144 | 572 976 | 227 | 214 694 | 223 | 209 098 | 268 | 598 127 | 218 | 485 166 |
| Louisiana | 72 | 204 723 | 64 | 180 487 | 169 | 243 906 | 162 | 215 246 | 886 | 1 636 856 | 621 | 955 340 |
| Maine | 36 | 167 201 | 36 | 167 201 | 47 | 57 918 | 47 | 57 918 | 88 | 212 751 | 70 | 159 453 |
| Maryland | 84 | 856 189 | 74 | (D) | 95 | 271 339 | 88 | 253 601 | 337 | 873 448 | 251 | 654 910 |
| Massachusetts | 83 | 477 826 | 75 | 438 282 | 68 | 192 967 | 64 | 182 994 | 697 | 1 899 094 | 523 | 1 252 368 |
| Michigan | 108 | 406 949 | 99 | 380 774 | 328 | 549 256 | 323 | (D) | 1 317 | 3 300 441 | 964 | 2 072 720 |
| Minnesota | 91 | 376 742 | 80 | 303 965 | 552 | 1 864 853 | 528 | 759 684 | 509 | 1 238 320 | 382 | 766 643 |
| Mississippi | 52 | 170 796 | 49 | (D) | 185 | 296 609 | 181 | 289 881 | 187 | 221 531 | 150 | 158 960 |
| Missouri | 106 | 527 446 | 93 | 422 810 | 396 | 1 050 442 | 377 | 540 588 | 618 | 1 575 688 | 450 | 871 293 |
| Montana | 39 | 92 413 | 38 | (D) | 118 | 149 729 | 112 | 136 659 | 71 | 48 666 | 54 | 37 241 |
| Nebraska | 38 | 91 650 | 35 | (D) | 396 | 546 921 | 381 | 508 519 | 120 | 135 065 | 102 | 112 670 |
| Nevada | 37 | 203 749 | 35 | (D) | 17 | 22 581 | 15 | (D) | 57 | 118 849 | 50 | 110 087 |
| New Hampshire | 34 | 216 716 | 32 | (D) | 30 | (D) | 29 | (D) | 138 | 225 896 | 100 | 150 109 |
| New Jersey | 110 | 649 488 | 95 | 561 167 | 92 | 216 402 | 86 | (D) | 1 183 | 3 633 590 | 861 | 2 122 740 |
| New Mexico | 40 | 108 019 | 38 | (D) | 57 | 50 848 | 54 | (D) | 195 | 221 704 | 159 | 176 886 |
| New York | 229 | 1 035 029 | 210 | 843 556 | 390 | 915 325 | 372 | (D) | 1 654 | 4 745 534 | 1 272 | 3 297 790 |
| North Carolina | 145 | 603 461 | 133 | 562 158 | 267 | 492 825 | 257 | 452 401 | 881 | 2 754 524 | 655 | 1 882 489 |
| North Dakota | 19 | 77 332 | 19 | 77 332 | 283 | 466 522 | 264 | 391 087 | 85 | 87 787 | 61 | (D) |
| Ohio | 200 | 1 049 801 | 176 | (D) | 468 | 1 427 031 | 440 | 705 146 | 1 619 | 3 481 086 | 1 108 | 1 943 226 |
| Oklahoma | 56 | 194 919 | 51 | 173 712 | 195 | 218 740 | 182 | (D) | 727 | 1 226 184 | 546 | 893 723 |
| Oregon | 77 | 285 904 | 72 | (D) | 152 | 392 072 | 139 | (D) | 362 | 612 666 | 298 | 447 219 |
| Pennsylvania | 270 | 1 971 981 | 227 | 881 347 | 412 | 816 140 | 397 | 677 373 | 1 407 | 3 387 431 | 984 | 1 802 941 |
| Rhode Island | 12 | 31 019 | 11 | (D) | 7 | 9 856 | 7 | 9 856 | 102 | 234 739 | 83 | 199 185 |
| South Carolina | 60 | 214 172 | 58 | (D) | 127 | 168 011 | 124 | (D) | 394 | 911 235 | 327 | 754 679 |
| South Dakota | 23 | 53 547 | 23 | 53 547 | 210 | 327 340 | 197 | 303 821 | 34 | 57 284 | 30 | (D) |
| Tennessee | 104 | 456 617 | 93 | 392 431 | 261 | 918 881 | 243 | 344 764 | 543 | 1 412 946 | 421 | 846 541 |
| Texas | 384 | 1 464 877 | 336 | 1 221 093 | 819 | 1 852 330 | 771 | 1 101 010 | 3 435 | 6 686 321 | 2 579 | 4 141 637 |
| Utah | 59 | 228 328 | 54 | 219 391 | 58 | 79 590 | 56 | (D) | 202 | 310 673 | 150 | 197 076 |
| Vermont | 17 | 78 056 | 17 | 78 056 | 53 | 49 436 | 50 | (D) | 40 | 56 231 | 35 | (D) |
| Virginia | 151 | 729 043 | 140 | 700 253 | 207 | 302 615 | 203 | 296 922 | 386 | 840 652 | 296 | 642 922 |
| Washington | 122 | 433 011 | 100 | 343 163 | 210 | 279 234 | 197 | 257 094 | 472 | 858 306 | 360 | 591 057 |
| West Virginia | 129 | 444 024 | 110 | 344 814 | 46 | 36 802 | 46 | 36 802 | 143 | 310 719 | 110 | 173 438 |
| Wisconsin | 88 | 345 397 | 80 | 280 732 | 554 | 741 926 | 533 | 718 212 | 618 | 1 499 137 | 451 | 1 007 993 |
| Wyoming | 32 | 79 591 | 29 | (D) | 37 | 38 313 | 36 | (D) | 169 | 194 836 | 107 | 133 255 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---|-----------------|------------------------|-----------------|---|-----------------|------------------------|-----------------|---|-----------------|------------------------|-----------------|
| | Machinery, equipment, and supplies (SIC 508)—Con. | | | | | | | | | | | |
| | Industrial supplies (SIC 5085) | | | | Service establishment equipment and supplies (SIC 5087) | | | | Transportation equipment and supplies, except motor vehicles (SIC 5088) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) |
| United States ----- | 14 780 | 41 754 325 | 12 530 | 24 196 239 | 8 467 | 9 442 098 | 7 919 | 7 926 245 | 3 248 | 14 659 777 | 2 690 | 8 852 985 |
| Alabama ----- | 313 | 628 851 | 256 | 439 010 | 135 | 83 618 | 131 | (D) | 26 | 35 977 | 24 | (D) |
| Alaska ----- | 27 | 39 493 | 26 | (D) | 14 | 11 762 | 14 | 11 762 | 11 | 10 151 | 11 | 10 151 |
| Arizona ----- | 145 | 180 334 | 125 | (D) | 118 | 132 328 | 113 | (D) | 43 | 434 302 | 36 | (D) |
| Arkansas ----- | 134 | 167 347 | 117 | 146 126 | 85 | 66 853 | 82 | (D) | 23 | (D) | 21 | (D) |
| California ----- | 1 503 | 4 261 797 | 1 288 | 2 612 818 | 849 | 1 112 600 | 779 | 909 085 | 620 | 2 760 302 | 534 | 1 856 854 |
| Colorado ----- | 206 | 319 543 | 175 | 205 074 | 148 | 125 157 | 137 | 109 927 | 35 | 150 547 | 27 | 82 909 |
| Connecticut ----- | 219 | 681 507 | 182 | 441 048 | 89 | 111 902 | 81 | (D) | 64 | 416 445 | 46 | 244 543 |
| Delaware ----- | 22 | 45 681 | 21 | (D) | 21 | 16 410 | 21 | 16 410 | 6 | 35 017 | 6 | 35 017 |
| District of Columbia ----- | - | - | - | - | 19 | 18 322 | 19 | 18 322 | 5 | (D) | 5 | (D) |
| Florida ----- | 580 | 1 050 138 | 515 | 835 552 | 523 | 451 509 | 483 | 367 420 | 460 | 1 645 502 | 410 | 1 189 833 |
| Georgia ----- | 458 | 1 413 042 | 381 | 702 098 | 283 | 306 810 | 267 | 243 369 | 55 | 185 610 | 39 | 89 549 |
| Hawaii ----- | 45 | 60 130 | 41 | (D) | 23 | (D) | 23 | (D) | 5 | (D) | 5 | (D) |
| Idaho ----- | 48 | 50 178 | 48 | 50 178 | 27 | 17 394 | 27 | 17 394 | 3 | 1 581 | 3 | 1 581 |
| Illinois ----- | 809 | 3 288 309 | 645 | 1 469 985 | 419 | 561 182 | 382 | 446 071 | 109 | 677 374 | 72 | 372 487 |
| Indiana ----- | 338 | 988 467 | 287 | 651 264 | 204 | 221 345 | 176 | 149 484 | 28 | 127 852 | 18 | (D) |
| Iowa ----- | 147 | 296 189 | 133 | 268 221 | 74 | 74 425 | 70 | 61 491 | 13 | 28 359 | 12 | (D) |
| Kansas ----- | 153 | 277 312 | 125 | (D) | 77 | 63 684 | 74 | (D) | 46 | 753 119 | 36 | (D) |
| Kentucky ----- | 190 | 429 719 | 166 | 310 291 | 105 | 69 043 | 100 | (D) | 8 | 14 393 | 6 | (D) |
| Louisiana ----- | 359 | 768 234 | 324 | 567 996 | 181 | 160 824 | 175 | 145 327 | 102 | 321 758 | 90 | 171 079 |
| Maine ----- | 70 | 120 742 | 68 | (D) | 28 | 33 403 | 27 | (D) | 8 | 15 688 | 7 | (D) |
| Maryland ----- | 150 | 662 684 | 110 | 211 128 | 136 | 243 440 | 126 | 196 369 | 44 | 175 618 | 35 | (D) |
| Massachusetts ----- | 353 | 993 433 | 309 | 603 061 | 176 | 252 701 | 159 | 200 661 | 63 | 97 270 | 56 | 85 270 |
| Michigan ----- | 630 | 2 067 815 | 515 | 1 155 824 | 280 | 305 180 | 257 | 271 626 | 60 | 102 569 | 52 | (D) |
| Minnesota ----- | 252 | 1 234 401 | 210 | 508 910 | 131 | 207 108 | 121 | 168 731 | 40 | 80 649 | 32 | 50 865 |
| Mississippi ----- | 107 | 160 281 | 100 | 147 760 | 71 | 52 870 | 66 | (D) | 15 | 23 018 | 13 | (D) |
| Missouri ----- | 295 | 1 176 290 | 226 | 550 984 | 222 | 277 669 | 205 | 210 577 | 65 | 555 833 | 48 | 249 160 |
| Montana ----- | 32 | 36 514 | 31 | (D) | 30 | 33 845 | 28 | (D) | 7 | 6 635 | 7 | 6 635 |
| Nebraska ----- | 79 | 135 305 | 70 | 96 636 | 52 | 68 272 | 48 | 63 751 | 13 | 81 601 | 11 | (D) |
| Nevada ----- | 51 | 186 136 | 44 | 49 087 | 39 | 27 932 | 38 | (D) | 6 | 15 632 | 6 | 15 632 |
| New Hampshire ----- | 65 | 120 395 | 55 | 58 430 | 29 | 79 037 | 26 | (D) | 5 | (D) | 5 | (D) |
| New Jersey ----- | 552 | 1 916 820 | 457 | 1 046 417 | 297 | 479 013 | 271 | (D) | 121 | 663 820 | 96 | 473 224 |
| New Mexico ----- | 60 | 74 502 | 59 | (D) | 61 | 29 568 | 60 | (D) | 5 | 1 415 | 5 | 1 415 |
| New York ----- | 761 | 1 761 589 | 659 | 1 313 897 | 516 | 767 241 | 488 | (D) | 224 | 1 174 952 | 187 | 927 847 |
| North Carolina ----- | 409 | 1 127 891 | 352 | 661 490 | 231 | 246 329 | 219 | 212 831 | 39 | 142 624 | 31 | 112 252 |
| North Dakota ----- | 21 | 25 020 | 20 | (D) | 28 | (D) | 27 | (D) | 2 | (D) | 2 | (D) |
| Ohio ----- | 892 | 3 346 379 | 704 | 1 682 122 | 384 | 404 150 | 358 | 354 696 | 76 | 230 154 | 58 | (D) |
| Oklahoma ----- | 210 | 336 959 | 187 | 260 813 | 128 | 85 204 | 126 | (D) | 47 | 185 185 | 40 | (D) |
| Oregon ----- | 241 | 398 462 | 212 | 336 536 | 107 | 125 891 | 95 | 92 887 | 37 | 100 196 | 34 | (D) |
| Pennsylvania ----- | 788 | 2 762 480 | 626 | 1 343 829 | 436 | 510 377 | 406 | 417 179 | 64 | 427 998 | 50 | 316 676 |
| Rhode Island ----- | 58 | 84 742 | 53 | 62 306 | 33 | 53 797 | 28 | (D) | 9 | 12 485 | 8 | (D) |
| South Carolina ----- | 205 | 505 874 | 186 | 332 577 | 128 | 95 889 | 125 | (D) | 10 | 9 183 | 8 | (D) |
| South Dakota ----- | 15 | 15 627 | 14 | (D) | 20 | (D) | 20 | (D) | 2 | (D) | 2 | (D) |
| Tennessee ----- | 301 | 1 041 317 | 261 | 472 228 | 187 | 154 386 | 180 | (D) | 38 | 155 627 | 32 | (D) |
| Texas ----- | 1 351 | 3 358 199 | 1 162 | 1 992 885 | 752 | 686 822 | 712 | 569 095 | 317 | 1 464 512 | 266 | 827 091 |
| Utah ----- | 94 | 182 325 | 79 | 156 872 | 69 | 60 699 | 68 | (D) | 15 | 63 385 | 12 | (D) |
| Vermont ----- | 19 | 16 857 | 18 | (D) | 8 | (D) | 8 | (D) | 5 | (D) | 4 | (D) |
| Virginia ----- | 241 | 586 468 | 212 | 409 121 | 198 | 190 007 | 191 | 174 804 | 69 | 540 357 | 51 | 243 227 |
| Washington ----- | 314 | 901 223 | 268 | 535 704 | 129 | 135 491 | 125 | 125 638 | 154 | 542 612 | 111 | 236 450 |
| West Virginia ----- | 102 | 178 125 | 97 | 163 431 | 40 | 27 744 | 39 | (D) | 4 | 5 152 | 3 | (D) |
| Wisconsin ----- | 329 | 1 266 808 | 275 | 572 089 | 115 | 136 132 | 106 | 121 739 | 22 | 71 271 | 17 | 34 124 |
| Wyoming ----- | 37 | 26 391 | 36 | (D) | 12 | 6 450 | 12 | 6 450 | - | - | - | - |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|---------------------------------------|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Miscellaneous durable goods (SIC 509) | | | | | | | | | | | |
| | Total | | | | Sporting and recreational goods and supplies (SIC 5091) | | | | Toys and hobby goods and supplies (SIC 5092) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 32 337 | 118 654 120 | 28 515 | 100 150 419 | 4 922 | 15 359 403 | 4 027 | 9 394 352 | 2 424 | 8 539 768 | 2 095 | 5 447 533 |
| Alabama | 482 | 811 345 | 434 | 642 386 | 55 | 146 997 | 44 | 66 948 | 13 | 21 971 | 11 | (D) |
| Alaska | 39 | 120 396 | 32 | 115 897 | 13 | 19 624 | 12 | (D) | 4 | (D) | 2 | (D) |
| Arizona | 369 | 368 716 | 331 | (D) | 66 | 95 019 | 56 | 80 372 | 25 | 27 672 | 22 | (D) |
| Arkansas | 208 | 377 354 | 186 | 232 375 | 28 | 62 344 | 23 | (D) | 11 | 5 815 | 11 | 5 815 |
| California | 4 425 | 15 218 671 | 3 952 | 12 881 464 | 742 | 2 214 278 | 626 | 1 535 968 | 458 | 1 934 175 | 410 | 1 447 151 |
| Colorado | 423 | 540 128 | 369 | 460 862 | 100 | 159 822 | 84 | 132 717 | 38 | 46 112 | 35 | (D) |
| Connecticut | 418 | 4 181 588 | 355 | 3 715 288 | 78 | (D) | 59 | (D) | 31 | (D) | 27 | (D) |
| Delaware | 58 | (D) | 50 | (D) | 7 | (D) | 7 | (D) | 2 | (D) | 1 | (D) |
| District of Columbia | 27 | (D) | 26 | (D) | 1 | (D) | 1 | (D) | 4 | 3 031 | 4 | 3 031 |
| Florida | 2 154 | 3 214 606 | 1 901 | 2 542 770 | 343 | 801 134 | 286 | 490 075 | 143 | 140 179 | 137 | 131 944 |
| Georgia | 870 | 2 280 685 | 715 | 1 218 999 | 127 | 655 110 | 91 | 243 144 | 51 | 205 304 | 34 | 38 800 |
| Hawaii | 202 | 226 496 | 190 | 213 841 | 31 | 45 707 | 28 | 41 728 | 15 | 11 073 | 14 | (D) |
| Idaho | 82 | 73 431 | 76 | 70 478 | 21 | (D) | 19 | 33 689 | 1 | (D) | 1 | (D) |
| Illinois | 1 623 | 5 361 088 | 1 367 | 3 704 896 | 249 | 1 130 977 | 186 | 479 561 | 107 | 639 092 | 78 | 274 314 |
| Indiana | 518 | 1 482 058 | 475 | 1 365 401 | 90 | 199 380 | 82 | (D) | 35 | 182 339 | 34 | (D) |
| Iowa | 259 | 444 436 | 232 | 325 053 | 53 | 127 346 | 41 | 79 009 | 26 | 14 924 | 23 | (D) |
| Kansas | 239 | 437 005 | 210 | 333 952 | 52 | 185 273 | 43 | 129 251 | 19 | 50 330 | 16 | (D) |
| Kentucky | 271 | 430 129 | 248 | (D) | 43 | 76 621 | 38 | (D) | 17 | 21 378 | 16 | (D) |
| Louisiana | 342 | 544 981 | 316 | 502 498 | 44 | 77 535 | 38 | (D) | 19 | 21 083 | 19 | 21 083 |
| Maine | 131 | 246 828 | 122 | 215 716 | 20 | 83 459 | 19 | (D) | 9 | 4 760 | 9 | 4 760 |
| Maryland | 400 | 1 075 969 | 348 | (D) | 67 | 191 140 | 56 | 126 124 | 35 | 103 898 | 32 | (D) |
| Massachusetts | 838 | 2 249 824 | 707 | 1 432 689 | 158 | 833 568 | 119 | 354 404 | 54 | 163 066 | 41 | 46 599 |
| Michigan | 998 | 2 028 441 | 849 | 1 551 408 | 161 | 398 424 | 121 | 243 454 | 59 | 129 037 | 49 | 92 753 |
| Minnesota | 512 | 1 735 421 | 428 | 1 301 597 | 129 | 422 552 | 98 | 208 417 | 42 | 355 062 | 36 | (D) |
| Mississippi | 249 | 344 913 | 235 | 320 909 | 28 | 35 412 | 25 | (D) | 5 | (D) | 5 | (D) |
| Missouri | 574 | 1 310 254 | 506 | 1 063 716 | 93 | 254 976 | 75 | 142 044 | 55 | 106 105 | 50 | 87 561 |
| Montana | 57 | 78 562 | 55 | (D) | 11 | 47 518 | 11 | 47 518 | 3 | (D) | 3 | (D) |
| Nebraska | 126 | 213 162 | 115 | (D) | 24 | 42 262 | 20 | 33 976 | 9 | 17 956 | 8 | (D) |
| Nevada | 103 | 453 225 | 92 | 382 611 | 20 | 85 303 | 17 | (D) | 8 | (D) | 8 | (D) |
| New Hampshire | 147 | 185 807 | 125 | 160 565 | 39 | 75 739 | 31 | 66 142 | 13 | 11 107 | 13 | 11 107 |
| New Jersey | 1 296 | 4 888 798 | 1 129 | 3 813 580 | 171 | 1 135 007 | 143 | 530 628 | 124 | 611 220 | 105 | 473 604 |
| New Mexico | 159 | 167 601 | 147 | 155 649 | 8 | 6 457 | 7 | (D) | 4 | 4 063 | 4 | 4 063 |
| New York | 4 677 | 45 973 278 | 4 244 | 42 736 173 | 367 | 1 417 331 | 313 | 876 290 | 382 | 1 831 158 | 305 | 667 162 |
| North Carolina | 685 | 1 285 473 | 576 | 942 031 | 96 | 224 950 | 78 | 178 449 | 36 | 93 603 | 31 | 50 391 |
| North Dakota | 38 | (D) | 37 | 35 044 | 6 | 7 790 | 5 | (D) | 6 | (D) | 6 | (D) |
| Ohio | 1 166 | 3 871 954 | 1 013 | 2 795 789 | 170 | 577 606 | 142 | 404 766 | 107 | 232 873 | 96 | (D) |
| Oklahoma | 242 | 239 195 | 227 | 216 994 | 50 | 48 099 | 45 | 39 797 | 15 | 14 823 | 15 | 14 823 |
| Oregon | 349 | 923 676 | 298 | 774 645 | 74 | 138 180 | 54 | 70 408 | 21 | 57 855 | 18 | (D) |
| Pennsylvania | 1 278 | 2 873 896 | 1 111 | 2 274 316 | 171 | 521 238 | 139 | 361 815 | 79 | 222 960 | 69 | 151 540 |
| Rhode Island | 282 | 665 451 | 239 | 573 909 | 15 | 51 352 | 14 | (D) | 7 | 3 130 | 7 | 3 130 |
| South Carolina | 390 | 693 971 | 345 | 505 001 | 54 | 229 360 | 41 | 154 358 | 21 | 18 193 | 19 | (D) |
| South Dakota | 58 | 207 137 | 58 | 207 137 | 10 | (D) | 10 | (D) | 7 | (D) | 7 | (D) |
| Tennessee | 512 | 870 893 | 456 | 727 885 | 88 | 193 418 | 66 | 96 566 | 38 | 48 903 | 38 | 48 903 |
| Texas | 1 936 | 3 688 935 | 1 678 | 2 651 586 | 317 | 802 104 | 239 | 417 777 | 128 | 403 688 | 101 | 198 929 |
| Utah | 188 | 714 096 | 168 | 540 631 | 36 | 313 784 | 31 | (D) | 15 | 17 335 | 14 | (D) |
| Vermont | 91 | 202 215 | 82 | 197 081 | 33 | 175 867 | 30 | (D) | 4 | 480 | 3 | (D) |
| Virginia | 466 | 609 788 | 426 | 543 734 | 77 | 123 330 | 69 | 104 533 | 33 | 48 405 | 27 | (D) |
| Washington | 679 | 3 485 324 | 587 | 2 943 886 | 151 | 332 696 | 123 | 267 689 | 45 | (D) | 40 | (D) |
| West Virginia | 134 | 142 782 | 129 | 139 397 | 19 | 35 142 | 19 | 35 142 | 7 | 5 460 | 7 | 5 460 |
| Wisconsin | 536 | 967 030 | 490 | 831 055 | 106 | 303 634 | 94 | 226 176 | 33 | 114 864 | 33 | 114 864 |
| Wyoming | 31 | 23 052 | 28 | (D) | 10 | 13 292 | 9 | (D) | 1 | (D) | 1 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|----------------------------|--|-----------------|------------------------|-----------------|---|-----------------|------------------------|-----------------|----------------------------------|-----------------|------------------------|-----------------|
| | Miscellaneous durable goods (SIC 509)—Con. | | | | | | | | | | | |
| | Scrap and waste materials (SIC 5093) | | | | Jewelry, watches, precious stones, and precious metals (SIC 5094) | | | | Durable goods, n.e.c. (SIC 5099) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) |
| United States ----- | 8 716 | 18 904 281 | 8 278 | 17 047 111 | 6 927 | 38 581 607 | 6 397 | 36 611 419 | 9 348 | 37 269 061 | 7 718 | 31 650 004 |
| Alabama ----- | 141 | 316 662 | 127 | 274 224 | 53 | 54 987 | 50 | (D) | 220 | 270 728 | 202 | 232 234 |
| Alaska ----- | 3 | (D) | 3 | (D) | 3 | 27 238 | 3 | 27 238 | 16 | 68 415 | 12 | (D) |
| Arizona ----- | 102 | 103 507 | 100 | (D) | 71 | 86 223 | 66 | (D) | 105 | 56 295 | 87 | (D) |
| Arkansas ----- | 64 | 150 957 | 59 | 65 251 | 18 | 21 332 | 17 | (D) | 87 | 136 906 | 76 | 121 734 |
| California ----- | 902 | 2 183 300 | 854 | 2 085 709 | 1 084 | 3 947 741 | 1 010 | 3 712 956 | 1 239 | 4 939 177 | 1 052 | 4 099 680 |
| Colorado ----- | 95 | 166 859 | 90 | 153 169 | 69 | 46 433 | 66 | (D) | 121 | 120 902 | 94 | 88 285 |
| Connecticut ----- | 118 | 300 215 | 114 | (D) | 69 | (D) | 61 | (D) | 122 | 365 124 | 94 | 319 425 |
| Delaware ----- | 21 | 21 261 | 19 | (D) | 3 | 1 862 | 3 | 1 862 | 25 | 36 306 | 20 | (D) |
| District of Columbia ----- | 8 | 12 394 | 7 | (D) | 4 | (D) | 4 | (D) | 10 | 7 129 | 10 | 7 129 |
| Florida ----- | 439 | 592 803 | 401 | 471 362 | 498 | 767 992 | 465 | 629 690 | 731 | 912 498 | 612 | 819 699 |
| Georgia ----- | 227 | 401 405 | 208 | 306 935 | 130 | 272 936 | 106 | 209 179 | 335 | 745 930 | 276 | 420 941 |
| Hawaii ----- | 21 | 15 484 | 19 | (D) | 86 | 81 624 | 84 | (D) | 49 | 72 608 | 45 | 69 103 |
| Idaho ----- | 25 | 13 033 | 25 | 13 033 | 8 | 2 514 | 7 | (D) | 27 | 20 939 | 24 | (D) |
| Illinois ----- | 507 | 1 858 602 | 473 | 1 676 995 | 304 | 821 210 | 265 | 641 371 | 456 | 911 207 | 365 | 632 655 |
| Indiana ----- | 205 | 726 261 | 197 | 715 326 | 43 | 72 527 | 40 | (D) | 145 | 301 551 | 122 | 252 922 |
| Iowa ----- | 114 | 214 514 | 111 | (D) | 18 | 15 277 | 16 | (D) | 48 | 72 375 | 41 | (D) |
| Kansas ----- | 84 | 104 268 | 82 | (D) | 20 | 42 756 | 18 | (D) | 64 | 54 378 | 51 | (D) |
| Kentucky ----- | 99 | 127 429 | 94 | (D) | 30 | 50 935 | 27 | (D) | 82 | 153 766 | 73 | 148 402 |
| Louisiana ----- | 96 | (D) | 94 | (D) | 46 | (D) | 42 | (D) | 137 | 185 926 | 123 | 178 652 |
| Maine ----- | 44 | 46 127 | 44 | 46 127 | 9 | 5 773 | 8 | (D) | 49 | 106 709 | 42 | (D) |
| Maryland ----- | 97 | 185 927 | 93 | (D) | 59 | 100 792 | 53 | 93 914 | 142 | 494 212 | 114 | 299 917 |
| Massachusetts ----- | 255 | 404 289 | 245 | 380 105 | 163 | 438 015 | 148 | 388 731 | 208 | 410 886 | 154 | 262 850 |
| Michigan ----- | 347 | 807 110 | 330 | 747 043 | 131 | 219 369 | 121 | 186 529 | 300 | 474 501 | 228 | 281 629 |
| Minnesota ----- | 133 | (D) | 129 | (D) | 67 | (D) | 57 | 157 864 | 141 | 547 711 | 108 | 415 442 |
| Mississippi ----- | 62 | 96 135 | 60 | (D) | 8 | (D) | 8 | (D) | 146 | 196 680 | 137 | 191 642 |
| Missouri ----- | 172 | 607 293 | 163 | (D) | 92 | 135 760 | 87 | 131 519 | 162 | 206 120 | 131 | (D) |
| Montana ----- | 21 | 17 576 | 20 | (D) | 6 | (D) | 6 | (D) | 16 | 8 822 | 15 | (D) |
| Nebraska ----- | 45 | 112 232 | 44 | (D) | 16 | 9 503 | 14 | (D) | 32 | 31 209 | 29 | (D) |
| Nevada ----- | 20 | (D) | 20 | (D) | 17 | (D) | 17 | (D) | 38 | 135 675 | 30 | (D) |
| New Hampshire ----- | 34 | 52 329 | 32 | (D) | 15 | 19 747 | 14 | (D) | 46 | 26 885 | 35 | 17 774 |
| New Jersey ----- | 416 | 984 902 | 399 | 920 337 | 218 | 586 557 | 198 | 532 143 | 367 | 1 571 112 | 284 | 1 356 868 |
| New Mexico ----- | 39 | 30 424 | 35 | (D) | 85 | 118 119 | 80 | (D) | 23 | 8 538 | 21 | (D) |
| New York ----- | 810 | 1 441 812 | 776 | 1 295 781 | 2 148 | 24 608 357 | 2 028 | 24 087 982 | 970 | 16 674 620 | 822 | 15 808 958 |
| North Carolina ----- | 224 | 456 686 | 210 | 376 082 | 64 | 53 578 | 56 | 41 396 | 265 | 456 656 | 201 | 295 713 |
| North Dakota ----- | 17 | 20 340 | 17 | 20 340 | 3 | (D) | 3 | (D) | 6 | (D) | 6 | (D) |
| Ohio ----- | 460 | 1 580 822 | 441 | 1 432 334 | 135 | 288 631 | 124 | (D) | 294 | 1 192 022 | 210 | 494 848 |
| Oklahoma ----- | 98 | 103 891 | 94 | 95 544 | 18 | 26 202 | 18 | 26 202 | 61 | 46 180 | 55 | 40 628 |
| Oregon ----- | 104 | 170 900 | 100 | 169 927 | 32 | 56 740 | 30 | (D) | 118 | 500 001 | 96 | (D) |
| Pennsylvania ----- | 523 | 1 300 085 | 494 | 1 144 463 | 195 | 297 332 | 180 | 271 882 | 310 | 532 281 | 229 | 344 616 |
| Rhode Island ----- | 48 | 169 786 | 47 | (D) | 177 | 415 361 | 143 | (D) | 35 | 25 822 | 28 | 22 636 |
| South Carolina ----- | 129 | 227 098 | 117 | 158 021 | 29 | 19 616 | 28 | (D) | 157 | 199 704 | 140 | 164 317 |
| South Dakota ----- | 20 | 11 980 | 20 | 11 980 | 5 | (D) | 5 | (D) | 16 | (D) | 16 | (D) |
| Tennessee ----- | 151 | 306 746 | 144 | 274 970 | 68 | 117 154 | 64 | 112 860 | 167 | 204 672 | 144 | 194 586 |
| Texas ----- | 559 | 1 070 921 | 533 | 957 129 | 371 | 551 996 | 335 | 484 621 | 561 | 860 226 | 470 | 593 130 |
| Utah ----- | 55 | 117 684 | 51 | (D) | 28 | 206 740 | 26 | (D) | 54 | 58 553 | 46 | 48 032 |
| Vermont ----- | 17 | 6 577 | 16 | (D) | 7 | 3 582 | 6 | (D) | 30 | 15 709 | 27 | (D) |
| Virginia ----- | 144 | 206 951 | 139 | (D) | 54 | 59 592 | 50 | (D) | 158 | 171 510 | 141 | 161 442 |
| Washington ----- | 150 | 248 449 | 143 | (D) | 83 | 59 592 | 77 | (D) | 250 | 2 292 518 | 204 | 1 864 745 |
| West Virginia ----- | 50 | 55 661 | 48 | (D) | 8 | 5 549 | 8 | 5 549 | 50 | 40 970 | 47 | (D) |
| Wisconsin ----- | 193 | 313 300 | 189 | 305 259 | 58 | 76 570 | 54 | 70 246 | 146 | 158 662 | 120 | 114 510 |
| Wyoming ----- | 8 | 4 570 | 8 | 4 570 | 1 | (D) | 1 | (D) | 11 | (D) | 9 | 4 171 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51) | | | | | | | | | | | |
|----------------------------|-----------------------------------|----------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|---------------------------------------|--------------------|-----------------------------------|--------------------|
| | Total | | | | Paper and paper products (SIC 511) | | | | | | | |
| | | | | | Total | | | | Printing and writing paper (SIC 5111) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 172 247 | 1 245 955 865 | 141 043 | 734 207 128 | 16 808 | 83 172 571 | 13 655 | 40 817 640 | 2 074 | 28 530 636 | 1 686 | 15 047 390 |
| Alabama | 2 108 | 11 843 588 | 1 738 | 7 462 694 | 181 | 430 268 | 151 | 323 117 | 26 | 103 034 | 24 | (D) |
| Alaska | 277 | 1 713 996 | 216 | 807 848 | 25 | 60 551 | 21 | (D) | 2 | (D) | 2 | (D) |
| Arizona | 1 839 | 9 215 967 | 1 486 | 5 785 845 | 215 | 464 488 | 184 | 360 081 | 28 | 174 637 | 24 | 161 541 |
| Arkansas | 1 600 | 7 963 682 | 1 382 | 4 980 732 | 104 | 185 300 | 86 | 168 301 | 15 | 62 749 | 15 | 62 749 |
| California | 19 129 | 130 451 001 | 15 531 | 73 805 852 | 2 078 | 10 422 563 | 1 681 | 5 360 113 | 244 | 3 278 708 | 188 | 1 952 847 |
| Colorado | 2 270 | 13 393 520 | 1 807 | 7 736 384 | 245 | 879 052 | 200 | 363 519 | 21 | 224 380 | 17 | 170 522 |
| Connecticut | 1 864 | 28 848 730 | 1 495 | 19 551 693 | 270 | 2 286 523 | 204 | 725 884 | 40 | 1 455 444 | 27 | 276 273 |
| Delaware | 347 | 5 934 021 | 267 | 1 045 963 | 30 | 66 301 | 25 | (D) | 2 | (D) | 2 | (D) |
| District of Columbia | 252 | 1 206 965 | 217 | 899 526 | 31 | 54 288 | 29 | (D) | 3 | (D) | 3 | (D) |
| Florida | 8 544 | 44 213 987 | 7 105 | 27 655 365 | 886 | 2 676 697 | 751 | 1 471 594 | 93 | 625 836 | 77 | 377 389 |
| Georgia | 4 696 | 38 626 428 | 3 553 | 13 895 714 | 526 | 4 798 020 | 398 | 1 152 756 | 55 | 1 037 760 | 33 | 232 706 |
| Hawaii | 960 | 3 160 511 | 798 | 2 002 730 | 69 | 203 601 | 55 | 134 029 | 5 | (D) | 5 | (D) |
| Idaho | 972 | 3 319 765 | 819 | 2 351 784 | 52 | 72 401 | 45 | 69 276 | 5 | 11 702 | 5 | 11 702 |
| Illinois | 9 024 | 78 406 154 | 7 306 | 43 895 496 | 1 043 | 9 480 845 | 800 | 4 131 071 | 145 | 3 468 246 | 104 | 1 297 121 |
| Indiana | 3 551 | 19 127 541 | 3 011 | 12 624 039 | 285 | 767 768 | 235 | 552 606 | 31 | 193 127 | 27 | 164 272 |
| Iowa | 3 627 | 17 819 663 | 3 219 | 13 090 548 | 137 | 293 556 | 107 | 221 990 | 23 | 126 090 | 19 | (D) |
| Kansas | 2 392 | 16 315 469 | 2 033 | 11 141 239 | 139 | 363 580 | 106 | 207 960 | 18 | 116 490 | 16 | (D) |
| Kentucky | 2 220 | 14 963 385 | 1 778 | 7 624 091 | 158 | 537 624 | 138 | (D) | 15 | 130 440 | 14 | (D) |
| Louisiana | 2 704 | 20 081 268 | 2 236 | 13 055 797 | 222 | 441 844 | 188 | 320 153 | 32 | 105 207 | 30 | (D) |
| Maine | 721 | 3 960 776 | 628 | 2 592 262 | 56 | 394 695 | 49 | (D) | 6 | 267 673 | 5 | (D) |
| Maryland | 2 127 | 14 991 297 | 1 663 | 8 457 786 | 311 | 1 817 441 | 257 | 1 017 281 | 41 | 566 378 | 30 | 418 907 |
| Massachusetts | 3 629 | 36 025 555 | 2 915 | 23 215 045 | 511 | 3 523 734 | 406 | 1 657 009 | 76 | 1 018 064 | 60 | 611 894 |
| Michigan | 4 581 | 30 821 275 | 3 684 | 17 864 154 | 508 | 2 047 923 | 428 | 1 161 324 | 57 | 574 814 | 53 | (D) |
| Minnesota | 3 862 | 28 449 143 | 3 258 | 19 156 868 | 279 | 1 348 247 | 219 | 727 253 | 35 | 707 072 | 26 | 378 199 |
| Mississippi | 1 542 | 7 922 988 | 1 309 | 6 328 988 | 97 | 144 640 | 82 | 126 347 | 9 | 30 328 | 9 | 30 328 |
| Missouri | 4 266 | 28 137 437 | 3 478 | 17 421 786 | 380 | 2 216 810 | 307 | 897 205 | 58 | 598 105 | 43 | 292 567 |
| Montana | 817 | 2 999 798 | 719 | 2 152 923 | 42 | 43 242 | 37 | (D) | 6 | (D) | 6 | (D) |
| Nebraska | 1 950 | 16 615 564 | 1 724 | 8 503 378 | 79 | 225 264 | 66 | 140 392 | 8 | 85 176 | 7 | (D) |
| Nevada | 554 | 2 957 391 | 463 | 1 747 323 | 57 | 90 864 | 50 | (D) | 6 | (D) | 5 | (D) |
| New Hampshire | 566 | 3 187 180 | 460 | 1 954 961 | 77 | 711 148 | 63 | (D) | 10 | 147 199 | 8 | (D) |
| New Jersey | 6 720 | 74 633 204 | 5 505 | 33 238 941 | 855 | 4 331 378 | 688 | 2 418 062 | 107 | 785 028 | 92 | 538 420 |
| New Mexico | 848 | 2 656 950 | 727 | 2 086 215 | 73 | 108 773 | 66 | (D) | 6 | 19 798 | 5 | (D) |
| New York | 19 035 | 147 994 771 | 16 118 | 104 300 710 | 1 618 | 9 354 196 | 1 369 | 5 884 540 | 219 | 4 844 438 | 186 | 3 361 689 |
| North Carolina | 4 448 | 28 920 279 | 3 495 | 12 921 171 | 406 | 1 353 912 | 320 | 755 144 | 48 | 353 372 | 44 | (D) |
| North Dakota | 1 102 | 4 446 896 | 983 | 3 514 842 | 28 | (D) | 23 | (D) | 2 | (D) | 1 | (D) |
| Ohio | 5 824 | 46 192 256 | 4 398 | 22 343 352 | 718 | 4 402 274 | 543 | 1 807 532 | 83 | 1 663 903 | 58 | 709 013 |
| Oklahoma | 2 181 | 13 294 844 | 1 803 | 10 034 083 | 177 | 355 268 | 147 | 307 451 | 19 | 95 011 | 16 | (D) |
| Oregon | 2 067 | 15 671 182 | 1 694 | 10 416 094 | 201 | 1 405 366 | 172 | (D) | 29 | 156 081 | 27 | (D) |
| Pennsylvania | 6 459 | 45 910 474 | 5 147 | 25 704 022 | 728 | 4 358 961 | 585 | 1 830 785 | 109 | 2 386 077 | 88 | 798 428 |
| Rhode Island | 603 | 3 167 749 | 524 | 2 306 221 | 74 | 176 190 | 63 | 137 481 | 9 | 57 518 | 9 | 57 518 |
| South Carolina | 1 887 | 8 725 450 | 1 543 | 5 040 700 | 169 | 572 788 | 143 | 232 297 | 19 | 170 346 | 18 | (D) |
| South Dakota | 973 | 3 847 951 | 867 | 2 309 216 | 31 | 38 474 | 24 | (D) | 4 | (D) | 4 | (D) |
| Tennessee | 3 001 | 24 823 315 | 2 355 | 13 316 060 | 298 | 949 087 | 242 | (D) | 37 | 215 229 | 32 | (D) |
| Texas | 12 069 | 109 183 621 | 9 737 | 60 725 409 | 1 221 | 3 852 692 | 990 | 1 859 393 | 148 | 1 019 191 | 119 | 584 135 |
| Utah | 925 | 5 897 071 | 736 | 3 498 310 | 96 | 281 722 | 77 | 226 190 | 12 | 84 139 | 12 | 84 139 |
| Vermont | 354 | 1 676 777 | 305 | 1 505 827 | 28 | 45 828 | 23 | (D) | 1 | (D) | 1 | (D) |
| Virginia | 2 769 | 21 404 523 | 2 167 | 12 422 683 | 325 | 1 563 884 | 268 | 582 566 | 41 | 882 713 | 32 | (D) |
| Washington | 3 379 | 21 923 373 | 2 703 | 13 442 655 | 307 | 1 052 455 | 250 | 603 029 | 30 | 340 419 | 27 | (D) |
| West Virginia | 798 | 2 712 899 | 659 | 2 048 352 | 71 | 104 160 | 60 | 74 409 | 2 | (D) | 2 | (D) |
| Wisconsin | 3 401 | 18 645 576 | 2 934 | 13 014 713 | 267 | 1 741 754 | 212 | 648 245 | 34 | 207 404 | 29 | (D) |
| Wyoming | 413 | 1 552 659 | 345 | 1 208 738 | 24 | (D) | 22 | (D) | - | - | - | - |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Paper and paper products (SIC 511)—Con. | | | | | | | | Drugs, drug proprietaries, and druggists' sundries (SIC 512) | | | |
| | Stationery and office supplies (SIC 5112) | | | | Industrial and personal service paper (SIC 5113) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 9 778 | 20 614 249 | 8 010 | 11 456 888 | 4 956 | 34 027 686 | 3 959 | 14 313 362 | 4 912 | 64 280 053 | 4 141 | 33 978 854 |
| Alabama | 106 | 132 030 | 86 | (D) | 49 | 195 204 | 41 | 127 197 | 59 | 688 287 | 51 | 565 625 |
| Alaska | 20 | 36 029 | 16 | (D) | 3 | (D) | 3 | (D) | 3 | (D) | 3 | (D) |
| Arizona | 137 | 153 584 | 120 | 115 475 | 50 | 136 267 | 40 | 83 065 | 51 | 569 899 | 43 | (D) |
| Arkansas | 66 | 47 536 | 51 | (D) | 23 | 75 015 | 20 | (D) | 44 | 453 392 | 41 | (D) |
| California | 1 257 | 3 106 151 | 1 027 | 1 671 755 | 577 | 4 037 704 | 466 | 1 735 511 | 723 | 7 364 935 | 612 | 3 964 438 |
| Colorado | 165 | 257 937 | 137 | 116 093 | 59 | 396 735 | 46 | 76 904 | 79 | 673 172 | 64 | 427 068 |
| Connecticut | 142 | 304 987 | 111 | 204 187 | 88 | 526 092 | 66 | 245 424 | 76 | 1 472 341 | 62 | 845 151 |
| Delaware | 19 | (D) | 15 | (D) | 9 | 38 891 | 8 | (D) | 10 | 652 056 | 5 | (D) |
| District of Columbia | 21 | 26 220 | 20 | (D) | 7 | (D) | 6 | 12 657 | 4 | (D) | 3 | (D) |
| Florida | 540 | 587 963 | 461 | 467 827 | 253 | 1 462 898 | 213 | 626 378 | 352 | 2 112 746 | 319 | 1 918 161 |
| Georgia | 325 | 1 067 586 | 260 | 364 901 | 146 | 2 692 674 | 105 | 555 149 | 143 | 3 283 374 | 99 | 832 293 |
| Hawaii | 35 | (D) | 26 | (D) | 29 | 110 375 | 24 | 63 640 | 40 | 133 740 | 33 | 113 271 |
| Idaho | 35 | 21 187 | 28 | 18 062 | 12 | 39 512 | 12 | 39 512 | 12 | 108 880 | 10 | (D) |
| Illinois | 538 | 2 097 368 | 421 | 1 032 856 | 360 | 3 915 231 | 275 | 1 801 094 | 267 | 6 519 589 | 206 | 1 304 174 |
| Indiana | 166 | 232 409 | 138 | 178 344 | 88 | 342 232 | 70 | 209 990 | 72 | 1 193 683 | 66 | 1 064 030 |
| Iowa | 85 | 118 479 | 62 | (D) | 29 | 48 987 | 26 | 44 269 | 43 | 273 459 | 41 | (D) |
| Kansas | 90 | 139 683 | 69 | 51 440 | 31 | 107 407 | 21 | (D) | 36 | 325 418 | 31 | (D) |
| Kentucky | 107 | 158 890 | 92 | (D) | 36 | 248 294 | 32 | (D) | 44 | (D) | 42 | (D) |
| Louisiana | 124 | 146 005 | 104 | (D) | 66 | 190 632 | 54 | 123 159 | 73 | 592 363 | 69 | (D) |
| Maine | 29 | 31 609 | 24 | (D) | 21 | 95 413 | 20 | (D) | 6 | (D) | 6 | (D) |
| Maryland | 185 | 443 489 | 153 | 335 377 | 85 | 807 574 | 74 | 262 997 | 60 | 753 437 | 47 | 470 414 |
| Massachusetts | 244 | 718 777 | 190 | 367 905 | 191 | 1 786 893 | 156 | 677 210 | 92 | 1 514 603 | 65 | 938 593 |
| Michigan | 305 | 549 103 | 257 | (D) | 146 | 924 006 | 118 | 309 435 | 104 | 1 268 960 | 93 | 1 175 523 |
| Minnesota | 173 | 309 927 | 141 | 216 131 | 71 | 331 248 | 52 | 132 923 | 76 | 881 194 | 62 | 599 191 |
| Mississippi | 54 | 49 455 | 43 | (D) | 34 | 64 857 | 30 | (D) | 23 | 206 969 | 22 | (D) |
| Missouri | 203 | 482 912 | 173 | 222 474 | 119 | 1 135 793 | 91 | 382 164 | 95 | 1 225 562 | 77 | 860 303 |
| Montana | 27 | 16 913 | 22 | (D) | 9 | (D) | 9 | (D) | 9 | 47 311 | 9 | 47 311 |
| Nebraska | 56 | 57 478 | 47 | 45 176 | 15 | 82 610 | 12 | (D) | 31 | 280 435 | 30 | (D) |
| Nevada | 40 | 28 909 | 34 | (D) | 11 | (D) | 11 | (D) | 31 | 79 126 | 27 | (D) |
| New Hampshire | 42 | (D) | 33 | (D) | 25 | (D) | 22 | (D) | 6 | (D) | 6 | (D) |
| New Jersey | 410 | 1 315 354 | 339 | 850 835 | 338 | 2 230 996 | 257 | 1 028 807 | 342 | 7 005 780 | 266 | 1 896 128 |
| New Mexico | 56 | 58 207 | 50 | (D) | 11 | 30 768 | 11 | 30 768 | 23 | 74 093 | 22 | (D) |
| New York | 813 | 1 946 249 | 679 | 1 059 528 | 586 | 2 563 509 | 504 | 1 463 323 | 577 | 6 533 170 | 510 | 3 268 383 |
| North Carolina | 234 | 320 439 | 187 | (D) | 124 | 680 101 | 89 | 295 867 | 79 | 862 935 | 69 | (D) |
| North Dakota | 18 | 13 173 | 14 | (D) | 8 | (D) | 8 | (D) | 4 | (D) | 4 | (D) |
| Ohio | 396 | 937 899 | 318 | 475 767 | 239 | 1 800 472 | 167 | 622 752 | 139 | 2 767 404 | 117 | 1 746 093 |
| Oklahoma | 124 | 126 125 | 100 | 101 731 | 34 | 134 132 | 31 | (D) | 53 | 558 612 | 49 | (D) |
| Oregon | 127 | 174 745 | 111 | 145 894 | 45 | 1 074 540 | 34 | (D) | 48 | 437 077 | 40 | 267 558 |
| Pennsylvania | 387 | 623 735 | 315 | 325 059 | 232 | 1 349 149 | 182 | 707 298 | 150 | 3 824 132 | 115 | 1 579 010 |
| Rhode Island | 39 | 67 206 | 32 | (D) | 26 | 51 466 | 22 | (D) | 12 | (D) | 10 | (D) |
| South Carolina | 100 | 86 516 | 81 | 51 475 | 50 | 315 926 | 44 | (D) | 40 | 300 397 | 37 | (D) |
| South Dakota | 21 | 15 652 | 14 | (D) | 6 | (D) | 6 | (D) | 5 | 77 757 | 5 | 77 757 |
| Tennessee | 183 | 278 628 | 151 | 205 639 | 78 | 455 230 | 59 | 222 787 | 111 | 2 260 145 | 88 | 1 372 756 |
| Texas | 791 | 1 240 879 | 655 | 780 804 | 282 | 1 592 622 | 216 | 494 454 | 421 | 3 488 442 | 353 | 1 663 898 |
| Utah | 64 | 81 940 | 50 | 56 614 | 20 | 115 643 | 15 | 85 437 | 40 | 375 144 | 34 | (D) |
| Vermont | 22 | 28 640 | 17 | (D) | 5 | (D) | 5 | (D) | 6 | (D) | 6 | (D) |
| Virginia | 233 | 380 933 | 193 | 189 222 | 51 | 300 238 | 43 | (D) | 48 | 641 809 | 38 | 435 332 |
| Washington | 198 | 279 652 | 158 | (D) | 79 | 432 384 | 65 | 247 315 | 78 | 641 358 | 66 | 566 346 |
| West Virginia | 51 | (D) | 44 | (D) | 18 | 54 287 | 14 | (D) | 20 | 240 278 | 20 | 240 278 |
| Wisconsin | 151 | 675 245 | 119 | (D) | 82 | 859 105 | 64 | 282 458 | 46 | 509 793 | 42 | (D) |
| Wyoming | 24 | (D) | 22 | (D) | - | - | - | - | 6 | 13 241 | 6 | 13 241 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Drugs, drug proprietaries and druggists' sundries (SIC 512)—Con. | | | | Apparel, piece goods, and notions (SIC 513) | | | | | | | |
| | Drugs, drug proprietaries, and druggists' sundries (SIC 5122) | | | | Total | | | | Piece goods, notions, and other dry goods (SIC 5131) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 4 912 | 64 280 053 | 4 141 | 33 976 854 | 16 935 | 81 476 076 | 13 393 | 46 571 771 | 5 696 | 25 667 837 | 4 677 | 13 629 553 |
| Alabama | 59 | 688 287 | 51 | 565 625 | 99 | 196 385 | 86 | (D) | 34 | 36 074 | 33 | (D) |
| Alaska | 3 | (D) | 3 | (D) | 8 | (D) | 5 | (D) | 1 | (D) | 1 | (D) |
| Arizona | 51 | 569 899 | 43 | (D) | 75 | 91 790 | 68 | 84 841 | 26 | 23 650 | 26 | 23 650 |
| Arkansas | 44 | 453 932 | 41 | (D) | 29 | 36 564 | 23 | (D) | 9 | 5 461 | 9 | 5 461 |
| California | 723 | 7 364 935 | 612 | 3 964 438 | 2 815 | 10 419 193 | 2 287 | 6 953 034 | 836 | 3 067 004 | 674 | 1 777 111 |
| Colorado | 79 | 673 172 | 64 | 427 068 | 111 | 207 528 | 84 | (D) | 39 | 56 484 | 32 | (D) |
| Connecticut | 76 | 1 472 341 | 62 | 845 151 | 148 | 836 275 | 112 | 570 800 | 43 | 175 169 | 34 | 50 395 |
| Delaware | 10 | 652 056 | 5 | (D) | 21 | 157 406 | 16 | (D) | 12 | (D) | 10 | (D) |
| District of Columbia | 4 | (D) | 3 | (D) | 25 | 42 411 | 21 | 30 178 | 18 | 25 863 | 15 | (D) |
| Florida | 352 | 2 112 746 | 319 | 1 918 161 | 903 | 1 336 629 | 768 | 1 061 398 | 237 | 298 193 | 217 | 254 216 |
| Georgia | 143 | 3 283 374 | 99 | 832 293 | 384 | 1 928 767 | 261 | 604 986 | 146 | 724 194 | 108 | 204 353 |
| Hawaii | 40 | 133 740 | 33 | 113 271 | 108 | 146 805 | 95 | 134 654 | 29 | 46 762 | 26 | (D) |
| Idaho | 12 | 108 880 | 10 | (D) | 15 | 19 631 | 14 | (D) | 8 | (D) | 7 | 2 913 |
| Illinois | 267 | 6 519 589 | 206 | 1 304 174 | 588 | 3 053 011 | 384 | 1 032 500 | 177 | 974 845 | 122 | 306 298 |
| Indiana | 72 | 1 193 683 | 66 | 1 064 030 | 71 | 137 401 | 62 | (D) | 23 | 40 845 | 21 | (D) |
| Iowa | 43 | 273 459 | 41 | (D) | 31 | 35 479 | 26 | 23 389 | 9 | 13 436 | 9 | 13 436 |
| Kansas | 36 | 325 418 | 31 | (D) | 56 | 279 083 | 34 | (D) | 20 | 215 294 | 12 | 9 889 |
| Kentucky | 44 | (D) | 42 | (D) | 47 | (D) | 38 | (D) | 14 | 7 331 | 11 | (D) |
| Louisiana | 73 | 592 363 | 69 | (D) | 63 | 121 510 | 51 | 94 199 | 19 | 29 985 | 16 | 24 223 |
| Maine | 6 | (D) | 6 | (D) | 35 | (D) | 29 | 135 418 | 8 | (D) | 7 | (D) |
| Maryland | 60 | 753 437 | 47 | 470 414 | 123 | 427 381 | 102 | 298 843 | 39 | 103 083 | 31 | 93 313 |
| Massachusetts | 92 | 1 514 603 | 65 | 938 593 | 469 | 3 013 776 | 361 | 1 982 329 | 138 | 537 707 | 115 | 415 597 |
| Michigan | 104 | 1 268 960 | 93 | 1 175 523 | 183 | 828 564 | 140 | 298 883 | 74 | 278 661 | 61 | 114 573 |
| Minnesota | 76 | 881 194 | 62 | 599 191 | 183 | 458 731 | 135 | 238 729 | 50 | 80 955 | 40 | (D) |
| Mississippi | 23 | 206 969 | 22 | (D) | 61 | 184 780 | 44 | 117 666 | 21 | 76 127 | 15 | 50 204 |
| Missouri | 95 | 1 225 562 | 77 | 860 303 | 227 | 1 234 844 | 151 | 626 445 | 58 | 170 524 | 39 | 94 021 |
| Montana | 9 | 47 311 | 9 | 47 311 | 7 | 8 722 | 6 | (D) | 1 | (D) | 1 | (D) |
| Nebraska | 31 | 280 435 | 30 | (D) | 25 | 30 235 | 21 | (D) | 7 | 16 831 | 7 | 16 831 |
| Nevada | 31 | 79 126 | 27 | (D) | 27 | (D) | 20 | 31 154 | 7 | 19 205 | 6 | (D) |
| New Hampshire | 6 | (D) | 6 | (D) | 48 | 396 896 | 42 | 349 035 | 13 | 34 742 | 11 | (D) |
| New Jersey | 342 | 7 005 780 | 266 | 1 896 128 | 1 004 | 6 415 561 | 837 | 5 356 424 | 326 | 1 447 541 | 287 | 1 076 076 |
| New Mexico | 23 | 74 093 | 22 | (D) | 18 | 13 148 | 18 | 13 148 | 5 | (D) | 5 | (D) |
| New York | 577 | 6 533 170 | 510 | 3 268 383 | 5 959 | 35 021 914 | 4 854 | 20 281 258 | 2 219 | 13 734 406 | 1 880 | 7 315 400 |
| North Carolina | 79 | 862 935 | 69 | (D) | 460 | 2 249 645 | 327 | 772 262 | 239 | 1 161 976 | 170 | 376 858 |
| North Dakota | 4 | (D) | 4 | (D) | 2 | (D) | 2 | (D) | - | - | - | - |
| Ohio | 139 | 2 767 404 | 117 | 1 746 093 | 239 | 1 269 778 | 178 | 390 844 | 70 | 125 272 | 54 | 100 887 |
| Oklahoma | 53 | 558 612 | 49 | (D) | 49 | 64 121 | 45 | (D) | 14 | 36 860 | 13 | (D) |
| Oregon | 48 | 437 077 | 40 | 267 558 | 87 | 720 150 | 66 | 512 963 | 28 | 37 177 | 22 | (D) |
| Pennsylvania | 150 | 3 824 132 | 115 | 1 579 010 | 476 | 1 897 483 | 373 | 1 107 823 | 158 | 598 621 | 131 | 400 409 |
| Rhode Island | 12 | (D) | 10 | (D) | 43 | 145 577 | 35 | (D) | 24 | 59 746 | 20 | (D) |
| South Carolina | 40 | 300 397 | 37 | (D) | 133 | 589 898 | 106 | 244 518 | 75 | 372 858 | 61 | 68 161 |
| South Dakota | 5 | 77 757 | 5 | 77 757 | 3 | (D) | 3 | (D) | - | - | - | - |
| Tennessee | 111 | 2 260 145 | 88 | 1 372 756 | 180 | 1 387 752 | 132 | 626 835 | 65 | 197 776 | 47 | (D) |
| Texas | 421 | 3 488 442 | 353 | 1 663 898 | 770 | 2 754 607 | 517 | 789 322 | 222 | 577 781 | 159 | 230 868 |
| Utah | 40 | 375 144 | 34 | (D) | 50 | 49 943 | 43 | 43 477 | 16 | (D) | 15 | (D) |
| Vermont | 6 | (D) | 6 | (D) | 29 | 65 834 | 27 | (D) | 11 | 18 466 | 11 | 18 466 |
| Virginia | 48 | 641 809 | 38 | 435 332 | 101 | 294 828 | 78 | (D) | 14 | 10 636 | 12 | (D) |
| Washington | 78 | 641 358 | 66 | 566 346 | 230 | 965 631 | 167 | 685 139 | 58 | 93 502 | 44 | 50 907 |
| West Virginia | 20 | 240 278 | 20 | 240 278 | 9 | 5 619 | 9 | 5 619 | 2 | (D) | 2 | (D) |
| Wisconsin | 46 | 509 783 | 42 | (D) | 104 | 167 967 | 86 | 125 229 | 32 | 38 718 | 26 | (D) |
| Wyoming | 6 | 13 241 | 6 | 13 241 | 4 | (D) | 4 | (D) | 2 | (D) | 2 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Apparel, piece goods, and notions (SIC 513)—Con. | | | | | | | | | | | |
| | Men's and boys' clothing and furnishings (SIC 5136) | | | | Women's, children's, and infants' clothing and accessories (SIC 5137) | | | | Footwear (SIC 5139) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 3 311 | 18 234 991 | 2 614 | 9 386 633 | 6 234 | 26 280 179 | 4 776 | 16 567 543 | 1 694 | 11 293 069 | 1 328 | 8 988 042 |
| Alabama | 26 | 60 757 | 23 | (D) | 28 | 78 938 | 25 | 70 401 | 11 | 20 616 | 5 | 2 948 |
| Alaska | 5 | 5 609 | 3 | (D) | 2 | (D) | 1 | (D) | — | — | — | — |
| Arizona | 23 | 44 443 | 20 | (D) | 20 | 15 863 | 16 | (D) | 6 | 7 834 | 6 | 7 834 |
| Arkansas | 8 | 16 148 | 5 | (D) | 5 | 1 003 | 4 | (D) | 7 | 13 952 | 5 | (D) |
| California | 582 | 3 166 288 | 493 | 2 049 360 | 1 123 | 3 437 025 | 896 | 2 651 866 | 274 | 748 876 | 224 | 474 697 |
| Colorado | 29 | 58 432 | 23 | (D) | 35 | 68 009 | 25 | 18 689 | 8 | 24 603 | 4 | (D) |
| Connecticut | 42 | 90 123 | 33 | 58 782 | 37 | 217 890 | 29 | 163 698 | 26 | 353 093 | 16 | 297 925 |
| Delaware | 4 | (D) | 3 | (D) | 5 | (D) | 3 | (D) | — | — | — | — |
| District of Columbia | 4 | (D) | 3 | (D) | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) |
| Florida | 171 | 262 813 | 145 | 212 736 | 365 | 383 639 | 295 | 279 732 | 130 | 391 984 | 111 | 314 714 |
| Georgia | 76 | 616 267 | 45 | 147 705 | 134 | 523 252 | 86 | 224 866 | 28 | 65 054 | 22 | 28 062 |
| Hawaii | 28 | 29 989 | 27 | (D) | 40 | 62 112 | 32 | 55 767 | 11 | 7 942 | 10 | (D) |
| Idaho | 4 | (D) | 4 | (D) | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) |
| Illinois | 125 | 1 086 848 | 84 | 201 548 | 234 | 796 633 | 134 | 402 250 | 52 | 194 685 | 44 | 122 404 |
| Indiana | 26 | 53 543 | 22 | 47 068 | 14 | 7 826 | 11 | (D) | 8 | 35 187 | 8 | 35 187 |
| Iowa | 6 | 6 342 | 5 | (D) | 8 | 9 357 | 6 | (D) | 8 | 6 344 | 6 | (D) |
| Kansas | 15 | 24 960 | 11 | (D) | 16 | (D) | 8 | 12 264 | 5 | (D) | 3 | (D) |
| Kentucky | 18 | (D) | 14 | (D) | 12 | (D) | 10 | (D) | 3 | (D) | 3 | (D) |
| Louisiana | 17 | 34 921 | 16 | (D) | 21 | 30 563 | 16 | 24 713 | 6 | 26 041 | 3 | (D) |
| Maine | 9 | (D) | 8 | (D) | 8 | (D) | 7 | (D) | 10 | 232 268 | 7 | (D) |
| Maryland | 32 | 88 330 | 27 | (D) | 33 | 131 126 | 26 | (D) | 19 | 104 842 | 18 | (D) |
| Massachusetts | 83 | 340 780 | 60 | 156 592 | 124 | 627 661 | 91 | 445 935 | 124 | 1 507 628 | 95 | 964 205 |
| Michigan | 46 | 134 893 | 37 | 107 958 | 44 | 53 578 | 34 | (D) | 19 | 361 432 | 8 | (D) |
| Minnesota | 42 | 159 532 | 31 | 73 332 | 76 | 139 545 | 54 | 70 568 | 15 | 78 699 | 10 | (D) |
| Mississippi | 20 | (D) | 15 | 46 017 | 18 | 58 222 | 13 | (D) | 2 | (D) | 1 | (D) |
| Missouri | 55 | 142 227 | 41 | 69 346 | 49 | 191 225 | 29 | 20 846 | 65 | 730 868 | 42 | 442 232 |
| Montana | 2 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) |
| Nebraska | 6 | 6 674 | 4 | (D) | 4 | (D) | 3 | (D) | 8 | (D) | 7 | (D) |
| Nevada | 8 | (D) | 5 | (D) | 10 | (D) | 7 | 7 177 | 2 | (D) | 2 | (D) |
| New Hampshire | 10 | 11 970 | 9 | (D) | 14 | 8 609 | 13 | (D) | 11 | 341 575 | 9 | (D) |
| New Jersey | 187 | 1 188 561 | 152 | 1 064 707 | 377 | 2 807 506 | 306 | 2 413 235 | 114 | 971 953 | 92 | 802 406 |
| New Mexico | 2 | (D) | 2 | (D) | 10 | 3 763 | 10 | 3 763 | 1 | (D) | 1 | (D) |
| New York | 934 | 5 707 528 | 716 | 3 045 426 | 2 421 | 13 266 957 | 1 935 | 8 516 470 | 385 | 2 313 023 | 323 | 1 403 962 |
| North Carolina | 80 | 309 731 | 65 | 242 664 | 109 | 641 161 | 68 | 101 302 | 32 | 136 777 | 24 | 51 438 |
| North Dakota | — | — | — | — | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Ohio | 64 | 214 356 | 52 | 172 520 | 70 | 138 507 | 50 | 56 903 | 35 | 791 643 | 22 | 60 534 |
| Oklahoma | 15 | 13 845 | 14 | (D) | 18 | (D) | 17 | (D) | 2 | (D) | 1 | (D) |
| Oregon | 27 | 25 569 | 25 | (D) | 21 | (D) | 12 | (D) | 11 | (D) | 7 | (D) |
| Pennsylvania | 97 | 564 432 | 78 | 256 887 | 165 | 490 494 | 122 | 279 684 | 56 | 243 936 | 42 | 170 843 |
| Rhode Island | 7 | (D) | 6 | (D) | 8 | 38 119 | 6 | (D) | 4 | (D) | 3 | (D) |
| South Carolina | 19 | 101 942 | 19 | 101 942 | 28 | 107 889 | 19 | 71 300 | 11 | 7 209 | 7 | 3 115 |
| South Dakota | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) | — | — | — | — |
| Tennessee | 36 | 130 637 | 28 | (D) | 44 | 404 571 | 31 | 25 993 | 35 | 654 768 | 26 | (D) |
| Texas | 152 | 1 134 310 | 101 | 154 018 | 313 | 854 747 | 193 | 264 327 | 83 | 187 769 | 64 | 140 109 |
| Utah | 10 | 3 945 | 10 | 3 945 | 21 | 17 973 | 15 | (D) | 3 | (D) | 3 | (D) |
| Vermont | 6 | (D) | 6 | (D) | 8 | 16 620 | 7 | (D) | 4 | (D) | 3 | (D) |
| Virginia | 39 | 180 046 | 31 | 99 528 | 36 | 54 512 | 27 | 29 591 | 12 | 49 634 | 8 | (D) |
| Washington | 80 | 659 293 | 60 | 533 879 | 71 | 127 191 | 50 | 86 050 | 21 | 85 645 | 13 | 14 303 |
| West Virginia | 4 | (D) | 4 | (D) | 3 | (D) | 3 | (D) | — | — | — | — |
| Wisconsin | 27 | 66 181 | 25 | (D) | 25 | 14 137 | 24 | (D) | 20 | 48 931 | 11 | 20 182 |
| Wyoming | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | — | — | — | — |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514) | | | | | | | | | | | |
| | Total | | | | Groceries, general line (SIC 5141) | | | | Packaged frozen foods (SIC 5142) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 42 075 | 380 944 746 | 32 466 | 223 020 183 | 4 368 | 93 215 227 | 3 624 | 74 453 902 | 2 835 | 33 263 572 | 2 041 | 20 544 420 |
| Alabama | 464 | 4 472 783 | 327 | 2 518 829 | 52 | 1 570 582 | 42 | 1 478 945 | 35 | 324 691 | 19 | 178 140 |
| Alaska | 119 | 554 682 | 95 | 344 286 | 26 | 236 127 | 18 | 153 921 | 8 | 40 537 | 7 | (D) |
| Arizona | 629 | 4 337 208 | 427 | 2 545 898 | 73 | 1 162 625 | 60 | 752 393 | 39 | 337 471 | 26 | 246 660 |
| Arkansas | 306 | 2 070 232 | 217 | 1 212 691 | 46 | 694 630 | 42 | 598 086 | 16 | 98 430 | 7 | 55 181 |
| California | 5 680 | 49 879 120 | 4 441 | 27 507 931 | 636 | 7 026 818 | 567 | 5 196 667 | 370 | 4 562 910 | 295 | 3 114 763 |
| Colorado | 515 | 4 722 746 | 362 | 2 282 786 | 63 | 1 352 361 | 46 | 868 068 | 29 | 296 639 | 22 | 187 138 |
| Connecticut | 505 | 4 869 922 | 412 | 3 147 869 | 62 | 1 242 825 | 54 | 1 209 989 | 31 | 569 113 | 25 | (D) |
| Delaware | 85 | 934 988 | 67 | 364 960 | 7 | 15 108 | 5 | (D) | 3 | (D) | 3 | (D) |
| District of Columbia | 94 | 462 409 | 90 | 440 964 | 14 | 72 625 | 13 | (D) | 3 | (D) | 3 | (D) |
| Florida | 2 639 | 20 324 071 | 2 055 | 11 911 145 | 209 | 3 211 982 | 173 | 2 553 472 | 240 | 2 201 495 | 183 | 1 412 001 |
| Georgia | 966 | 10 930 514 | 688 | 3 884 172 | 101 | 1 371 455 | 89 | 1 008 248 | 88 | 1 150 637 | 56 | 559 057 |
| Hawaii | 388 | 1 453 873 | 319 | 937 957 | 47 | 177 416 | 41 | 129 369 | 36 | 226 781 | 29 | 169 718 |
| Idaho | 211 | 1 127 814 | 157 | 695 621 | 22 | 327 679 | 18 | (D) | 11 | 145 619 | 5 | (D) |
| Illinois | 1 937 | 20 790 246 | 1 493 | 13 282 088 | 173 | 5 790 811 | 143 | 5 042 885 | 153 | 2 344 673 | 115 | 1 683 307 |
| Indiana | 662 | 5 297 190 | 468 | 3 542 850 | 67 | 1 841 287 | 51 | 1 669 411 | 48 | 454 619 | 32 | 302 625 |
| Iowa | 370 | 4 394 883 | 240 | 2 298 548 | 30 | 1 176 410 | 18 | 878 191 | 20 | 137 718 | 13 | 30 574 |
| Kansas | 315 | 5 194 524 | 204 | 3 045 896 | 39 | 1 622 389 | 29 | (D) | 21 | 256 380 | 14 | 208 420 |
| Kentucky | 457 | 2 936 214 | 352 | 2 195 198 | 49 | 1 097 073 | 42 | (D) | 32 | 317 872 | 16 | 184 662 |
| Louisiana | 713 | 3 914 906 | 579 | 2 422 913 | 78 | 806 457 | 67 | 524 611 | 48 | 369 946 | 38 | 209 341 |
| Maine | 347 | 1 402 774 | 306 | 1 082 702 | 23 | 454 083 | 20 | (D) | 14 | 64 913 | 12 | (D) |
| Maryland | 651 | 6 200 289 | 499 | 3 134 493 | 63 | 1 358 571 | 51 | 650 783 | 51 | 757 021 | 37 | 378 007 |
| Massachusetts | 1 202 | 12 749 735 | 985 | 7 505 894 | 118 | 2 245 238 | 99 | 1 440 965 | 90 | 1 739 030 | 67 | 1 300 529 |
| Michigan | 1 273 | 12 492 086 | 948 | 7 536 356 | 152 | 3 881 964 | 123 | 2 764 772 | 96 | 894 535 | 64 | 402 835 |
| Minnesota | 665 | 8 396 777 | 483 | 4 669 088 | 52 | 1 872 435 | 44 | (D) | 55 | 1 001 668 | 32 | 527 408 |
| Mississippi | 328 | 2 617 277 | 246 | 2 044 786 | 35 | 1 318 792 | 32 | 1 252 250 | 22 | 270 625 | 13 | 234 145 |
| Missouri | 779 | 8 971 562 | 561 | 4 231 885 | 90 | 2 656 614 | 71 | 2 234 213 | 53 | 1 461 846 | 34 | 238 384 |
| Montana | 157 | 801 601 | 116 | 518 859 | 22 | 435 364 | 16 | 390 547 | 10 | 20 539 | 10 | 20 539 |
| Nebraska | 210 | 7 919 644 | 146 | 2 281 737 | 28 | 1 229 796 | 23 | (D) | 17 | 128 056 | 9 | (D) |
| Nevada | 154 | 870 314 | 125 | 659 289 | 19 | 173 344 | 18 | (D) | 11 | 75 833 | 10 | (D) |
| New Hampshire | 170 | 946 522 | 130 | 523 966 | 20 | 370 272 | 17 | (D) | 7 | 9 758 | 6 | (D) |
| New Jersey | 1 882 | 19 139 561 | 1 568 | 11 672 301 | 160 | 3 326 584 | 142 | 2 686 780 | 129 | 1 500 229 | 106 | 1 186 408 |
| New Mexico | 209 | 787 752 | 154 | 563 047 | 26 | 386 816 | 21 | 343 172 | 13 | 38 723 | 7 | 7 227 |
| New York | 4 893 | 33 053 520 | 4 315 | 22 816 189 | 409 | 6 247 273 | 353 | 4 343 661 | 209 | 1 916 563 | 170 | 1 543 360 |
| North Carolina | 967 | 8 783 058 | 686 | 4 221 094 | 115 | 3 397 168 | 93 | 2 140 613 | 65 | 719 020 | 37 | 361 298 |
| North Dakota | 129 | 1 025 326 | 82 | 704 528 | 20 | 607 754 | 17 | (D) | 10 | 63 284 | 4 | (D) |
| Ohio | 1 303 | 15 280 833 | 930 | 8 175 161 | 135 | 3 199 392 | 104 | 2 581 344 | 93 | 1 191 528 | 58 | 786 761 |
| Oklahoma | 367 | 3 612 994 | 247 | 2 615 881 | 39 | 1 507 033 | 31 | 1 337 210 | 20 | 203 452 | 12 | 155 714 |
| Oregon | 555 | 4 484 888 | 425 | 2 761 812 | 76 | 1 588 316 | 59 | 1 255 998 | 30 | 444 031 | 24 | (D) |
| Pennsylvania | 1 869 | 18 658 267 | 1 466 | 11 515 557 | 173 | 4 290 326 | 149 | 3 873 423 | 147 | 1 925 868 | 110 | 965 804 |
| Rhode Island | 213 | 1 243 351 | 196 | 1 053 158 | 12 | (D) | 12 | (D) | 12 | 46 018 | 10 | (D) |
| South Carolina | 421 | 2 358 545 | 298 | 1 402 030 | 58 | 891 881 | 43 | 705 786 | 22 | 128 066 | 15 | 46 689 |
| South Dakota | 81 | 344 473 | 60 | 293 941 | 13 | (D) | 12 | (D) | 9 | 21 473 | 7 | (D) |
| Tennessee | 682 | 6 399 012 | 472 | 3 369 772 | 111 | 2 547 067 | 75 | 1 919 969 | 56 | 545 107 | 31 | 265 705 |
| Texas | 2 271 | 23 816 347 | 1 644 | 13 811 303 | 240 | 7 263 194 | 191 | 5 664 473 | 144 | 1 869 713 | 101 | 1 324 616 |
| Utah | 289 | 2 831 310 | 202 | 1 861 661 | 40 | 931 240 | 25 | 744 599 | 18 | 185 685 | 9 | 66 376 |
| Vermont | 113 | 916 597 | 101 | 856 449 | 12 | (D) | 12 | (D) | 3 | (D) | 3 | (D) |
| Virginia | 743 | 6 620 211 | 519 | 4 205 119 | 94 | 2 391 568 | 77 | 2 224 399 | 49 | 555 010 | 29 | 383 905 |
| Washington | 1 044 | 10 149 109 | 760 | 6 015 599 | 104 | 3 074 870 | 73 | 2 362 183 | 80 | 915 068 | 50 | 474 675 |
| West Virginia | 210 | 906 516 | 160 | 636 694 | 32 | 394 193 | 29 | (D) | 8 | (D) | 7 | (D) |
| Wisconsin | 786 | 8 399 810 | 603 | 5 646 114 | 79 | 3 300 148 | 70 | 2 976 872 | 57 | 571 761 | 45 | 386 876 |
| Wyoming | 57 | 96 350 | 40 | 51 116 | 4 | (D) | 4 | (D) | 4 | (D) | 4 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | | | | | | | | |
| | Dairy products, except dried or canned (SIC 5143) | | | | Poultry and poultry products (SIC 5144) | | | | Confectionery (SIC 5145) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 3 743 | 26 926 555 | 2 764 | 15 401 866 | 1 372 | 8 553 717 | 1 216 | 6 808 732 | 2 818 | 13 952 013 | 2 001 | 4 554 225 |
| Alabama | 44 | 240 041 | 29 | 14 937 | 29 | 138 238 | 22 | (D) | 44 | 198 604 | 29 | 58 445 |
| Alaska | 5 | (D) | 3 | 4 682 | 1 | (D) | — | — | 5 | 12 062 | 5 | 12 062 |
| Arizona | 28 | 267 316 | 23 | (D) | 12 | 76 630 | 11 | (D) | 34 | 96 051 | 23 | (D) |
| Arkansas | 27 | 29 471 | 20 | 13 126 | 27 | 491 174 | 21 | 226 661 | 17 | 43 794 | 12 | 6 500 |
| California | 398 | 3 864 975 | 332 | 2 312 195 | 160 | 1 084 273 | 141 | 804 670 | 304 | 1 723 738 | 196 | 496 320 |
| Colorado | 45 | 349 077 | 35 | 233 377 | 3 | 13 827 | 3 | 13 827 | 29 | 169 986 | 17 | 50 896 |
| Connecticut | 42 | 454 427 | 32 | 188 152 | 13 | 80 659 | 12 | (D) | 46 | 425 901 | 32 | (D) |
| Delaware | 5 | (D) | 4 | (D) | 4 | (D) | 4 | (D) | 4 | 6 799 | 3 | (D) |
| District of Columbia | 8 | 27 542 | 8 | 27 542 | 4 | (D) | 2 | (D) | 2 | (D) | 2 | (D) |
| Florida | 167 | 1 266 082 | 105 | 656 064 | 58 | 417 982 | 45 | 256 172 | 138 | 421 248 | 105 | 159 144 |
| Georgia | 79 | 470 370 | 37 | 172 511 | 57 | 364 694 | 50 | (D) | 83 | 1 037 943 | 59 | 245 806 |
| Hawaii | 25 | 44 179 | 17 | 14 779 | 11 | 41 263 | 7 | 14 480 | 25 | 59 664 | 21 | (D) |
| Idaho | 23 | 92 866 | 14 | (D) | 4 | (D) | 4 | (D) | 7 | 15 751 | 5 | (D) |
| Illinois | 182 | 810 726 | 153 | 542 046 | 73 | 439 768 | 68 | 424 781 | 119 | 884 843 | 80 | 330 800 |
| Indiana | 79 | 836 804 | 58 | 401 065 | 33 | 121 232 | 33 | 121 232 | 69 | 173 583 | 46 | 57 902 |
| Iowa | 46 | 320 554 | 29 | 139 812 | 29 | 134 156 | 24 | 95 286 | 22 | 66 565 | 18 | (D) |
| Kansas | 19 | 120 201 | 14 | (D) | 12 | 68 036 | 10 | (D) | 22 | 91 648 | 12 | 9 379 |
| Kentucky | 74 | 314 274 | 49 | 221 354 | 21 | 52 284 | 21 | 52 284 | 35 | 61 703 | 29 | (D) |
| Louisiana | 45 | 149 657 | 30 | 61 717 | 14 | 48 814 | 13 | (D) | 53 | 128 974 | 37 | (D) |
| Maine | 25 | (D) | 18 | (D) | 2 | (D) | 2 | (D) | 10 | 9 706 | 7 | (D) |
| Maryland | 41 | 248 967 | 30 | 198 127 | 22 | 211 425 | 18 | (D) | 44 | 331 763 | 29 | 58 185 |
| Massachusetts | 62 | 542 474 | 49 | 263 560 | 31 | 209 005 | 28 | (D) | 62 | 340 427 | 40 | (D) |
| Michigan | 135 | 899 809 | 111 | 565 120 | 25 | 144 214 | 24 | (D) | 96 | 423 178 | 59 | 111 409 |
| Minnesota | 118 | 968 205 | 90 | 584 030 | 33 | 96 200 | 32 | (D) | 53 | 476 302 | 34 | 127 150 |
| Mississippi | 36 | 125 335 | 23 | 47 568 | 24 | 181 009 | 15 | (D) | 27 | 72 280 | 22 | 34 618 |
| Missouri | 75 | 1 000 990 | 53 | 263 394 | 32 | 155 420 | 27 | (D) | 49 | 364 276 | 31 | (D) |
| Montana | 35 | 31 157 | 25 | 6 992 | 2 | (D) | 2 | (D) | 6 | 2 672 | 4 | (D) |
| Nebraska | 23 | (D) | 15 | 197 218 | 9 | 32 647 | 8 | (D) | 24 | (D) | 20 | 37 699 |
| Nevada | 15 | 37 609 | 14 | (D) | 7 | 46 377 | 7 | 46 377 | 6 | (D) | 3 | (D) |
| New Hampshire | 15 | 53 475 | 10 | 24 021 | 9 | 53 764 | 7 | (D) | 12 | 26 738 | 9 | 15 092 |
| New Jersey | 157 | 1 537 915 | 136 | 1 310 241 | 50 | 263 679 | 45 | 217 181 | 135 | 1 674 722 | 97 | 415 420 |
| New Mexico | 36 | 35 732 | 28 | (D) | 4 | (D) | 1 | (D) | 25 | 40 927 | 17 | 13 379 |
| New York | 467 | 2 436 290 | 417 | 1 698 922 | 118 | 833 886 | 111 | 767 095 | 251 | 948 244 | 201 | 599 497 |
| North Carolina | 111 | 423 759 | 35 | 111 305 | 50 | 242 977 | 46 | (D) | 86 | 265 909 | 75 | 135 779 |
| North Dakota | 25 | (D) | 13 | 17 231 | 2 | (D) | 1 | (D) | 8 | 83 135 | 4 | (D) |
| Ohio | 120 | 963 080 | 92 | 461 740 | 58 | 310 674 | 52 | 259 030 | 132 | 570 437 | 86 | 149 888 |
| Oklahoma | 43 | 426 573 | 23 | 204 522 | 12 | 34 201 | 12 | 34 201 | 30 | 45 686 | 17 | 8 452 |
| Oregon | 43 | 208 318 | 34 | (D) | 9 | 92 730 | 8 | (D) | 26 | 102 504 | 16 | 53 756 |
| Pennsylvania | 156 | 1 731 542 | 113 | 811 317 | 85 | 564 198 | 79 | 519 858 | 178 | 544 845 | 140 | 210 007 |
| Rhode Island | 13 | (D) | 12 | (D) | 11 | (D) | 11 | (D) | 14 | 57 160 | 11 | 36 227 |
| South Carolina | 43 | 150 409 | 16 | 37 172 | 18 | 131 951 | 15 | 69 671 | 33 | 41 465 | 30 | (D) |
| South Dakota | 17 | 24 195 | 9 | (D) | 7 | (D) | 6 | 8 254 | 9 | 13 106 | 7 | (D) |
| Tennessee | 54 | 323 727 | 39 | 127 485 | 22 | 92 587 | 19 | (D) | 62 | 239 097 | 44 | (D) |
| Texas | 188 | 1 901 488 | 119 | 1 205 744 | 75 | 386 853 | 64 | 280 231 | 170 | 854 160 | 119 | 261 424 |
| Utah | 17 | 93 959 | 12 | (D) | 11 | 197 999 | 11 | 197 999 | 21 | 106 406 | 13 | 18 647 |
| Vermont | 15 | 153 364 | 12 | (D) | 2 | (D) | 2 | (D) | 8 | (D) | 8 | (D) |
| Virginia | 44 | 649 289 | 19 | 471 799 | 22 | 187 911 | 20 | (D) | 69 | 215 941 | 52 | 104 548 |
| Washington | 74 | 699 552 | 54 | (D) | 24 | 195 448 | 21 | (D) | 41 | 220 043 | 23 | 42 160 |
| West Virginia | 30 | 63 858 | 13 | 20 261 | 5 | 17 303 | 5 | 17 303 | 21 | 23 879 | 16 | (D) |
| Wisconsin | 158 | 1 326 825 | 132 | 684 308 | 26 | 90 640 | 24 | (D) | 50 | 142 944 | 34 | 39 324 |
| Wyoming | 11 | 20 007 | 6 | (D) | — | — | — | — | 2 | (D) | 2 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | | | | | | | | |
| | Fish and seafoods (SIC 5146) | | | | Meats and meat products (SIC 5147) | | | | Fresh fruits and vegetables (SIC 5148) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 745 | 9 386 525 | 2 582 | 8 498 993 | 4 779 | 47 386 788 | 4 212 | 30 429 415 | 5 838 | 30 449 744 | 4 945 | 23 608 130 |
| Alabama | 46 | 95 064 | 46 | 95 064 | 35 | 449 503 | 24 | 254 797 | 51 | 135 361 | 48 | (D) |
| Alaska | 22 | 47 086 | 20 | (D) | 9 | 32 175 | 9 | 32 175 | 4 | 19 607 | 4 | 19 607 |
| Arizona | 16 | 33 274 | 15 | (D) | 56 | 469 880 | 43 | 329 267 | 181 | 809 655 | 109 | 414 003 |
| Arkansas | 5 | (D) | 4 | (D) | 31 | (D) | 24 | 33 811 | 27 | (D) | 25 | (D) |
| California | 287 | 1 246 455 | 259 | 1 070 882 | 604 | 5 128 883 | 547 | 3 675 721 | 1 130 | 7 888 117 | 887 | 5 642 468 |
| Colorado | 10 | 18 175 | 10 | 18 175 | 69 | 978 875 | 58 | 534 255 | 81 | 256 445 | 67 | 217 163 |
| Connecticut | 27 | 150 554 | 26 | (D) | 55 | 462 086 | 52 | (D) | 59 | 220 898 | 55 | 191 408 |
| Delaware | 3 | (D) | 3 | (D) | 12 | 46 909 | 11 | (D) | 14 | 21 004 | 11 | (D) |
| District of Columbia | 6 | 11 994 | 6 | 11 994 | 15 | 153 581 | 15 | 153 581 | 23 | 110 330 | 21 | (D) |
| Florida | 333 | 1 064 587 | 314 | 940 057 | 250 | 1 975 330 | 213 | 1 349 456 | 528 | 2 927 180 | 428 | 2 081 747 |
| Georgia | 43 | 77 828 | 42 | (D) | 86 | 747 717 | 70 | 483 789 | 127 | 464 140 | 110 | 404 065 |
| Hawaii | 45 | 103 887 | 41 | (D) | 34 | 234 852 | 26 | 170 824 | 58 | 184 750 | 52 | 153 269 |
| Idaho | 2 | (D) | 2 | (D) | 12 | 38 196 | 12 | 38 196 | 75 | 301 549 | 67 | 273 223 |
| Illinois | 51 | 351 538 | 41 | 306 785 | 358 | 3 413 936 | 322 | 2 394 549 | 201 | 937 022 | 179 | 636 367 |
| Indiana | 11 | 13 750 | 11 | 13 750 | 50 | 399 428 | 42 | (D) | 79 | 323 939 | 76 | (D) |
| Iowa | 3 | 6 652 | 1 | (D) | 69 | 1 336 513 | 62 | 526 093 | 31 | 142 595 | 23 | 77 826 |
| Kansas | 4 | 2 741 | 4 | 2 741 | 44 | 1 319 096 | 35 | 832 851 | 32 | 115 782 | 24 | 74 611 |
| Kentucky | 3 | 9 535 | 2 | (D) | 51 | 293 850 | 48 | 251 774 | 45 | 175 129 | 41 | (D) |
| Louisiana | 160 | 295 445 | 155 | 260 805 | 65 | 399 093 | 53 | 218 421 | 62 | 403 294 | 53 | 384 011 |
| Maine | 147 | 227 860 | 144 | (D) | 17 | 76 770 | 15 | (D) | 47 | 154 263 | 44 | (D) |
| Maryland | 98 | 215 237 | 96 | (D) | 44 | 532 702 | 33 | 267 246 | 64 | 273 524 | 59 | 248 582 |
| Massachusetts | 198 | 1 115 984 | 187 | 1 005 410 | 147 | 2 113 060 | 133 | 1 809 187 | 163 | 885 566 | 151 | 740 963 |
| Michigan | 27 | 112 840 | 25 | (D) | 167 | 1 349 972 | 150 | 1 187 403 | 176 | 839 173 | 163 | 706 267 |
| Minnesota | 16 | 39 325 | 15 | (D) | 66 | 1 127 893 | 59 | 545 278 | 71 | 434 574 | 58 | (D) |
| Mississippi | 33 | 70 439 | 32 | (D) | 34 | 123 119 | 29 | (D) | 31 | 39 659 | 29 | (D) |
| Missouri | 18 | 42 424 | 17 | (D) | 100 | 686 183 | 89 | 449 987 | 88 | 458 401 | 75 | 324 976 |
| Montana | 4 | (D) | 3 | (D) | 13 | 52 325 | 10 | (D) | 14 | 32 184 | 13 | (D) |
| Nebraska | 2 | (D) | 2 | (D) | 31 | (D) | 29 | (D) | 15 | 79 260 | 11 | (D) |
| Nevada | 5 | (D) | 5 | (D) | 16 | 131 649 | 16 | 131 649 | 12 | 61 251 | 12 | 61 251 |
| New Hampshire | 16 | 20 599 | 16 | 20 599 | 8 | 34 472 | 7 | 25 621 | 20 | 24 046 | 20 | 24 046 |
| New Jersey | 101 | 330 192 | 97 | 323 753 | 281 | 1 990 589 | 263 | 1 625 752 | 194 | 1 429 999 | 168 | 1 233 040 |
| New Mexico | 5 | (D) | 5 | (D) | 18 | 58 025 | 16 | (D) | 15 | 53 837 | 13 | (D) |
| New York | 280 | 1 029 473 | 270 | 984 232 | 657 | 3 978 018 | 627 | 3 666 097 | 500 | 2 434 294 | 461 | 2 136 746 |
| North Carolina | 97 | 245 837 | 94 | (D) | 93 | 571 491 | 73 | 260 529 | 99 | 291 873 | 88 | 223 570 |
| North Dakota | - | - | - | - | 9 | 49 235 | 7 | (D) | 28 | 44 635 | 21 | 36 101 |
| Ohio | 16 | 46 486 | 16 | 46 486 | 131 | 1 593 976 | 108 | 1 225 538 | 148 | 825 092 | 135 | 717 830 |
| Oklahoma | 3 | 2 659 | 3 | 2 659 | 57 | 668 562 | 45 | 576 910 | 49 | 167 179 | 46 | 142 532 |
| Oregon | 29 | 100 652 | 28 | (D) | 64 | 307 787 | 58 | 280 556 | 106 | 595 105 | 93 | 524 548 |
| Pennsylvania | 53 | 331 818 | 47 | 319 948 | 206 | 2 372 819 | 183 | 1 705 986 | 245 | 1 310 240 | 204 | 1 075 840 |
| Rhode Island | 55 | 191 698 | 53 | (D) | 29 | 228 061 | 26 | (D) | 21 | 127 803 | 20 | (D) |
| South Carolina | 45 | 56 572 | 41 | (D) | 37 | 121 520 | 33 | (D) | 51 | 229 859 | 44 | 217 138 |
| South Dakota | 1 | (D) | 1 | (D) | 6 | 34 973 | 4 | (D) | 3 | (D) | 2 | (D) |
| Tennessee | 11 | 13 697 | 11 | 13 697 | 74 | 578 860 | 56 | 243 008 | 94 | 295 591 | 83 | 262 643 |
| Texas | 128 | 338 344 | 115 | 273 944 | 268 | 2 569 325 | 220 | 1 678 116 | 351 | 1 615 797 | 304 | 1 328 665 |
| Utah | 4 | 11 182 | 4 | 11 182 | 32 | 196 334 | 25 | 136 799 | 42 | 128 641 | 38 | (D) |
| Vermont | 3 | (D) | 3 | (D) | 16 | 70 068 | 14 | (D) | 7 | (D) | 7 | (D) |
| Virginia | 106 | 209 083 | 100 | 201 936 | 45 | 303 157 | 34 | 98 181 | 78 | 208 098 | 65 | (D) |
| Washington | 147 | 993 795 | 131 | 918 318 | 97 | 761 225 | 85 | 551 972 | 199 | 1 509 777 | 151 | 1 001 397 |
| West Virginia | 1 | (D) | 1 | (D) | 13 | 58 634 | 11 | (D) | 31 | 74 213 | 29 | (D) |
| Wisconsin | 19 | 52 027 | 18 | (D) | 92 | 1 173 193 | 82 | 653 144 | 64 | 264 818 | 54 | 191 365 |
| Wyoming | - | - | - | - | 6 | 2 724 | 6 | 2 724 | 4 | 2 399 | 4 | 2 399 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|--------------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | Farm-product raw materials (SIC 515) | | | | | | | |
| | Groceries and related products, n.e.c. (SIC 5149) | | | | Total | | | | Grain and field beans (SIC 5153) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States ----- | 13 577 | 117 810 605 | 9 081 | 38 720 500 | 12 577 | 117 606 177 | 10 755 | 91 385 896 | 8 155 | 73 511 501 | 7 997 | 68 258 000 |
| Alabama ----- | 128 | 1 320 699 | 68 | 254 070 | 148 | 1 121 002 | 114 | 728 600 | 57 | 198 054 | 48 | (D) |
| Alaska ----- | 39 | 148 140 | 29 | 50 286 | 1 | (D) | 1 | (D) | - | - | - | - |
| Arizona ----- | 190 | 1 084 306 | 117 | 452 775 | 48 | 324 721 | 38 | 235 941 | 17 | 107 793 | 17 | 107 793 |
| Arkansas ----- | 110 | 485 405 | 62 | 167 319 | 147 | 2 008 782 | 114 | 444 612 | 86 | 1 653 950 | 79 | (D) |
| California ----- | 1 791 | 17 352 951 | 1 217 | 5 194 245 | 359 | 3 554 899 | 295 | 3 011 887 | 151 | 1 118 841 | 139 | 1 092 865 |
| Colorado ----- | 188 | 1 287 361 | 104 | 159 887 | 210 | 1 280 024 | 187 | 833 223 | 162 | 709 609 | 161 | (D) |
| Connecticut ----- | 170 | 1 263 459 | 124 | 518 141 | 19 | (D) | 13 | (D) | 6 | (D) | 6 | (D) |
| Delaware ----- | 33 | 597 407 | 23 | (D) | 22 | (D) | 21 | (D) | 17 | (D) | 17 | (D) |
| District of Columbia ----- | 19 | 35 788 | 18 | (D) | - | - | - | - | - | - | - | - |
| Florida ----- | 716 | 6 838 185 | 489 | 2 503 032 | 107 | 1 161 188 | 83 | 893 251 | 37 | 419 746 | 35 | (D) |
| Georgia ----- | 302 | 5 245 730 | 175 | 623 025 | 232 | 1 867 980 | 173 | 778 422 | 79 | 472 816 | 74 | 254 356 |
| Hawaii ----- | 107 | 381 081 | 85 | 158 409 | 10 | 7 477 | 9 | (D) | 4 | 3 738 | 3 | (D) |
| Idaho ----- | 55 | 189 375 | 30 | 87 621 | 168 | 711 151 | 149 | 495 141 | 125 | 401 462 | 125 | 401 462 |
| Illinois ----- | 627 | 5 816 929 | 392 | 1 920 568 | 1 153 | 12 069 004 | 1 093 | 11 034 742 | 938 | 9 737 274 | 925 | 9 663 313 |
| Indiana ----- | 226 | 1 432 548 | 119 | 411 006 | 542 | 3 155 958 | 508 | 2 824 777 | 420 | 2 193 338 | 415 | 2 174 208 |
| Iowa ----- | 120 | 1 073 720 | 52 | 512 839 | 1 123 | 7 627 311 | 1 041 | 6 656 175 | 863 | 5 193 784 | 858 | (D) |
| Kansas ----- | 122 | 1 598 251 | 62 | 268 858 | 824 | 6 177 592 | 764 | 5 228 348 | 720 | 5 033 059 | 713 | 4 994 469 |
| Kentucky ----- | 147 | 614 494 | 104 | 277 037 | 254 | 2 349 356 | 138 | 1 348 882 | 63 | 521 903 | 62 | (D) |
| Louisiana ----- | 188 | 1 313 226 | 133 | 675 191 | 111 | 5 365 698 | 85 | 5 178 230 | 69 | 5 166 277 | 63 | 5 088 570 |
| Maine ----- | 62 | 344 388 | 44 | 139 078 | 20 | 20 088 | 19 | (D) | 10 | 8 526 | 10 | 8 526 |
| Maryland ----- | 224 | 2 271 079 | 146 | 932 056 | 65 | 375 291 | 45 | 270 134 | 27 | 247 139 | 27 | 247 139 |
| Massachusetts ----- | 331 | 3 558 951 | 231 | 691 697 | 62 | 329 392 | 49 | 251 110 | 6 | 8 182 | 6 | 8 182 |
| Michigan ----- | 399 | 3 946 401 | 229 | 1 572 724 | 213 | 1 423 376 | 199 | 1 306 754 | 164 | 830 620 | 163 | (D) |
| Minnesota ----- | 201 | 2 380 175 | 119 | 715 416 | 696 | 9 006 343 | 641 | 7 766 952 | 561 | 6 848 981 | 545 | 6 276 151 |
| Mississippi ----- | 86 | 416 019 | 51 | 178 314 | 130 | 1 330 738 | 108 | 1 177 003 | 65 | 561 120 | 65 | 561 120 |
| Missouri ----- | 274 | 2 145 408 | 164 | 506 470 | 538 | 5 627 790 | 429 | 4 360 226 | 319 | 3 919 606 | 310 | 3 781 315 |
| Montana ----- | 51 | 215 421 | 33 | 50 195 | 165 | 923 943 | 152 | 706 864 | 131 | 671 180 | 131 | 671 180 |
| Nebraska ----- | 61 | 585 019 | 29 | (D) | 609 | 4 940 733 | 555 | 3 557 926 | 506 | 3 044 436 | 503 | (D) |
| Nevada ----- | 63 | 322 586 | 40 | 153 649 | 10 | 24 409 | 10 | 24 409 | 6 | (D) | 6 | (D) |
| New Hampshire ----- | 63 | 353 398 | 38 | 73 718 | 3 | (D) | 3 | (D) | 3 | (D) | 3 | (D) |
| New Jersey ----- | 675 | 7 085 652 | 514 | 2 673 726 | 65 | 791 283 | 56 | 641 622 | 25 | 167 741 | 24 | (D) |
| New Mexico ----- | 67 | 146 095 | 46 | 69 100 | 36 | 194 782 | 25 | (D) | 12 | 36 996 | 12 | 36 996 |
| New York ----- | 2 002 | 13 229 479 | 1 705 | 7 076 579 | 320 | 8 707 324 | 265 | 6 712 855 | 81 | 6 580 261 | 72 | 4 945 642 |
| North Carolina ----- | 251 | 2 625 024 | 145 | 606 981 | 333 | 2 134 210 | 210 | 891 039 | 103 | 647 969 | 97 | (D) |
| North Dakota ----- | 27 | 142 152 | 15 | 26 569 | 456 | 2 169 624 | 431 | 1 736 614 | 412 | 1 658 659 | 409 | (D) |
| Ohio ----- | 470 | 6 580 168 | 279 | 1 946 544 | 473 | 3 506 332 | 434 | 2 951 864 | 347 | 2 445 720 | 347 | 2 445 720 |
| Oklahoma ----- | 114 | 557 649 | 58 | 153 681 | 292 | 2 762 518 | 232 | 1 730 848 | 185 | 1 477 206 | 185 | 1 477 206 |
| Oregon ----- | 172 | 1 045 445 | 105 | 185 477 | 109 | 3 049 447 | 93 | 2 919 906 | 80 | 2 923 417 | 77 | (D) |
| Pennsylvania ----- | 626 | 5 586 611 | 441 | 2 033 374 | 153 | 919 631 | 112 | 524 784 | 49 | 193 670 | 47 | (D) |
| Rhode Island ----- | 46 | 146 682 | 41 | (D) | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| South Carolina ----- | 114 | 606 822 | 61 | 166 718 | 110 | 689 372 | 79 | 380 508 | 41 | 129 018 | 39 | (D) |
| South Dakota ----- | 16 | 39 234 | 12 | 23 189 | 365 | 2 415 808 | 316 | 1 061 285 | 281 | 910 094 | 280 | (D) |
| Tennessee ----- | 198 | 1 763 259 | 114 | 353 720 | 277 | 3 302 637 | 188 | 2 669 846 | 83 | 920 694 | 80 | (D) |
| Texas ----- | 707 | 7 017 473 | 411 | 1 794 092 | 917 | 7 844 537 | 732 | 5 007 210 | 496 | 2 820 625 | 478 | 2 677 234 |
| Utah ----- | 104 | 979 864 | 65 | 505 782 | 40 | 215 864 | 29 | 114 462 | 19 | 76 591 | 18 | (D) |
| Vermont ----- | 47 | 164 731 | 40 | 131 059 | 18 | 44 728 | 13 | 27 628 | 7 | 18 928 | 7 | 18 928 |
| Virginia ----- | 236 | 1 900 154 | 123 | 449 811 | 163 | 1 698 940 | 103 | 1 305 255 | 41 | 375 867 | 40 | (D) |
| Washington ----- | 278 | 1 779 331 | 172 | 390 718 | 231 | 1 529 240 | 214 | 1 120 807 | 198 | 1 191 396 | 195 | (D) |
| West Virginia ----- | 69 | 257 782 | 49 | 85 231 | 24 | (D) | 11 | (D) | 1 | (D) | 1 | (D) |
| Wisconsin ----- | 241 | 1 477 454 | 144 | 574 685 | 175 | 1 166 742 | 150 | 944 129 | 63 | 450 859 | 61 | (D) |
| Wyoming ----- | 26 | 61 644 | 14 | (D) | 29 | 129 509 | 24 | (D) | 18 | (D) | 18 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Farm-product raw materials (SIC 515)—Con. | | | | | | | | Chemicals and allied products (SIC 516) | | | |
| | Livestock (SIC 5154) | | | | Farm-product raw materials, n.e.c. (SIC 5159) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 592 | 26 725 817 | 1 383 | 9 697 116 | 1 830 | 17 368 859 | 1 375 | 13 430 780 | 12 705 | 94 619 646 | 9 233 | 26 460 464 |
| Alabama | 50 | 489 111 | 27 | 229 254 | 41 | 433 837 | 39 | (D) | 135 | 667 468 | 99 | 236 708 |
| Alaska | — | — | — | — | 1 | (D) | 1 | (D) | 21 | 83 461 | 12 | 26 869 |
| Arizona | 15 | 111 105 | 9 | (D) | 16 | 105 823 | 12 | (D) | 125 | 354 755 | 100 | 202 130 |
| Arkansas | 36 | 253 565 | 14 | (D) | 25 | 101 267 | 21 | 78 577 | 76 | 87 832 | 63 | 64 991 |
| California | 75 | 759 241 | 40 | 359 950 | 133 | 1 676 817 | 116 | 1 559 072 | 1 293 | 8 690 319 | 956 | 2 561 835 |
| Colorado | 36 | 511 116 | 16 | (D) | 12 | 59 299 | 10 | (D) | 181 | 870 021 | 129 | 243 926 |
| Connecticut | 4 | (D) | 3 | (D) | 9 | (D) | 4 | (D) | 201 | 1 231 792 | 159 | 588 152 |
| Delaware | 2 | (D) | 1 | (D) | 3 | (D) | 3 | (D) | 43 | (D) | 28 | 61 185 |
| District of Columbia | — | — | — | — | — | — | — | — | 3 | (D) | 3 | (D) |
| Florida | 28 | 218 016 | 12 | (D) | 42 | 523 426 | 36 | 454 885 | 596 | 1 762 250 | 484 | 1 056 875 |
| Georgia | 55 | 395 398 | 22 | 96 447 | 98 | 999 766 | 77 | 427 619 | 436 | 5 621 268 | 276 | 772 385 |
| Hawaii | 3 | (D) | 3 | (D) | 3 | (D) | 3 | (D) | 39 | 105 375 | 29 | (D) |
| Idaho | 30 | 257 928 | 12 | (D) | 13 | 51 761 | 12 | (D) | 35 | 50 851 | 27 | (D) |
| Illinois | 182 | 1 723 305 | 139 | (D) | 33 | 608 425 | 29 | (D) | 744 | 8 179 634 | 505 | 1 775 518 |
| Indiana | 103 | 882 120 | 78 | (D) | 19 | 80 500 | 15 | (D) | 247 | 1 038 804 | 188 | 496 657 |
| Iowa | 234 | 2 279 702 | 158 | 1 338 672 | 26 | 153 825 | 25 | (D) | 112 | 420 042 | 89 | 165 411 |
| Kansas | 90 | 1 082 354 | 37 | 171 700 | 14 | 62 179 | 14 | 62 179 | 133 | 838 247 | 92 | 124 601 |
| Kentucky | 67 | 1 065 225 | 32 | 514 540 | 124 | 762 228 | 44 | (D) | 131 | 639 533 | 87 | 241 042 |
| Louisiana | 17 | 77 592 | 4 | 2 318 | 25 | 121 829 | 18 | 87 342 | 334 | 1 248 089 | 214 | 345 831 |
| Maine | 5 | 7 384 | 4 | (D) | 5 | 4 178 | 5 | 4 178 | 25 | (D) | 19 | (D) |
| Maryland | 22 | 86 776 | 10 | 18 574 | 16 | 41 376 | 8 | 4 421 | 134 | 551 205 | 101 | 299 962 |
| Massachusetts | 10 | 17 311 | 8 | (D) | 46 | 303 899 | 35 | (D) | 297 | 1 797 216 | 231 | 926 377 |
| Michigan | 34 | 551 942 | 23 | (D) | 15 | 40 814 | 13 | (D) | 459 | 3 506 927 | 306 | 593 697 |
| Minnesota | 109 | (D) | 72 | (D) | 26 | (D) | 24 | (D) | 205 | 1 661 500 | 139 | 313 879 |
| Mississippi | 37 | 457 809 | 21 | 315 391 | 28 | 311 809 | 22 | 300 492 | 79 | 89 962 | 59 | (D) |
| Missouri | 183 | 1 628 641 | 89 | 521 829 | 36 | 79 543 | 30 | 57 082 | 277 | 1 407 278 | 189 | 444 128 |
| Montana | 28 | 249 839 | 15 | 32 760 | 6 | 2 924 | 6 | 2 924 | 28 | 62 795 | 18 | (D) |
| Nebraska | 96 | 1 793 900 | 45 | (D) | 7 | 102 397 | 7 | 102 397 | 63 | 219 139 | 50 | 79 237 |
| Nevada | 4 | (D) | 4 | (D) | — | — | — | — | 34 | (D) | 25 | (D) |
| New Hampshire | — | — | — | — | — | — | — | — | 58 | (D) | 47 | 85 633 |
| New Jersey | 11 | 32 958 | 8 | (D) | 29 | 590 584 | 24 | (D) | 822 | 8 764 217 | 612 | 2 274 037 |
| New Mexico | 15 | 131 146 | 4 | (D) | 9 | 26 640 | 9 | 26 640 | 70 | 89 728 | 49 | 52 933 |
| New York | 43 | 170 497 | 21 | 42 755 | 196 | 1 956 566 | 172 | 1 724 458 | 927 | 4 653 398 | 780 | 3 130 376 |
| North Carolina | 49 | 317 935 | 27 | (D) | 181 | 1 168 306 | 86 | 522 987 | 326 | 4 266 134 | 234 | 672 373 |
| North Dakota | 35 | 504 776 | 13 | (D) | 9 | 6 189 | 9 | 6 189 | 44 | 93 231 | 33 | (D) |
| Ohio | 94 | 941 439 | 61 | 423 235 | 32 | 119 173 | 26 | 82 909 | 626 | 7 608 544 | 373 | 1 177 170 |
| Oklahoma | 86 | 1 205 208 | 28 | (D) | 21 | 80 104 | 19 | (D) | 230 | 336 831 | 154 | 194 808 |
| Oregon | 19 | 93 736 | 7 | 31 538 | 10 | 32 294 | 9 | (D) | 117 | 394 517 | 84 | 161 453 |
| Pennsylvania | 61 | 419 625 | 29 | 90 474 | 43 | 306 336 | 36 | (D) | 520 | 3 097 767 | 377 | 1 123 923 |
| Rhode Island | — | — | — | — | 1 | (D) | 1 | (D) | 62 | 234 142 | 46 | 184 470 |
| South Carolina | 21 | 140 618 | 11 | (D) | 48 | 419 736 | 29 | 192 401 | 155 | 322 954 | 126 | (D) |
| South Dakota | 74 | 1 487 765 | 27 | 139 059 | 10 | 17 949 | 9 | (D) | 20 | (D) | 17 | (D) |
| Tennessee | 86 | 584 537 | 45 | (D) | 108 | 1 797 406 | 63 | 1 623 095 | 218 | 3 145 028 | 168 | 390 902 |
| Texas | 229 | 2 965 655 | 87 | 514 024 | 192 | 2 058 257 | 167 | 1 815 952 | 1 253 | 13 781 579 | 888 | 3 424 636 |
| Utah | 11 | 86 252 | 3 | (D) | 10 | 53 021 | 8 | (D) | 91 | 178 510 | 65 | 126 234 |
| Vermont | 11 | 25 800 | 6 | 8 700 | — | — | — | — | 15 | (D) | 12 | (D) |
| Virginia | 56 | 385 416 | 24 | (D) | 66 | 937 657 | 39 | 807 005 | 173 | 820 041 | 128 | 455 501 |
| Washington | 20 | 151 452 | 7 | (D) | 13 | 186 392 | 12 | (D) | 155 | 910 112 | 112 | 258 475 |
| West Virginia | 20 | 69 812 | 7 | (D) | 3 | (D) | 3 | (D) | 57 | 244 404 | 45 | 215 717 |
| Wisconsin | 89 | 613 334 | 68 | 410 562 | 23 | 102 549 | 21 | (D) | 211 | 616 829 | 165 | 381 824 |
| Wyoming | 7 | 99 748 | 2 | (D) | 4 | (D) | 4 | (D) | 69 | 82 694 | 41 | 35 426 |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Chemicals and allied products (SIC 516)—Con. | | | | | | | | Petroleum and petroleum products (SIC 517) | | | |
| | Plastics materials and basic forms and shapes (SIC 5162) | | | | Chemicals and allied products, n.e.c. (SIC 5169) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 744 | 20 307 488 | 2 003 | 6 823 245 | 9 961 | 74 312 158 | 7 230 | 19 637 219 | 16 726 | 234 873 742 | 14 101 | 124 898 723 |
| Alabama | 22 | 68 837 | 18 | 49 709 | 113 | 598 631 | 81 | 186 999 | 344 | 2 493 961 | 305 | 1 360 637 |
| Alaska | 1 | (D) | 1 | (D) | 20 | (D) | 11 | (D) | 56 | (D) | 38 | (D) |
| Arizona | 24 | 67 071 | 24 | 67 071 | 101 | 287 684 | 76 | 135 059 | 146 | 1 526 354 | 120 | 573 045 |
| Arkansas | 13 | (D) | 12 | (D) | 63 | (D) | 51 | (D) | 328 | 1 632 013 | 300 | 1 223 684 |
| California | 370 | 2 570 140 | 283 | 905 565 | 923 | 6 120 179 | 673 | 1 656 270 | 968 | 20 985 065 | 717 | 10 338 854 |
| Colorado | 39 | 91 001 | 26 | 44 884 | 142 | 779 020 | 103 | 199 042 | 256 | 2 594 018 | 236 | (D) |
| Connecticut | 56 | 559 250 | 46 | 182 201 | 145 | 672 542 | 113 | 405 951 | 122 | 13 675 196 | 92 | 10 199 131 |
| Delaware | 13 | (D) | 9 | (D) | 30 | (D) | 19 | (D) | 33 | 208 918 | 28 | 110 997 |
| District of Columbia | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 5 | (D) | 4 | (D) |
| Florida | 115 | 636 071 | 101 | 513 951 | 481 | 1 126 179 | 383 | 542 924 | 468 | 6 855 296 | 387 | 2 848 322 |
| Georgia | 86 | 1 380 148 | 51 | 144 760 | 350 | 4 241 120 | 225 | 627 625 | 509 | 5 021 074 | 428 | 2 230 891 |
| Hawaii | 12 | 35 766 | 12 | 35 766 | 27 | 69 609 | 17 | (D) | 50 | 468 694 | 26 | 127 922 |
| Idaho | 4 | (D) | 4 | (D) | 31 | (D) | 23 | 33 934 | 142 | 582 936 | 124 | (D) |
| Illinois | 193 | 1 929 639 | 126 | 499 672 | 551 | 6 249 995 | 379 | 1 275 846 | 678 | 6 750 716 | 587 | 3 619 967 |
| Indiana | 50 | 203 532 | 39 | 143 260 | 197 | 835 272 | 149 | 353 397 | 426 | 3 555 137 | 367 | 1 304 004 |
| Iowa | 19 | 37 197 | 15 | (D) | 93 | 382 845 | 74 | (D) | 428 | 1 463 268 | 399 | 833 722 |
| Kansas | 27 | 72 179 | 20 | 46 233 | 106 | 766 068 | 72 | 78 368 | 326 | 1 643 545 | 309 | 1 183 550 |
| Kentucky | 17 | 160 744 | 8 | 13 170 | 114 | 478 789 | 79 | 227 872 | 375 | 2 679 712 | 278 | 1 155 501 |
| Louisiana | 33 | 49 928 | 26 | 45 244 | 301 | 1 198 161 | 188 | 300 587 | 488 | 6 051 481 | 419 | 2 461 006 |
| Maine | 3 | (D) | 3 | (D) | 22 | (D) | 16 | 33 167 | 84 | 1 152 013 | 69 | 636 482 |
| Maryland | 28 | 76 658 | 24 | 53 566 | 106 | 474 547 | 77 | 246 396 | 129 | 2 197 197 | 105 | 762 319 |
| Massachusetts | 76 | 730 611 | 56 | 324 276 | 221 | 1 066 605 | 175 | 602 101 | 161 | 8 910 355 | 134 | 6 704 281 |
| Michigan | 133 | 2 116 988 | 78 | 223 729 | 326 | 1 389 939 | 228 | 369 968 | 455 | 4 443 575 | 388 | 1 839 762 |
| Minnesota | 59 | 533 548 | 37 | 88 518 | 146 | 1 127 952 | 102 | 225 361 | 493 | 2 558 345 | 461 | 1 648 016 |
| Mississippi | 9 | 8 755 | 9 | 8 755 | 70 | 81 207 | 50 | (D) | 325 | 1 981 976 | 277 | 1 315 454 |
| Missouri | 55 | 172 217 | 34 | 89 684 | 222 | 1 235 061 | 155 | 354 444 | 578 | 3 669 731 | 527 | 2 797 215 |
| Montana | - | - | - | - | 28 | 62 795 | 18 | (D) | 164 | 708 610 | 149 | (D) |
| Nebraska | 7 | (D) | 6 | 13 798 | 56 | (D) | 44 | 65 439 | 276 | 974 065 | 262 | (D) |
| Nevada | 10 | (D) | 7 | (D) | 24 | (D) | 18 | 48 958 | 65 | 576 105 | 47 | 245 058 |
| New Hampshire | 14 | (D) | 10 | (D) | 44 | 57 612 | 37 | (D) | 49 | 425 587 | 44 | (D) |
| New Jersey | 213 | 1 557 525 | 151 | 717 412 | 609 | 7 206 692 | 461 | 1 556 625 | 291 | 20 313 786 | 212 | 3 558 095 |
| New Mexico | 7 | 10 859 | 6 | (D) | 63 | 78 869 | 43 | (D) | 164 | 952 809 | 159 | 807 242 |
| New York | 237 | 959 573 | 189 | 639 463 | 690 | 3 693 825 | 591 | 2 490 913 | 622 | 14 589 265 | 492 | 10 039 798 |
| North Carolina | 53 | 537 451 | 34 | 86 992 | 273 | 3 728 683 | 200 | 585 381 | 574 | 4 837 023 | 527 | 2 556 815 |
| North Dakota | 3 | (D) | 3 | (D) | 41 | (D) | 30 | (D) | 225 | 577 043 | 214 | 524 017 |
| Ohio | 147 | 1 576 091 | 80 | 378 112 | 479 | 6 032 453 | 293 | 799 058 | 627 | 5 983 222 | 402 | 1 727 555 |
| Oklahoma | 31 | 52 983 | 24 | 39 136 | 198 | 283 848 | 130 | 155 672 | 434 | 4 130 692 | 401 | 3 311 834 |
| Oregon | 27 | 108 598 | 22 | 38 060 | 90 | 285 919 | 62 | 123 393 | 271 | 2 331 621 | 198 | 796 484 |
| Pennsylvania | 125 | 611 239 | 91 | 213 355 | 395 | 2 486 528 | 286 | 910 568 | 519 | 7 024 479 | 374 | 3 098 944 |
| Rhode Island | 15 | 41 075 | 11 | 34 304 | 47 | 193 067 | 35 | 150 166 | 36 | 753 831 | 27 | 346 812 |
| South Carolina | 25 | 58 950 | 22 | (D) | 130 | 264 004 | 104 | 136 734 | 284 | 2 274 927 | 252 | 912 990 |
| South Dakota | 1 | (D) | 1 | (D) | 19 | 12 734 | 16 | (D) | 204 | 456 237 | 194 | (D) |
| Tennessee | 39 | 108 217 | 32 | 62 973 | 179 | 3 036 811 | 136 | 327 929 | 374 | 4 317 693 | 310 | 1 935 370 |
| Texas | 197 | 1 758 743 | 152 | 488 836 | 1 056 | 12 022 836 | 736 | 2 935 800 | 1 719 | 44 168 441 | 1 502 | 27 032 853 |
| Utah | 13 | 43 801 | 10 | 36 616 | 78 | 134 709 | 55 | 89 618 | 87 | 1 601 457 | 77 | 487 017 |
| Vermont | - | - | - | - | 15 | (D) | 12 | (D) | 25 | 246 447 | 22 | (D) |
| Virginia | 28 | 84 071 | 17 | 35 333 | 145 | 735 970 | 111 | 420 168 | 330 | 5 959 516 | 270 | 3 157 916 |
| Washington | 33 | 278 861 | 25 | 83 255 | 122 | 631 251 | 87 | 175 220 | 288 | 3 119 067 | 212 | 1 214 667 |
| West Virginia | 4 | (D) | 4 | (D) | 53 | (D) | 41 | (D) | 153 | 719 927 | 113 | 463 237 |
| Wisconsin | 56 | 194 170 | 43 | 153 044 | 155 | 422 659 | 122 | 228 780 | 453 | 2 753 468 | 405 | 1 756 092 |
| Wyoming | 1 | (D) | - | - | 68 | (D) | 41 | 35 426 | 119 | 1 086 973 | 111 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Petroleum and petroleum products (SIC 517)—Con. | | | | | | | | Beer, wine, and distilled alcoholic beverages (SIC 518) | | | |
| | Petroleum bulk stations and terminals (SIC 5171) | | | | Petroleum and petroleum products, except bulk stations and terminals (SIC 5172) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 12 353 | 139 655 203 | 10 400 | 62 953 879 | 4 373 | 95 218 539 | 3 701 | 61 944 844 | 5 835 | 49 432 601 | 5 470 | 41 587 463 |
| Alabama | 263 | 2 146 664 | 227 | (D) | 81 | 347 297 | 78 | (D) | 69 | 459 002 | 66 | (D) |
| Alaska | 42 | (D) | 28 | (D) | 14 | 48 364 | 10 | (D) | 10 | 82 300 | 10 | 82 300 |
| Arizona | 113 | 1 403 188 | 90 | (D) | 33 | 123 166 | 30 | (D) | 72 | 705 237 | 69 | (D) |
| Arkansas | 259 | 1 470 943 | 237 | 1 090 100 | 69 | 161 070 | 63 | 133 584 | 58 | 282 898 | 57 | (D) |
| California | 637 | 11 375 354 | 458 | 2 980 888 | 331 | 9 609 711 | 259 | 7 357 966 | 512 | 6 687 045 | 453 | 5 306 746 |
| Colorado | 192 | 1 112 407 | 180 | (D) | 64 | 1 481 611 | 56 | (D) | 81 | 661 536 | 72 | 504 497 |
| Connecticut | 68 | 4 473 031 | 49 | (D) | 54 | 9 202 165 | 43 | (D) | 52 | 955 827 | 48 | (D) |
| Delaware | 23 | 98 928 | 20 | (D) | 10 | 109 990 | 8 | (D) | 6 | (D) | 5 | (D) |
| District of Columbia | 3 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 17 | 203 310 | 13 | (D) |
| Florida | 334 | 5 302 590 | 274 | 1 659 939 | 134 | 1 552 706 | 113 | 1 188 383 | 211 | 3 609 591 | 189 | 2 998 131 |
| Georgia | 365 | 3 887 573 | 310 | 1 667 307 | 144 | 1 133 501 | 118 | 563 584 | 114 | 1 248 498 | 106 | 1 106 403 |
| Hawaii | 30 | 356 225 | 12 | (D) | 20 | 112 469 | 14 | (D) | 41 | 270 773 | 37 | (D) |
| Idaho | 111 | 481 310 | 96 | (D) | 31 | 101 626 | 28 | 99 143 | 52 | 111 465 | 49 | (D) |
| Illinois | 503 | 4 727 643 | 450 | 2 436 675 | 175 | 2 023 073 | 137 | 1 183 292 | 273 | 2 541 431 | 256 | 1 971 044 |
| Indiana | 343 | 2 621 836 | 294 | (D) | 83 | 933 301 | 73 | (D) | 136 | 744 412 | 133 | (D) |
| Iowa | 353 | 1 096 838 | 330 | 626 173 | 75 | 366 430 | 69 | 207 549 | 93 | 261 258 | 91 | (D) |
| Kansas | 251 | 814 204 | 242 | (D) | 75 | 829 341 | 67 | (D) | 60 | 272 409 | 58 | (D) |
| Kentucky | 305 | 2 386 776 | 227 | 955 663 | 70 | 292 936 | 51 | 199 838 | 92 | 525 607 | 86 | (D) |
| Louisiana | 387 | 5 171 607 | 336 | 1 808 521 | 101 | 879 874 | 83 | 652 485 | 96 | 846 057 | 90 | 705 568 |
| Maine | 60 | 1 019 683 | 48 | 514 530 | 24 | 132 330 | 21 | 121 952 | 18 | 151 178 | 16 | (D) |
| Maryland | 100 | 1 925 622 | 79 | (D) | 29 | 271 575 | 26 | (D) | 90 | 998 460 | 84 | 875 777 |
| Massachusetts | 91 | 5 887 786 | 68 | (D) | 70 | 3 022 569 | 66 | (D) | 80 | 1 360 419 | 74 | 1 140 285 |
| Michigan | 347 | 3 967 422 | 299 | 1 496 967 | 108 | 476 153 | 89 | 342 795 | 279 | 1 923 988 | 267 | 1 604 278 |
| Minnesota | 396 | (D) | 372 | (D) | 97 | (D) | 89 | (D) | 122 | 586 780 | 111 | 526 833 |
| Mississippi | 254 | 1 685 845 | 216 | 1 070 869 | 71 | 296 131 | 61 | 244 585 | 62 | 367 736 | 55 | 341 119 |
| Missouri | 467 | 3 139 301 | 431 | 2 422 749 | 111 | 530 430 | 96 | 374 466 | 123 | 805 845 | 121 | (D) |
| Montana | 131 | 592 947 | 117 | (D) | 33 | 115 663 | 32 | (D) | 47 | 111 474 | 47 | 111 474 |
| Nebraska | 213 | 650 896 | 204 | (D) | 63 | 323 169 | 58 | (D) | 53 | 228 111 | 51 | (D) |
| Nevada | 46 | 508 338 | 34 | 211 058 | 19 | 67 767 | 13 | 34 000 | 25 | 249 183 | 24 | (D) |
| New Hampshire | 30 | 388 660 | 27 | (D) | 19 | 36 927 | 17 | (D) | 25 | (D) | 15 | (D) |
| New Jersey | 148 | 7 306 335 | 98 | (D) | 143 | 13 007 451 | 114 | (D) | 145 | 2 225 669 | 131 | 1 757 941 |
| New Mexico | 132 | 845 536 | 128 | (D) | 32 | 107 273 | 31 | (D) | 47 | 276 804 | 45 | (D) |
| New York | 332 | 5 782 228 | 242 | 2 539 111 | 290 | 8 807 037 | 250 | 7 500 687 | 489 | 6 018 108 | 465 | 5 320 035 |
| North Carolina | 467 | 4 110 229 | 429 | 1 892 061 | 107 | 726 794 | 98 | 664 754 | 116 | 878 417 | 104 | (D) |
| North Dakota | 206 | 544 581 | 198 | 495 089 | 19 | 32 462 | 16 | 28 928 | 27 | 119 145 | 26 | (D) |
| Ohio | 479 | 5 357 259 | 284 | 1 349 746 | 148 | 625 963 | 118 | 377 809 | 197 | 1 472 971 | 184 | 1 167 106 |
| Oklahoma | 291 | 2 016 047 | 276 | 1 658 326 | 143 | 2 114 645 | 125 | 1 653 508 | 72 | 389 743 | 65 | 345 468 |
| Oregon | 215 | 2 104 273 | 151 | 692 572 | 56 | 227 348 | 47 | 103 912 | 113 | 358 805 | 107 | 335 586 |
| Pennsylvania | 387 | 5 584 171 | 272 | 2 195 583 | 132 | 1 440 308 | 102 | 903 361 | 506 | 1 583 294 | 490 | 1 229 286 |
| Rhode Island | 24 | 715 585 | 17 | (D) | 12 | 38 246 | 10 | (D) | 19 | 202 004 | 18 | (D) |
| South Carolina | 228 | 2 101 763 | 201 | 748 977 | 56 | 173 164 | 51 | 164 013 | 68 | 669 410 | 66 | (D) |
| South Dakota | 187 | 427 068 | 178 | (D) | 17 | 29 169 | 16 | (D) | 30 | 93 186 | 29 | (D) |
| Tennessee | 277 | 3 493 117 | 227 | (D) | 97 | 824 576 | 83 | (D) | 69 | 700 493 | 67 | (D) |
| Texas | 1 089 | 16 530 954 | 972 | 9 169 727 | 630 | 27 637 487 | 530 | 17 863 126 | 403 | 4 142 566 | 387 | 3 129 808 |
| Utah | 57 | 1 233 039 | 49 | (D) | 30 | 368 418 | 28 | (D) | 22 | 92 837 | 20 | (D) |
| Vermont | 20 | 198 959 | 18 | (D) | 5 | 47 488 | 4 | (D) | 18 | 113 242 | 16 | (D) |
| Virginia | 274 | 3 892 594 | 223 | (D) | 56 | 2 066 922 | 47 | (D) | 102 | 745 971 | 97 | 649 769 |
| Washington | 233 | 2 652 351 | 167 | 1 082 539 | 55 | 466 716 | 45 | 132 128 | 144 | 707 257 | 131 | 546 204 |
| West Virginia | 119 | 577 332 | 86 | 345 579 | 34 | 142 595 | 27 | 117 658 | 63 | (D) | 62 | (D) |
| Wisconsin | 376 | 2 373 563 | 337 | (D) | 77 | 379 905 | 68 | (D) | 180 | 851 026 | 174 | (D) |
| Wyoming | 95 | 581 875 | 90 | (D) | 24 | 505 098 | 21 | (D) | 36 | 74 017 | 33 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Beer, wine, and distilled alcoholic beverages (SIC 518)—Con. | | | | | | | | Miscellaneous nondurable goods (SIC 519) | | | |
| | Beer and ale (SIC 5181) | | | | Wine and distilled alcoholic beverages (SIC 5182) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 3 934 | 24 287 968 | 3 860 | 23 396 742 | 1 901 | 25 144 633 | 1 610 | 18 190 721 | 43 674 | 139 550 253 | 37 829 | 105 488 134 |
| Alabama | 54 | 368 170 | 54 | 368 170 | 15 | 90 832 | 12 | (D) | 609 | 1 314 432 | 539 | 1 164 849 |
| Alaska | 6 | (D) | 6 | (D) | 4 | (D) | 4 | (D) | 34 | 57 416 | 31 | (D) |
| Arizona | 41 | 370 436 | 41 | 370 436 | 31 | 334 801 | 28 | (D) | 478 | 841 515 | 437 | 757 946 |
| Arkansas | 46 | 171 003 | 46 | 171 003 | 12 | 111 895 | 11 | (D) | 508 | 1 206 669 | 481 | 1 133 124 |
| California | 239 | 2 802 785 | 229 | (D) | 273 | 3 884 260 | 224 | (D) | 4 701 | 12 447 862 | 4 089 | 8 801 014 |
| Colorado | 56 | 360 552 | 52 | 270 290 | 25 | 300 984 | 20 | 234 207 | 592 | 1 505 423 | 473 | 1 017 711 |
| Connecticut | 29 | 546 952 | 29 | 546 952 | 23 | 408 875 | 19 | (D) | 471 | (D) | 393 | (D) |
| Delaware | 2 | (D) | 2 | (D) | 4 | (D) | 3 | (D) | 97 | (D) | 72 | 124 219 |
| District of Columbia | 8 | 53 783 | 6 | (D) | 9 | 149 527 | 7 | (D) | 73 | 355 864 | 54 | 178 908 |
| Florida | 114 | 1 451 353 | 110 | (D) | 97 | 2 158 238 | 79 | (D) | 2 382 | 4 375 519 | 2 069 | 3 496 488 |
| Georgia | 56 | 594 326 | 55 | (D) | 58 | 654 172 | 51 | (D) | 1 386 | 3 926 933 | 1 124 | 2 533 406 |
| Hawaii | 18 | 172 069 | 18 | 172 069 | 23 | 98 704 | 19 | (D) | 215 | 370 173 | 195 | 237 207 |
| Idaho | 41 | 99 432 | 40 | (D) | 11 | 12 033 | 9 | (D) | 285 | 534 636 | 244 | 468 173 |
| Illinois | 180 | 1 050 350 | 175 | (D) | 93 | 1 491 081 | 81 | (D) | 2 341 | 9 021 678 | 1 982 | 5 744 392 |
| Indiana | 115 | 396 404 | 115 | 396 404 | 21 | 348 008 | 18 | (D) | 1 110 | (D) | 984 | 2 041 918 |
| Iowa | 84 | 241 555 | 83 | (D) | 9 | 19 703 | 8 | (D) | 1 290 | 3 050 407 | 1 185 | 2 382 924 |
| Kansas | 47 | 172 433 | 46 | (D) | 13 | 99 976 | 12 | (D) | 503 | 1 221 071 | 435 | 886 959 |
| Kentucky | 62 | 212 195 | 61 | (D) | 30 | 313 412 | 25 | (D) | 662 | 3 922 688 | 619 | (D) |
| Louisiana | 55 | 428 162 | 50 | (D) | 41 | 417 895 | 40 | (D) | 604 | 1 499 320 | 541 | (D) |
| Maine | 12 | 129 188 | 12 | 129 188 | 6 | 21 990 | 4 | (D) | 130 | 298 880 | 115 | 256 896 |
| Maryland | 62 | 406 705 | 62 | 406 705 | 28 | 591 755 | 22 | 469 072 | 564 | 1 670 596 | 423 | 1 328 563 |
| Massachusetts | 31 | 516 943 | 29 | (D) | 49 | 843 476 | 45 | (D) | 755 | 2 826 325 | 610 | 2 109 167 |
| Michigan | 147 | 902 595 | 147 | 902 595 | 132 | 1 021 393 | 120 | 701 683 | 1 107 | 2 885 876 | 915 | 2 347 577 |
| Minnesota | 102 | 311 672 | 99 | (D) | 20 | 275 108 | 12 | (D) | 1 143 | 3 551 226 | 1 007 | 2 666 927 |
| Mississippi | 54 | (D) | 53 | (D) | 8 | (D) | 2 | (D) | 437 | 998 910 | 416 | 967 322 |
| Missouri | 88 | 451 016 | 88 | 451 016 | 35 | 354 829 | 33 | (D) | 1 269 | 2 978 015 | 1 116 | (D) |
| Montana | 42 | 109 518 | 42 | 109 518 | 5 | 1 956 | 5 | 1 956 | 198 | 292 100 | 185 | 276 998 |
| Nebraska | 45 | 143 615 | 44 | (D) | 8 | 84 496 | 7 | (D) | 604 | 1 797 938 | 543 | 1 185 589 |
| Nevada | 12 | 115 032 | 12 | 115 032 | 13 | 134 151 | 12 | (D) | 151 | 392 582 | 135 | 341 035 |
| New Hampshire | 12 | (D) | 12 | (D) | 13 | (D) | 3 | (D) | 130 | 390 320 | 110 | 359 925 |
| New Jersey | 46 | 696 591 | 44 | (D) | 99 | 1 529 078 | 87 | (D) | 1 314 | 5 645 969 | 1 135 | 3 664 331 |
| New Mexico | 28 | 170 192 | 28 | 170 192 | 19 | 106 612 | 17 | (D) | 208 | 159 061 | 189 | 145 158 |
| New York | 322 | 2 294 638 | 317 | (D) | 167 | 3 723 470 | 148 | (D) | 3 630 | 30 063 876 | 3 068 | 26 847 276 |
| North Carolina | 78 | 580 202 | 76 | (D) | 38 | 298 215 | 28 | (D) | 1 187 | 3 554 945 | 1 018 | 1 767 070 |
| North Dakota | 22 | (D) | 22 | (D) | 5 | (D) | 4 | 51 842 | 187 | 361 224 | 168 | 311 711 |
| Ohio | 139 | 944 594 | 138 | (D) | 58 | 528 377 | 46 | (D) | 1 502 | 3 900 898 | 1 237 | 3 200 027 |
| Oklahoma | 58 | 222 040 | 55 | (D) | 14 | 167 703 | 10 | (D) | 507 | 1 084 065 | 463 | 918 503 |
| Oregon | 89 | 302 701 | 88 | (D) | 24 | 56 104 | 19 | (D) | 566 | 2 489 311 | 509 | 2 291 310 |
| Pennsylvania | 454 | 1 178 810 | 450 | (D) | 52 | 404 484 | 40 | (D) | 1 538 | 4 546 460 | 1 255 | 3 693 910 |
| Rhode Island | 8 | 100 031 | 7 | (D) | 11 | 101 973 | 11 | 101 973 | 142 | 288 963 | 127 | 218 653 |
| South Carolina | 50 | 377 003 | 49 | (D) | 18 | 292 407 | 17 | (D) | 507 | 947 159 | 436 | 750 434 |
| South Dakota | 25 | 58 028 | 24 | (D) | 5 | 35 158 | 5 | 35 158 | 234 | 407 831 | 219 | 378 281 |
| Tennessee | 45 | 407 864 | 45 | 407 864 | 24 | 292 629 | 22 | (D) | 792 | 2 361 468 | 688 | 1 694 739 |
| Texas | 284 | 2 053 144 | 281 | (D) | 119 | 2 089 422 | 106 | (D) | 3 094 | 5 334 410 | 2 724 | 4 006 986 |
| Utah | 19 | (D) | 19 | (D) | 3 | (D) | 1 | (D) | 210 | 270 284 | 189 | (D) |
| Vermont | 13 | 90 907 | 13 | 90 907 | 5 | 22 335 | 3 | (D) | 102 | 196 383 | 85 | 161 219 |
| Virginia | 70 | 493 594 | 70 | 493 594 | 32 | 252 377 | 27 | 156 175 | 784 | 3 059 323 | 666 | (D) |
| Washington | 92 | 448 743 | 89 | (D) | 52 | 258 514 | 42 | (D) | 902 | 2 849 144 | 791 | 2 432 389 |
| West Virginia | 61 | (D) | 60 | (D) | 2 | (D) | 2 | (D) | 191 | 274 391 | 179 | 263 503 |
| Wisconsin | 138 | 471 409 | 135 | (D) | 42 | 379 617 | 39 | (D) | 1 179 | 2 438 197 | 1 097 | 2 203 177 |
| Wyoming | 33 | (D) | 32 | (D) | 3 | (D) | 1 | (D) | 69 | 54 272 | 64 | (D) |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Miscellaneous nondurable goods (SIC 519)—Con. | | | | | | | | | | | |
| | Farm supplies (SIC 5191) | | | | Books, periodicals, and newspapers (SIC 5192) | | | | Flowers, nursery stock, and florists' supplies (SIC 5193) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 18 321 | 40 774 428 | 16 989 | 31 020 275 | 3 935 | 14 695 572 | 3 014 | 8 085 615 | 3 573 | 4 985 539 | 3 359 | 4 381 890 |
| Alabama | 332 | 533 572 | 315 | 485 959 | 40 | 108 062 | 29 | 81 180 | 64 | 107 685 | 58 | 99 039 |
| Alaska | 9 | 6 889 | 9 | 6 889 | 4 | 13 180 | 4 | 13 180 | 3 | (D) | 3 | (D) |
| Arizona | 176 | 298 179 | 173 | (D) | 46 | 114 091 | 32 | 70 069 | 57 | 42 554 | 54 | (D) |
| Arkansas | 333 | 739 367 | 326 | 699 959 | 23 | 69 094 | 17 | 53 851 | 21 | 11 690 | 20 | (D) |
| California | 1 252 | 3 768 895 | 1 190 | 2 843 927 | 586 | 1 785 695 | 449 | 922 634 | 583 | 722 968 | 536 | 631 670 |
| Colorado | 201 | 530 070 | 179 | 275 594 | 57 | 136 729 | 44 | 109 953 | 47 | 68 126 | 42 | 61 570 |
| Connecticut | 87 | 401 945 | 81 | 371 700 | 72 | 384 383 | 54 | 173 538 | 47 | 84 086 | 43 | 81 279 |
| Delaware | 50 | 51 216 | 35 | 42 257 | 4 | (D) | 3 | (D) | 7 | (D) | 7 | (D) |
| District of Columbia | 3 | 5 706 | 3 | 5 706 | 16 | 173 626 | 11 | (D) | 8 | 12 182 | 7 | (D) |
| Florida | 587 | 1 187 141 | 541 | 1 006 849 | 238 | 473 943 | 188 | 328 156 | 374 | 619 506 | 333 | 374 226 |
| Georgia | 593 | 1 237 022 | 552 | 814 331 | 116 | 481 472 | 67 | 189 554 | 103 | 134 199 | 97 | 115 005 |
| Hawaii | 47 | 94 152 | 43 | (D) | 15 | 30 268 | 12 | (D) | 30 | 19 872 | 28 | (D) |
| Idaho | 213 | 437 302 | 187 | 381 816 | 5 | 13 264 | 5 | 13 264 | 8 | 7 836 | 8 | 7 836 |
| Illinois | 1 089 | 2 963 120 | 1 001 | 1 857 400 | 228 | 1 624 544 | 162 | 646 254 | 143 | 323 131 | 137 | 310 644 |
| Indiana | 681 | 2 276 006 | 621 | 1 220 325 | 68 | 120 235 | 57 | 97 034 | 58 | 47 811 | 57 | (D) |
| Iowa | 1 053 | 2 498 835 | 976 | 1 858 986 | 53 | 110 656 | 45 | 103 550 | 24 | 25 524 | 22 | (D) |
| Kansas | 281 | 816 465 | 265 | 574 386 | 29 | 68 765 | 19 | 41 636 | 21 | 17 618 | 17 | (D) |
| Kentucky | 429 | 654 012 | 417 | 619 426 | 30 | 77 734 | 24 | 66 678 | 40 | 46 709 | 39 | (D) |
| Louisiana | 303 | 895 040 | 291 | (D) | 29 | 68 114 | 20 | 48 506 | 39 | 41 493 | 38 | (D) |
| Maine | 59 | 51 840 | 52 | (D) | 11 | 30 707 | 10 | (D) | 8 | 12 080 | 8 | 12 080 |
| Maryland | 167 | 340 610 | 140 | 299 552 | 65 | 298 629 | 54 | 269 203 | 54 | 88 855 | 53 | (D) |
| Massachusetts | 120 | 217 945 | 107 | 173 492 | 128 | 804 016 | 82 | 510 232 | 67 | 131 158 | 66 | (D) |
| Michigan | 401 | 794 782 | 360 | 687 155 | 123 | 399 283 | 90 | 289 485 | 96 | 115 234 | 93 | (D) |
| Minnesota | 682 | 1 854 183 | 631 | 1 375 902 | 67 | 301 221 | 51 | 173 261 | 39 | 46 732 | 37 | (D) |
| Mississippi | 269 | 579 946 | 262 | 563 538 | 17 | 18 521 | 16 | (D) | 24 | 18 627 | 24 | 18 627 |
| Missouri | 750 | 1 101 781 | 695 | 893 580 | 67 | 186 845 | 54 | 157 800 | 60 | 77 807 | 54 | (D) |
| Montana | 135 | 194 126 | 134 | (D) | 9 | 10 580 | 9 | 10 580 | 10 | 2 997 | 10 | 2 997 |
| Nebraska | 461 | 1 324 933 | 422 | 750 416 | 16 | 59 278 | 10 | 49 868 | 18 | 14 589 | 17 | (D) |
| Nevada | 38 | 51 896 | 36 | (D) | 22 | 143 168 | 17 | (D) | 15 | 12 030 | 15 | 12 030 |
| New Hampshire | 35 | 35 085 | 30 | (D) | 21 | 61 011 | 17 | (D) | 12 | (D) | 12 | (D) |
| New Jersey | 225 | 518 805 | 195 | 355 618 | 170 | 1 032 947 | 148 | 528 460 | 150 | 420 914 | 146 | (D) |
| New Mexico | 95 | 71 162 | 91 | 68 550 | 15 | 20 973 | 12 | (D) | 13 | (D) | 13 | (D) |
| New York | 744 | 2 086 353 | 590 | 1 601 509 | 502 | 2 549 309 | 410 | 1 113 542 | 283 | 430 532 | 265 | 378 099 |
| North Carolina | 582 | 1 281 102 | 537 | 699 419 | 71 | 99 952 | 59 | (D) | 90 | 88 536 | 90 | 88 536 |
| North Dakota | 140 | 293 194 | 132 | 250 581 | 9 | 12 533 | 8 | (D) | 3 | (D) | 3 | (D) |
| Ohio | 601 | 1 061 482 | 542 | 896 286 | 139 | 420 133 | 94 | 250 179 | 130 | 161 484 | 123 | 151 538 |
| Oklahoma | 310 | 661 573 | 301 | 584 329 | 22 | 74 851 | 16 | (D) | 26 | 18 595 | 26 | 18 595 |
| Oregon | 284 | 953 488 | 270 | 918 146 | 47 | 149 702 | 38 | (D) | 47 | 39 865 | 45 | (D) |
| Pennsylvania | 512 | 1 046 022 | 425 | 843 300 | 168 | 443 703 | 123 | 274 143 | 145 | 269 641 | 136 | 260 215 |
| Rhode Island | 23 | 26 784 | 23 | 26 784 | 9 | 21 587 | 8 | (D) | 12 | 20 639 | 11 | (D) |
| South Carolina | 246 | 300 751 | 234 | 259 535 | 27 | 57 595 | 19 | 30 685 | 32 | 20 551 | 31 | (D) |
| South Dakota | 167 | 234 152 | 160 | 210 861 | 16 | 12 934 | 16 | 12 934 | 4 | (D) | 4 | (D) |
| Tennessee | 355 | 1 144 690 | 335 | 783 265 | 51 | 254 914 | 42 | 215 564 | 83 | 74 615 | 76 | (D) |
| Texas | 1 441 | 2 015 503 | 1 390 | 1 763 599 | 239 | 811 268 | 175 | 362 056 | 247 | 302 403 | 238 | 293 615 |
| Utah | 67 | 96 463 | 67 | 96 463 | 21 | 32 020 | 16 | 30 658 | 22 | 18 483 | 22 | 18 483 |
| Vermont | 50 | 90 241 | 39 | (D) | 15 | 20 681 | 15 | 20 681 | 4 | (D) | 3 | (D) |
| Virginia | 322 | 559 494 | 312 | 546 974 | 64 | 101 235 | 47 | (D) | 54 | 52 082 | 52 | (D) |
| Washington | 422 | 1 017 489 | 397 | 843 711 | 67 | 251 431 | 52 | 112 753 | 77 | 93 755 | 72 | 85 861 |
| West Virginia | 91 | 77 500 | 91 | 77 500 | 15 | 16 911 | 14 | (D) | 11 | 4 978 | 11 | 4 978 |
| Wisconsin | 760 | 1 258 371 | 736 | 1 149 708 | 61 | 128 303 | 48 | 83 460 | 60 | 66 139 | 57 | (D) |
| Wyoming | 48 | 37 748 | 48 | 37 748 | 2 | (D) | 2 | (D) | - | - | - | - |

Table 5. Establishments and Sales for States: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|----------------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|-------------------------------------|--------------------|-----------------------------------|--------------------|
| | Miscellaneous nondurable goods (SIC 519)—Con. | | | | | | | | | | | |
| | Tobacco and tobacco products (SIC 5194) | | | | Paints, varnishes, and supplies (SIC 5198) | | | | Nondurable goods, n.e.c. (SIC 5199) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States ----- | 1 813 | 25 465 012 | 1 758 | 19 572 206 | 3 657 | 6 701 813 | 2 209 | 3 153 508 | 12 375 | 46 927 889 | 10 500 | 39 274 640 |
| Alabama ----- | 28 | 430 572 | 27 | (D) | 47 | 53 114 | 18 | (D) | 98 | 81 427 | 92 | 73 945 |
| Alaska ----- | 3 | 17 598 | 3 | 17 598 | 2 | (D) | 1 | (D) | 13 | 12 024 | 11 | (D) |
| Arizona ----- | 12 | 250 375 | 12 | 250 375 | 46 | 44 379 | 37 | 24 737 | 141 | 91 937 | 129 | 82 291 |
| Arkansas ----- | 35 | 234 505 | 35 | 234 505 | 29 | 27 577 | 21 | (D) | 67 | 124 436 | 62 | (D) |
| California ----- | 114 | 1 498 023 | 111 | (D) | 392 | 892 348 | 267 | (D) | 1 774 | 3 779 933 | 1 536 | 2 603 910 |
| Colorado ----- | 23 | 440 580 | 19 | 377 955 | 85 | 116 692 | 46 | 44 495 | 179 | 213 226 | 143 | 148 144 |
| Connecticut ----- | 36 | 802 082 | 34 | (D) | 32 | 83 181 | 19 | 44 746 | 197 | (D) | 162 | (D) |
| Delaware ----- | 6 | 48 643 | 6 | 48 643 | 13 | 22 546 | 6 | (D) | 17 | 8 438 | 15 | (D) |
| District of Columbia ----- | 4 | 120 747 | 4 | 120 747 | 12 | 11 543 | 5 | (D) | 30 | 32 060 | 24 | 24 317 |
| Florida ----- | 75 | 1 026 815 | 70 | (D) | 244 | 322 164 | 172 | 207 394 | 864 | 745 950 | 765 | (D) |
| Georgia ----- | 53 | 791 765 | 52 | (D) | 147 | 289 432 | 75 | (D) | 374 | 993 043 | 281 | 555 983 |
| Hawaii ----- | 6 | (D) | 5 | (D) | 14 | (D) | 13 | (D) | 103 | 170 870 | 94 | (D) |
| Idaho ----- | 8 | 43 205 | 8 | 43 205 | 19 | 8 423 | 9 | (D) | 32 | 24 606 | 27 | (D) |
| Illinois ----- | 57 | 1 310 276 | 55 | (D) | 184 | 565 102 | 108 | 169 948 | 640 | 2 235 505 | 519 | (D) |
| Indiana ----- | 43 | 469 423 | 42 | (D) | 69 | 99 613 | 40 | 50 518 | 191 | 224 100 | 167 | (D) |
| Iowa ----- | 26 | 252 180 | 26 | 252 180 | 21 | 13 584 | 13 | (D) | 113 | 149 628 | 103 | 136 550 |
| Kansas ----- | 25 | 130 680 | 25 | 130 680 | 39 | 48 967 | 23 | (D) | 108 | 138 576 | 86 | (D) |
| Kentucky ----- | 48 | 2 963 846 | 45 | (D) | 32 | 90 590 | 17 | 27 425 | 83 | 89 797 | 77 | (D) |
| Louisiana ----- | 35 | 322 220 | 34 | (D) | 69 | 86 953 | 38 | (D) | 129 | 85 500 | 120 | 79 821 |
| Maine ----- | 6 | 119 145 | 6 | 119 145 | 5 | 6 451 | 4 | (D) | 41 | 78 657 | 35 | (D) |
| Maryland ----- | 22 | 402 234 | 21 | (D) | 110 | 240 484 | 44 | (D) | 146 | 299 784 | 111 | 222 384 |
| Massachusetts ----- | 42 | 701 524 | 40 | (D) | 83 | 221 016 | 62 | (D) | 315 | 750 666 | 253 | 511 918 |
| Michigan ----- | 70 | 1 043 315 | 69 | (D) | 106 | 169 571 | 59 | (D) | 311 | 363 691 | 244 | 185 373 |
| Minnesota ----- | 40 | 414 839 | 39 | (D) | 50 | 144 717 | 27 | (D) | 285 | 789 534 | 222 | 635 247 |
| Mississippi ----- | 43 | 322 030 | 43 | 322 030 | 19 | 18 743 | 11 | (D) | 65 | 41 043 | 60 | 35 476 |
| Missouri ----- | 32 | 583 872 | 31 | (D) | 99 | 221 474 | 65 | 80 548 | 261 | 806 236 | 217 | 694 365 |
| Montana ----- | 11 | 62 779 | 11 | 62 779 | 13 | 8 668 | 4 | (D) | 20 | 12 950 | 17 | (D) |
| Nebraska ----- | 19 | 138 684 | 19 | 138 684 | 20 | 18 666 | 11 | (D) | 70 | 241 788 | 64 | 221 443 |
| Nevada ----- | 8 | 115 703 | 8 | 115 703 | 9 | 14 195 | 5 | (D) | 59 | 55 590 | 54 | 50 273 |
| New Hampshire ----- | 7 | 114 022 | 7 | 114 022 | 4 | (D) | 4 | (D) | 51 | 154 518 | 40 | 138 444 |
| New Jersey ----- | 86 | 762 676 | 84 | (D) | 125 | 404 966 | 93 | 209 804 | 558 | 2 505 661 | 469 | 1 558 600 |
| New Mexico ----- | 10 | (D) | 10 | (D) | 22 | 11 323 | 14 | (D) | 53 | 15 825 | 49 | 14 595 |
| New York ----- | 173 | 1 847 967 | 168 | 1 822 356 | 258 | 569 345 | 206 | 362 284 | 1 670 | 22 580 370 | 1 429 | 21 569 486 |
| North Carolina ----- | 58 | 1 066 796 | 55 | (D) | 104 | 144 760 | 42 | (D) | 282 | 873 799 | 235 | 240 626 |
| North Dakota ----- | 9 | 38 723 | 9 | 38 723 | 10 | 8 468 | 4 | (D) | 16 | (D) | 12 | 5 298 |
| Ohio ----- | 74 | 990 251 | 74 | 990 251 | 165 | 317 032 | 91 | 208 575 | 393 | 950 516 | 313 | 703 198 |
| Oklahoma ----- | 29 | 198 710 | 29 | 198 710 | 35 | 44 890 | 16 | (D) | 85 | 85 446 | 75 | 52 037 |
| Oregon ----- | 14 | 213 917 | 13 | (D) | 33 | 81 880 | 18 | 25 591 | 141 | 1 050 459 | 125 | (D) |
| Pennsylvania ----- | 105 | 886 025 | 98 | (D) | 181 | 332 886 | 123 | 165 241 | 427 | 1 568 183 | 350 | (D) |
| Rhode Island ----- | 10 | 85 707 | 10 | 85 707 | 10 | 8 700 | 7 | (D) | 78 | 125 546 | 68 | (D) |
| South Carolina ----- | 33 | 224 553 | 31 | (D) | 48 | 58 144 | 19 | (D) | 121 | 285 565 | 102 | 199 608 |
| South Dakota ----- | 7 | 49 600 | 7 | 49 600 | 10 | (D) | 4 | (D) | 30 | 93 584 | 28 | (D) |
| Tennessee ----- | 35 | 430 521 | 34 | (D) | 55 | 74 157 | 28 | (D) | 213 | 382 571 | 173 | 183 716 |
| Texas ----- | 84 | 696 481 | 82 | (D) | 287 | 380 963 | 152 | (D) | 796 | 1 127 792 | 687 | 825 964 |
| Utah ----- | 5 | 42 828 | 5 | 42 828 | 29 | 46 999 | 22 | 37 537 | 66 | 33 491 | 57 | (D) |
| Vermont ----- | 7 | 66 178 | 7 | 66 178 | 2 | (D) | 1 | (D) | 24 | 13 975 | 20 | 10 413 |
| Virginia ----- | 36 | 1 713 680 | 35 | (D) | 110 | 119 137 | 46 | 55 148 | 198 | 513 695 | 174 | 451 902 |
| Washington ----- | 32 | 385 639 | 32 | 385 639 | 77 | 99 182 | 51 | 67 417 | 227 | 1 001 648 | 187 | 937 008 |
| West Virginia ----- | 24 | 146 853 | 24 | 146 853 | 15 | 12 801 | 8 | (D) | 35 | 15 348 | 31 | (D) |
| Wisconsin ----- | 41 | 362 156 | 40 | (D) | 62 | 107 433 | 39 | 59 106 | 195 | 515 795 | 177 | 491 299 |
| Wyoming ----- | 4 | 8 520 | 4 | 8 520 | 5 | (D) | 1 | (D) | 10 | 4 392 | 9 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Wholesale trade | | | | | | | | | | | | Durable goods (SIC 50) | | | | | | | | | | | |
|--|------------------------|----------------------|-----------------|----------------------|----------------------|----------------------|-----------------|----------------------|------------------------|----------------------|-----------------|----------------------|--|----------------------|-----------------|----------------------|------------------------|----------------------|-----------------|----------------------|----------------------|--|--|--|
| | Total | | | | | | | | | | | | Motor vehicles and automotive parts and supplies (SIC 501) | | | | | | | | | | | |
| | | | | | | | | | | | | | Total | | | | | | | | | | | |
| | All types of operation | | | | Merchant wholesalers | | | | All types of operation | | | | Merchant wholesalers | | | | All types of operation | | | | Merchant wholesalers | | | |
| Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | | | |
| United States | 469 539 | 2 524 726 802 | 390 982 | 1 478 169 192 | 297 292 | 1 278 770 937 | 249 939 | 743 962 064 | 45 848 | 326 625 428 | 42 926 | 156 214 014 | | | | | | | | | | | | |
| Albany-Schenectady-Troy, NY | 1 408 | 5 702 097 | 1 155 | 3 758 549 | 974 | 3 048 649 | 818 | 2 224 105 | 172 | (D) | 161 | 299 141 | | | | | | | | | | | | |
| Allentown-Bethlehem, PA-NJ | 1 026 | 4 012 841 | 873 | 2 058 419 | 669 | 1 845 361 | 583 | 1 104 776 | 126 | 240 045 | 116 | 167 543 | | | | | | | | | | | | |
| Atlanta, GA | 7 963 | 69 999 920 | 5 655 | 23 120 877 | 5 581 | 41 470 807 | 4 067 | 16 072 735 | 670 | 13 227 637 | 571 | 3 611 710 | | | | | | | | | | | | |
| Baltimore, MD | 3 657 | 23 407 056 | 2 877 | 13 091 107 | 2 521 | 13 271 030 | 1 997 | 7 962 185 | 341 | (D) | 320 | (D) | | | | | | | | | | | | |
| Birmingham, AL | 2 068 | 10 610 386 | 1 603 | 5 646 635 | 1 578 | 6 531 379 | 1 238 | 3 638 379 | 225 | 735 671 | 205 | 505 611 | | | | | | | | | | | | |
| Boston-Lawrence-Salem, MA-NH | 8 694 | 66 536 408 | 6 807 | 36 038 437 | 5 866 | 34 893 686 | 4 589 | (D) | 706 | 10 292 674 | 646 | 3 218 433 | | | | | | | | | | | | |
| Buffalo-Niagara Falls, NY | 2 092 | 10 795 769 | 1 696 | 5 658 472 | 1 497 | 6 501 823 | 1 227 | 2 850 575 | 237 | (D) | 226 | 440 903 | | | | | | | | | | | | |
| Charlotte-Gastonia-Rock Hill, NC-SC | 3 394 | 25 749 231 | 2 477 | 7 655 771 | 2 390 | 14 015 192 | 1 793 | 4 892 120 | 312 | 4 727 852 | 275 | 605 831 | | | | | | | | | | | | |
| Chattanooga, TN-GA | 944 | 4 213 833 | 790 | 2 182 896 | 648 | 1 875 448 | 567 | 1 242 385 | 107 | 209 255 | 104 | 199 259 | | | | | | | | | | | | |
| Chicago-Gary-Lake County, IL-IN-WI | 17 043 | 139 810 276 | 12 978 | 63 928 074 | 11 459 | 80 380 928 | 8 805 | 37 110 745 | 1 106 | (D) | 995 | 6 229 498 | | | | | | | | | | | | |
| Cincinnati-Hamilton, OH-KY-IN | 3 283 | 26 928 278 | 2 358 | 9 454 415 | 2 331 | 16 149 719 | 1 691 | 5 417 388 | 316 | 6 734 208 | 276 | (D) | | | | | | | | | | | | |
| Cleveland-Akron-Lorain, OH | 5 675 | 34 195 718 | 4 270 | 14 438 627 | 4 208 | 20 055 310 | 3 228 | 9 222 600 | 553 | 4 357 362 | 490 | (D) | | | | | | | | | | | | |
| Columbus, OH | 2 476 | 15 950 455 | 1 905 | 7 252 810 | 1 723 | 9 232 398 | 1 362 | 4 605 856 | 268 | 1 683 874 | 240 | 1 127 733 | | | | | | | | | | | | |
| Dallas-Fort Worth, TX | 10 158 | 71 118 325 | 7 523 | 27 303 148 | 7 134 | 41 046 890 | 5 416 | 15 634 544 | 822 | 11 820 166 | 714 | 3 087 789 | | | | | | | | | | | | |
| Davenport-Rock Island-Moline, IA-IL | 810 | 4 420 185 | 658 | 2 038 048 | 550 | 2 505 493 | 463 | 939 946 | 86 | 208 007 | 81 | 195 158 | | | | | | | | | | | | |
| Dayton-Springfield, OH | 1 472 | 7 755 968 | 1 168 | 4 056 901 | 1 087 | 4 879 597 | 848 | 2 271 882 | 144 | 390 819 | 133 | 323 077 | | | | | | | | | | | | |
| Decatur, IL | 189 | 3 662 399 | 172 | (D) | 114 | (D) | 109 | (D) | 25 | 21 312 | 24 | (D) | | | | | | | | | | | | |
| Denver-Boulder, CO | 4 715 | 25 203 973 | 3 542 | 12 119 862 | 3 460 | 14 912 993 | 2 616 | 6 400 457 | 429 | 5 144 247 | 376 | (D) | | | | | | | | | | | | |
| Des Moines, IA | 1 059 | 5 410 628 | 856 | 3 040 140 | 700 | 1 996 085 | 583 | 1 287 174 | 121 | 414 812 | 114 | 254 260 | | | | | | | | | | | | |
| Detroit-Ann Arbor, MI | 8 122 | 60 503 696 | 6 141 | 23 042 961 | 5 940 | 42 654 652 | 4 453 | 14 372 143 | 1 085 | 18 341 057 | 743 | (D) | | | | | | | | | | | | |
| Fort Wayne, IN | 861 | 5 420 208 | 708 | 3 338 696 | 600 | 2 812 024 | 497 | 1 881 711 | 108 | 537 205 | 100 | (D) | | | | | | | | | | | | |
| Fresno, CA | 1 129 | 4 557 466 | 955 | 3 232 271 | 676 | 1 664 212 | 597 | (D) | 150 | 389 178 | 143 | 271 810 | | | | | | | | | | | | |
| Grand Rapids, MI | 1 541 | 8 740 220 | 1 241 | 6 209 876 | 1 088 | 4 164 015 | 882 | 3 011 502 | 160 | 961 660 | 147 | 842 918 | | | | | | | | | | | | |
| Greensboro-Winston-Salem-High Point, NC | 2 207 | 9 295 781 | 1 758 | 5 213 441 | 1 526 | 5 116 453 | 1 243 | 3 333 971 | 222 | 668 975 | 207 | 404 581 | | | | | | | | | | | | |
| Greenville-Spartanburg, SC | 1 384 | 5 676 352 | 1 167 | 3 471 121 | 969 | 2 829 734 | 854 | 2 296 017 | 129 | 229 709 | 125 | 215 060 | | | | | | | | | | | | |
| Harrisburg-Lebanon-Carlisle, PA | 872 | 5 090 177 | 709 | 3 121 926 | 577 | 1 940 377 | 489 | 1 258 689 | 125 | 290 517 | 119 | 226 624 | | | | | | | | | | | | |
| Hartford-New Britain-Middletown, CT | 1 936 | 9 803 846 | 1 558 | 6 530 069 | 1 481 | 5 905 639 | 1 183 | (D) | 202 | 579 330 | 189 | (D) | | | | | | | | | | | | |
| Honolulu, HI | 1 577 | 4 501 802 | 1 340 | 3 127 947 | 873 | 2 022 508 | 759 | (D) | 97 | 381 338 | 93 | (D) | | | | | | | | | | | | |
| Houston-Galveston-Brazoria, TX | 8 258 | 72 418 834 | 6 651 | 42 541 434 | 5 950 | 25 704 441 | 4 820 | (D) | 560 | 6 839 901 | 512 | 2 677 522 | | | | | | | | | | | | |
| Indianapolis, IN | 2 795 | 16 532 373 | 2 120 | 7 241 018 | 1 982 | 10 838 357 | 1 496 | 4 078 354 | 280 | 2 046 120 | 243 | 577 210 | | | | | | | | | | | | |
| Jacksonville, FL | 1 756 | 15 425 408 | 1 428 | 7 676 098 | 1 239 | 9 835 242 | 1 053 | 5 122 701 | 240 | 6 334 170 | 222 | (D) | | | | | | | | | | | | |
| Johnson City-Kingsport-Bristol, TN-VA | 605 | 3 622 213 | 528 | 1 396 322 | 401 | 827 054 | 364 | (D) | 93 | 127 198 | 89 | (D) | | | | | | | | | | | | |
| Kansas City, MO-KS | 3 710 | 30 074 404 | 2 726 | 14 604 678 | 2 514 | 16 220 261 | 1 871 | 6 323 666 | 357 | 7 634 454 | 301 | 1 767 629 | | | | | | | | | | | | |
| Knoxville, TN | 1 178 | 4 637 599 | 975 | (D) | 877 | 2 566 059 | 741 | 1 713 271 | 130 | 336 457 | 122 | 302 084 | | | | | | | | | | | | |
| Lexington-Fayette, KY | 650 | 3 637 101 | 544 | 1 999 941 | 409 | 1 682 593 | 362 | 884 984 | 72 | 131 889 | 68 | 119 138 | | | | | | | | | | | | |
| Little Rock-North Little Rock, AR | 1 140 | 6 156 074 | 930 | 3 315 985 | 807 | 2 211 788 | 673 | 1 577 865 | 149 | 347 432 | 143 | 320 805 | | | | | | | | | | | | |
| Los Angeles-Anaheim-Riverside, CA | 28 918 | 203 519 977 | 24 155 | 137 671 141 | 18 828 | 129 476 777 | 15 910 | (D) | 2 228 | (D) | 2 062 | (D) | | | | | | | | | | | | |
| Louisville, KY-IN | 1 896 | 11 140 088 | 1 497 | 4 654 421 | 1 301 | 4 701 153 | 1 053 | 2 728 355 | 218 | 1 025 958 | 200 | 381 150 | | | | | | | | | | | | |
| Memphis, TN-AR-MS | 2 241 | 22 205 695 | 1 706 | 10 603 471 | 1 521 | 11 763 923 | 1 181 | 4 617 466 | 251 | 5 621 095 | 206 | 1 797 873 | | | | | | | | | | | | |
| Miami-Fort Lauderdale, FL | 9 924 | 33 545 421 | 8 637 | 24 063 004 | 6 351 | 18 329 273 | 5 575 | 13 602 439 | 807 | 4 647 644 | 760 | (D) | | | | | | | | | | | | |
| Milwaukee-Racine, WI | 3 332 | 16 357 433 | 2 608 | 8 749 989 | 2 360 | 9 232 143 | 1 845 | 4 635 619 | 277 | 2 049 424 | 252 | (D) | | | | | | | | | | | | |
| Minneapolis-St. Paul, MN-WI | 5 645 | 44 676 406 | 4 189 | 24 304 151 | 3 861 | 24 410 744 | 2 846 | 11 812 845 | 459 | 5 718 802 | 418 | 1 336 472 | | | | | | | | | | | | |
| Nashville, TN | 2 101 | 10 742 878 | 1 662 | 6 098 910 | 1 437 | 5 537 301 | 1 171 | 3 302 769 | 240 | 1 314 291 | 210 | 768 686 | | | | | | | | | | | | |
| New Haven-Meriden, CT | 1 162 | 6 043 162 | 945 | 4 163 743 | 818 | 3 303 198 | 643 | 2 255 441 | 110 | 649 251 | 103 | 592 458 | | | | | | | | | | | | |
| New Orleans, LA | 2 461 | 15 342 537 | 1 956 | 8 049 639 | 1 684 | 6 141 200 | 1 350 | 2 812 978 | 190 | 1 625 115 | 177 | (D) | | | | | | | | | | | | |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 47 892 | 398 584 408 | 40 796 | 271 740 416 | 25 822 | 179 794 446 | 22 157 | (D) | 2 704 | 25 497 981 | 2 565 | 15 577 451 | | | | | | | | | | | | |
| Norfolk-Virginia Beach-Newport News, VA | 1 681 | 7 807 046 | 1 449 | 5 640 846 | 1 143 | 3 749 664 | 1 025 | 2 971 274 | 202 | 1 183 915 | 196 | (D) | | | | | | | | | | | | |
| Oklahoma City, OK | 1 981 | 8 274 766 | 1 604 | 5 561 814 | 1 366 | 2 828 360 | 1 141 | 1 766 215 | 225 | 506 726 | 206 | 315 560 | | | | | | | | | | | | |
| Omaha, NE-IA | 1 381 | 8 550 572 | 1 112 | 5 129 852 | 905 | 3 306 697 | 745 | 1 835 977 | 166 | 957 127 | 154 | 405 743 | | | | | | | | | | | | |
| Orlando, FL | 2 306 | 11 433 148 | 1 802 | 5 469 421 | 1 650 | 7 380 868 | 1 288 | 2 648 501 | 219 | 3 322 406 | 206 | 480 209 | | | | | | | | | | | | |
| Peoria, IL | 645 | 4 710 279 | 544 | 2 238 937 | 402 | 2 711 826 | 341 | 703 867 | 69 | 120 319 | 65 | 92 858 | | | | | | | | | | | | |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 11 192 | 73 631 771 | 8 859 | 33 576 502 | 7 499 | 40 476 079 | 5 971 | 19 322 319 | 1 061 | 12 215 426 | 994 | 3 906 629 | | | | | | | | | | | | |
| Phoenix, AZ | 3 984 | 16 991 073 | 3 237 | 9 832 179 | 2 900 | 9 771 412 | 2 351 | 5 351 468 | 401 | 1 905 315 | 373 | (D) | | | | | | | | | | | | |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Motor vehicles and automotive parts and supplies (SIC-501)—Con. | | | | | | | | | | | |
| | Automobiles and other motor vehicles (SIC 5012) | | | | Motor vehicle supplies and new parts (SIC 5013) | | | | Tires and tubes (SIC 5014) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 7 125 | 246 933 163 | 6 205 | 103 129 312 | 28 902 | 62 455 757 | 27 243 | 41 465 507 | 3 746 | (D) | 3 405 | (D) |
| Albany-Schenectady-Troy, NY | 26 | (D) | 25 | (D) | 111 | 203 384 | 105 | 171 718 | 21 | (D) | 17 | 25 467 |
| Allentown-Bethlehem, PA-NJ | 19 | 107 324 | 16 | (D) | 73 | 110 033 | 66 | (D) | 9 | 12 113 | 9 | 12 113 |
| Atlanta, GA | 119 | 10 429 236 | 87 | 2 307 970 | 412 | 2 075 265 | 358 | 930 270 | 69 | 681 520 | 56 | 331 854 |
| Baltimore, MD | 60 | 2 045 724 | 55 | (D) | 215 | 484 466 | 204 | (D) | 32 | (D) | 27 | (D) |
| Birmingham, AL | 39 | 286 118 | 33 | (D) | 128 | 240 315 | 118 | (D) | 30 | 193 431 | 26 | (D) |
| Boston-Lawrence-Salem, MA-NH | 109 | 9 068 183 | 88 | (D) | 458 | 982 212 | 422 | (D) | 49 | (D) | 46 | 103 772 |
| Buffalo-Niagara Falls, NY | 36 | (D) | 32 | (D) | 151 | 244 607 | 147 | (D) | 18 | 40 634 | 15 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 55 | 3 991 924 | 45 | 181 069 | 192 | 561 278 | 172 | (D) | 31 | 159 680 | 24 | (D) |
| Chattanooga, TN-GA | 14 | 75 896 | 14 | 75 896 | 70 | 106 410 | 68 | (D) | 10 | 22 644 | 9 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 186 | 13 977 221 | 159 | 4 397 819 | 734 | (D) | 661 | 1 562 684 | 87 | 433 667 | 76 | 194 132 |
| Cincinnati-Hamilton, OH-KY-IN | 51 | 6 068 361 | 31 | (D) | 198 | (D) | 181 | (D) | 21 | (D) | 18 | (D) |
| Cleveland-Akron-Lorain, OH | 81 | 1 755 663 | 66 | (D) | 346 | 2 006 964 | 310 | 933 575 | 52 | 547 243 | 40 | 140 129 |
| Columbus, OH | 52 | 1 242 509 | 41 | 845 534 | 163 | 361 460 | 148 | (D) | 19 | 60 278 | 17 | (D) |
| Dallas-Fort Worth, TX | 141 | 9 096 665 | 110 | 1 534 864 | 493 | 2 235 266 | 433 | (D) | 78 | 419 115 | 61 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 10 | 50 263 | 8 | (D) | 58 | 140 189 | 56 | (D) | 9 | 9 480 | 8 | (D) |
| Dayton-Springfield, OH | 18 | 52 937 | 15 | 29 256 | 94 | 279 896 | 87 | (D) | 12 | 49 028 | 11 | (D) |
| Decatur, IL | 4 | (D) | 3 | (D) | 13 | (D) | 13 | (D) | 3 | (D) | 3 | (D) |
| Denver-Boulder, CO | 90 | (D) | 68 | (D) | 244 | (D) | 218 | 589 730 | 44 | (D) | 39 | (D) |
| Des Moines, IA | 20 | 234 832 | 16 | 104 298 | 70 | 122 987 | 69 | (D) | 13 | (D) | 11 | (D) |
| Detroit-Ann Arbor, MI | 127 | (D) | 85 | 486 084 | 813 | 9 496 049 | 520 | (D) | 52 | (D) | 45 | (D) |
| Fort Wayne, IN | 23 | 412 916 | 20 | (D) | 65 | 106 987 | 60 | (D) | 9 | 9 679 | 9 | 9 679 |
| Fresno, CA | 25 | 192 774 | 23 | (D) | 89 | 113 266 | 86 | (D) | 14 | 72 938 | 12 | (D) |
| Grand Rapids, MI | 34 | 689 763 | 31 | (D) | 92 | 233 862 | 83 | (D) | 19 | 26 702 | 18 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 47 | 392 938 | 40 | 160 394 | 134 | 216 319 | 126 | 184 469 | 18 | 47 356 | 18 | 47 356 |
| Greenville-Spartanburg, SC | 37 | (D) | 34 | 100 756 | 71 | 94 482 | 70 | (D) | 5 | (D) | 5 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 19 | 139 509 | 17 | (D) | 86 | 133 033 | 83 | (D) | 11 | 15 940 | 10 | (D) |
| Hartford-New Britain-Middletown, CT | 33 | 203 707 | 32 | (D) | 129 | 310 801 | 120 | (D) | 11 | 39 557 | 8 | (D) |
| Honolulu, HI | 10 | (D) | 10 | (D) | 69 | 97 469 | 68 | (D) | 9 | (D) | 6 | (D) |
| Houston-Galveston-Brazoria, TX | 96 | 5 665 959 | 76 | (D) | 327 | (D) | 305 | (D) | 59 | (D) | 53 | (D) |
| Indianapolis, IN | 49 | 1 566 884 | 38 | 197 407 | 178 | 392 220 | 158 | (D) | 23 | 65 656 | 17 | (D) |
| Jacksonville, FL | 44 | 5 568 563 | 38 | (D) | 138 | 584 620 | 131 | (D) | 32 | 161 460 | 27 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 17 | 42 962 | 15 | (D) | 52 | 66 540 | 50 | (D) | 10 | 11 872 | 10 | 11 872 |
| Kansas City, MO-KS | 59 | 6 017 701 | 40 | 813 382 | 206 | 1 262 944 | 177 | (D) | 36 | 334 632 | 28 | (D) |
| Knoxville, TN | 24 | 169 536 | 20 | 142 229 | 73 | 82 681 | 70 | (D) | 18 | 81 533 | 17 | (D) |
| Lexington-Fayette, KY | 9 | 22 555 | 8 | (D) | 43 | 58 789 | 40 | (D) | 10 | 44 345 | 10 | 44 345 |
| Little Rock-North Little Rock, AR | 24 | 177 169 | 22 | (D) | 92 | 139 361 | 90 | (D) | 10 | 19 374 | 8 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 291 | 46 417 232 | 254 | (D) | 1 472 | 4 740 737 | 1 356 | 3 759 078 | 158 | (D) | 145 | 764 249 |
| Louisville, KY-IN | 27 | 607 228 | 20 | (D) | 130 | 235 005 | 120 | (D) | 32 | 170 540 | 31 | (D) |
| Memphis, TN-AR-MS | 50 | 4 141 545 | 30 | 823 978 | 156 | 914 355 | 137 | (D) | 26 | 558 521 | 20 | (D) |
| Miami-Fort Lauderdale, FL | 136 | (D) | 117 | (D) | 532 | (D) | 508 | (D) | 63 | (D) | 59 | 127 982 |
| Milwaukee-Racine, WI | 57 | (D) | 46 | (D) | 164 | (D) | 151 | (D) | 11 | 47 878 | 10 | (D) |
| Minneapolis-St. Paul, MN-WI | 76 | 4 659 856 | 58 | (D) | 298 | 852 787 | 279 | (D) | 35 | 171 802 | 31 | (D) |
| Nashville, TN | 46 | 774 531 | 38 | (D) | 153 | 478 062 | 133 | (D) | 18 | 52 852 | 16 | (D) |
| New Haven-Meriden, CT | 17 | (D) | 14 | (D) | 69 | 90 694 | 66 | (D) | 11 | 22 037 | 10 | (D) |
| New Orleans, LA | 21 | (D) | 17 | (D) | 121 | (D) | 118 | 197 589 | 22 | (D) | 16 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 393 | 20 295 343 | 357 | 11 663 389 | 1 802 | 3 969 832 | 1 718 | 3 036 768 | 200 | 1 057 775 | 181 | 702 263 |
| Norfolk-Virginia Beach-Newport News, VA | 35 | (D) | 32 | (D) | 121 | (D) | 118 | (D) | 10 | 26 975 | 10 | 26 975 |
| Oklahoma City, OK | 33 | 196 904 | 24 | (D) | 130 | 215 939 | 122 | (D) | 20 | 74 072 | 18 | (D) |
| Omaha, NE-IA | 35 | 673 336 | 30 | (D) | 94 | 206 263 | 91 | 195 111 | 14 | 67 123 | 10 | (D) |
| Orlando, FL | 52 | 3 065 564 | 44 | 236 836 | 118 | 188 538 | 113 | 175 069 | 22 | 52 984 | 22 | 52 984 |
| Peoria, IL | 11 | 49 658 | 11 | 49 658 | 42 | 42 863 | 39 | (D) | 8 | 24 393 | 7 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 186 | 10 099 874 | 166 | 2 368 440 | 647 | (D) | 611 | 1 140 500 | 91 | (D) | 80 | 339 269 |
| Phoenix, AZ | 61 | (D) | 52 | (D) | 230 | (D) | 212 | (D) | 41 | 138 339 | 40 | (D) |
| Pittsburgh-Beaver Valley, PA | 57 | (D) | 46 | (D) | 246 | 377 108 | 228 | (D) | 45 | (D) | 40 | (D) |
| Portland-Vancouver, OR-WA | 59 | 2 394 120 | 45 | 932 727 | 228 | 544 821 | 199 | 396 404 | 34 | 174 430 | 30 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 43 | (D) | 40 | 153 688 | 113 | 266 715 | 107 | (D) | 8 | (D) | 8 | (D) |
| Raleigh-Durham, NC | 15 | 88 197 | 14 | (D) | 86 | 200 501 | 85 | (D) | 13 | 30 615 | 12 | (D) |
| Richmond-Petersburg, VA | 32 | 225 871 | 27 | (D) | 121 | 185 693 | 118 | 183 031 | 21 | 73 502 | 15 | (D) |
| Rochester, NY | 29 | 90 700 | 25 | 72 700 | 98 | 138 105 | 92 | 84 444 | 12 | 20 719 | 12 | 20 719 |
| Sacramento, CA | 43 | 424 276 | 41 | (D) | 161 | 285 991 | 152 | (D) | 15 | 56 092 | 12 | (D) |
| St. Louis, MO-IL | 70 | 2 843 005 | 54 | 339 740 | 277 | 713 086 | 260 | 437 131 | 37 | 105 879 | 33 | 61 197 |
| Salt Lake City-Ogden, UT | 40 | 468 448 | 35 | 213 350 | 161 | 292 739 | 146 | (D) | 20 | (D) | 19 | (D) |
| San Antonio, TX | 37 | 419 984 | 28 | 295 794 | 121 | 155 185 | 113 | 134 634 | 25 | 51 130 | 21 | 32 368 |
| San Diego, CA | 36 | 149 540 | 35 | (D) | 214 | 305 937 | 206 | 292 763 | 31 | 46 194 | 30 | (D) |
| San Francisco-Oakland-San Jose, CA | 143 | (D) | 114 | 2 681 590 | 543 | 1 419 005 | 509 | 964 263 | 73 | 547 575 | 65 | 412 807 |
| Seattle-Tacoma, WA | 71 | 1 878 374 | 61 | 491 040 | 307 | 629 436 | 276 | 478 093 | 37 | 71 120 | 33 | 60 782 |
| Sioux City, IA-NE | 7 | 47 620 | 6 | 45 004 | 24 | 26 678 | 24 | 26 678 | 4 | 4 673 | 4 | 4 673 |
| Syracuse, NY | 22 | (D) | (D) | (D) | 93 | 144 080 | 85 | 122 860 | 16 | 40 436 | 13 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 82 | 2 097 598 | 69 | (D) | 254 | 306 518 | 247 | (D) | 31 | 85 859 | 26 | (D) |
| Toledo, OH | 16 | 66 734 | 15 | (D) | 72 | 333 284 | 63 | (D) | 15 | 42 805 | 15 | 42 805 |
| Tulsa, OK | 23 | 129 102 | 19 | 87 107 | 80 | 114 555 | 72 | (D) | 16 | 36 245 | 14 | (D) |
| Washington, DC-MD-VA | 63 | 8 974 060 | 51 | 1 267 715 | 291 | 573 001 | 280 | (D) | 22 | 80 496 | 21 | (D) |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 25 | 446 466 | 22 | (D) | 85 | 106 474 | 82 | (D) | 16 | 22 984 | 15 | (D) |
| Wichita, KS | 20 | 101 694 | (D) | (D) | 70 | 89 890 | 67 | (D) | 6 | (D) | 6 | (D) |
| Worcester, MA | 9 | 54 912 | 9 | 54 912 | 48 | 72 775 | 46 | (D) | 8 | 16 034 | 7 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|--|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Motor vehicles and automotive parts and supplies (SIC 501)—Con. | | | | Furniture and home furnishings (SIC 502) | | | | | | | |
| | Motor vehicle parts, used (SIC 5015) | | | | Total | | | | Furniture (SIC 5021) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 6 075 | (D) | 6 073 | (D) | 14 521 | 48 122 500 | 11 390 | 26 938 881 | 6 819 | 18 629 851 | 5 219 | 11 861 308 |
| Albany-Schenectady-Troy, NY | 14 | (D) | 14 | (D) | 45 | 91 073 | 40 | 83 890 | 27 | (D) | 22 | (D) |
| Allentown-Bethlehem, PA-NJ | 25 | 10 575 | 25 | 10 575 | 27 | 63 244 | 24 | (D) | 14 | 21 626 | 14 | 21 626 |
| Atlanta, GA | 70 | 41 616 | 70 | 41 616 | 418 | 1 889 354 | 296 | 585 866 | 206 | 522 463 | 148 | 265 468 |
| Baltimore, MD | 34 | 16 644 | 34 | 16 644 | 129 | 581 723 | 96 | (D) | 71 | (D) | 48 | (D) |
| Birmingham, AL | 28 | 15 807 | 28 | 15 807 | 69 | 153 611 | 55 | 136 128 | 39 | 77 333 | 27 | (D) |
| Boston-Lawrence-Salem, MA-NH | 90 | (D) | 90 | (D) | 348 | 1 668 986 | 235 | 682 800 | 184 | 881 584 | 125 | 439 293 |
| Buffalo-Niagara Falls, NY | 32 | 20 855 | 32 | 20 855 | 59 | (D) | 45 | (D) | 30 | 77 881 | 21 | 53 307 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 34 | 14 970 | 34 | 14 970 | 110 | 495 809 | 71 | 206 728 | 52 | 141 460 | 36 | 107 832 |
| Chattanooga, TN-GA | 13 | 4 305 | 13 | 4 305 | 49 | 162 333 | 39 | (D) | 24 | 50 156 | 21 | 47 512 |
| Chicago-Gary-Lake County, IL-IN-WI | 99 | 74 863 | 99 | 74 863 | 698 | (D) | 474 | (D) | 342 | 1 158 230 | 241 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 46 | 22 464 | 46 | 22 464 | 109 | (D) | 70 | (D) | 45 | (D) | 31 | (D) |
| Cleveland-Akron-Lorain, OH | 74 | 47 492 | 74 | 47 492 | 149 | (D) | 111 | (D) | 64 | (D) | 47 | (D) |
| Columbus, OH | 34 | 19 627 | 34 | 19 627 | 76 | 378 854 | 54 | 282 292 | 36 | 192 290 | 23 | 143 542 |
| Dallas-Fort Worth, TX | 110 | 69 120 | 110 | 69 120 | 551 | 2 215 455 | 368 | 1 116 579 | 255 | 651 197 | 170 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 9 | 8 075 | 9 | 8 075 | 13 | 30 164 | 13 | 30 164 | 6 | 3 064 | 6 | 3 064 |
| Dayton-Springfield, OH | 20 | 8 958 | 20 | 8 958 | 26 | 43 643 | 23 | (D) | 16 | 31 111 | 15 | (D) |
| Decatur, IL | 5 | (D) | 5 | (D) | 2 | 643 717 | 2 | (D) | 2 | (D) | 2 | (D) |
| Denver-Boulder, CO | 51 | (D) | 51 | (D) | 222 | 75 428 | 155 | (D) | 109 | 271 859 | 74 | (D) |
| Des Moines, IA | 18 | (D) | 18 | (D) | 26 | 75 428 | 25 | (D) | 14 | (D) | 13 | (D) |
| Detroit-Ann Arbor, MI | 93 | (D) | 93 | (D) | 202 | (D) | 148 | (D) | 100 | (D) | 68 | (D) |
| Fort Wayne, IN | 11 | 7 623 | 11 | 7 623 | 14 | 34 565 | 11 | (D) | 8 | 17 464 | 7 | (D) |
| Fresno, CA | 22 | 10 200 | 22 | 10 200 | 14 | 34 446 | 13 | (D) | 8 | 14 652 | 7 | (D) |
| Grand Rapids, MI | 15 | 11 333 | 15 | 11 333 | 48 | 190 078 | 29 | (D) | 30 | 139 512 | 16 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 23 | 12 362 | 23 | 12 362 | 156 | 502 474 | 111 | 258 186 | 100 | 254 982 | 67 | 174 334 |
| Greenville-Spartanburg, SC | 16 | 10 491 | 16 | 10 491 | 23 | 43 945 | 21 | (D) | 10 | 10 788 | 8 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 9 | 2 035 | 9 | 2 035 | 16 | 73 529 | 13 | (D) | 11 | 32 307 | 9 | (D) |
| Hartford-New Britain-Middletown, CT | 29 | 25 265 | 29 | 25 265 | 63 | (D) | 49 | (D) | 39 | (D) | 26 | (D) |
| Honolulu, HI | 9 | 2 711 | 9 | 2 711 | 66 | (D) | 59 | (D) | 24 | (D) | 24 | (D) |
| Houston-Galveston-Brazoria, TX | 78 | 38 541 | 78 | 38 541 | 224 | (D) | 177 | (D) | 130 | (D) | 94 | (D) |
| Indianapolis, IN | 30 | 21 360 | 30 | 21 360 | 81 | 195 450 | 54 | 119 490 | 44 | 109 777 | 29 | 56 583 |
| Jacksonville, FL | 26 | 19 527 | 26 | 19 527 | 48 | 146 004 | 38 | (D) | 23 | 73 511 | 19 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 14 | 5 824 | 14 | 5 824 | 15 | 21 290 | 12 | (D) | 4 | 6 082 | 2 | (D) |
| Kansas City, MO-KS | 56 | 19 177 | 56 | 19 177 | 131 | 379 713 | 93 | 224 814 | 63 | 169 396 | 46 | 102 651 |
| Knoxville, TN | 15 | 2 707 | 15 | 2 707 | 35 | 68 588 | 31 | 58 013 | 20 | 43 001 | 17 | (D) |
| Lexington-Fayette, KY | 10 | 6 200 | 10 | 6 200 | 22 | 34 839 | 21 | (D) | 12 | 17 256 | 12 | 17 256 |
| Little Rock-North Little Rock, AR | 23 | 11 528 | 23 | 11 528 | 35 | 72 560 | 29 | (D) | 13 | 14 697 | 10 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 307 | 213 805 | 307 | 213 805 | 1 282 | (D) | 1 032 | (D) | 605 | (D) | 476 | 1 173 702 |
| Louisville, KY-IN | 29 | 13 185 | 29 | 13 185 | 52 | 137 735 | 43 | 109 251 | 25 | 71 939 | 21 | (D) |
| Memphis, TN-AR-MS | 19 | 6 674 | 19 | 6 674 | 81 | 334 444 | 57 | (D) | 35 | 208 521 | 23 | (D) |
| Miami-Fort Lauderdale, FL | 76 | (D) | 76 | (D) | 470 | 1 244 444 | 380 | 495 624 | 210 | 372 717 | 166 | (D) |
| Milwaukee-Racine, WI | 45 | 16 462 | 45 | 16 462 | 76 | (D) | 63 | (D) | 36 | (D) | 27 | 99 830 |
| Minneapolis-St. Paul, MN-WI | 50 | 34 357 | 50 | 34 357 | 229 | 950 075 | 146 | 518 335 | 100 | 453 253 | 54 | 259 729 |
| Nashville, TN | 23 | 8 846 | 23 | 8 846 | 54 | 129 452 | 45 | 109 977 | 24 | 79 756 | 17 | (D) |
| New Haven-Meriden, CT | 13 | (D) | 13 | (D) | 43 | 169 290 | 35 | 151 793 | 23 | 65 670 | 16 | (D) |
| New Orleans, LA | 26 | (D) | 26 | (D) | 62 | 134 632 | 48 | 77 130 | 30 | 82 933 | 21 | 33 941 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 309 | 175 031 | 309 | 175 031 | 2 051 | 8 910 704 | 1 636 | 5 133 768 | 738 | 2 499 898 | 579 | 1 665 063 |
| Norfolk-Virginia Beach-Newport News, VA | 36 | 17 199 | 36 | 17 199 | 59 | 136 086 | 52 | (D) | 29 | 85 656 | 24 | 67 451 |
| Oklahoma City, OK | 42 | 19 811 | 42 | 19 811 | 46 | 57 766 | 39 | 43 304 | 18 | (D) | 13 | 15 840 |
| Omaha, NE-IA | 23 | 10 405 | 23 | 10 405 | 44 | 80 955 | 35 | (D) | 16 | 44 951 | 12 | 30 339 |
| Orlando, FL | 27 | 15 320 | 27 | 15 320 | 81 | 193 870 | 63 | 130 882 | 38 | 74 088 | 29 | 56 868 |
| Peoria, IL | 8 | 3 405 | 8 | 3 405 | 10 | 24 085 | 9 | (D) | 4 | (D) | 3 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 137 | 58 420 | 137 | 58 420 | 400 | 1 859 003 | 299 | (D) | 209 | 727 213 | 157 | 503 101 |
| Phoenix, AZ | 69 | (D) | 69 | (D) | 168 | (D) | 134 | (D) | 80 | (D) | 61 | (D) |
| Pittsburgh-Beaver Valley, PA | 62 | 21 632 | 62 | 21 632 | 108 | (D) | 86 | (D) | 51 | (D) | 41 | (D) |
| Portland-Vancouver, OR-WA | 68 | 26 514 | 68 | 26 514 | 107 | 290 233 | 80 | 181 213 | 51 | (D) | 40 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 33 | 21 066 | 33 | 21 066 | 39 | (D) | 36 | (D) | 15 | (D) | 14 | (D) |
| Raleigh-Durham, NC | 15 | 9 751 | 15 | 9 751 | 47 | 125 373 | 41 | 108 777 | 26 | 86 161 | 20 | 69 565 |
| Richmond-Petersburg, VA | 28 | 13 412 | 28 | 13 412 | 70 | 152 147 | 53 | (D) | 38 | 103 137 | 24 | 56 994 |
| Rochester, NY | 12 | 4 099 | 12 | 4 099 | 36 | 71 706 | 23 | (D) | 18 | 46 546 | 11 | (D) |
| Sacramento, CA | 48 | 24 688 | 48 | 24 688 | 62 | 118 758 | 52 | 103 826 | 26 | 64 892 | 19 | 58 103 |
| St. Louis, MO-IL | 71 | 31 032 | 71 | 31 032 | 151 | 448 197 | 108 | 253 662 | 70 | 204 197 | 44 | 119 901 |
| Salt Lake City-Ogden, UT | 28 | (D) | 28 | (D) | 87 | 134 133 | 64 | 91 641 | 45 | 66 538 | 32 | 39 458 |
| San Antonio, TX | 34 | 9 928 | 34 | 9 928 | 75 | 113 665 | 71 | (D) | 32 | 33 226 | 31 | (D) |
| San Diego, CA | 49 | 16 286 | 49 | 16 286 | 125 | 189 230 | 110 | 165 718 | 53 | 82 041 | 46 | 75 120 |
| San Francisco-Oakland-San Jose, CA | 135 | 58 223 | 135 | 58 223 | 592 | 2 006 741 | 432 | 1 013 120 | 290 | 850 783 | 209 | 504 260 |
| Seattle-Tacoma, WA | 73 | 41 007 | 73 | 41 007 | 243 | 637 099 | 176 | (D) | 118 | 213 494 | 94 | 123 697 |
| Sioux City, IA-NE | 5 | 1 587 | 5 | 1 587 | 4 | 4 072 | 4 | 4 072 | 2 | (D) | 2 | (D) |
| Syracuse, NE | 9 | 6 772 | 9 | 6 772 | 37 | 76 678 | 32 | (D) | 15 | 31 739 | 12 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 46 | 26 489 | 46 | 26 489 | 148 | 243 732 | 122 | (D) | 75 | 129 611 | 69 | 90 535 |
| Toledo, OH | 21 | 19 952 | 21 | 19 952 | 15 | 36 984 | 13 | (D) | 6 | 19 570 | 5 | (D) |
| Tulsa, OK | 17 | 5 951 | 17 | 5 951 | 35 | 63 363 | 27 | 43 392 | 16 | 41 889 | 9 | (D) |
| Washington, DC-MD-VA | 50 | 38 442 | 50 | 38 442 | 274 | 835 872 | 197 | 417 341 | 158 | 555 794 | 104 | (D) |
| West Palm Beach-Boca Raton-DeBary Beach, FL | 11 | 3 606 | 11 | 3 606 | 84 | 109 801 | 63 | 59 811 | 56 | 81 768 | 38 | (D) |
| Wichita, KS | 25 | (D) | 25 | (D) | 31 | 58 274 | 28 | (D) | 11 | 24 063 | 10 | (D) |
| Worcester, MA | 10 | 6 476 | 10 | 6 476 | 22 | 73 926 | 21 | (D) | 14 | 54 829 | 13 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and FMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Furniture and home furnishings (SIC 502)—Con. | | | | Lumber and other construction materials (SIC 503) | | | | | | | |
| | Home furnishings (SIC 5023) | | | | Total | | | | Lumber, plywood, millwork, and wood panels (SIC 5031) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 7 702 | 29 492 649 | 6 171 | 15 077 573 | 19 075 | 79 945 974 | 16 133 | 58 375 165 | 8 098 | 45 877 452 | 7 038 | 37 242 749 |
| Albany-Schenectady-Troy, NY | 18 | (D) | 18 | (D) | 70 | 291 082 | 58 | 251 946 | 27 | 178 163 | 22 | 170 408 |
| Allentown-Bethlehem, PA-NJ | 13 | 41 618 | 10 | (D) | 51 | 226 093 | 40 | 172 415 | 15 | 131 762 | 12 | 123 430 |
| Atlanta, GA | 212 | 1 366 891 | 148 | 320 398 | 419 | 2 331 590 | 306 | 1 446 795 | 149 | 866 692 | 117 | 635 726 |
| Baltimore, MD | 58 | (D) | 48 | (D) | 197 | (D) | 163 | 718 577 | 81 | (D) | 75 | 524 009 |
| Birmingham, AL | 30 | 76 278 | 28 | (D) | 112 | 512 299 | 91 | 363 953 | 55 | 307 241 | 49 | 289 213 |
| Boston-Lawrence-Salem, MA-NH | 164 | 787 402 | 110 | 243 507 | 371 | 2 128 853 | 311 | 1 636 559 | 151 | (D) | 124 | (D) |
| Buffalo-Niagara Falls, NY | 29 | (D) | 24 | (D) | 115 | 354 821 | 97 | 276 281 | 52 | (D) | 47 | 142 883 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 58 | 354 349 | 35 | 98 896 | 131 | 811 143 | 99 | 349 563 | 53 | 305 215 | 44 | 231 359 |
| Chattanooga, TN-GA | 25 | 112 177 | 18 | (D) | 34 | 122 352 | 29 | (D) | 13 | 86 632 | 12 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 356 | (D) | 233 | (D) | 593 | 2 838 550 | 469 | 1 480 408 | 236 | (D) | 191 | 776 219 |
| Cincinnati-Hamilton, OH-KY-IN | 64 | (D) | 39 | (D) | 136 | 730 894 | 102 | 374 593 | 54 | 284 093 | 42 | (D) |
| Cleveland-Akron-Lorain, OH | 85 | 254 841 | 64 | 165 271 | 201 | 829 040 | 160 | (D) | 76 | (D) | 69 | (D) |
| Columbus, OH | 40 | 186 564 | 31 | 138 750 | 107 | 555 408 | 75 | 347 998 | 47 | 276 694 | 32 | 207 617 |
| Dallas-Fort Worth, TX | 296 | 1 564 258 | 198 | (D) | 485 | 2 068 257 | 385 | 1 154 755 | 172 | 885 191 | 144 | 667 788 |
| Davenport-Rock Island-Moline, IA-IL | 7 | 27 100 | 7 | 27 100 | 27 | 91 194 | 25 | (D) | 11 | 63 266 | 11 | 63 266 |
| Dayton-Springfield, OH | 10 | 12 532 | 8 | (D) | 43 | 117 109 | 37 | 109 253 | 16 | 59 837 | 15 | (D) |
| Decatur, IL | - | - | - | - | 4 | 27 436 | 4 | 27 436 | 2 | (D) | 2 | (D) |
| Denver-Boulder, CO | 113 | 371 858 | 81 | 214 219 | 221 | 694 585 | 173 | (D) | 89 | (D) | 70 | (D) |
| Des Moines, IA | 12 | (D) | 12 | (D) | 52 | 202 695 | 42 | 167 662 | 16 | 102 663 | 13 | (D) |
| Detroit-Ann Arbor, MI | 102 | (D) | 80 | (D) | 298 | 1 397 437 | 255 | (D) | 120 | 713 369 | 103 | 420 839 |
| Fort Wayne, IN | 6 | 17 101 | 4 | (D) | 33 | 702 412 | 27 | (D) | 10 | (D) | 9 | (D) |
| Fresno, CA | 6 | 19 794 | 6 | 19 794 | 44 | 188 534 | 39 | 178 936 | 18 | 119 014 | 17 | (D) |
| Grand Rapids, MI | 18 | 50 566 | 13 | (D) | 86 | 451 747 | 73 | 379 423 | 45 | 304 058 | 35 | 243 387 |
| Greensboro-Winston-Salem-High Point, NC | 56 | 247 492 | 44 | 83 852 | 156 | 729 836 | 116 | 550 240 | 104 | 512 758 | 77 | 378 213 |
| Greenville-Spartanburg, SC | 13 | 33 157 | 13 | 33 157 | 59 | 653 908 | 48 | 631 274 | 24 | (D) | 22 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 5 | 41 222 | 4 | (D) | 43 | 186 254 | 34 | 128 970 | 18 | 123 294 | 13 | (D) |
| Hartford-New Britain-Middletown, CT | 24 | (D) | 23 | 81 598 | 97 | (D) | 77 | (D) | 37 | (D) | 28 | (D) |
| Honolulu, HI | 42 | (D) | 35 | (D) | 54 | 153 411 | 47 | 140 137 | 24 | 95 415 | 22 | (D) |
| Houston-Galveston-Brazoria, TX | 94 | 332 897 | 83 | 237 362 | 339 | (D) | 284 | (D) | 96 | (D) | 83 | (D) |
| Indianapolis, IN | 37 | 85 673 | 25 | 62 907 | 123 | 539 103 | 98 | 375 309 | 49 | 257 542 | 41 | 235 626 |
| Jacksonville, FL | 25 | 72 493 | 19 | (D) | 104 | 533 932 | 90 | (D) | 45 | 352 875 | 37 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 11 | (D) | 10 | (D) | 21 | 90 519 | 19 | (D) | 9 | 73 856 | 8 | (D) |
| Kansas City, MO-KS | 68 | 210 317 | 47 | 122 163 | 148 | 786 368 | 113 | 476 821 | 58 | 352 390 | 50 | 290 201 |
| Knoxville, TN | 15 | 25 587 | 14 | (D) | 58 | 223 920 | 49 | 188 261 | 22 | 133 803 | 21 | (D) |
| Lexington-Fayette, KY | 10 | 17 583 | 9 | (D) | 39 | 115 541 | 37 | (D) | 17 | (D) | 16 | 55 112 |
| Little Rock-North Little Rock, AR | 22 | 57 863 | 19 | 26 792 | 51 | 203 126 | 41 | 148 458 | 14 | 95 260 | 13 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 677 | (D) | 556 | (D) | 926 | (D) | 792 | (D) | 387 | 2 497 735 | 331 | 2 140 859 |
| Louisville, KY-IN | 27 | 65 796 | 22 | (D) | 106 | 389 337 | 83 | 230 011 | 54 | 245 010 | 43 | 147 808 |
| Memphis, TN-AR-MS | 46 | 125 923 | 34 | (D) | 119 | 590 027 | 88 | 404 323 | 55 | 371 320 | 44 | (D) |
| Miami-Fort Lauderdale, FL | 260 | 871 727 | 214 | (D) | 368 | 1 095 333 | 316 | 931 180 | 111 | 383 088 | 97 | (D) |
| Milwaukee-Racine, WI | 40 | (D) | 36 | (D) | 139 | 458 495 | 117 | 356 753 | 54 | (D) | 49 | (D) |
| Minneapolis-St. Paul, MN-WI | 129 | 496 822 | 92 | 258 606 | 247 | 1 372 013 | 188 | 858 307 | 99 | 656 215 | 83 | (D) |
| Nashville, TN | 30 | 49 696 | 28 | (D) | 122 | 450 588 | 94 | 319 674 | 55 | 252 750 | 45 | 218 871 |
| New Haven-Meriden, CT | 20 | 103 620 | 19 | (D) | 57 | 233 155 | 45 | 159 965 | 23 | 94 125 | 19 | (D) |
| New Orleans, LA | 32 | 51 699 | 27 | 43 189 | 111 | 382 688 | 92 | 282 718 | 45 | 176 624 | 39 | 170 472 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 1 313 | 6 410 806 | 1 057 | 3 468 705 | 1 260 | (D) | 1 118 | 4 451 617 | 470 | (D) | 422 | 2 400 567 |
| Norfolk-Virginia Beach-Newport News, VA | 30 | 50 430 | 28 | (D) | 105 | 475 515 | 91 | 390 552 | 40 | 274 064 | 37 | (D) |
| Oklahoma City, OK | 28 | (D) | 26 | 27 464 | 87 | 254 343 | 77 | 201 896 | 34 | 150 512 | 33 | (D) |
| Omaha, NE-IA | 28 | 36 004 | 23 | (D) | 50 | 255 019 | 38 | 138 291 | 21 | 142 626 | 18 | (D) |
| Orlando, FL | 43 | 119 782 | 34 | 74 014 | 130 | 416 415 | 101 | 305 707 | 52 | 235 857 | 42 | 193 159 |
| Peoria, IL | 6 | (D) | 6 | (D) | 24 | 56 055 | 22 | (D) | 7 | 20 970 | 7 | 20 970 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 191 | 1 131 790 | 142 | (D) | 437 | (D) | 367 | (D) | 174 | 2 177 156 | 146 | 2 019 972 |
| Phoenix, AZ | 88 | 179 108 | 73 | (D) | 228 | 918 040 | 190 | (D) | 94 | 473 882 | 81 | (D) |
| Pittsburgh-Beaver Valley, PA | 57 | 299 907 | 45 | 274 012 | 142 | (D) | 111 | (D) | 48 | (D) | 42 | (D) |
| Portland-Vancouver, OR-WA | 56 | (D) | 40 | (D) | 286 | 3 028 236 | 228 | 2 230 256 | 185 | (D) | 149 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 24 | 63 429 | 22 | (D) | 65 | (D) | 61 | (D) | 22 | 164 994 | 20 | (D) |
| Raleigh-Durham, NC | 21 | 39 212 | 21 | 39 212 | 70 | 307 849 | 55 | 174 217 | 33 | 198 078 | 27 | 102 831 |
| Richmond-Petersburg, VA | 32 | 49 010 | 29 | (D) | 93 | 467 438 | 68 | 321 201 | 33 | 243 973 | 26 | 198 043 |
| Rochester, NY | 18 | 25 160 | 12 | (D) | 78 | 315 675 | 67 | 227 013 | 27 | 131 238 | 22 | (D) |
| Sacramento, CA | 36 | 53 866 | 33 | 45 723 | 163 | 705 564 | 141 | 609 359 | 83 | 510 416 | 75 | 446 820 |
| St. Louis, MO-IL | 81 | 244 000 | 64 | 133 761 | 219 | 806 669 | 179 | 575 118 | 84 | 429 052 | 69 | 352 371 |
| Salt Lake City-Ogden, UT | 42 | 67 595 | 32 | 52 183 | 115 | 390 713 | 98 | 316 395 | 37 | 217 024 | 34 | (D) |
| San Antonio, TX | 43 | 80 439 | 40 | (D) | 116 | 332 446 | 98 | 282 837 | 50 | 198 815 | 43 | 177 877 |
| San Diego, CA | 72 | 107 189 | 64 | 90 598 | 146 | 490 910 | 130 | 457 551 | 61 | 310 667 | 58 | (D) |
| San Francisco-Oakland-San Jose, CA | 302 | 1 155 958 | 223 | 508 860 | 448 | (D) | 377 | 1 176 880 | 184 | (D) | 157 | 739 965 |
| Seattle-Tacoma, WA | 125 | 423 605 | 82 | (D) | 351 | 2 259 564 | 296 | (D) | 181 | 1 799 810 | 155 | 1 158 901 |
| Sioux City, IA-NE | 2 | (D) | 2 | (D) | 10 | 15 323 | 9 | (D) | 4 | 3 509 | 4 | 3 509 |
| Syracuse, NE | 22 | 44 939 | 20 | (D) | 77 | 300 753 | 56 | 220 304 | 30 | 145 705 | 26 | 137 425 |
| Tampa-St. Petersburg-Clearwater, FL | 73 | 114 121 | 53 | (D) | 239 | 1 036 528 | 187 | 718 729 | 83 | 496 178 | 66 | 442 822 |
| Toledo, OH | 9 | 17 414 | 8 | (D) | 48 | 246 446 | 38 | 128 547 | 14 | 55 957 | 12 | (D) |
| Tulsa, OK | 19 | 21 474 | 18 | (D) | 86 | 200 273 | 70 | (D) | 35 | 87 606 | 30 | (D) |
| Washington, DC-MD-VA | 116 | 280 078 | 93 | (D) | 206 | 1 177 135 | 169 | 859 003 | 87 | 619 754 | 75 | 536 251 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 28 | 28 033 | 25 | (D) | 86 | 242 922 | 73 | 222 342 | 34 | 131 929 | 30 | 122 137 |
| Wichita, KS | 20 | 34 211 | 18 | (D) | 48 | 119 812 | 44 | 114 082 | 17 | 80 392 | 17 | 80 392 |
| Worcester, MA | 8 | 19 097 | 8 | 19 097 | 32 | 226 673 | 28 | 201 850 | 15 | 182 727 | 13 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Lumber and other construction materials (SIC 503)—Con. | | | | | | | | | | | |
| | Brick, stone, and related construction materials (SIC 5032) | | | | Roofing, siding, and insulation materials (SIC 5033) | | | | Construction materials, n.e.c. (SIC 5039) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 3 880 | 9 094 056 | 3 135 | 5 361 392 | 2 684 | 12 901 164 | 2 234 | 8 092 484 | 4 413 | 12 073 302 | 3 726 | 7 678 540 |
| Albany-Schenectady-Troy, NY | 13 | 16 017 | 13 | 16 017 | 13 | (D) | 9 | (D) | 17 | (D) | 14 | (D) |
| Allentown-Bethlehem, PA-NJ | 14 | 24 051 | 11 | 11 242 | 13 | 47 046 | 8 | 14 509 | 9 | 23 234 | 9 | 23 234 |
| Atlanta, GA | 91 | 191 529 | 70 | (D) | 55 | 406 273 | 35 | (D) | 124 | 867 096 | 84 | (D) |
| Baltimore, MD | 34 | (D) | 23 | 41 398 | 33 | 178 354 | 22 | (D) | 49 | 112 733 | 43 | (D) |
| Birmingham, AL | 19 | 92 242 | 10 | 9 951 | 16 | 47 568 | 12 | (D) | 22 | 65 248 | 20 | (D) |
| Boston-Lawrence-Salem, MA-NH | 70 | (D) | 64 | 154 462 | 68 | 430 774 | 52 | 227 054 | 82 | (D) | 71 | (D) |
| Buffalo-Niagara Falls, NY | 16 | (D) | 14 | 25 450 | 22 | (D) | 19 | 55 857 | 25 | (D) | 17 | 52 091 |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 14 | 40 461 | 10 | 12 171 | 27 | 353 063 | 19 | (D) | 37 | 112 404 | 26 | (D) |
| Chattanooga, TN-GA | 8 | 20 320 | 6 | (D) | 10 | (D) | 9 | 13 296 | 3 | (D) | 2 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI .. | 107 | 448 487 | 84 | 203 526 | 100 | 535 628 | 78 | (D) | 150 | (D) | 116 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 25 | (D) | 18 | 37 825 | 21 | (D) | 15 | (D) | 36 | (D) | 27 | (D) |
| Cleveland-Akron-Lorain, OH | 42 | 132 799 | 34 | (D) | 42 | (D) | 28 | (D) | 41 | (D) | 29 | (D) |
| Columbus, OH | 14 | 33 191 | 11 | (D) | 19 | 181 470 | 13 | (D) | 27 | 64 053 | 19 | 52 083 |
| Dallas-Fort Worth, TX | 106 | 218 703 | 83 | (D) | 62 | 435 401 | 44 | (D) | 145 | 528 962 | 114 | (D) |
| Davenport-Rock Island-Moline, IA-IL .. | 6 | (D) | 6 | (D) | 6 | (D) | 5 | (D) | 4 | (D) | 3 | (D) |
| Dayton-Springfield, OH | 6 | 9 938 | (D) | (D) | 9 | 30 287 | 7 | (D) | 12 | 17 047 | 11 | (D) |
| Decatur, IL | - | - | - | - | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Denver-Boulder, CO | 32 | 80 356 | 25 | (D) | 33 | 102 549 | 24 | 70 205 | 67 | (D) | 54 | 106 078 |
| Des Moines, IA | 8 | 19 807 | 4 | (D) | 17 | 52 197 | 17 | 52 197 | 11 | 28 028 | 8 | (D) |
| Detroit-Ann Arbor, MI | 64 | (D) | 55 | (D) | 44 | (D) | 38 | (D) | 70 | (D) | 59 | (D) |
| Fort Wayne, IN | 5 | (D) | 4 | (D) | 7 | 15 706 | 4 | 9 442 | 11 | (D) | 10 | (D) |
| Fresno, CA | 9 | 15 257 | 7 | (D) | 5 | 6 870 | 3 | (D) | 12 | 47 393 | 12 | 47 393 |
| Grand Rapids, MI | 8 | 20 008 | 8 | 20 008 | 17 | 96 153 | 15 | (D) | 16 | 31 528 | 15 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 17 | 30 336 | 13 | (D) | 16 | 58 894 | 12 | (D) | 19 | 127 848 | 14 | 111 883 |
| Greenville-Spartanburg, SC | 10 | 13 005 | 5 | (D) | 17 | (D) | 14 | (D) | 8 | 9 678 | 7 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 3 | (D) | 3 | (D) | 10 | (D) | 8 | (D) | 12 | (D) | 10 | (D) |
| Hartford-New Britain-Middletown, CT .. | 21 | (D) | 18 | 33 900 | 18 | (D) | 12 | 85 426 | 21 | (D) | 19 | 102 112 |
| Honolulu, HI | 9 | (D) | 7 | (D) | 4 | (D) | 4 | (D) | 17 | 30 507 | 14 | (D) |
| Houston-Galveston-Brazoria, TX | 100 | (D) | 86 | (D) | 45 | (D) | 37 | (D) | 98 | 221 661 | 78 | 110 357 |
| Indianapolis, IN | 16 | 77 450 | 13 | (D) | 35 | 129 362 | 25 | 74 859 | 23 | 74 749 | 19 | (D) |
| Jacksonville, FL | 20 | 43 634 | 18 | (D) | 16 | 38 660 | 16 | 38 660 | 23 | 98 763 | 19 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA .. | 2 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 6 | 7 983 | 6 | 7 983 |
| Kansas City, MO-KS | 25 | 108 265 | 15 | (D) | 30 | 169 693 | 23 | (D) | 35 | 156 020 | 25 | 73 225 |
| Knoxville, TN | 5 | 16 465 | 3 | (D) | 14 | 24 795 | 11 | (D) | 17 | 48 857 | 14 | (D) |
| Lexington-Fayette, KY | 4 | (D) | 4 | (D) | 5 | (D) | 4 | (D) | 13 | 21 168 | 13 | 21 168 |
| Little Rock-North Little Rock, AR | 11 | 54 071 | 6 | (D) | 10 | 11 927 | 9 | (D) | 16 | 41 868 | 13 | 36 180 |
| Los Angeles-Anaheim-Riverside, CA | 212 | (D) | 176 | (D) | 117 | (D) | 102 | 434 840 | 210 | (D) | 183 | 576 111 |
| Louisville, KY-IN | 21 | 23 338 | 17 | (D) | 13 | 77 645 | 10 | (D) | 18 | 43 344 | 13 | 22 828 |
| Memphis, TN-AR-MS | 21 | 93 022 | 11 | (D) | 20 | 77 184 | 13 | (D) | 23 | 48 501 | 20 | (D) |
| Miami-Fort Lauderdale, FL | 108 | 286 561 | 93 | 238 879 | 41 | 172 232 | 36 | (D) | 108 | 253 452 | 90 | (D) |
| Milwaukee-Racine, WI | 19 | 84 783 | 11 | (D) | 30 | (D) | 23 | (D) | 36 | 62 714 | 34 | (D) |
| Minneapolis-St. Paul, MN-WI | 48 | 233 006 | 29 | (D) | 40 | 244 200 | 27 | 96 880 | 60 | 238 592 | 49 | 150 960 |
| Nashville, TN | 24 | 108 958 | 17 | 49 407 | 16 | 45 878 | 11 | 24 477 | 27 | 43 002 | 21 | 26 919 |
| New Haven-Meriden, CT | 11 | 30 288 | 7 | (D) | 10 | 52 262 | 8 | (D) | 13 | 56 480 | 11 | (D) |
| New Orleans, LA | 26 | 86 371 | 20 | (D) | 15 | 65 806 | 12 | (D) | 25 | 53 887 | 21 | 31 222 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 331 | 854 820 | 294 | 705 240 | 162 | (D) | 145 | 727 657 | 297 | 1 228 485 | 257 | 618 153 |
| Norfolk-Virginia Beach-Newport News, VA | 20 | 87 397 | 14 | (D) | 21 | 61 098 | 19 | (D) | 24 | 52 956 | 21 | (D) |
| Oklahoma City, OK | 26 | 60 705 | 19 | 14 075 | 14 | (D) | 13 | 24 803 | 13 | (D) | 12 | (D) |
| Omaha, NE-IA | 9 | 58 768 | 5 | 5 269 | 8 | 23 793 | 5 | 9 378 | 12 | 29 832 | 10 | (D) |
| Orlando, FL | 26 | 40 900 | 21 | 22 454 | 18 | 63 180 | 13 | 33 921 | 34 | 76 478 | 25 | 56 173 |
| Peoria, IL | 6 | 4 263 | 5 | (D) | 7 | 21 641 | 6 | (D) | 4 | 9 181 | 4 | 9 181 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 67 | (D) | 51 | (D) | 87 | 516 128 | 74 | 228 928 | 109 | 389 628 | 96 | 215 179 |
| Phoenix, AZ | 50 | 112 182 | 42 | (D) | 23 | 166 001 | 19 | (D) | 61 | 165 975 | 48 | (D) |
| Pittsburgh-Beaver Valley, PA | 30 | 116 411 | 23 | 76 958 | 29 | (D) | 19 | (D) | 35 | (D) | 27 | (D) |
| Portland-Vancouver, OR-WA | 27 | (D) | 18 | (D) | 31 | (D) | 26 | 77 184 | 43 | 83 686 | 35 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 14 | 44 840 | 13 | (D) | 11 | 51 567 | 11 | 51 567 | 18 | (D) | 17 | 43 609 |
| Raleigh-Durham, NC | 12 | 16 869 | 9 | (D) | 11 | 34 713 | 9 | (D) | 14 | 58 189 | 10 | (D) |
| Richmond-Petersburg, VA | 17 | 66 758 | 11 | 39 444 | 19 | 83 496 | 15 | 48 887 | 24 | 73 211 | 16 | 34 827 |
| Rochester, NY | 14 | 36 649 | 14 | 36 649 | 22 | 111 389 | 17 | (D) | 15 | 36 399 | 14 | (D) |
| Sacramento, CA | 26 | 43 148 | 19 | 24 008 | 13 | 38 268 | 11 | (D) | 41 | 113 732 | 36 | (D) |
| St. Louis, MO-IL | 53 | 128 854 | 42 | 46 372 | 40 | 149 972 | 34 | 97 669 | 42 | 98 791 | 34 | 78 706 |
| Salt Lake City-Ogden, UT | 20 | 49 468 | 14 | (D) | 20 | 56 378 | 16 | (D) | 38 | 67 843 | 34 | (D) |
| San Antonio, TX | 24 | 36 076 | 20 | (D) | 14 | 39 863 | 12 | (D) | 28 | 57 692 | 23 | 40 953 |
| San Diego, CA | 32 | 52 884 | 26 | 39 520 | 18 | 61 068 | 17 | (D) | 35 | 66 291 | 29 | (D) |
| San Francisco-Oakland-San Jose, CA .. | 87 | 192 843 | 62 | 108 407 | 51 | (D) | 49 | 124 062 | 126 | (D) | 109 | 204 446 |
| Seattle-Tacoma, WA | 54 | 77 319 | 42 | 50 733 | 43 | 171 757 | 37 | (D) | 73 | 210 678 | 62 | (D) |
| Sioux City, IA-NE | 1 | (D) | - | - | 2 | (D) | 2 | (D) | 3 | 2 786 | 3 | 2 786 |
| Syracuse, NE | 11 | 61 674 | 6 | 16 698 | 14 | 46 804 | 10 | (D) | 22 | 46 570 | 14 | (D) |
| Tampa-St. Petersburg-Clearwater, FL .. | 58 | 113 578 | 46 | 62 840 | 33 | 270 138 | 24 | 93 179 | 65 | 158 634 | 51 | 119 888 |
| Toledo, OH | 7 | 13 249 | 6 | (D) | 8 | 103 069 | 4 | (D) | 19 | 74 171 | 16 | (D) |
| Tulsa, OK | 16 | 55 875 | 11 | (D) | 12 | 20 714 | 10 | (D) | 23 | 36 078 | 19 | (D) |
| Washington, DC-MD-VA | 42 | 208 702 | 30 | 87 822 | 31 | 193 988 | 24 | 110 664 | 46 | 154 691 | 40 | 124 266 |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 24 | 50 554 | 19 | 44 659 | 11 | 38 753 | 11 | 38 753 | 17 | 21 686 | 13 | 16 793 |
| Wichita, KS | 9 | 6 655 | 7 | (D) | 7 | 16 604 | 7 | 16 604 | 15 | 18 161 | 13 | (D) |
| Worcester, MA | 5 | 12 029 | 5 | 12 029 | 7 | 29 574 | 6 | (D) | 5 | 2 343 | 4 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|--|--|--------------------|------------------------|-------------------|--|-------------------|------------------------|------------------|-----------------------------|-------------------|------------------------|-------------------|
| | Professional and commercial equipment and supplies (SIC 504) | | | | | | | | | | | |
| | Total | | | | Photographic equipment and supplies (SIC 5043) | | | | Office equipment (SIC 5044) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) |
| United States | 44 248 | 175 149 257 | 36 446 | 84 671 985 | 1 556 | 17 065 691 | 1 290 | 5 602 092 | 11 524 | 27 762 495 | 9 950 | 17 131 555 |
| Albany-Schenectady-Troy, NY | 155 | (D) | 123 | 235 140 | 3 | (D) | 3 | (D) | 45 | (D) | 37 | 54 228 |
| Allentown-Bethlehem, PA-NJ | 92 | 265 109 | 81 | (D) | 2 | (D) | 2 | (D) | 21 | 28 474 | 18 | (D) |
| Atlanta, GA | 1 009 | 6 692 542 | 739 | 2 396 019 | 53 | 1 353 758 | 36 | 308 831 | 201 | 915 538 | 165 | 571 156 |
| Baltimore, MD | 430 | 1 827 554 | 341 | 832 933 | 17 | 81 937 | 12 | (D) | 103 | (D) | 89 | 141 621 |
| Birmingham, AL | 213 | 604 237 | 166 | 251 536 | 2 | (D) | 2 | (D) | 67 | 112 832 | 56 | 54 833 |
| Boston-Lawrence-Salem, MA-NH | 1 127 | 6 055 455 | 875 | 3 084 584 | 58 | 303 916 | 48 | 136 307 | 218 | (D) | 176 | 559 165 |
| Buffalo-Niagara Falls, NY | 214 | 733 355 | 169 | (D) | 7 | (D) | 7 | (D) | 60 | 100 598 | 50 | 65 955 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 266 | 1 908 782 | 211 | 380 149 | 10 | (D) | 6 | 22 698 | 69 | 135 486 | 59 | (D) |
| Chattanooga, TN-GA | 80 | 199 181 | 70 | 105 467 | 4 | (D) | 4 | (D) | 26 | 42 923 | 20 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 1 784 | (D) | 1 400 | 5 472 096 | 104 | (D) | 80 | 607 530 | 400 | (D) | 328 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 340 | 1 710 934 | 255 | 568 615 | 13 | (D) | 9 | (D) | 85 | (D) | 71 | (D) |
| Cleveland-Akron-Lorain, OH | 562 | 2 105 582 | 440 | (D) | 19 | (D) | 13 | 45 632 | 136 | 287 826 | 111 | (D) |
| Columbus, OH | 309 | 1 240 771 | 241 | 612 281 | 8 | 18 197 | 6 | (D) | 77 | 223 820 | 65 | 167 406 |
| Dallas-Fort Worth, TX | 1 135 | 6 808 398 | 867 | 2 459 360 | 50 | 985 020 | 39 | (D) | 242 | 963 730 | 200 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 71 | 172 665 | 59 | 54 579 | - | - | - | - | 25 | 23 627 | 20 | (D) |
| Dayton-Springfield, OH | 169 | 414 003 | 138 | 164 759 | 7 | 12 971 | 7 | 12 971 | 48 | 74 671 | 42 | 43 539 |
| Decatur, IL | 15 | 15 359 | 15 | 15 359 | 1 | (D) | 1 | (D) | 3 | (D) | 3 | (D) |
| Denver-Boulder, CO | 636 | 2 609 249 | 498 | 932 800 | 26 | (D) | 20 | (D) | 134 | 398 721 | 109 | 208 434 |
| Des Moines, IA | 138 | 371 546 | 108 | 178 199 | 4 | (D) | 4 | (D) | 37 | 61 045 | 31 | (D) |
| Detroit-Ann Arbor, MI | 848 | (D) | 649 | 1 704 566 | 26 | (D) | 19 | (D) | 196 | (D) | 162 | 226 886 |
| Fort Wayne, IN | 82 | 188 618 | 68 | 94 863 | - | - | - | - | 25 | 37 049 | 22 | (D) |
| Fresno, CA | 103 | 150 474 | 89 | 88 705 | 2 | (D) | 2 | (D) | 34 | 41 966 | 31 | (D) |
| Grand Rapids, MI | 146 | 423 139 | 122 | 265 842 | 4 | (D) | 4 | (D) | 34 | 78 082 | 29 | 54 555 |
| Greensboro-Winston-Salem-High Point, NC | 206 | 619 560 | 160 | 293 260 | 5 | (D) | 3 | (D) | 62 | 117 694 | 51 | 72 542 |
| Greenville-Spartanburg, SC | 119 | 262 703 | 98 | 157 011 | 5 | 1 899 | 5 | 1 899 | 39 | 73 328 | 31 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 93 | 311 999 | 68 | 74 280 | 1 | (D) | 1 | (D) | 23 | 54 513 | 19 | (D) |
| Hartford-New Britain-Middletown, CT | 247 | 1 225 646 | 196 | 508 973 | 7 | (D) | 5 | (D) | 87 | 379 629 | 71 | (D) |
| Honolulu, HI | 169 | 413 198 | 135 | (D) | 11 | 53 649 | 10 | (D) | 41 | 71 756 | 32 | 36 441 |
| Houston-Galveston-Brazoria, TX | 769 | (D) | 612 | (D) | 28 | 349 399 | 18 | 40 226 | 191 | 445 438 | 163 | 201 864 |
| Indianapolis, IN | 300 | 1 000 172 | 238 | 461 863 | 12 | 91 265 | 10 | (D) | 73 | 135 995 | 62 | 83 191 |
| Jacksonville, FL | 184 | 815 397 | 150 | 252 789 | 4 | (D) | 3 | (D) | 59 | 101 011 | 50 | 63 798 |
| Johnson City-Kingsport-Bristol, TN-VA | 45 | 65 267 | 41 | (D) | 1 | (D) | 1 | (D) | 16 | (D) | 13 | 8 437 |
| Kansas City, MO-KS | 404 | 1 630 104 | 312 | 763 523 | 20 | 214 316 | 13 | (D) | 100 | 240 690 | 78 | 135 639 |
| Knoxville, TN | 149 | 400 280 | 125 | 191 585 | 4 | (D) | 4 | (D) | 36 | 96 544 | 30 | 24 724 |
| Lexington-Fayette, KY | 80 | 236 658 | 69 | 151 367 | - | - | - | - | 29 | 43 768 | 24 | 20 896 |
| Little Rock-North Little Rock, AR | 141 | 322 500 | 110 | (D) | 1 | (D) | 1 | (D) | 42 | 43 087 | 34 | 26 440 |
| Los Angeles-Anaheim-Riverside, CA | 3 089 | (D) | 2 609 | 8 779 610 | 192 | (D) | 168 | (D) | 680 | 3 157 004 | 590 | (D) |
| Louisville, KY-IN | 206 | 879 704 | 160 | 607 114 | 4 | 31 151 | 4 | 31 151 | 51 | 93 712 | 40 | 52 075 |
| Memphis, TN-AR-MS | 230 | 1 036 421 | 180 | (D) | 3 | (D) | 2 | (D) | 62 | (D) | 51 | (D) |
| Miami-Fort Lauderdale, FL | 946 | 2 471 929 | 810 | 1 409 672 | 41 | 226 773 | 35 | (D) | 202 | 386 765 | 175 | 244 219 |
| Milwaukee-Racine, WI | 335 | 1 155 685 | 273 | (D) | 12 | 29 099 | 10 | (D) | 87 | 199 757 | 77 | 125 781 |
| Minneapolis-St. Paul, MN-WI | 694 | 4 101 287 | 520 | 1 868 528 | 29 | (D) | 19 | (D) | 149 | 549 725 | 121 | 263 514 |
| Nashville, TN | 233 | 688 221 | 188 | 344 667 | 11 | (D) | 9 | (D) | 52 | 122 918 | 40 | 61 921 |
| New Haven-Meriden, CT | 110 | 433 758 | 81 | 146 242 | 3 | (D) | 2 | (D) | 27 | 34 911 | 22 | 28 383 |
| New Orleans, LA | 235 | 936 301 | 189 | 325 626 | 8 | (D) | 6 | (D) | 66 | 113 118 | 56 | 49 617 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 3 979 | (D) | 3 345 | 13 245 615 | 262 | (D) | 234 | 1 883 013 | 881 | 4 467 306 | 744 | 3 231 555 |
| Norfolk-Virginia Beach-Newport News, VA | 157 | 380 468 | 135 | 188 615 | 2 | (D) | 2 | (D) | 48 | (D) | 41 | 45 209 |
| Oklahoma City, OK | 223 | 645 790 | 178 | 257 386 | 5 | (D) | 3 | (D) | 62 | 134 730 | 52 | 52 166 |
| Omaha, NE-IA | 171 | 859 035 | 132 | 408 672 | 2 | (D) | 2 | (D) | 42 | 72 792 | 34 | (D) |
| Orlando, FL | 309 | 1 048 855 | 230 | 519 100 | 12 | (D) | 9 | (D) | 71 | 239 122 | 54 | 157 984 |
| Peoria, IL | 60 | 187 817 | 47 | 56 042 | 2 | (D) | 2 | (D) | 24 | 32 628 | 20 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 1 255 | 5 238 451 | 985 | 2 487 533 | 30 | (D) | 25 | (D) | 303 | (D) | 254 | 374 043 |
| Phoenix, AZ | 512 | 2 108 839 | 413 | (D) | 20 | (D) | 15 | (D) | 116 | 317 867 | 93 | (D) |
| Pittsburgh-Beaver Valley, PA | 424 | 1 468 883 | 334 | 742 876 | 13 | (D) | 10 | 26 964 | 102 | 232 494 | 86 | 123 755 |
| Portland-Vancouver, OR-WA | 384 | 1 147 974 | 316 | 627 691 | 8 | (D) | 6 | 9 527 | 87 | 194 119 | 75 | 93 689 |
| Providence-Pawtucket-Fall River, RI-MA | 174 | 426 836 | 149 | (D) | 4 | 2 629 | 3 | (D) | 42 | (D) | 38 | (D) |
| Raleigh-Durham, NC | 184 | 770 983 | 145 | 298 617 | 2 | (D) | 1 | (D) | 46 | 83 190 | 38 | 64 248 |
| Richmond-Petersburg, VA | 208 | 684 650 | 162 | 301 896 | 3 | (D) | 3 | (D) | 49 | 110 384 | 43 | 52 896 |
| Rochester, NY | 209 | 2 531 607 | 164 | (D) | 12 | (D) | 8 | (D) | 41 | (D) | 32 | 39 455 |
| Sacramento, CA | 260 | 906 964 | 220 | 528 510 | 1 | (D) | 1 | (D) | 66 | 167 938 | 56 | 91 029 |
| St. Louis, MO-IL | 504 | 2 021 702 | 385 | 784 322 | 19 | 221 992 | 13 | (D) | 109 | 374 729 | 86 | 145 596 |
| Salt Lake City-Ogden, UT | 261 | 796 925 | 215 | (D) | 10 | 20 643 | 9 | (D) | 62 | 81 253 | 53 | 62 856 |
| San Antonio, TX | 228 | 777 427 | 183 | 287 972 | 8 | 7 722 | 7 | (D) | 62 | 191 146 | 50 | 127 178 |
| San Diego, CA | 441 | 1 230 287 | 369 | 552 979 | 11 | 24 484 | 10 | (D) | 98 | 206 247 | 79 | 134 666 |
| San Francisco-Oakland-San Jose, CA | 1 738 | (D) | 1 408 | 6 325 735 | 45 | 660 704 | 38 | (D) | 361 | (D) | 307 | (D) |
| Seattle-Tacoma, WA | 633 | 2 020 305 | 493 | 1 002 244 | 29 | (D) | 24 | 36 792 | 142 | 263 037 | 116 | 143 725 |
| Sioux City, IA-NE | 34 | 46 931 | 31 | (D) | 1 | (D) | 1 | (D) | 12 | 11 445 | 12 | 11 445 |
| Syracuse, NY | 150 | (D) | 114 | 226 326 | 4 | (D) | 4 | (D) | 38 | 79 052 | 30 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 507 | 1 433 804 | 426 | 762 746 | 14 | 24 269 | 12 | (D) | 132 | 234 984 | 118 | 143 107 |
| Toledo, OH | 125 | 222 510 | 101 | 105 124 | 5 | 2 650 | 5 | 2 650 | 38 | 43 438 | 30 | 24 606 |
| Tulsa, OK | 185 | 401 501 | 150 | 186 884 | 8 | (D) | 7 | (D) | 56 | 67 658 | 48 | 44 099 |
| Washington, DC-MD-VA | 779 | 5 244 007 | 614 | 2 328 139 | 22 | 164 712 | 17 | (D) | 187 | 786 866 | 144 | 345 627 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 140 | 237 883 | 123 | 148 166 | 3 | 997 | 2 | (D) | 30 | 37 762 | 28 | (D) |
| Wichita, KS | 115 | 277 026 | 97 | 130 392 | - | - | - | - | 36 | 55 812 | 34 | (D) |
| Worcester, MA | 83 | 334 911 | 73 | (D) | 3 | (D) | 3 | (D) | 26 | 26 933 | 24 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Professional and commercial equipment and supplies (SIC 504)—Con. | | | | | | | | | | | |
| | Computers and computer peripheral equipment and software (SIC 5045) | | | | Commercial equipment, n.e.c. (SIC 5046) | | | | Medical, dental, and hospital equipment and supplies (SIC 5047) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 12 821 | 84 515 408 | 9 422 | 30 239 035 | 5 587 | 9 654 760 | 4 914 | 7 429 162 | 7 747 | 25 243 256 | 6 488 | 15 432 790 |
| Albany-Schenectady-Troy, NY | 53 | 334 234 | 34 | 87 517 | 18 | (D) | 17 | 19 878 | 26 | (D) | 23 | 38 964 |
| Allentown-Bethlehem, PA-NJ | 26 | 190 611 | 20 | (D) | 13 | 13 715 | 13 | 13 715 | 13 | 15 428 | 12 | (D) |
| Atlanta, GA | 354 | 2 669 888 | 249 | 725 932 | 117 | 273 974 | 87 | 167 850 | 172 | 1 181 372 | 116 | 398 067 |
| Baltimore, MD | 123 | 833 873 | 83 | 226 646 | 54 | 95 134 | 43 | 73 621 | 85 | 423 074 | 70 | 281 954 |
| Birmingham, AL | 53 | 225 277 | 34 | 30 148 | 23 | 64 759 | 19 | 42 840 | 47 | 163 872 | 38 | 92 070 |
| Boston-Lawrence-Salem, MA-NH | 417 | (D) | 289 | (D) | 123 | (D) | 104 | (D) | 179 | 779 085 | 146 | 453 929 |
| Buffalo-Niagara Falls, NY | 49 | 383 126 | 34 | 235 299 | 27 | (D) | 26 | 30 167 | 47 | 154 327 | 33 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 75 | 1 198 167 | 51 | 84 791 | 39 | 51 601 | 33 | 39 650 | 44 | 236 805 | 35 | 103 266 |
| Chattanooga, TN-GA | 18 | 99 675 | 14 | (D) | 12 | 7 768 | 12 | 7 768 | 15 | 33 028 | 15 | 33 028 |
| Chicago-Gary-Lake County, IL-IN-WI | 509 | 5 949 564 | 360 | 2 137 505 | 234 | 725 623 | 193 | 542 644 | 337 | (D) | 265 | 854 838 |
| Cincinnati-Hamilton, OH-KY-IN | 111 | 625 436 | 74 | (D) | 41 | (D) | 32 | 81 365 | 55 | 239 206 | 39 | 131 042 |
| Cleveland-Akron-Lorain, OH | 156 | (D) | 110 | (D) | 82 | 182 912 | 74 | (D) | 113 | 398 405 | 90 | (D) |
| Columbus, OH | 84 | 549 506 | 57 | 112 564 | 47 | 165 246 | 37 | 125 190 | 69 | 242 458 | 59 | 165 178 |
| Dallas-Fort Worth, TX | 429 | 3 377 513 | 306 | 968 618 | 146 | 249 700 | 113 | (D) | 162 | 942 514 | 125 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 18 | 113 400 | 12 | 16 780 | 11 | 7 970 | 11 | 7 970 | 11 | 21 915 | 10 | (D) |
| Dayton-Springfield, OH | 53 | 259 916 | 35 | 52 466 | 14 | 13 354 | 12 | (D) | 24 | 24 216 | 22 | (D) |
| Decatur, IL | 2 | (D) | 2 | (D) | 3 | (D) | 3 | (D) | 5 | (D) | 5 | (D) |
| Denver-Boulder, CO | 208 | 1 342 619 | 149 | (D) | 67 | 72 503 | 55 | (D) | 114 | (D) | 92 | (D) |
| Des Moines, IA | 41 | 183 389 | 24 | 29 004 | 19 | 56 052 | 18 | (D) | 28 | 46 270 | 23 | (D) |
| Detroit-Ann Arbor, MI | 270 | (D) | 173 | 791 655 | 108 | (D) | 90 | (D) | 154 | (D) | 120 | 342 109 |
| Fort Wayne, IN | 27 | 106 826 | 19 | 34 174 | 11 | 10 463 | 10 | (D) | 8 | 19 869 | 7 | (D) |
| Fresno, CA | 28 | 73 129 | 20 | 22 369 | 15 | 8 455 | 13 | (D) | 5 | (D) | 4 | (D) |
| Grand Rapids, MI | 45 | 162 401 | 33 | 43 509 | 21 | 22 855 | 20 | (D) | 24 | 136 184 | 20 | 125 096 |
| Greensboro—Winston-Salem—High Point, NC | 63 | 298 377 | 39 | 46 886 | 24 | 45 400 | 20 | 36 586 | 33 | 74 332 | 30 | (D) |
| Greenville-Spartanburg, SC | 36 | 124 315 | 25 | 38 639 | 18 | 27 024 | 16 | (D) | 12 | 23 208 | 12 | 23 208 |
| Harrisburg-Lebanon-Carlisle, PA | 32 | 203 850 | 17 | 22 879 | 15 | 14 820 | 14 | (D) | 13 | 35 632 | 8 | (D) |
| Hartford-New Britain-Middletown, CT | 65 | (D) | 44 | (D) | 17 | (D) | 17 | (D) | 41 | (D) | 31 | 73 245 |
| Honolulu, HI | 42 | 186 855 | 30 | (D) | 29 | (D) | 28 | 34 300 | 33 | (D) | 22 | (D) |
| Houston-Galveston-Brazoria, TX | 215 | (D) | 159 | (D) | 92 | (D) | 76 | (D) | 148 | 428 463 | 120 | (D) |
| Indianapolis, IN | 90 | 464 741 | 61 | 141 955 | 33 | 88 844 | 27 | (D) | 58 | 160 918 | 47 | 86 658 |
| Jacksonville, FL | 53 | 224 431 | 37 | (D) | 21 | 34 189 | 18 | 20 203 | 32 | 103 868 | 29 | 87 539 |
| Johnson City-Kingsport-Bristol, TN-VA | 12 | 40 068 | 11 | (D) | 5 | 3 293 | 5 | 3 293 | 4 | 4 002 | 4 | 4 002 |
| Kansas City, MO-KS | 101 | 607 456 | 72 | 178 776 | 45 | 95 882 | 36 | (D) | 88 | 328 368 | 72 | 238 804 |
| Knoxville, TN | 38 | 163 079 | 27 | 74 963 | 19 | 29 264 | 18 | (D) | 31 | 84 619 | 28 | (D) |
| Lexington-Fayette, KY | 21 | (D) | 17 | 84 040 | 13 | 18 870 | 12 | (D) | 12 | (D) | 11 | 20 255 |
| Little Rock-North Little Rock, AR | 33 | (D) | 21 | 35 587 | 21 | 25 820 | 21 | 25 820 | 33 | 96 553 | 23 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 969 | (D) | 780 | (D) | 377 | (D) | 327 | (D) | 547 | (D) | 471 | (D) |
| Louisville, KY-IN | 49 | 250 418 | 30 | 70 153 | 22 | (D) | 18 | (D) | 50 | 122 355 | 40 | 80 586 |
| Memphis, TN-AR-MS | 57 | 415 194 | 35 | (D) | 37 | 65 529 | 32 | 39 221 | 47 | 254 906 | 36 | 90 976 |
| Miami-Fort Lauderdale, FL | 224 | 899 188 | 183 | 332 699 | 141 | 260 754 | 118 | 224 791 | 211 | 441 158 | 182 | 303 069 |
| Milwaukee-Racine, WI | 89 | (D) | 60 | (D) | 49 | (D) | 43 | 28 873 | 67 | (D) | 56 | (D) |
| Minneapolis-St. Paul, MN-WI | 248 | 2 116 556 | 165 | 882 820 | 83 | 202 000 | 64 | 121 791 | 116 | 642 934 | 94 | 355 281 |
| Nashville, TN | 66 | 301 436 | 50 | (D) | 34 | 52 740 | 29 | (D) | 53 | 153 234 | 46 | (D) |
| New Haven-Meriden, CT | 26 | 225 340 | 15 | 21 481 | 10 | (D) | 9 | (D) | 32 | 140 743 | 23 | 64 959 |
| New Orleans, LA | 48 | 287 879 | 31 | 47 808 | 23 | (D) | 20 | (D) | 68 | 352 663 | 58 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 996 | 8 890 457 | 746 | 3 517 875 | 494 | 1 057 972 | 435 | 796 249 | 769 | (D) | 672 | 2 162 128 |
| Norfolk-Virginia Beach-Newport News, VA | 53 | 142 949 | 44 | (D) | 16 | 14 914 | 16 | 14 914 | 22 | 72 893 | 17 | (D) |
| Oklahoma City, OK | 55 | 217 984 | 39 | 55 704 | 36 | 46 361 | 31 | (D) | 48 | (D) | 38 | (D) |
| Omaha, NE-IA | 50 | 421 382 | 30 | 232 677 | 16 | (D) | 15 | (D) | 37 | 122 294 | 28 | 75 987 |
| Orlando, FL | 94 | 498 951 | 64 | 129 337 | 38 | 47 526 | 33 | 40 554 | 56 | 151 562 | 43 | 103 181 |
| Peoria, IL | 14 | 117 158 | 8 | 8 995 | 5 | 9 499 | 4 | (D) | 9 | 21 738 | 7 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 343 | (D) | 243 | 987 937 | 154 | 261 638 | 128 | (D) | 262 | 885 752 | 208 | 566 163 |
| Phoenix, AZ | 164 | 1 216 941 | 123 | 482 338 | 58 | (D) | 51 | (D) | 94 | 235 520 | 80 | (D) |
| Pittsburgh-Beaver Valley, PA | 106 | (D) | 70 | (D) | 74 | (D) | 68 | (D) | 80 | (D) | 58 | (D) |
| Portland-Vancouver, OR-WA | 118 | 404 751 | 86 | 166 966 | 55 | 117 931 | 52 | (D) | 68 | 212 763 | 56 | 163 064 |
| Providence-Pawtucket-Fall River, RI- MA | 49 | 190 065 | 37 | 81 708 | 33 | (D) | 32 | (D) | 25 | 70 247 | 22 | 64 236 |
| Raleigh-Durham, NC | 59 | 486 605 | 43 | 72 610 | 21 | (D) | 18 | 19 413 | 31 | 113 375 | 25 | 96 579 |
| Richmond-Petersburg, VA | 64 | 358 949 | 44 | 97 193 | 27 | 28 955 | 22 | (D) | 42 | 132 372 | 30 | 74 811 |
| Rochester, NY | 64 | 369 768 | 42 | (D) | 28 | (D) | 25 | (D) | 24 | (D) | 21 | (D) |
| Sacramento, CA | 79 | 522 011 | 60 | 248 330 | 32 | 40 610 | 29 | (D) | 54 | 144 974 | 47 | (D) |
| St. Louis, MO-IL | 118 | 854 845 | 75 | 153 560 | 72 | 113 989 | 63 | 100 249 | 115 | 342 667 | 88 | (D) |
| Salt Lake City-Ogden, UT | 85 | 460 197 | 58 | (D) | 31 | (D) | 30 | (D) | 46 | 151 700 | 41 | 136 538 |
| San Antonio, TX | 54 | 197 787 | 37 | 42 942 | 25 | 32 722 | 21 | (D) | 53 | 114 553 | 44 | 55 663 |
| San Diego, CA | 146 | 695 540 | 112 | 353 901 | 49 | 49 629 | 48 | (D) | 88 | 190 223 | 75 | 128 510 |
| San Francisco-Oakland-San Jose, CA | 704 | 9 835 933 | 546 | (D) | 193 | (D) | 165 | 352 036 | 256 | (D) | 209 | 450 704 |
| Seattle-Tacoma, WA | 199 | 1 027 963 | 144 | (D) | 79 | 114 007 | 69 | 96 670 | 114 | 325 349 | 83 | (D) |
| Sioux City, IA-NE | 8 | 13 529 | 5 | 3 292 | 5 | (D) | 5 | (D) | 3 | (D) | 3 | (D) |
| Syracuse, NE | 53 | (D) | 34 | 125 490 | 17 | 26 890 | 13 | (D) | 24 | 60 013 | 20 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 131 | 596 381 | 96 | 204 500 | 68 | 111 194 | 59 | 83 309 | 116 | 403 418 | 99 | 253 723 |
| Toledo, OH | 35 | 129 296 | 24 | 40 999 | 18 | 14 460 | 17 | (D) | 22 | 25 230 | 19 | 15 869 |
| Tulsa, OK | 43 | 220 294 | 25 | 43 201 | 18 | 23 895 | 18 | 23 895 | 36 | 49 609 | 30 | 39 156 |
| Washington, DC-MD-VA | 344 | 3 649 116 | 268 | 1 447 201 | 77 | 176 986 | 67 | 121 310 | 91 | 347 247 | 75 | 244 746 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 45 | 130 420 | 37 | 53 867 | 17 | 15 724 | 17 | 15 724 | 31 | 30 534 | 26 | 24 805 |
| Wichita, KS | 36 | 158 493 | 24 | 37 333 | 10 | 11 417 | 8 | (D) | 21 | 33 302 | 19 | (D) |
| Worcester, MA | 25 | 246 334 | 19 | (D) | 12 | 11 121 | 11 | (D) | 11 | 28 962 | 10 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Professional and commercial equipment and supplies (SIC 504)—Con. | | | | | | | | Metals and minerals, except petroleum (SIC 505) | | | |
| | Ophthalmic goods (SIC 5049) | | | | Professional equipment and supplies, n.e.c. (SIC 5049) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 1 899 | 4 026 347 | 1 693 | 3 179 841 | 3 114 | 6 881 300 | 2 689 | 5 657 510 | 11 093 | 114 527 759 | 8 682 | 64 498 398 |
| Albany-Schenectady-Troy, NY | 4 | (D) | 3 | (D) | 6 | 28 349 | 6 | 28 349 | 25 | 87 139 | 20 | 71 182 |
| Allentown-Bethlehem, PA-NJ | 9 | (D) | 8 | (D) | 8 | (D) | 8 | (D) | 24 | 86 295 | 18 | (D) |
| Atlanta, GA | 36 | 76 774 | 24 | (D) | 76 | 221 238 | 62 | (D) | 208 | 2 539 676 | 141 | 994 103 |
| Baltimore, MD | 20 | (D) | 18 | 25 420 | 28 | 71 931 | 26 | (D) | 93 | 1 183 746 | 65 | 571 509 |
| Birmingham, AL | 5 | (D) | 3 | (D) | 16 | 28 783 | 14 | (D) | 120 | 1 668 907 | 85 | 749 378 |
| Boston-Lawrence-Salem, MA-NH | 42 | 75 035 | 40 | (D) | 90 | 374 183 | 72 | 293 333 | 165 | (D) | 127 | (D) |
| Buffalo-Niagara Falls, NY | 11 | 13 729 | 10 | (D) | 13 | (D) | 9 | 32 318 | 59 | 357 877 | 41 | 238 984 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 14 | 9 793 | 13 | (D) | 15 | (D) | 14 | (D) | 103 | 636 283 | 70 | 324 367 |
| Chattanooga, TN-GA | 1 | (D) | 1 | (D) | 4 | 7 469 | 4 | 7 469 | 23 | 346 988 | 15 | 161 968 |
| Chicago-Gary-Lake County, IL-IN-WI | 67 | 92 443 | 60 | 74 897 | 133 | (D) | 114 | (D) | 742 | 13 319 022 | 534 | 5 603 883 |
| Cincinnati-Hamilton, OH-KY-IN | 11 | 45 933 | 9 | (D) | 24 | 79 436 | 21 | (D) | 121 | 1 896 556 | 80 | (D) |
| Cleveland-Akron-Lorain, OH | 13 | (D) | 10 | 4 164 | 43 | (D) | 32 | (D) | 352 | (D) | 264 | 1 739 554 |
| Columbus, OH | 7 | 10 198 | 5 | (D) | 17 | 31 348 | 12 | 24 187 | 61 | 354 221 | 48 | 257 259 |
| Dallas-Fort Worth, TX | 41 | 127 647 | 30 | (D) | 65 | 162 274 | 54 | (D) | 266 | 1 949 216 | 189 | 718 224 |
| Davenport-Rock Island-Moline, IA-IL | 3 | 4 321 | 3 | 4 321 | 3 | 1 432 | 3 | 1 432 | 22 | 185 057 | 12 | 28 544 |
| Dayton-Springfield, OH | 10 | 16 583 | 9 | (D) | 13 | 12 292 | 11 | (D) | 53 | 983 730 | 34 | 173 019 |
| Decatur, IL | 1 | (D) | 1 | (D) | — | — | — | — | 1 | (D) | 1 | (D) |
| Denver-Boulder, CO | 33 | 29 809 | 29 | (D) | 54 | (D) | 44 | 108 305 | 110 | 501 990 | 79 | (D) |
| Des Moines, IA | 4 | 3 609 | 4 | 3 609 | 5 | (D) | 4 | (D) | 15 | 84 035 | 10 | 58 781 |
| Detroit-Ann Arbor, MI | 39 | (D) | 35 | (D) | 55 | 125 415 | 50 | 105 882 | 425 | 8 535 807 | 294 | (D) |
| Fort Wayne, IN | 5 | 7 562 | 4 | (D) | 6 | 6 849 | 6 | 6 849 | 24 | 167 727 | 16 | 75 637 |
| Fresno, CA | 8 | 4 395 | 8 | 4 395 | 11 | 13 787 | 11 | 13 787 | 15 | 65 103 | 14 | (D) |
| Grand Rapids, MI | 8 | 9 105 | 6 | (D) | 10 | (D) | 10 | (D) | 59 | 395 064 | 46 | 253 092 |
| Greensboro-Winston-Salem—High Point, NC | 6 | (D) | 6 | (D) | 13 | 18 062 | 11 | (D) | 34 | 258 098 | 25 | 145 417 |
| Greenville-Spartanburg, SC | 3 | 5 709 | 3 | 5 709 | 6 | 7 220 | 6 | 7 220 | 19 | 122 014 | 17 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 6 | (D) | 6 | (D) | 3 | (D) | 3 | (D) | 11 | 34 195 | 11 | 34 195 |
| Hartford-New Britain-Middletown, CT | 8 | (D) | 8 | (D) | 22 | (D) | 20 | 51 916 | 67 | (D) | 49 | (D) |
| Honolulu, HI | 7 | (D) | 7 | (D) | 6 | 7 983 | 6 | 7 983 | 15 | (D) | 13 | (D) |
| Houston-Galveston-Brazoria, TX | 24 | 53 448 | 21 | 27 672 | 71 | 157 616 | 55 | 121 453 | 465 | 4 231 527 | 385 | 3 436 742 |
| Indianapolis, IN | 16 | 32 659 | 14 | (D) | 18 | 25 750 | 17 | (D) | 81 | 789 386 | 52 | 267 861 |
| Jacksonville, FL | 9 | (D) | 7 | (D) | 6 | 9 557 | 6 | 9 557 | 41 | 321 312 | 38 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 2 | (D) | 2 | (D) | 5 | 2 419 | 5 | 2 419 | 13 | 138 832 | 8 | (D) |
| Kansas City, MO-KS | 13 | 37 626 | 12 | (D) | 37 | 105 766 | 29 | 75 142 | 86 | 765 797 | 65 | 289 523 |
| Knoxville, TN | 8 | (D) | 8 | (D) | 13 | 14 752 | 10 | (D) | 46 | 253 431 | 28 | 129 857 |
| Lexington-Fayette, KY | 1 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 18 | (D) | 13 | 71 578 |
| Little Rock-North Little Rock, AR | 7 | 15 519 | 7 | 15 519 | 4 | 905 | 3 | (D) | 22 | 192 325 | 18 | 176 339 |
| Los Angeles-Anaheim-Riverside, CA | 148 | (D) | 123 | 321 094 | 176 | (D) | 150 | 379 403 | 711 | (D) | 566 | (D) |
| Louisville, KY-IN | 11 | (D) | 10 | (D) | 19 | (D) | 18 | (D) | 52 | 576 211 | 30 | 206 399 |
| Memphis, TN-AR-MS | 11 | 15 020 | 11 | 15 020 | 13 | 16 950 | 13 | 16 950 | 47 | 541 257 | 36 | (D) |
| Miami-Fort Lauderdale, FL | 72 | 185 036 | 67 | (D) | 55 | 72 255 | 50 | (D) | 145 | 739 721 | 128 | (D) |
| Milwaukee-Racine, WI | 12 | (D) | 10 | 11 200 | 19 | (D) | 17 | 21 963 | 109 | (D) | 67 | (D) |
| Minneapolis-St. Paul, MN-WI | 22 | (D) | 15 | (D) | 47 | 110 526 | 42 | (D) | 137 | 2 812 261 | 84 | (D) |
| Nashville, TN | 6 | (D) | 6 | (D) | 11 | 22 221 | 8 | (D) | 55 | 777 225 | 41 | 284 804 |
| New Haven-Meriden, CT | 1 | (D) | 1 | (D) | 11 | 17 324 | 9 | (D) | 37 | 304 028 | 31 | (D) |
| New Orleans, LA | 9 | (D) | 7 | (D) | 13 | 31 875 | 11 | (D) | 65 | 429 245 | 50 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 237 | 1 064 401 | 218 | 931 443 | 340 | 966 820 | 296 | 723 352 | 1 077 | 21 447 441 | 893 | 18 692 060 |
| Norfolk-Virginia Beach-Newport News, VA | 10 | 37 240 | 9 | (D) | 6 | 2 652 | 6 | 2 652 | 33 | 305 076 | 27 | (D) |
| Oklahoma City, OK | 7 | (D) | 6 | (D) | 10 | 21 861 | 9 | (D) | 52 | 96 013 | 38 | 55 010 |
| Omaha, NE-IA | 11 | 28 773 | 11 | 28 773 | 13 | (D) | 12 | (D) | 16 | 69 647 | 15 | (D) |
| Orlando, FL | 12 | (D) | 9 | (D) | 26 | 70 772 | 18 | 54 638 | 51 | 232 955 | 38 | 144 379 |
| Peoria, IL | 2 | (D) | 2 | (D) | 4 | (D) | 4 | (D) | 11 | 69 215 | 6 | 53 313 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 49 | 66 853 | 40 | 69 517 | 114 | (D) | 87 | (D) | 387 | (D) | 291 | (D) |
| Phoenix, AZ | 22 | (D) | 17 | (D) | 38 | (D) | 34 | 37 255 | 78 | (D) | 64 | 264 353 |
| Pittsburgh-Beaver Valley, PA | 21 | (D) | 19 | 16 718 | 28 | (D) | 23 | 61 508 | 221 | 3 628 214 | 146 | (D) |
| Portland-Vancouver, OR-WA | 19 | 47 277 | 16 | (D) | 29 | (D) | 25 | 43 358 | 79 | 388 529 | 66 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 7 | 9 138 | 7 | 9 138 | 14 | 16 848 | 10 | 11 587 | 46 | 316 826 | 40 | (D) |
| Raleigh-Durham, NC | 5 | 3 900 | 5 | 3 900 | 20 | 52 289 | 15 | (D) | 25 | 82 871 | 19 | 43 092 |
| Richmond-Petersburg, VA | 9 | 19 198 | 8 | (D) | 14 | (D) | 12 | 16 392 | 42 | 994 898 | 34 | (D) |
| Rochester, NY | 20 | (D) | 18 | (D) | 20 | (D) | 17 | (D) | 44 | 255 532 | 30 | (D) |
| Sacramento, CA | 10 | (D) | 10 | (D) | 18 | 22 769 | 17 | (D) | 29 | 45 095 | 25 | (D) |
| St. Louis, MO-IL | 22 | 15 023 | 19 | 13 326 | 49 | 98 457 | 41 | 89 254 | 194 | 3 155 300 | 136 | 578 952 |
| Salt Lake City-Ogden, UT | 13 | (D) | 12 | (D) | 14 | (D) | 12 | (D) | 38 | 133 909 | 31 | (D) |
| San Antonio, TX | 8 | 6 142 | 8 | 6 142 | 18 | 27 355 | 16 | (D) | 38 | 323 161 | 36 | (D) |
| San Diego, CA | 13 | 14 058 | 12 | (D) | 36 | 50 106 | 33 | (D) | 47 | 103 134 | 44 | 100 052 |
| San Francisco-Oakland-San Jose, CA | 53 | 205 642 | 46 | 199 073 | 126 | 367 637 | 97 | 280 560 | 228 | 3 313 290 | 180 | 1 004 264 |
| Seattle-Tacoma, WA | 25 | 25 144 | 21 | (D) | 45 | (D) | 36 | 74 499 | 128 | 725 095 | 104 | 478 616 |
| Sioux City, IA-NE | 1 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 4 | 23 971 | 4 | 23 971 |
| Syracuse, NY | 4 | (D) | 4 | (D) | 10 | 17 255 | 9 | (D) | 31 | 123 444 | 19 | 73 973 |
| Tampa-St. Petersburg-Clearwater, FL | 21 | 29 221 | 20 | (D) | 25 | 35 337 | 22 | (D) | 93 | 396 458 | 77 | 340 593 |
| Toledo, OH | 2 | (D) | 2 | (D) | 5 | (D) | 4 | (D) | 58 | 437 457 | 51 | 420 554 |
| Tulsa, OK | 10 | (D) | 9 | 12 876 | 14 | 13 981 | 13 | (D) | 83 | 336 245 | 68 | 284 953 |
| Washington, DC-MD-VA | 11 | 25 392 | 9 | (D) | 47 | 93 688 | 34 | 57 627 | 31 | 101 495 | 27 | 86 513 |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 8 | 17 914 | 8 | 17 914 | 6 | 4 532 | 5 | (D) | 38 | 101 568 | 35 | (D) |
| Wichita, KS | 3 | (D) | 3 | (D) | 9 | (D) | 9 | (D) | 24 | 222 652 | 20 | (D) |
| Worcester, MA | 3 | (D) | 3 | (D) | 3 | (D) | 3 | (D) | 22 | 91 154 | 17 | 47 036 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Metals and minerals, except petroleum (SIC 505)—Con. | | | | | | | | Electrical goods (SIC 506) | | | |
| | Metals service centers and offices (SIC 5051) | | | | Coal and other minerals and ores (SIC 5052) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 10 281 | 101 143 329 | 8 119 | 59 928 441 | 812 | 13 384 430 | 563 | 4 569 955 | 33 509 | 173 173 855 | 24 784 | 91 695 234 |
| Albany-Schenectady-Troy, NY | 24 | (D) | 19 | (D) | 1 | (D) | 1 | (D) | 105 | 337 902 | 77 | (D) |
| Allentown-Bethlehem, PA-NJ | 21 | 85 336 | 16 | (D) | 3 | 959 | 2 | (D) | 63 | 357 467 | 45 | 147 474 |
| Atlanta, GA | 204 | (D) | 139 | (D) | 4 | (D) | 2 | (D) | 687 | 6 150 396 | 437 | 2 926 454 |
| Baltimore, MD | 84 | 714 158 | 60 | (D) | 9 | 469 588 | 5 | (D) | 362 | 2 261 253 | 232 | 1 087 217 |
| Birmingham, AL | 103 | (D) | 72 | 510 526 | 17 | (D) | 13 | 238 852 | 142 | 1 019 668 | 87 | 378 641 |
| Boston-Lawrence-Salem, MA-NH | 161 | (D) | 124 | (D) | 4 | (D) | 3 | (D) | 955 | 7 229 813 | 616 | 2 962 669 |
| Buffalo-Niagara Falls, NY | 55 | 306 008 | 39 | 203 683 | 4 | (D) | 2 | (D) | 157 | 473 482 | 117 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 99 | (D) | 67 | (D) | 3 | (D) | 3 | (D) | 241 | 1 373 727 | 150 | 500 625 |
| Chattanooga, TN-GA | 17 | (D) | 11 | (D) | 6 | (D) | 4 | (D) | 74 | 298 985 | 57 | 134 298 |
| Chicago-Gary-Lake County, IL-IN-WI .. | 727 | (D) | 524 | (D) | 15 | (D) | 10 | (D) | 1 440 | 10 785 374 | 959 | 5 741 164 |
| Cincinnati-Hamilton, OH-KY-IN | 103 | 1 601 022 | 68 | (D) | 18 | 295 534 | 12 | 247 452 | 242 | 1 462 736 | 137 | 504 571 |
| Cleveland-Akron-Lorain, OH | 327 | 4 028 223 | 246 | 1 697 418 | 25 | (D) | 18 | 42 136 | 441 | 2 349 070 | 276 | 910 944 |
| Columbus, OH | 55 | 317 169 | 45 | (D) | 6 | 37 052 | 3 | (D) | 204 | 2 360 415 | 135 | 558 630 |
| Dallas-Fort Worth, TX | 265 | (D) | 189 | 718 224 | 1 | (D) | - | - | 993 | 7 354 872 | 648 | 2 581 155 |
| Davenport-Rock Island-Moline, IA-IL .. | 22 | 185 057 | 12 | 28 544 | - | - | - | - | 43 | 98 468 | 36 | (D) |
| Dayton-Springfield, OH | 49 | 896 066 | 31 | (D) | 4 | 87 664 | 3 | (D) | 187 | 1 050 720 | 111 | 393 584 |
| Decatur, IL | 1 | (D) | 1 | (D) | - | - | - | - | 7 | 19 058 | 7 | 19 058 |
| Denver-Boulder, CO | 104 | (D) | 74 | 303 893 | 6 | (D) | 5 | (D) | 480 | 2 366 689 | 287 | 746 456 |
| Des Moines, IA | 15 | 84 035 | 10 | 58 781 | - | - | - | - | 69 | 217 174 | 47 | 116 330 |
| Detroit-Ann Arbor, MI | 417 | (D) | 287 | (D) | 8 | (D) | 7 | (D) | 553 | (D) | 382 | 1 279 499 |
| Fort Wayne, IN | 23 | (D) | 16 | 75 637 | 1 | (D) | - | - | 72 | 271 586 | 45 | 125 089 |
| Fresno, CA | 15 | 65 103 | 14 | (D) | - | - | - | - | 52 | 117 089 | 41 | 85 536 |
| Grand Rapids, MI | 59 | 395 064 | 46 | 253 092 | - | - | - | - | 103 | 411 152 | 73 | 232 784 |
| Greensboro-Winston-Salem-High Point, NC | 33 | (D) | 24 | (D) | 1 | (D) | 1 | (D) | 137 | 602 317 | 91 | 351 810 |
| Greenville-Spartanburg, SC | 16 | (D) | 15 | (D) | 3 | (D) | 2 | (D) | 94 | 274 609 | 75 | 171 400 |
| Harrisburg-Lebanon-Carlisle, PA | 10 | (D) | 10 | (D) | 1 | (D) | 1 | (D) | 56 | 357 658 | 48 | 264 960 |
| Hartford-New Britain-Middletown, CT .. | 65 | (D) | 47 | (D) | 2 | (D) | 2 | (D) | 162 | (D) | 104 | 392 434 |
| Honolulu, HI | 15 | (D) | 13 | (D) | - | - | - | - | 100 | 354 887 | 75 | (D) |
| Houston-Galveston-Brazoria, TX | 458 | (D) | 378 | (D) | 7 | (D) | 7 | (D) | 573 | (D) | 416 | (D) |
| Indianapolis, IN | 73 | (D) | 46 | (D) | 8 | (D) | 6 | (D) | 276 | 4 157 391 | 162 | 865 852 |
| Jacksonville, FL | 41 | 321 312 | 38 | (D) | - | - | - | - | 99 | 403 218 | 75 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA .. | 8 | 10 238 | 7 | (D) | 5 | 128 594 | 1 | (D) | 39 | 84 158 | 32 | (D) |
| Kansas City, MO-KS | 85 | (D) | 64 | (D) | 1 | (D) | 1 | (D) | 346 | 1 536 642 | 205 | 843 693 |
| Knoxville, TN | 19 | (D) | 16 | 67 628 | 27 | (D) | 12 | 62 229 | 99 | 514 227 | 72 | 194 211 |
| Lexington-Fayette, KY | 8 | (D) | 6 | (D) | 10 | (D) | 7 | (D) | 33 | (D) | 25 | 57 860 |
| Little Rock-North Little Rock, AR | 21 | (D) | 17 | (D) | 1 | (D) | 1 | (D) | 100 | 427 134 | 70 | 266 724 |
| Los Angeles-Anaheim-Riverside, CA | 692 | 6 096 198 | 549 | 4 201 759 | 19 | (D) | 17 | (D) | 2 716 | 19 509 428 | 2 121 | (D) |
| Louisville, KY-IN | 43 | 547 621 | 26 | 190 041 | 9 | 28 590 | 4 | 16 358 | 122 | 490 131 | 84 | 252 668 |
| Memphis, TN-AR-MS | 47 | 541 257 | 36 | (D) | - | - | - | - | 155 | 793 820 | 105 | 329 078 |
| Miami-Fort Lauderdale, FL | 133 | (D) | 117 | 601 222 | 12 | (D) | 11 | (D) | 817 | 3 081 500 | 685 | 2 028 082 |
| Milwaukee-Racine, WI | 107 | 814 078 | 65 | (D) | 2 | (D) | 2 | (D) | 269 | 1 045 260 | 177 | (D) |
| Minneapolis-St. Paul, MN-WI | 131 | (D) | 82 | (D) | 6 | (D) | 2 | (D) | 554 | 2 766 181 | 318 | 1 129 998 |
| Nashville, TN | 48 | (D) | 37 | (D) | 7 | (D) | 4 | (D) | 152 | 705 560 | 107 | 393 945 |
| New Haven-Meriden, CT | 35 | (D) | 29 | (D) | 2 | (D) | 2 | (D) | 134 | 608 766 | 91 | 349 257 |
| New Orleans, LA | 64 | (D) | 50 | (D) | 1 | (D) | - | - | 213 | 733 210 | 145 | 402 382 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 1 000 | 20 276 439 | 840 | 17 876 472 | 77 | 1 171 002 | 53 | 815 588 | 3 354 | (D) | 2 713 | 15 378 085 |
| Norfolk-Virginia Beach-Newport News, VA | 31 | (D) | 27 | (D) | 2 | (D) | - | - | 121 | 292 700 | 105 | 194 026 |
| Oklahoma City, OK | 51 | (D) | 38 | 55 010 | 1 | (D) | - | - | 126 | 369 741 | 98 | 250 567 |
| Omaha, NE-IA | 16 | 69 647 | 15 | (D) | - | - | - | - | 90 | 313 596 | 66 | 159 292 |
| Orlando, FL | 49 | (D) | 37 | (D) | 2 | (D) | 1 | (D) | 250 | 993 990 | 153 | 348 232 |
| Peoria, IL | 10 | (D) | 6 | 53 313 | 1 | (D) | - | - | 38 | 230 495 | 30 | 112 280 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 369 | (D) | 281 | 1 342 689 | 18 | 640 854 | 10 | (D) | 944 | 4 997 000 | 642 | 2 211 337 |
| Phoenix, AZ | 75 | (D) | 61 | (D) | 3 | (D) | 3 | (D) | 448 | 1 777 812 | 293 | (D) |
| Pittsburgh-Beaver Valley, PA | 181 | (D) | 120 | 721 336 | 40 | (D) | 26 | (D) | 307 | 1 351 601 | 210 | 666 223 |
| Portland-Vancouver, OR-WA | 77 | (D) | 65 | 342 784 | 2 | (D) | 1 | (D) | 331 | 1 249 101 | 224 | 658 369 |
| Providence-Pawtucket-Fall River, RI- MA | 45 | (D) | 39 | (D) | 1 | (D) | 1 | (D) | 107 | 301 284 | 89 | 225 736 |
| Raleigh-Durham, NC | 24 | (D) | 18 | (D) | 1 | (D) | 1 | (D) | 177 | 988 735 | 105 | 363 156 |
| Richmond-Petersburg, VA | 36 | (D) | 32 | (D) | 6 | (D) | 2 | (D) | 149 | 1 251 105 | 92 | 338 302 |
| Rochester, NY | 43 | (D) | 30 | (D) | 1 | (D) | - | - | 185 | 714 437 | 119 | 375 432 |
| Sacramento, CA | 29 | 45 095 | 25 | (D) | - | - | - | - | 148 | 503 663 | 119 | 372 768 |
| St. Louis, MO-IL | 181 | (D) | 127 | 572 073 | 13 | (D) | 9 | 6 879 | 379 | 1 787 126 | 229 | 933 108 |
| Salt Lake City-Ogden, UT | 36 | (D) | 30 | (D) | 2 | (D) | 1 | (D) | 212 | 731 377 | 144 | 407 451 |
| San Antonio, TX | 37 | (D) | 35 | (D) | 1 | (D) | 1 | (D) | 152 | 454 153 | 117 | 311 660 |
| San Diego, CA | 46 | (D) | 43 | (D) | 1 | (D) | 1 | (D) | 366 | 1 432 618 | 273 | 819 751 |
| San Francisco-Oakland-San Jose, CA .. | 218 | (D) | 171 | 971 392 | 10 | (D) | 9 | 32 872 | 1 420 | (D) | 1 000 | 4 958 940 |
| Seattle-Tacoma, WA | 123 | (D) | 100 | (D) | 5 | (D) | 4 | (D) | 507 | 1 980 320 | 329 | 1 002 403 |
| Sioux City, IA-NE | 4 | 23 971 | 4 | 23 971 | - | - | - | - | 17 | 39 506 | 15 | (D) |
| Syracuse, NE | 26 | 113 546 | 18 | (D) | 5 | 9 898 | 1 | (D) | 163 | 890 026 | 91 | 341 414 |
| Tampa-St. Petersburg-Clearwater, FL .. | 91 | (D) | 75 | (D) | 2 | (D) | 2 | (D) | 336 | 1 404 146 | 231 | 634 096 |
| Toledo, OH | 58 | 437 457 | 51 | 420 554 | - | - | - | - | 71 | 183 620 | 61 | 147 575 |
| Tulsa, OK | 82 | (D) | 68 | 284 953 | 1 | (D) | - | - | 123 | 350 261 | 82 | (D) |
| Washington, DC-MD-VA | 27 | 94 073 | 24 | (D) | 4 | 7 422 | 3 | (D) | 437 | 3 339 733 | 296 | 1 499 980 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 34 | (D) | 31 | (D) | 4 | (D) | 4 | (D) | 125 | 312 294 | 103 | 175 741 |
| Wichita, KS | 23 | (D) | 20 | (D) | 1 | (D) | - | - | 61 | 250 860 | 45 | (D) |
| Worcester, MA | 22 | 91 154 | 17 | 47 036 | - | - | - | - | 59 | 274 705 | 47 | 160 621 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Electrical goods (SIC 506)—Con. | | | | | | | | | | | |
| | Electrical apparatus and equipment (SIC 5063) | | | | Electrical appliances, television and radio sets (SIC 5064) | | | | Electronic parts and equipment, n.e.c. (SIC 5065) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 15 045 | 59 389 004 | 11 397 | 32 225 855 | 3 740 | 42 706 744 | 2 932 | 25 988 613 | 14 724 | 71 078 107 | 10 455 | 33 480 766 |
| Albany-Schenectady-Troy, NY | 51 | 158 477 | 33 | 100 838 | 11 | 76 850 | 9 | (D) | 43 | 102 575 | 35 | (D) |
| Allentown-Bethlehem, PA-NJ | 25 | 206 643 | 17 | 83 447 | 7 | 22 957 | 7 | 22 957 | 31 | 127 867 | 21 | 41 070 |
| Atlanta, GA | 307 | 1 720 495 | 195 | 670 664 | 88 | 1 897 961 | 51 | 1 313 538 | 292 | 2 531 940 | 191 | 942 252 |
| Baltimore, MD | 144 | (D) | 95 | (D) | 37 | (D) | 25 | (D) | 181 | 844 043 | 112 | 302 210 |
| Birmingham, AL | 85 | 429 938 | 47 | (D) | 23 | 168 402 | 20 | (D) | 34 | 421 328 | 20 | 48 860 |
| Boston-Lawrence-Salem, MA-NH | 329 | 1 805 706 | 222 | 739 984 | 87 | (D) | 53 | (D) | 539 | (D) | 341 | (D) |
| Buffalo-Niagara Falls, NY | 82 | 232 103 | 61 | (D) | 21 | (D) | 16 | (D) | 54 | (D) | 40 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 148 | 890 978 | 87 | 274 228 | 20 | 269 953 | 14 | 142 243 | 73 | 212 796 | 49 | 84 154 |
| Chattanooga, TN-GA | 45 | 187 268 | 31 | 57 082 | 8 | 76 412 | 5 | 41 911 | 21 | 35 305 | 21 | 35 305 |
| Chicago-Gary-Lake County, IL-IN-WI | 599 | 3 030 311 | 402 | 1 418 301 | 174 | 3 282 258 | 122 | (D) | 667 | 4 472 805 | 435 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 130 | (D) | 69 | 255 548 | 32 | 329 537 | 19 | 139 619 | 80 | (D) | 49 | 109 404 |
| Cleveland-Akron-Lorain, OH | 213 | (D) | 126 | (D) | 50 | (D) | 36 | (D) | 178 | (D) | 114 | (D) |
| Columbus, OH | 89 | 537 903 | 63 | 365 764 | 29 | (D) | 19 | 93 346 | 86 | (D) | 53 | 99 520 |
| Dallas-Fort Worth, TX | 400 | 1 927 911 | 275 | 869 801 | 107 | 1 030 981 | 84 | (D) | 486 | 4 395 980 | 289 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 20 | 54 932 | 15 | (D) | 11 | 37 992 | 10 | (D) | 12 | 5 544 | 11 | (D) |
| Dayton-Springfield, OH | 49 | 212 884 | 36 | 135 503 | 18 | 98 336 | 14 | 39 181 | 120 | 739 500 | 61 | 218 900 |
| Decatur, IL | 6 | (D) | 6 | (D) | 1 | (D) | 1 | (D) | - | - | - | - |
| Denver-Boulder, CO | 182 | 648 283 | 117 | 274 776 | 56 | 354 597 | 35 | (D) | 242 | 1 363 809 | 135 | (D) |
| Des Moines, IA | 36 | 146 430 | 18 | 58 891 | 13 | (D) | 12 | 32 540 | 20 | (D) | 17 | 24 899 |
| Detroit-Ann Arbor, MI | 272 | (D) | 205 | (D) | 62 | (D) | 44 | (D) | 219 | (D) | 133 | 393 091 |
| Fort Wayne, IN | 28 | 139 163 | 18 | 57 179 | 7 | 13 532 | 7 | 13 532 | 37 | 118 891 | 20 | 54 378 |
| Fresno, CA | 29 | 81 834 | 24 | 59 751 | 8 | 14 628 | 7 | (D) | 15 | 20 627 | 10 | (D) |
| Grand Rapids, MI | 50 | 224 030 | 31 | 118 694 | 13 | 77 866 | 11 | (D) | 40 | 109 256 | 31 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 63 | 332 019 | 43 | 178 633 | 11 | 31 385 | 8 | (D) | 63 | 238 913 | 40 | (D) |
| Greenville-Spartanburg, SC | 51 | 202 034 | 41 | 128 328 | 6 | 2 852 | 6 | 2 852 | 37 | 69 723 | 28 | 40 220 |
| Harrisburg-Lebanon-Carlisle, PA | 23 | 98 471 | 21 | (D) | 12 | 186 016 | 10 | (D) | 21 | 73 171 | 17 | (D) |
| Hartford-New Britain-Middletown, CT | 88 | 460 404 | 55 | 199 078 | 15 | (D) | 13 | 128 612 | 59 | 244 340 | 36 | 64 744 |
| Honolulu, HI | 40 | (D) | 22 | (D) | 31 | (D) | 28 | (D) | 29 | (D) | 25 | (D) |
| Houston-Galveston-Brazoria, TX | 290 | 1 405 706 | 206 | 600 807 | 57 | (D) | 39 | (D) | 226 | (D) | 171 | (D) |
| Indianapolis, IN | 112 | (D) | 69 | 315 921 | 24 | (D) | 17 | 131 616 | 140 | (D) | 76 | 418 315 |
| Jacksonville, FL | 59 | 254 300 | 43 | 134 944 | 11 | 111 644 | 9 | (D) | 29 | 37 274 | 23 | 28 539 |
| Johnson City-Kingsport-Bristol, TN-VA | 22 | 73 368 | 19 | (D) | 2 | (D) | 2 | (D) | 15 | (D) | 11 | 5 506 |
| Kansas City, MO-KS | 146 | 595 582 | 85 | 198 137 | 46 | 386 911 | 30 | 288 153 | 154 | 554 149 | 90 | 357 403 |
| Knoxville, TN | 51 | 148 068 | 33 | 91 610 | 15 | 267 934 | 12 | (D) | 33 | 98 225 | 27 | (D) |
| Lexington-Fayette, KY | 21 | (D) | 15 | 51 921 | 1 | (D) | 1 | (D) | 11 | (D) | 9 | (D) |
| Little Rock-North Little Rock, AR | 54 | 206 894 | 32 | (D) | 13 | 125 664 | 11 | (D) | 33 | 94 576 | 27 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 915 | 3 922 632 | 745 | 2 422 833 | 361 | (D) | 303 | (D) | 1 440 | (D) | 1 073 | (D) |
| Louisville, KY-IN | 62 | 285 262 | 38 | 137 248 | 19 | 109 481 | 16 | (D) | 41 | 95 388 | 30 | (D) |
| Memphis, TN-AR-MS | 100 | 464 421 | 63 | (D) | 19 | 206 669 | 14 | 81 652 | 36 | 122 730 | 28 | (D) |
| Miami-Fort Lauderdale, FL | 302 | (D) | 250 | 561 129 | 160 | (D) | 136 | 949 417 | 355 | 882 857 | 299 | 517 536 |
| Milwaukee-Racine, WI | 140 | (D) | 87 | (D) | 25 | 266 216 | 18 | (D) | 104 | (D) | 72 | (D) |
| Minneapolis-St. Paul, MN-WI | 212 | (D) | 124 | (D) | 76 | (D) | 44 | (D) | 266 | 1 140 555 | 150 | (D) |
| Nashville, TN | 79 | 360 709 | 55 | 241 711 | 22 | 174 720 | 18 | (D) | 51 | 170 131 | 34 | (D) |
| New Haven-Meriden, CT | 51 | 210 116 | 36 | 96 556 | 13 | 103 986 | 13 | 103 986 | 70 | 294 664 | 42 | 148 715 |
| New Orleans, LA | 120 | 375 602 | 79 | 191 208 | 33 | 210 824 | 24 | 140 728 | 60 | 146 784 | 42 | 70 446 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 1 210 | 5 430 835 | 1 003 | 3 288 423 | 503 | 8 437 146 | 415 | 6 448 576 | 1 641 | (D) | 1 295 | 5 641 086 |
| Norfolk-Virginia Beach-Newport News, VA | 65 | 170 859 | 60 | (D) | 9 | 24 075 | 7 | (D) | 47 | 97 766 | 38 | (D) |
| Oklahoma City, OK | 63 | 178 035 | 47 | (D) | 18 | 102 000 | 15 | (D) | 45 | 89 706 | 36 | (D) |
| Omaha, NE-IA | 48 | 188 146 | 32 | 79 268 | 15 | 82 539 | 11 | (D) | 27 | 42 911 | 23 | (D) |
| Orlando, FL | 81 | 284 809 | 58 | 142 603 | 15 | 29 813 | 10 | 17 808 | 154 | 679 368 | 85 | 187 821 |
| Peoria, IL | 22 | 160 122 | 16 | (D) | 7 | 63 649 | 5 | (D) | 9 | 6 724 | 9 | 6 724 |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 438 | 2 307 004 | 323 | 997 864 | 93 | 921 054 | 64 | 396 908 | 413 | 1 768 942 | 255 | 816 565 |
| Phoenix, AZ | 172 | 566 811 | 118 | (D) | 42 | 275 957 | 36 | (D) | 234 | 935 044 | 139 | (D) |
| Pittsburgh-Beaver Valley, PA | 165 | 788 712 | 107 | 301 837 | 35 | (D) | 23 | (D) | 107 | (D) | 80 | (D) |
| Portland-Vancouver, OR-WA | 143 | 506 243 | 101 | (D) | 28 | (D) | 20 | (D) | 160 | (D) | 103 | 282 463 |
| Providence-Pawtucket-Fall River, RI-MA | 48 | (D) | 41 | (D) | 11 | 80 280 | 9 | (D) | 48 | (D) | 39 | 41 506 |
| Raleigh-Durham, NC | 74 | 355 650 | 48 | (D) | 12 | 96 378 | 10 | (D) | 91 | 536 707 | 47 | 150 800 |
| Richmond-Petersburg, VA | 88 | 567 346 | 50 | 166 775 | 19 | 159 667 | 14 | (D) | 42 | 524 092 | 28 | (D) |
| Rochester, NY | 71 | 199 248 | 52 | 134 761 | 16 | 26 726 | 11 | 8 646 | 98 | 488 463 | 56 | 232 025 |
| Sacramento, CA | 60 | 189 304 | 45 | 134 723 | 18 | 135 586 | 17 | (D) | 70 | 178 773 | 57 | (D) |
| St. Louis, MO-IL | 167 | 654 748 | 101 | 314 614 | 56 | 696 242 | 34 | 446 299 | 156 | 436 136 | 94 | 172 195 |
| Salt Lake City-Ogden, UT | 86 | 292 844 | 56 | 167 616 | 25 | (D) | 19 | (D) | 101 | (D) | 69 | (D) |
| San Antonio, TX | 73 | 242 579 | 52 | 160 992 | 24 | 85 250 | 22 | (D) | 55 | 126 324 | 43 | (D) |
| San Diego, CA | 133 | 425 977 | 111 | 367 897 | 35 | 220 275 | 28 | 136 046 | 198 | 786 366 | 134 | 315 808 |
| San Francisco-Oakland-San Jose, CA | 471 | 2 125 954 | 359 | 1 243 113 | 111 | (D) | 76 | 411 557 | 838 | 6 985 497 | 565 | 3 304 270 |
| Seattle-Tacoma, WA | 209 | 642 780 | 143 | (D) | 44 | (D) | 28 | (D) | 254 | (D) | 158 | (D) |
| Sioux City, IA-NE | 8 | 23 213 | 7 | 16 722 | 3 | 12 112 | 3 | 12 112 | 6 | 4 181 | 5 | 3 574 |
| Syracuse, NY | 73 | 493 916 | 39 | 129 089 | 14 | 66 956 | 12 | (D) | 76 | 329 154 | 40 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 148 | 722 102 | 94 | 303 014 | 34 | 315 643 | 25 | 126 110 | 154 | 366 401 | 112 | 204 972 |
| Toledo, OH | 32 | 102 059 | 27 | 72 130 | 12 | 52 715 | 11 | (D) | 27 | 28 846 | 23 | (D) |
| Tulsa, OK | 71 | 241 201 | 44 | 87 924 | 9 | 14 904 | 8 | (D) | 43 | 94 156 | 30 | 54 812 |
| Washington, DC-MD-VA | 158 | 1 190 093 | 122 | 859 828 | 48 | 337 789 | 37 | 139 821 | 231 | 1 811 851 | 137 | 500 331 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 59 | 174 817 | 51 | 114 094 | 10 | 8 882 | 9 | (D) | 56 | 128 595 | 43 | (D) |
| Wichita, KS | 26 | 106 553 | 18 | 50 131 | 11 | 88 164 | 11 | 88 164 | 24 | 56 143 | 16 | (D) |
| Worcester, MA | 27 | 100 771 | 24 | 87 061 | 3 | (D) | - | - | 29 | (D) | 23 | 73 560 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Hardware, and plumbing and heating equipment and supplies (SIC 507) | | | | | | | | | | | |
| | Total | | | | Hardware (SIC 5072) | | | | Plumbing and heating equipment and supplies (hydronics) (SIC 5074) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 23 097 | 57 126 205 | 19 737 | 41 386 239 | 7 552 | 20 054 409 | 6 449 | 14 450 135 | 8 931 | 23 245 669 | 7 757 | 16 999 820 |
| Albany-Schenectady-Troy, NY | 93 | 190 425 | 76 | 127 634 | 16 | 32 103 | 14 | (D) | 49 | 97 142 | 41 | 71 819 |
| Allentown-Bethlehem, PA-NJ | 50 | 89 460 | 47 | (D) | 17 | 25 179 | 15 | (D) | 22 | 52 976 | 21 | (D) |
| Atlanta, GA | 406 | 1 715 543 | 290 | 892 146 | 149 | 737 971 | 104 | (D) | 130 | 518 826 | 93 | 300 875 |
| Baltimore, MD | 202 | 822 769 | 160 | 479 513 | 52 | 288 258 | 41 | (D) | 74 | 430 917 | 62 | 243 945 |
| Birmingham, AL | 135 | 474 927 | 102 | 311 739 | 53 | 212 245 | 43 | 181 496 | 38 | 140 343 | 27 | 47 319 |
| Boston-Lawrence-Salem, MA-NH | 484 | 1 664 531 | 392 | 1 065 319 | 147 | 401 973 | 125 | 294 248 | 207 | 934 847 | 173 | 556 762 |
| Buffalo-Niagara Falls, NY | 112 | 195 975 | 93 | (D) | 37 | (D) | 33 | 63 144 | 45 | 75 807 | 39 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 200 | 972 179 | 141 | 379 209 | 64 | 411 103 | 51 | 159 680 | 79 | 438 073 | 51 | 136 834 |
| Chattanooga, TN-GA | 46 | 90 806 | 42 | (D) | 14 | (D) | 13 | (D) | 12 | 27 802 | 10 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI .. | 926 | (D) | 737 | 1 865 104 | 451 | 1 517 602 | 366 | 859 306 | 267 | 1 160 279 | 211 | 616 040 |
| Cincinnati-Hamilton, OH-KY-IN | 179 | 547 834 | 128 | (D) | 56 | 192 969 | 41 | (D) | 72 | 211 398 | 52 | (D) |
| Cleveland-Akron-Lorain, OH | 361 | 1 138 992 | 276 | 756 492 | 160 | (D) | 124 | (D) | 128 | (D) | 92 | 161 863 |
| Columbus, OH | 155 | 451 643 | 119 | 284 202 | 57 | 138 175 | 48 | 118 464 | 47 | 164 039 | 35 | 98 278 |
| Dallas-Fort Worth, TX | 586 | 1 587 719 | 466 | 852 309 | 218 | 678 949 | 171 | 281 698 | 189 | 490 392 | 151 | (D) |
| Davenport-Rock Island-Moline, IA-IL .. | 41 | (D) | 36 | (D) | 10 | 22 807 | 9 | (D) | 14 | 25 376 | 13 | (D) |
| Dayton-Springfield, OH | 91 | 170 456 | 79 | (D) | 25 | 40 810 | 21 | (D) | 38 | 76 547 | 36 | (D) |
| Decatur, IL | 15 | 52 367 | 14 | (D) | 4 | (D) | 4 | (D) | 7 | (D) | 6 | (D) |
| Denver-Boulder, CO | 281 | 652 032 | 209 | (D) | 105 | (D) | 77 | (D) | 102 | (D) | 72 | (D) |
| Des Moines, IA | 78 | 152 720 | 61 | 115 075 | 22 | (D) | 19 | 33 211 | 27 | 63 190 | 21 | (D) |
| Detroit-Ann Arbor, MI | 425 | 1 179 974 | 343 | (D) | 176 | (D) | 141 | (D) | 145 | (D) | 121 | (D) |
| Fort Wayne, IN | 55 | 101 482 | 51 | 78 558 | 18 | 40 292 | 16 | (D) | 21 | 40 068 | 20 | (D) |
| Fresno, CA | 47 | 122 494 | 42 | 115 087 | 11 | 23 408 | 10 | (D) | 12 | 49 405 | 11 | (D) |
| Grand Rapids, MI | 95 | 334 202 | 71 | 229 367 | 27 | 131 175 | 21 | 100 118 | 33 | 122 920 | 25 | 80 788 |
| Greensboro-Winston-Salem-High Point, NC | 143 | 460 842 | 124 | 399 418 | 51 | 228 159 | 44 | (D) | 39 | 103 245 | 37 | (D) |
| Greenville-Spartanburg, SC | 83 | 144 198 | 76 | 134 741 | 19 | 19 612 | 19 | 19 612 | 26 | 49 081 | 24 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 58 | 158 513 | 49 | 119 706 | 12 | 37 188 | 9 | (D) | 25 | 78 053 | 24 | (D) |
| Hartford-New Britain-Middletown, CT .. | 135 | 513 297 | 112 | 316 936 | 51 | 314 677 | 40 | (D) | 48 | 140 951 | 43 | 114 078 |
| Honolulu, HI | 78 | 150 902 | 63 | 124 062 | 34 | (D) | 27 | (D) | 25 | 65 676 | 19 | 56 718 |
| Houston-Galveston-Brazoria, TX | 428 | (D) | 350 | (D) | 143 | (D) | 124 | (D) | 131 | (D) | 105 | (D) |
| Indianapolis, IN | 171 | 408 486 | 127 | 277 134 | 64 | 142 221 | 49 | 87 269 | 60 | 157 155 | 44 | 113 346 |
| Jacksonville, FL | 128 | 264 240 | 107 | 207 921 | 33 | 87 464 | 28 | (D) | 37 | 73 229 | 31 | 62 329 |
| Johnson City-Kingsport-Bristol, TN-VA | 36 | 98 484 | 31 | (D) | 13 | 69 363 | 10 | (D) | 9 | 14 764 | 9 | 14 764 |
| Kansas City, MO-KS | 235 | 692 335 | 171 | 422 691 | 75 | 230 375 | 52 | 129 522 | 93 | 313 000 | 69 | 174 921 |
| Knoxville, TN | 79 | 221 956 | 72 | 215 156 | 18 | 53 989 | 17 | (D) | 28 | 59 772 | 27 | (D) |
| Lexington-Fayette, KY | 29 | 74 268 | 27 | (D) | 8 | 9 143 | 8 | 9 143 | 12 | 26 799 | 12 | 26 799 |
| Little Rock-North Little Rock, AR | 65 | 109 314 | 53 | 91 605 | 16 | 36 096 | 14 | (D) | 22 | 33 000 | 17 | 25 395 |
| Los Angeles-Anaheim-Riverside, CA | 1 352 | (D) | 1 167 | 3 061 780 | 648 | (D) | 569 | 1 542 205 | 425 | (D) | 363 | (D) |
| Louisville, KY-IN | 112 | 268 538 | 86 | 207 765 | 35 | 77 854 | 28 | (D) | 31 | 90 664 | 24 | 73 840 |
| Memphis, TN-AR-MS | 122 | 455 512 | 94 | (D) | 47 | 271 551 | 37 | 186 012 | 29 | 80 478 | 18 | (D) |
| Miami-Fort Lauderdale, FL | 411 | 799 206 | 364 | 632 013 | 136 | 215 624 | 117 | 165 591 | 149 | 303 111 | 137 | 245 333 |
| Milwaukee-Racine, WI | 176 | 436 444 | 135 | (D) | 63 | 177 817 | 51 | (D) | 60 | (D) | 42 | (D) |
| Minneapolis-St. Paul, MN-WI | 288 | 1 027 400 | 197 | 646 944 | 114 | 352 868 | 88 | 268 893 | 98 | 422 430 | 57 | (D) |
| Nashville, TN | 133 | 384 546 | 106 | 248 554 | 45 | 152 109 | 35 | (D) | 46 | 121 634 | 37 | 88 140 |
| New Haven-Meriden, CT | 53 | 128 136 | 40 | (D) | 11 | 16 388 | 9 | (D) | 28 | 75 607 | 20 | (D) |
| New Orleans, LA | 151 | 280 097 | 120 | 165 155 | 36 | 94 403 | 28 | 50 116 | 48 | 96 649 | 38 | 54 757 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 1 861 | (D) | 1 643 | (D) | 755 | 2 262 552 | 677 | 1 866 765 | 717 | 2 191 719 | 632 | 1 657 570 |
| Norfolk-Virginia Beach-Newport News, VA | 119 | 230 664 | 109 | 221 536 | 38 | 48 975 | 33 | (D) | 48 | 101 506 | 46 | (D) |
| Oklahoma City, OK | 118 | 178 007 | 98 | 135 804 | 27 | 37 224 | 20 | (D) | 47 | 64 161 | 41 | (D) |
| Omaha, NE-IA | 86 | 181 827 | 67 | 130 133 | 15 | 45 714 | 13 | (D) | 31 | 56 403 | 25 | (D) |
| Orlando, FL | 137 | 315 334 | 110 | 194 973 | 42 | 54 805 | 40 | (D) | 47 | 143 426 | 37 | (D) |
| Peoria, IL | 29 | 50 875 | 25 | 45 474 | 2 | (D) | 2 | (D) | 11 | 22 819 | 10 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 618 | (D) | 516 | (D) | 207 | 514 986 | 173 | (D) | 264 | 813 372 | 225 | (D) |
| Phoenix, AZ | 241 | (D) | 190 | 443 162 | 82 | (D) | 65 | 159 176 | 84 | (D) | 65 | (D) |
| Pittsburgh-Beaver Valley, PA | 229 | 493 761 | 178 | 280 741 | 65 | (D) | 55 | (D) | 90 | (D) | 71 | (D) |
| Portland-Vancouver, OR-WA | 197 | 541 703 | 156 | (D) | 76 | (D) | 60 | 106 205 | 75 | 262 314 | 59 | 168 575 |
| Providence-Pawtucket-Fall River, RI- MA | 96 | 192 493 | 89 | (D) | 35 | 75 828 | 32 | (D) | 44 | (D) | 41 | (D) |
| Raleigh-Durham, NC | 84 | 220 063 | 68 | 165 870 | 16 | 25 267 | 14 | (D) | 29 | 95 081 | 23 | 57 319 |
| Richmond-Petersburg, VA | 114 | 397 458 | 84 | 218 964 | 27 | 124 212 | 21 | (D) | 48 | 171 423 | 35 | 84 751 |
| Rochester, NY | 107 | 407 420 | 87 | 359 355 | 20 | 49 356 | 18 | (D) | 58 | 303 933 | 47 | 279 480 |
| Sacramento, CA | 119 | 397 341 | 101 | 262 699 | 37 | 77 803 | 32 | (D) | 47 | 154 521 | 39 | 122 461 |
| St. Louis, MO-IL | 282 | 773 790 | 209 | 501 974 | 90 | 257 366 | 70 | 181 972 | 93 | 258 354 | 68 | 156 249 |
| Salt Lake City-Ogden, UT | 144 | 289 992 | 116 | (D) | 49 | (D) | 39 | (D) | 55 | (D) | 44 | 90 930 |
| San Antonio, TX | 144 | 282 103 | 126 | 219 225 | 38 | 63 681 | 35 | (D) | 50 | 92 848 | 43 | (D) |
| San Diego, CA | 168 | 362 953 | 154 | 323 900 | 67 | 99 396 | 59 | 92 084 | 57 | 184 783 | 55 | (D) |
| San Francisco-Oakland-San Jose, CA .. | 548 | 1 543 051 | 444 | 1 126 495 | 227 | (D) | 185 | 444 872 | 207 | 697 959 | 163 | 458 342 |
| Seattle-Tacoma, WA | 298 | 742 732 | 225 | (D) | 105 | 259 598 | 77 | (D) | 103 | 277 609 | 82 | (D) |
| Sioux City, IA-NE | 16 | 21 404 | 16 | 21 404 | 4 | 5 432 | 4 | 5 432 | 8 | 12 804 | 8 | 12 804 |
| Syracuse, NE | 98 | 251 245 | 75 | 122 777 | 25 | 44 813 | 23 | (D) | 37 | 76 172 | 28 | (D) |
| Tampa-St. Petersburg-Clearwater, FL .. | 259 | 565 374 | 213 | 371 568 | 65 | 176 476 | 53 | 145 719 | 103 | 207 927 | 86 | 127 901 |
| Toledo, OH | 68 | 110 103 | 58 | 80 631 | 22 | 43 248 | 17 | 18 222 | 21 | (D) | 18 | (D) |
| Tulsa, OK | 98 | 128 439 | 83 | (D) | 30 | 37 640 | 28 | (D) | 32 | 46 132 | 27 | (D) |
| Washington, DC-MD-VA | 243 | 886 091 | 214 | 710 295 | 79 | 256 558 | 70 | 216 595 | 85 | 379 320 | 74 | 301 355 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 79 | 112 985 | 70 | (D) | 22 | 26 790 | 18 | 23 846 | 31 | 47 458 | 30 | (D) |
| Wichita, KS | 54 | 92 882 | 51 | (D) | 15 | 17 087 | 14 | (D) | 17 | 38 290 | 17 | 38 290 |
| Worcester, MA | 50 | 115 502 | 45 | 105 457 | 16 | 32 382 | 13 | (D) | 20 | 75 428 | 18 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Hardware, and plumbing and heating equipment and supplies (SIC 507)—Con. | | | | | | | | Machinery, equipment, and supplies (SIC 508) | | | |
| | Warm air heating and air-conditioning equipment and supplies (SIC 5075) | | | | Refrigeration equipment and supplies (SIC 5078) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 5 101 | 11 142 557 | 4 197 | 7 872 866 | 1 513 | 2 683 570 | 1 334 | 2 063 418 | 73 564 | 185 445 839 | 61 326 | 120 031 731 |
| Albany-Schenectady-Troy, NY | 22 | 52 911 | 15 | (D) | 6 | 8 269 | 6 | 8 269 | 227 | 963 786 | 189 | 753 603 |
| Allentown-Bethlehem, PA-NJ | 8 | (D) | 8 | (D) | 3 | (D) | 3 | (D) | 170 | 392 158 | 150 | 254 560 |
| Atlanta, GA | 99 | 392 270 | 73 | (D) | 28 | 66 476 | 20 | (D) | 1 250 | 5 076 277 | 896 | 2 348 236 |
| Baltimore, MD | 63 | 187 782 | 45 | 111 016 | 13 | 15 812 | 12 | (D) | 514 | 2 270 950 | 402 | 1 193 735 |
| Birmingham, AL | 37 | 101 983 | 26 | (D) | 7 | 20 356 | 6 | (D) | 428 | 1 021 126 | 332 | 710 462 |
| Boston-Lawrence-Salem, MA-NH | 95 | 253 537 | 65 | (D) | 35 | 74 174 | 29 | (D) | 1 070 | 3 162 726 | 859 | 2 169 228 |
| Buffalo-Niagara Falls, NY | 22 | (D) | 14 | 16 347 | 8 | 9 087 | 7 | (D) | 402 | 897 877 | 306 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 50 | 110 552 | 35 | (D) | 7 | 12 451 | 4 | (D) | 815 | 2 636 784 | 607 | 1 798 172 |
| Chattanooga, TN-GA | 15 | 31 773 | 14 | (D) | 5 | (D) | 5 | (D) | 175 | 299 840 | 156 | 235 907 |
| Chicago-Gary-Lake County, IL-IN-WI | 167 | 463 967 | 130 | 335 548 | 41 | (D) | 30 | 54 210 | 2 777 | 11 355 971 | 2 085 | 6 014 389 |
| Cincinnati-Hamilton, OH-KY-IN | 36 | 116 390 | 26 | 77 503 | 15 | 27 077 | 9 | 19 229 | 697 | 1 945 970 | 475 | 950 251 |
| Cleveland-Akron-Lorain, OH | 56 | (D) | 46 | 102 346 | 17 | 38 121 | 14 | (D) | 1 197 | 3 255 750 | 881 | 1 603 533 |
| Columbus, OH | 41 | 116 638 | 29 | (D) | 10 | 32 791 | 7 | (D) | 397 | 1 806 278 | 328 | 854 386 |
| Dallas-Fort Worth, TX | 145 | 338 215 | 120 | (D) | 34 | 80 163 | 24 | (D) | 1 561 | 5 361 915 | 1 194 | 2 556 429 |
| Davenport-Rock Island-Moline, IA-IL | 10 | (D) | 7 | (D) | 7 | (D) | 7 | (D) | 184 | (D) | 146 | (D) |
| Dayton-Springfield, OH | 21 | 30 713 | 17 | (D) | 7 | 22 386 | 5 | (D) | 299 | 994 225 | 229 | 701 940 |
| Decatur, IL | 4 | (D) | 4 | (D) | - | - | - | - | 39 | 63 223 | 36 | 57 880 |
| Denver-Boulder, CO | 57 | (D) | 45 | 93 828 | 17 | 31 717 | 15 | (D) | 771 | 1 872 803 | 577 | 907 806 |
| Des Moines, IA | 21 | (D) | 15 | (D) | 8 | (D) | 6 | (D) | 157 | 417 857 | 136 | 277 158 |
| Detroit-Ann Arbor, MI | 95 | 221 177 | 77 | (D) | 9 | 40 264 | 4 | (D) | 1 523 | 4 477 266 | 1 152 | 2 606 782 |
| Fort Wayne, IN | 12 | 15 962 | 11 | (D) | 4 | 5 160 | 4 | 5 160 | 170 | 462 044 | 139 | 258 325 |
| Fresno, CA | 16 | 39 031 | 14 | (D) | 8 | 10 650 | 7 | (D) | 208 | 553 576 | 174 | 351 200 |
| Grand Rapids, MI | 30 | (D) | 21 | (D) | 5 | (D) | 4 | (D) | 288 | 769 300 | 240 | 575 157 |
| Greensboro-Winston-Salem-High Point, NC | 43 | 102 469 | 35 | 82 664 | 10 | 26 969 | 8 | (D) | 350 | 1 032 628 | 305 | 778 690 |
| Greenville-Spartanburg, SC | 35 | 70 871 | 30 | (D) | 3 | 4 634 | 3 | 4 634 | 354 | 989 980 | 310 | 741 152 |
| Harrisburg-Lebanon-Carlisle, PA | 13 | 34 392 | 9 | (D) | 8 | 8 880 | 7 | (D) | 139 | 380 568 | 118 | 258 095 |
| Hartford-New Britain-Middletown, CT .. | 29 | 49 052 | 22 | (D) | 7 | 8 617 | 7 | 8 617 | 404 | 1 158 378 | 320 | 824 043 |
| Honolulu, HI | 8 | 21 693 | 6 | (D) | 11 | (D) | 11 | (D) | 110 | 206 257 | 102 | (D) |
| Houston-Galveston-Brazoria, TX | 129 | 248 888 | 102 | 147 471 | 25 | 86 611 | 19 | 63 859 | 2 087 | (D) | 1 636 | (D) |
| Indianapolis, IN | 41 | 95 161 | 30 | (D) | 6 | 13 949 | 4 | (D) | 526 | 1 379 860 | 393 | 827 220 |
| Jacksonville, FL | 52 | 93 469 | 42 | (D) | 6 | 10 078 | 6 | 10 078 | 294 | 664 864 | 243 | 506 448 |
| Johnson City-Kingsport-Bristol, TN-VA .. | 14 | 14 357 | 12 | (D) | - | - | - | - | 108 | 170 797 | 101 | (D) |
| Kansas City, MO-KS | 52 | 116 831 | 37 | (D) | 15 | 32 129 | 13 | (D) | 585 | 2 225 527 | 428 | 1 094 737 |
| Knoxville, TN | 25 | 100 346 | 20 | (D) | 8 | 7 849 | 8 | 7 849 | 207 | 419 553 | 179 | 363 816 |
| Lexington-Fayette, KY | 9 | 38 326 | 7 | (D) | - | - | - | - | 93 | 202 917 | 80 | 180 986 |
| Little Rock-North Little Rock, AR | 20 | 33 394 | 15 | (D) | 7 | 6 824 | 7 | 6 824 | 186 | 339 747 | 160 | 290 166 |
| Los Angeles-Anaheim-Riverside, CA | 207 | (D) | 171 | 352 160 | 72 | (D) | 64 | (D) | 3 690 | 10 942 475 | 3 030 | (D) |
| Louisville, KY-IN | 38 | 78 464 | 27 | 54 650 | 8 | 21 556 | 7 | (D) | 316 | 752 045 | 264 | 579 599 |
| Memphis, TN-AR-MS | 30 | 85 571 | 23 | (D) | 16 | 17 912 | 16 | 17 912 | 392 | 2 190 725 | 305 | 738 882 |
| Miami-Fort Lauderdale, FL | 86 | 221 759 | 73 | (D) | 40 | 58 712 | 37 | (D) | 1 287 | 2 632 104 | 1 147 | 2 172 597 |
| Milwaukee-Racine, WI | 40 | (D) | 32 | (D) | 13 | (D) | 10 | 16 018 | 758 | 2 552 346 | 564 | 1 351 009 |
| Minneapolis-St. Paul, MN-WI | 59 | 178 665 | 39 | (D) | 17 | 73 437 | 13 | 52 979 | 891 | 4 064 715 | 689 | 1 750 892 |
| Nashville, TN | 35 | 102 031 | 28 | 75 169 | 7 | 8 772 | 6 | (D) | 322 | 851 226 | 274 | 635 385 |
| New Haven-Meriden, CT | 9 | 31 270 | 7 | (D) | 5 | 4 871 | 4 | (D) | 188 | 573 470 | 146 | 402 678 |
| New Orleans, LA | 47 | 55 737 | 35 | (D) | 20 | 33 308 | 19 | (D) | 542 | 1 426 023 | 428 | 804 354 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 270 | 701 093 | 220 | (D) | 119 | (D) | 114 | (D) | 4 234 | 13 819 732 | 3 487 | 9 492 773 |
| Norfolk-Virginia Beach-Newport News, VA | 24 | 65 131 | 21 | (D) | 9 | 15 052 | 9 | 15 052 | 254 | 632 829 | 227 | 549 908 |
| Oklahoma City, OK | 32 | 58 659 | 26 | 49 502 | 12 | 17 963 | 11 | (D) | 419 | 645 715 | 342 | 438 776 |
| Omaha, NE-IA | 29 | 53 711 | 20 | (D) | 11 | 25 999 | 9 | (D) | 215 | 396 931 | 181 | 318 325 |
| Orlando, FL | 40 | 108 271 | 28 | 54 683 | 8 | 8 832 | 5 | (D) | 312 | 707 247 | 245 | 393 030 |
| Peoria, IL | 13 | 17 021 | 10 | (D) | 3 | (D) | 3 | (D) | 139 | 1 946 406 | 117 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 121 | (D) | 97 | 191 919 | 26 | 36 523 | 21 | 30 395 | 1 630 | (D) | 1 235 | (D) |
| Phoenix, AZ | 56 | (D) | 43 | (D) | 19 | (D) | 17 | (D) | 570 | 1 554 127 | 474 | (D) |
| Pittsburgh-Beaver Valley, PA | 60 | 155 649 | 42 | 74 099 | 14 | (D) | 10 | (D) | 813 | 2 398 995 | 592 | 1 186 969 |
| Portland-Vancouver, OR-WA | 34 | (D) | 27 | 76 405 | 12 | 17 188 | 10 | (D) | 638 | 1 446 745 | 518 | 993 141 |
| Providence-Pawtucket-Fall River, RI- MA | 9 | (D) | 8 | 9 913 | 8 | (D) | 8 | (D) | 248 | 467 546 | 214 | (D) |
| Raleigh-Durham, NC | 32 | 86 097 | 28 | 80 363 | 7 | 13 618 | 3 | (D) | 159 | 591 366 | 131 | 316 068 |
| Richmond-Petersburg, VA | 32 | 87 766 | 23 | (D) | 7 | 14 057 | 5 | (D) | 306 | 764 903 | 244 | 604 906 |
| Rochester, NY | 23 | 46 960 | 16 | (D) | 6 | 7 171 | 6 | 7 171 | 289 | 716 374 | 211 | 353 437 |
| Sacramento, CA | 29 | 157 400 | 25 | (D) | 6 | 7 617 | 5 | (D) | 267 | 546 321 | 232 | 389 048 |
| St. Louis, MO-IL | 79 | 179 517 | 56 | 108 483 | 20 | 78 553 | 15 | 55 270 | 877 | 2 960 661 | 659 | 1 601 565 |
| Salt Lake City-Ogden, UT | 30 | 72 011 | 24 | 45 454 | 10 | 14 279 | 9 | (D) | 360 | 792 804 | 303 | 612 924 |
| San Antonio, TX | 42 | 103 179 | 35 | 66 970 | 14 | 22 395 | 13 | (D) | 322 | 554 633 | 285 | 406 340 |
| San Diego, CA | 28 | 65 026 | 24 | (D) | 16 | 13 748 | 16 | 13 748 | 380 | 961 819 | 336 | 617 698 |
| San Francisco-Oakland-San Jose, CA | 71 | 183 398 | 57 | 153 386 | 43 | (D) | 39 | 69 895 | 1 637 | 4 779 633 | 1 270 | 2 843 417 |
| Seattle-Tacoma, WA | 65 | (D) | 47 | 76 242 | 25 | (D) | 19 | (D) | 856 | 2 275 735 | 673 | 1 350 060 |
| Sioux City, IA-NE | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 41 | 63 509 | 35 | 44 726 |
| Syracuse, NE | 28 | 121 106 | 18 | (D) | 8 | 9 154 | 6 | (D) | 266 | (D) | 203 | 418 758 |
| Tampa-St. Petersburg-Clearwater, FL .. | 77 | 152 422 | 63 | (D) | 14 | 28 549 | 11 | (D) | 553 | 1 078 899 | 463 | 853 429 |
| Toledo, OH | 23 | 35 060 | 21 | (D) | 2 | (D) | 2 | (D) | 230 | 658 885 | 189 | 367 780 |
| Tulsa, OK | 25 | 32 613 | 20 | (D) | 11 | 12 054 | 8 | (D) | 471 | 1 145 381 | 375 | 887 947 |
| Washington, DC-MD-VA | 64 | 227 076 | 56 | (D) | 15 | 23 137 | 14 | (D) | 415 | 1 610 220 | 355 | 1 056 674 |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 20 | 34 140 | 17 | (D) | 6 | 4 597 | 5 | (D) | 147 | 275 021 | 119 | 213 964 |
| Wichita, KS | 15 | 28 787 | 14 | (D) | 7 | 8 718 | 6 | (D) | 228 | 1 073 177 | 201 | 368 124 |
| Worcester, MA | 7 | 3 118 | 7 | 3 118 | 7 | 4 574 | 7 | 4 574 | 145 | 452 194 | 117 | 312 181 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|--|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Machinery, equipment, and supplies (SIC 508)—Con. | | | | | | | | | | | |
| | Construction and mining (except petroleum) machinery and equipment (SIC 5082) | | | | Farm and garden machinery and equipment (SIC 5083) | | | | Industrial machinery and equipment (SIC 5084) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 4 983 | 23 971 035 | 4 433 | 17 386 129 | 11 782 | 24 172 320 | 11 163 | 16 911 181 | 30 304 | 71 446 284 | 22 591 | 44 758 952 |
| Albany-Schenectady-Troy, NY | 25 | (D) | 25 | (D) | 20 | 172 887 | 19 | (D) | 82 | 142 378 | 59 | (D) |
| Allentown-Bethlehem, PA-NJ | 9 | 57 428 | 8 | (D) | 20 | 29 348 | 19 | (D) | 77 | 186 224 | 61 | 91 995 |
| Atlanta, GA | 91 | 434 631 | 78 | 357 487 | 76 | 802 861 | 66 | 257 601 | 647 | 2 390 467 | 412 | 1 115 991 |
| Baltimore, MD | 53 | 747 657 | 47 | (D) | 33 | 126 452 | 29 | 118 018 | 230 | (D) | 170 | 487 419 |
| Birmingham, AL | 44 | 206 750 | 34 | (D) | 22 | 42 024 | 21 | (D) | 185 | 390 479 | 134 | 254 538 |
| Boston-Lawrence-Salem, MA-NH | 62 | 372 157 | 54 | 328 427 | 39 | 104 988 | 35 | (D) | 548 | 1 618 617 | 404 | 1 037 127 |
| Buffalo-Niagara Falls, NY | 24 | (D) | 21 | 76 852 | 15 | (D) | 15 | (D) | 202 | 461 456 | 131 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 44 | 229 271 | 37 | 206 196 | 36 | 99 687 | 32 | (D) | 493 | 1 660 711 | 339 | 1 121 864 |
| Chattanooga, TN-GA | 14 | 58 483 | 11 | (D) | 13 | (D) | 13 | (D) | 68 | 86 446 | 56 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 113 | 789 329 | 92 | 363 902 | 101 | 419 290 | 86 | (D) | 1 506 | (D) | 1 064 | 3 471 403 |
| Cincinnati-Hamilton, OH-KY-IN | 37 | 95 433 | 30 | (D) | 28 | (D) | 27 | 38 203 | 345 | 923 515 | 204 | 443 329 |
| Cleveland-Akron-Lorain, OH | 63 | (D) | 55 | 209 243 | 40 | 109 409 | 37 | (D) | 637 | (D) | 419 | 667 884 |
| Columbus, OH | 30 | 152 827 | 28 | (D) | 64 | 818 709 | 55 | 195 086 | 146 | 346 291 | 110 | 287 098 |
| Dallas-Fort Worth, TX | 82 | 380 039 | 65 | (D) | 103 | 860 671 | 85 | (D) | 721 | 1 709 289 | 502 | 921 560 |
| Davenport-Rock Island-Moline, IA-IL | 13 | (D) | 9 | (D) | 26 | (D) | 21 | (D) | 80 | 397 508 | 61 | 100 970 |
| Dayton-Springfield, OH | 13 | 95 051 | 11 | (D) | 27 | 31 635 | 26 | (D) | 149 | 388 552 | 97 | 170 759 |
| Decatur, IL | 1 | (D) | 1 | (D) | 6 | (D) | 6 | (D) | 15 | (D) | 14 | (D) |
| Denver-Boulder, CO | 77 | (D) | 64 | 208 817 | 35 | 81 646 | 25 | 56 877 | 373 | 729 469 | 250 | (D) |
| Des Moines, IA | 18 | 69 811 | 17 | (D) | 28 | 91 491 | 24 | (D) | 63 | 151 916 | 53 | (D) |
| Detroit-Ann Arbor, MI | 47 | (D) | 40 | (D) | 71 | (D) | 69 | 125 598 | 851 | 2 326 804 | 598 | (D) |
| Fort Wayne, IN | 14 | 38 585 | 13 | (D) | 17 | 31 029 | 16 | (D) | 73 | 203 720 | 57 | 86 696 |
| Fresno, CA | 10 | 53 169 | 8 | (D) | 64 | 227 608 | 56 | (D) | 62 | 100 229 | 49 | 63 741 |
| Grand Rapids, MI | 13 | 62 942 | 12 | (D) | 24 | 69 467 | 24 | 69 467 | 154 | 390 471 | 114 | 268 116 |
| Greensboro-Winston-Salem-High Point, NC | 21 | 73 408 | 21 | 73 408 | 31 | 77 205 | 28 | (D) | 163 | 495 447 | 130 | 419 112 |
| Greenville-Spartanburg, SC | 16 | (D) | 14 | 48 864 | 12 | (D) | 12 | (D) | 209 | 627 281 | 174 | 535 160 |
| Harrisburg-Lebanon-Carlisle, PA | 18 | 108 582 | 17 | (D) | 39 | 105 986 | 32 | 42 601 | 40 | 87 778 | 33 | 69 862 |
| Hartford-New Britain-Middletown, CT | 25 | 143 188 | 25 | 143 188 | 18 | 30 056 | 18 | 30 056 | 226 | (D) | 160 | (D) |
| Honolulu, HI | 3 | (D) | 3 | (D) | 8 | (D) | 7 | 11 637 | 46 | (D) | 42 | (D) |
| Houston-Galveston-Brazoria, TX | 97 | 565 930 | 85 | 474 501 | 64 | 133 880 | 59 | 77 891 | 1 130 | 3 087 173 | 821 | (D) |
| Indianapolis, IN | 33 | 188 327 | 30 | (D) | 49 | 107 745 | 43 | 69 826 | 244 | 508 160 | 163 | 286 163 |
| Jacksonville, FL | 22 | 188 833 | 21 | (D) | 21 | 43 748 | 18 | (D) | 118 | 207 759 | 90 | 130 315 |
| Johnson City-Kingsport-Bristol, TN-VA | 10 | 26 647 | 10 | 26 647 | 17 | 22 601 | 17 | 22 601 | 35 | 55 078 | 29 | (D) |
| Kansas City, MO-KS | 44 | 296 639 | 39 | (D) | 58 | 734 058 | 42 | 152 312 | 275 | 794 859 | 185 | 452 256 |
| Knoxville, TN | 25 | 107 683 | 24 | (D) | 17 | 17 324 | 17 | 17 324 | 94 | 173 171 | 71 | (D) |
| Lexington-Fayette, KY | 13 | (D) | 12 | (D) | 14 | 23 723 | 14 | 23 723 | 33 | 68 709 | 24 | 59 461 |
| Los Angeles-Anaheim-Riverside, CA | 142 | 649 251 | 116 | 502 617 | 171 | 565 169 | 156 | 436 778 | 1 710 | 4 114 397 | 1 317 | (D) |
| Louisville, KY-IN | 26 | 140 951 | 26 | 140 951 | 35 | 38 341 | 35 | 38 341 | 131 | 304 181 | 99 | (D) |
| Memphis, TN-AR-MS | 26 | 120 156 | 21 | 84 897 | 60 | 696 203 | 45 | 129 715 | 156 | 626 468 | 115 | 294 703 |
| Miami-Fort Lauderdale, FL | 90 | 260 714 | 78 | 230 242 | 81 | 137 699 | 75 | (D) | 508 | 692 822 | 439 | 534 092 |
| Milwaukee-Racine, WI | 32 | (D) | 27 | 110 048 | 45 | (D) | 41 | (D) | 402 | 1 107 416 | 269 | 689 300 |
| Minneapolis-St. Paul, MN-WI | 49 | 273 630 | 41 | (D) | 88 | 1 310 634 | 72 | (D) | 435 | 1 148 447 | 312 | 681 168 |
| Nashville, TN | 23 | 139 370 | 22 | (D) | 41 | 77 266 | 37 | (D) | 138 | 404 850 | 109 | 264 010 |
| New Haven-Meriden, CT | 11 | 115 653 | 11 | 115 653 | 8 | 18 322 | 7 | (D) | 95 | 242 617 | 70 | 151 299 |
| New Orleans, LA | 19 | 50 813 | 17 | (D) | 15 | 39 269 | 13 | (D) | 266 | 686 629 | 185 | 394 732 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 193 | (D) | 167 | 840 282 | 127 | 260 438 | 118 | (D) | 2 118 | (D) | 1 646 | (D) |
| Norfolk-Virginia Beach-Newport News, VA | 23 | 165 394 | 22 | (D) | 14 | (D) | 14 | (D) | 79 | 200 154 | 63 | 155 980 |
| Oklahoma City, OK | 23 | 79 945 | 20 | (D) | 24 | (D) | 23 | (D) | 251 | 344 772 | 188 | 242 100 |
| Omaha, NE-IA | 19 | (D) | 17 | (D) | 28 | 61 159 | 24 | 43 741 | 83 | 116 494 | 67 | (D) |
| Orlando, FL | 26 | 107 932 | 20 | 73 554 | 28 | 71 951 | 25 | 56 012 | 138 | 284 789 | 98 | 139 975 |
| Peoria, IL | 15 | (D) | 11 | (D) | 27 | (D) | 26 | (D) | 46 | 89 085 | 36 | 65 635 |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 87 | (D) | 65 | 305 944 | 83 | 243 755 | 81 | (D) | 782 | (D) | 529 | 1 013 569 |
| Phoenix, AZ | 59 | 278 443 | 50 | (D) | 40 | 78 842 | 32 | (D) | 246 | 522 579 | 192 | (D) |
| Pittsburgh-Beaver Valley, PA | 64 | (D) | 55 | (D) | 38 | (D) | 37 | (D) | 390 | 1 023 364 | 244 | (D) |
| Portland-Vancouver, OR-WA | 44 | 165 134 | 41 | (D) | 46 | 243 037 | 40 | (D) | 291 | 530 133 | 227 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 14 | 45 641 | 13 | (D) | 8 | 10 988 | 8 | 10 988 | 116 | (D) | 94 | 209 458 |
| Raleigh-Durham, NC | 19 | 122 039 | 18 | (D) | 13 | 26 877 | 12 | (D) | 74 | 352 769 | 54 | 105 588 |
| Richmond-Petersburg, VA | 29 | 130 638 | 27 | (D) | 25 | 55 552 | 25 | 55 552 | 136 | 359 092 | 92 | 249 944 |
| Rochester, NY | 17 | 54 057 | 16 | (D) | 37 | 74 675 | 35 | (D) | 144 | 325 287 | 95 | 120 365 |
| Sacramento, CA | 26 | 75 754 | 23 | (D) | 43 | 118 979 | 39 | 106 960 | 98 | 169 656 | 80 | 104 481 |
| St. Louis, MO-IL | 48 | 205 753 | 42 | 191 995 | 68 | 112 504 | 61 | 85 436 | 392 | 1 044 667 | 267 | 515 269 |
| Salt Lake City-Ogden, UT | 39 | 209 668 | 38 | (D) | 16 | (D) | 14 | (D) | 161 | 276 938 | 124 | 176 132 |
| San Antonio, TX | 34 | 87 104 | 31 | (D) | 31 | 42 994 | 31 | 42 994 | 114 | 170 633 | 91 | 116 651 |
| San Diego, CA | 29 | 103 084 | 25 | (D) | 31 | 56 427 | 30 | (D) | 147 | 542 962 | 121 | 235 280 |
| San Francisco-Oakland-San Jose, CA | 95 | 378 182 | 75 | 285 126 | 81 | (D) | 78 | 131 734 | 794 | 2 125 686 | 555 | (D) |
| Seattle-Tacoma, WA | 70 | (D) | 55 | 183 564 | 41 | (D) | 38 | (D) | 335 | 663 447 | 249 | 439 617 |
| Sioux City, IA-NE | 5 | 13 519 | 4 | 9 576 | 12 | 14 127 | 12 | 14 127 | 8 | 9 625 | 6 | 9 289 |
| Syracuse, NE | 20 | 140 724 | 19 | (D) | 33 | 251 744 | 27 | (D) | 123 | 228 501 | 76 | 151 087 |
| Tampa-St. Petersburg-Clearwater, FL | 30 | 162 744 | 26 | (D) | 49 | 69 706 | 46 | (D) | 225 | 424 732 | 168 | 276 634 |
| Toledo, OH | 14 | (D) | 14 | (D) | 26 | 50 627 | 24 | (D) | 116 | 212 844 | 87 | 160 945 |
| Tulsa, OK | 19 | 99 343 | 17 | (D) | 20 | 22 680 | 19 | (D) | 279 | 712 625 | 204 | 521 318 |
| Washington, DC-MD-VA | 41 | 211 009 | 35 | 174 262 | 35 | 93 589 | 33 | (D) | 139 | 347 371 | 108 | 236 360 |
| West Palm Beach-Boca Raton-Deer Beach, FL | 8 | 38 309 | 5 | (D) | 15 | 42 230 | 13 | (D) | 49 | 101 001 | 37 | 81 105 |
| Wichita, KS | 12 | 48 682 | 12 | 48 682 | 34 | 95 140 | 31 | (D) | 78 | 103 896 | 65 | 78 833 |
| Worcester, MA | 6 | 48 654 | 6 | 48 654 | 5 | (D) | 5 | (D) | 73 | 171 986 | 53 | 115 382 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|--|---|-----------------|----------------------|-----------------|---|-----------------|----------------------|-----------------|---|-----------------|----------------------|-----------------|
| | Machinery, equipment, and supplies (SIC 508)—Con. | | | | | | | | | | | |
| | Industrial supplies (SIC 5085) | | | | Service establishment equipment and supplies (SIC 5087) | | | | Transportation equipment and supplies, except motor vehicles (SIC 5088) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) |
| United States | 14 780 | 41 754 325 | 12 530 | 24 196 239 | 8 467 | 9 442 098 | 7 919 | 7 926 245 | 3 248 | 14 659 777 | 2 690 | 8 852 985 |
| Albany-Schenectady-Troy, NY | 62 | (D) | 52 | (D) | 36 | (D) | 33 | (D) | 2 | (D) | 1 | (D) |
| Allentown-Bethlehem, PA-NJ | 43 | 101 327 | 41 | (D) | 19 | (D) | 19 | (D) | 2 | (D) | 2 | (D) |
| Atlanta, GA | 242 | 1 055 585 | 175 | 380 175 | 152 | 217 553 | 138 | (D) | 42 | 175 180 | 27 | (D) |
| Baltimore, MD | 102 | 590 913 | 70 | 149 810 | 73 | 128 434 | 68 | (D) | 23 | (D) | 18 | (D) |
| Birmingham, AL | 122 | 326 418 | 93 | 180 405 | 46 | 36 821 | 42 | 31 663 | 9 | 18 634 | 8 | (D) |
| Boston-Lawrence-Salem, MA-NH | 246 | 739 182 | 211 | (D) | 129 | (D) | 116 | (D) | 46 | (D) | 39 | (D) |
| Buffalo-Niagara Falls, NY | 114 | 253 267 | 96 | (D) | 41 | (D) | 38 | 39 790 | 6 | (D) | 5 | 9 057 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 165 | 518 385 | 126 | 277 911 | 64 | 93 916 | 61 | (D) | 13 | 34 814 | 12 | (D) |
| Chattanooga, TN-GA | 56 | 122 571 | 52 | 103 397 | 22 | 19 638 | 22 | 19 638 | 2 | (D) | 2 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 659 | (D) | 509 | 1 262 925 | 305 | 452 422 | 272 | (D) | 93 | 555 051 | 62 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 196 | 736 034 | 142 | (D) | 70 | 91 301 | 59 | 77 040 | 21 | (D) | 13 | (D) |
| Cleveland-Akron-Lorain, OH | 314 | 1 073 817 | 239 | (D) | 110 | 91 884 | 105 | (D) | 33 | 95 566 | 26 | 60 719 |
| Columbus, OH | 88 | 414 928 | 73 | 160 891 | 64 | 66 920 | 57 | (D) | 5 | 6 603 | 5 | 6 603 |
| Dallas-Fort Worth, TX | 300 | 1 342 669 | 236 | (D) | 231 | 269 817 | 209 | 207 392 | 124 | 799 430 | 97 | 490 155 |
| Davenport-Rock Island-Moline, IA-IL | 46 | 105 962 | 36 | 71 030 | 16 | 10 082 | 16 | 10 082 | 3 | (D) | 3 | (D) |
| Dayton-Springfield, OH | 70 | 412 431 | 57 | 347 638 | 33 | 24 552 | 32 | (D) | 7 | 42 004 | 6 | (D) |
| Decatur, IL | 10 | 23 704 | 8 | (D) | 7 | (D) | 7 | (D) | - | - | - | - |
| Denver-Boulder, CO | 153 | 263 073 | 124 | 151 671 | 104 | (D) | 93 | 93 522 | 29 | (D) | 21 | (D) |
| Des Moines, IA | 28 | 58 636 | 25 | (D) | 17 | (D) | 14 | (D) | 3 | (D) | 3 | (D) |
| Detroit-Ann Arbor, MI | 368 | 1 475 461 | 280 | (D) | 145 | (D) | 131 | (D) | 41 | 77 326 | 34 | 41 725 |
| Fort Wayne, IN | 42 | 150 239 | 33 | 97 700 | 19 | (D) | 16 | (D) | 5 | (D) | 4 | (D) |
| Fresno, CA | 36 | 129 794 | 30 | 76 500 | 23 | 22 643 | 22 | (D) | 13 | 20 133 | 9 | (D) |
| Grand Rapids, MI | 59 | 184 936 | 53 | (D) | 34 | 51 574 | 33 | (D) | 4 | 9 910 | 4 | 9 910 |
| Greensboro-Winston-Salem-High Point, NC | 85 | 290 138 | 80 | (D) | 45 | (D) | 41 | (D) | 5 | (D) | 5 | (D) |
| Greenville-Spartanburg, SC | 72 | 264 189 | 66 | (D) | 44 | 25 953 | 43 | (D) | 1 | (D) | 1 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 17 | (D) | 14 | (D) | 23 | 40 493 | 20 | (D) | 2 | (D) | 2 | (D) |
| Hartford-New Britain-Middletown, CT | 79 | 193 146 | 70 | 120 299 | 35 | 53 370 | 31 | 48 249 | 21 | (D) | 16 | (D) |
| Honolulu, HI | 30 | 50 057 | 27 | (D) | 18 | (D) | 18 | (D) | 5 | (D) | 5 | (D) |
| Houston-Galveston-Brazoria, TX | 516 | 1 279 163 | 421 | 925 731 | 185 | (D) | 172 | (D) | 95 | (D) | 78 | (D) |
| Indianapolis, IN | 123 | 398 663 | 96 | 242 068 | 67 | 117 992 | 55 | 66 843 | 10 | 58 973 | 6 | (D) |
| Jacksonville, FL | 70 | 152 063 | 59 | 101 263 | 39 | 44 645 | 35 | (D) | 24 | 27 816 | 20 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 25 | 37 286 | 24 | (D) | 18 | (D) | 18 | (D) | 3 | (D) | 3 | (D) |
| Kansas City, MO-KS | 120 | 272 121 | 83 | 168 411 | 70 | 83 513 | 64 | 70 737 | 18 | 44 337 | 15 | (D) |
| Knoxville, TN | 41 | 80 561 | 38 | 74 375 | 30 | 40 814 | 29 | (D) | - | - | - | - |
| Lexington-Fayette, KY | 21 | (D) | 20 | (D) | 11 | 9 403 | 10 | (D) | 1 | (D) | - | - |
| Little Rock-North Little Rock, AR | 36 | 53 259 | 32 | (D) | 36 | 40 208 | 34 | (D) | 4 | 6 197 | 4 | 6 197 |
| Los Angeles-Anaheim-Riverside, CA | 795 | 2 198 158 | 670 | (D) | 434 | (D) | 389 | (D) | 438 | (D) | 382 | 1 571 746 |
| Louisville, KY-IN | 77 | 226 791 | 61 | 139 780 | 40 | 34 562 | 37 | (D) | 7 | 7 219 | 6 | (D) |
| Memphis, TN-AR-MS | 77 | 614 843 | 57 | 105 327 | 48 | 34 162 | 46 | (D) | 25 | 98 893 | 21 | (D) |
| Miami-Fort Lauderdale, FL | 171 | 279 099 | 156 | 244 438 | 150 | 157 411 | 138 | (D) | 287 | 1 104 359 | 261 | 911 560 |
| Milwaukee-Racine, WI | 203 | 981 176 | 159 | (D) | 71 | 91 254 | 65 | (D) | 5 | (D) | 3 | (D) |
| Minneapolis-St. Paul, MN-WI | 187 | 1 081 149 | 149 | (D) | 99 | 183 275 | 90 | (D) | 33 | 67 580 | 25 | 38 422 |
| Nashville, TN | 62 | 146 519 | 52 | 111 241 | 51 | 51 177 | 49 | (D) | 7 | 32 044 | 5 | (D) |
| New Haven-Meriden, CT | 44 | 137 547 | 33 | 79 602 | 17 | 15 367 | 16 | (D) | 13 | 43 964 | 9 | 23 794 |
| New Orleans, LA | 122 | 325 154 | 106 | 174 690 | 59 | 61 461 | 57 | (D) | 61 | 262 697 | 50 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 899 | 2 969 662 | 757 | 1 865 079 | 574 | 982 067 | 533 | (D) | 323 | 1 569 668 | 266 | 1 054 481 |
| Norfolk-Virginia Beach-Newport News, VA | 60 | 140 830 | 57 | 114 311 | 53 | 42 248 | 52 | (D) | 25 | 56 703 | 19 | (D) |
| Oklahoma City, OK | 53 | 65 641 | 47 | (D) | 45 | 45 740 | 44 | (D) | 23 | (D) | 20 | (D) |
| Omaha, NE-IA | 49 | 90 474 | 43 | (D) | 30 | 55 729 | 26 | 51 208 | 6 | (D) | 4 | (D) |
| Orlando, FL | 57 | 128 697 | 46 | 84 790 | 44 | 51 229 | 41 | (D) | 19 | 62 649 | 15 | (D) |
| Peoria, IL | 30 | 66 824 | 25 | 38 278 | 20 | (D) | 19 | (D) | 1 | (D) | - | - |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 401 | (D) | 315 | 660 556 | 224 | (D) | 204 | (D) | 53 | 477 502 | 41 | 435 703 |
| Phoenix, AZ | 108 | (D) | 92 | (D) | 82 | (D) | 79 | (D) | 35 | 416 319 | 29 | (D) |
| Pittsburgh-Beaver Valley, PA | 209 | 771 632 | 152 | (D) | 99 | 92 757 | 93 | (D) | 13 | 17 406 | 11 | (D) |
| Portland-Vancouver, OR-WA | 155 | 313 644 | 123 | (D) | 75 | (D) | 63 | (D) | 27 | (D) | 24 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 64 | 89 418 | 60 | 68 648 | 38 | 64 240 | 32 | 38 734 | 8 | (D) | 7 | (D) |
| Raleigh-Durham, NC | 28 | 50 388 | 24 | 40 179 | 21 | 18 591 | 20 | (D) | 4 | 20 702 | 3 | (D) |
| Richmond-Petersburg, VA | 70 | 175 040 | 57 | 143 376 | 43 | (D) | 41 | (D) | 3 | (D) | 2 | (D) |
| Rochester, NY | 61 | 225 207 | 41 | 82 883 | 25 | (D) | 22 | (D) | 5 | (D) | 2 | (D) |
| Sacramento, CA | 39 | 69 096 | 35 | (D) | 44 | 37 835 | 41 | (D) | 17 | 75 001 | 14 | 37 261 |
| St. Louis, MO-IL | 195 | 953 051 | 141 | 410 440 | 132 | 177 319 | 120 | 134 369 | 42 | 467 367 | 28 | 264 056 |
| Salt Lake City-Ogden, UT | 77 | 162 613 | 64 | (D) | 56 | 54 804 | 55 | (D) | 11 | (D) | 8 | (D) |
| San Antonio, TX | 57 | 65 046 | 50 | (D) | 53 | 26 908 | 51 | (D) | 33 | 161 948 | 31 | (D) |
| San Diego, CA | 76 | 99 098 | 70 | (D) | 66 | 76 247 | 63 | (D) | 31 | 84 001 | 27 | (D) |
| San Francisco-Oakland-San Jose, CA | 380 | (D) | 310 | 883 513 | 186 | 248 540 | 169 | 204 154 | 101 | (D) | 83 | (D) |
| Seattle-Tacoma, WA | 193 | 691 416 | 157 | (D) | 83 | 94 866 | 81 | (D) | 134 | 528 031 | 93 | (D) |
| Sioux City, IA-NE | 8 | 22 959 | 6 | 9 788 | 8 | 3 279 | 7 | 1 946 | - | - | - | - |
| Syracuse, NY | 56 | 95 641 | 49 | 85 539 | 33 | (D) | 31 | (D) | 1 | (D) | 1 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 105 | 193 183 | 92 | 153 002 | 97 | 87 572 | 91 | 85 480 | 47 | 140 962 | 40 | 122 563 |
| Toledo, OH | 51 | 307 932 | 43 | (D) | 22 | 57 089 | 20 | (D) | 1 | (D) | 1 | (D) |
| Tulsa, OK | 99 | 202 354 | 85 | 148 736 | 35 | 20 698 | 34 | (D) | 19 | 87 681 | 16 | (D) |
| Washington, DC-MD-VA | 50 | 195 153 | 43 | (D) | 98 | 181 937 | 94 | (D) | 52 | 581 161 | 42 | 316 938 |
| West Palm Beach-Boca Raton-Deer Lake, FL | 24 | 24 104 | 19 | 21 113 | 35 | 23 009 | 32 | (D) | 16 | 46 368 | 13 | (D) |
| Wichita, KS | 45 | 90 664 | 43 | (D) | 23 | 23 275 | 23 | 23 275 | 36 | 711 520 | 27 | (D) |
| Worcester, MA | 43 | 147 670 | 39 | (D) | 17 | 49 515 | 13 | (D) | 1 | (D) | 1 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|---|---------------------------------------|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Miscellaneous durable goods (SIC 509) | | | | | | | | | | | |
| | Total | | | | Sporting and recreational goods and supplies (SIC 5091) | | | | Toys and hobby goods and supplies (SIC 5092) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 32 337 | 118 654 120 | 28 515 | 100 150 419 | 4 922 | 15 359 403 | 4 027 | 9 394 352 | 2 424 | 8 539 768 | 2 095 | 5 447 533 |
| Albany-Schenectady-Troy, NY | 82 | 184 907 | 74 | (D) | 18 | (D) | 15 | (D) | 10 | 7 179 | 10 | 7 179 |
| Allentown-Bethlehem, PA-NJ | 66 | 125 490 | 62 | 110 422 | 11 | 40 791 | 10 | (D) | 7 | 30 188 | 7 | 30 188 |
| Atlanta, GA | 514 | 1 847 792 | 391 | 871 406 | 90 | 599 970 | 58 | (D) | 41 | 172 347 | 26 | (D) |
| Baltimore, MD | 253 | 621 925 | 218 | (D) | 44 | 161 857 | 36 | 102 969 | 24 | (D) | 22 | (D) |
| Birmingham, AL | 134 | 340 933 | 115 | 230 931 | 16 | 87 065 | 11 | (D) | 3 | 4 291 | 1 | (D) |
| Boston-Lawrence-Salem, MA-NH | 640 | 1 725 249 | 528 | 1 182 060 | 118 | 528 145 | 87 | 307 025 | 44 | 153 492 | 33 | 42 052 |
| Buffalo-Niagara Falls, NY | 142 | 276 228 | 133 | (D) | 18 | (D) | 17 | 44 904 | 9 | 5 435 | 9 | 5 435 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 212 | 452 633 | 169 | 347 476 | 23 | 49 266 | 17 | 36 951 | 11 | 14 610 | 9 | (D) |
| Chattanooga, TN-GA | 60 | 145 708 | 55 | (D) | 10 | 42 264 | 7 | (D) | 6 | (D) | 6 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 1 393 | (D) | 1 152 | (D) | 199 | 1 049 349 | 140 | 395 603 | 95 | 616 299 | 67 | 251 837 |
| Cincinnati-Hamilton, OH-KY-IN | 191 | (D) | 168 | (D) | 29 | (D) | 25 | 30 729 | 23 | (D) | 22 | 54 015 |
| Cleveland-Akron-Lorain, OH | 392 | (D) | 330 | 948 367 | 55 | 150 012 | 49 | 107 821 | 34 | (D) | 28 | (D) |
| Columbus, OH | 146 | 400 934 | 122 | 281 075 | 28 | 147 687 | 20 | 50 297 | 16 | 26 586 | 13 | (D) |
| Dallas-Fort Worth, TX | 735 | 1 880 892 | 585 | 1 107 944 | 132 | 482 956 | 89 | 173 061 | 60 | 338 843 | 39 | 156 250 |
| Davenport-Rock Island-Moline, IA-IL | 63 | 164 645 | 55 | 139 919 | 11 | 13 588 | 9 | (D) | 5 | (D) | 4 | (D) |
| Dayton-Springfield, OH | 75 | 714 892 | 64 | (D) | 9 | 56 836 | 7 | (D) | 5 | (D) | 5 | (D) |
| Decatur, IL | 6 | (D) | 6 | (D) | - | - | - | - | - | - | - | - |
| Denver-Boulder, CO | 310 | 427 681 | 262 | 351 624 | 84 | (D) | 69 | 112 833 | 31 | 43 644 | 28 | (D) |
| Des Moines, IA | 44 | 59 818 | 40 | (D) | 11 | (D) | 8 | 21 012 | 4 | (D) | 4 | (D) |
| Detroit-Ann Arbor, MI | 581 | 1 154 796 | 487 | 935 779 | 91 | 132 051 | 73 | 89 987 | 37 | (D) | 31 | 82 220 |
| Fort Wayne, IN | 42 | 346 385 | 40 | (D) | 8 | (D) | 7 | (D) | 2 | (D) | 2 | (D) |
| Fresno, CA | 43 | 43 318 | 42 | (D) | 9 | 12 442 | 9 | 12 442 | 4 | (D) | 3 | (D) |
| Grand Rapids, MI | 103 | 227 673 | 81 | (D) | 19 | 47 048 | 10 | 16 140 | 8 | 12 335 | 5 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 122 | 241 723 | 104 | 152 369 | 19 | 45 890 | 16 | (D) | 11 | 66 362 | 7 | 23 753 |
| Greenville-Spartanburg, SC | 89 | 108 668 | 84 | (D) | 8 | 25 980 | 6 | (D) | 4 | 1 167 | 4 | 1 167 |
| Harrisburg-Lebanon-Carlisle, PA | 36 | 147 144 | 29 | (D) | 10 | 65 323 | 7 | (D) | - | - | - | - |
| Hartford-New Britain-Middletown, CT | 104 | 223 247 | 87 | (D) | 15 | 29 724 | 14 | (D) | 8 | 23 798 | 8 | 23 798 |
| Honolulu, HI | 184 | 220 387 | 172 | 207 732 | 28 | 44 877 | 25 | 40 898 | 14 | (D) | 13 | (D) |
| Houston-Galveston-Brazoria, TX | 505 | 874 363 | 448 | (D) | 78 | (D) | 58 | (D) | 23 | (D) | 21 | (D) |
| Indianapolis, IN | 144 | 322 389 | 129 | 306 415 | 29 | 59 904 | 26 | 51 704 | 11 | 6 018 | 11 | 6 018 |
| Jacksonville, FL | 101 | 352 105 | 90 | (D) | 19 | 22 747 | 16 | (D) | 7 | (D) | 7 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 31 | 30 509 | 31 | 30 509 | 8 | 3 849 | 8 | 3 849 | - | - | - | - |
| Kansas City, MO-KS | 222 | 569 321 | 183 | 440 235 | 47 | 211 476 | 33 | 131 260 | 27 | 70 696 | 23 | (D) |
| Knoxville, TN | 74 | 127 647 | 63 | 70 288 | 19 | 54 623 | 14 | 19 392 | 6 | (D) | 6 | (D) |
| Lexington-Fayette, KY | 23 | (D) | 22 | (D) | 1 | (D) | 1 | (D) | - | - | - | - |
| Little Rock-North Little Rock, AR | 58 | 197 650 | 49 | 92 398 | 9 | (D) | 7 | (D) | 3 | (D) | 3 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 2 834 | (D) | 2 531 | 9 595 346 | 454 | (D) | 382 | 1 080 525 | 309 | 1 453 552 | 273 | (D) |
| Louisville, KY-IN | 117 | 181 494 | 103 | 154 398 | 27 | 66 426 | 24 | (D) | 9 | 18 252 | 9 | 18 252 |
| Memphis, TN-AR-MS | 124 | 200 622 | 110 | 174 865 | 18 | 30 027 | 14 | 15 318 | 11 | 17 480 | 11 | 17 480 |
| Miami-Fort Lauderdale, FL | 1 100 | 1 617 392 | 985 | 1 353 056 | 113 | 333 293 | 93 | (D) | 65 | 71 739 | 61 | (D) |
| Milwaukee-Racine, WI | 221 | (D) | 197 | (D) | 35 | (D) | 29 | (D) | 16 | (D) | 16 | (D) |
| Minneapolis-St. Paul, MN-WI | 362 | 1 598 010 | 286 | (D) | 95 | 350 928 | 67 | 150 559 | 27 | 347 819 | 23 | (D) |
| Nashville, TN | 126 | 236 192 | 106 | 197 077 | 23 | 54 837 | 14 | 20 864 | 11 | 6 402 | 11 | 6 402 |
| New Haven-Meriden, CT | 86 | 203 344 | 71 | 142 903 | 19 | (D) | 13 | (D) | 5 | (D) | 4 | (D) |
| New Orleans, LA | 115 | 193 889 | 101 | 181 683 | 22 | 27 837 | 18 | (D) | 8 | 11 285 | 8 | 11 285 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 5 302 | (D) | 4 757 | (D) | 436 | 2 243 093 | 359 | 1 163 034 | 453 | 2 363 468 | 360 | 1 070 576 |
| Norfolk-Virginia Beach-Newport News, VA | 93 | 112 411 | 83 | (D) | 21 | 30 051 | 18 | (D) | 9 | (D) | 7 | (D) |
| Oklahoma City, OK | 70 | 74 259 | 65 | 67 912 | 17 | 20 050 | 14 | 15 483 | 5 | (D) | 5 | (D) |
| Omaha, NE-IA | 67 | 192 560 | 57 | 147 118 | 14 | 30 071 | 11 | (D) | 8 | 17 289 | 7 | (D) |
| Orlando, FL | 161 | 149 796 | 142 | 131 989 | 36 | 49 998 | 34 | (D) | 12 | 10 298 | 12 | 10 298 |
| Peoria, IL | 22 | 26 559 | 20 | (D) | 6 | 4 796 | 5 | (D) | 3 | (D) | 3 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 767 | (D) | 642 | 1 362 365 | 98 | (D) | 78 | (D) | 60 | (D) | 47 | (D) |
| Phoenix, AZ | 254 | (D) | 220 | 241 393 | 49 | (D) | 41 | (D) | 19 | (D) | 16 | (D) |
| Pittsburgh-Beaver Valley, PA | 276 | (D) | 247 | (D) | 35 | (D) | 32 | 46 778 | 12 | 36 995 | 12 | 36 995 |
| Portland-Vancouver, OR-WA | 241 | 720 972 | 199 | 576 401 | 52 | 159 798 | 36 | (D) | 18 | (D) | 15 | 18 404 |
| Providence-Pawtucket-Fall River, RI- MA | 309 | 726 712 | 265 | 646 643 | 15 | (D) | 14 | (D) | 6 | 3 050 | 6 | 3 050 |
| Raleigh-Durham, NC | 57 | 62 709 | 45 | (D) | 8 | 19 358 | 7 | (D) | 2 | (D) | 2 | (D) |
| Richmond-Petersburg, VA | 94 | 180 796 | 80 | (D) | 12 | 13 419 | 10 | (D) | 5 | (D) | 4 | 3 052 |
| Rochester, NY | 95 | 204 572 | 83 | (D) | 18 | 84 380 | 17 | (D) | 9 | (D) | 8 | (D) |
| Sacramento, CA | 127 | 202 250 | 119 | (D) | 31 | 53 705 | 27 | (D) | 6 | 6 467 | 5 | (D) |
| St. Louis, MO-IL | 325 | 1 074 369 | 280 | 863 761 | 43 | 151 370 | 33 | 61 995 | 25 | 60 908 | 22 | (D) |
| Salt Lake City-Ogden, UT | 141 | 420 751 | 123 | (D) | 30 | (D) | 25 | (D) | 11 | 16 446 | 10 | (D) |
| San Antonio, TX | 119 | 245 067 | 113 | 237 767 | 21 | 52 838 | 19 | (D) | 13 | 15 098 | 13 | 15 098 |
| San Diego, CA | 271 | 375 234 | 242 | 340 727 | 58 | 132 377 | 51 | 123 821 | 20 | 11 993 | 18 | (D) |
| San Francisco-Oakland-San Jose, CA | 908 | (D) | 793 | 2 499 802 | 142 | 336 197 | 116 | 236 184 | 94 | 445 895 | 87 | 434 922 |
| Seattle-Tacoma, WA | 493 | 3 120 114 | 410 | 2 588 683 | 113 | (D) | 88 | 183 361 | 28 | (D) | 24 | (D) |
| Sioux City, IA-NE | 11 | 18 420 | 10 | (D) | 3 | (D) | 3 | (D) | - | - | - | - |
| Syracuse, NE | 81 | (D) | 69 | (D) | 13 | 34 508 | 10 | (D) | 7 | 18 805 | 6 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 256 | 414 550 | 213 | 271 699 | 57 | 99 337 | 47 | 65 109 | 25 | 16 279 | 24 | (D) |
| Toledo, OH | 52 | 147 819 | 42 | 121 291 | 6 | 14 464 | 4 | (D) | 9 | 11 911 | 8 | (D) |
| Tulsa, OK | 81 | 101 084 | 75 | 92 983 | 20 | 13 731 | 19 | (D) | 5 | (D) | 5 | (D) |
| Washington, DC-MD-VA | 229 | 540 572 | 205 | 370 798 | 36 | 75 586 | 33 | 68 958 | 22 | 26 429 | 18 | 25 397 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 137 | 125 559 | 118 | 87 545 | 24 | 37 410 | 16 | 17 187 | 11 | 7 772 | 11 | 7 772 |
| Wichita, KS | 48 | 49 863 | 45 | (D) | 8 | (D) | 6 | (D) | 3 | (D) | 3 | (D) |
| Worcester, MA | 55 | 85 387 | 49 | (D) | 9 | 25 326 | 7 | (D) | 3 | (D) | 2 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Durable goods (SIC 50)—Con. | | | | | | | | | | | |
|--|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Miscellaneous durable goods (SIC 509)—Con. | | | | | | | | | | | |
| | Scrap and waste materials (SIC 5093) | | | | Jewelry, watches, precious stones, and precious metals (SIC 5094) | | | | Durable goods, n.e.c. (SIC 5099) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 8 716 | 18 904 281 | 8 278 | 17 047 111 | 6 927 | 38 581 607 | 6 397 | 36 611 419 | 9 348 | 37 269 061 | 7 718 | 31 650 004 |
| Albany-Schenectady-Troy, NY | 23 | 46 563 | 22 | (D) | 10 | (D) | 9 | (D) | 21 | (D) | 18 | (D) |
| Allentown-Bethlehem, PA-NJ | 28 | 37 805 | 27 | (D) | 5 | (D) | 4 | (D) | 15 | (D) | 14 | (D) |
| Atlanta, GA | 109 | 268 625 | 99 | 202 466 | 109 | 259 695 | 86 | (D) | 165 | 547 155 | 122 | 239 650 |
| Baltimore, MD | 69 | (D) | 66 | (D) | 32 | 32 971 | 27 | (D) | 84 | 208 168 | 67 | (D) |
| Birmingham, AL | 51 | 172 205 | 45 | 143 727 | 20 | 39 960 | 19 | (D) | 44 | 37 412 | 39 | (D) |
| Boston-Lawrence-Salem, MA-NH | 162 | (D) | 154 | 266 693 | 139 | 388 837 | 126 | 341 861 | 177 | (D) | 128 | 224 429 |
| Buffalo-Niagara Falls, NY | 62 | 120 932 | 62 | 120 932 | 28 | (D) | 25 | 74 652 | 25 | (D) | 20 | 15 621 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 78 | 235 098 | 72 | (D) | 30 | 33 309 | 26 | 22 320 | 70 | 120 350 | 45 | 87 660 |
| Chattanooga, TN-GA | 16 | 26 504 | 16 | 26 504 | 13 | 49 133 | 12 | (D) | 15 | (D) | 14 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 400 | 1 633 983 | 370 | (D) | 290 | (D) | 252 | 623 746 | 409 | (D) | 323 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 58 | 284 723 | 53 | (D) | 34 | (D) | 29 | 88 013 | 47 | (D) | 39 | (D) |
| Cleveland-Akron-Lorain, OH | 147 | 598 483 | 141 | 588 843 | 55 | (D) | 53 | 70 752 | 101 | (D) | 59 | (D) |
| Columbus, OH | 45 | 121 406 | 42 | 119 708 | 20 | 26 040 | 19 | (D) | 37 | 79 215 | 28 | (D) |
| Dallas-Fort Worth, TX | 157 | 265 169 | 147 | 252 253 | 174 | 265 285 | 150 | 230 583 | 212 | 528 639 | 160 | 295 797 |
| Davenport-Rock Island-Moline, IA-IL | 28 | 112 973 | 27 | (D) | 3 | (D) | 3 | (D) | 16 | 34 844 | 12 | (D) |
| Dayton-Springfield, OH | 34 | (D) | 33 | (D) | 9 | (D) | 8 | (D) | 18 | (D) | 11 | (D) |
| Decatur, IL | 4 | (D) | 4 | (D) | - | - | - | - | 2 | (D) | 2 | (D) |
| Denver-Boulder, CO | 56 | (D) | 51 | 96 964 | 50 | 28 998 | 48 | (D) | 89 | (D) | 66 | (D) |
| Des Moines, IA | 11 | (D) | 11 | (D) | 7 | (D) | 7 | (D) | 11 | (D) | 10 | (D) |
| Detroit-Ann Arbor, MI | 191 | (D) | 181 | (D) | 96 | (D) | 87 | 167 561 | 166 | (D) | 115 | (D) |
| Fort Wayne, IN | 15 | (D) | 15 | (D) | 3 | (D) | 3 | (D) | 14 | (D) | 13 | (D) |
| Fresno, CA | 14 | 23 496 | 14 | 23 496 | 2 | (D) | 2 | (D) | 14 | 4 926 | 14 | 4 926 |
| Grand Rapids, MI | 30 | 83 374 | 28 | (D) | 9 | 10 260 | 8 | (D) | 37 | 74 656 | 30 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 31 | 72 764 | 30 | (D) | 12 | 9 206 | 12 | 9 206 | 49 | 47 501 | 39 | 23 671 |
| Greenville-Spartanburg, SC | 48 | 63 407 | 46 | (D) | 5 | 1 375 | 5 | 1 375 | 24 | 16 739 | 23 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 11 | (D) | 11 | (D) | 7 | (D) | 6 | (D) | 8 | (D) | 5 | (D) |
| Hartford-New Britain-Middletown, CT | 27 | 61 874 | 24 | (D) | 14 | (D) | 13 | 8 193 | 40 | (D) | 28 | (D) |
| Honolulu, HI | 17 | (D) | 15 | (D) | 81 | 81 170 | 79 | (D) | 44 | (D) | 40 | (D) |
| Houston-Galveston-Brazoria, TX | 148 | (D) | 139 | (D) | 107 | (D) | 100 | (D) | 149 | 159 155 | 130 | 144 831 |
| Indianapolis, IN | 46 | 101 673 | 43 | 97 897 | 12 | (D) | 11 | (D) | 46 | (D) | 38 | (D) |
| Jacksonville, FL | 23 | 77 664 | 21 | (D) | 14 | 8 257 | 13 | (D) | 38 | (D) | 33 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 9 | (D) | 9 | (D) | 2 | (D) | 2 | (D) | 12 | (D) | 12 | (D) |
| Kansas City, MO-KS | 52 | 112 342 | 49 | 109 941 | 28 | 73 597 | 28 | 73 597 | 68 | 101 210 | 50 | (D) |
| Knoxville, TN | 20 | 39 787 | 18 | (D) | 10 | (D) | 9 | (D) | 19 | 13 031 | 16 | (D) |
| Lexington-Fayette, KY | 7 | 8 836 | 7 | 8 836 | 6 | (D) | 5 | 10 612 | 9 | (D) | 9 | (D) |
| Little Rock-North Little Rock, AR | 23 | 116 082 | 18 | 30 376 | 8 | 8 387 | 8 | 8 387 | 15 | 52 072 | 13 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 526 | (D) | 498 | 1 389 274 | 793 | 3 458 424 | 736 | (D) | 752 | 3 265 104 | 642 | (D) |
| Louisville, KY-IN | 38 | 79 349 | 34 | (D) | 15 | 8 231 | 13 | (D) | 28 | 9 236 | 23 | (D) |
| Memphis, TN-AR-MS | 33 | 67 445 | 30 | (D) | 21 | 28 582 | 19 | (D) | 41 | 57 088 | 36 | 55 881 |
| Miami-Fort Lauderdale, FL | 195 | 201 211 | 178 | 179 796 | 340 | 597 776 | 321 | 498 247 | 387 | 413 373 | 332 | 370 229 |
| Milwaukee-Racine, WI | 71 | 127 441 | 69 | (D) | 34 | (D) | 32 | 41 350 | 65 | (D) | 51 | (D) |
| Minneapolis-St. Paul, MN-WI | 73 | 190 812 | 69 | (D) | 58 | 173 439 | 48 | (D) | 109 | 534 802 | 79 | 403 163 |
| Nashville, TN | 24 | 65 410 | 24 | 65 410 | 16 | 12 094 | 16 | 12 094 | 52 | 97 449 | 41 | 92 307 |
| New Haven-Meriden, CT | 24 | 83 770 | 24 | 83 770 | 19 | (D) | 17 | (D) | 19 | 5 972 | 13 | 3 547 |
| New Orleans, LA | 26 | 106 303 | 24 | (D) | 26 | (D) | 24 | (D) | 33 | (D) | 27 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 950 | 1 921 675 | 907 | 1 741 457 | 2 304 | (D) | 2 169 | (D) | 1 159 | 18 098 785 | 962 | 17 118 993 |
| Norfolk-Virginia Beach-Newport News, VA | 31 | 29 821 | 29 | (D) | 12 | (D) | 12 | (D) | 20 | 23 100 | 17 | (D) |
| Oklahoma City, OK | 23 | (D) | 22 | (D) | 6 | 2 253 | 6 | 2 253 | 19 | 17 179 | 18 | (D) |
| Omaha, NE-IA | 14 | 108 706 | 13 | (D) | 11 | 9 235 | 9 | (D) | 20 | 27 259 | 17 | (D) |
| Orlando, FL | 31 | 27 775 | 29 | (D) | 21 | 11 653 | 19 | (D) | 61 | 50 072 | 48 | 40 952 |
| Peoria, IL | 6 | (D) | 6 | (D) | 2 | (D) | 2 | (D) | 5 | 281 | 4 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 255 | 639 780 | 236 | (D) | 129 | (D) | 116 | 201 736 | 225 | 472 946 | 165 | (D) |
| Phoenix, AZ | 59 | (D) | 57 | (D) | 52 | (D) | 48 | 63 060 | 75 | (D) | 58 | (D) |
| Pittsburgh-Beaver Valley, PA | 134 | 546 803 | 129 | (D) | 43 | (D) | 41 | 53 390 | 52 | (D) | 33 | 70 594 |
| Portland-Vancouver, OR-WA | 66 | (D) | 64 | 155 791 | 26 | 18 407 | 24 | (D) | 79 | (D) | 60 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 60 | (D) | 59 | 189 874 | 188 | 465 046 | 153 | (D) | 40 | 30 819 | 33 | 27 633 |
| Raleigh-Durham, NC | 14 | 15 109 | 13 | (D) | 7 | (D) | 6 | (D) | 26 | 24 347 | 17 | 11 084 |
| Richmond-Petersburg, VA | 24 | 83 149 | 22 | (D) | 12 | (D) | 10 | 18 548 | 41 | 36 565 | 34 | 30 471 |
| Rochester, NY | 25 | (D) | 24 | (D) | 8 | (D) | 8 | (D) | 35 | 45 595 | 26 | (D) |
| Sacramento, CA | 32 | 30 221 | 32 | 30 221 | 17 | 10 910 | 17 | 10 910 | 41 | 100 947 | 38 | (D) |
| St. Louis, MO-IL | 103 | 616 682 | 97 | (D) | 70 | 98 334 | 65 | 94 124 | 84 | 147 075 | 63 | (D) |
| Salt Lake City-Ogden, UT | 38 | (D) | 34 | 55 822 | 22 | (D) | 20 | (D) | 40 | (D) | 34 | (D) |
| San Antonio, TX | 29 | 62 963 | 28 | (D) | 23 | 82 634 | 22 | (D) | 33 | 51 534 | 31 | (D) |
| San Diego, CA | 59 | 64 280 | 56 | (D) | 54 | 98 588 | 48 | 80 360 | 80 | 67 996 | 69 | 63 958 |
| San Francisco-Oakland-San Jose, CA | 199 | (D) | 183 | 524 743 | 195 | 336 539 | 184 | 317 422 | 278 | (D) | 223 | 986 531 |
| Seattle-Tacoma, WA | 95 | 210 514 | 90 | (D) | 73 | 127 452 | 68 | 116 566 | 184 | 2 066 400 | 140 | (D) |
| Sioux City, IA-NE | 6 | 11 851 | 6 | 11 851 | 1 | (D) | 1 | (D) | 1 | (D) | - | - |
| Syracuse, NE | 31 | 33 002 | 28 | (D) | 8 | (D) | 8 | (D) | 22 | (D) | 17 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 65 | 164 741 | 59 | (D) | 36 | 49 203 | 30 | (D) | 73 | 84 990 | 53 | 69 470 |
| Toledo, OH | 19 | 110 805 | 15 | (D) | 6 | 3 118 | 6 | 3 118 | 12 | 7 521 | 9 | (D) |
| Tulsa, OK | 25 | 41 356 | 24 | (D) | 11 | (D) | 11 | (D) | 20 | 15 274 | 16 | (D) |
| Washington, DC-MD-VA | 46 | 55 374 | 44 | (D) | 41 | 78 089 | 40 | (D) | 84 | 305 094 | 70 | 148 226 |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 29 | 22 624 | 26 | (D) | 28 | 26 482 | 27 | (D) | 45 | 31 271 | 38 | 25 087 |
| Wichita, KS | 19 | 21 599 | 19 | 21 599 | 2 | (D) | 1 | (D) | 16 | 5 247 | 16 | 5 247 |
| Worcester, MA | 27 | 49 313 | 27 | 49 313 | 4 | (D) | 3 | (D) | 12 | 6 820 | 10 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51) | | | | | | | | | | | |
|--|-----------------------------------|----------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|---------------------------------------|--------------------|-----------------------------------|--------------------|
| | Total | | | | Paper and paper products (SIC 511) | | | | | | | |
| | | | | | Total | | | | Printing and writing paper (SIC 5111) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 172 247 | 1 245 955 865 | 141 043 | 734 207 128 | 16 808 | 83 172 571 | 13 655 | 40 817 640 | 2 074 | 28 530 636 | 1 686 | 15 047 390 |
| Albany-Schenectady-Troy, NY | 434 | 2 653 448 | 337 | 1 534 444 | 52 | 200 316 | 41 | 145 055 | 9 | (D) | 9 | (D) |
| Allentown-Bethlehem, PA-NJ | 357 | 2 167 480 | 290 | 953 643 | 44 | 98 154 | 33 | 70 967 | 6 | 49 696 | 6 | 49 696 |
| Atlanta, GA | 2 382 | 28 529 113 | 1 588 | 7 048 142 | 362 | 4 431 522 | 254 | 813 210 | 47 | 1 028 594 | 25 | 223 540 |
| Baltimore, MD | 1 136 | 10 136 026 | 880 | 5 128 922 | 167 | (D) | 139 | (D) | 23 | (D) | 18 | 239 745 |
| Birmingham, AL | 490 | 4 079 007 | 365 | 2 008 256 | 57 | 199 051 | 47 | 171 342 | 9 | 57 760 | 8 | (D) |
| Boston-Lawrence-Salem, MA-NH | 2 828 | 31 642 722 | 2 218 | (D) | 420 | 3 493 369 | 332 | (D) | 60 | (D) | 46 | (D) |
| Buffalo-Niagara Falls, NY | 595 | 4 293 946 | 469 | 2 807 897 | 62 | (D) | 47 | (D) | 5 | (D) | 5 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 1 004 | 11 734 039 | 684 | 2 763 651 | 120 | 586 583 | 83 | 263 983 | 12 | 80 628 | 12 | 80 628 |
| Chattanooga, TN-GA | 296 | 2 338 385 | 223 | 940 511 | 43 | 99 280 | 33 | 71 393 | 5 | (D) | 5 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 5 584 | 59 429 348 | 4 173 | 26 817 329 | 885 | (D) | 667 | 3 855 710 | 130 | 3 395 071 | 88 | 1 223 519 |
| Cincinnati-Hamilton, OH-KY-IN | 952 | 10 778 559 | 667 | 4 037 027 | 168 | 1 635 440 | 117 | (D) | 22 | (D) | 18 | (D) |
| Cleveland-Akron-Lorain, OH | 1 467 | 14 140 408 | 1 042 | 5 216 027 | 222 | 1 619 420 | 158 | (D) | 24 | (D) | 15 | (D) |
| Columbus, OH | 753 | 6 718 057 | 543 | 2 646 954 | 118 | 445 281 | 94 | 333 492 | 16 | 199 486 | 11 | 130 677 |
| Dallas-Fort Worth, TX | 3 024 | 30 071 435 | 2 107 | 11 668 604 | 467 | 2 344 358 | 337 | 854 274 | 77 | 742 257 | 53 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 260 | 1 914 692 | 195 | 1 098 102 | 25 | (D) | 19 | (D) | 6 | 22 065 | 6 | 22 065 |
| Dayton-Springfield, OH | 385 | 2 876 371 | 320 | 1 785 019 | 64 | 469 171 | 51 | 157 100 | 7 | 323 423 | 5 | (D) |
| Decatur, IL | 75 | (D) | 63 | (D) | 5 | 17 717 | 3 | (D) | - | - | - | - |
| Denver-Boulder, CO | 1 255 | 10 290 980 | 926 | 5 719 405 | 174 | (D) | 135 | (D) | 17 | (D) | 13 | (D) |
| Des Moines, IA | 359 | 3 414 543 | 273 | 1 752 966 | 41 | (D) | 25 | (D) | 10 | (D) | 8 | (D) |
| Detroit-Ann Arbor, MI | 2 182 | 17 849 044 | 1 688 | 8 670 818 | 287 | 1 610 472 | 236 | 777 504 | 37 | (D) | 33 | 310 214 |
| Fort Wayne, IN | 261 | 2 608 184 | 211 | 1 456 985 | 32 | 85 759 | 27 | (D) | 5 | 22 711 | 5 | 22 711 |
| Fresno, CA | 453 | 2 893 254 | 358 | (D) | 36 | 114 971 | 32 | (D) | 6 | 2 154 | 6 | 2 154 |
| Grand Rapids, MI | 453 | 4 576 205 | 359 | 3 198 374 | 56 | 193 053 | 48 | 175 568 | 7 | 72 062 | 7 | 72 062 |
| Greensboro-Winston-Salem-High Point, NC | 681 | 4 179 328 | 515 | 1 879 470 | 88 | 414 095 | 66 | 223 791 | 14 | 200 096 | 13 | (D) |
| Greenville-Spartanburg, SC | 415 | 2 846 618 | 313 | 1 175 104 | 45 | 246 753 | 38 | (D) | 4 | (D) | 3 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 295 | 3 149 800 | 220 | 1 863 237 | 29 | 146 215 | 25 | 130 119 | 4 | (D) | 4 | (D) |
| Hartford-New Britain-Middletown, CT | 455 | 3 898 207 | 375 | (D) | 77 | 265 347 | 59 | (D) | 9 | 118 495 | 6 | 91 286 |
| Honolulu, HI | 704 | 2 479 294 | 581 | (D) | 54 | 181 052 | 44 | (D) | 5 | (D) | 5 | (D) |
| Houston-Galveston-Brazoria, TX | 2 308 | 46 714 393 | 1 831 | (D) | 293 | (D) | 255 | (D) | 26 | (D) | 24 | (D) |
| Indianapolis, IN | 813 | 5 694 016 | 624 | 3 162 664 | 104 | 371 722 | 83 | 302 449 | 13 | 127 667 | 10 | (D) |
| Jacksonville, FL | 517 | 5 590 166 | 375 | 2 553 397 | 82 | 816 116 | 61 | 149 317 | 9 | 235 822 | 5 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 204 | 2 795 159 | 164 | (D) | 20 | (D) | 17 | (D) | 3 | 517 | 2 | (D) |
| Kansas City, MO-KS | 1 196 | 13 854 143 | 855 | 8 281 012 | 159 | 1 227 392 | 122 | 350 867 | 23 | 278 361 | 18 | (D) |
| Knoxville, TN | 301 | 2 071 540 | 234 | (D) | 37 | 72 052 | 32 | (D) | 5 | (D) | 5 | (D) |
| Lexington-Fayette, KY | 241 | 1 954 508 | 182 | 1 114 957 | 19 | 52 231 | 16 | 48 423 | 2 | (D) | 2 | (D) |
| Little Rock-North Little Rock, AR | 333 | 3 944 286 | 257 | 1 738 120 | 48 | (D) | 37 | (D) | 10 | 51 470 | 10 | 51 470 |
| Los Angeles-Anaheim-Riverside, CA | 10 090 | 74 043 200 | 8 245 | (D) | 1 126 | 6 349 498 | 916 | (D) | 140 | 2 019 914 | 104 | (D) |
| Louisville, KY-IN | 595 | 6 438 935 | 444 | 1 926 066 | 76 | 246 834 | 62 | 164 931 | 10 | 72 376 | 8 | (D) |
| Memphis, TN-AR-MS | 720 | 10 441 772 | 525 | 5 986 005 | 83 | 447 663 | 67 | 197 719 | 11 | (D) | 7 | (D) |
| Miami-Fort Lauderdale, FL | 3 573 | 15 216 148 | 3 062 | 10 460 565 | 339 | 874 004 | 298 | 645 692 | 42 | 204 939 | 40 | (D) |
| Milwaukee-Racine, WI | 972 | 7 125 290 | 763 | 4 114 370 | 131 | (D) | 104 | 345 579 | 14 | 116 496 | 12 | (D) |
| Minneapolis-St. Paul, MN-WI | 1 784 | 20 265 662 | 1 343 | 12 491 306 | 218 | 1 281 594 | 166 | 667 642 | 33 | 698 403 | 24 | 369 530 |
| Nashville, TN | 664 | 5 205 577 | 491 | 2 796 141 | 81 | 284 743 | 63 | 239 362 | 11 | (D) | 11 | (D) |
| New Haven-Meriden, CT | 344 | 2 739 964 | 302 | 1 908 302 | 52 | 162 301 | 45 | 129 956 | 5 | 70 797 | 5 | 70 797 |
| New Orleans, LA | 777 | 9 201 337 | 606 | 5 236 661 | 92 | 213 750 | 82 | 160 510 | 15 | 46 963 | 15 | 46 963 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 22 070 | 218 789 962 | 18 639 | (D) | 2 087 | (D) | 1 729 | 7 591 440 | 292 | 6 503 500 | 239 | 3 665 010 |
| Norfolk-Virginia Beach-Newport News, VA | 538 | 4 057 382 | 424 | 2 669 572 | 66 | 173 940 | 59 | (D) | 6 | (D) | 5 | (D) |
| Oklahoma City, OK | 615 | 5 446 406 | 463 | 3 795 599 | 76 | 197 584 | 60 | 169 998 | 10 | 55 096 | 8 | (D) |
| Omaha, NE-IA | 476 | 5 243 875 | 367 | 3 293 875 | 46 | 180 817 | 38 | 115 692 | 7 | 67 901 | 7 | 67 901 |
| Orlando, FL | 656 | 4 052 920 | 514 | 2 820 920 | 87 | 262 303 | 71 | 168 009 | 11 | 63 387 | 6 | 44 782 |
| Peoria, IL | 243 | 1 998 453 | 203 | 1 535 070 | 28 | 89 304 | 22 | 65 611 | 4 | 34 548 | 4 | 34 548 |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 3 693 | 33 155 692 | 2 888 | 14 254 183 | 540 | 4 026 012 | 422 | 1 481 960 | 88 | 2 197 417 | 66 | 606 818 |
| Phoenix, AZ | 1 084 | 7 219 661 | 886 | 4 480 711 | 155 | 392 163 | 129 | (D) | 21 | 158 997 | 18 | (D) |
| Pittsburgh-Beaver Valley, PA | 1 121 | 8 615 817 | 860 | 4 561 546 | 126 | (D) | 108 | (D) | 15 | 119 986 | 15 | 119 986 |
| Portland-Vancouver, OR-WA | 1 035 | 12 481 118 | 793 | 7 865 312 | 131 | (D) | 108 | (D) | 20 | (D) | 18 | 106 532 |
| Providence-Pawtucket-Fall River, RI-MA | 651 | 3 540 567 | 569 | (D) | 77 | 181 028 | 66 | 142 319 | 9 | 57 518 | 9 | 57 518 |
| Raleigh-Durham, NC | 381 | 3 067 642 | 286 | 1 174 602 | 62 | 198 712 | 50 | 142 020 | 8 | 44 854 | 8 | 44 854 |
| Richmond-Petersburg, VA | 475 | 6 381 153 | 326 | 3 080 651 | 68 | 297 899 | 51 | 173 456 | 8 | 108 082 | 6 | (D) |
| Rochester, NY | 458 | 2 127 878 | 361 | 1 379 086 | 64 | 260 802 | 47 | 156 486 | 10 | 105 856 | 8 | (D) |
| Sacramento, CA | 641 | 4 398 500 | 519 | 3 236 390 | 87 | 270 319 | 73 | 228 830 | 7 | (D) | 5 | (D) |
| St. Louis, MO-IL | 1 671 | 14 984 173 | 1 272 | 8 177 815 | 217 | 1 126 905 | 170 | 566 955 | 33 | 357 780 | 23 | 178 446 |
| Salt Lake City-Ogden, UT | 640 | 5 160 162 | 491 | 2 931 466 | 75 | 267 838 | 58 | (D) | 9 | (D) | 9 | (D) |
| San Antonio, TX | 700 | 5 716 663 | 556 | 2 725 217 | 94 | 245 514 | 76 | 182 439 | 14 | 45 934 | 12 | (D) |
| San Diego, CA | 1 141 | 4 286 075 | 985 | 2 652 669 | 137 | 335 347 | 123 | 338 081 | 15 | 106 849 | 14 | (D) |
| San Francisco-Oakland-San Jose, CA | 4 301 | 32 940 920 | 3 362 | 15 299 973 | 523 | 3 032 573 | 396 | 1 417 509 | 63 | (D) | 46 | 595 371 |
| Seattle-Tacoma, WA | 1 748 | 14 930 311 | 1 341 | 8 440 850 | 203 | 866 698 | 159 | (D) | 21 | (D) | 18 | (D) |
| Sioux City, IA-NE | 144 | 5 728 062 | 116 | (D) | 11 | 19 399 | 8 | 12 211 | 3 | (D) | 2 | (D) |
| Syracuse, NY | 379 | 2 852 595 | 279 | 1 471 850 | 55 | 105 963 | 44 | (D) | 4 | 33 433 | 4 | 33 433 |
| Tampa-St. Petersburg-Clearwater, FL | 1 182 | 8 904 232 | 940 | 4 343 424 | 133 | 428 854 | 108 | 257 327 | 15 | 88 369 | 11 | (D) |
| Toledo, OH | 339 | 2 619 303 | 261 | 1 732 251 | 33 | 71 156 | 26 | 57 266 | 7 | 35 996 | 5 | (D) |
| Tulsa, OK | 446 | 3 776 815 | 367 | 3 138 032 | 59 | 120 373 | 50 | (D) | 7 | (D) | 6 | (D) |
| Washington, DC-MD-VA | 1 313 | 7 840 793 | 1 030 | 4 313 773 | 246 | 1 037 473 | 203 | 649 255 | 35 | 424 799 | 25 | 237 254 |
| West Palm Beach-Boca Raton-Deer Beach, FL | 467 | 2 004 024 | 390 | 1 551 025 | 42 | 88 383 | 33 | (D) | 4 | (D) | 4 | (D) |
| Wichita, KS | 272 | 2 091 733 | 221 | 1 644 188 | 29 | 81 625 | 22 | 62 088 | 6 | 34 654 | 4 | (D) |
| Worcester, MA | 201 | 1 980 878 | 165 | 1 686 017 | 29 | 122 818 | 20 | 89 049 | 8 | 23 734 | 6 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|---|-----------------|----------------------|-----------------|--|-----------------|----------------------|-----------------|--|-----------------|----------------------|-----------------|
| | Paper and paper products (SIC 511)—Con. | | | | | | | | Drugs, drug proprietaries, and druggists' sundries (SIC 512) | | | |
| | Stationery and office supplies (SIC 5112) | | | | Industrial end personal service paper (SIC 5113) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) |
| United States | 9 778 | 20 614 249 | 8 010 | 11 456 888 | 4 956 | 34 027 686 | 3 959 | 14 313 362 | 4 912 | 64 280 053 | 4 141 | 33 976 854 |
| Albany-Schenectady-Troy, NY | 29 | (D) | 21 | (D) | 14 | (D) | 11 | 66 924 | 10 | (D) | 6 | 93 732 |
| Allentown-Bethlehem, PA-NJ | 27 | 37 306 | 18 | (D) | 11 | 11 152 | 9 | (D) | 12 | 134 836 | 10 | (D) |
| Atlanta, GA | 216 | 983 959 | 168 | 295 388 | 99 | 2 418 969 | 61 | 294 282 | 100 | 3 094 809 | 61 | 645 499 |
| Baltimore, MD | 87 | 211 767 | 73 | 164 202 | 57 | 664 665 | 48 | (D) | 33 | 497 549 | 24 | (D) |
| Birmingham, AL | 30 | 68 725 | 22 | 46 466 | 18 | 72 566 | 17 | (D) | 19 | 208 845 | 15 | (D) |
| Boston-Lawrence-Salem, MA-NH | 204 | 1 031 560 | 162 | (D) | 156 | (D) | 124 | (D) | 75 | 1 194 489 | 50 | 621 854 |
| Buffalo-Niagara Falls, NY | 39 | (D) | 26 | 38 308 | 18 | 130 921 | 16 | (D) | 16 | (D) | 13 | 192 470 |
| Charlotte-Gestonie-Rock Hill, NC-SC .. | 65 | 155 522 | 48 | 97 140 | 43 | 350 433 | 23 | 86 215 | 23 | 341 419 | 18 | (D) |
| Chattanooga, TN-GA | 24 | (D) | 18 | (D) | 14 | 36 681 | 10 | (D) | 9 | (D) | 8 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI .. | 430 | (D) | 337 | 974 682 | 325 | 3 664 298 | 242 | 1 657 509 | 232 | 6 363 721 | 172 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 77 | (D) | 65 | (D) | 69 | 568 553 | 34 | (D) | 43 | 677 194 | 36 | 251 815 |
| Cleveland-Akron-Lorain, OH | 124 | 343 074 | 92 | (D) | 74 | (D) | 51 | 207 701 | 39 | (D) | 31 | 424 455 |
| Columbus, OH | 76 | 111 662 | 60 | (D) | 26 | 134 133 | 23 | (D) | 21 | 566 017 | 15 | (D) |
| Dallas-Fort Worth, TX | 263 | 708 166 | 204 | (D) | 127 | 893 935 | 80 | 177 081 | 149 | 2 357 171 | 98 | 564 405 |
| Davenport-Rock Island-Moline, IA-IL .. | 15 | 12 382 | 9 | (D) | 4 | (D) | 4 | (D) | 4 | (D) | 4 | (D) |
| Dayton-Springfield, OH | 31 | 80 975 | 26 | (D) | 26 | 64 773 | 20 | (D) | 12 | 27 513 | 12 | 27 513 |
| Decatur, IL | 4 | (D) | 2 | (D) | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) |
| Denver-Boulder, CO | 106 | (D) | 84 | (D) | 51 | (D) | 38 | (D) | 58 | (D) | 43 | (D) |
| Des Moines, IA | 25 | (D) | 13 | (D) | 6 | (D) | 4 | (D) | 15 | (D) | 14 | (D) |
| Detroit-Ann Arbor, MI | 160 | (D) | 134 | 262 501 | 90 | 804 303 | 69 | 204 789 | 70 | (D) | 62 | (D) |
| Fort Wayne, IN | 15 | 20 525 | 11 | (D) | 12 | 42 523 | 11 | (D) | 6 | 90 331 | 5 | (D) |
| Fresno, CA | 22 | 21 980 | 18 | (D) | 8 | 90 837 | 8 | 90 837 | 15 | 156 411 | 14 | (D) |
| Grend Rapids, MI | 37 | 77 012 | 30 | (D) | 12 | 43 979 | 11 | (D) | 8 | (D) | 8 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 42 | 78 365 | 28 | (D) | 32 | 135 634 | 25 | 70 482 | 13 | (D) | 12 | (D) |
| Greenville-Spartanburg, SC | 19 | 19 610 | 14 | 8 462 | 22 | (D) | 21 | (D) | 11 | (D) | 9 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 19 | (D) | 16 | (D) | 6 | (D) | 5 | (D) | 9 | 208 826 | 8 | (D) |
| Hartford-New Britain-Middletown, CT .. | 51 | 97 697 | 38 | 58 187 | 17 | 49 155 | 15 | (D) | 19 | (D) | 17 | (D) |
| Honolulu, HI | 27 | (D) | 22 | (D) | 22 | 92 297 | 17 | 45 562 | 35 | 128 488 | 28 | 108 019 |
| Houston-Galveston-Brazoria, TX | 211 | (D) | 186 | (D) | 56 | (D) | 45 | (D) | 70 | (D) | 61 | (D) |
| Indianapolis, IN | 56 | 100 087 | 49 | (D) | 35 | 143 968 | 24 | 119 419 | 20 | 360 156 | 19 | (D) |
| Jacksonville, FL | 46 | 63 042 | 36 | (D) | 27 | 517 252 | 20 | 74 529 | 17 | 390 185 | 14 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 11 | (D) | 9 | 5 408 | 6 | (D) | 6 | (D) | 11 | 177 767 | 9 | (D) |
| Kansas City, MO-KS | 89 | 341 073 | 75 | (D) | 47 | 607 958 | 29 | 104 774 | 34 | 657 356 | 27 | 436 616 |
| Knoxville, TN | 25 | (D) | 21 | 12 753 | 7 | 36 407 | 6 | (D) | 8 | (D) | 7 | (D) |
| Lexington-Fayette, KY | 13 | (D) | 10 | (D) | 4 | (D) | 4 | (D) | 4 | (D) | 3 | (D) |
| Little Rock-North Little Rock, AR | 28 | 24 819 | 20 | 14 054 | 10 | (D) | 7 | (D) | 13 | 160 061 | 11 | (D) |
| Los Angeles-Anaheim-Riverside, CA .. | 630 | (D) | 526 | (D) | 356 | (D) | 286 | (D) | 437 | (D) | 358 | (D) |
| Louisville, KY-IN | 40 | 45 284 | 33 | (D) | 26 | 129 174 | 21 | 84 577 | 19 | 145 865 | 19 | 145 865 |
| Memphis, TN-AR-MS | 49 | 111 395 | 43 | (D) | 23 | (D) | 17 | 89 626 | 47 | 1 230 852 | 30 | 422 266 |
| Miami-Fort Lauderdale, FL | 181 | 210 397 | 154 | (D) | 116 | 458 668 | 104 | 289 124 | 201 | 968 798 | 187 | 920 103 |
| Milwaukee-Racine, WI | 75 | (D) | 62 | (D) | 42 | (D) | 30 | 156 518 | 23 | (D) | 20 | 233 387 |
| Minneapolis-St. Paul, MN-WI | 125 | 273 189 | 101 | 186 435 | 60 | 310 002 | 41 | 111 677 | 62 | (D) | 49 | 508 271 |
| Nashville, TN | 52 | (D) | 40 | 71 569 | 18 | (D) | 12 | (D) | 24 | 201 162 | 22 | (D) |
| New Haven-Meriden, CT | 31 | 50 052 | 29 | (D) | 16 | 41 452 | 11 | (D) | 10 | 113 368 | 9 | (D) |
| New Orleans, LA | 47 | 66 186 | 41 | 52 287 | 30 | 100 601 | 26 | 61 260 | 30 | 287 663 | 26 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 986 | (D) | 835 | 1 653 601 | 809 | 4 589 578 | 655 | 2 272 829 | 872 | 13 426 991 | 739 | 4 812 670 |
| Norfolk-Virginia Beach-Newport News, VA | 49 | (D) | 44 | (D) | 11 | (D) | 10 | 55 478 | 11 | (D) | 11 | (D) |
| Oklahoma City, OK | 51 | 51 471 | 39 | 39 864 | 15 | 91 017 | 13 | (D) | 26 | 425 566 | 23 | (D) |
| Omaha, NE-IA | 28 | 36 325 | 23 | (D) | 11 | 76 591 | 8 | (D) | 15 | 202 199 | 14 | (D) |
| Orlando, FL | 55 | 52 641 | 47 | (D) | 21 | 146 275 | 18 | (D) | 27 | 262 957 | 20 | (D) |
| Peoria, IL | 18 | 30 670 | 13 | (D) | 6 | 24 086 | 5 | (D) | 2 | (D) | 1 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 264 | 662 547 | 217 | (D) | 188 | 1 166 048 | 139 | (D) | 103 | (D) | 73 | (D) |
| Phoenix, AZ | 99 | 129 689 | 84 | (D) | 35 | 103 477 | 27 | (D) | 43 | (D) | 35 | (D) |
| Pittsburgh-Beaver Valley, PA | 75 | (D) | 63 | (D) | 36 | 109 955 | 30 | 93 689 | 31 | (D) | 20 | (D) |
| Portland-Vancouver, OR-WA | 72 | (D) | 62 | (D) | 39 | (D) | 28 | 83 955 | 45 | (D) | 36 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 40 | 70 110 | 33 | (D) | 28 | 53 400 | 24 | (D) | 12 | 122 041 | 10 | (D) |
| Raleigh-Durham, NC | 39 | 35 884 | 32 | 15 424 | 15 | 117 974 | 10 | 81 742 | 9 | 243 304 | 6 | (D) |
| Richmond-Petersburg, VA | 45 | 70 891 | 33 | 38 678 | 15 | 118 926 | 12 | (D) | 13 | 241 121 | 8 | (D) |
| Rochester, NY | 32 | 57 497 | 21 | 24 948 | 22 | 97 449 | 16 | (D) | 8 | 36 578 | 6 | (D) |
| Sacramento, CA | 63 | 139 088 | 54 | 112 761 | 17 | (D) | 14 | (D) | 21 | 476 463 | 14 | 409 746 |
| St. Louis, MO-IL | 110 | 203 920 | 91 | 125 259 | 74 | 565 205 | 56 | 263 250 | 46 | 544 689 | 33 | 272 370 |
| Salt Lake City-Ogden, UT | 48 | 70 743 | 35 | (D) | 18 | (D) | 14 | (D) | 29 | (D) | 24 | 276 902 |
| San Antonio, TX | 57 | 88 772 | 44 | (D) | 23 | 110 808 | 20 | 64 395 | 23 | 215 097 | 23 | 215 097 |
| San Diego, CA | 105 | 177 542 | 92 | (D) | 17 | 50 956 | 17 | 50 956 | 60 | 230 004 | 57 | (D) |
| San Francisco-Oakland-San Jose, CA .. | 327 | (D) | 247 | 408 020 | 133 | 1 152 500 | 103 | 414 118 | 151 | 1 427 162 | 131 | 628 693 |
| Seattle-Tecoma, WA | 126 | 241 444 | 97 | 161 797 | 56 | (D) | 44 | 151 321 | 60 | (D) | 49 | 472 231 |
| Sioux City, IA-NE | 3 | 3 362 | 2 | (D) | 5 | 5 351 | 4 | 3 961 | 4 | (D) | 4 | (D) |
| Syracuse, NE | 33 | 42 191 | 23 | (D) | 18 | 30 339 | 17 | (D) | 5 | (D) | 4 | (D) |
| Tampa-St. Petersburg-Clearwater, FL .. | 88 | 126 861 | 73 | 100 457 | 30 | 213 624 | 24 | (D) | 50 | 315 894 | 43 | 273 152 |
| Toledo, OH | 21 | 22 176 | 16 | (D) | 5 | 12 984 | 5 | 12 984 | 9 | 162 498 | 8 | (D) |
| Tulsa, OK | 40 | 49 704 | 33 | (D) | 12 | (D) | 11 | (D) | 13 | 65 389 | 12 | (D) |
| Washington, DC-MD-VA | 178 | 442 078 | 148 | 264 756 | 33 | 170 596 | 30 | 147 245 | 34 | 391 260 | 26 | 249 085 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 26 | 42 801 | 21 | 38 677 | 12 | (D) | 8 | (D) | 14 | 51 594 | 14 | 51 594 |
| Wichita, KS | 15 | 17 483 | 11 | (D) | 8 | 29 488 | 7 | (D) | 12 | (D) | 11 | (D) |
| Worcester, MA | 15 | 45 091 | 8 | (D) | 6 | 53 993 | 6 | 53 993 | 6 | 247 509 | 6 | 247 509 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Drugs, drug proprietaries and druggists' sundries (SIC 512)—Con. | | | | Apparel, piece goods, and notions (SIC 513) | | | | | | | |
| | Drugs, drug proprietaries, and druggists' sundries (SIC 5122) | | | | Total | | | | Piece goods, notions, and other dry goods (SIC 5131) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 4 912 | 64 280 053 | 4 141 | 33 976 854 | 16 935 | 81 476 076 | 13 393 | 46 571 771 | 5 696 | 25 667 837 | 4 677 | 13 629 553 |
| Albany-Schenectady-Troy, NY | 10 | (D) | 6 | 93 732 | 15 | 56 683 | 10 | 37 857 | 6 | (D) | 4 | (D) |
| Allentown-Bethlehem, PA-NJ | 12 | 134 836 | 10 | (D) | 31 | 93 815 | 28 | (D) | 8 | 20 554 | 8 | 20 554 |
| Atlanta, GA | 100 | 3 094 809 | 61 | 645 499 | 313 | 1 717 710 | 201 | 447 190 | 111 | 645 350 | 78 | 147 658 |
| Baltimore, MD | 33 | 497 549 | 24 | (D) | 94 | (D) | 79 | (D) | 33 | 91 840 | 26 | (D) |
| Birmingham, AL | 19 | 208 845 | 15 | (D) | 40 | 80 230 | 32 | 43 044 | 13 | 27 064 | 12 | (D) |
| Boston-Lawrence-Salem, MA-NH | 75 | 1 194 489 | 50 | 621 854 | 407 | 2 752 440 | 312 | 1 908 607 | 115 | 509 686 | 95 | (D) |
| Buffalo-Niagara Falls, NY | 16 | (D) | 13 | 192 470 | 28 | 38 513 | 25 | (D) | 12 | 10 301 | 12 | 10 301 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 23 | 341 419 | 18 | (D) | 154 | 422 045 | 105 | (D) | 73 | 211 051 | 58 | 117 252 |
| Chattanooga, TN-GA | 9 | (D) | 8 | (D) | 29 | 88 802 | 19 | (D) | 15 | (D) | 9 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 232 | 6 363 721 | 172 | (D) | 565 | 3 014 888 | 366 | 1 011 501 | 175 | 974 548 | 120 | 306 001 |
| Cincinnati-Hamilton, OH-KY-IN | 43 | 677 194 | 36 | 251 815 | 67 | (D) | 48 | (D) | 15 | (D) | 12 | (D) |
| Cleveland-Akron-Lorain, OH | 39 | (D) | 31 | 424 455 | 75 | 175 590 | 55 | (D) | 28 | (D) | 19 | (D) |
| Columbus, OH | 21 | 566 017 | 15 | (D) | 44 | 214 730 | 32 | 68 216 | 12 | 9 438 | 11 | (D) |
| Dallas-Fort Worth, TX | 149 | 2 357 171 | 98 | 564 405 | 485 | 2 226 107 | 271 | 468 102 | 144 | 452 971 | 94 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 4 | (D) | 4 | (D) | 2 | (D) | 2 | (D) | - | - | - | - |
| Dayton-Springfield, OH | 12 | 27 513 | 12 | 27 513 | 15 | 49 060 | 13 | (D) | 4 | 20 555 | 4 | 20 555 |
| Decatur, IL | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | - | - | - | - |
| Denver-Boulder, CO | 58 | (D) | 43 | (D) | 98 | 198 267 | 71 | 79 899 | 34 | (D) | 27 | 39 900 |
| Des Moines, IA | 15 | (D) | 14 | (D) | 9 | 9 335 | 8 | (D) | 5 | (D) | 5 | (D) |
| Detroit-Ann Arbor, MI | 70 | (D) | 62 | (D) | 125 | (D) | 93 | (D) | 45 | (D) | 35 | (D) |
| Fort Wayne, IN | 6 | 90 331 | 5 | (D) | 6 | (D) | 6 | (D) | 3 | (D) | 3 | (D) |
| Fresno, CA | 15 | 156 411 | 14 | (D) | 12 | (D) | 9 | 7 719 | 4 | (D) | 4 | (D) |
| Grand Rapids, MI | 8 | (D) | 8 | (D) | 31 | 360 949 | 26 | (D) | 15 | (D) | 15 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 13 | (D) | 12 | (D) | 150 | 1 104 142 | 102 | 305 116 | 103 | 745 660 | 63 | 189 944 |
| Greenville-Spartanburg, SC | 11 | (D) | 9 | (D) | 49 | 327 256 | 40 | (D) | 40 | 314 122 | 33 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 9 | 208 826 | 8 | (D) | 12 | 58 555 | 10 | (D) | 4 | (D) | 4 | (D) |
| Hartford-New Britain-Middletown, CT | 19 | (D) | 17 | (D) | 30 | 41 956 | 29 | (D) | 9 | 15 301 | 9 | 15 301 |
| Honolulu, HI | 35 | 128 488 | 28 | 108 019 | 96 | 141 297 | 84 | (D) | 25 | (D) | 23 | (D) |
| Houston-Galveston-Brazoria, TX | 70 | (D) | 61 | (D) | 124 | 197 736 | 108 | (D) | 38 | 60 807 | 34 | (D) |
| Indianapolis, IN | 20 | 360 156 | 19 | (D) | 30 | 70 920 | 24 | 60 595 | 8 | 24 214 | 7 | (D) |
| Jacksonville, FL | 17 | 390 185 | 14 | (D) | 26 | (D) | 22 | (D) | 8 | 6 016 | 7 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 11 | 177 767 | 9 | (D) | 6 | 4 312 | 5 | (D) | 2 | (D) | 1 | (D) |
| Kansas City, MO-KS | 34 | 657 356 | 27 | 436 616 | 84 | 388 920 | 42 | 80 215 | 31 | 260 239 | 18 | 30 946 |
| Knoxville, TN | 8 | (D) | 7 | (D) | 17 | (D) | 15 | (D) | 6 | 24 278 | 5 | (D) |
| Lexington-Fayette, KY | 4 | (D) | 3 | (D) | 9 | 9 586 | 7 | (D) | 3 | (D) | 2 | (D) |
| Little Rock-North Little Rock, AR | 13 | 160 061 | 11 | (D) | 8 | (D) | 6 | (D) | 4 | (D) | 4 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 437 | (D) | 358 | (D) | 2 172 | (D) | 1 768 | 5 520 240 | 632 | 2 342 874 | 511 | 1 597 137 |
| Louisville, KY-IN | 19 | 145 865 | 19 | 145 865 | 25 | 29 487 | 19 | 23 701 | 5 | (D) | 3 | (D) |
| Memphis, TN-AR-MS | 47 | 1 230 852 | 30 | 422 266 | 39 | 506 524 | 30 | (D) | 13 | 21 580 | 11 | (D) |
| Miami-Fort Lauderdale, FL | 201 | 968 798 | 187 | 920 103 | 660 | 1 061 772 | 567 | 868 576 | 179 | 244 562 | 163 | 205 459 |
| Milwaukee-Racine, WI | 23 | (D) | 20 | 233 387 | 57 | 109 181 | 46 | 84 545 | 18 | (D) | 15 | 21 018 |
| Minneapolis-St. Paul, MN-WI | 62 | (D) | 49 | 508 271 | 168 | 434 806 | 122 | (D) | 47 | (D) | 37 | (D) |
| Nashville, TN | 24 | 201 162 | 22 | (D) | 68 | 717 063 | 41 | 82 479 | 21 | 69 881 | 12 | (D) |
| New Haven-Meriden, CT | 10 | 113 368 | 9 | (D) | 19 | 52 754 | 17 | (D) | 4 | (D) | 4 | (D) |
| New Orleans, LA | 30 | 287 663 | 26 | (D) | 32 | 77 101 | 24 | (D) | 16 | 29 137 | 13 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 872 | 13 426 991 | 739 | 4 812 670 | 6 841 | 41 465 446 | 5 583 | 25 651 605 | 2 511 | 15 137 103 | 2 128 | 8 233 736 |
| Norfolk-Virginia Beach-Newport News, VA | 11 | (D) | 11 | (D) | 28 | (D) | 24 | 32 494 | 3 | (D) | 3 | (D) |
| Oklahoma City, OK | 26 | 425 566 | 23 | (D) | 24 | 22 168 | 20 | (D) | 7 | (D) | 6 | (D) |
| Omaha, NE-IA | 15 | 202 199 | 14 | (D) | 16 | 28 384 | 12 | 21 502 | 6 | (D) | 6 | (D) |
| Orlando, FL | 27 | 262 957 | 20 | (D) | 32 | 34 910 | 26 | (D) | 5 | 2 522 | 5 | 2 522 |
| Peoria, IL | 2 | (D) | 1 | (D) | - | - | - | - | - | - | - | - |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 103 | (D) | 73 | (D) | 371 | 1 427 841 | 276 | (D) | 131 | 605 615 | 111 | (D) |
| Phoenix, AZ | 43 | (D) | 35 | (D) | 64 | (D) | 60 | (D) | 21 | (D) | 21 | (D) |
| Pittsburgh-Beaver Valley, PA | 31 | (D) | 20 | (D) | 51 | (D) | 44 | (D) | 12 | 15 303 | 10 | (D) |
| Portland-Vancouver, OR-WA | 45 | (D) | 36 | (D) | 59 | (D) | 40 | (D) | 17 | (D) | 12 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 12 | 122 041 | 10 | (D) | 51 | (D) | 43 | 97 822 | 25 | 49 867 | 22 | 40 872 |
| Raleigh-Durham, NC | 9 | 243 304 | 6 | (D) | 22 | 194 137 | 19 | (D) | 8 | (D) | 8 | (D) |
| Richmond-Petersburg, VA | 13 | 241 121 | 8 | (D) | 24 | 83 356 | 17 | 69 143 | 5 | (D) | 4 | (D) |
| Rochester, NY | 8 | 36 578 | 6 | (D) | 18 | 49 441 | 14 | 43 961 | 6 | (D) | 5 | (D) |
| Sacramento, CA | 21 | 476 463 | 14 | 409 746 | 32 | 35 417 | 27 | (D) | 10 | 7 510 | 9 | (D) |
| St. Louis, MO-IL | 46 | 544 689 | 33 | 272 370 | 150 | 1 065 811 | 98 | 559 793 | 32 | 109 542 | 18 | 56 927 |
| Salt Lake City-Ogden, UT | 29 | (D) | 24 | 276 902 | 39 | 41 541 | 32 | 35 075 | 13 | 19 437 | 12 | (D) |
| San Antonio, TX | 23 | 215 097 | 23 | 215 097 | 32 | 57 625 | 28 | (D) | 8 | (D) | 7 | (D) |
| San Diego, CA | 60 | 230 004 | 57 | (D) | 113 | 291 555 | 102 | 229 186 | 36 | 32 239 | 36 | 32 239 |
| San Francisco-Oakland-San Jose, CA | 151 | 1 427 162 | 131 | 628 693 | 436 | 2 216 056 | 335 | 1 078 800 | 144 | (D) | 104 | 128 773 |
| Seattle-Tacoma, WA | 60 | (D) | 49 | 472 231 | 203 | 935 803 | 146 | (D) | 48 | (D) | 35 | 43 763 |
| Sioux City, IA-NE | 4 | (D) | 4 | (D) | 3 | 2 892 | 3 | 2 892 | 1 | (D) | 1 | (D) |
| Syracuse, NY | 5 | (D) | 4 | (D) | 18 | (D) | 17 | (D) | 5 | (D) | 5 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 50 | 315 894 | 43 | 273 152 | 49 | 72 192 | 41 | (D) | 16 | 23 031 | 15 | (D) |
| Toledo, OH | 9 | 162 498 | 8 | (D) | 12 | 20 477 | 11 | (D) | 6 | (D) | 5 | 6 555 |
| Tulsa, OK | 13 | 65 389 | 12 | (D) | 20 | 38 892 | 20 | 38 892 | 7 | (D) | 7 | (D) |
| Washington, DC-MD-VA | 34 | 391 260 | 26 | 249 085 | 75 | 108 884 | 60 | 76 492 | 24 | 33 432 | 20 | 20 082 |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 14 | 51 594 | 14 | 51 594 | 43 | 54 895 | 33 | 29 676 | 14 | (D) | 14 | (D) |
| Wichita, KS | 12 | (D) | 11 | (D) | 8 | (D) | 8 | (D) | 4 | (D) | 4 | (D) |
| Worcester, MA | 6 | 247 509 | 6 | 247 509 | 20 | 133 569 | 16 | (D) | 9 | 15 962 | 8 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|---|-----------------|------------------------|-----------------|---|-----------------|------------------------|-----------------|------------------------|-----------------|------------------------|-----------------|
| | Apparel, piece goods, and notions (SIC 513)—Con. | | | | | | | | | | | |
| | Men's and boys' clothing and furnishings (SIC 5136) | | | | Women's, children's, and infants' clothing and accessories (SIC 5137) | | | | Footwear (SIC 5139) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) | Estab-lish-ments (no.) | Sales (\$1,000) |
| United States | 3 311 | 18 234 991 | 2 614 | 9 386 633 | 6 234 | 26 280 179 | 4 776 | 16 567 543 | 1 694 | 11 293 069 | 1 326 | 6 988 042 |
| Albany-Schenectady-Troy, NY | 3 | (D) | 3 | (D) | 5 | (D) | 3 | (D) | 1 | (D) | - | - |
| Allentown-Bethlehem, PA-NJ | 6 | (D) | 6 | (D) | 16 | (D) | 13 | (D) | 1 | (D) | 1 | (D) |
| Atlanta, GA | 65 | 524 810 | 39 | 86 158 | 117 | 486 286 | 70 | (D) | 20 | 61 264 | 14 | (D) |
| Baltimore, MD | 23 | 75 954 | 19 | (D) | 23 | (D) | 20 | (D) | 15 | (D) | 14 | (D) |
| Birmingham, AL | 10 | (D) | 9 | (D) | 10 | (D) | 9 | (D) | 7 | 17 422 | 2 | (D) |
| Boston-Lawrence-Salem, MA-NH | 75 | 255 047 | 56 | 134 483 | 105 | 512 537 | 76 | (D) | 112 | 1 475 170 | 85 | 1 025 327 |
| Buffalo-Niagara Falls, NY | 12 | (D) | 9 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 31 | 63 319 | 23 | (D) | 35 | 83 677 | 15 | 13 486 | 15 | 63 998 | 9 | (D) |
| Chattanooga, TN-GA | 4 | (D) | 3 | (D) | 7 | 28 727 | 4 | (D) | 3 | (D) | 3 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 117 | 1 074 169 | 77 | (D) | 220 | 763 257 | 125 | 392 387 | 53 | 202 914 | 44 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 20 | (D) | 15 | (D) | 19 | 23 061 | 13 | 18 650 | 13 | (D) | 8 | (D) |
| Cleveland-Akron-Lorain, OH | 15 | (D) | 12 | 8 468 | 23 | 66 888 | 18 | (D) | 9 | (D) | 6 | 20 201 |
| Columbus, OH | 10 | 35 042 | 8 | (D) | 11 | 37 149 | 7 | (D) | 11 | 133 101 | 6 | (D) |
| Dallas-Fort Worth, TX | 85 | 891 248 | 44 | (D) | 223 | 766 870 | 112 | (D) | 33 | 115 018 | 21 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 2 | (D) | 2 | (D) | - | - | - | - | - | - | - | - |
| Dayton-Springfield, OH | 6 | 23 012 | 5 | (D) | 5 | 5 493 | 4 | (D) | - | - | - | - |
| Decatur, IL | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | - | - | - | - |
| Denver-Boulder, CO | 27 | 57 785 | 21 | (D) | 29 | (D) | 19 | (D) | 8 | 24 603 | 4 | (D) |
| Des Moines, IA | - | - | - | - | 1 | (D) | - | - | 3 | (D) | 3 | (D) |
| Detroit-Ann Arbor, MI | 36 | 118 026 | 27 | (D) | 32 | 37 110 | 25 | (D) | 12 | (D) | 6 | (D) |
| Fort Wayne, IN | 3 | (D) | 3 | (D) | - | - | - | - | - | - | - | - |
| Fresno, CA | 3 | 5 200 | 1 | (D) | 4 | 1 927 | 4 | 1 927 | 1 | (D) | - | - |
| Grand Rapids, MI | 4 | (D) | 4 | (D) | 6 | (D) | 5 | (D) | 6 | (D) | 2 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 16 | (D) | 15 | (D) | 26 | 208 065 | 21 | 30 874 | 5 | (D) | 3 | (D) |
| Greenville-Spartanburg, SC | 4 | (D) | 4 | (D) | 4 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 2 | (D) | 2 | (D) | 4 | 10 964 | 3 | (D) | 2 | (D) | 1 | (D) |
| Hartford-New Britain-Middletown, CT | 15 | (D) | 14 | (D) | 5 | (D) | 5 | (D) | 1 | (D) | 1 | (D) |
| Honolulu, HI | 25 | (D) | 24 | (D) | 35 | 61 324 | 27 | 54 979 | 11 | 7 942 | 10 | (D) |
| Houston-Galveston-Brazoria, TX | 36 | 103 644 | 29 | (D) | 35 | (D) | 32 | (D) | 15 | (D) | 13 | (D) |
| Indianapolis, IN | 10 | (D) | 8 | (D) | 8 | (D) | 5 | (D) | 4 | (D) | 4 | (D) |
| Jacksonville, FL | 4 | (D) | 4 | (D) | 9 | 7 432 | 8 | (D) | 5 | 9 501 | 3 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 2 | (D) | 2 | (D) | - | - | - | - | 2 | (D) | 2 | (D) |
| Kansas City, MO-KS | 21 | 53 331 | 12 | (D) | 26 | 58 218 | 10 | 16 683 | 6 | 17 132 | 2 | (D) |
| Knoxville, TN | 5 | (D) | 5 | (D) | 3 | (D) | 3 | (D) | 3 | (D) | 2 | (D) |
| Lexington-Fayette, KY | 4 | (D) | 3 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Little Rock-North Little Rock, AR | 2 | (D) | - | - | - | - | - | - | 2 | (D) | 2 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 449 | (D) | 385 | (D) | 891 | (D) | 709 | 1 889 009 | 200 | (D) | 163 | (D) |
| Louisville, KY-IN | 12 | 21 663 | 9 | (D) | 6 | (D) | 5 | (D) | 5 | (D) | 2 | (D) |
| Memphis, TN-AR-MS | 9 | (D) | 7 | (D) | 12 | 46 702 | 7 | (D) | 5 | (D) | 5 | (D) |
| Miami-Fort Lauderdale, FL | 104 | 149 296 | 92 | (D) | 281 | 313 810 | 227 | 229 568 | 96 | 354 104 | 85 | (D) |
| Milwaukee-Racine, WI | 15 | (D) | 14 | 46 285 | 11 | (D) | 11 | (D) | 13 | 33 623 | 6 | (D) |
| Minneapolis-St. Paul, MN-WI | 34 | 149 365 | 24 | (D) | 72 | (D) | 51 | (D) | 15 | 78 699 | 10 | (D) |
| Nashville, TN | 14 | (D) | 9 | (D) | 15 | (D) | 10 | (D) | 18 | 245 514 | 10 | (D) |
| New Haven-Meriden, CT | 6 | 11 050 | 5 | (D) | 6 | 36 435 | 5 | (D) | 3 | (D) | 3 | (D) |
| New Orleans, LA | 6 | (D) | 5 | (D) | 8 | (D) | 6 | (D) | 2 | (D) | - | - |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 1 086 | 6 745 488 | 837 | 3 987 534 | 2 755 | 16 091 780 | 2 213 | 10 990 741 | 489 | 3 491 075 | 405 | 2 439 594 |
| Norfolk-Virginia Beach-Newport News, VA | 11 | 13 406 | 9 | (D) | 11 | 20 347 | 10 | (D) | 3 | (D) | 2 | (D) |
| Oklahoma City, OK | 8 | (D) | 7 | 8 968 | 8 | 6 051 | 7 | (D) | 1 | (D) | - | - |
| Omaha, NE-IA | 3 | (D) | 1 | (D) | 3 | (D) | 2 | (D) | 4 | (D) | 3 | (D) |
| Orlando, FL | 12 | 20 962 | 9 | (D) | 10 | 10 788 | 7 | 6 191 | 5 | 638 | 5 | 638 |
| Peoria, IL | - | - | - | - | - | - | - | - | - | - | - | - |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 57 | (D) | 40 | (D) | 142 | 362 466 | 97 | 195 334 | 41 | (D) | 28 | (D) |
| Phoenix, AZ | 21 | (D) | 19 | (D) | 17 | (D) | 15 | (D) | 5 | (D) | 5 | (D) |
| Pittsburgh-Beaver Valley, PA | 14 | (D) | 13 | 25 173 | 18 | 25 325 | 15 | (D) | 7 | 26 757 | 6 | (D) |
| Portland-Vancouver, OR-WA | 18 | (D) | 15 | (D) | 15 | (D) | 7 | (D) | 9 | (D) | 6 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 8 | 11 043 | 7 | (D) | 10 | (D) | 8 | (D) | 8 | 136 956 | 6 | (D) |
| Raleigh-Durham, NC | 5 | (D) | 5 | (D) | 7 | (D) | 4 | (D) | 2 | (D) | 2 | (D) |
| Richmond-Petersburg, VA | 7 | 60 596 | 5 | (D) | 8 | (D) | 6 | (D) | 4 | 8 254 | 2 | (D) |
| Rochester, NY | 6 | 4 635 | 5 | (D) | 4 | (D) | 2 | (D) | 2 | (D) | 2 | (D) |
| Sacramento, CA | 12 | 15 273 | 10 | (D) | 7 | (D) | 5 | (D) | 3 | (D) | 3 | (D) |
| St. Louis, MO-IL | 33 | (D) | 27 | 54 241 | 25 | (D) | 14 | 11 667 | 60 | 722 594 | 39 | 436 958 |
| Salt Lake City-Ogden, UT | 6 | (D) | 6 | (D) | 18 | 17 004 | 12 | (D) | 2 | (D) | 2 | (D) |
| San Antonio, TX | 10 | 9 093 | 9 | (D) | 6 | (D) | 6 | (D) | 8 | 38 188 | 6 | (D) |
| San Diego, CA | 28 | 101 087 | 24 | 51 332 | 31 | 120 191 | 29 | (D) | 18 | 38 038 | 13 | (D) |
| San Francisco-Oakland-San Jose, CA | 78 | (D) | 64 | 271 513 | 173 | 773 720 | 133 | 634 506 | 41 | 63 518 | 34 | 44 008 |
| Seattle-Tacoma, WA | 71 | (D) | 53 | 524 266 | 66 | (D) | 46 | 84 374 | 18 | (D) | 12 | (D) |
| Sioux City, IA-NE | 1 | (D) | 1 | (D) | - | - | - | - | 1 | (D) | 1 | (D) |
| Syracuse, NY | 8 | (D) | 7 | (D) | 2 | (D) | 2 | (D) | 3 | (D) | 3 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 6 | 18 469 | 3 | (D) | 17 | 25 433 | 14 | (D) | 10 | 5 259 | 9 | (D) |
| Toledo, OH | 4 | (D) | 4 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Tulsa, OK | 6 | (D) | 6 | (D) | 6 | (D) | 6 | (D) | 1 | (D) | 1 | (D) |
| Washington, DC-MD-VA | 24 | 55 572 | 20 | 45 964 | 19 | 13 227 | 13 | (D) | 8 | 6 653 | 7 | (D) |
| West Palm Beach-Boca Raton-Delray Beach, FL | 13 | 27 941 | 9 | (D) | 11 | 6 220 | 7 | (D) | 5 | (D) | 3 | (D) |
| Wichita, KS | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | - | - | - | - |
| Worcester, MA | 2 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 5 | (D) | 3 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|---|--|--------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514) | | | | | | | | | | | |
| | Total | | | | Groceries, general line (SIC 5141) | | | | Packaged frozen foods (SIC 5142) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 42 075 | 380 944 746 | 32 466 | 223 020 183 | 4 368 | 93 215 227 | 3 624 | 74 453 902 | 2 835 | 33 263 572 | 2 041 | 20 544 420 |
| Albany-Schenectady-Troy, NY | 169 | 1 083 062 | 122 | 533 225 | 23 | (D) | 18 | (D) | 6 | (D) | 3 | (D) |
| Allentown-Bethlehem, PA-NJ | 104 | 946 309 | 86 | 279 109 | 5 | 4 164 | 5 | 4 164 | 10 | 117 801 | 9 | (D) |
| Atlanta, GA | 489 | 8 501 102 | 321 | 2 351 489 | 51 | 818 247 | 44 | 539 230 | 57 | 955 318 | 34 | 397 121 |
| Baltimore, MD | 348 | 4 171 904 | 267 | 1 960 606 | 36 | 998 443 | 27 | (D) | 35 | (D) | 27 | 255 234 |
| Birmingham, AL | 122 | 1 579 856 | 78 | 784 121 | 12 | (D) | 7 | (D) | 11 | 123 906 | 3 | (D) |
| Boston-Lawrence-Salem, MA-NH | 920 | 10 994 356 | 741 | 6 031 991 | 92 | 1 876 821 | 74 | 1 073 753 | 75 | 1 393 603 | 52 | 956 544 |
| Buffalo-Niagara Falls, NY | 218 | 2 169 143 | 158 | 1 311 718 | 28 | 1 000 467 | 12 | (D) | 12 | (D) | 6 | 45 395 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 189 | 4 114 209 | 98 | 1 002 482 | 26 | 1 679 789 | 16 | 613 698 | 18 | 325 036 | 3 | (D) |
| Chattanooga, TN-GA | 67 | 617 159 | 40 | 273 501 | 10 | 182 273 | 4 | (D) | 5 | 27 817 | 3 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 1 535 | 18 129 162 | 1 186 | (D) | 141 | 4 472 404 | 117 | (D) | 115 | 1 879 591 | 83 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 234 | 3 237 966 | 153 | 1 493 337 | 22 | (D) | 17 | (D) | 15 | (D) | 4 | (D) |
| Cleveland-Akron-Lorain, OH | 341 | 4 220 634 | 243 | 2 104 412 | 40 | (D) | 30 | (D) | 33 | (D) | 21 | (D) |
| Columbus, OH | 181 | 3 098 922 | 124 | 1 011 073 | 20 | 494 797 | 15 | 414 819 | 17 | 328 370 | 9 | 173 281 |
| Dallas-Fort Worth, TX | 544 | 9 616 012 | 364 | 4 865 482 | 64 | 2 232 549 | 50 | (D) | 42 | 812 366 | 26 | 545 679 |
| Davenport-Rock Island-Moline, IA-IL | 71 | 687 631 | 37 | 138 290 | 8 | 124 351 | 2 | (D) | 4 | (D) | 3 | (D) |
| Dayton-Springfield, OH | 91 | 956 705 | 74 | 792 783 | 9 | (D) | 7 | (D) | 6 | (D) | 6 | (D) |
| Decatur, IL | 13 | 30 887 | 7 | 18 657 | 1 | (D) | 1 | (D) | - | - | - | - |
| Denver-Boulder, CO | 322 | 3 934 413 | 220 | 1 973 599 | 46 | (D) | 29 | (D) | 22 | 283 981 | 15 | 174 480 |
| Des Moines, IA | 90 | 1 611 957 | 55 | (D) | 10 | 853 871 | 5 | (D) | 8 | 92 401 | 4 | (D) |
| Detroit-Ann Arbor, MI | 650 | 7 028 472 | 507 | (D) | 85 | (D) | 71 | (D) | 48 | (D) | 36 | 227 769 |
| Fort Wayne, IN | 58 | 1 077 600 | 33 | (D) | 9 | 821 818 | 4 | (D) | 5 | 16 559 | 3 | (D) |
| Fresno, CA | 172 | 1 135 790 | 125 | 822 260 | 13 | 25 715 | 11 | (D) | 6 | 74 546 | 5 | (D) |
| Grand Rapids, MI | 154 | 2 840 430 | 106 | 1 928 600 | 21 | 1 313 844 | 11 | 970 348 | 16 | 209 962 | 6 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 129 | 702 436 | 96 | 541 461 | 15 | 52 902 | 14 | (D) | 11 | 198 975 | 7 | 178 062 |
| Greenville-Spartanburg, SC | 75 | 709 452 | 42 | 287 948 | 16 | 299 713 | 9 | (D) | 3 | (D) | 2 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 94 | 1 340 307 | 61 | 891 835 | 8 | (D) | 6 | (D) | 10 | 171 492 | 8 | (D) |
| Hartford-New Britain-Middletown, CT | 130 | (D) | 103 | 1 413 717 | 15 | (D) | 13 | (D) | 11 | (D) | 8 | (D) |
| Honolulu, HI | 274 | 1 120 528 | 219 | 698 044 | 29 | 129 542 | 24 | (D) | 34 | (D) | 27 | (D) |
| Houston-Galveston-Bradoria, TX | 454 | 5 979 996 | 331 | (D) | 50 | (D) | 39 | (D) | 24 | (D) | 13 | 103 153 |
| Indianapolis, IN | 209 | 2 009 875 | 140 | 1 046 681 | 21 | 426 512 | 15 | 353 028 | 20 | 243 002 | 10 | 148 782 |
| Jacksonville, FL | 174 | 2 486 932 | 105 | 881 792 | 23 | 292 576 | 16 | 193 720 | 15 | 128 321 | 7 | 75 232 |
| Johnson City-Kingsport-Bristol, TN-VA | 54 | 427 213 | 38 | (D) | 12 | 158 349 | 9 | (D) | 6 | 36 041 | 4 | (D) |
| Kansas City, MO-KS | 273 | 4 583 879 | 171 | 2 241 013 | 27 | 1 329 574 | 17 | 1 222 704 | 15 | 253 346 | 7 | 198 496 |
| Knoxville, TN | 86 | (D) | 58 | 432 945 | 12 | 241 922 | 6 | (D) | 8 | 118 073 | 5 | (D) |
| Lexington-Fayette, KY | 49 | 459 297 | 33 | 375 756 | 8 | (D) | 6 | (D) | 7 | (D) | 4 | (D) |
| Little Rock-North Little Rock, AR | 82 | (D) | 48 | (D) | 13 | 568 233 | 10 | 473 689 | 8 | 87 069 | 2 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 2 644 | 25 781 576 | 2 147 | 14 830 091 | 362 | 4 419 782 | 329 | 2 840 060 | 173 | (D) | 147 | 2 082 939 |
| Louisville, KY-IN | 149 | 1 119 618 | 103 | 649 792 | 15 | 185 387 | 10 | 124 246 | 15 | 199 409 | 6 | (D) |
| Memphis, TN-AR-MS | 194 | 3 125 388 | 116 | 1 547 666 | 32 | 1 555 695 | 19 | 1 253 417 | 13 | 184 525 | 4 | (D) |
| Miami-Fort Lauderdale, FL | 1 028 | 6 052 784 | 863 | 4 310 093 | 82 | 1 353 524 | 71 | (D) | 109 | 874 884 | 91 | 629 382 |
| Milwaukee-Racine, WI | 272 | 3 514 002 | 191 | (D) | 26 | (D) | 19 | (D) | 28 | (D) | 18 | (D) |
| Minneapolis-St. Paul, MN-WI | 395 | 6 382 652 | 268 | 3 328 296 | 33 | 1 411 047 | 25 | (D) | 41 | 940 838 | 21 | 478 139 |
| Nashville, TN | 150 | 1 813 869 | 98 | 1 125 465 | 20 | 926 178 | 12 | 792 350 | 14 | 130 317 | 7 | (D) |
| New Haven-Meriden, CT | 109 | 648 592 | 95 | 546 102 | 13 | 296 187 | 11 | (D) | 7 | 32 282 | 7 | 32 282 |
| New Orleans, LA | 280 | 1 987 479 | 217 | 985 681 | 31 | 305 035 | 24 | 64 949 | 28 | 273 823 | 19 | 113 782 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 5 505 | 43 779 724 | 4 879 | (D) | 436 | (D) | 396 | 5 161 781 | 259 | 3 124 426 | 218 | (D) |
| Norfolk-Virginia Beach-Newport News, VA | 188 | 1 498 598 | 134 | 1 035 575 | 26 | 592 282 | 22 | 537 824 | 17 | 135 774 | 10 | 70 725 |
| Oklahoma City, OK | 150 | 2 414 574 | 98 | 1 666 395 | 19 | 917 813 | 13 | (D) | 8 | 126 982 | 5 | (D) |
| Omaha, NE-IA | 110 | 2 251 553 | 68 | (D) | 14 | 490 231 | 9 | 342 936 | 10 | 124 466 | 3 | (D) |
| Orlando, FL | 189 | 2 091 928 | 133 | 1 508 054 | 19 | 796 857 | 15 | 741 074 | 19 | 205 318 | 11 | 173 882 |
| Peoria, IL | 51 | 488 619 | 35 | 241 676 | 8 | 231 500 | 5 | (D) | 5 | 6 432 | 5 | 6 432 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 1 113 | 10 408 170 | 876 | 5 553 513 | 97 | 1 101 728 | 82 | (D) | 76 | (D) | 55 | (D) |
| Phoenix, AZ | 319 | 3 407 683 | 224 | 2 078 056 | 37 | (D) | 25 | (D) | 25 | 292 291 | 15 | (D) |
| Pittsburgh-Beaver Valley, PA | 351 | 4 335 190 | 260 | (D) | 38 | (D) | 30 | (D) | 38 | 582 043 | 29 | 217 147 |
| Portland-Vancouver, OR-WA | 313 | 3 371 244 | 225 | 1 830 421 | 49 | 1 240 000 | 31 | (D) | 22 | (D) | 16 | 112 922 |
| Providence-Pawtucket-Fall River, RI- MA | 236 | 1 278 480 | 219 | 1 075 715 | 17 | (D) | 17 | (D) | 14 | 50 260 | 13 | (D) |
| Raleigh-Durham, NC | 94 | 926 327 | 63 | 307 255 | 14 | 238 375 | 9 | (D) | 8 | 52 895 | 4 | (D) |
| Richmond-Petersburg, VA | 120 | 2 250 796 | 64 | 1 439 665 | 19 | (D) | 12 | (D) | 7 | 89 645 | 1 | (D) |
| Rochester, NY | 126 | 733 042 | 103 | 466 088 | 16 | 101 676 | 13 | (D) | 9 | 112 539 | 7 | (D) |
| Sacramento, CA | 178 | 1 460 642 | 139 | 1 021 681 | 13 | (D) | 13 | (D) | 11 | 53 749 | 9 | (D) |
| St. Louis, MO-IL | 413 | 4 933 411 | 303 | 1 824 264 | 45 | 842 874 | 31 | (D) | 35 | 1 501 224 | 22 | (D) |
| Salt Lake City-Ogden, UT | 223 | 2 656 354 | 155 | 1 745 848 | 35 | 924 462 | 21 | (D) | 18 | 185 685 | 9 | 66 376 |
| San Antonio, TX | 217 | 2 345 992 | 151 | 1 283 769 | 31 | 780 765 | 23 | 557 149 | 15 | 188 346 | 8 | 96 115 |
| San Diego, CA | 346 | 1 583 826 | 272 | 889 277 | 44 | 199 150 | 38 | 172 487 | 13 | 102 527 | 13 | 102 527 |
| San Francisco-Oakland-San Jose, CA | 1 496 | 15 249 354 | 1 148 | 7 032 701 | 148 | (D) | 124 | (D) | 127 | (D) | 89 | 709 329 |
| Seattle-Tacoma, WA | 607 | 7 011 417 | 448 | 3 909 845 | 63 | (D) | 46 | (D) | 62 | 787 020 | 40 | 397 973 |
| Sioux City, IA-NE | 26 | (D) | 18 | 99 317 | 1 | (D) | - | - | - | (D) | 1 | (D) |
| Syracuse, NE | 143 | 1 684 977 | 96 | 683 318 | 20 | 502 675 | 10 | 381 323 | 10 | (D) | 7 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 417 | 4 335 128 | 310 | 1 775 654 | 30 | 345 720 | 20 | 77 759 | 48 | 587 535 | 35 | 196 160 |
| Toledo, OH | 85 | 699 949 | 53 | 383 500 | 11 | 142 896 | 5 | (D) | 3 | (D) | 2 | (D) |
| Tulsa, OK | 80 | 817 369 | 58 | 687 891 | 10 | (D) | 8 | (D) | 6 | 52 610 | 2 | (D) |
| Washington, DC-MD-VA | 359 | 2 845 693 | 291 | 1 699 530 | 51 | 303 012 | 46 | 248 920 | 20 | 366 150 | 15 | (D) |
| West Palm Beach-Boca Raton-Delray Beach, FL | 134 | 892 395 | 104 | 496 952 | 12 | 27 637 | 11 | (D) | 10 | 47 136 | 10 | 47 136 |
| Wichita, KS | 59 | 1 246 274 | 36 | 940 972 | 4 | 157 836 | 2 | (D) | 6 | (D) | 3 | (D) |
| Worcester, MA | 52 | 915 531 | 43 | 748 890 | 4 | (D) | 4 | (D) | 3 | (D) | 3 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | | | | | | | | |
| | Dairy products, except dried or canned (SIC 5143) | | | | Poultry and poultry products (SIC 5144) | | | | Confectionery (SIC 5145) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 3 743 | 26 926 555 | 2 764 | 15 401 866 | 1 372 | 8 553 717 | 1 216 | 6 808 732 | 2 818 | 13 952 013 | 2 001 | 4 554 225 |
| Albany-Schenectady-Troy, NY | 14 | 114 490 | 10 | (D) | 6 | (D) | 4 | (D) | 9 | 17 734 | 8 | (D) |
| Allentown-Bethlehem, PA-NJ | 13 | (D) | 9 | (D) | 3 | 7 229 | 3 | 7 229 | 10 | (D) | 8 | (D) |
| Atlanta, GA | 22 | (D) | 9 | (D) | 16 | 153 017 | 13 | 126 168 | 33 | 799 177 | 20 | 172 211 |
| Baltimore, MD | 16 | (D) | 11 | 124 486 | 10 | 105 879 | 9 | (D) | 25 | 279 702 | 14 | (D) |
| Birmingham, AL | 5 | (D) | 4 | 2 925 | 10 | 60 176 | 7 | (D) | 13 | 125 403 | 9 | (D) |
| Boston-Lawrence-Salem, MA-NH | 47 | 413 569 | 39 | (D) | 24 | 185 339 | 21 | (D) | 44 | 237 691 | 26 | 71 119 |
| Buffalo-Niagara Falls, NY | 14 | 92 645 | 13 | (D) | 7 | 86 663 | 5 | (D) | 20 | (D) | 15 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 16 | 172 456 | 8 | 78 464 | 2 | (D) | 2 | (D) | 14 | 127 677 | 10 | (D) |
| Chattanooga, TN-GA | 1 | (D) | 1 | (D) | 2 | (D) | 1 | (D) | 7 | 64 453 | 4 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI .. | 133 | 735 131 | 111 | 516 038 | 45 | 356 604 | 41 | 342 901 | 97 | 838 507 | 65 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 17 | 131 762 | 12 | 37 604 | 9 | (D) | 8 | 18 648 | 30 | (D) | 18 | (D) |
| Cleveland-Akron-Lorain, OH | 23 | (D) | 17 | (D) | 10 | (D) | 7 | 55 858 | 36 | 278 521 | 22 | (D) |
| Columbus, OH | 17 | 79 941 | 15 | (D) | 7 | (D) | 7 | (D) | 18 | 29 886 | 12 | 10 867 |
| Dallas-Fort Worth, TX | 30 | (D) | 19 | (D) | 17 | (D) | 14 | (D) | 49 | 470 076 | 29 | (D) |
| Davenport-Rock Island-Moline, IA-IL .. | 9 | 55 192 | 7 | (D) | 3 | (D) | 2 | (D) | 4 | (D) | 3 | (D) |
| Dayton-Springfield, OH | 5 | (D) | 3 | 995 | 5 | 51 611 | 5 | 51 611 | 7 | 9 609 | 5 | (D) |
| Decatur, IL | - | - | - | - | - | - | - | - | - | - | - | - |
| Denver-Boulder, CO | 27 | 309 288 | 21 | 218 858 | 2 | (D) | 2 | (D) | 20 | (D) | 11 | (D) |
| Des Moines, IA | 6 | (D) | 5 | (D) | 3 | (D) | 3 | (D) | 6 | 32 537 | 3 | (D) |
| Detroit-Ann Arbor, MI | 59 | (D) | 47 | (D) | 14 | 100 680 | 13 | (D) | 46 | (D) | 23 | (D) |
| Fort Wayne, IN | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 6 | 18 197 | 4 | (D) |
| Fresno, CA | 14 | 20 151 | 12 | (D) | 4 | (D) | 4 | (D) | 7 | 14 358 | 4 | (D) |
| Grand Rapids, MI | 13 | 367 139 | 12 | (D) | 3 | (D) | 3 | (D) | 7 | (D) | 5 | 11 076 |
| Greensboro-Winston-Salem-High Point, NC | 10 | 32 539 | 3 | (D) | 10 | 32 152 | 10 | 32 152 | 15 | 49 444 | 13 | (D) |
| Greenville-Spartanburg, SC | 7 | 21 810 | 2 | (D) | 3 | (D) | 2 | (D) | 6 | 6 904 | 5 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 8 | 150 805 | 3 | (D) | 3 | (D) | 2 | (D) | 13 | 41 514 | 9 | 20 722 |
| Hartford-New Britain-Middletown, CT .. | 13 | (D) | 7 | 59 658 | 2 | (D) | 2 | (D) | 9 | 60 588 | 6 | (D) |
| Honolulu, HI | 15 | (D) | 9 | (D) | 10 | (D) | 7 | 14 480 | 19 | 41 609 | 15 | (D) |
| Houston-Galveston-Brazoria, TX | 40 | 257 160 | 28 | (D) | 12 | (D) | 10 | (D) | 29 | 182 436 | 20 | (D) |
| Indianapolis, IN | 23 | 187 253 | 18 | (D) | 5 | 16 495 | 5 | 16 495 | 23 | 82 117 | 11 | (D) |
| Jacksonville, FL | 12 | 150 551 | 6 | 58 998 | 8 | 81 020 | 4 | (D) | 7 | 29 313 | 5 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA .. | 5 | (D) | 2 | (D) | 3 | (D) | 3 | (D) | 4 | 2 049 | 2 | (D) |
| Kansas City, MO-KS | 18 | 144 232 | 14 | (D) | 9 | 45 604 | 6 | (D) | 19 | 272 720 | 9 | 7 998 |
| Knoxville, TN | 1 | (D) | 1 | (D) | 3 | (D) | 3 | (D) | 7 | 15 570 | 6 | (D) |
| Lexington-Fayette, KY | 3 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 3 | (D) | 2 | (D) |
| Little Rock-North Little Rock, AR | 2 | (D) | 2 | (D) | 2 | (D) | 1 | (D) | 9 | 39 870 | 4 | 2 576 |
| Los Angeles-Anaheim-Riverside, CA | 146 | 2 216 395 | 115 | 1 399 283 | 72 | (D) | 61 | (D) | 148 | 869 771 | 93 | (D) |
| Louisville, KY-IN | 20 | 197 154 | 15 | 166 149 | 6 | 17 650 | 6 | 17 650 | 9 | (D) | 6 | (D) |
| Memphis, TN-AR-MS | 22 | 110 076 | 19 | (D) | 3 | 5 236 | 2 | (D) | 21 | 120 451 | 14 | 29 800 |
| Miami-Ft. Lauderdale, FL | 56 | 389 040 | 43 | (D) | 23 | 167 883 | 18 | (D) | 52 | 120 125 | 44 | (D) |
| Milwaukee-Racine, WI | 27 | (D) | 23 | (D) | 7 | (D) | 7 | (D) | 24 | (D) | 15 | (D) |
| Minneapolis-St. Paul, MN-WI | 40 | 658 980 | 32 | (D) | 14 | 55 170 | 13 | (D) | 38 | 384 897 | 20 | (D) |
| Nashville, TN | 11 | 128 055 | 7 | (D) | 3 | (D) | 2 | (D) | 10 | 20 044 | 6 | (D) |
| New Haven-Meriden, CT | 8 | 43 443 | 8 | 43 443 | 6 | 35 414 | 5 | (D) | 7 | 19 515 | 6 | (D) |
| New Orleans, LA | 8 | 96 370 | 3 | (D) | 5 | (D) | 5 | (D) | 20 | (D) | 12 | 17 134 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 496 | 3 113 956 | 450 | 2 491 918 | 114 | 764 769 | 112 | (D) | 302 | 2 110 812 | 235 | 902 302 |
| Norfolk-Virginia Beach-Newport News, VA | 8 | (D) | 3 | (D) | 2 | (D) | 2 | (D) | 15 | 100 795 | 10 | (D) |
| Oklahoma City, OK | 12 | 340 349 | 7 | (D) | 4 | (D) | 4 | (D) | 13 | 25 340 | 5 | 1 477 |
| Omaha, NE-IA | 10 | 235 950 | 5 | (D) | 5 | (D) | 5 | (D) | 9 | (D) | 5 | (D) |
| Orlando, FL | 9 | 134 001 | 6 | (D) | 3 | (D) | 2 | (D) | 10 | 47 094 | 5 | 3 344 |
| Peoria, IL | 3 | 857 | 3 | 857 | 4 | 4 687 | 4 | 4 687 | 3 | (D) | 1 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 66 | (D) | 46 | (D) | 37 | 282 204 | 31 | 207 029 | 96 | (D) | 74 | 153 334 |
| Phoenix, AZ | 16 | (D) | 11 | (D) | 6 | (D) | 5 | (D) | 21 | 77 104 | 12 | (D) |
| Pittsburgh-Beaver Valley, PA | 21 | 174 308 | 17 | (D) | 12 | (D) | 11 | 28 455 | 36 | 224 305 | 24 | 44 147 |
| Portland-Vancouver, OR-WA | 22 | (D) | 19 | 141 570 | 8 | (D) | 7 | 81 622 | 14 | 86 783 | 9 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 16 | 44 980 | 14 | (D) | 11 | (D) | 11 | (D) | 17 | 58 812 | 14 | 37 879 |
| Raleigh-Durham, NC | 8 | 90 088 | 2 | (D) | 7 | 85 425 | 6 | (D) | 7 | 16 517 | 6 | (D) |
| Richmond-Petersburg, VA | 13 | 370 025 | 8 | (D) | 3 | 2 474 | 3 | 2 474 | 14 | 37 996 | 9 | 8 355 |
| Rochester, NY | 15 | 80 828 | 13 | (D) | 5 | (D) | 4 | (D) | 8 | 42 117 | 6 | (D) |
| Sacramento, CA | 27 | 104 402 | 23 | 43 667 | 2 | (D) | 2 | (D) | 9 | (D) | 7 | (D) |
| St. Louis, MO-IL | 36 | 226 079 | 32 | (D) | 16 | 56 940 | 15 | (D) | 23 | 117 471 | 12 | 16 802 |
| Salt Lake City-Ogden, UT | 7 | (D) | 6 | (D) | 10 | (D) | 10 | (D) | 19 | (D) | 11 | (D) |
| San Antonio, TX | 13 | 77 315 | 10 | 16 417 | 9 | (D) | 7 | 26 458 | 13 | 33 557 | 9 | (D) |
| San Diego, CA | 24 | 92 714 | 18 | 28 262 | 7 | 22 470 | 6 | (D) | 21 | 50 981 | 15 | 20 129 |
| San Francisco-Oakland-San Jose, CA .. | 100 | 1 288 976 | 80 | 693 416 | 51 | (D) | 48 | 279 174 | 79 | 569 991 | 54 | 119 476 |
| Seattle-Tacoma, WA | 39 | (D) | 31 | (D) | 17 | (D) | 15 | (D) | 23 | (D) | 10 | (D) |
| Sioux City, IA-NE | 2 | (D) | - | (D) | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Syracuse, NE | 11 | 151 175 | 6 | 32 067 | 5 | 30 232 | 4 | (D) | 10 | 44 998 | 5 | 5 943 |
| Tampa-St. Petersburg-Clearwater, FL .. | 22 | 218 633 | 15 | 90 157 | 13 | 85 720 | 11 | (D) | 22 | 125 490 | 14 | 25 019 |
| Toledo, OH | 6 | (D) | 5 | (D) | 2 | (D) | 2 | (D) | 6 | 19 568 | 4 | (D) |
| Tulsa, OK | 4 | 52 577 | 2 | (D) | 5 | 15 596 | 5 | 15 596 | 8 | (D) | 4 | (D) |
| Washington, DC-MD-VA | 25 | 155 945 | 21 | 138 699 | 10 | 72 589 | 9 | (D) | 27 | 71 804 | 23 | (D) |
| West Palm Beach-Boca Raton-Delray Beach, FL | 5 | 47 700 | 3 | (D) | 2 | (D) | 1 | (D) | 6 | (D) | 5 | (D) |
| Wichita, KS | 1 | (D) | 1 | (D) | 3 | (D) | 2 | (D) | 4 | 34 802 | 1 | (D) |
| Worcester, MA | 3 | (D) | 2 | (D) | - | - | - | - | 5 | (D) | 3 | 2 262 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|---|--------------------|-----------------------------------|--------------------|------------------------------------|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | | | | | | | | |
| | Fish and seafoods (SIC 5146) | | | | Meats and meat products (SIC 5147) | | | | Fresh fruits and vegetables (SIC 5148) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 745 | 9 386 525 | 2 582 | 8 498 993 | 4 779 | 47 386 788 | 4 212 | 30 429 415 | 5 838 | 30 449 744 | 4 945 | 23 608 130 |
| Albany-Schenectady-Troy, NY | 3 | (D) | 3 | (D) | 21 | 153 770 | 17 | (D) | 21 | 35 423 | 20 | (D) |
| Allentown-Bethlehem, PA-NJ | — | — | — | — | 9 | (D) | 8 | (D) | 10 | 52 066 | 10 | 52 066 |
| Atlanta, GA | 11 | (D) | 11 | (D) | 48 | 633 091 | 34 | (D) | 62 | 315 357 | 50 | 265 121 |
| Baltimore, MD | 34 | 139 020 | 34 | 139 020 | 19 | 225 417 | 15 | 160 850 | 45 | 219 666 | 42 | (D) |
| Birmingham, AL | 5 | 12 015 | 5 | 12 015 | 9 | 109 185 | 5 | (D) | 19 | 90 737 | 19 | 90 737 |
| Boston-Lawrence-Salem, MA-NH | 140 | 880 186 | 130 | 783 921 | 122 | 1 918 560 | 109 | (D) | 128 | 779 681 | 118 | 639 881 |
| Buffalo-Niagara Falls, NY | 6 | 8 308 | 6 | 8 308 | 22 | 86 656 | 18 | 68 856 | 33 | (D) | 30 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 8 | 80 128 | 6 | (D) | 16 | 180 451 | 8 | 13 775 | 9 | (D) | 6 | 8 860 |
| Chattanooga, TN-GA | 1 | (D) | 1 | (D) | 5 | 27 292 | 4 | (D) | 12 | 47 850 | 12 | 47 850 |
| Chicago-Gary-Lake County, IL-IN-WI | 43 | 332 076 | 33 | 287 323 | 309 | (D) | 277 | (D) | 176 | (D) | 156 | 605 677 |
| Cincinnati-Hamilton, OH-KY-IN | — | — | — | — | 30 | 401 249 | 22 | (D) | 29 | (D) | 24 | (D) |
| Cleveland-Akron-Lorain, OH | 7 | (D) | 7 | (D) | 36 | 337 782 | 29 | 267 813 | 40 | 283 498 | 37 | (D) |
| Columbus, OH | 1 | (D) | 1 | (D) | 16 | 188 642 | 12 | (D) | 22 | 73 654 | 20 | (D) |
| Dallas-Fort Worth, TX | 15 | (D) | 11 | (D) | 75 | 1 159 221 | 57 | (D) | 57 | (D) | 48 | (D) |
| Davenport-Rock Island-Moline, IA-IL | — | — | — | — | 7 | (D) | 6 | (D) | 1 | (D) | 1 | (D) |
| Dayton-Springfield, OH | 3 | (D) | 3 | (D) | 7 | 26 381 | 6 | (D) | 10 | 25 406 | 10 | 25 406 |
| Decatur, IL | 1 | (D) | 1 | (D) | 4 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Denver-Boulder, CO | 7 | 16 272 | 7 | 16 272 | 50 | (D) | 41 | 493 352 | 25 | (D) | 18 | (D) |
| Des Moines, IA | 1 | (D) | 1 | (D) | 10 | (D) | 10 | (D) | 14 | 88 270 | 10 | 39 859 |
| Detroit-Ann Arbor, MI | 12 | 76 107 | 11 | (D) | 103 | (D) | 98 | (D) | 85 | (D) | 80 | (D) |
| Fort Wayne, IN | — | — | — | — | 3 | 14 779 | 2 | (D) | 3 | (D) | 3 | (D) |
| Fresno, CA | 1 | (D) | 1 | (D) | 20 | 89 173 | 19 | (D) | 71 | 434 472 | 41 | 255 476 |
| Grand Rapids, MI | 2 | (D) | 2 | (D) | 17 | 61 426 | 16 | (D) | 36 | 294 923 | 32 | 229 944 |
| Greensboro-Winston-Salem-High Point, NC | 4 | 3 795 | 4 | 3 795 | 13 | 87 030 | 13 | 87 030 | 14 | 77 904 | 11 | (D) |
| Greenville-Spartanburg, SC | 2 | (D) | 2 | (D) | 4 | 40 057 | 2 | (D) | 8 | 44 900 | 5 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 3 | (D) | 2 | (D) | 6 | 41 614 | 4 | (D) | 8 | 48 528 | 7 | (D) |
| Hartford-New Britain-Middletown, CT | 4 | (D) | 4 | (D) | 15 | (D) | 15 | (D) | 18 | (D) | 17 | 100 631 |
| Honolulu, HI | 32 | 67 946 | 29 | (D) | 30 | 226 534 | 22 | 162 506 | 38 | 144 177 | 36 | (D) |
| Houston-Galveston-Brazoria, TX | 38 | 141 405 | 35 | 135 303 | 50 | (D) | 38 | (D) | 59 | 336 030 | 55 | (D) |
| Indianapolis, IN | 3 | 4 959 | 3 | 4 959 | 11 | 105 077 | 9 | (D) | 34 | 231 932 | 31 | (D) |
| Jacksonville, FL | 18 | 161 142 | 16 | (D) | 9 | 91 052 | 7 | (D) | 18 | 212 907 | 15 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | — | — | — | — | 8 | 22 492 | 6 | (D) | 5 | 6 910 | 5 | 6 910 |
| Kansas City, MO-KS | 8 | 24 588 | 8 | 24 588 | 35 | 532 056 | 28 | 217 854 | 38 | 216 609 | 26 | 160 699 |
| Knoxville, TN | — | — | — | — | 9 | 55 816 | 8 | (D) | 21 | 69 794 | 18 | (D) |
| Lexington-Fayette, KY | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 3 | (D) | 3 | (D) |
| Little Rock-North Little Rock, AR | 2 | (D) | 2 | (D) | — | 58 604 | 6 | (D) | 7 | 26 711 | 6 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 138 | (D) | 126 | 597 911 | 348 | (D) | 318 | 2 195 820 | 436 | 3 254 745 | 378 | 2 617 374 |
| Louisville, KY-IN | 1 | (D) | — | — | 21 | 77 323 | 20 | (D) | 19 | 85 963 | 17 | (D) |
| Memphis, TN-AR-MS | 5 | 10 546 | 5 | 10 546 | 19 | 186 834 | 13 | 75 838 | 16 | 63 133 | 13 | (D) |
| Miami-Fort Lauderdale, FL | 125 | 393 929 | 114 | 383 185 | 124 | 840 963 | 110 | 586 913 | 181 | 680 972 | 145 | 473 769 |
| Milwaukee-Racine, WI | 6 | (D) | 6 | (D) | 37 | (D) | 30 | 227 946 | 28 | (D) | 25 | 70 079 |
| Minneapolis-St. Paul, MN-WI | 9 | 33 720 | 8 | (D) | 45 | 496 213 | 40 | 386 571 | 44 | 377 392 | 36 | 288 303 |
| Nashville, TN | 3 | (D) | 3 | (D) | 20 | 260 968 | 12 | (D) | 25 | 79 829 | 21 | 70 925 |
| New Haven-Meriden, CT | 5 | 12 334 | 5 | 12 334 | 13 | 63 012 | 12 | (D) | 17 | 46 632 | 16 | (D) |
| New Orleans, LA | 49 | 146 517 | 46 | (D) | 28 | 223 688 | 22 | 99 919 | 29 | 307 037 | 24 | 290 867 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 336 | (D) | 323 | 1 263 616 | 803 | 5 216 542 | 770 | 4 666 627 | 488 | 3 246 293 | 442 | 2 878 599 |
| Norfolk-Virginia Beach-Newport News, VA | 41 | 147 993 | 37 | (D) | 11 | 87 649 | 7 | 36 992 | 17 | 81 909 | 14 | (D) |
| Oklahoma City, OK | 1 | (D) | 1 | (D) | 30 | 580 096 | 23 | (D) | 26 | 75 195 | 24 | (D) |
| Omaha, NE-IA | 2 | (D) | 2 | (D) | 17 | 726 339 | 17 | 728 339 | 9 | 69 119 | 7 | (D) |
| Orlando, FL | 10 | (D) | 10 | (D) | 17 | 175 058 | 14 | (D) | 37 | 175 605 | 29 | 140 447 |
| Peoria, IL | 1 | (D) | 1 | (D) | 6 | (D) | 6 | (D) | 3 | (D) | 2 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 46 | 261 609 | 41 | 251 839 | 140 | (D) | 123 | 1 133 014 | 171 | (D) | 138 | 779 732 |
| Phoenix, AZ | 13 | 31 812 | 13 | 31 812 | 46 | 412 508 | 33 | 271 895 | 54 | 218 012 | 44 | (D) |
| Pittsburgh-Beaver Valley, PA | 4 | (D) | 4 | (D) | 32 | 460 244 | 27 | 424 985 | 44 | (D) | 36 | (D) |
| Portland-Vancouver, OR-WA | 13 | 78 262 | 12 | (D) | 41 | (D) | 35 | (D) | 46 | (D) | 40 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 49 | 176 098 | 48 | (D) | 33 | 231 231 | 30 | (D) | 23 | (D) | 22 | 113 238 |
| Raleigh-Durham, NC | 3 | 3 384 | 3 | 3 384 | 6 | 72 794 | 3 | (D) | 15 | 81 280 | 14 | (D) |
| Richmond-Petersburg, VA | 1 | (D) | 1 | (D) | 6 | (D) | 4 | 40 386 | 13 | (D) | 9 | 24 496 |
| Rochester, NY | 4 | (D) | 4 | (D) | 14 | 100 237 | 13 | (D) | 17 | 48 044 | 15 | (D) |
| Sacramento, CA | 4 | (D) | 4 | (D) | 23 | 234 129 | 20 | (D) | 28 | 148 455 | 25 | 137 399 |
| St. Louis, MO-IL | 10 | 16 903 | 9 | (D) | 49 | 477 196 | 43 | 273 241 | 46 | 257 815 | 40 | 158 826 |
| Salt Lake City-Ogden, UT | 3 | (D) | 3 | (D) | 23 | 176 272 | 16 | 116 737 | 34 | 117 962 | 31 | (D) |
| San Antonio, TX | 3 | (D) | 3 | (D) | 30 | 365 730 | 25 | 302 781 | 46 | 199 355 | 36 | 158 048 |
| San Diego, CA | 23 | 110 525 | 20 | (D) | 28 | 132 027 | 24 | 121 308 | 70 | 297 574 | 55 | 171 645 |
| San Francisco-Oakland-San Jose, CA | 95 | (D) | 84 | 322 206 | 128 | 1 535 057 | 110 | 929 835 | 226 | 1 360 901 | 195 | 1 120 374 |
| Seattle-Tacoma, WA | 106 | (D) | 91 | (D) | 58 | (D) | 51 | (D) | 63 | 331 415 | 56 | (D) |
| Sioux City, IA-NE | — | — | — | — | 11 | (D) | 9 | 68 068 | 3 | 42 502 | 1 | (D) |
| Syracuse, NY | 5 | (D) | 4 | (D) | 18 | 149 844 | 15 | (D) | 22 | 83 941 | 21 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 43 | 250 857 | 39 | (D) | 50 | 441 446 | 40 | 188 488 | 75 | 719 349 | 64 | 505 272 |
| Toledo, OH | 2 | (D) | 2 | (D) | 10 | 71 587 | 9 | (D) | 12 | 31 172 | 11 | (D) |
| Tulsa, OK | 1 | (D) | 1 | (D) | 10 | (D) | 7 | 38 391 | 15 | 70 667 | 14 | (D) |
| Washington, DC-MD-VA | 24 | 40 617 | 23 | (D) | 41 | 514 214 | 33 | 259 280 | 42 | 146 239 | 38 | 131 579 |
| West Palm Beach-Boca Raton-Deer Beach, FL | 4 | 20 290 | 4 | 20 290 | 15 | 177 943 | 11 | 155 258 | 38 | 230 720 | 28 | 168 240 |
| Wichita, KS | — | — | — | — | 13 | (D) | 10 | (D) | 4 | 15 577 | 4 | 15 577 |
| Worcester, MA | 2 | (D) | 2 | (D) | 7 | 80 366 | 7 | 80 366 | 6 | 38 662 | 6 | 38 662 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|--------------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| | Groceries and related products (SIC 514)—Con. | | | | Farm-product raw materials (SIC 515) | | | | | | | |
| | Groceries and related products, n.e.c. (SIC 5149) | | | | Total | | | | Grain and field beans (SIC 5153) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 13 577 | 117 810 605 | 9 081 | 38 720 500 | 12 577 | 117 606 177 | 10 755 | 91 385 896 | 8 155 | 73 511 501 | 7 997 | 68 258 000 |
| Albany-Schenectady-Troy, NY | 66 | 348 706 | 39 | 138 898 | 3 | (D) | 3 | (D) | 2 | (D) | 2 | (D) |
| Allentown-Bethlehem, PA-NJ | 44 | 100 998 | 34 | 54 076 | 10 | 34 844 | 9 | (D) | 5 | (D) | 5 | (D) |
| Atlanta, GA | 189 | 4 554 139 | 106 | 362 850 | 26 | 586 769 | 17 | 46 660 | 12 | 228 336 | 10 | (D) |
| Baltimore, MD | 128 | 1 601 124 | 88 | 612 125 | 26 | 262 308 | 19 | 224 017 | 10 | (D) | 10 | (D) |
| Birmingham, AL | 38 | 515 731 | 19 | 97 508 | 8 | 73 501 | 5 | (D) | 6 | (D) | 5 | (D) |
| Boston-Lawrence-Salem, MA-NH | 248 | 3 308 906 | 172 | 496 462 | 48 | (D) | 37 | (D) | 1 | (D) | 1 | (D) |
| Buffalo-Niagara Falls, NY | 76 | 636 504 | 53 | 186 879 | 8 | (D) | 8 | (D) | 5 | 23 527 | 5 | 23 527 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 80 | 1 512 015 | 39 | 213 656 | 29 | 648 407 | 17 | 49 133 | 8 | (D) | 3 | (D) |
| Chattanooga, TN-GA | 14 | 246 023 | 10 | (D) | 6 | (D) | 4 | (D) | 3 | (D) | 3 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 476 | 5 277 006 | 303 | 1 641 046 | 100 | (D) | 88 | 1 073 631 | 62 | 748 793 | 60 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 82 | 1 475 350 | 48 | (D) | 21 | (D) | 19 | 432 838 | 12 | (D) | 12 | (D) |
| Cleveland-Akron-Lorain, OH | 116 | (D) | 73 | (D) | 13 | 101 854 | 13 | 101 854 | 5 | (D) | 5 | (D) |
| Columbus, OH | 63 | 1 878 041 | 33 | 163 019 | 48 | 274 915 | 44 | (D) | 32 | 180 392 | 32 | 180 392 |
| Dallas-Fort Worth, TX | 195 | 3 034 976 | 110 | 424 435 | 68 | 989 196 | 58 | (D) | 25 | 113 634 | 24 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 35 | 232 914 | 13 | 5 967 | 32 | 440 727 | 28 | (D) | 19 | 243 817 | 19 | 243 817 |
| Dayton-Springfield, OH | 39 | 253 005 | 29 | 143 117 | 27 | 138 375 | 25 | (D) | 21 | (D) | 21 | (D) |
| Decatur, IL | 6 | (D) | 2 | (D) | 13 | (D) | 13 | (D) | 13 | (D) | 13 | (D) |
| Denver-Boulder, CO | 123 | (D) | 76 | (D) | 31 | (D) | 29 | 259 125 | 23 | 223 730 | 22 | (D) |
| Des Moines, IA | 32 | 307 811 | 14 | 22 288 | 36 | 185 166 | 35 | (D) | 29 | (D) | 29 | (D) |
| Detroit-Ann Arbor, MI | 198 | (D) | 130 | (D) | 39 | 169 613 | 37 | (D) | 31 | (D) | 31 | (D) |
| Fort Wayne, IN | 29 | 194 914 | 14 | (D) | 27 | 135 365 | 27 | 135 365 | 20 | 91 079 | 20 | 91 079 |
| Fresno, CA | 36 | 468 626 | 28 | 407 559 | 32 | 391 039 | 27 | 354 397 | 10 | (D) | 10 | (D) |
| Grand Rapids, MI | 39 | 525 185 | 19 | 307 029 | 11 | (D) | 11 | (D) | 3 | (D) | 3 | (D) |
| Greensboro-Winston-Salem—High Point, NC | 37 | 167 695 | 21 | 76 342 | 16 | 126 917 | 8 | (D) | 1 | (D) | 1 | (D) |
| Greenville-Spartanburg, SC | 26 | 238 849 | 13 | 20 131 | 13 | 208 043 | 5 | 27 004 | 1 | (D) | 1 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 35 | 255 152 | 20 | 73 978 | 13 | 69 137 | 11 | (D) | 8 | (D) | 8 | (D) |
| Hartford-New Britain-Middletown, CT | 43 | 404 860 | 31 | 184 222 | 8 | 48 840 | 5 | (D) | 1 | (D) | 1 | (D) |
| Honolulu, HI | 67 | 247 988 | 50 | (D) | 7 | (D) | 6 | (D) | 3 | (D) | 2 | (D) |
| Houston-Galveston-Brazoria, TX | 152 | 1 932 075 | 93 | (D) | 50 | (D) | 41 | (D) | 33 | (D) | 29 | (D) |
| Indianapolis, IN | 69 | 712 528 | 38 | 174 312 | 64 | 530 324 | 59 | 386 817 | 45 | 308 892 | 45 | 308 892 |
| Jacksonville, FL | 64 | 1 340 050 | 29 | 177 994 | 3 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 11 | 51 631 | 7 | (D) | 16 | (D) | 8 | (D) | 2 | (D) | 2 | (D) |
| Kansas City, MO-KS | 104 | 1 765 150 | 56 | 261 679 | 115 | 3 879 414 | 96 | 3 566 690 | 83 | 3 483 283 | 76 | 3 437 954 |
| Knoxville, TN | 25 | 208 062 | 11 | 21 871 | 9 | 50 897 | 6 | (D) | 2 | (D) | 1 | (D) |
| Lexington-Fayette, KY | 20 | 85 947 | 11 | 41 465 | 38 | 717 032 | 18 | (D) | 5 | 7 885 | 4 | (D) |
| Little Rock-North Little Rock, AR | 30 | 316 253 | 15 | (D) | 9 | (D) | 6 | (D) | 5 | (D) | 3 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 821 | 8 270 482 | 580 | 2 421 165 | 104 | 829 166 | 86 | 737 506 | 33 | 232 381 | 29 | 223 520 |
| Louisville, KY-IN | 43 | 336 503 | 23 | 96 947 | 35 | 295 662 | 22 | (D) | 10 | 50 190 | 10 | 50 190 |
| Memphis, TN-AR-MS | 63 | 888 892 | 27 | (D) | 71 | 2 311 103 | 59 | 2 217 487 | 14 | (D) | 14 | (D) |
| Miami-Fort Lauderdale, FL | 276 | 1 231 464 | 227 | 680 625 | 28 | 299 255 | 27 | (D) | 7 | (D) | 7 | (D) |
| Milwaukee-Racine, WI | 89 | 712 377 | 48 | (D) | 26 | 241 825 | 19 | 134 729 | 8 | (D) | 8 | (D) |
| Minneapolis-St. Paul, MN-WI | 131 | 2 024 395 | 73 | 443 966 | 120 | 5 917 291 | 102 | 4 899 012 | 96 | 4 531 221 | 87 | 3 980 717 |
| Nashville, TN | 44 | 253 916 | 28 | 118 690 | 32 | 321 421 | 20 | 148 141 | 8 | (D) | 6 | (D) |
| New Haven-Meriden, CT | 33 | 99 773 | 25 | 43 009 | 3 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| New Orleans, LA | 82 | 533 702 | 62 | 226 052 | 14 | 2 725 658 | 13 | (D) | 11 | (D) | 11 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 2 271 | 17 933 866 | 1 933 | 9 077 866 | 254 | (D) | 214 | (D) | 51 | (D) | 43 | (D) |
| Norfolk-Virginia Beach-Newport News, VA | 51 | 282 863 | 29 | 69 687 | 15 | 328 863 | 14 | (D) | 9 | (D) | 9 | (D) |
| Oklahoma City, OK | 37 | 335 446 | 16 | 66 160 | 46 | 651 311 | 26 | 161 619 | 15 | 49 016 | 15 | 49 016 |
| Omaha, NE-IA | 34 | 524 485 | 15 | 28 367 | 69 | 1 202 712 | 55 | 830 219 | 41 | 686 253 | 40 | (D) |
| Orlando, FL | 65 | 507 190 | 41 | 212 915 | 7 | 11 101 | 6 | (D) | 4 | (D) | 4 | (D) |
| Peoria, IL | 18 | 160 773 | 8 | 22 937 | 55 | 949 890 | 49 | 877 962 | 42 | (D) | 42 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 384 | (D) | 286 | 1 085 348 | 68 | 389 789 | 61 | 345 533 | 19 | 76 009 | 19 | 76 009 |
| Phoenix, AZ | 101 | 945 020 | 66 | 406 226 | 24 | 210 455 | 20 | (D) | 6 | (D) | 6 | (D) |
| Pittsburgh-Beaver Valley, PA | 126 | 1 108 307 | 82 | (D) | 9 | 32 238 | 6 | (D) | 3 | (D) | 3 | (D) |
| Portland-Vancouver, OR-WA | 98 | 867 401 | 56 | 144 131 | 37 | (D) | 33 | (D) | 29 | 2 837 398 | 26 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 56 | 169 743 | 50 | 56 897 | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Raleigh-Durham, NC | 26 | 285 569 | 16 | (D) | 15 | 68 901 | 7 | 18 665 | 1 | (D) | 1 | (D) |
| Richmond-Petersburg, VA | 44 | 569 668 | 17 | 65 072 | 16 | 708 742 | 15 | (D) | 6 | (D) | 5 | 29 264 |
| Rochester, NY | 38 | 211 709 | 28 | 80 677 | 22 | 47 982 | 19 | (D) | 19 | (D) | 17 | (D) |
| Sacramento, CA | 61 | 352 490 | 36 | (D) | 18 | 123 884 | 15 | (D) | 11 | 79 182 | 10 | (D) |
| St. Louis, MO-IL | 153 | 1 436 909 | 99 | 339 797 | 101 | 1 963 572 | 90 | 1 717 700 | 76 | 1 755 343 | 72 | (D) |
| Salt Lake City-Ogden, UT | 74 | 909 632 | 48 | 467 804 | 20 | 113 724 | 16 | 101 571 | 9 | 65 391 | 8 | (D) |
| San Antonio, TX | 57 | 666 112 | 30 | 104 164 | 25 | 123 845 | 15 | (D) | 5 | (D) | 4 | (D) |
| San Diego, CA | 116 | 575 858 | 83 | 151 685 | 11 | 28 046 | 10 | (D) | 6 | (D) | 5 | (D) |
| San Francisco-Oakland-San Jose, CA | 542 | (D) | 364 | (D) | 49 | 403 816 | 44 | (D) | 22 | 287 726 | 20 | (D) |
| Seattle-Tacoma, WA | 176 | 1 454 528 | 108 | 247 084 | 23 | (D) | 20 | (D) | 12 | (D) | 12 | (D) |
| Sioux City, IA-NE | 5 | 9 888 | 4 | 9 101 | 43 | (D) | 31 | 565 894 | 20 | 247 196 | 19 | 239 354 |
| Syracuse, NE | 42 | 665 927 | 24 | 77 960 | 6 | (D) | 6 | (D) | 4 | (D) | 4 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 114 | 1 560 378 | 72 | 510 307 | 13 | 100 458 | 9 | 64 601 | 7 | (D) | 5 | (D) |
| Toledo, OH | 33 | 261 088 | 13 | 90 027 | 33 | 694 951 | 32 | (D) | 29 | 483 667 | 29 | 483 667 |
| Tulsa, OK | 21 | 76 888 | 15 | (D) | 15 | 97 895 | 10 | (D) | 9 | (D) | 9 | (D) |
| Washington, DC-MD-VA | 119 | 1 175 123 | 83 | 479 515 | 20 | 56 985 | 10 | 9 948 | 3 | (D) | 3 | (D) |
| West Palm Beach-Boca Raton-Delray Beach, FL | 42 | 316 276 | 31 | 49 867 | 2 | (D) | 2 | (D) | 1 | (D) | 1 | (D) |
| Wichita, KS | 24 | 162 004 | 13 | 60 344 | 33 | 226 212 | 31 | (D) | 29 | (D) | 28 | 199 306 |
| Worcester, MA | 22 | 180 784 | 16 | (D) | 2 | (D) | 2 | (D) | - | - | - | - |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Farm-product raw materials (SIC 515)—Con. | | | | | | | | Chemicals and allied products (SIC 516) | | | |
| | Livestock (SIC 5154) | | | | Farm-product raw materials, n.e.c. (SIC 5159) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 592 | 26 725 817 | 1 383 | 9 697 116 | 1 830 | 17 368 859 | 1 375 | 13 430 780 | 12 705 | 94 619 646 | 9 233 | 26 460 464 |
| Albany-Schenectady-Troy, NY | - | - | - | - | 1 | (D) | 1 | (D) | 25 | (D) | 20 | 34 014 |
| Allentown-Bethlehem, PA-NJ | 4 | 19 771 | 3 | (D) | 1 | (D) | 1 | (D) | 37 | 224 723 | 24 | 41 450 |
| Atlanta, GA | 2 | (D) | - | - | 12 | (D) | 7 | (D) | 298 | 4 846 091 | 170 | (D) |
| Baltimore, MD | 9 | 46 835 | 5 | (D) | 7 | (D) | 4 | (D) | 92 | 366 634 | 66 | (D) |
| Birmingham, AL | 1 | (D) | - | - | 1 | (D) | - | - | 49 | 508 499 | 35 | 146 009 |
| Boston-Lawrence-Salem, MA-NH | 5 | (D) | 4 | (D) | 42 | (D) | 32 | (D) | 225 | (D) | 168 | 635 371 |
| Buffalo-Niagara Falls, NY | 1 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 48 | 311 367 | 40 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 4 | 6 749 | 2 | (D) | 17 | (D) | 12 | 41 279 | 152 | 3 616 124 | 97 | 347 694 |
| Chattanooga, TN-GA | 1 | (D) | - | - | 2 | (D) | 1 | (D) | 46 | 660 861 | 36 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 23 | (D) | 17 | (D) | 15 | (D) | 11 | (D) | 651 | 8 014 034 | 423 | 1 648 288 |
| Cincinnati-Hamilton, OH-KY-IN | 2 | (D) | 1 | (D) | 7 | (D) | 6 | 10 320 | 125 | 2 230 521 | 67 | 240 403 |
| Cleveland-Akron-Lorain, OH | 4 | (D) | 4 | (D) | 4 | (D) | 4 | (D) | 287 | 4 678 827 | 156 | (D) |
| Columbus, OH | 9 | (D) | 6 | (D) | 7 | (D) | 6 | 11 056 | 54 | 344 283 | 30 | 92 256 |
| Dallas-Fort Worth, TX | 20 | 159 379 | 13 | 35 394 | 23 | 716 183 | 21 | (D) | 297 | 2 976 866 | 181 | 462 541 |
| Davenport-Rock Island-Moline, IA-IL | 12 | (D) | 8 | (D) | 1 | (D) | 1 | (D) | 19 | 76 276 | 13 | 37 145 |
| Dayton-Springfield, OH | 3 | (D) | 2 | (D) | 3 | (D) | 2 | (D) | 35 | 111 460 | 27 | 77 729 |
| Decatur, IL | - | - | - | - | - | - | - | - | 5 | 12 756 | 5 | 12 756 |
| Denver-Boulder, CO | 3 | (D) | 2 | (D) | 5 | (D) | 5 | (D) | 129 | 791 981 | 88 | (D) |
| Des Moines, IA | 5 | (D) | 4 | (D) | 2 | (D) | 2 | (D) | 33 | 259 243 | 27 | (D) |
| Detroit-Ann Arbor, MI | 2 | (D) | 1 | (D) | 6 | (D) | 5 | (D) | 292 | 3 122 102 | 183 | 362 836 |
| Fort Wayne, IN | 3 | (D) | 3 | (D) | 4 | (D) | 4 | (D) | 27 | 44 796 | 22 | 39 930 |
| Fresno, CA | 4 | (D) | 3 | (D) | 18 | 329 715 | 14 | (D) | 23 | (D) | 18 | (D) |
| Grand Rapids, MI | 5 | (D) | 5 | (D) | 3 | (D) | 3 | (D) | 45 | 122 816 | 33 | 96 799 |
| Greensboro-Winston-Salem-High Point, NC | 3 | (D) | 3 | (D) | 12 | (D) | 4 | (D) | 57 | 385 440 | 43 | 135 077 |
| Greenville-Spartanburg, SC | - | - | - | - | 12 | (D) | 4 | (D) | 69 | (D) | 56 | (D) |
| Harrisburg-Lebanon-Carlisle, PA | 4 | 26 624 | 2 | (D) | 1 | (D) | 1 | (D) | 16 | 32 774 | 13 | 30 160 |
| Hartford-New Britain-Middletown, CT | 2 | (D) | 1 | (D) | 5 | (D) | 3 | (D) | 39 | (D) | 30 | 69 530 |
| Honolulu, HI | 2 | (D) | 2 | (D) | 2 | (D) | 2 | (D) | 32 | 101 366 | 25 | (D) |
| Houston-Galveston-Brazoria, TX | 5 | 5 113 | 2 | (D) | 12 | 101 938 | 10 | (D) | 428 | 9 417 421 | 300 | (D) |
| Indianapolis, IN | 12 | (D) | 8 | 73 194 | 7 | (D) | 6 | 4 731 | 102 | 592 465 | 68 | 228 306 |
| Jacksonville, FL | 2 | (D) | 1 | (D) | - | - | - | - | 42 | 266 030 | 29 | 38 846 |
| Johnson City-Kingsport-Bristol, TN-VA | 4 | (D) | 2 | (D) | 10 | (D) | 4 | (D) | 10 | (D) | 5 | (D) |
| Kansas City, MO-KS | 26 | 365 914 | 15 | (D) | 6 | 30 217 | 5 | (D) | 117 | 964 737 | 76 | 164 430 |
| Knoxville, TN | 4 | (D) | 2 | (D) | 3 | (D) | 3 | (D) | 26 | 55 111 | 20 | 22 049 |
| Lexington-Fayette, KY | 5 | 269 883 | 3 | (D) | 28 | 439 264 | 11 | (D) | 18 | 170 153 | 14 | 33 203 |
| Little Rock-North Little Rock, AR | 2 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 32 | (D) | 27 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 18 | 157 824 | 13 | 109 299 | 53 | 438 961 | 44 | 404 687 | 784 | 5 552 850 | 571 | 1 679 694 |
| Louisville, KY-IN | 11 | 201 417 | 13 | (D) | 14 | 44 055 | 9 | (D) | 67 | 308 198 | 38 | 96 709 |
| Memphis, TN-AR-MS | 6 | (D) | 4 | (D) | 51 | (D) | 41 | (D) | 63 | 477 254 | 45 | 139 756 |
| Miami-Fort Lauderdale, FL | 4 | (D) | 4 | (D) | 17 | (D) | 16 | (D) | 219 | 438 637 | 182 | (D) |
| Milwaukee-Racine, WI | 11 | (D) | 5 | 36 003 | 7 | 71 962 | 6 | (D) | 126 | (D) | 98 | (D) |
| Minneapolis-St. Paul, MN-WI | 18 | (D) | 9 | (D) | 6 | (D) | 6 | (D) | 176 | 1 630 859 | 113 | (D) |
| Nashville, TN | 14 | 146 551 | 9 | (D) | 10 | (D) | 5 | (D) | 51 | 150 626 | 42 | (D) |
| New Haven-Meriden, CT | 1 | (D) | 1 | (D) | 1 | (D) | - | - | 22 | (D) | 21 | (D) |
| New Orleans, LA | - | - | - | - | 3 | (D) | 2 | (D) | 88 | 642 495 | 60 | 137 240 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 11 | 14 797 | 8 | 7 742 | 192 | 2 423 535 | 163 | 2 053 516 | 1 550 | (D) | 1 251 | 5 391 414 |
| Norfolk-Virginia Beach-Newport News, VA | 2 | (D) | 2 | (D) | 4 | (D) | 3 | (D) | 36 | 225 964 | 25 | 207 624 |
| Oklahoma City, OK | 26 | 591 560 | 7 | (D) | 5 | 10 735 | 4 | (D) | 77 | 128 854 | 50 | (D) |
| Omaha, NE-IA | 26 | (D) | 13 | (D) | 2 | (D) | 2 | (D) | 33 | 170 947 | 27 | (D) |
| Orlando, FL | 1 | (D) | - | - | 2 | (D) | 2 | (D) | 66 | 221 009 | 48 | 86 710 |
| Peoria, IL | 13 | (D) | 7 | (D) | - | - | - | - | 7 | 15 374 | 6 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 16 | (D) | 12 | 53 337 | 33 | (D) | 30 | 216 187 | 368 | (D) | 250 | (D) |
| Phoenix, AZ | 7 | (D) | 5 | (D) | 11 | 101 191 | 9 | (D) | 95 | 318 336 | 77 | 177 961 |
| Pittsburgh-Beaver Valley, PA | 3 | (D) | 1 | (D) | 3 | (D) | 2 | (D) | 129 | (D) | 81 | 274 914 |
| Portland-Vancouver, OR-WA | 1 | (D) | 1 | (D) | 7 | (D) | 6 | (D) | 91 | (D) | 64 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | - | - | - | - | 1 | (D) | 1 | (D) | 69 | (D) | 52 | 194 856 |
| Raleigh-Durham, NC | 1 | (D) | - | - | 13 | (D) | 6 | (D) | 28 | 100 838 | 22 | 44 238 |
| Richmond-Petersburg, VA | 2 | (D) | 2 | (D) | 8 | 654 956 | 8 | 654 956 | 49 | 290 774 | 31 | 132 601 |
| Rochester, NY | 2 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 40 | 216 458 | 28 | 61 068 |
| Sacramento, CA | 3 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 35 | 110 825 | 24 | 55 816 |
| St. Louis, MO-IL | 16 | 195 967 | 10 | (D) | 9 | 12 262 | 8 | (D) | 167 | 1 136 795 | 102 | 295 779 |
| Salt Lake City-Ogden, UT | 4 | (D) | 2 | (D) | 7 | (D) | 6 | (D) | 66 | 142 842 | 49 | 108 074 |
| San Antonio, TX | 14 | 100 986 | 6 | (D) | 6 | (D) | 5 | (D) | 58 | 142 977 | 47 | 80 901 |
| San Diego, CA | 1 | (D) | 1 | (D) | 4 | (D) | 4 | (D) | 78 | 141 573 | 66 | (D) |
| San Francisco-Oakland-San Jose, CA | 7 | 27 013 | 6 | (D) | 20 | 89 077 | 18 | (D) | 285 | 2 546 472 | 208 | 580 017 |
| Seattle-Tacoma, WA | 6 | (D) | 4 | (D) | 5 | (D) | 4 | (D) | 106 | (D) | 76 | (D) |
| Sioux City, IA-NE | 21 | 376 303 | 10 | 244 271 | 2 | (D) | 2 | (D) | 6 | (D) | 5 | (D) |
| Syracuse, NY | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) | 28 | 115 218 | 19 | 35 934 |
| Tampa-St. Petersburg-Clearwater, FL | 3 | (D) | 1 | (D) | 3 | (D) | 3 | (D) | 114 | 593 001 | 91 | 446 947 |
| Toledo, OH | 2 | (D) | 1 | (D) | 2 | (D) | 2 | (D) | 30 | 77 875 | 19 | 51 632 |
| Tulsa, OK | 6 | (D) | 1 | (D) | - | - | - | - | 49 | 126 111 | 32 | 75 676 |
| Washington, DC-MD-VA | 7 | (D) | 4 | (D) | 10 | 37 946 | 3 | (D) | 61 | 359 445 | 51 | 138 435 |
| West Palm Beach-Boca Raton-Delray Beach, FL | - | - | - | - | 1 | (D) | 1 | (D) | 42 | (D) | 39 | (D) |
| Wichita, KS | 3 | (D) | 2 | (D) | 1 | (D) | 1 | (D) | 25 | 41 830 | 20 | 39 216 |
| Worcester, MA | 2 | (D) | 2 | (D) | - | - | - | - | 21 | 133 515 | 18 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|
| | Chemicals and allied products (SIC 516)—Con. | | | | | | | | Petroleum and petroleum products (SIC 517) | | | |
| | Plastics materials and basic forms and shapes (SIC 5162) | | | | Chemicals and allied products, n.e.c. (SIC 5169) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 2 744 | 20 307 488 | 2 003 | 6 823 245 | 9 961 | 74 312 158 | 7 230 | 19 637 219 | 16 726 | 234 873 742 | 14 101 | 124 898 723 |
| Albany-Schenectady-Troy, NY | 5 | (D) | 4 | 6 960 | 20 | (D) | 16 | 27 054 | 36 | (D) | 27 | 253 817 |
| Allentown-Bethlehem, PA-NJ | 7 | 26 438 | 6 | (D) | 30 | 198 285 | 18 | (D) | 32 | 329 084 | 24 | 145 716 |
| Atlanta, GA | 73 | (D) | 40 | (D) | 225 | (D) | 130 | 417 150 | 131 | 2 385 266 | 91 | 501 347 |
| Baltimore, MD | 16 | 47 235 | 13 | (D) | 76 | 319 399 | 53 | (D) | 52 | 1 570 126 | 35 | 296 627 |
| Birmingham, AL | 9 | 37 152 | 7 | (D) | 40 | 471 347 | 28 | (D) | 60 | 870 455 | 43 | 228 553 |
| Boston-Lawrence-Salem, MA-NH | 52 | (D) | 33 | 142 844 | 173 | 906 269 | 135 | 492 527 | 111 | 8 294 761 | 91 | 6 341 068 |
| Buffalo-Niagara Falls, NY | 10 | (D) | 9 | (D) | 38 | (D) | 31 | (D) | 47 | 493 381 | 38 | 271 791 |
| Charlotte-Gastonia-Rock Hill, NC-SC | 28 | 432 839 | 18 | 58 479 | 124 | 3 183 285 | 79 | 289 215 | 84 | 1 125 920 | 69 | 347 165 |
| Chattanooga, TN-GA | 2 | (D) | 2 | (D) | 44 | (D) | 34 | (D) | 35 | 402 328 | 22 | 177 055 |
| Chicago-Gary-Lake County, IL-IN-WI | 178 | 1 896 581 | 111 | 472 500 | 473 | 6 117 453 | 312 | 1 175 788 | 248 | (D) | 181 | 1 873 016 |
| Cincinnati-Hamilton, OH-KY-IN | 31 | (D) | 16 | (D) | 94 | (D) | 51 | (D) | 67 | 997 529 | 42 | (D) |
| Cleveland-Akron-Lorain, OH | 66 | (D) | 33 | 190 052 | 221 | (D) | 123 | (D) | 77 | 1 238 759 | 47 | (D) |
| Columbus, OH | 16 | 110 869 | 8 | 56 962 | 38 | 233 414 | 22 | 35 294 | 64 | 825 876 | 39 | 103 775 |
| Dallas-Fort Worth, TX | 76 | 634 801 | 47 | 146 346 | 221 | 2 342 065 | 134 | 316 195 | 208 | 5 995 492 | 169 | (D) |
| Davenport-Rock Island-Moline, IA-IL | 5 | 4 022 | 4 | (D) | 14 | 72 254 | 9 | (D) | 29 | 184 958 | 22 | 63 345 |
| Dayton-Springfield, OH | 13 | 69 157 | 9 | 45 747 | 22 | 42 303 | 18 | 31 982 | 34 | 639 272 | 26 | 118 820 |
| Decatur, IL | - | - | - | - | 5 | (D) | 5 | (D) | 7 | 36 264 | 6 | (D) |
| Denver-Boulder, CO | 33 | (D) | 22 | 42 658 | 96 | (D) | 66 | (D) | 74 | 2 005 053 | 64 | (D) |
| Des Moines, IA | 6 | (D) | 6 | (D) | 27 | (D) | 21 | (D) | 31 | 308 719 | 26 | (D) |
| Detroit-Ann Arbor, MI | 98 | 1 982 298 | 54 | (D) | 194 | 1 139 804 | 129 | (D) | 126 | (D) | 98 | (D) |
| Fort Wayne, IN | 3 | (D) | 3 | (D) | 24 | (D) | 19 | (D) | 35 | 177 200 | 32 | (D) |
| Fresno, CA | 3 | (D) | 2 | (D) | 20 | 75 132 | 16 | (D) | 42 | 345 899 | 31 | 150 798 |
| Grand Rapids, MI | 12 | 50 352 | 9 | (D) | 33 | 72 464 | 24 | (D) | 37 | 269 467 | 34 | (D) |
| Greensboro-Winston-Salem-High Point, NC | 11 | 37 682 | 7 | (D) | 46 | 347 758 | 36 | (D) | 53 | 940 360 | 41 | 227 333 |
| Greenville-Spartanburg, SC | 9 | (D) | 8 | (D) | 60 | 125 501 | 48 | (D) | 43 | 664 898 | 31 | 165 283 |
| Harrisburg-Lebanon-Carlisle, PA | 4 | 11 808 | 4 | 11 808 | 12 | 20 966 | 9 | 18 352 | 31 | 1 104 489 | 18 | 351 147 |
| Hartford-New Britain-Middletown, CT | 12 | (D) | 11 | 41 440 | 27 | 85 829 | 19 | 28 090 | 29 | 371 219 | 25 | 231 294 |
| Honolulu, HI | 11 | (D) | 11 | (D) | 21 | (D) | 14 | (D) | 26 | 326 101 | 15 | 83 726 |
| Houston-Galveston-Brazoria, TX | 71 | 463 668 | 59 | 271 647 | 357 | 8 953 753 | 241 | (D) | 316 | (D) | 243 | (D) |
| Indianapolis, IN | 16 | 43 344 | 12 | 25 069 | 86 | 549 121 | 56 | 203 237 | 56 | 718 793 | 39 | 102 655 |
| Jacksonville, FL | 9 | 31 041 | 8 | (D) | 33 | 234 989 | 21 | (D) | 39 | 975 834 | 27 | 521 180 |
| Johnson City-Kingsport-Bristol, TN-VA | - | - | - | - | 10 | (D) | 5 | (D) | 23 | 177 769 | 22 | (D) |
| Kansas City, MO-KS | 29 | 87 858 | 19 | 49 001 | 88 | 876 879 | 57 | 115 429 | 83 | 590 894 | 72 | 286 104 |
| Knoxville, TN | 6 | (D) | 5 | (D) | 20 | (D) | 15 | (D) | 40 | 730 865 | 26 | 148 118 |
| Lexington-Fayette, KY | 1 | (D) | - | - | 17 | (D) | 14 | 33 203 | 24 | 293 995 | 15 | (D) |
| Little Rock-North Little Rock, AR | 8 | (D) | 7 | (D) | 24 | (D) | 20 | (D) | 40 | 612 011 | 32 | 304 044 |
| Los Angeles-Anaheim-Riverside, CA | 256 | 1 994 728 | 188 | 724 240 | 528 | 3 558 122 | 383 | 955 454 | 342 | 13 379 855 | 247 | (D) |
| Louisville, KY-IN | 14 | 143 357 | 8 | (D) | 53 | 164 841 | 30 | (D) | 52 | 946 618 | 35 | 157 697 |
| Memphis, TN-AR-MS | 17 | (D) | 13 | (D) | 46 | (D) | 32 | (D) | 69 | 1 479 774 | 48 | 482 250 |
| Miami-Ft. Lauderdale, FL | 44 | 125 330 | 39 | (D) | 175 | 313 307 | 143 | 199 618 | 95 | 2 560 816 | 76 | (D) |
| Milwaukee-Racine, WI | 30 | (D) | 21 | 98 933 | 96 | (D) | 77 | (D) | 59 | 1 001 208 | 46 | (D) |
| Minneapolis-St. Paul, MN-WI | 58 | 536 830 | 36 | 91 800 | 118 | 1 094 029 | 77 | (D) | 96 | 1 409 526 | 80 | 860 130 |
| Nashville, TN | 10 | (D) | 10 | (D) | 41 | (D) | 32 | (D) | 56 | 940 774 | 41 | (D) |
| New Haven-Meriden, CT | 8 | (D) | 8 | (D) | 14 | 27 327 | 13 | (D) | 30 | 1 200 195 | 22 | 627 698 |
| New Orleans, LA | 15 | 28 906 | 10 | 25 625 | 73 | 613 589 | 50 | 111 615 | 77 | 2 146 868 | 55 | 416 292 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 406 | (D) | 314 | 1 364 092 | 1 144 | 9 542 956 | 937 | 4 027 322 | 573 | (D) | 427 | 20 831 877 |
| Norfolk-Virginia Beach-Newport News, VA | 7 | (D) | 5 | (D) | 29 | (D) | 20 | (D) | 50 | 961 704 | 32 | 223 472 |
| Oklahoma City, OK | 15 | 28 581 | 11 | (D) | 62 | 100 273 | 39 | 58 690 | 71 | 1 187 406 | 62 | 941 700 |
| Omaha, NE-IA | 5 | (D) | 4 | (D) | 28 | (D) | 23 | 52 784 | 39 | 391 006 | 33 | (D) |
| Orlando, FL | 12 | 50 430 | 9 | 11 911 | 54 | 170 579 | 39 | 74 799 | 27 | 234 549 | 20 | 79 125 |
| Peoria, IL | 1 | (D) | 1 | (D) | 6 | (D) | 5 | (D) | 21 | 166 078 | 16 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 107 | (D) | 70 | (D) | 261 | (D) | 180 | 574 075 | 190 | 3 855 326 | 140 | (D) |
| Phoenix, AZ | 20 | (D) | 20 | (D) | 75 | (D) | 57 | (D) | 56 | 1 079 418 | 48 | (D) |
| Pittsburgh-Beaver Valley, PA | 25 | (D) | 18 | (D) | 104 | (D) | 63 | (D) | 82 | (D) | 44 | 376 971 |
| Portland-Vancouver, OR-WA | 24 | 107 820 | 19 | 37 282 | 67 | (D) | 45 | (D) | 65 | 1 400 094 | 40 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 16 | (D) | 12 | 35 147 | 53 | 207 110 | 40 | 159 709 | 36 | 891 473 | 26 | 351 325 |
| Raleigh-Durham, NC | 8 | 59 533 | 6 | (D) | 20 | 41 305 | 16 | (D) | 35 | 281 633 | 32 | (D) |
| Richmond-Petersburg, VA | 9 | 56 973 | 4 | (D) | 40 | 233 801 | 27 | (D) | 43 | 700 240 | 25 | 128 167 |
| Rochester, NY | 20 | 180 273 | 10 | (D) | 20 | 36 185 | 18 | (D) | 35 | 341 834 | 28 | (D) |
| Sacramento, CA | 7 | 17 923 | 7 | 17 923 | 28 | 92 902 | 17 | 37 893 | 53 | 1 220 280 | 38 | 757 409 |
| St. Louis, MO-IL | 36 | 124 730 | 21 | 57 965 | 131 | 1 012 065 | 81 | 237 814 | 127 | 2 662 457 | 97 | 1 675 103 |
| Salt Lake City-Ogden, UT | 12 | (D) | 9 | (D) | 54 | (D) | 40 | (D) | 37 | 1 307 668 | 28 | (D) |
| San Antonio, TX | 6 | 44 991 | 5 | (D) | 52 | 97 986 | 42 | (D) | 62 | 1 940 306 | 46 | (D) |
| San Diego, CA | 20 | 25 672 | 16 | (D) | 58 | 115 901 | 50 | 93 783 | 47 | 808 500 | 38 | 181 481 |
| San Francisco-Oakland-San Jose, CA | 71 | 497 243 | 60 | 130 886 | 214 | 2 049 229 | 148 | 449 131 | 147 | 3 171 095 | 98 | 642 192 |
| Seattle-Tacoma, WA | 27 | (D) | 20 | 79 909 | 79 | (D) | 56 | (D) | 80 | 2 124 504 | 55 | 658 118 |
| Sioux City, IA-NE | - | - | - | - | 6 | (D) | 5 | (D) | 12 | 49 231 | 12 | 49 231 |
| Syracuse, NE | 9 | 22 884 | 7 | (D) | 19 | 92 334 | 12 | (D) | 26 | 329 971 | 16 | 92 541 |
| Tampa-St. Petersburg-Clearwater, FL | 24 | (D) | 20 | (D) | 90 | (D) | 71 | (D) | 71 | 1 511 829 | 50 | 290 737 |
| Toledo, OH | 9 | 14 888 | 6 | (D) | 21 | 62 987 | 13 | (D) | 29 | 442 541 | 18 | 84 087 |
| Tulsa, OK | 12 | 22 781 | 10 | (D) | 37 | 103 330 | 22 | (D) | 100 | 2 019 717 | 88 | 1 670 698 |
| Washington, DC-MD-VA | 16 | 39 146 | 14 | (D) | 45 | 320 299 | 37 | (D) | 56 | 1 463 796 | 43 | 334 493 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 10 | 22 899 | 10 | 22 899 | 32 | (D) | 29 | (D) | 12 | 77 249 | 12 | 77 249 |
| Wichita, KS | 8 | 14 909 | 6 | (D) | 17 | 26 921 | 14 | (D) | 33 | 206 513 | 28 | (D) |
| Worcester, MA | 9 | 69 821 | 8 | (D) | 12 | 63 694 | 10 | (D) | 12 | 127 831 | 9 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|---|--|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Petroleum and petroleum products (SIC 517)—Con. | | | | | | | | Beer, wine, and distilled alcoholic beverages (SIC 518) | | | |
| | Petroleum bulk stations and terminals (SIC 5171) | | | | Petroleum and petroleum products, except bulk stations and terminals (SIC 5172) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 12 353 | 139 655 203 | 10 400 | 62 953 879 | 4 373 | 95 218 539 | 3 701 | 61 944 844 | 5 835 | 49 432 601 | 5 470 | 41 587 463 |
| Albany-Schenectady-Troy, NY | 24 | (D) | 18 | 216 176 | 12 | (D) | 9 | 37 641 | 23 | (D) | 22 | (D) |
| Allentown-Bethlehem, PA-NJ | 24 | 275 592 | 18 | (D) | 8 | 53 492 | 6 | (D) | 17 | 70 298 | 17 | 70 298 |
| Atlanta, GA | 70 | (D) | 49 | (D) | 61 | (D) | 42 | (D) | 36 | 705 896 | 28 | 563 801 |
| Baltimore, MD | 37 | (D) | 22 | 115 744 | 15 | (D) | 13 | 180 883 | 43 | (D) | 38 | (D) |
| Birmingham, AL | 38 | (D) | 23 | 142 066 | 22 | (D) | 20 | 86 487 | 9 | 152 306 | 7 | (D) |
| Boston-Lawrence-Salem, MA-NH | 59 | 5 372 241 | 42 | (D) | 52 | 2 922 520 | 49 | (D) | 53 | 1 023 494 | 45 | (D) |
| Buffalo-Niagara Falls, NY | 25 | (D) | 17 | 154 500 | 22 | (D) | 21 | 117 291 | 20 | 220 788 | 20 | 220 788 |
| Charlotte-Gastonia-Rock Hill, NC-SC .. | 57 | 979 071 | 46 | (D) | 27 | 146 849 | 23 | (D) | 21 | 165 031 | 20 | (D) |
| Chattanooga, TN-GA | 24 | 299 419 | 12 | (D) | 11 | 102 909 | 10 | (D) | 7 | 67 193 | 7 | 67 193 |
| Chicago-Gary-Lake County, IL-IN-WI .. | 134 | 2 880 442 | 96 | 856 531 | 114 | (D) | 85 | 1 016 485 | 135 | 2 091 478 | 120 | (D) |
| Cincinnati-Hamilton, OH-KY-IN | 48 | 905 999 | 28 | (D) | 19 | 91 530 | 14 | (D) | 38 | 284 740 | 34 | 208 198 |
| Cleveland-Akron-Lorain, OH | 49 | 1 113 902 | 26 | 150 802 | 28 | 124 857 | 21 | (D) | 45 | 389 892 | 43 | (D) |
| Columbus, OH | 43 | 708 775 | 24 | (D) | 21 | 117 101 | 15 | (D) | 20 | 332 393 | 14 | 170 370 |
| Dallas-Fort Worth, TX | 104 | 1 976 099 | 82 | 906 496 | 104 | 4 019 393 | 87 | (D) | 55 | (D) | 44 | (D) |
| Davenport-Rock Island-Moline, IA-IL .. | 25 | 153 637 | 19 | (D) | 4 | 31 321 | 3 | (D) | 13 | 49 662 | 13 | 49 662 |
| Dayton-Springfield, OH | 25 | (D) | 18 | 100 046 | 9 | (D) | 8 | 18 774 | 12 | 110 914 | 12 | 110 914 |
| Decatur, IL | 7 | (D) | 6 | (D) | - | - | - | - | 6 | 25 320 | 6 | 25 320 |
| Denver-Boulder, CO | 42 | (D) | 38 | (D) | 32 | (D) | 26 | (D) | 34 | 491 247 | 25 | 334 208 |
| Des Moines, IA | 20 | 132 339 | 17 | (D) | 11 | 176 380 | 9 | (D) | 11 | 65 695 | 10 | (D) |
| Detroit-Ann Arbor, MI | 82 | (D) | 65 | (D) | 44 | 180 179 | 33 | 99 837 | 97 | (D) | 85 | (D) |
| Fort Wayne, IN | 25 | (D) | 23 | 82 667 | 10 | (D) | 9 | (D) | 8 | (D) | 8 | (D) |
| Fresno, CA | 34 | 317 403 | 25 | (D) | 8 | 28 496 | 6 | (D) | 10 | 72 468 | 10 | 72 468 |
| Grand Rapids, MI | 25 | 223 191 | 22 | (D) | 12 | 46 276 | 12 | 46 276 | 13 | 111 545 | 13 | 111 545 |
| Greensboro-Winston-Salem-High Point, NC | 43 | 890 185 | 31 | 177 158 | 10 | 50 175 | 10 | 50 175 | 11 | (D) | 11 | (D) |
| Greenville-Spartanburg, SC | 33 | 625 478 | 22 | (D) | 10 | 39 420 | 9 | (D) | 9 | 80 668 | 9 | 80 668 |
| Harrisburg-Lebanon-Carlisle, PA | 24 | 1 027 106 | 12 | (D) | 7 | 77 383 | 6 | (D) | 12 | 50 221 | 12 | 50 221 |
| Hartford-New Britain-Middletown, CT .. | 15 | 263 523 | 11 | 123 598 | 14 | 107 696 | 14 | 107 696 | 13 | (D) | 12 | (D) |
| Honolulu, HI | 11 | 236 323 | 4 | (D) | 15 | 89 778 | 11 | (D) | 19 | (D) | 15 | (D) |
| Houston-Galveston-Brazoria, TX | 136 | 7 019 523 | 106 | 3 878 243 | 180 | (D) | 137 | (D) | 63 | (D) | 62 | (D) |
| Indianapolis, IN | 43 | 617 062 | 30 | (D) | 13 | 101 731 | 9 | (D) | 21 | 296 620 | 18 | (D) |
| Jacksonville, FL | 25 | (D) | 17 | (D) | 14 | (D) | 10 | (D) | 13 | 337 010 | 12 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA .. | 19 | (D) | 19 | (D) | 4 | (D) | 3 | (D) | 6 | 41 259 | 6 | 41 259 |
| Kansas City, MO-KS | 59 | 456 023 | 51 | (D) | 24 | 134 871 | 21 | (D) | 22 | 198 230 | 20 | (D) |
| Knoxville, TN | 26 | 681 084 | 14 | (D) | 14 | 49 781 | 12 | (D) | 9 | 107 377 | 9 | 107 377 |
| Lexington-Fayette, KY | 17 | 273 943 | 11 | (D) | 7 | 20 052 | 4 | (D) | 12 | 84 172 | 12 | 84 172 |
| Little Rock-North Little Rock, AR | 25 | (D) | 20 | (D) | 15 | (D) | 12 | (D) | 16 | (D) | 15 | 145 062 |
| Los Angeles-Anaheim-Riverside, CA | 181 | (D) | 123 | 1 081 106 | 161 | (D) | 124 | 6 064 651 | 163 | 3 407 986 | 138 | 2 584 356 |
| Louisville, KY-IN | 36 | 856 910 | 25 | 134 129 | 16 | 89 708 | 10 | 23 568 | 27 | 293 056 | 24 | (D) |
| Memphis, TN-AR-MS | 37 | 995 005 | 24 | (D) | 32 | 484 769 | 24 | (D) | 20 | 182 978 | 20 | 182 978 |
| Miami-Fort Lauderdale, FL | 57 | (D) | 40 | (D) | 38 | (D) | 36 | 606 507 | 68 | 1 465 728 | 52 | (D) |
| Milwaukee-Racine, WI | 43 | (D) | 32 | 319 240 | 16 | (D) | 14 | (D) | 40 | (D) | 38 | 282 463 |
| Minneapolis-St. Paul, MN-WI | 58 | 785 247 | 47 | (D) | 38 | 624 279 | 33 | (D) | 50 | 445 188 | 40 | (D) |
| Nashville, TN | 40 | 814 427 | 28 | (D) | 16 | 126 347 | 13 | (D) | 11 | 223 097 | 9 | (D) |
| New Haven-Meriden, CT | 20 | (D) | 12 | (D) | 10 | (D) | 10 | (D) | 16 | 352 417 | 13 | (D) |
| New Orleans, LA | 52 | 2 011 257 | 36 | 326 569 | 25 | 135 611 | 19 | 89 723 | 28 | 409 171 | 22 | 268 682 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 249 | 12 667 478 | 170 | 4 882 613 | 324 | (D) | 257 | 15 949 264 | 468 | (D) | 433 | (D) |
| Norfolk-Virginia Beach-Newport News, VA | 40 | 934 902 | 22 | 196 670 | 10 | 26 802 | 10 | 26 802 | 11 | 179 151 | 10 | (D) |
| Oklahoma City, OK | 32 | 677 410 | 29 | 440 037 | 39 | 509 996 | 33 | 501 663 | 20 | 151 412 | 16 | (D) |
| Omaha, NE-IA | 30 | (D) | 26 | (D) | 9 | (D) | 7 | (D) | 17 | 144 213 | 15 | (D) |
| Orlando, FL | 17 | 140 500 | 14 | (D) | 10 | 94 049 | 6 | (D) | 16 | 252 193 | 16 | 252 193 |
| Peoria, IL | 15 | 153 864 | 12 | (D) | 6 | 12 214 | 4 | (D) | 8 | 42 473 | 8 | 42 473 |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 110 | 2 766 558 | 75 | 821 131 | 80 | 1 088 768 | 65 | (D) | 151 | (D) | 138 | 957 847 |
| Phoenix, AZ | 42 | (D) | 34 | (D) | 14 | (D) | 14 | (D) | 28 | (D) | 25 | (D) |
| Pittsburgh-Beaver Valley, PA | 54 | (D) | 28 | (D) | 28 | (D) | 16 | (D) | 127 | 220 025 | 126 | (D) |
| Portland-Vancouver, OR-WA | 41 | (D) | 22 | (D) | 24 | (D) | 18 | (D) | 37 | 183 530 | 32 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 24 | 853 227 | 16 | (D) | 12 | 38 246 | 10 | (D) | 18 | 201 759 | 18 | 201 759 |
| Raleigh-Durham, NC | 26 | 208 318 | 24 | (D) | 9 | 73 315 | 8 | (D) | 22 | 164 266 | 17 | (D) |
| Richmond-Petersburg, VA | 28 | 626 388 | 15 | (D) | 15 | 73 852 | 10 | (D) | 20 | 164 258 | 16 | (D) |
| Rochester, NY | 22 | 267 963 | 16 | (D) | 13 | 73 871 | 12 | (D) | 15 | 153 864 | 14 | (D) |
| Sacramento, CA | 35 | 902 689 | 24 | (D) | 18 | 317 591 | 14 | (D) | 15 | 219 776 | 15 | 219 776 |
| St. Louis, MO-IL | 80 | 2 118 514 | 65 | 1 601 395 | 47 | 543 943 | 32 | 73 708 | 50 | 507 247 | 48 | (D) |
| Salt Lake City-Ogden, UT | 17 | (D) | 10 | (D) | 20 | (D) | 18 | (D) | 11 | 74 755 | 9 | (D) |
| San Antonio, TX | 33 | 1 083 636 | 26 | (D) | 29 | 856 670 | 20 | (D) | 25 | 392 883 | 24 | (D) |
| San Diego, CA | 27 | 733 271 | 19 | (D) | 20 | 75 229 | 19 | (D) | 19 | 350 949 | 19 | 350 949 |
| San Francisco-Oakland-San Jose, CA .. | 86 | (D) | 57 | 348 097 | 61 | (D) | 41 | 294 095 | 185 | 2 020 355 | 153 | 1 492 371 |
| Seattle-Tacoma, WA | 57 | (D) | 38 | (D) | 23 | (D) | 17 | (D) | 59 | 487 440 | 48 | (D) |
| Sioux City, IA-NE | 9 | (D) | 9 | (D) | 3 | (D) | 3 | (D) | 5 | 14 420 | 5 | 14 420 |
| Syracuse, NY | 17 | 312 069 | 9 | (D) | 9 | 17 902 | 7 | (D) | 14 | 174 944 | 14 | 174 944 |
| Tampa-St. Petersburg-Clearwater, FL .. | 48 | 1 296 008 | 32 | 234 552 | 23 | 215 821 | 18 | 56 185 | 34 | 796 852 | 31 | (D) |
| Toledo, OH | 21 | 435 049 | 11 | (D) | 8 | 7 492 | 7 | (D) | 13 | 82 755 | 13 | 82 755 |
| Tulsa, OK | 55 | 678 065 | 53 | (D) | 45 | 1 341 652 | 35 | (D) | 11 | 83 690 | 8 | (D) |
| Washington, DC-MD-VA | 43 | 1 344 876 | 32 | (D) | 13 | 118 920 | 11 | (D) | 55 | 548 999 | 50 | 512 441 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 10 | (D) | 10 | (D) | 2 | (D) | 2 | (D) | 16 | 173 677 | 15 | (D) |
| Wichita, KS | 16 | 131 852 | 13 | (D) | 17 | 74 661 | 15 | (D) | 7 | 71 120 | 7 | 71 120 |
| Worcester, MA | 8 | (D) | 6 | (D) | 4 | (D) | 3 | (D) | 6 | (D) | 6 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|--|-----------------|----------------------|-----------------|---|-----------------|----------------------|-----------------|--|-----------------|----------------------|-----------------|
| | Beer, wine, and distilled alcoholic beverages (SIC 518)—Con. | | | | | | | | Miscellaneous nondurable goods (SIC 519) | | | |
| | Beer and ale (SIC 5181) | | | | Wine and distilled alcoholic beverages (SIC 5182) | | | | Total | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) | Establishments (no.) | Sales (\$1,000) |
| United States | 3 934 | 24 287 968 | 3 860 | 23 396 742 | 1 901 | 25 144 633 | 1 610 | 18 190 721 | 43 674 | 139 550 253 | 37 829 | 105 488 134 |
| Albany-Schenectady-Troy, NY | 17 | (D) | 17 | (D) | 6 | (D) | 5 | 133 366 | 101 | 203 664 | 86 | (D) |
| Allentown-Bethlehem, PA-NJ | 17 | 70 298 | 17 | 70 298 | - | - | - | - | 70 | 235 417 | 59 | 216 019 |
| Atlanta, GA | 14 | 259 746 | 13 | (D) | 22 | 446 150 | 15 | (D) | 627 | 2 259 948 | 445 | 1 121 757 |
| Baltimore, MD | 24 | (D) | 24 | (D) | 19 | (D) | 14 | (D) | 281 | 984 757 | 213 | 810 487 |
| Birmingham, AL | 5 | 93 417 | 5 | 93 417 | 4 | 58 889 | 2 | (D) | 126 | 406 264 | 103 | 339 759 |
| Boston-Lawrence-Salem, MA-NH | 18 | 345 961 | 16 | (D) | 35 | 677 533 | 29 | 562 104 | 569 | 2 137 676 | 442 | 1 518 761 |
| Buffalo-Niagara Falls, NY | 11 | 117 024 | 11 | 117 024 | 9 | 103 764 | 9 | 103 764 | 148 | 507 098 | 120 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 13 | 132 781 | 13 | 132 781 | 8 | 32 250 | 7 | (D) | 232 | 714 301 | 177 | 247 007 |
| Chattanooga, TN-GA | 4 | (D) | 4 | (D) | 3 | (D) | 3 | (D) | 64 | 312 689 | 54 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 76 | 752 342 | 72 | (D) | 59 | 1 339 136 | 48 | 817 963 | 1 233 | 6 426 064 | 970 | 3 577 126 |
| Cincinnati-Hamilton, OH-KY-IN | 25 | 159 238 | 24 | (D) | 13 | 125 502 | 10 | (D) | 189 | 484 695 | 151 | 370 411 |
| Cleveland-Akron-Lorain, OH | 24 | (D) | 24 | (D) | 21 | (D) | 19 | 80 024 | 368 | (D) | 296 | (D) |
| Columbus, OH | 10 | (D) | 10 | (D) | 10 | (D) | 4 | (D) | 203 | 615 640 | 151 | 429 274 |
| Dallas-Fort Worth, TX | 22 | (D) | 22 | (D) | 33 | (D) | 22 | (D) | 751 | 1 738 686 | 585 | 1 027 032 |
| Davenport-Rock Island-Moline, IA-IL | 8 | 29 283 | 8 | 29 283 | 5 | 20 379 | 5 | 20 379 | 65 | 359 435 | 57 | 344 574 |
| Dayton-Springfield, OH | 10 | (D) | 10 | (D) | 2 | (D) | 2 | (D) | 95 | 373 901 | 80 | 335 600 |
| Decatur, IL | 5 | (D) | 5 | (D) | 1 | (D) | 1 | (D) | 22 | (D) | 19 | (D) |
| Denver-Boulder, CO | 14 | 202 473 | 10 | (D) | 20 | 288 774 | 15 | (D) | 335 | 1 151 375 | 251 | 732 358 |
| Des Moines, IA | 6 | (D) | 6 | (D) | 5 | (D) | 4 | (D) | 93 | 746 645 | 73 | 280 191 |
| Detroit-Ann Arbor, MI | 39 | (D) | 39 | (D) | 58 | (D) | 46 | (D) | 498 | 1 312 628 | 387 | 943 703 |
| Fort Wayne, IN | 5 | (D) | 5 | (D) | 3 | 48 743 | 3 | 48 743 | 62 | (D) | 51 | 70 957 |
| Fresno, CA | 3 | (D) | 3 | (D) | 7 | (D) | 7 | (D) | 111 | 577 876 | 92 | 298 439 |
| Grand Rapids, MI | 9 | (D) | 9 | (D) | 4 | (D) | 4 | (D) | 98 | 528 502 | 80 | 488 347 |
| Greensboro-Winston-Salem-High Point, NC | 9 | (D) | 9 | (D) | 2 | (D) | 2 | (D) | 164 | 348 361 | 136 | 247 284 |
| Greenville-Spartanburg, SC | 6 | (D) | 6 | (D) | 3 | (D) | 3 | (D) | 101 | 345 627 | 83 | 265 681 |
| Harrisburg-Lebanon-Carlisle, PA | 11 | (D) | 11 | (D) | 1 | (D) | 1 | (D) | 79 | 139 276 | 62 | 104 261 |
| Hartford-New Britain-Middletown, CT | 6 | 171 042 | 6 | 171 042 | 7 | (D) | 6 | (D) | 110 | 311 059 | 95 | 275 268 |
| Honolulu, HI | 6 | 120 476 | 6 | 120 476 | 13 | (D) | 9 | (D) | 161 | 282 854 | 145 | (D) |
| Houston-Galveston-Brazoria, TX | 43 | (D) | 43 | (D) | 20 | 356 633 | 19 | (D) | 510 | 908 479 | 430 | (D) |
| Indianapolis, IN | 14 | 78 021 | 14 | 78 021 | 7 | 218 599 | 4 | (D) | 207 | 743 141 | 174 | (D) |
| Jacksonville, FL | 7 | 103 171 | 6 | (D) | 6 | 233 839 | 6 | 233 839 | 121 | 274 129 | 103 | 218 119 |
| Johnson City-Kingsport-Bristol, TN-VA | 6 | 41 259 | 6 | 41 259 | - | - | - | - | 58 | (D) | 54 | 131 565 |
| Kansas City, MO-KS | 13 | 111 391 | 12 | (D) | 9 | 86 839 | 8 | (D) | 309 | 1 363 321 | 229 | (D) |
| Knoxville, TN | 4 | (D) | 4 | (D) | 5 | (D) | 5 | (D) | 69 | 154 201 | 61 | 143 449 |
| Lexington-Fayette, KY | 7 | 48 775 | 7 | 48 775 | 5 | 35 397 | 5 | 35 397 | 68 | (D) | 64 | (D) |
| Little Rock-North Little Rock, AR | 6 | (D) | 6 | (D) | 10 | (D) | 9 | (D) | 85 | 374 708 | 75 | 322 402 |
| Los Angeles-Anaheim-Riverside, CA | 75 | 1 385 542 | 68 | (D) | 88 | 2 022 444 | 70 | (D) | 2 318 | (D) | 2 014 | (D) |
| Louisville, KY-IN | 13 | 61 054 | 13 | 61 054 | 14 | 232 002 | 11 | (D) | 145 | 3 053 597 | 122 | (D) |
| Memphis, TN-AR-MS | 11 | 101 554 | 11 | 101 554 | 9 | 81 424 | 9 | 81 424 | 134 | 680 236 | 110 | (D) |
| Miami-Fort Lauderdale, FL | 19 | 388 059 | 17 | (D) | 49 | 1 077 669 | 35 | 742 677 | 935 | 1 494 354 | 810 | 1 091 721 |
| Milwaukee-Racine, WI | 20 | (D) | 20 | (D) | 20 | (D) | 18 | (D) | 238 | 547 168 | 201 | 450 587 |
| Minneapolis-St. Paul, MN-WI | 32 | 181 028 | 30 | (D) | 18 | 264 160 | 10 | (D) | 499 | (D) | 403 | (D) |
| Nashville, TN | 4 | 89 046 | 4 | 89 046 | 7 | 134 051 | 5 | (D) | 191 | 552 822 | 155 | 435 183 |
| New Haven-Meriden, CT | 5 | (D) | 5 | (D) | 11 | (D) | 8 | (D) | 83 | 155 171 | 78 | (D) |
| New Orleans, LA | 11 | 141 060 | 6 | (D) | 17 | 268 111 | 16 | (D) | 136 | 711 152 | 107 | 276 184 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 251 | (D) | 245 | 2 176 332 | 217 | 4 686 672 | 188 | (D) | 3 920 | 34 169 242 | 3 384 | 28 881 173 |
| Norfolk-Virginia Beach-Newport News, VA | 5 | (D) | 5 | (D) | 6 | (D) | 5 | (D) | 133 | 530 586 | 115 | (D) |
| Oklahoma City, OK | 14 | 78 060 | 13 | (D) | 6 | 73 352 | 3 | (D) | 125 | 267 531 | 108 | 196 581 |
| Omaha, NE-IA | 10 | (D) | 9 | (D) | 7 | (D) | 6 | (D) | 131 | 672 044 | 105 | 307 754 |
| Orlando, FL | 7 | 112 378 | 7 | 112 378 | 9 | 139 815 | 9 | 139 815 | 205 | 681 330 | 174 | 520 436 |
| Peoria, IL | 4 | 19 190 | 4 | 19 190 | 4 | 23 283 | 4 | 23 283 | 71 | (D) | 66 | 222 717 |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 96 | 678 280 | 96 | 678 280 | 55 | (D) | 42 | 279 567 | 789 | 2 527 495 | 652 | 1 821 787 |
| Phoenix, AZ | 12 | 236 479 | 12 | 236 479 | 16 | (D) | 13 | (D) | 300 | 645 701 | 268 | 566 621 |
| Pittsburgh-Beaver Valley, PA | 120 | 217 678 | 119 | (D) | 7 | 2 347 | 7 | 2 347 | 215 | 438 263 | 171 | (D) |
| Portland-Vancouver, OR-WA | 24 | (D) | 23 | (D) | 13 | (D) | 9 | (D) | 257 | 1 810 926 | 215 | 1 636 802 |
| Providence-Pawtucket-Fall River, RI-MA | 7 | 99 786 | 7 | 99 786 | 11 | 101 973 | 11 | 101 973 | 150 | 367 520 | 133 | (D) |
| Raleigh-Durham, NC | 12 | 87 488 | 11 | (D) | 10 | 76 778 | 6 | (D) | 94 | 889 524 | 70 | 100 110 |
| Richmond-Petersburg, VA | 11 | 84 974 | 11 | 84 974 | 9 | 79 284 | 5 | (D) | 122 | (D) | 99 | (D) |
| Rochester, NY | 8 | 59 115 | 8 | 59 115 | 7 | 94 749 | 6 | (D) | 130 | 287 877 | 102 | 242 106 |
| Sacramento, CA | 12 | 149 706 | 12 | 149 706 | 3 | 70 070 | 3 | 70 070 | 202 | 480 894 | 174 | 409 468 |
| St. Louis, MO-IL | 30 | 255 890 | 30 | 255 890 | 20 | 251 357 | 18 | (D) | 400 | 1 043 286 | 331 | (D) |
| Salt Lake City-Ogden, UT | 8 | (D) | 8 | (D) | 3 | (D) | 1 | (D) | 140 | (D) | 120 | (D) |
| San Antonio, TX | 12 | 246 533 | 12 | 246 533 | 13 | 146 350 | 12 | (D) | 164 | (D) | 146 | (D) |
| San Diego, CA | 10 | 236 915 | 10 | 236 915 | 9 | 114 034 | 9 | 114 034 | 330 | 516 275 | 298 | 402 678 |
| San Francisco-Oakland-San Jose, CA | 65 | 590 772 | 63 | (D) | 120 | 1 429 583 | 90 | (D) | 1 029 | 2 874 037 | 849 | (D) |
| Seattle-Tacoma, WA | 26 | (D) | 24 | 233 513 | 33 | (D) | 24 | (D) | 407 | 1 788 038 | 340 | 1 519 139 |
| Sioux City, IA-NE | 4 | 13 786 | 4 | 13 786 | 1 | (D) | 1 | (D) | 34 | (D) | 30 | 55 049 |
| Syracuse, NE | 9 | 77 797 | 9 | 77 797 | 5 | 97 147 | 5 | 97 147 | 84 | 240 041 | 63 | 204 165 |
| Tampa-St. Petersburg-Clearwater, FL | 18 | 283 496 | 18 | 283 496 | 16 | 513 356 | 13 | (D) | 301 | 750 024 | 257 | 620 441 |
| Toledo, OH | 8 | 63 132 | 8 | 63 132 | 5 | 19 623 | 5 | 19 623 | 95 | 367 101 | 81 | (D) |
| Tulsa, OK | 6 | (D) | 4 | (D) | 5 | (D) | 4 | (D) | 99 | 407 379 | 89 | 377 180 |
| Washington, DC-MD-VA | 28 | 258 989 | 26 | (D) | 27 | 290 010 | 24 | (D) | 407 | 1 028 258 | 296 | 644 094 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 10 | (D) | 10 | (D) | 6 | (D) | 5 | (D) | 162 | 271 198 | 138 | 252 302 |
| Wichita, KS | 4 | (D) | 4 | (D) | 3 | (D) | 3 | (D) | 66 | 102 679 | 58 | 91 561 |
| Worcester, MA | 4 | (D) | 4 | (D) | 2 | (D) | 2 | (D) | 53 | 216 755 | 45 | 204 573 |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|---|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|-----------------------------------|--------------------|
| | Miscellaneous nondurable goods (SIC 519)—Con. | | | | | | | | | | | |
| | Farm supplies (SIC 5191) | | | | Books, periodicals, and newspapers (SIC 5192) | | | | Flowers, nursery stock, and florists' supplies (SIC 5193) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 18 321 | 40 774 428 | 16 989 | 31 020 275 | 3 935 | 14 695 572 | 3 014 | 8 085 615 | 3 573 | 4 985 539 | 3 359 | 4 381 890 |
| Albany-Schenectady-Troy, NY | 45 | (D) | 36 | (D) | 11 | (D) | 10 | (D) | 9 | (D) | 9 | (D) |
| Allentown-Bethlehem, PA-NJ | 17 | 22 301 | 14 | (D) | 13 | 24 275 | 9 | (D) | 12 | (D) | 12 | (D) |
| Atlanta, GA | 99 | 452 804 | 87 | 129 741 | 98 | 399 397 | 52 | 109 795 | 55 | 80 848 | 52 | (D) |
| Baltimore, MD | 76 | (D) | 69 | (D) | 35 | (D) | 28 | 193 210 | 24 | (D) | 23 | (D) |
| Birmingham, AL | 33 | 65 051 | 31 | (D) | 14 | 47 191 | 9 | 33 534 | 16 | 26 014 | 13 | (D) |
| Boston-Lawrence-Salem, MA-NH | 74 | (D) | 68 | 89 437 | 103 | (D) | 59 | 429 723 | 50 | 99 287 | 50 | 99 287 |
| Buffalo-Niagara Falls, NY | 39 | 241 837 | 34 | (D) | 20 | (D) | 16 | 36 649 | 14 | (D) | 14 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 52 | 98 865 | 49 | (D) | 17 | 27 030 | 12 | (D) | 23 | 39 533 | 23 | 39 533 |
| Chattanooga, TN-GA | 16 | 57 928 | 15 | (D) | 1 | (D) | 1 | (D) | 4 | 4 314 | 4 | 4 314 |
| Chicago-Gary-Lake County, IL-IN-WI | 166 | 1 232 184 | 150 | 347 977 | 200 | (D) | 138 | 468 908 | 115 | (D) | 112 | 281 429 |
| Cincinnati-Hamilton, OH-KY-IN | 46 | 67 555 | 43 | (D) | 23 | (D) | 13 | (D) | 21 | (D) | 21 | (D) |
| Cleveland-Akron-Lorain, OH | 59 | 108 914 | 56 | (D) | 52 | 203 557 | 31 | (D) | 45 | 77 657 | 42 | (D) |
| Columbus, OH | 64 | 101 781 | 55 | (D) | 22 | 92 977 | 15 | 60 829 | 18 | 23 098 | 15 | 17 441 |
| Dallas-Fort Worth, TX | 165 | 216 931 | 151 | (D) | 105 | 502 263 | 66 | (D) | 83 | 160 370 | 78 | 156 775 |
| Davenport-Rock Island-Moline, IA-IL | 38 | 150 976 | 34 | (D) | 5 | 10 619 | 4 | (D) | 3 | (D) | 3 | (D) |
| Dayton-Springfield, OH | 28 | 52 031 | 24 | (D) | 11 | 22 912 | 8 | (D) | 11 | 7 568 | 11 | 7 568 |
| Decatur, IL | 15 | (D) | 14 | (D) | - | - | - | - | 2 | (D) | 2 | (D) |
| Denver-Boulder, CO | 68 | 325 308 | 59 | (D) | 43 | (D) | 30 | (D) | 33 | (D) | 30 | 51 791 |
| Des Moines, IA | 43 | 619 788 | 30 | (D) | 15 | 19 856 | 11 | (D) | 8 | (D) | 8 | (D) |
| Detroit-Ann Arbor, MI | 85 | 134 719 | 76 | (D) | 72 | 261 529 | 47 | (D) | 48 | (D) | 46 | (D) |
| Fort Wayne, IN | 22 | (D) | 19 | 24 029 | 5 | 8 420 | 3 | (D) | 7 | (D) | 6 | 3 212 |
| Fresno, CA | 74 | 516 124 | 60 | 240 856 | 6 | 6 579 | 4 | (D) | 9 | 2 616 | 9 | 2 616 |
| Grand Rapids, MI | 29 | 65 571 | 27 | (D) | 10 | 35 522 | 6 | (D) | 16 | 16 282 | 16 | 16 282 |
| Greensboro-Winston-Salem-High Point, NC | 48 | 60 790 | 46 | (D) | 14 | 10 972 | 10 | (D) | 14 | 13 071 | 14 | 13 071 |
| Greenville-Spartanburg, SC | 28 | 24 698 | 27 | (D) | 8 | 24 442 | 5 | (D) | 16 | 8 029 | 15 | (D) |
| Hamisburg-Lebanon-Carlisle, PA | 32 | 60 500 | 22 | (D) | 11 | 15 921 | 9 | (D) | 7 | (D) | 7 | (D) |
| Hartford-New Britain-Middletown, CT | 32 | (D) | 31 | (D) | 14 | 50 410 | 12 | (D) | 14 | 34 916 | 14 | 34 916 |
| Honolulu, HI | 26 | 22 386 | 25 | (D) | 13 | (D) | 10 | (D) | 20 | (D) | 18 | 11 643 |
| Houston-Galveston-Brazoria, TX | 125 | (D) | 118 | (D) | 57 | (D) | 40 | (D) | 54 | (D) | 54 | (D) |
| Indianapolis, IN | 88 | 448 529 | 77 | (D) | 14 | 43 861 | 9 | (D) | 21 | 24 859 | 21 | 24 859 |
| Jacksonville, FL | 28 | 40 235 | 25 | 23 358 | 16 | (D) | 14 | (D) | 18 | 25 204 | 16 | (D) |
| Johnson City-Kingsport-Bristol, TN-VA | 19 | (D) | 19 | (D) | 5 | (D) | 5 | (D) | 12 | (D) | 11 | 8 066 |
| Kansas City, MO-KS | 93 | 470 650 | 75 | 259 183 | 22 | 51 674 | 11 | 19 486 | 20 | 18 240 | 17 | (D) |
| Knoxville, TN | 18 | 35 807 | 18 | 35 807 | 3 | (D) | 3 | (D) | 12 | (D) | 12 | (D) |
| Lexington-Fayette, KY | 39 | (D) | 39 | (D) | 4 | (D) | 3 | (D) | 6 | 4 942 | 6 | 4 942 |
| Little Rock-North Little Rock, AR | 30 | 166 001 | 29 | (D) | 11 | 46 993 | 7 | (D) | 7 | 6 274 | 7 | 6 274 |
| Los Angeles-Anaheim-Riverside, CA | 400 | 1 091 347 | 379 | 664 165 | 338 | 967 178 | 266 | (D) | 280 | 361 926 | 261 | 330 879 |
| Louisville, KY-IN | 49 | 225 364 | 48 | (D) | 12 | (D) | 8 | (D) | 14 | (D) | 13 | (D) |
| Memphis, TN-AR-MS | 44 | 463 676 | 36 | 176 549 | 12 | 27 969 | 10 | (D) | 13 | 12 572 | 12 | (D) |
| Miami-Fort Lauderdale, FL | 143 | 211 355 | 131 | (D) | 94 | 132 978 | 84 | 101 197 | 149 | 405 837 | 120 | (D) |
| Milwaukee-Racine, WI | 42 | (D) | 40 | 65 224 | 30 | (D) | 19 | 32 275 | 30 | 37 478 | 28 | (D) |
| Minneapolis-St. Paul, MN-WI | 146 | 697 430 | 126 | 464 989 | 53 | 220 730 | 38 | (D) | 33 | 39 457 | 31 | (D) |
| Nashville, TN | 55 | 201 905 | 50 | (D) | 22 | 172 606 | 16 | (D) | 20 | 25 810 | 17 | (D) |
| New Haven-Meriden, CT | 12 | 11 420 | 12 | 11 420 | 13 | 24 942 | 12 | (D) | 12 | 18 012 | 11 | (D) |
| New Orleans, LA | 21 | (D) | 18 | 27 622 | 12 | 37 394 | 7 | (D) | 12 | (D) | 12 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 472 | (D) | 425 | 1 413 233 | 578 | 3 458 416 | 472 | 1 460 723 | 359 | (D) | 339 | 656 644 |
| Norfolk-Virginia Beach-Newport News, VA | 31 | 34 793 | 30 | (D) | 13 | 22 770 | 12 | (D) | 10 | (D) | 10 | (D) |
| Oklahoma City, OK | 55 | 85 962 | 55 | 85 962 | 13 | 52 205 | 8 | (D) | 8 | 5 650 | 8 | 5 650 |
| Omaha, NE-IA | 70 | 456 834 | 57 | 130 508 | 8 | (D) | 4 | (D) | 8 | 8 709 | 8 | 8 709 |
| Orlando, FL | 35 | 121 837 | 32 | (D) | 27 | 105 761 | 18 | 34 078 | 41 | 48 970 | 39 | (D) |
| Peoria, IL | 47 | 147 166 | 45 | (D) | 6 | (D) | 5 | (D) | 2 | (D) | 2 | (D) |
| Philadelphia-Wilmington-Trenton, PA- NJ-DE-MD | 154 | 477 884 | 131 | (D) | 101 | 420 110 | 75 | (D) | 91 | 255 069 | 83 | (D) |
| Phoenix, AZ | 86 | 179 675 | 83 | (D) | 33 | 99 409 | 23 | (D) | 40 | 35 760 | 37 | (D) |
| Pittsburgh-Beaver Valley, PA | 45 | (D) | 41 | 39 412 | 36 | 67 251 | 24 | 43 897 | 25 | (D) | 24 | 27 524 |
| Portland-Vancouver, OR-WA | 81 | 409 106 | 76 | (D) | 32 | (D) | 25 | 63 659 | 23 | 30 602 | 21 | (D) |
| Providence-Pawtucket-Fall River, RI- MA | 26 | 36 243 | 25 | (D) | 10 | 25 692 | 9 | (D) | 14 | 38 885 | 13 | (D) |
| Raleigh-Durham, NC | 36 | 426 484 | 28 | (D) | 14 | (D) | 11 | (D) | 7 | 2 955 | 7 | 2 955 |
| Richmond-Petersburg, VA | 30 | 74 693 | 30 | 74 693 | 6 | 14 452 | 1 | (D) | 13 | 12 762 | 13 | 12 762 |
| Rochester, NY | 49 | 130 212 | 41 | (D) | 10 | 25 365 | 4 | (D) | 16 | 10 251 | 14 | (D) |
| Sacramento, CA | 70 | 162 793 | 68 | (D) | 18 | 58 382 | 12 | (D) | 25 | 20 918 | 23 | (D) |
| St. Louis, MO-IL | 110 | 161 523 | 97 | 126 752 | 43 | 119 661 | 35 | 98 559 | 31 | 46 056 | 28 | (D) |
| Salt Lake City-Ogden, UT | 21 | 42 214 | 21 | 42 214 | 17 | 30 805 | 12 | 29 443 | 20 | (D) | 20 | (D) |
| San Antonio, TX | 36 | 49 106 | 36 | 49 106 | 8 | (D) | 6 | (D) | 21 | 17 646 | 20 | (D) |
| San Diego, CA | 65 | 103 630 | 64 | (D) | 44 | 96 601 | 39 | (D) | 66 | 71 253 | 61 | 56 973 |
| San Francisco-Oakland-San Jose, CA | 181 | 591 952 | 171 | 484 424 | 140 | 601 943 | 93 | 225 772 | 151 | (D) | 134 | (D) |
| Seattle-Tacoma, WA | 74 | 221 627 | 70 | (D) | 49 | (D) | 35 | 79 194 | 49 | 66 842 | 45 | (D) |
| Sioux City, IA-NE | 22 | 47 150 | 21 | 45 207 | 1 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Syracuse, NE | 33 | 42 165 | 25 | (D) | 8 | 10 379 | 7 | (D) | 5 | 7 568 | 4 | (D) |
| Tampa-St. Petersburg-Clearwater, FL | 69 | 275 939 | 66 | (D) | 40 | 71 788 | 25 | 47 800 | 37 | 29 101 | 37 | 29 101 |
| Toledo, OH | 40 | 81 329 | 36 | (D) | 5 | 11 532 | 4 | (D) | 9 | 12 785 | 9 | 12 785 |
| Tulsa, OK | 39 | 279 760 | 37 | (D) | 5 | (D) | 4 | (D) | 10 | 8 445 | 10 | 8 445 |
| Washington, DC-MD-VA | 58 | 104 429 | 56 | (D) | 67 | 296 078 | 49 | 89 932 | 44 | 68 616 | 43 | (D) |
| West Palm Beach-Boca Raton-DeLray Beach, FL | 44 | 98 550 | 42 | (D) | 11 | (D) | 7 | (D) | 31 | 33 565 | 27 | 29 628 |
| Wichita, KS | 16 | 38 334 | 16 | 38 334 | 6 | (D) | 4 | (D) | 8 | (D) | 7 | (D) |
| Worcester, MA | 10 | 33 263 | 8 | (D) | 4 | (D) | 4 | (D) | 3 | (D) | 3 | (D) |

Table 6. Establishments and Sales for the Largest Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Nondurable goods (SIC 51)—Con. | | | | | | | | | | | |
|--|---|--------------------|-----------------------------------|--------------------|--|--------------------|-----------------------------------|--------------------|-------------------------------------|--------------------|-----------------------------------|--------------------|
| | Miscellaneous nondurable goods (SIC 519)—Con. | | | | | | | | | | | |
| | Tobacco and tobacco products (SIC 5194) | | | | Paints, varnishes, and supplies (SIC 5198) | | | | Nondurable goods, n.e.c. (SIC 5199) | | | |
| | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | | All types of operation | | Merchant wholesalers | |
| | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) | Estab- lish- ments (no.) | Sales (\$1,000) |
| United States | 1 813 | 25 465 012 | 1 758 | 19 572 206 | 3 657 | 6 701 813 | 2 209 | 3 153 508 | 12 375 | 46 927 889 | 10 500 | 39 274 640 |
| Albany-Schenectady-Troy, NY | 7 | (D) | 7 | (D) | 6 | 7 505 | 5 | (D) | 23 | 34 979 | 19 | (D) |
| Allentown-Bethlehem, PA-NJ | 7 | 47 393 | 7 | 47 393 | 5 | (D) | 4 | (D) | 16 | (D) | 13 | (D) |
| Atlanta, GA | 21 | 360 924 | 20 | (D) | 103 | 251 489 | 51 | (D) | 251 | 714 486 | 183 | 408 032 |
| Baltimore, MD | 13 | 213 386 | 13 | 213 386 | 63 | 165 814 | 30 | 67 594 | 70 | 196 044 | 50 | 158 772 |
| Birmingham, AL | 9 | 209 628 | 9 | 209 628 | 20 | 23 863 | 8 | 4 082 | 34 | 34 517 | 33 | (D) |
| Boston-Lawrence-Salem, MA-NH | 24 | 493 457 | 22 | (D) | 66 | 188 106 | 52 | (D) | 252 | 550 759 | 191 | 328 947 |
| Buffalo-Niagara Falls, NY | 11 | (D) | 11 | (D) | 22 | 28 504 | 11 | (D) | 42 | (D) | 34 | (D) |
| Charlotte-Gastonia-Rock Hill, NC-SC | 9 | 104 628 | 8 | (D) | 34 | 60 659 | 14 | 13 955 | 97 | 383 586 | 71 | (D) |
| Chattanooga, TN-GA | 3 | 69 070 | 3 | 69 070 | 3 | (D) | 1 | (D) | 37 | 178 152 | 30 | (D) |
| Chicago-Gary-Lake County, IL-IN-WI | 35 | (D) | 33 | 1 060 151 | 153 | 558 769 | 90 | 157 084 | 564 | (D) | 447 | 1 261 577 |
| Cincinnati-Hamilton, OH-KY-IN | 9 | (D) | 9 | (D) | 24 | (D) | 14 | (D) | 66 | 104 894 | 51 | (D) |
| Cleveland-Akron-Lorain, OH | 18 | 122 306 | 18 | 122 306 | 55 | 168 978 | 36 | (D) | 139 | (D) | 113 | 339 796 |
| Columbus, OH | 10 | 192 153 | 10 | 192 153 | 28 | 69 368 | 14 | (D) | 61 | 136 262 | 42 | 41 654 |
| Dallas-Fort Worth, TX | 10 | (D) | 9 | (D) | 90 | (D) | 49 | (D) | 298 | 505 378 | 232 | 338 483 |
| Davenport-Rock Island-Moline, IA-IL | 1 | (D) | 1 | (D) | 6 | (D) | 3 | (D) | 12 | (D) | 12 | (D) |
| Dayton-Springfield, OH | 6 | 233 946 | 6 | 233 946 | 12 | 11 459 | 7 | (D) | 27 | 45 985 | 24 | (D) |
| Decatur, IL | 1 | (D) | 1 | (D) | 3 | (D) | 1 | (D) | 1 | (D) | 1 | (D) |
| Denver-Boulder, CO | 9 | (D) | 6 | (D) | 61 | 101 907 | 34 | 37 225 | 121 | (D) | 92 | (D) |
| Des Moines, IA | 4 | (D) | 4 | (D) | 2 | (D) | 1 | (D) | 21 | 8 126 | 19 | (D) |
| Detroit-Ann Arbor, MI | 34 | 488 910 | 33 | (D) | 63 | (D) | 38 | (D) | 194 | (D) | 147 | (D) |
| Fort Wayne, IN | 1 | (D) | 1 | (D) | 9 | 11 201 | 6 | 4 176 | 18 | 29 372 | 16 | (D) |
| Fresno, CA | 2 | (D) | 2 | (D) | 5 | (D) | 2 | (D) | 15 | 21 945 | 15 | 21 945 |
| Grand Rapids, MI | 4 | (D) | 4 | (D) | 13 | (D) | 7 | (D) | 26 | 27 032 | 20 | 12 852 |
| Greensboro-Winston-Salem-High Point, NC | 10 | 102 963 | 10 | 102 963 | 24 | 37 875 | 10 | 16 596 | 54 | 122 690 | 46 | (D) |
| Greenville-Spartanburg, SC | 5 | 84 954 | 5 | 84 954 | 13 | 23 044 | 6 | 16 216 | 31 | 180 460 | 25 | 124 829 |
| Harrisburg-Lebanon-Carlisle, PA | 3 | (D) | 3 | (D) | 7 | (D) | 3 | (D) | 19 | 10 069 | 18 | (D) |
| Hartford-New Britain-Middletown, CT | 8 | 70 749 | 8 | 70 749 | 9 | (D) | 4 | (D) | 33 | (D) | 26 | (D) |
| Honolulu, HI | 4 | (D) | 3 | (D) | 13 | (D) | 12 | (D) | 85 | 165 492 | 77 | (D) |
| Houston-Galveston-Brazoria, TX | 16 | 146 764 | 15 | (D) | 86 | (D) | 46 | (D) | 172 | 191 646 | 157 | (D) |
| Indianapolis, IN | 6 | 79 542 | 5 | (D) | 15 | 36 144 | 8 | (D) | 63 | 110 206 | 54 | 99 707 |
| Jacksonville, FL | 5 | 62 514 | 5 | 62 514 | 15 | (D) | 9 | (D) | 39 | 30 079 | 34 | 26 786 |
| Johnson City-Kingsport-Bristol, TN-VA | 7 | 68 707 | 7 | 68 707 | 6 | 4 766 | 4 | (D) | 9 | (D) | 8 | 4 201 |
| Kansas City, MO-KS | 8 | 164 445 | 7 | (D) | 42 | 86 745 | 23 | (D) | 124 | 571 567 | 96 | 539 825 |
| Knoxville, TN | 5 | 58 348 | 4 | (D) | 5 | (D) | 2 | (D) | 26 | 23 208 | 22 | (D) |
| Lexington-Fayette, KY | 4 | 36 240 | 4 | 36 240 | 4 | 2 446 | 3 | (D) | 11 | 14 024 | 9 | (D) |
| Little Rock-North Little Rock, AR | 6 | 47 242 | 6 | 47 242 | 14 | (D) | 11 | (D) | 17 | (D) | 15 | (D) |
| Los Angeles-Anaheim-Riverside, CA | 49 | (D) | 48 | (D) | 196 | 591 075 | 150 | 212 610 | 1 055 | 2 615 284 | 910 | 1 637 165 |
| Louisville, KY-IN | 11 | (D) | 9 | (D) | 26 | (D) | 13 | (D) | 33 | (D) | 31 | (D) |
| Memphis, TN-AR-MS | 5 | 80 008 | 5 | 80 008 | 16 | 44 090 | 11 | (D) | 44 | 51 921 | 36 | (D) |
| Miami-Fort Lauderdale, FL | 31 | 230 974 | 28 | (D) | 91 | 102 706 | 76 | (D) | 427 | 410 504 | 371 | 316 241 |
| Milwaukee-Racine, WI | 13 | (D) | 12 | 154 567 | 31 | 64 247 | 23 | (D) | 92 | (D) | 79 | 126 825 |
| Minneapolis-St. Paul, MN-WI | 14 | 284 724 | 13 | (D) | 45 | 142 991 | 26 | (D) | 208 | (D) | 169 | (D) |
| Nashville, TN | 9 | 78 266 | 9 | 78 266 | 18 | 16 245 | 9 | (D) | 67 | 57 990 | 54 | 43 558 |
| New Haven-Meriden, CT | 6 | 39 293 | 6 | 39 293 | 9 | 35 043 | 7 | (D) | 31 | 26 461 | 30 | (D) |
| New Orleans, LA | 9 | 162 633 | 8 | (D) | 29 | (D) | 13 | 14 001 | 53 | 34 713 | 49 | (D) |
| New York-Northern New Jersey-Long Island, NY-NJ-CT | 195 | (D) | 186 | 1 880 576 | 283 | 816 683 | 231 | 460 972 | 2 033 | 24 827 101 | 1 731 | 23 009 025 |
| Norfolk-Virginia Beach-Newport News, VA | 6 | (D) | 6 | (D) | 32 | 38 548 | 18 | (D) | 41 | (D) | 39 | (D) |
| Oklahoma City, OK | 7 | 44 875 | 7 | 44 875 | 11 | 28 856 | 2 | (D) | 31 | 49 983 | 28 | (D) |
| Omaha, NE-IA | 4 | 58 440 | 4 | 58 440 | 16 | 15 899 | 11 | (D) | 25 | (D) | 21 | (D) |
| Orlando, FL | 6 | (D) | 6 | (D) | 24 | (D) | 15 | (D) | 72 | 44 770 | 64 | 37 502 |
| Peoria, IL | 2 | (D) | 2 | (D) | 9 | 6 244 | 7 | (D) | 5 | (D) | 5 | (D) |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD | 52 | 396 687 | 49 | (D) | 112 | 251 525 | 91 | 170 989 | 279 | 726 220 | 223 | 429 315 |
| Phoenix, AZ | 4 | 216 103 | 4 | 216 103 | 31 | 38 247 | 25 | (D) | 106 | 76 507 | 96 | (D) |
| Pittsburgh-Beaver Valley, PA | 18 | 182 340 | 16 | (D) | 33 | 47 345 | 19 | 19 867 | 58 | (D) | 47 | (D) |
| Portland-Vancouver, OR-WA | 10 | 164 886 | 9 | (D) | 22 | (D) | 11 | (D) | 89 | (D) | 73 | (D) |
| Providence-Pawtucket-Fall River, RI-MA | 10 | (D) | 10 | (D) | 10 | (D) | 6 | (D) | 80 | 127 240 | 70 | 63 267 |
| Raleigh-Durham, NC | 4 | (D) | 3 | (D) | 13 | (D) | 3 | (D) | 20 | (D) | 18 | 9 219 |
| Richmond-Petersburg, VA | 5 | (D) | 4 | 54 633 | 28 | 27 361 | 16 | 16 156 | 40 | (D) | 35 | 24 153 |
| Rochester, NY | 7 | 56 325 | 7 | 56 325 | 17 | 30 646 | 12 | (D) | 31 | 35 078 | 24 | 25 811 |
| Sacramento, CA | 7 | 107 425 | 7 | 107 425 | 28 | 41 806 | 21 | 30 958 | 54 | 89 570 | 43 | 66 898 |
| St. Louis, MO-IL | 16 | 334 833 | 16 | 334 833 | 60 | 162 399 | 41 | (D) | 140 | 218 814 | 114 | 123 847 |
| Salt Lake City-Ogden, UT | 4 | (D) | 4 | (D) | 25 | (D) | 18 | (D) | 53 | 28 456 | 45 | (D) |
| San Antonio, TX | 2 | (D) | 2 | (D) | 29 | 21 185 | 18 | (D) | 68 | 87 141 | 64 | (D) |
| San Diego, CA | 7 | (D) | 7 | (D) | 22 | (D) | 16 | (D) | 126 | 159 533 | 111 | 101 106 |
| San Francisco-Oakland-San Jose, CA | 35 | 431 946 | 33 | (D) | 105 | (D) | 59 | 73 177 | 417 | (D) | 359 | (D) |
| Seattle-Tacoma, WA | 11 | 286 139 | 11 | 286 139 | 55 | (D) | 43 | 61 824 | 169 | 912 695 | 136 | 855 061 |
| Sioux City, IA-NE | 1 | (D) | 1 | (D) | 2 | (D) | - | - | 7 | 2 732 | 6 | 1 968 |
| Syracuse, NE | 5 | 156 340 | 5 | 156 340 | 8 | 5 914 | 5 | (D) | 25 | 17 675 | 17 | 6 934 |
| Tampa-St. Petersburg-Clearwater, FL | 11 | 177 237 | 9 | (D) | 41 | 56 483 | 25 | 37 110 | 103 | 139 476 | 95 | 134 788 |
| Toledo, OH | 3 | (D) | 3 | (D) | 14 | (D) | 9 | 5 936 | 24 | 198 873 | 20 | (D) |
| Tulsa, OK | 4 | 66 730 | 4 | 66 730 | 11 | (D) | 10 | (D) | 30 | 23 162 | 24 | (D) |
| Washington, DC-MD-VA | 11 | 283 215 | 10 | (D) | 85 | 115 635 | 23 | 46 426 | 142 | 160 285 | 115 | 121 451 |
| West Palm Beach-Boca Raton-Delray Beach, FL | 4 | 51 134 | 4 | 51 134 | 17 | (D) | 12 | (D) | 55 | 33 614 | 46 | 26 912 |
| Wichita, KS | 6 | 24 267 | 6 | 24 267 | 10 | 6 964 | 8 | 5 953 | 20 | 13 861 | 17 | (D) |
| Worcester, MA | 4 | (D) | 4 | (D) | 7 | 18 250 | 5 | (D) | 25 | 34 272 | 21 | 32 640 |

Table 7. Metropolitan Statistical Areas Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Rank ¹ | Cumulative | | | Geographic area | Rank ¹ | Cumulative | | |
|--|-------------------|----------------------|----------------------|-----------------------|--|-------------------|------------------|----------------------|-----------------------|
| | | Sales (\$1,000) | Sales (\$1,000) | Percent of U.S. total | | | Sales (\$1,000) | Sales (\$1,000) | Percent of U.S. total |
| United States ----- | (X) | 2 524 726 802 | 2 524 726 802 | 100.0 | Allentown-Bethlehem, PA-NJ MSA ----- | 71 | 4 012 841 | 2 055 524 660 | 81.4 |
| New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA----- | 1 | 398 584 408 | 398 584 408 | 15.8 | Worcester, MA MSA----- | 72 | 3 785 527 | 2 059 310 187 | 81.6 |
| Los Angeles-Anaheim-Riverside, CA CMSA----- | 2 | 203 519 977 | 602 104 385 | 23.8 | Decatur, IL MSA----- | 73 | 3 662 399 | 2 062 972 586 | 81.7 |
| Chicago-Gary-Lake County, IL-IN-WI CMSA----- | 3 | 139 810 276 | 741 914 661 | 29.4 | Lexington-Fayette, KY MSA----- | 74 | 3 637 101 | 2 066 609 687 | 81.9 |
| San Francisco-Oakland-San Jose, CA CMSA----- | 4 | 83 412 387 | 825 327 048 | 32.7 | Johnson City-Kingsport-Bristol, TN-VA MSA----- | 75 | 3 622 213 | 2 070 231 900 | 82.0 |
| Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA----- | 5 | 73 631 771 | 898 958 819 | 35.6 | Jackson, MS MSA----- | 76 | 3 557 658 | 2 073 789 558 | 82.1 |
| Houston-Galveston-Brazoria, TX CMSA----- | 6 | 72 418 834 | 971 377 653 | 38.5 | Lancaster, PA MSA----- | 77 | 3 466 733 | 2 077 256 291 | 82.3 |
| Dallas-Fort Worth, TX CMSA----- | 7 | 71 118 325 | 1 042 495 978 | 41.3 | Bakersfield, CA MSA----- | 78 | 3 335 502 | 2 080 591 793 | 82.4 |
| Atlanta, GA MSA----- | 8 | 69 999 920 | 1 112 495 898 | 44.1 | Spokane, WA MSA----- | 79 | 3 314 697 | 2 083 906 490 | 82.5 |
| Boston-Lawrence-Salem, MA-NH CMSA----- | 9 | 66 536 408 | 1 179 032 306 | 46.7 | Springfield, MO MSA----- | 80 | 3 273 295 | 2 087 179 785 | 82.7 |
| Detroit-Ann Arbor, MI CMSA----- | 10 | 60 503 696 | 1 239 536 002 | 49.1 | Scranton-Wilkes-Barre, PA MSA----- | 81 | 3 273 023 | 2 090 452 808 | 82.8 |
| Minneapolis-St. Paul, MN-WI MSA----- | 11 | 44 676 406 | 1 284 212 408 | 50.9 | Baton Rouge, LA MSA----- | 82 | 3 248 193 | 2 093 701 001 | 82.9 |
| Cleveland-Akron-Lorain, OH CMSA----- | 12 | 34 195 718 | 1 318 408 126 | 52.2 | Columbia, SC MSA----- | 83 | 3 201 605 | 2 096 902 606 | 83.1 |
| Miami-Fort Lauderdale, FL CMSA----- | 13 | 33 545 421 | 1 351 953 547 | 53.5 | Austin, TX MSA----- | 84 | 3 169 836 | 2 100 072 442 | 83.2 |
| St. Louis, MO-IL MSA----- | 14 | 31 704 989 | 1 383 658 536 | 54.8 | Las Vegas, NV MSA----- | 85 | 3 079 688 | 2 103 152 130 | 83.3 |
| Seattle-Tacoma, WA CMSA----- | 15 | 31 311 212 | 1 414 969 748 | 56.0 | Albuquerque, NM MSA----- | 86 | 3 032 140 | 2 106 184 270 | 83.4 |
| Washington, DC-MD-VA MSA----- | 16 | 31 241 917 | 1 446 211 665 | 57.3 | Portland, ME MSA----- | 87 | 2 983 876 | 2 109 168 146 | 83.5 |
| Kansas City, MO-KS MSA----- | 17 | 30 074 404 | 1 476 286 069 | 58.5 | Mobile, AL MSA----- | 88 | 2 890 777 | 2 112 058 923 | 83.7 |
| Cincinnati-Hamilton, OH-KY-IN CMSA----- | 18 | 26 928 278 | 1 503 214 347 | 59.5 | Charleston, SC MSA----- | 89 | 2 887 613 | 2 114 946 536 | 83.8 |
| Pittsburgh-Beaver Valley, PA CMSA----- | 19 | 26 537 226 | 1 529 751 573 | 60.6 | Springfield, MA MSA----- | 90 | 2 884 701 | 2 117 831 237 | 83.9 |
| Charlotte-Gastonia-Rock Hill, NC-SC MSA----- | 20 | 25 749 231 | 1 555 500 804 | 61.6 | Youngstown-Warren, OH MSA----- | 91 | 2 859 904 | 2 120 691 141 | 84.0 |
| Denver-Boulder, CO CMSA----- | 21 | 25 203 973 | 1 580 704 777 | 62.6 | Canton, OH MSA----- | 92 | 2 817 928 | 2 123 509 069 | 84.1 |
| Portland-Vancouver, OR-WA CMSA----- | 22 | 24 434 496 | 1 605 139 273 | 63.6 | Lubbock, TX MSA----- | 93 | 2 717 830 | 2 126 226 899 | 84.2 |
| Baltimore, MD MSA----- | 23 | 23 407 056 | 1 628 546 329 | 64.5 | El Paso, TX MSA----- | 94 | 2 699 574 | 2 128 926 473 | 84.3 |
| Memphis, TN-AR-MS MSA----- | 24 | 22 205 695 | 1 650 752 024 | 65.4 | Stockton, CA MSA----- | 95 | 2 672 735 | 2 131 599 208 | 84.4 |
| Tampa-St. Petersburg-Clearwater, FL MSA----- | 25 | 17 994 187 | 1 668 746 211 | 66.1 | Evansville, IN-KY MSA----- | 96 | 2 671 041 | 2 134 270 249 | 84.5 |
| Phoenix, AZ MSA----- | 26 | 16 991 073 | 1 685 737 284 | 66.8 | York, PA MSA----- | 97 | 2 575 814 | 2 136 846 063 | 84.6 |
| Indianapolis, IN MSA----- | 27 | 16 532 373 | 1 702 269 657 | 67.4 | Lansing-East Lansing, MI MSA----- | 98 | 2 572 846 | 2 139 418 909 | 84.7 |
| Milwaukee-Racine, WI CMSA----- | 28 | 16 357 433 | 1 718 627 090 | 68.1 | Roanoke, VA MSA----- | 99 | 2 527 444 | 2 141 946 353 | 84.8 |
| Columbus, OH MSA----- | 29 | 15 950 455 | 1 734 577 545 | 68.7 | Montgomery, AL MSA----- | 100 | 2 486 328 | 2 144 432 681 | 84.9 |
| Jacksonville, FL MSA----- | 30 | 15 425 408 | 1 750 002 953 | 69.3 | Reading, PA MSA----- | 101 | 2 463 549 | 2 146 896 230 | 85.0 |
| New Orleans, LA MSA----- | 31 | 15 342 537 | 1 765 345 490 | 69.9 | Lakeland-Winter Haven, FL MSA----- | 102 | 2 462 557 | 2 149 358 787 | 85.1 |
| Richmond-Petersburg, VA MSA----- | 32 | 11 773 026 | 1 777 118 516 | 70.4 | Madison, WI MSA----- | 103 | 2 394 057 | 2 151 752 844 | 85.2 |
| Orlando, FL MSA----- | 33 | 11 433 148 | 1 788 551 664 | 70.8 | Appleton-Oshkosh-Neenah, WI MSA----- | 104 | 2 385 753 | 2 154 138 597 | 85.3 |
| Louisville, KY-IN MSA----- | 34 | 11 140 088 | 1 799 691 752 | 71.3 | Shreveport, LA MSA----- | 105 | 2 362 388 | 2 156 500 985 | 85.4 |
| Buffalo-Niagara Falls, NY CMSA----- | 35 | 10 795 769 | 1 810 487 521 | 71.7 | Saginaw-Bay City-Midland, MI MSA----- | 106 | 2 202 825 | 2 158 703 810 | 85.5 |
| Nashville, TN MSA----- | 36 | 10 742 878 | 1 821 230 399 | 72.1 | Fargo-Moorhead, ND-MN MSA----- | 107 | 2 142 865 | 2 160 846 675 | 85.6 |
| Birmingham, AL MSA----- | 37 | 10 610 386 | 1 831 840 785 | 72.6 | Charlotteville, VA MSA----- | 108 | 2 132 456 | 2 162 979 131 | 85.7 |
| San Diego, CA MSA----- | 38 | 9 950 217 | 1 841 791 002 | 73.0 | Green Bay, WI MSA----- | 109 | 2 086 167 | 2 165 065 298 | 85.8 |
| Hartford-New Britain-Middletown, CT CMSA----- | 39 | 9 803 846 | 1 851 594 848 | 73.3 | Reno, NV MSA----- | 110 | 2 066 570 | 2 167 131 868 | 85.8 |
| Salt Lake City-Ogden, UT MSA----- | 40 | 9 684 570 | 1 861 279 418 | 73.7 | Flint, MI MSA----- | 111 | 1 982 675 | 2 169 114 543 | 85.9 |
| Greensboro-Winston-Salem-High Point, NC MSA----- | 41 | 9 295 781 | 1 870 575 199 | 74.1 | Amarillo, TX MSA----- | 112 | 1 864 572 | 2 170 979 115 | 86.0 |
| San Antonio, TX MSA----- | 42 | 9 235 545 | 1 879 810 744 | 74.5 | Corpus Christi, TX MSA----- | 113 | 1 832 729 | 2 172 811 844 | 86.1 |
| Grand Rapids, MI MSA----- | 43 | 8 740 220 | 1 888 550 964 | 74.8 | Lincoln, NE MSA----- | 114 | 1 808 364 | 2 174 620 208 | 86.1 |
| Sacramento, CA MSA----- | 44 | 8 615 503 | 1 897 166 467 | 75.1 | Eugene-Springfield, OR MSA----- | 115 | 1 803 070 | 2 176 423 278 | 86.2 |
| Omaha, NE-IA MSA----- | 45 | 8 550 572 | 1 905 717 039 | 75.5 | Beaumont-Port Arthur, TX MSA----- | 116 | 1 790 188 | 2 178 213 466 | 86.3 |
| Oklahoma City, OK MSA----- | 46 | 8 274 766 | 1 913 991 805 | 75.8 | Hickory, NC MSA----- | 117 | 1 756 004 | 2 179 969 470 | 86.3 |
| Syracuse, NY MSA----- | 47 | 7 926 231 | 1 921 198 036 | 76.1 | Savannah, GA MSA----- | 118 | 1 752 505 | 2 181 721 975 | 86.4 |
| Norfolk-Virginia Beach-Newport News, VA MSA----- | 48 | 7 807 046 | 1 929 725 082 | 76.4 | Boise City, ID MSA----- | 119 | 1 746 076 | 2 183 468 051 | 86.5 |
| Dayton-Springfield, OH MSA----- | 49 | 7 755 968 | 1 937 481 050 | 76.7 | Cedar Rapids, IA MSA----- | 120 | 1 731 577 | 2 185 199 628 | 86.6 |
| Rochester, NY MSA----- | 50 | 7 598 824 | 1 945 079 874 | 77.0 | Anchorage, AK MSA----- | 121 | 1 708 481 | 2 186 908 109 | 86.6 |
| Providence-Pawtucket-Fall River, RI-MA CMSA----- | 51 | 6 845 332 | 1 951 925 206 | 77.3 | Salinas-Seaside-Monterey, CA MSA----- | 122 | 1 680 185 | 2 188 588 294 | 86.7 |
| Tulsa, OK MSA----- | 52 | 6 789 215 | 1 958 714 421 | 77.6 | Manchester, NH MSA----- | 123 | 1 646 907 | 2 190 235 201 | 86.8 |
| Raleigh-Durham, NC MSA----- | 53 | 6 546 655 | 1 965 261 076 | 77.8 | Elkhart-Goshen, IN MSA----- | 124 | 1 640 435 | 2 191 875 636 | 86.8 |
| Little Rock-North Little Rock, AR MSA----- | 54 | 6 156 074 | 1 971 417 150 | 78.1 | Midland, TX MSA----- | 125 | 1 623 832 | 2 193 499 468 | 86.9 |
| New Haven-Meriden, CT MSA----- | 55 | 6 043 162 | 1 977 460 312 | 78.3 | Tucson, AZ MSA----- | 126 | 1 607 387 | 2 195 106 855 | 86.9 |
| Sioux City, IA-NE MSA----- | 56 | 6 041 756 | 1 983 502 068 | 78.6 | South Bend-Mishawaka, IN MSA----- | 127 | 1 597 506 | 2 196 704 361 | 87.0 |
| Albany-Schenectady-Troy, NY MSA----- | 57 | 5 702 097 | 1 989 204 165 | 78.8 | Lake Charles, LA MSA----- | 128 | 1 585 578 | 2 198 289 939 | 87.1 |
| Greenville-Spartanburg, SC MSA----- | 58 | 5 676 352 | 1 994 880 517 | 79.0 | Visalia-Tulare-Porterville, CA MSA----- | 129 | 1 558 628 | 2 199 848 567 | 87.1 |
| Fort Wayne, IN MSA----- | 59 | 5 420 208 | 2 000 300 725 | 79.2 | Springfield, IL MSA----- | 130 | 1 541 261 | 2 201 389 828 | 87.2 |
| Des Moines, IA MSA----- | 60 | 5 410 628 | 2 005 711 353 | 79.4 | Duluth, MN-WI MSA----- | 131 | 1 533 286 | 2 202 923 114 | 87.3 |
| Toledo, OH MSA----- | 61 | 5 125 902 | 2 010 837 255 | 79.6 | Charleston, WV MSA----- | 132 | 1 512 519 | 2 204 435 633 | 87.3 |
| Harrisburg-Lebanon-Carlisle, PA MSA----- | 62 | 5 090 177 | 2 015 927 432 | 79.8 | Huntsville, AL MSA----- | 133 | 1 506 175 | 2 205 941 808 | 87.4 |
| Peoria, IL MSA----- | 63 | 4 710 279 | 2 020 637 711 | 80.0 | Huntington-Ashland, WV-KY-OH MSA----- | 134 | 1 497 065 | 2 207 438 873 | 87.4 |
| Knoxville, TN MSA----- | 64 | 4 637 599 | 2 025 275 310 | 80.2 | Champaign-Urbana-Rantoul, IL MSA----- | 135 | 1 489 959 | 2 208 928 832 | 87.5 |
| Fresno, CA MSA----- | 65 | 4 557 466 | 2 029 832 776 | 80.4 | Benton Harbor, MI MSA----- | 136 | 1 451 452 | 2 210 380 284 | 87.5 |
| Honolulu, HI MSA----- | 66 | 4 501 802 | 2 034 334 578 | 80.6 | Sioux Falls, SD MSA----- | 137 | 1 439 798 | 2 211 820 082 | 87.6 |
| Wichita, KS MSA----- | 67 | 4 441 636 | 2 038 776 214 | 80.8 | Rockford, IL MSA----- | 138 | 1 435 448 | 2 213 255 530 | 87.7 |
| Davenport-Rock Island-Moline, IA-IL MSA----- | 68 | 4 420 185 | 2 043 196 399 | 80.9 | Salem, OR MSA----- | 139 | 1 431 763 | 2 214 687 293 | 87.7 |
| Chattanooga, TN-GA MSA----- | 69 | 4 213 833 | 2 047 410 232 | 81.1 | La Crosse, WI MSA----- | 140 | 1 428 397 | 2 216 115 690 | 87.8 |
| West Palm Beach-Boca Raton-Delray Beach, FL MSA----- | 70 | 4 101 587 | 2 051 511 819 | 81.3 | Macon-Warner Robins, GA MSA----- | 141 | 1 423 355 | 2 217 539 045 | 87.8 |
| | | | | | Billings, MT MSA----- | 142 | 1 393 688 | 2 218 932 733 | 87.9 |
| | | | | | Yakima, WA MSA----- | 143 | 1 381 553 | 2 220 314 286 | 87.9 |
| | | | | | Enid, OK MSA----- | 144 | 1 364 003 | 2 221 678 289 | 88.0 |
| | | | | | Augusta, GA-SC MSA----- | 145 | 1 361 573 | 2 223 039 862 | 88.1 |
| | | | | | Lafayette, LA MSA----- | 146 | 1 357 285 | 2 224 397 147 | 88.1 |
| | | | | | McAllen-Edinburg-Mission, TX MSA----- | 147 | 1 343 899 | 2 225 741 046 | 88.2 |
| | | | | | Modesto, CA MSA----- | 148 | 1 331 020 | 2 227 072 066 | 88.2 |
| | | | | | Abilene, TX MSA----- | 149 | 1 319 506 | 2 228 391 572 | 88.3 |
| | | | | | Odessa, TX MSA----- | 150 | 1 271 449 | 2 229 663 021 | 88.3 |
| | | | | | Kalamazoo, MI MSA----- | 151 | 1 270 174 | 2 230 933 195 | 88.4 |
| | | | | | Lima, OH MSA----- | 152 | 1 249 151 | 2 232 182 346 | 88.4 |
| | | | | | Pensacola, FL MSA----- | 153 | 1 193 271 | 2 233 375 617 | 88.5 |
| | | | | | Atlantic City, NJ MSA----- | 154 | 1 179 079 | 2 234 554 996 | 88.5 |
| | | | | | Longview-Marshall, TX MSA----- | 155 | 1 176 393 | 2 235 731 089 | 88.6 |

See footnotes at end of table.

Table 7. Metropolitan Statistical Areas Ranked by Volume of Sales: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|--|-------------------|--------------------|--------------------|-----------------------------|-------------------------------------|-------------------|--------------------|--------------------|-----------------------------|
| | | | Sales (\$1,000) | Percent of U.S. total | | | | Sales (\$1,000) | Percent of U.S. total |
| Portsmouth-Dover-Rochester, NH-ME MSA | 156 | 1 161 590 | 2 236 892 679 | 88.6 | Sheboygan, WI MSA | 216 | 576 284 | 2 285 731 696 | 90.5 |
| Melbourne-Titusville-Palm Bay, FL MSA | 157 | 1 158 837 | 2 238 051 516 | 88.6 | Chico, CA MSA | 217 | 569 211 | 2 286 300 907 | 90.6 |
| Santa Barbara-Santa Maria-Lompoc, CA MSA | 158 | 1 114 255 | 2 239 165 771 | 88.7 | Lynchburg, VA MSA | 218 | 564 966 | 2 286 865 873 | 90.6 |
| Bloomington-Normal, IL MSA | 159 | 1 111 315 | 2 240 277 086 | 88.7 | Fayetteville, NC MSA | 219 | 564 463 | 2 287 430 336 | 90.6 |
| Monroe, LA MSA | 160 | 1 101 065 | 2 241 378 151 | 88.8 | San Angelo, TX MSA | 220 | 551 809 | 2 287 982 145 | 90.6 |
| Binghamton, NY MSA | 161 | 1 084 282 | 2 242 462 433 | 88.8 | Anderson, SC MSA | 221 | 551 495 | 2 288 533 640 | 90.6 |
| Ocala, FL MSA | 162 | 1 075 915 | 2 243 538 348 | 88.9 | Elmira, NY MSA | 222 | 549 124 | 2 289 082 764 | 90.7 |
| Waco, TX MSA | 163 | 1 061 798 | 2 244 600 146 | 88.9 | Burlington, NC MSA | 223 | 545 057 | 2 289 627 821 | 90.7 |
| Bradenton, FL MSA | 164 | 1 058 225 | 2 245 658 371 | 88.9 | Texarkana, TX-Texarkana, AR MSA | 224 | 544 896 | 2 290 172 717 | 90.7 |
| Altoona, PA MSA | 165 | 1 026 878 | 2 246 685 249 | 89.0 | Mansfield, OH MSA | 225 | 541 316 | 2 290 714 033 | 90.7 |
| Utica-Rome, NY MSA | 166 | 1 019 706 | 2 247 704 955 | 89.0 | Battle Creek, MI MSA | 226 | 538 968 | 2 291 253 001 | 90.8 |
| Tallahassee, FL MSA | 167 | 988 193 | 2 248 693 148 | 89.1 | Bismarck, ND MSA | 227 | 533 930 | 2 291 786 931 | 90.8 |
| Colorado Springs, CO MSA | 168 | 986 408 | 2 249 679 556 | 89.1 | Owensboro, KY MSA | 228 | 531 262 | 2 292 318 193 | 90.8 |
| Waterbury, CT MSA | 169 | 965 153 | 2 250 644 709 | 89.1 | Kenosha, IL MSA | 229 | 530 630 | 2 292 848 823 | 90.8 |
| Fort Myers-Cape Coral, FL MSA | 170 | 954 115 | 2 251 598 824 | 89.2 | Anniston, AL MSA | 230 | 528 400 | 2 293 377 223 | 90.8 |
| Tyler, TX MSA | 171 | 953 522 | 2 252 552 346 | 89.2 | Cumberland, MD-WV MSA | 231 | 527 782 | 2 293 905 005 | 90.9 |
| Albany, GA MSA | 172 | 937 963 | 2 253 490 309 | 89.3 | Fort Collins-Loveland, CO MSA | 232 | 522 888 | 2 294 427 893 | 90.9 |
| New Bedford, MA MSA | 173 | 936 398 | 2 254 426 707 | 89.3 | Terre Haute, IN MSA | 233 | 522 671 | 2 294 950 564 | 90.9 |
| Columbus, GA-AL MSA | 174 | 932 702 | 2 255 359 409 | 89.3 | Bellingham, WA MSA | 234 | 510 980 | 2 295 461 544 | 90.9 |
| Fayetteville-Springdale, AR MSA | 175 | 904 417 | 2 256 263 826 | 89.4 | Dubuque, IA MSA | 235 | 506 165 | 2 295 967 709 | 90.9 |
| Burlington, VT MSA | 176 | 902 741 | 2 257 166 567 | 89.4 | Wheeling, WV-OH MSA | 236 | 501 846 | 2 296 469 555 | 91.0 |
| St. Cloud, MN MSA | 177 | 897 261 | 2 258 063 828 | 89.4 | Pascagoula, MS MSA | 237 | 498 358 | 2 296 967 913 | 91.0 |
| Athens, GA MSA | 178 | 894 738 | 2 258 958 566 | 89.5 | Wichita Falls, TX MSA | 238 | 478 077 | 2 297 445 990 | 91.0 |
| Sharon, PA MSA | 179 | 873 226 | 2 259 831 792 | 89.5 | Clarksville-Hopkinsville, TN-KY MSA | 239 | 468 871 | 2 297 914 861 | 91.0 |
| Asheville, NC MSA | 180 | 872 149 | 2 260 703 941 | 89.5 | Gainesville, FL MSA | 240 | 461 524 | 2 298 376 385 | 91.0 |
| Erie, PA MSA | 181 | 861 087 | 2 261 565 028 | 89.6 | Bloomington, IN MSA | 241 | 457 995 | 2 298 834 380 | 91.1 |
| Brownsville-Harlingen, TX MSA | 182 | 838 183 | 2 262 403 211 | 89.6 | Jackson, TN MSA | 242 | 453 130 | 2 299 287 510 | 91.1 |
| Wilmington, NC MSA | 183 | 820 775 | 2 263 223 986 | 89.6 | Provo-Orem, UT MSA | 243 | 450 299 | 2 299 737 809 | 91.1 |
| Fort Smith, AR-OK MSA | 184 | 818 624 | 2 264 042 610 | 89.7 | Muncie, IN MSA | 244 | 445 409 | 2 300 183 218 | 91.1 |
| Parkersburg-Marietta, WV-OH MSA | 185 | 811 404 | 2 264 854 014 | 89.7 | Glens Falls, NY MSA | 245 | 442 088 | 2 300 625 306 | 91.1 |
| Topeka, KS MSA | 186 | 806 753 | 2 265 660 767 | 89.7 | Lewiston-Auburn, ME MSA | 246 | 435 607 | 2 301 060 913 | 91.1 |
| Bangor, ME MSA | 187 | 805 911 | 2 266 466 678 | 89.8 | Florence, AL MSA | 247 | 433 067 | 2 301 493 980 | 91.2 |
| Killeen-Temple, TX MSA | 188 | 803 142 | 2 267 269 820 | 89.8 | Biloxi-Gulport, MS MSA | 248 | 430 370 | 2 301 924 350 | 91.2 |
| Sarasota, FL MSA | 189 | 788 606 | 2 268 058 426 | 89.8 | Alexandria, LA MSA | 249 | 425 831 | 2 302 350 181 | 91.2 |
| Casper, WY MSA | 190 | 776 576 | 2 268 835 002 | 89.9 | Fitchburg-Leominster, MA MSA | 250 | 414 819 | 2 302 765 000 | 91.2 |
| Muskegon, MI MSA | 191 | 776 331 | 2 269 611 333 | 89.9 | Danville, VA MSA | 251 | 393 882 | 2 303 158 882 | 91.2 |
| Dothan, AL MSA | 192 | 759 160 | 2 270 370 493 | 89.9 | Columbia, MO MSA | 252 | 392 787 | 2 303 551 669 | 91.2 |
| Joplin, MO MSA | 193 | 747 131 | 2 271 117 624 | 90.0 | Tuscaloosa, AL MSA | 253 | 391 954 | 2 303 943 623 | 91.3 |
| Hagerstown, MD MSA | 194 | 724 447 | 2 271 842 071 | 90.0 | Rapid City, SD MSA | 254 | 388 190 | 2 304 331 813 | 91.3 |
| Jenksville-Beloit, WI MSA | 195 | 709 637 | 2 272 551 708 | 90.0 | Panama City, FL MSA | 255 | 379 895 | 2 304 711 708 | 91.3 |
| Jackson, MI MSA | 196 | 707 803 | 2 273 259 511 | 90.0 | Williamsport, PA MSA | 256 | 372 157 | 2 305 083 865 | 91.3 |
| Great Falls, MT MSA | 197 | 690 106 | 2 273 949 617 | 90.1 | Kokomo, IN MSA | 257 | 362 217 | 2 305 446 082 | 91.3 |
| Waterloo-Cedar Falls, IA MSA | 198 | 680 866 | 2 274 630 483 | 90.1 | Rochester, MN MSA | 258 | 357 872 | 2 305 803 954 | 91.3 |
| Daytona Beach, FL MSA | 199 | 662 333 | 2 275 292 816 | 90.1 | Naples, FL MSA | 259 | 346 574 | 2 306 150 528 | 91.3 |
| Fort Pierce, FL MSA | 200 | 659 832 | 2 275 952 648 | 90.1 | Gadsden, AL MSA | 260 | 332 968 | 2 306 483 496 | 91.4 |
| Wausau, WI MSA | 201 | 659 617 | 2 276 612 265 | 90.2 | Grand Forks, ND MSA | 261 | 332 900 | 2 306 816 396 | 91.4 |
| New London-Norwich, CT-RI MSA | 202 | 659 353 | 2 277 271 618 | 90.2 | Fort Walton Beach, FL MSA | 262 | 328 338 | 2 307 144 734 | 91.4 |
| Florence, SC MSA | 203 | 656 280 | 2 277 927 898 | 90.2 | Iowa City, IA MSA | 263 | 300 226 | 2 307 444 960 | 91.4 |
| Poughkeepsie, NY MSA | 204 | 653 516 | 2 278 581 414 | 90.3 | Steubenville-Weirton, OH-WV MSA | 264 | 296 077 | 2 307 741 037 | 91.4 |
| Redding, CA MSA | 205 | 651 075 | 2 279 232 489 | 90.3 | Bryan-College Station, TX MSA | 265 | 287 924 | 2 308 028 961 | 91.4 |
| Johnstown, PA MSA | 206 | 620 119 | 2 279 852 608 | 90.3 | Sherman-Denison, TX MSA | 266 | 283 377 | 2 308 312 338 | 91.4 |
| Eau Claire, WI MSA | 207 | 607 961 | 2 280 460 569 | 90.3 | Olympia, WA MSA | 267 | 276 632 | 2 308 588 970 | 91.4 |
| Laredo, TX MSA | 208 | 606 642 | 2 281 067 211 | 90.3 | Anderson, IN MSA | 268 | 274 476 | 2 308 863 446 | 91.5 |
| Richland-Kennewick-Pasco, WA MSA | 209 | 597 856 | 2 281 665 067 | 90.4 | Pine Bluff, AR MSA | 269 | 272 198 | 2 309 135 644 | 91.5 |
| Victoria, TX MSA | 210 | 594 263 | 2 282 259 330 | 90.4 | Yuba City, CA MSA | 270 | 269 042 | 2 309 404 686 | 91.5 |
| Greeley, CO MSA | 211 | 583 069 | 2 282 842 399 | 90.4 | Lafayette-West Lafayette, IN MSA | 271 | 261 949 | 2 309 666 635 | 91.5 |
| Medford, OR MSA | 212 | 579 412 | 2 283 421 811 | 90.4 | Pueblo, CO MSA | 272 | 247 763 | 2 309 914 398 | 91.5 |
| Houma-Thibodaux, LA MSA | 213 | 578 914 | 2 284 000 725 | 90.5 | Santa Fe, NM MSA | 273 | 236 546 | 2 310 150 944 | 91.5 |
| Merced, CA MSA | 214 | 578 359 | 2 284 579 084 | 90.5 | Las Cruces, NM MSA | 274 | 229 776 | 2 310 380 720 | 91.5 |
| St. Joseph, MO MSA | 215 | 576 328 | 2 285 155 412 | 90.5 | State College, PA MSA | 275 | 210 609 | 2 310 591 329 | 91.5 |
| | | | | | Pittsfield, MA MSA | 276 | 204 111 | 2 310 795 440 | 91.5 |
| | | | | | Cheyenne, WY MSA | 277 | 198 175 | 2 310 993 615 | 91.5 |
| | | | | | Bremerton, WA MSA | 278 | 193 219 | 2 311 186 834 | 91.5 |
| | | | | | Lawton, OK MSA | 279 | 184 036 | 2 311 370 870 | 91.5 |
| | | | | | Lawrence, KS MSA | 280 | 127 263 | 2 311 498 133 | 91.6 |
| | | | | | Jacksonville, NC MSA | 281 | 101 540 | 2 311 599 673 | 91.6 |

¹Metropolitan statistical areas with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 8. 250 Largest Counties Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Cumulative | | | Geographic area | Rank ¹ | Cumulative | | |
|----------------------------------|-------------------|----------------------|----------------------|-----------------------|-----------------------------------|-------------------|-----------------|-----------------|-----------------------|
| | | Sales (\$1,000) | Sales (\$1,000) | Percent of U.S. total | | | Sales (\$1,000) | Sales (\$1,000) | Percent of U.S. total |
| United States ----- | (X) | 2 524 726 802 | 2 524 726 802 | 100.0 | Ventura County, CA ----- | 86 | 6 306 111 | 1 699 014 871 | 67.3 |
| New York County, NY ▲ ----- | 1 | 161 797 260 | 161 797 260 | 6.4 | Montgomery County, OH ----- | 87 | 6 062 855 | 1 705 077 726 | 67.5 |
| Los Angeles County, CA ----- | 2 | 141 729 225 | 303 526 485 | 12.0 | Waukesha County, WI ----- | 88 | 5 930 470 | 1 711 008 196 | 67.8 |
| Cook County, IL ----- | 3 | 92 995 424 | 396 521 909 | 15.7 | Bucks County, PA ----- | 89 | 5 928 698 | 1 716 936 894 | 68.0 |
| Harris County, TX ----- | 4 | 68 810 431 | 465 332 340 | 18.4 | Pulaski County, AR ----- | 90 | 5 853 078 | 1 722 789 972 | 68.2 |
| Dallas County, TX ----- | 5 | 55 434 316 | 520 766 656 | 20.6 | Sacramento County, CA ----- | 91 | 5 738 315 | 1 728 528 287 | 68.5 |
| Bergen County, NJ ----- | 6 | 50 935 475 | 571 702 131 | 22.6 | Baltimore County, MD ----- | 92 | 5 574 074 | 1 734 102 361 | 68.7 |
| Orange County, CA ----- | 7 | 47 128 507 | 618 830 638 | 24.5 | Lake County, IL ----- | 93 | 5 398 296 | 1 739 500 657 | 68.9 |
| Hennepin County, MN ----- | 8 | 33 624 626 | 652 455 264 | 25.8 | San Bernardino County, CA ----- | 94 | 5 397 841 | 1 744 898 498 | 69.1 |
| Oakland County, MI ----- | 9 | 33 116 903 | 685 572 167 | 27.2 | Wake County, NC ----- | 95 | 5 284 528 | 1 750 183 026 | 69.3 |
| Du Page County, IL ----- | 10 | 32 087 877 | 717 660 044 | 28.4 | Allen County, IN ----- | 96 | 5 266 211 | 1 755 449 237 | 69.5 |
| Fairfield County, CT ----- | 11 | 29 767 182 | 747 427 226 | 29.6 | Washington County, OR ----- | 97 | 5 189 017 | 1 760 638 254 | 69.7 |
| Fulton County, GA ----- | 12 | 28 528 108 | 775 955 334 | 30.7 | Polk County, IA ----- | 98 | 5 166 031 | 1 765 824 285 | 69.9 |
| Middlesex County, MA ----- | 13 | 27 569 328 | 803 524 662 | 31.8 | Bronx County, NY ▲ ----- | 99 | 5 178 580 | 1 771 002 935 | 70.1 |
| King County, WA ----- | 14 | 26 634 617 | 830 159 279 | 32.9 | Howard County, MD ----- | 100 | 5 071 802 | 1 776 074 737 | 70.3 |
| Cuyahoga County, OH ----- | 15 | 23 992 687 | 854 151 966 | 33.8 | Essex County, MA ----- | 101 | 4 971 571 | 1 781 046 308 | 70.5 |
| Hamilton County, OH ----- | 16 | 23 178 938 | 877 330 904 | 34.7 | Ramsey County, MN ----- | 102 | 4 855 065 | 1 785 901 373 | 70.7 |
| Mecklenburg County, NC ----- | 17 | 23 121 747 | 900 452 651 | 35.7 | Worcester County, MA ----- | 103 | 4 815 190 | 1 790 716 563 | 70.9 |
| Allegheny County, PA ----- | 18 | 21 822 521 | 922 275 172 | 36.5 | Providence County, RI ----- | 104 | 4 809 618 | 1 795 526 181 | 71.1 |
| Wayne County, MI ----- | 19 | 21 813 643 | 944 088 815 | 37.4 | Richmond, VA (IC) ----- | 105 | 4 791 798 | 1 800 317 979 | 71.3 |
| Dade County, FL ----- | 20 | 21 772 308 | 965 861 123 | 38.3 | Fresno County, CA ----- | 106 | 4 557 466 | 1 804 875 445 | 71.5 |
| Santa Clara County, CA ----- | 21 | 21 700 499 | 987 561 622 | 39.1 | Honolulu County, HI ▲ ----- | 107 | 4 501 802 | 1 809 377 247 | 71.7 |
| Alameda County, CA ----- | 22 | 21 363 394 | 1 008 925 016 | 40.0 | Anne Arundel County, MD ----- | 108 | 4 437 164 | 1 813 814 411 | 71.8 |
| Shelby County, TN ----- | 23 | 21 108 532 | 1 030 033 548 | 40.8 | Burlington County, NJ ----- | 109 | 4 286 632 | 1 818 101 043 | 72.0 |
| Nassau County, NY ----- | 24 | 21 018 739 | 1 051 052 287 | 41.6 | Sedgewick County, KA ----- | 110 | 4 190 590 | 1 822 291 633 | 72.2 |
| St. Louis County, MO ----- | 25 | 19 666 204 | 1 070 718 491 | 42.4 | Orleans Parish, LA ----- | 111 | 4 180 662 | 1 826 472 295 | 72.3 |
| De Kalb County, GA ----- | 26 | 18 694 608 | 1 089 413 099 | 43.1 | Adams County, CO ----- | 112 | 4 131 352 | 1 830 603 647 | 72.5 |
| Maricopa County, AZ ----- | 27 | 16 991 073 | 1 106 404 172 | 43.8 | Lucas County, OH ----- | 113 | 4 121 273 | 1 834 724 920 | 72.7 |
| Middlesex County, NJ ----- | 28 | 16 786 773 | 1 123 190 945 | 44.5 | Palm Beach County, FL ----- | 114 | 4 101 587 | 1 838 826 507 | 72.8 |
| Westchester County, NY ----- | 29 | 16 780 825 | 1 139 971 770 | 45.2 | Knox County, TN ----- | 115 | 4 066 833 | 1 842 893 340 | 73.0 |
| Norfolk County, MA ----- | 30 | 15 863 278 | 1 155 835 048 | 45.8 | Bristol County, MA ----- | 116 | 3 959 449 | 1 846 852 789 | 73.2 |
| Multnomah County, OR ----- | 31 | 15 039 898 | 1 170 874 946 | 46.4 | Hamilton County, TN ----- | 117 | 3 957 120 | 1 850 809 909 | 73.3 |
| Duval County, FL ▲ ----- | 32 | 14 935 780 | 1 185 810 726 | 47.0 | Macon County, IL ----- | 118 | 3 662 399 | 1 854 472 308 | 73.5 |
| Franklin County, OH ----- | 33 | 14 891 890 | 1 200 702 616 | 47.6 | Albany County, NY ----- | 119 | 3 645 948 | 1 858 118 256 | 73.6 |
| Hillsborough County, FL ----- | 34 | 14 607 260 | 1 215 309 876 | 48.1 | Somerset County, NJ ----- | 120 | 3 574 022 | 1 861 692 278 | 73.7 |
| Marion County, IN ▲ ----- | 35 | 14 481 181 | 1 229 791 057 | 48.7 | Rockland County, NY ----- | 121 | 3 571 115 | 1 865 263 393 | 73.9 |
| San Francisco County, CA ----- | 36 | 13 943 432 | 1 243 734 489 | 49.3 | Wyandotte County, KA ----- | 122 | 3 516 623 | 1 868 780 016 | 74.0 |
| Montgomery County, PA ----- | 37 | 13 687 118 | 1 257 421 607 | 49.8 | Clackamas County, OR ----- | 123 | 3 485 548 | 1 872 265 564 | 74.2 |
| Johnson County, IA ----- | 38 | 13 614 030 | 1 271 035 637 | 50.3 | Macomb County, MI ----- | 124 | 3 470 067 | 1 875 735 631 | 74.3 |
| Philadelphia County, PA ----- | 39 | 12 518 217 | 1 283 553 854 | 50.8 | Lancaster County, PA ----- | 125 | 3 466 733 | 1 879 202 364 | 74.4 |
| Suffolk County, NY ----- | 40 | 12 509 189 | 1 296 063 043 | 51.3 | Dakota County, MN ----- | 126 | 3 444 821 | 1 882 647 185 | 74.6 |
| Tarrant County, TX ----- | 41 | 12 375 877 | 1 308 438 920 | 51.8 | Greenville County, SC ----- | 127 | 3 399 376 | 1 886 046 561 | 74.7 |
| Union County, NJ ----- | 42 | 11 838 545 | 1 320 277 465 | 52.3 | Kane County, IL ----- | 128 | 3 394 851 | 1 889 441 412 | 74.8 |
| Broward County, FL ----- | 43 | 11 773 113 | 1 332 050 578 | 52.8 | Kern County, CA ----- | 129 | 3 335 502 | 1 892 776 914 | 75.0 |
| San Mateo County, CA ----- | 44 | 11 693 534 | 1 343 744 112 | 53.2 | Spokane County, WA ----- | 130 | 3 314 697 | 1 896 091 611 | 75.1 |
| Essex County, NJ ----- | 45 | 11 308 592 | 1 355 052 704 | 53.7 | Hillsborough County, NH ----- | 131 | 3 301 001 | 1 899 392 612 | 75.2 |
| Denver County, CO ----- | 46 | 11 108 047 | 1 366 160 751 | 54.1 | Monmouth County, NJ ----- | 132 | 3 244 418 | 1 902 637 030 | 75.4 |
| Hudson County, NJ ----- | 47 | 10 910 977 | 1 377 071 728 | 54.5 | Greene County, MO ----- | 133 | 3 199 603 | 1 905 836 683 | 75.5 |
| Suffolk County, MA ----- | 48 | 10 551 727 | 1 387 623 455 | 55.0 | Clay County, MO ----- | 134 | 3 159 176 | 1 908 995 859 | 75.6 |
| Jefferson County, KY ----- | 49 | 10 361 615 | 1 397 985 070 | 55.4 | Pierce County, WA ----- | 135 | 3 127 182 | 1 912 123 041 | 75.7 |
| Erie County, NY ----- | 50 | 10 282 662 | 1 408 267 732 | 55.8 | Plymouth County, MA ----- | 136 | 3 119 647 | 1 915 242 688 | 75.9 |
| San Diego County, CA ----- | 51 | 9 950 217 | 1 418 217 949 | 56.2 | Fayette County, KY ----- | 137 | 3 083 367 | 1 918 326 055 | 76.0 |
| Jefferson County, AL ----- | 52 | 9 903 166 | 1 428 121 115 | 56.6 | Clark County, NV ----- | 138 | 3 079 688 | 1 921 405 743 | 76.1 |
| Gwinnett County, GA ----- | 53 | 9 611 525 | 1 437 732 640 | 56.9 | Pinellas County, FL ----- | 139 | 3 078 500 | 1 924 484 243 | 76.2 |
| Queens County, NY ▲ ----- | 54 | 9 513 894 | 1 447 246 534 | 57.3 | Peoria County, IL ----- | 140 | 3 066 350 | 1 927 550 593 | 76.3 |
| Orange County, FL ----- | 55 | 9 251 936 | 1 456 498 470 | 57.7 | Bernalillo County, NM ----- | 141 | 3 032 140 | 1 930 582 733 | 76.5 |
| Hartford County, CT ----- | 56 | 9 233 152 | 1 465 731 622 | 58.1 | Cumberland County, ME ----- | 142 | 3 010 046 | 1 933 592 779 | 76.6 |
| Fairfax County, VA ----- | 57 | 9 177 218 | 1 474 908 840 | 58.4 | Riverside County, CA ----- | 143 | 2 958 293 | 1 936 551 072 | 76.7 |
| Delaware County, PA ----- | 58 | 8 977 119 | 1 483 885 959 | 58.8 | Travis County, TX ----- | 144 | 2 923 134 | 1 939 474 206 | 76.8 |
| Bexar County, TX ----- | 59 | 8 967 621 | 1 492 853 580 | 59.1 | District of Columbia ----- | 145 | 2 846 247 | 1 942 320 453 | 76.9 |
| Contra Costa County, CA ----- | 60 | 8 943 293 | 1 501 796 873 | 59.5 | Orange County, NY ----- | 146 | 2 789 643 | 1 945 110 096 | 77.0 |
| Milwaukee County, WI ----- | 61 | 8 928 551 | 1 510 725 424 | 59.8 | Stark County, OH ----- | 147 | 2 782 651 | 1 947 892 747 | 77.2 |
| Jackson County, MO ----- | 62 | 8 921 164 | 1 519 646 588 | 60.2 | Norfolk, VA (IC) ----- | 148 | 2 738 692 | 1 950 631 439 | 77.3 |
| Kings County, NY ▲ ----- | 63 | 8 918 520 | 1 528 565 108 | 60.5 | Hampden County, MA ----- | 149 | 2 733 848 | 1 953 365 287 | 77.4 |
| Davidson County, TN ▲ ----- | 64 | 8 818 393 | 1 537 383 501 | 60.9 | Lubbock County, TX ----- | 150 | 2 717 830 | 1 956 083 117 | 77.5 |
| Camden County, NJ ----- | 65 | 8 599 729 | 1 545 983 230 | 61.2 | El Paso County, TX ----- | 151 | 2 699 574 | 1 958 782 691 | 77.6 |
| Salt Lake County, UT ----- | 66 | 8 491 855 | 1 554 475 085 | 61.6 | San Joaquin County, CA ----- | 152 | 2 672 735 | 1 961 455 426 | 77.7 |
| St. Louis, MO (IC) ----- | 67 | 8 385 209 | 1 562 860 294 | 61.9 | Charleston County, SC ----- | 153 | 2 639 062 | 1 964 094 488 | 77.8 |
| Cobb County, GA ----- | 68 | 8 274 328 | 1 571 134 622 | 62.2 | Mercer County, NJ ----- | 154 | 2 621 241 | 1 966 715 729 | 77.9 |
| Kent County, MI ----- | 69 | 7 993 312 | 1 579 127 934 | 62.5 | Dauphin County, PA ----- | 155 | 2 609 781 | 1 969 325 510 | 78.0 |
| New Haven County, CT ----- | 70 | 7 734 262 | 1 586 862 196 | 62.9 | Mobile County, AL ----- | 156 | 2 607 627 | 1 971 933 137 | 78.1 |
| Morris County, NJ ----- | 71 | 7 670 974 | 1 594 533 170 | 63.2 | Henrico County, VA ----- | 157 | 2 583 804 | 1 974 516 941 | 78.2 |
| Douglas County, NE ----- | 72 | 7 575 902 | 1 602 109 072 | 63.5 | East Baton Rouge Parish, LA ----- | 158 | 2 545 350 | 1 977 062 291 | 78.3 |
| Onondaga County, NY ----- | 73 | 7 501 998 | 1 609 611 070 | 63.8 | Hinds County, MS ----- | 159 | 2 504 746 | 1 979 567 037 | 78.4 |
| Oklahoma County, OK ----- | 74 | 7 289 124 | 1 616 900 194 | 64.0 | Berks County, PA ----- | 160 | 2 463 549 | 1 982 030 586 | 78.5 |
| Arapahoe County, CO ----- | 75 | 7 176 356 | 1 624 076 550 | 64.3 | Lake County, IN ----- | 161 | 2 462 690 | 1 984 493 276 | 78.6 |
| Chester County, PA ----- | 76 | 7 113 453 | 1 631 190 003 | 64.6 | Polk County, FL ----- | 162 | 2 462 557 | 1 986 955 833 | 78.7 |
| Baltimore, MD (IC) ----- | 77 | 7 112 230 | 1 638 302 233 | 64.9 | Montgomery County, AL ----- | 163 | 2 429 700 | 1 989 385 533 | 78.8 |
| Prince George's County, MD ----- | 78 | 7 102 002 | 1 645 404 235 | 65.2 | Yolo County, CA ----- | 164 | 2 427 501 | 1 991 813 034 | 78.9 |
| Montgomery County, MD ----- | 79 | 7 031 358 | 1 652 435 593 | 65.5 | Richland County, SC ----- | 165 | 2 406 806 | 1 994 219 840 | 79.0 |
| New Castle County, DE ----- | 80 | 6 895 470 | 1 659 331 063 | 65.7 | Dane County, WI ----- | 166 | 2 394 057 | 1 996 613 897 | 79.1 |
| Summit County, OH ----- | 81 | 6 855 588 | 1 666 186 651 | 66.0 | Westmoreland County, PA ----- | 167 | 2 343 317 | 1 998 957 214 | 79.2 |
| Monroe County, NY ----- | 82 | 6 851 640 | 1 673 038 291 | 66.3 | Lehigh County, PA ----- | 168 | 2 330 510 | 2 001 288 168 | 79.3 |
| Passaic County, NJ ----- | 83 | 6 761 264 | 1 679 799 555 | 66.5 | Chesterfield County, VA ----- | 169 | 2 279 345 | 2 003 567 513 | 79.4 |
| Tulsa County, OK ----- | 84 | 6 486 107 | 1 686 285 662 | 66.8 | Clayton County, GA ----- | 170 | 2 191 097 | 2 005 758 610 | 79.4 |
| Gulford County, NC ----- | 85 | 6 423 098 | 1 692 708 760 | 67.0 | | | | | |

See footnotes at end of table.

Table 8. 250 Largest Counties Ranked by Volume of Sales: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|------------------------|-------------------|--------------------|--------------------|-----------------------------|--------------------------|-------------------|--------------------|--------------------|-----------------------------|
| | | | Sales (\$1,000) | Percent of U.S. total | | | | Sales (\$1,000) | Percent of U.S. total |
| Spartanburg County, SC | 171 | 2 183 858 | 2 007 942 468 | 79.5 | Tulare County, CA | 211 | 1 558 628 | 2 079 861 060 | 82.4 |
| York County, PA | 172 | 2 170 839 | 2 010 113 307 | 79.6 | Hanover County, VA | 212 | 1 558 216 | 2 081 419 276 | 82.4 |
| Scott County, IA | 173 | 2 108 638 | 2 012 221 945 | 79.7 | Snohomish County, WA | 213 | 1 549 413 | 2 082 968 689 | 82.5 |
| Collin County, TX | 174 | 2 100 241 | 2 014 322 186 | 79.8 | Tazewell County, IL | 214 | 1 524 191 | 2 084 492 880 | 82.6 |
| Brown County, WI | 175 | 2 086 167 | 2 016 408 353 | 79.9 | Madison County, AL | 215 | 1 506 175 | 2 085 999 055 | 82.6 |
| Washoe County, NV | 176 | 2 066 570 | 2 018 474 923 | 79.9 | Champaign County, IL | 216 | 1 489 959 | 2 087 489 014 | 82.7 |
| Forsyth County, NC | 177 | 2 011 062 | 2 020 485 985 | 80.0 | Sangamon County, IL | 217 | 1 488 496 | 2 088 977 510 | 82.7 |
| Genesee County, MI | 178 | 1 982 675 | 2 022 468 660 | 80.1 | Madison County, IL | 218 | 1 476 072 | 2 090 453 582 | 82.8 |
| Mahoning County, OH | 179 | 1 970 042 | 2 024 438 702 | 80.2 | Berrien County, MI | 219 | 1 451 452 | 2 091 905 034 | 82.9 |
| Rock Island County, IL | 180 | 1 959 839 | 2 026 398 541 | 80.3 | Roanoke, VA (IC) | 220 | 1 440 135 | 2 093 345 169 | 82.9 |
| Whitfield County, GA | 181 | 1 948 685 | 2 028 347 226 | 80.3 | Minnehaha County, SD | 221 | 1 439 798 | 2 094 784 967 | 83.0 |
| Gloucester County, NJ | 182 | 1 943 245 | 2 030 290 471 | 80.4 | Fort Bend County, TX | 222 | 1 438 436 | 2 096 223 403 | 83.0 |
| Cass County, ND | 183 | 1 901 521 | 2 032 191 992 | 80.5 | La Crosse County, WI | 223 | 1 428 397 | 2 097 651 800 | 83.1 |
| Vanderburgh County, IN | 184 | 1 867 463 | 2 034 059 455 | 80.6 | Virginia Beach, VA (IC) | 224 | 1 419 003 | 2 099 070 803 | 83.1 |
| Cumberland County, PA | 185 | 1 865 245 | 2 035 924 700 | 80.6 | Yellowstone County, MT | 225 | 1 393 688 | 2 100 464 491 | 83.2 |
| Outagamie County, WI | 186 | 1 848 708 | 2 037 773 408 | 80.7 | Marion County, OR | 226 | 1 388 103 | 2 101 852 594 | 83.3 |
| Caddo Parish, LA | 187 | 1 821 657 | 2 039 595 065 | 80.8 | Saginaw County, MI | 227 | 1 383 879 | 2 103 236 473 | 83.3 |
| Lancaster County, NE | 188 | 1 808 364 | 2 041 403 429 | 80.9 | Yakima County, WA | 228 | 1 381 553 | 2 104 618 026 | 83.4 |
| Lane County, OR | 189 | 1 803 070 | 2 043 206 499 | 80.9 | Winnebago County, IL | 229 | 1 359 972 | 2 105 977 998 | 83.4 |
| Luzerne County, PA | 190 | 1 797 866 | 2 045 004 365 | 81.0 | Hidalgo County, TX | 230 | 1 343 899 | 2 107 321 897 | 83.5 |
| Ada County, ID | 191 | 1 746 076 | 2 046 750 441 | 81.1 | Kanawha County, WV | 231 | 1 333 133 | 2 108 655 030 | 83.5 |
| Chatham County, GA | 192 | 1 742 892 | 2 048 493 333 | 81.1 | Stanislaus County, CA | 232 | 1 331 020 | 2 109 986 050 | 83.6 |
| Nueces County, TX | 193 | 1 740 124 | 2 050 233 457 | 81.2 | St. Charles Parish, LA | 233 | 1 326 292 | 2 111 312 342 | 83.6 |
| Linn County, IA | 194 | 1 731 577 | 2 051 965 034 | 81.3 | Taylor County, TX | 234 | 1 319 506 | 2 112 631 848 | 83.7 |
| Anchorage Borough, AK | 195 | 1 708 481 | 2 053 673 515 | 81.3 | Solano County, CA | 235 | 1 290 144 | 2 113 921 992 | 83.7 |
| Ingham County, MI | 196 | 1 703 385 | 2 055 376 900 | 81.4 | Bibb County, GA | 236 | 1 275 089 | 2 115 197 081 | 83.8 |
| Sonoma County, CA | 197 | 1 690 459 | 2 057 067 359 | 81.5 | Ector County, TX | 237 | 1 271 449 | 2 116 468 530 | 83.8 |
| Monterey County, CA | 198 | 1 680 185 | 2 058 747 544 | 81.5 | Kalamazoo County, MI | 238 | 1 270 174 | 2 117 738 704 | 83.9 |
| Seminole County, FL | 199 | 1 677 080 | 2 060 424 624 | 81.6 | Lafayette Parish, LA | 239 | 1 226 499 | 2 118 965 203 | 83.9 |
| Rockingham County, NH | 200 | 1 665 044 | 2 062 089 668 | 81.7 | Hamilton County, IN | 240 | 1 202 217 | 2 120 167 420 | 84.0 |
| Jefferson County, CO | 201 | 1 661 301 | 2 063 750 969 | 81.7 | Lackawanna County, PA | 241 | 1 188 525 | 2 121 355 945 | 84.0 |
| Marin County, CA | 202 | 1 645 543 | 2 065 396 512 | 81.8 | Chesapeake, VA (IC) | 242 | 1 186 221 | 2 122 542 166 | 84.1 |
| Catawba County, NC | 203 | 1 640 619 | 2 067 037 131 | 81.9 | St. Clair Parish, LA | 243 | 1 182 834 | 2 123 725 000 | 84.1 |
| Elkhart County, IN | 204 | 1 640 435 | 2 068 677 566 | 81.9 | Butler County, OH | 244 | 1 182 719 | 2 124 907 719 | 84.2 |
| Midland County, TX | 205 | 1 623 832 | 2 070 301 398 | 82.0 | Lake County, OH | 245 | 1 177 540 | 2 126 085 259 | 84.2 |
| Jefferson County, TX | 206 | 1 620 374 | 2 071 921 772 | 82.1 | Brevard County, FL | 246 | 1 158 837 | 2 127 244 096 | 84.3 |
| Pima County, AZ | 207 | 1 607 387 | 2 073 529 159 | 82.1 | Portsmouth, VA (IC) | 247 | 1 157 314 | 2 128 401 410 | 84.3 |
| St. Joseph County, IN | 208 | 1 597 506 | 2 075 126 665 | 82.2 | Escambia County, FL | 248 | 1 141 295 | 2 129 542 705 | 84.3 |
| Will County, IL | 209 | 1 590 189 | 2 076 716 854 | 82.3 | Santa Barbara County, CA | 249 | 1 114 255 | 2 130 656 960 | 84.4 |
| Calcasieu Parish, LA | 210 | 1 585 578 | 2 078 302 432 | 82.3 | McLean County, IL | 250 | 1 111 315 | 2 131 768 275 | 84.4 |

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 9. 250 Largest Places Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|---------------------|-------------------|--------------------|--------------------|-----------------------------|--------------------------|-------------------|--------------------|--------------------|-----------------------------|
| | | | Sales (\$1,000) | Percent of U.S. total | | | | Sales (\$1,000) | Percent of U.S. total |
| United States | (X) | 2 524 726 802 | 2 524 726 802 | 100.0 | Greenwich town, CT | 25 | 10 093 210 | 633 941 752 | 25.1 |
| New York City, NY ▲ | 1 | 186 440 971 | 186 440 971 | 7.4 | Southfield, MI | 26 | 9 722 686 | 643 664 438 | 25.5 |
| Houston, TX ▲ | 2 | 63 645 691 | 250 086 662 | 9.9 | Columbus, OH ▲ | 27 | 9 592 872 | 653 257 310 | 25.9 |
| Los Angeles, CA | 3 | 53 109 496 | 303 196 158 | 12.0 | Overland Park, KA | 28 | 9 571 255 | 662 828 565 | 26.3 |
| Chicago, IL ▲ | 4 | 32 702 141 | 335 898 299 | 13.3 | San Antonio, TX | 29 | 8 702 350 | 671 530 915 | 26.6 |
| Dallas, TX ▲ | 5 | 31 010 980 | 366 909 279 | 14.5 | Cincinnati, OH | 30 | 8 680 192 | 680 211 107 | 26.9 |
| Charlotte, NC | 6 | 21 127 181 | 388 036 460 | 15.4 | Irving, TX | 31 | 8 573 262 | 688 784 369 | 27.3 |
| Memphis, TN | 7 | 18 447 612 | 406 484 072 | 16.1 | Irvine, CA | 32 | 8 453 308 | 697 237 677 | 27.6 |
| Jacksonville, FL ▲ | 8 | 14 795 978 | 421 280 050 | 16.7 | St. Louis, MO (IC) | 33 | 8 385 209 | 705 622 886 | 27.9 |
| Portland, OR ▲ | 9 | 14 411 160 | 435 691 210 | 17.3 | Kansas City, MO ▲ | 34 | 8 248 312 | 713 871 198 | 28.3 |
| Pittsburgh, PA | 10 | 14 132 813 | 449 824 023 | 17.8 | Boston, MA | 35 | 8 160 619 | 722 031 817 | 28.6 |
| Indianapolis, IN ▲ | 11 | 14 059 527 | 463 883 550 | 18.4 | Nashville-Davidson, TN ▲ | 36 | 8 124 514 | 730 156 331 | 28.9 |
| San Francisco, CA | 12 | 13 943 432 | 477 826 982 | 18.9 | Anaheim, CA | 37 | 7 792 923 | 737 949 254 | 29.2 |
| Torrance, CA | 13 | 13 655 264 | 491 482 246 | 19.5 | San Jose, CA | 38 | 7 687 329 | 745 636 583 | 29.5 |
| Atlanta, GA ▲ | 14 | 13 590 918 | 505 073 164 | 20.0 | Omaha, NE | 39 | 7 333 350 | 752 969 933 | 29.8 |
| Seattle, WA | 15 | 13 085 086 | 518 158 250 | 20.5 | Louisville, KY | 40 | 7 178 867 | 760 148 800 | 30.1 |
| Fort Lee, NJ | 16 | 13 056 661 | 531 214 911 | 21.0 | Baltimore, MD (IC) | 41 | 7 112 230 | 767 261 030 | 30.4 |
| Phoenix, AZ | 17 | 12 583 210 | 543 798 121 | 21.5 | Oklahoma City, OK ▲ | 42 | 7 054 094 | 774 315 124 | 30.7 |
| Philadelphia, PA | 18 | 12 518 217 | 556 316 338 | 22.0 | San Diego, CA | 43 | 6 844 286 | 780 959 410 | 30.9 |
| Carson, CA | 19 | 12 141 741 | 568 458 079 | 22.5 | Commerce, CA | 44 | 6 619 855 | 787 579 265 | 31.2 |
| Minneapolis, MN | 20 | 12 083 123 | 580 541 202 | 23.0 | Miami, FL | 45 | 6 610 030 | 794 189 295 | 31.5 |
| Denver, CO | 21 | 11 108 047 | 591 649 249 | 23.4 | Elk Grove Village, IL ▲ | 46 | 6 568 815 | 800 758 110 | 31.7 |
| Stamford, CT | 22 | 11 030 328 | 602 679 577 | 23.9 | Oak Brook, IL ▲ | 47 | 6 501 727 | 807 259 837 | 32.0 |
| Tampa, FL | 23 | 10 958 955 | 613 638 532 | 24.3 | Salt Lake City, UT | 48 | 6 279 057 | 813 538 894 | 32.2 |
| Detroit, MI | 24 | 10 210 010 | 623 848 542 | 24.7 | Birmingham, AL | 49 | 6 025 964 | 819 564 858 | 32.5 |

See footnotes at end of table.

Table 9. 250 Largest Places Ranked by Volume of Sales: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|---------------------------|-------------------|--------------------|--------------------|-----------------------------|------------------------------------|-------------------|--------------------|--------------------|-----------------------------|
| | | | Sales (\$1,000) | Percent of U.S. total | | | | Sales (\$1,000) | Percent of U.S. total |
| Carrollton, TX ▲ | 50 | 6 014 680 | 825 579 538 | 32.7 | Piscataway township, NJ | 135 | 2 605 482 | 1 143 867 037 | 45.3 |
| Naperville, IL ▲ | 51 | 5 822 813 | 831 402 351 | 32.9 | Bensenville, IL ▲ | 136 | 2 604 131 | 1 146 471 168 | 45.4 |
| Tulsa, OK ▲ | 52 | 5 815 945 | 837 218 296 | 33.2 | Jackson, MS ▲ | 137 | 2 557 494 | 1 149 028 662 | 45.5 |
| Cleveland, OH | 53 | 5 708 175 | 842 926 471 | 33.4 | Jersey City, NJ | 138 | 2 551 840 | 1 151 580 502 | 45.6 |
| Oakland, CA | 54 | 5 683 979 | 848 610 450 | 33.6 | Kent, WA | 139 | 2 543 780 | 1 154 124 282 | 45.7 |
| Troy, MI | 55 | 5 609 140 | 854 219 590 | 33.8 | Framingham town, MA | 140 | 2 487 492 | 1 156 611 774 | 45.8 |
| Milwaukee, WI ▲ | 56 | 5 399 649 | 859 619 239 | 34.0 | White Plains, NY | 141 | 2 477 361 | 1 159 089 135 | 45.9 |
| Radnor township, PA | 57 | 5 300 545 | 864 919 784 | 34.3 | North Little Rock, AR | 142 | 2 466 670 | 1 161 555 805 | 46.0 |
| Norcross, GA | 58 | 5 207 307 | 870 127 091 | 34.5 | Rosemont, IL | 143 | 2 460 752 | 1 164 016 557 | 46.1 |
| Des Plaines, IL | 59 | 5 165 078 | 875 292 169 | 34.7 | Northbrook, IL | 144 | 2 449 572 | 1 166 466 129 | 46.2 |
| Rolling Meadows, IL | 60 | 5 095 484 | 880 387 653 | 34.9 | Saddle Brook township, NJ | 145 | 2 448 138 | 1 168 914 267 | 46.3 |
| Waltham, MA | 61 | 4 970 663 | 885 358 316 | 35.1 | Pennsauken township, NJ | 146 | 2 430 930 | 1 171 345 197 | 46.4 |
| Richmond, VA (IC) | 62 | 4 791 798 | 890 150 114 | 35.3 | Newark, NJ | 147 | 2 421 307 | 1 173 766 504 | 46.5 |
| Fort Wayne, IN | 63 | 4 782 678 | 894 932 792 | 35.4 | Cerritos, CA | 148 | 2 379 807 | 1 176 146 311 | 46.6 |
| Bloomington, MN | 64 | 4 778 550 | 899 711 342 | 35.6 | Dearborn, MI | 149 | 2 364 268 | 1 178 510 579 | 46.7 |
| Long Beach, CA | 65 | 4 707 508 | 904 418 850 | 35.8 | Rochester, NY | 150 | 2 292 122 | 1 180 802 701 | 46.8 |
| Industry, CA ▲ | 66 | 4 638 471 | 909 057 321 | 36.0 | Brookfield, WI | 151 | 2 268 334 | 1 183 071 035 | 46.9 |
| Fort Worth, TX | 67 | 4 608 361 | 913 665 682 | 36.2 | Norwalk, CT | 152 | 2 260 839 | 1 185 331 874 | 46.9 |
| Santa Fe Springs, CA | 68 | 4 423 535 | 918 089 217 | 36.4 | Montgomery, AL | 153 | 2 260 029 | 1 187 591 903 | 47.0 |
| Springdale, OH | 69 | 4 403 679 | 922 492 896 | 36.5 | West Caldwell township, NJ | 154 | 2 248 573 | 1 189 840 476 | 47.1 |
| Greensboro, NC | 70 | 4 353 791 | 926 846 687 | 36.7 | Tacoma, WA | 155 | 2 240 163 | 1 192 080 639 | 47.2 |
| Syracuse, NY | 71 | 4 344 448 | 931 191 135 | 36.9 | Milpitas, CA | 156 | 2 239 451 | 1 194 320 090 | 47.3 |
| Minnetonka, MN | 72 | 4 307 684 | 935 498 819 | 37.1 | Itasca, IL | 157 | 2 205 375 | 1 196 525 465 | 47.4 |
| Schaumburg, IL ▲ | 73 | 4 202 895 | 939 701 714 | 37.2 | Needham town, MA | 158 | 2 179 310 | 1 198 704 775 | 47.5 |
| New Orleans, LA | 74 | 4 180 662 | 943 882 376 | 37.4 | Mobile, AL | 159 | 2 173 368 | 1 200 878 143 | 47.6 |
| Fremont, CA | 75 | 4 101 148 | 947 983 524 | 37.5 | Doraville, GA | 160 | 2 135 368 | 1 203 013 511 | 47.6 |
| Vernon, CA ▲ | 76 | 4 096 063 | 952 079 587 | 37.7 | Eden Prairie, MN | 161 | 2 129 745 | 1 205 143 256 | 47.7 |
| Englewood, CO | 77 | 4 074 411 | 956 153 998 | 37.9 | Plymouth, MN | 162 | 2 113 859 | 1 207 257 115 | 47.8 |
| Bellevue, WA | 78 | 4 064 608 | 960 218 606 | 38.0 | Natick town, MA | 163 | 2 067 472 | 1 209 324 587 | 47.9 |
| Sacramento, CA | 79 | 4 054 924 | 964 273 530 | 38.2 | Aurora, CO ▲ | 164 | 2 051 608 | 1 211 376 195 | 48.0 |
| South San Francisco, CA | 80 | 4 042 892 | 968 316 422 | 38.4 | Baton Rouge, LA | 165 | 2 046 981 | 1 213 423 176 | 48.1 |
| Costa Mesa, CA | 81 | 4 036 648 | 972 353 070 | 38.5 | San Leandro, CA | 166 | 2 046 840 | 1 215 470 016 | 48.1 |
| Arlington, TX | 82 | 3 970 532 | 976 323 602 | 38.7 | Linden, NJ | 167 | 2 030 305 | 1 217 500 321 | 48.2 |
| Santa Clara, CA | 83 | 3 965 169 | 980 288 771 | 38.8 | Santa Monica, CA | 168 | 2 030 203 | 1 219 530 524 | 48.3 |
| Farmington Hills, MI | 84 | 3 904 114 | 984 192 885 | 39.0 | Kingsport, TN ▲ | 169 | 2 028 762 | 1 221 559 286 | 48.4 |
| Fort Lauderdale, FL | 85 | 3 858 207 | 988 051 092 | 39.1 | Parsippany-Troy Hills township, NJ | 170 | 2 008 344 | 1 223 567 630 | 48.5 |
| Secaucus, NJ | 86 | 3 834 559 | 991 885 651 | 39.3 | Malvern, PA | 171 | 1 999 244 | 1 225 566 874 | 48.5 |
| Honolulu, HI | 87 | 3 816 710 | 995 702 361 | 39.4 | Maryland Heights, MO ▲ | 172 | 1 985 413 | 1 227 552 287 | 48.6 |
| Sunnyvale, CA | 88 | 3 796 115 | 999 498 476 | 39.6 | Clayton, MO | 173 | 1 974 215 | 1 229 526 502 | 48.7 |
| Santa Ana, CA | 89 | 3 769 091 | 1 003 267 567 | 39.7 | Garden Grove, CA | 174 | 1 966 076 | 1 231 492 578 | 48.8 |
| Raleigh, NC | 90 | 3 754 105 | 1 007 021 672 | 39.9 | Providence, RI | 175 | 1 965 364 | 1 233 457 942 | 48.9 |
| Rockville, MD | 91 | 3 722 532 | 1 010 744 204 | 40.0 | Fullerton, CA | 176 | 1 942 172 | 1 235 400 114 | 48.9 |
| Edina, MN | 92 | 3 678 361 | 1 014 422 565 | 40.2 | Bakersfield, CA | 177 | 1 916 850 | 1 237 316 964 | 49.0 |
| Melrose Park, IL | 93 | 3 649 418 | 1 018 071 983 | 40.3 | Ramsey, NJ | 178 | 1 897 494 | 1 239 214 458 | 49.1 |
| Fresno, CA | 94 | 3 545 905 | 1 021 617 888 | 40.5 | Hackensack, NJ | 179 | 1 878 086 | 1 241 092 544 | 49.2 |
| Westwood town, MA | 95 | 3 491 194 | 1 025 109 082 | 40.6 | Shreveport, LA ▲ | 180 | 1 869 834 | 1 242 962 378 | 49.2 |
| Richardson, TX ▲ | 96 | 3 469 136 | 1 028 578 218 | 40.7 | Cypress, CA | 181 | 1 850 158 | 1 244 812 536 | 49.3 |
| Wichita, KA | 97 | 3 453 181 | 1 032 031 399 | 40.9 | Tredyffrin township, PA | 182 | 1 845 585 | 1 246 658 121 | 49.4 |
| Arlington Heights, IL ▲ | 98 | 3 352 156 | 1 035 383 555 | 41.0 | La Mirada, CA | 183 | 1 844 084 | 1 248 502 205 | 49.5 |
| Akron, OH | 99 | 3 344 218 | 1 038 727 773 | 41.1 | Worcester, MA | 184 | 1 839 089 | 1 250 341 294 | 49.5 |
| Skokie, IL | 100 | 3 342 410 | 1 042 070 183 | 41.3 | Dalton, GA | 185 | 1 838 141 | 1 252 179 435 | 49.6 |
| St. Paul, MN | 101 | 3 335 976 | 1 045 406 159 | 41.4 | Newton, MA | 186 | 1 833 206 | 1 254 012 641 | 49.7 |
| Livonia, MI | 102 | 3 319 593 | 1 048 725 752 | 41.5 | Wyoming, MI | 187 | 1 830 554 | 1 255 843 195 | 49.7 |
| Orlando, FL | 103 | 3 222 763 | 1 051 948 535 | 41.7 | Lenexa, KA | 188 | 1 829 053 | 1 257 672 248 | 49.8 |
| Kansas City, KA | 104 | 3 193 795 | 1 055 142 330 | 41.8 | Spokane, WA | 189 | 1 816 122 | 1 259 488 370 | 49.9 |
| Orange, CA | 105 | 3 192 002 | 1 058 334 332 | 41.9 | Hartford, CT | 190 | 1 804 203 | 1 261 292 573 | 50.0 |
| Little Rock, AR | 106 | 3 161 589 | 1 061 495 921 | 42.0 | Lyndhurst township, NJ | 191 | 1 779 411 | 1 263 071 984 | 50.0 |
| Grand Rapids, MI | 107 | 3 148 517 | 1 064 644 438 | 42.2 | Chamblee, GA | 192 | 1 774 277 | 1 264 846 261 | 50.1 |
| Springfield, MO | 108 | 3 132 887 | 1 067 777 325 | 42.3 | North Kansas City, MO | 193 | 1 772 367 | 1 266 618 628 | 50.2 |
| Knoxville, TN | 109 | 3 126 958 | 1 070 906 283 | 42.4 | Franklin Park, IL | 194 | 1 765 443 | 1 268 384 071 | 50.2 |
| Hayward, CA | 110 | 3 101 298 | 1 074 007 581 | 42.5 | Amarillo, TX ▲ | 195 | 1 763 483 | 1 270 147 554 | 50.3 |
| Dayton, OH | 111 | 3 099 503 | 1 077 107 084 | 42.7 | Lower Merion township, PA | 196 | 1 746 098 | 1 271 893 652 | 50.4 |
| Toledo, OH | 112 | 3 096 272 | 1 080 203 356 | 42.8 | New Haven, CT | 197 | 1 732 159 | 1 273 625 811 | 50.4 |
| Lexington-Fayette, KY | 113 | 3 083 367 | 1 083 286 723 | 42.9 | Tempe, AZ | 198 | 1 729 800 | 1 275 355 611 | 50.5 |
| Wilmington, DE | 114 | 3 061 782 | 1 086 348 505 | 43.0 | Canton town, MA | 199 | 1 715 222 | 1 277 070 833 | 50.6 |
| Blue Ash, OH | 115 | 2 900 703 | 1 089 249 208 | 43.1 | Anchorage, AK | 200 | 1 708 481 | 1 278 779 314 | 50.7 |
| Newport Beach, CA | 116 | 2 864 050 | 1 092 113 258 | 43.3 | Evansville, IN | 201 | 1 702 013 | 1 280 481 327 | 50.7 |
| Washington, DC | 117 | 2 846 247 | 1 094 959 505 | 43.4 | Montgomery, OH | 202 | 1 693 360 | 1 282 174 687 | 50.8 |
| Upper Merion township, PA | 118 | 2 845 886 | 1 097 805 391 | 43.5 | Wauwatosa, WI ▲ | 203 | 1 678 173 | 1 283 852 860 | 50.9 |
| Farmers Branch, TX | 119 | 2 839 252 | 1 100 644 643 | 43.6 | Corpus Christi, TX ▲ | 204 | 1 660 892 | 1 285 513 752 | 50.9 |
| Montvale, NJ | 120 | 2 808 230 | 1 103 452 873 | 43.7 | Columbia, SC | 205 | 1 656 311 | 1 287 170 063 | 51.0 |
| Austin, TX ▲ | 121 | 2 801 285 | 1 106 254 158 | 43.8 | Westlake, OH | 206 | 1 656 175 | 1 288 826 238 | 51.0 |
| Peoria, IL | 122 | 2 765 613 | 1 109 019 771 | 43.9 | Marietta, GA | 207 | 1 654 915 | 1 290 481 153 | 51.1 |
| Des Moines, IA | 123 | 2 754 279 | 1 111 774 050 | 44.0 | Portland, ME | 208 | 1 654 890 | 1 292 136 043 | 51.2 |
| Norfolk, VA (IC) | 124 | 2 738 692 | 1 114 512 742 | 44.1 | Beaverton, OR | 209 | 1 639 185 | 1 293 775 228 | 51.2 |
| Buffalo, NY | 125 | 2 729 340 | 1 117 242 082 | 44.3 | Wayne township, NJ | 210 | 1 611 701 | 1 295 386 929 | 51.3 |
| Pleasanton, CA | 126 | 2 725 079 | 1 119 967 161 | 44.4 | Coral Gables, FL | 211 | 1 609 302 | 1 296 996 231 | 51.4 |
| Woburn, MA | 127 | 2 720 277 | 1 122 687 438 | 44.5 | Novi, MI | 212 | 1 595 505 | 1 298 591 736 | 51.4 |
| Albuquerque, NM | 128 | 2 717 040 | 1 125 404 478 | 44.6 | San Mateo, CA | 213 | 1 583 843 | 1 300 175 579 | 51.5 |
| Grand Prairie, TX ▲ | 129 | 2 715 085 | 1 128 119 563 | 44.7 | Mansfield town, MA | 214 | 1 569 018 | 1 301 744 597 | 51.6 |
| San Ramon, CA ▲ | 130 | 2 671 319 | 1 130 790 882 | 44.8 | Stockton, CA | 215 | 1 544 656 | 1 303 289 253 | 51.6 |
| El Paso, TX | 131 | 2 629 364 | 1 133 420 246 | 44.9 | Cedar Rapids, IA | 216 | 1 535 809 | 1 304 825 062 | 51.7 |
| Woodbridge township, NJ | 132 | 2 618 175 | 1 136 038 421 | 45.0 | Braintree town, MA | 217 | 1 528 216 | 1 306 353 278 | 51.7 |
| Lubbock, TX | 133 | 2 612 865 | 1 138 651 286 | 45.1 | Buena Park, CA | 218 | 1 527 932 | 1 307 881 210 | 51.8 |
| Paramus, NJ | 134 | 2 610 269 | 1 141 261 555 | 45.2 | Fountain Valley, CA | 219 | 1 527 324 | 1 309 408 534 | 51.9 |

See footnotes at end of table.

Table 9. 250 Largest Places Ranked by Volume of Sales: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|-------------------------|-------------------|--------------------|--------------------|-----------------------------|----------------------|-------------------|--------------------|--------------------|-----------------------------|
| | | | Sales (\$1,000) | Percent of U.S. total | | | | Sales (\$1,000) | Percent of U.S. total |
| Hoffman Estates, IL ▲ | 220 | 1 520 184 | 1 310 928 718 | 51.9 | Concord, CA | 235 | 1 402 853 | 1 332 625 687 | 52.8 |
| Midland, TX | 221 | 1 506 475 | 1 312 435 193 | 52.0 | Huntington Beach, CA | 236 | 1 398 653 | 1 334 024 340 | 52.8 |
| Compton, CA | 222 | 1 486 847 | 1 313 922 040 | 52.0 | Huntsville, AL ▲ | 237 | 1 384 722 | 1 335 409 062 | 52.9 |
| Fargo, ND | 223 | 1 483 279 | 1 315 405 319 | 52.1 | Mount Prospect, IL | 238 | 1 377 615 | 1 336 786 677 | 52.9 |
| Bayonne, NJ | 224 | 1 482 985 | 1 316 888 304 | 52.2 | Manchester, NH | 239 | 1 374 686 | 1 338 161 363 | 53.0 |
| Albany, NY | 225 | 1 477 346 | 1 318 365 650 | 52.2 | Madison, WI | 240 | 1 373 237 | 1 339 534 600 | 53.1 |
| Boise City, ID | 226 | 1 476 814 | 1 319 842 464 | 52.3 | Sioux Falls, SD ▲ | 241 | 1 354 133 | 1 340 888 733 | 53.1 |
| Whittier, CA | 227 | 1 474 643 | 1 321 317 107 | 52.3 | Germantown, TN | 242 | 1 352 674 | 1 342 241 407 | 53.2 |
| Roanoke, VA (IC) | 228 | 1 440 135 | 1 322 757 242 | 52.4 | Niles, IL | 243 | 1 352 364 | 1 343 593 771 | 53.2 |
| Virginia Beach, VA (IC) | 229 | 1 419 003 | 1 324 176 245 | 52.4 | South Gate, CA | 244 | 1 328 756 | 1 344 922 527 | 53.3 |
| Elmsford, NY | 230 | 1 415 033 | 1 325 591 278 | 52.5 | Winston-Salem, NC | 245 | 1 328 635 | 1 346 251 162 | 53.3 |
| Brisbane, CA | 231 | 1 414 033 | 1 327 005 311 | 52.6 | Aurora, IL ▲ | 246 | 1 327 105 | 1 347 578 267 | 53.4 |
| Franklin township, NJ | 232 | 1 408 629 | 1 328 413 940 | 52.6 | Brea, CA | 247 | 1 326 490 | 1 348 904 757 | 53.4 |
| Downers Grove, IL | 233 | 1 405 869 | 1 329 819 809 | 52.7 | Eugene, OR | 248 | 1 324 413 | 1 350 229 170 | 53.5 |
| Tukwila, WA | 234 | 1 403 025 | 1 331 222 834 | 52.7 | Chelsea, MA | 249 | 1 319 106 | 1 351 548 276 | 53.5 |
| | | | | | La Crosse, WI | 250 | 1 318 080 | 1 352 866 356 | 53.6 |

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.¹ There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).²

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1987 and 1986 inventories—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations

of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

- a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).
- b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).
2. Motor vehicle supplies and new parts—jobbers
 - a. Motor vehicle supplies and new parts—jobbers (without machine shop).
 - b. Motor vehicle supplies and new parts—jobbers (with machine shop).
3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

- 1. Computers and peripheral equipment (selling primarily to business customers).
- 2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

- 1. Restaurant and hotel equipment and supplies.
- 2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

- 1. Medical and hospital equipment
- 2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

- 1. Religious and school supplies.
- 2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

- 1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
- 2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

- 1. Coal.
- 2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.

3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies (SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
 - a. Piece goods-jobbers
 - b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
 - a. Petroleum bulk stations, except LP
 - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and

other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in

retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0629; EXPIRES 06/89

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES
2 ☐ NO — Enter current EI No. (9 digits)

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES 3 ☐ No legal boundaries
2 ☐ NO 4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough 3 ☐ Other or don't know
2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation — Give date
4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 1 ☐ Individual proprietorship 3 ☐ Corporation (Do not mark if any form of cooperative association.)
2 ☐ Partnership 4 ☐ Cooperative association (tax-exempt)
5 ☐ Cooperative association (tax-exempt) 6 ☐ Other — Specify

Item 5 — INVENTORIES

a. Did you have inventories at the end of 1986 or 1987?

110 1 ☐ YES — Complete the remainder of the item 2 ☐ NO — SKIP to Item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 1 ☐ YES — Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2) 2 ☐ NO — Complete only line c

| End of 1987 | | | End of 1986 | | |
|-------------|-------|------|-------------|-------|------|
| Mil. | Thou. | Dol. | Mil. | Thou. | Dol. |
| 046 | | | 047 | | |

c. Total inventories

d. LIFO users report the following for line (c):

(1) Amount not subject to LIFO costing

(2) Amount subject to LIFO costing (gross)

e. Report the following applicable to line d(2):

(1) Amount of the LIFO reserve

(2) LIFO value of the line d(2) (net)

NOTE — The sum of lines d(1), e(1), and e(2) should equal line c.

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

1 125 628

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Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

| Mil. | Thou. | Dol. |
|------|-------|------|
| 010 | | |

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

| Mil. | Thou. | Dol. |
|------|-------|------|
| 101 | | |

c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)

| Mil. | Thou. | Dol. |
|------|-------|------|
| 102 | | |

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

| Mil. | Thou. | Dol. |
|------|-------|------|
| 103 | | |

NOTE — If this is the only establishment of this firm skip to Item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

| Percent |
|---------|
| 104 |

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

| Mil. | Thou. | Dol. |
|------|-------|------|
| 105 | | |

Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

| Mil. | Thou. | Dol. |
|------|-------|------|
| 030 | | |

(1) Total ANNUAL payroll

| Mil. | Thou. | Dol. |
|------|-------|------|
| 031 | | |

(2) FIRST QUARTER payroll (Jan. — Mar.)

| Mil. | Thou. | Dol. |
|------|-------|------|
| 032 | | |

b. Employment in 1987

| Number |
|--------|
| 033 |

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

| Number |
|--------|
| 130 |

a. Selling

| Number |
|--------|
| 131 |

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

| Number |
|--------|
| 132 |

c. Central administrative and auxiliary

| Number |
|--------|
| 133 |

d. Manufacturing

| Number |
|--------|
| 134 |

e. Other — Specify

| Number |
|--------|
| 135 |

f. TOTAL — Sum of lines a through e should equal item 7b

| Number |
|--------|
| 136 |

Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

| Mil. | Thou. | Dol. |
|------|-------|------|
| 040 | | |

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

| Report in whole percents |
|--------------------------|
| 140 |

a. To farmers (for farm use)

| Report in whole percents |
|--------------------------|
| 141 |

b. To builders and contractors

| Report in whole percents |
|--------------------------|
| 142 |

c. Export sales

| Report in whole percents |
|--------------------------|
| 143 |

d. To retailers and repair shops

| Report in whole percents |
|--------------------------|
| 144 |

e. To wholesale establishments

| Report in whole percents |
|--------------------------|
| 145 |

f. To household consumers and individual users

| Report in whole percents |
|--------------------------|
| 146 |

g. To industrial users (manufacturing and mining)

| Report in whole percents |
|--------------------------|
| 147 |

h. To institutional, commercial, and professional users

| Report in whole percents |
|--------------------------|
| 148 |

i. To governmental bodies (federal, state, and local)

| Report in whole percents |
|--------------------------|
| 149 |

j. TOTAL — Sum of lines a through i should add to 100%

| Report in whole percents |
|--------------------------|
| 150 |

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2

| Item 11 — TYPE OF OPERATION Mark (X) the ONE box which best describes the basis on which the MAJOR portion of your business was conducted in 1987. | | | | b. Does this company own or control any other company or companies? 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO | | | | ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits) | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|------|-------|------|---|--|--|--|--|--|--|--|--|------|-------|------|-------|------|-------|------|-------|----------------|-----|--|--|----------------|------------|-----|--|--|------------|-----|--|--|--|
| a. Merchant (buying and selling on own account) 060 (1) Importer <input type="checkbox"/> 12 (2) Exporter <input type="checkbox"/> 13 (3) Merchant <input type="checkbox"/> 11 b. Manufacturers' sales branches and offices <input type="checkbox"/> 20 c. Agent, broker, commission merchant (1) Auction company <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) <input type="checkbox"/> 42 (3) Commission merchant <input type="checkbox"/> 43 (4) Import agent <input type="checkbox"/> 44 (5) Export agent <input type="checkbox"/> 45 (6) Manufacturers' agent <input type="checkbox"/> 46 | | | | c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987? → 079 | | | | If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary. | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 12 — KIND OF BUSINESS Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987. 070 (Categories appropriate to individual form) | | | | 1 NAME, ADDRESS, AND ZIP CODE KIND-OF-BUSINESS DESCRIPTION TYPE OF OPERATION (Choose from Item 11) | | | | | | | | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td>Sales</td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">Census use</td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td>089</td> <td></td> <td></td> <td></td> </tr> </table> | | | | 1987 | Mil. | Thou. | Dol. | Sales | 081 | | | | Annual payroll | 082 | | | | Census use | 088 | | | |
| 1987 | Mil. | Thou. | Dol. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Sales | 081 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Annual payroll | 082 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Census use | 088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 089 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 13 — COMMODITY LINES Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases. | | | | 2 NAME, ADDRESS, AND ZIP CODE KIND-OF-BUSINESS DESCRIPTION TYPE OF OPERATION (Choose from Item 11) | | | | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td>Sales</td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">Census use</td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td>089</td> <td></td> <td></td> <td></td> </tr> </table> | | | | 1987 | Mil. | Thou. | Dol. | Sales | 081 | | | | Annual payroll | 082 | | | | Census use | 088 | | | | 089 | | | |
| 1987 | Mil. | Thou. | Dol. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Sales | 081 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Annual payroll | 082 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Census use | 088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 089 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| HOW TO REPORT PERCENTS If figure is 38.76% of total sales: • Report whole percents → 39 Not acceptable → 38.76 | | | | Estimated sales during 1987 Mil. Thou. Dol. Percent _____ _____ _____ 39 | | | | Please attach a separate sheet for any explanations that may be essential in understanding your reported data. | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Commodity lines Census use Mil. Thou. Dol. Percent _____ _____ _____ _____ | | | | (Categories appropriate to individual form) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NOTE Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero. | | | | REMARKS — Please use this space for any explanations that may be essential in understanding your reported data. | | | | Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions. | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION a. Is this company owned or controlled by another company? 087 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits) | | | | Period covered by this report → FROM: Mo. Year TO: Mo. Year Name of person to contact regarding this report — Print or type Telephone → Area code Number Extension Signature of authorized person Date | | | | Signature of authorized person Date | | | | | | | | | | | | | | | | | | | | | | | | | | |

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

| 1987 SIC code | Title | Standard form CB- | Short form CB- | 1987 SIC code | Title | Standard form CB- | Short form CB- |
|---------------------|--|----------------------|-------------------|---------------------|---|----------------------|-------------------|
| | DURABLE GOODS | | | | DURABLE GOODS—Con. | | |
| 501 | Motor vehicles and motor vehicle parts and supplies: | | | 509 | Miscellaneous durable goods: | | |
| 5012 | Automobiles and other motor vehicles | 5012 | 5003 | 5091 | Sporting and recreational goods and supplies | 5041 | 5003 |
| 5013 | Motor vehicle supplies and new parts | 5013 | 5003 | 5092 | Toys and hobby goods and supplies | 5041 | 5003 |
| 5014 | Tires and tubes | 5013 | 5003 | 5093 | Scrap and waste materials | 5093 | 5003 |
| 5015 | Motor vehicle parts, used | 5013 | 5003 | 5094 | Jewelry, watches, precious stones, and precious metals | 5094 | 5003 |
| | | | | 5099 | Durable goods, n.e.c. | 5099 | 5003 |
| 502 | Furniture and homefurnishings: | | | | NONDURABLE GOODS | | |
| 5021 | Furniture | 5021 | 5001 | 511 | Paper and paper products: | | |
| 5023 | Homefurnishings | 5021 | 5001 | 5111 | Printing and writing paper | 5111 | 5102 |
| | | | | 5112 | Stationery and office supplies | 5111 | 5102 |
| 503 | Lumber and other construction materials: | | | 5113 | Industrial and personal service paper | 5111 | 5102 |
| 5031 | Lumber, plywood, millwork, and wood panels | 5031 | 5001 | 512 | Drugs, drug proprietaries, and druggists' sundries: | | |
| 5032 | Brick, stone, and related construction materials | 5031 | 5001 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 5122 | 5102 |
| 5033 | Roofing, siding, and insulation materials | 5031 | 5001 | | | | |
| 5039 | Construction materials, n.e.c. | 5031 | 5001 | 513 | Apparel, piece goods, and notions: | | |
| | | | | 5131 | Piece goods, notions, and other dry goods | 5133 | 5102 |
| 504 | Professional and commercial equipment and supplies: | | | 5136 | Men's and boys' clothing and furnishings | 5136 | 5102 |
| 5043 | Photographic equipment and supplies | 5041 | 5003 | 5137 | Women's, children's and infants' clothing and accessories | 5136 | 5102 |
| 5044 | Office equipment | 5081 | 5002 | 5139 | Footwear | 5136 | 5102 |
| 5045 | Computers and computer peripheral equipment and software | 5081 | 5002 | | | | |
| 5046 | Commercial equipment, n.e.c. | 5081 | 5002 | 514 | Groceries and related products: | | |
| 5047 | Medical, dental, and hospital equipment and supplies | 5086 | 5002 | 5141 | Groceries, general line | 5141 | 5101 |
| 5048 | Ophthalmic goods | 5086 | 5002 | 5142 | Packaged frozen foods | 5142 | 5101 |
| 5049 | Professional equipment and supplies, n.e.c. | 5086 | 5002 | 5143 | Dairy products, except dried or canned | 5143 | 5101 |
| | | | | 5144 | Poultry and poultry products | 5144 | 5101 |
| 505 | Metals and minerals, except petroleum: | | | 5145 | Confectionery | 5145 | 5101 |
| 5051 | Metals service centers and offices | 5051 | 5003 | 5146 | Fish and seafoods | 5146 | 5101 |
| 5052 | Coal and other minerals and ores | 5052 | 5003 | 5147 | Meats and meat products | 5147 | 5101 |
| | | | | 5148 | Fresh fruits and vegetables | 5148 | 5101 |
| | | | | 5149 | Groceries and related products, n.e.c. | 5141 | 5101 |
| 506 | Electrical goods: | | | 515 | Farm-product raw materials: | | |
| 5063 | Electrical apparatus and equipment, wiring supplies, and | 5063 | 5001 | 5153 | Grain and field beans | 5152 | 5103 |
| | construction materials | | | 5154 | Livestock | 5154 | 5103 |
| 5064 | Electrical appliances, television and radio sets | 5063 | 5001 | 5159 | Farm-product raw materials, n.e.c. | 5152 | 5103 |
| 5065 | Electronic parts and equipment, n.e.c. | 5063 | 5001 | | | | |
| | | | | 516 | Chemicals and allied products: | | |
| 507 | Hardware, and plumbing and heating equipment and supplies: | | | 5162 | Plastics materials and basic forms and shapes | 5161 | 5102 |
| 5072 | Hardware | 5072 | 5001 | 5169 | Chemicals and allied products, n.e.c. | 5161 | 5102 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 5072 | 5001 | | | | |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 5072 | 5001 | 517 | Petroleum and petroleum products: | | |
| 5078 | Refrigeration equipment and supplies | 5072 | 5001 | 5171 | Petroleum bulk stations and terminals | 5171 | 1NA |
| | | | | 5172 | Petroleum and petroleum products wholesalers, except bulk | 5171 | 1NA |
| | | | | | stations and terminals | | |
| 508 | Machinery, equipment, and supplies: | | | 518 | Beer, wine, and distilled alcoholic beverages: | | |
| 5082 | Construction and mining (except petroleum) machinery and | 5082 | 5002 | 5181 | Beer and ale | 5181 | 5103 |
| | equipment | | | 5182 | Wine and distilled alcoholic beverages | 5181 | 5103 |
| 5083 | Farm and garden machinery and equipment | 5083 | 5002 | | | | |
| 5084 | Industrial machinery and equipment | 5084 | 5002 | 519 | Miscellaneous nondurable goods: | | |
| 5085 | Industrial supplies | 5085 | 5002 | 5191 | Farm supplies | 5191 | 5102 |
| 5087 | Service establishment equipment and supplies | 5087 | 5002 | 5192 | Books, periodicals, and newspapers | 5199 | 5102 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 5088 | 5002 | 5193 | Flowers, nursery stock, and florists' supplies | 5199 | 5102 |
| | | | | 5194 | Tobacco and tobacco products | 5194 | 5102 |
| | | | | 5198 | Paints, varnishes, and supplies | 5198 | 5102 |
| | | | | 5199 | Nondurable goods, n.e.c. | 5199 | 5102 |

¹Petroleum wholesalers were all sent form CB-5171.

APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

Abilene, TX MSA

Taylor County, TX

Akron, OH PMSA—see Cleveland-Akron-Lorain, OH CMSA

Albany, GA MSA

Dougherty County, GA

Lee County, GA

Albany-Schenectady-Troy, NY MSA

Albany County, NY

Greene County, NY

Montgomery County, NY

Rensselaer County, NY

Saratoga County, NY

Schenectady County, NY

Albuquerque, NM MSA

Bernalillo County, NM

Alexandria, LA MSA

Rapides Parish, LA

Allentown-Bethlehem, PA-NJ MSA

Warren County, NJ

Carbon County, PA

Lehigh County, PA

Northampton County, PA

Altoona, PA MSA

Blair County, PA

Amarillo, TX MSA

Potter County, TX

Randall County, TX

Anaheim-Santa Ana, CA PMSA—see Los Angeles-Anaheim-Riverside, CA CMSA

Anchorage, AK MSA

Anchorage Borough, AK

Anderson, IN MSA

Madison County, IN

Anderson, SC MSA

Anderson County, SC

Ann Arbor, MI PMSA—see Detroit-Ann Arbor, MI CMSA

Anniston, AL MSA

Calhoun County, AL

Appleton-Oshkosh-Neenah, WI MSA

Calumet County, WI

Outagamie County, WI

Winnebago County, WI

Asheville, NC MSA

Buncombe County, NC

Athens, GA MSA

Clarke County, GA

Jackson County, GA

Madison County, GA

Oconee County, GA

Atlanta, GA MSA

Barrow County, GA

Butts County, GA

Cherokee County, GA

Clayton County, GA

Cobb County, GA

Coweta County, GA

De Kalb County, GA

Douglas County, GA

Atlanta, GA MSA—Con.

Fayette County, GA

Forsyth County, GA

Fulton County, GA

Gwinnett County, GA

Henry County, GA

Newton County, GA

Paulding County, GA

Rockdale County, GA

Spalding County, GA

Walton County, GA

Atlantic City, NJ MSA

Atlantic County, NJ

Cape May County, NJ

Augusta, GA-SC MSA

Columbia County, GA

McDuffie County, GA

Richmond County, GA

Aiken County, SC

Aurora-Elgin, IL PMSA—see Chicago-Gary-Lake County, IL-IN-WI CMSA

Austin, TX MSA

Hays County, TX

Travis County, TX

Williamson County, TX

Bakersfield, CA MSA

Kern County, CA

Baltimore, MD MSA

Anne Arundel County, MD

Baltimore County, MD

Carroll County, MD

Harford County, MD

Howard County, MD

Queen Anne's County, MD

Baltimore city, MD

Bangor, ME MSA

Penobscot County, ME (part)

Bangor city, ME

Brewer city, ME

Eddington town, ME

Glenburn town, ME

Hampden town, ME

Hermon town, ME

Holden town, ME

Kenduskeag town, ME

Old Town city, ME

Orono town, ME

Orrington town, ME

Penobscot Indian Island Indian Reservation, ME

Veazie town, ME

Waldo County, ME (part)

Winterport town, ME

Baton Rouge, LA MSA

Ascension Parish, LA

East Baton Rouge Parish, LA

Livingston Parish, LA

West Baton Rouge Parish, LA

Battle Creek, MI MSA

Calhoun County, MI

Beaumont-Port Arthur, TX MSA

Hardin County, TX

Jefferson County, TX

Orange County, TX

Beaver County, PA PMSA—see Pittsburgh-Beaver Valley, PA CMSA

Bellingham, WA MSA

Whatcom County, WA

Benton Harbor, MI MSA

Berrien County, MI

Bergen-Passaic, NJ PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

Billings, MT MSA

Yellowstone County, MT

Biloxi-Gulfport, MS MSA

Hancock County, MS

Harrison County, MS

Binghamton, NY MSA

Broome County, NY

Tioga County, NY

Birmingham, AL MSA

Blount County, AL

Jefferson County, AL

St. Clair County, AL

Shelby County, AL

Walker County, AL

Bismarck, ND MSA

Burleigh County, ND

Morton County, ND

Bloomington, IN MSA

Monroe County, IN

Bloomington-Normal, IL MSA

McLean County, IL

Boise City, ID MSA

Ada County, ID

Boston, MA PMSA—see Boston-Lawrence-Salem, MA-NH CMSA

Boston-Lawrence-Salem, MA-NH CMSA

Boston, MA PMSA

Bristol County, MA (part)

Mansfield town, MA

Norton town, MA

Raynham town, MA

Essex County, MA (part)

Lynn city, MA

Lynnfield town, MA

Nahant town, MA

Saugus town, MA

Middlesex County, MA (part)

Acton town, MA

Arlington town, MA

Ashland town, MA

Ayer town, MA

Bedford town, MA

Belmont town, MA

Boxborough town, MA

Burlington town, MA

Cambridge city, MA

Carlisle town, MA

Concord town, MA

Boston-Lawrence-Salem, MA-NH CMSA—Con.

Boston, MA PMSA—Con.

Middlesex County, MA (part)—Con.

Everett city, MA
 Framingham town, MA
 Groton town, MA
 Holliston town, MA
 Hopkinton town, MA
 Hudson town, MA
 Lexington town, MA
 Lincoln town, MA
 Littleton town, MA
 Malden city, MA
 Marlborough city, MA
 Maynard town, MA
 Medford city, MA
 Melrose city, MA
 Natick town, MA
 Newton city, MA
 North Reading town, MA
 Reading town, MA
 Sherborn town, MA
 Shirley town, MA
 Somerville city, MA
 Stoneham town, MA
 Stow town, MA
 Sudbury town, MA
 Townsend town, MA
 Wakefield town, MA
 Waltham city, MA
 Watertown town, MA
 Wayland town, MA
 Weston town, MA
 Wilmington town, MA
 Winchester town, MA
 Woburn city, MA

Norfolk County, MA (part)

Bellingham town, MA
 Braintree town, MA
 Brookline town, MA
 Canton town, MA
 Cohasset town, MA
 Dedham town, MA
 Dover town, MA
 Foxborough town, MA
 Franklin town, MA
 Holbrook town, MA
 Medfield town, MA
 Medway town, MA
 Millis town, MA
 Milton town, MA
 Needham town, MA
 Norfolk town, MA
 Norwood town, MA
 Quincy city, MA
 Randolph town, MA
 Sharon town, MA
 Stoughton town, MA
 Walpole town, MA
 Wellesley town, MA
 Westwood town, MA
 Weymouth town, MA
 Wrentham town, MA

Plymouth County, MA (part)

Carver town, MA
 Duxbury town, MA
 Hanover town, MA
 Hanson town, MA
 Hingham town, MA
 Hull town, MA

Boston-Lawrence-Salem, MA-NH CMSA—Con.

Boston, MA PMSA—Con.

Plymouth County, MA (part)—Con.

Kingston town, MA
 Lakeville town, MA
 Marshfield town, MA
 Middleborough town, MA
 Norwell town, MA
 Pembroke town, MA
 Plymouth town, MA
 Plympton town, MA
 Rockland town, MA
 Scituate town, MA

Suffolk County, MA (part)

Boston city, MA
 Chelsea city, MA
 Revere city, MA
 Winthrop town, MA

Worcester County, MA (part)

Berlin town, MA
 Bolton town, MA
 Harvard town, MA
 Hopedale town, MA
 Lancaster town, MA
 Mendon town, MA
 Milford town, MA
 Southborough town, MA
 Upton town, MA

Brockton, MA PMSA

Bristol County, MA (part)

Easton town, MA

Norfolk County, MA (part)

Avon town, MA

Plymouth County, MA (part)

Abington town, MA
 Bridgewater town, MA
 Brockton city, MA
 East Bridgewater town, MA
 Halifax town, MA
 West Bridgewater town, MA
 Whitman town, MA

Lawrence-Haverhill, MA-NH PMSA

Essex County, MA (part)

Amesbury town, MA
 Andover town, MA
 Boxford town, MA
 Georgetown town, MA
 Groveland town, MA
 Haverhill city, MA
 Lawrence city, MA
 Merrimac town, MA
 Methuen town, MA
 Newbury town, MA
 Newburyport city, MA
 North Andover town, MA
 Salisbury town, MA
 West Newbury town, MA

Rockingham County, NH (part)

Atkinson town, NH
 Brentwood town, NH
 Danville town, NH
 Derry town, NH
 East Kingston town, NH
 Hampstead town, NH
 Kingston town, NH
 Newton town, NH
 Plaistow town, NH
 Salem town, NH
 Sandown town, NH
 Seabrook town, NH
 Windham town, NH

Boston-Lawrence-Salem, MA-NH CMSA—Con.

Lowell, MA-NH PMSA

Middlesex County, MA (part)

Billerica town, MA
 Chelmsford town, MA
 Dracut town, MA
 Dunstable town, MA
 Lowell city, MA
 Pepperell town, MA
 Tewksbury town, MA
 Tyngsborough town, MA
 Westford town, MA

Hillsborough County, NH (part)

Pelham town, NH

Nashua, NH PMSA

Hillsborough County, NH (part)

Amherst town, NH
 Brookline town, NH
 Hollis town, NH
 Hudson town, NH
 Litchfield town, NH
 Merrimack town, NH
 Milford town, NH
 Mont Vernon town, NH
 Nashua city, NH
 Wilton town, NH

Rockingham County, NH (part)

Londonderry town, NH

Salem-Gloucester, MA PMSA

Essex County, MA (part)

Beverly city, MA
 Danvers town, MA
 Essex town, MA
 Gloucester city, MA
 Hamilton town, MA
 Ipswich town, MA
 Manchester town, MA
 Marblehead town, MA
 Middleton town, MA
 Peabody city, MA
 Rockport town, MA
 Rowley town, MA
 Salem city, MA
 Swampscott town, MA
 Topsfield town, MA
 Wenham town, MA

Boulder-Longmont, CO PMSA—see Denver-Boulder, CO CMSA**Bradenton, FL MSA**

Manatee County, FL

Brazoria, TX PMSA—see Houston-Galveston-Brazoria, TX CMSA**Bremerton, WA MSA**

Kitsap County, WA

Bridgeport-Milford, CT PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA**Bristol, CT PMSA—see Hartford-New Britain-Middletown, CT CMSA****Brockton, MA PMSA—see Boston-Lawrence-Salem, MA-NH CMSA****Brownsville-Harlingen, TX MSA**

Cameron County, TX

Bryan-College Station, TX MSA

Brazos County, TX

Buffalo, NY PMSA—see Buffalo-Niagara Falls, NY CMSA

Buffalo-Niagara Falls, NY CMSA

Buffalo, NY PMSA
 Erie County, NY
 Niagara Falls, NY PMSA
 Niagara County, NY

Burlington, NC MSA

Alamance County, NC

Burlington, VT MSA

Chittenden County, VT (part)
 Burlington city, VT
 Charlotte town, VT
 Colchester town, VT
 Essex Junction village, VT
 Essex town balance, VT
 Hinesburg town, VT
 Jericho town, VT
 Jericho village, VT
 Milton town, VT
 Milton village, VT
 Richmond town, VT
 Richmond village, VT
 St. George town, VT
 Shelburne town, VT
 South Burlington city, VT
 Williston town, VT
 Winooski city, VT
 Franklin County, VT (part)
 Georgia town, VT
 Grand Isle town, VT
 South Hero town, VT

Canton, OH MSA

Carroll County, OH
 Stark County, OH

Casper, WY MSA

Natrona County, WY

Cedar Rapids, IA MSA

Linn County, IA

Champaign-Urbana-Rantoul, IL MSA

Champaign County, IL

Charleston, SC MSA

Berkeley County, SC
 Charleston County, SC
 Dorchester County, SC

Charleston, WV MSA

Kanawha County, WV
 Putnam County, WV

Charlotte-Gastonia-Rock Hill, NC-SC MSA

Cabarrus County, NC
 Gaston County, NC
 Lincoln County, NC
 Mecklenburg County, NC
 Rowan County, NC
 Union County, NC
 York County, SC

Charlottesville, VA MSA

Albemarle County, VA
 Fluvanna County, VA
 Greene County, VA
 Charlottesville city, VA

Chattanooga, TN-GA MSA

Catoosa County, GA
 Dade County, GA
 Walker County, GA
 Hamilton County, TN
 Marion County, TN
 Sequatchie County, TN

Cheyenne, WY MSA

Laramie County, WY

Chicago, IL PMSA—see Chicago-Gary-Lake County, IL-IN-WI CMSA**Chicago-Gary-Lake County, IL-IN-WI CMSA**

Aurora-Elgin, IL PMSA
 Kane County, IL
 Kendall County, IL
 Chicago, IL PMSA
 Cook County, IL
 Du Page County, IL
 McHenry County, IL
 Gary-Hammond, IN PMSA
 Lake County, IN
 Porter County, IN
 Joliet, IL PMSA
 Grundy County, IL
 Will County, IL
 Kenosha, WI PMSA
 Kenosha County, WI
 Lake County, IL PMSA
 Lake County, IL

Chico, CA MSA

Butte County, CA

Cincinnati, OH-KY-IN PMSA—see Cincinnati-Hamilton, OH-KY-IN CMSA**Cincinnati-Hamilton, OH-KY-IN CMSA**

Cincinnati, OH-KY-IN PMSA
 Dearborn County, IN
 Boone County, KY
 Campbell County, KY
 Kenton County, KY
 Clermont County, OH
 Hamilton County, OH
 Warren County, OH
 Hamilton-Middletown, OH PMSA
 Butler County, OH

Clarksville-Hopkinsville, TN-KY MSA

Christian County, KY
 Montgomery County, TN

Cleveland, OH PMSA—see Cleveland-Akron-Lorain, OH CMSA**Cleveland-Akron-Lorain, OH CMSA**

Akron, OH PMSA
 Portage County, OH
 Summit County, OH
 Cleveland, OH PMSA
 Cuyahoga County, OH
 Geauga County, OH
 Lake County, OH
 Medina County, OH
 Lorain-Elyria, OH PMSA
 Lorain County, OH

Colorado Springs, CO MSA

El Paso County, CO

Columbia, MO MSA

Boone County, MO

Columbia, SC MSA

Lexington County, SC
 Richland County, SC

Columbus, GA-AL MSA

Russell County, AL
 Chattahoochee County, GA
 Muscogee County, GA

Columbus, OH MSA

Delaware County, OH
 Fairfield County, OH
 Franklin County, OH
 Licking County, OH
 Madison County, OH
 Pickaway County, OH
 Union County, OH

Corpus Christi, TX MSA

Nueces County, TX
 San Patricio County, TX

Cumberland, MD-WV MSA

Allegany County, MD
 Mineral County, WV

Dallas, TX PMSA—see Dallas-Fort Worth, TX CMSA**Dallas-Fort Worth, TX CMSA**

Dallas, TX PMSA
 Collin County, TX
 Dallas County, TX
 Denton County, TX
 Ellis County, TX
 Kaufman County, TX
 Rockwall County, TX
 Fort Worth-Arlington, TX PMSA
 Johnson County, TX
 Parker County, TX
 Tarrant County, TX

Danbury, CT PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA**Danville, VA MSA**

Pittsylvania County, VA
 Danville city, VA

Davenport-Rock Island-Moline, IA-IL MSA

Henry County, IL
 Rock Island County, IL
 Scott County, IA

Dayton-Springfield, OH MSA

Clark County, OH
 Greene County, OH
 Miami County, OH
 Montgomery County, OH

Daytona Beach, FL MSA

Volusia County, FL

Decatur, IL MSA

Macon County, IL

Denver, CO PMSA—see Denver-Boulder, CO CMSA**Denver-Boulder, CO CMSA**

Boulder-Longmont, CO PMSA
 Boulder County, CO
 Denver, CO PMSA
 Adams County, CO
 Arapahoe County, CO
 Denver County, CO
 Douglas County, CO
 Jefferson County, CO

Des Moines, IA MSA

Dallas County, IA
 Polk County, IA
 Warren County, IA

Detroit, MI PMSA—see Detroit-Ann Arbor, MI CMSA**Detroit-Ann Arbor, MI CMSA**

Ann Arbor, MI PMSA
 Washtenaw County, MI
 Detroit, MI PMSA
 Lapeer County, MI
 Livingston County, MI
 Macomb County, MI
 Monroe County, MI
 Oakland County, MI
 St. Clair County, MI
 Wayne County, MI

Dothan, AL MSA

Dale County, AL
 Houston County, AL

Dubuque, IA MSA

Dubuque County, IA

Duluth, MN-WI MSA
 St. Louis County, MN
 Douglas County, WI

Eau Claire, WI MSA
 Chippewa County, WI
 Eau Claire County, WI

El Paso, TX MSA
 El Paso County, TX

Elkhart-Goshen, IN MSA
 Elkhart County, IN

Elmira, NY MSA
 Chemung County, NY

Enid, OK MSA
 Garfield County, OK

Erle, PA MSA
 Erie County, PA

Eugene-Springfield, OR MSA
 Lane County, OR

Evansville, IN-KY MSA
 Posey County, IN
 Vanderburgh County, IN
 Warrick County, IN
 Henderson County, KY

Fall River, MA-RI PMSA—see Providence-Pawtucket-Fall River, RI-MA CMSA

Fargo-Moorhead, ND-MN MSA
 Clay County, MN
 Cass County, ND

Fayetteville, NC MSA
 Cumberland County, NC

Fayetteville-Springdale, AR MSA
 Washington County, AR

Fitchburg-Leominster, MA MSA
 Middlesex County, MA (part)
 Ashby town, MA
 Worcester County, MA (part)
 Ashburnham town, MA
 Fitchburg city, MA
 Leominster city, MA
 Lunenburg town, MA
 Westminster town, MA

Flint, MI MSA
 Genesee County, MI

Florence, AL MSA
 Colbert County, AL
 Lauderdale County, AL

Florence, SC MSA
 Florence County, SC

Fort Collins-Loveland, CO MSA
 Larimer County, CO

Fort Lauderdale-Hollywood-Pompano Beach, FL PMSA—see Miami-Fort Lauderdale, FL CMSA

Fort Myers-Cape Coral, FI MSA
 Lee County, FL

Fort Pierce, FL MSA
 Martin County, FL
 St. Lucie County, FL

Fort Smith, AR-OK MSA
 Crawford County, AR
 Sebastian County, AR
 Sequoyah County, OK

Fort Walton Beach, FL MSA
 Okaloosa County, FL

Fort Wayne, IN MSA
 Allen County, IN
 De Kalb County, IN
 Whitley County, IN

Fort Worth-Arlington, TX PMSA—see Dallas-Fort Worth, TX CMSA

Fresno, CA MSA
 Fresno County, CA

Gadsden, AL MSA
 Etowah County, AL

Gainesville, FL MSA
 Alachua County, FL
 Bradford County, FL

Galveston-Texas City, TX PMSA—see Houston-Galveston-Brazoria, TX CMSA

Gary-Hammond, IN PMSA—see Chicago-Gary-Lake County, IL-IN-WI CMSA

Glens Falls, NY MSA
 Warren County, NY
 Washington County, NY

Grand Forks, ND MSA
 Grand Forks County, ND

Grand Rapids, MI MSA
 Kent County, MI
 Ottawa County, MI

Great Falls, MT MSA
 Cascade County, MT

Greeley, CO MSA
 Weld County, CO

Green Bay, WI MSA
 Brown County, WI

Greensboro-Winston-Salem-High Point, NC MSA
 Davidson County, NC
 Davie County, NC
 Forsyth County, NC
 Guilford County, NC
 Randolph County, NC
 Stokes County, NC
 Yadkin County, NC

Greenville-Spartanburg, SC MSA
 Greenville County, SC
 Pickens County, SC
 Spartanburg County, SC

Hagerstown, MD MSA
 Washington County, MD

Hamilton-Middletown, OH PMSA—see Cincinnati-Hamilton, OH-KY-IN CMSA

Harrisburg-Lebanon-Carlisle, PA MSA
 Cumberland County, PA
 Dauphin County, PA
 Lebanon County, PA
 Perry County, PA

Hartford, CT PMSA—see Hartford-New Britain-Middletown, CT CMSA

Hartford-New Britain-Middletown, CT CMSA
 Bristol, CT PMSA
 Hartford County, CT (part)
 Bristol city, CT
 Burlington town, CT
 Litchfield County, CT (part)
 Plymouth town, CT
 Hartford, CT PMSA
 Hartford County, CT (part)
 Avon town, CT
 Bloomfield town, CT
 Canton town, CT
 East Granby town, CT
 East Hartford town, CT
 East Windsor town, CT
 Enfield town, CT
 Farmington town, CT
 Glastonbury town, CT
 Granby town, CT
 Hartford city, CT
 Manchester town, CT
 Marlborough town, CT

Hartford-New Britain-Middletown, CT CMSA—Con.
 Hartford, CT PMSA—Con.
 Hartford County, CT (part)—Con.
 Newington town, CT
 Rocky Hill town, CT
 Simsbury town, CT
 South Windsor town, CT
 Suffield town, CT
 West Hartford town, CT
 Wethersfield town, CT
 Windsor Locks town, CT
 Windsor town, CT
 Litchfield County, CT (part)
 Barkhamsted town, CT
 New Hartford town, CT
 East Haddam town, CT
 New London County, CT (part)
 Colchester borough, CT
 Colchester town balance, CT
 Tolland County, CT (part)
 Andover town, CT
 Bolton town, CT
 Columbia town, CT
 Coventry town, CT
 Ellington town, CT
 Hebron town, CT
 Somers town, CT
 Stafford Springs borough, CT
 Stafford town balance, CT
 Tolland town, CT
 Vernon town, CT
 Willington town, CT
 Middletown, CT PMSA
 Middlesex County, CT (part)
 Cromwell town, CT
 Durham town, CT
 East Hampton town, CT
 Haddam town, CT
 Middlefield town, CT
 Middletown city, CT
 Portland town, CT
 New Britain, CT PMSA
 Hartford County, CT (part)
 Berlin town, CT
 New Britain city, CT
 Plainville town, CT
 Southington town, CT

Hickory, NC MSA
 Alexander County, NC
 Burke County, NC
 Catawba County, NC

Honolulu, HI MSA
 Honolulu County, HI

Houma-Thibodaux, LA MSA
 Lafourche Parish, LA
 Terrebonne Parish, LA

Houston, TX PMSA—see Houston-Galveston-Brazoria, TX CMSA

Houston-Galveston-Brazoria, TX CMSA
 Brazoria, TX PMSA
 Brazoria County, TX
 Galveston-Texas City, TX PMSA
 Galveston County, TX
 Houston, TX PMSA
 Fort Bend County, TX
 Harris County, TX
 Liberty County, TX
 Montgomery County, TX
 Waller County, TX

Huntington-Ashland, WV-KY-OH MSA

Boyd County, KY
 Carter County, KY
 Greenup County, KY
 Lawrence County, OH
 Cabell County, WV
 Wayne County, WV

Huntsville, AL MSA

Madison County, AL

Indianapolis, IN MSA

Boone County, IN
 Hamilton County, IN
 Hancock County, IN
 Hendricks County, IN
 Johnson County, IN
 Marion County, IN
 Morgan County, IN
 Shelby County, IN

Iowa City, IA MSA

Johnson County, IA

Jackson, MI MSA

Jackson County, MI

Jackson, MS MSA

Hinds County, MS
 Madison County, MS
 Rankin County, MS

Jackson, TN MSA

Madison County, TN

Jacksonville, FL MSA

Clay County, FL
 Duval County, FL
 Nassau County, FL
 St. Johns County, FL

Jacksonville, NC MSA

Onslow County, NC

Janesville-Beloit, WI MSA

Rock County, WI

Jersey City, NJ PMSA—see New York-Northern**New Jersey-Long Island, NY-NJ-CT CMSA****Johnson City-Kingsport-Bristol, TN-VA MSA**

Carter County, TN
 Hawkins County, TN
 Sullivan County, TN
 Unicoi County, TN
 Washington County, TN
 Scott County, VA
 Washington County, VA
 Bristol city, VA

Johnstown, PA MSA

Cambria County, PA
 Somerset County, PA

**Joliet, IL PMSA—see Chicago-Gary-Lake
County, IL-IN-WI CMSA****Joplin, MO MSA**

Jasper County, MO
 Newton County, MO

Kalamazoo, MI MSA

Kalamazoo County, MI

Kankakee, IL MSA

Kankakee County, IL

Kansas City, MO-KS MSA

Johnson County, KS
 Leavenworth County, KS
 Miami County, KS
 Wyandotte County, KS
 Cass County, MO
 Clay County, MO
 Jackson County, MO
 Lafayette County, MO
 Platte County, MO
 Ray County, MO

**Kenosha, WI PMSA—see Chicago-Gary-Lake
County, IL-IN-WI CMSA****Killeen-Temple, TX MSA**

Bell County, TX
 Coryell County, TX

Knoxville, TN MSA

Anderson County, TN
 Blount County, TN
 Grainger County, TN
 Jefferson County, TN
 Knox County, TN
 Sevier County, TN
 Union County, TN

Kokomo, IN MSA

Howard County, IN
 Tipton County, IN

La Crosse, WI MSA

La Crosse County, WI

Lafayette, LA MSA

Lafayette Parish, LA
 St. Martin Parish, LA

Lafayette-West Lafayette, IN MSA

Tippecanoe County, IN

Lake Charles, LA MSA

Calcasieu Parish, LA

**Lake County, IL PMSA—see Chicago-Gary-
Lake County, IL-IN-WI CMSA****Lakeland-Winter Haven, FL MSA**

Polk County, FL

Lancaster, PA MSA

Lancaster County, PA

Lansing-East Lansing, MI MSA

Clinton County, MI
 Eaton County, MI
 Ingham County, MI

Laredo, TX MSA

Webb County, TX

Las Cruces, NM MSA

Dona Ana County, NM

Las Vegas, NV MSA

Clark County, NV

Lawrence, KS MSA

Douglas County, KS

**Lawrence-Haverhill, MA-NH PMSA—see Boston-
Lawrence-Salem, MA-NH CMSA****Lawton, OK MSA**

Comanche County, OK

Lewiston-Auburn, ME MSA

Androscoggin County, ME (part)
 Auburn city, ME
 Greene town, ME
 Lewiston city, ME
 Lisbon town, ME
 Mechanic Falls town, ME
 Poland town, ME
 Sabattus town, ME

Lexington-Fayette, KY MSA

Bourbon County, KY
 Clark County, KY
 Fayette County, KY
 Jessamine County, KY
 Scott County, KY
 Woodford County, KY

Lima, OH MSA

Allen County, OH
 Auglaize County, OH

Lincoln, NE MSA

Lancaster County, NE

Little Rock-North Little Rock, AR MSA

Faulkner County, AR
 Lonoke County, AR
 Pulaski County, AR
 Saline County, AR

Longview-Marshall, TX MSA

Gregg County, TX
 Harrison County, TX

**Lorain-Elyria, OH PMSA—see Cleveland-
Akron-Lorain, OH CMSA****Los Angeles-Anaheim-Riverside, CA CMSA**

Anaheim-Santa Ana, CA PMSA
 Orange County, CA
 Los Angeles-Long Beach, CA PMSA
 Los Angeles County, CA
 Oxnard-Ventura, CA PMSA
 Ventura County, CA
 Riverside-San Bernardino, CA PMSA
 Riverside County, CA
 San Bernardino County, CA

**Los Angeles-Long Beach, CA PMSA—see
Los Angeles-Anaheim-Riverside, CA CMSA****Louisville, KY-IN MSA**

Clark County, IN
 Floyd County, IN
 Harrison County, IN
 Bullitt County, KY
 Jefferson County, KY
 Oldham County, KY
 Shelby County, KY

**Lowell, MA-NH PMSA—see Boston-Lawrence-
Salem, MA-NH CMSA****Lubbock, TX MSA**

Lubbock County, TX

Lynchburg, VA MSA

Amherst County, VA
 Campbell County, VA
 Lynchburg city, VA

Macon-Warner Robins, GA MSA

Bibb County, GA
 Houston County, GA
 Jones County, GA
 Peach County, GA

Madison, WI MSA

Dane County, WI

Manchester, NH MSA

Hillsborough County, NH (part)
 Bedford town, NH
 Goffstown town, NH
 Manchester city, NH
 Merrimack County, NH (part)
 Allenstown town, NH
 Hooksett town, NH
 Auburn town, NH
 Candia town, NH

Mansfield, OH MSA

Richland County, OH

McAllen-Edinburg-Mission, TX MSA

Hidalgo County, TX

Medford, OR MSA

Jackson County, OR

Melbourne-Titusville-Palm Bay, FL MSA

Brevard County, FL

Memphis, TN-AR-MS MSA

Crittenden County, AR
 De Soto County, MS
 Shelby County, TN
 Tipton County, TN

Merced, CA MSA

Merced County, CA

Miami-Fort Lauderdale, FL CMSA

Fort Lauderdale-Hollywood-Pompano
 Beach, FL PMSA
 Broward County, FL
 Miami-Hialeah, FL PMSA
 Dade County, FL

Miami-Hialeah, FL PMSA—see Miami-Fort Lauderdale, FL CMSA

Middlesex-Somerset-Hunterdon, NJ PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

Middletown, CT PMSA—see Hartford-New Britain-Middletown, CT CMSA

Midland, TX MSA

Midland County, TX

Milwaukee, WI PMSA—see Milwaukee-Racine, WI CMSA

Milwaukee-Racine, WI CMSA

Milwaukee, WI PMSA

Milwaukee County, WI

Ozaukee County, WI

Washington County, WI

Waukesha County, WI

Racine, WI PMSA

Racine County, WI

Minneapolis-St. Paul, MN-WI MSA

Anoka County, MN

Carver County, MN

Chisago County, MN

Dakota County, MN

Hennepin County, MN

Isanti County, MN

Ramsey County, MN

Scott County, MN

Washington County, MN

Wright County, MN

St. Croix County, WI

Mobile, AL MSA

Baldwin County, AL

Mobile County, AL

Modesto, CA MSA

Stanislaus County, CA

Monmouth-Ocean, NJ PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

Monroe, LA MSA

Ouachita Parish, LA

Montgomery, AL MSA

Autauga County, AL

Elmore County, AL

Montgomery County, AL

Muncie, IN MSA

Delaware County, IN

Muskegon, MI MSA

Muskegon County, MI

Naples, FL MSA

Collier County, FL

Nashua, NH PMSA—see Boston-Lawrence-Salem, MA-NH CMSA

Nashville, TN MSA

Cheatham County, TN

Davidson County, TN

Dickson County, TN

Robertson County, TN

Rutherford County, TN

Sumner County, TN

Williamson County, TN

Wilson County, TN

Nassau-Suffolk, NY PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

New Bedford, MA MSA

Bristol County, MA (part)

Acushnet town, MA

Dartmouth town, MA

Fairhaven town, MA

Freetown town, MA

New Bedford city, MA

New Bedford, MA MSA—Con.

Plymouth County, MA (part)

Marion town, MA

Mattapoisett town, MA

Rochester town, MA

New Britain, CT PMSA—see Hartford-New Britain-Middletown, CT CMSA

New Haven-Meriden, CT MSA

Middlesex County, CT (part)

Clinton town, CT

Killingworth town, CT

New Haven County, CT (part)

Bethany town, CT

Branford town, CT

Cheshire town, CT

East Haven town, CT

Guilford town, CT

Hamden town, CT

Madison town, CT

Meriden city, CT

New Haven city, CT

North Branford town, CT

North Haven town, CT

Orange town, CT

Wallingford town, CT

West Haven city, CT

Woodbridge town, CT

New London-Norwich, CT-RI MSA

New London County, CT (part)

Bozrah town, CT

East Lyme town, CT

Franklin town, CT

Griswold town balance, CT

Groton city, CT

Groton town balance, CT

Jewett City borough, CT

Ledyard town, CT

Lisbon town, CT

Montville town, CT

New London city, CT

North Stonington town, CT

Norwich city, CT

Old Lyme town, CT

Preston town, CT

Salem town, CT

Sprague town, CT

Stonington town, CT

Waterford town, CT

Windham County, CT (part)

Canterbury town, CT

Washington County, RI (part)

Hopkinton town, RI

Westerly town, RI

New Orleans, LA MSA

Jefferson Parish, LA

Orleans Parish, LA

St. Bernard Parish, LA

St. Charles Parish, LA

St. John the Baptist Parish, LA

St. Tammany Parish, LA

New York, NY PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA

Bergen-Passaic, NJ PMSA

Bergen County, NJ

Passaic County, NJ

Bridgeport-Milford, CT PMSA

Fairfield County, CT (part)

Bridgeport city, CT

Easton town, CT

Fairfield town, CT

Monroe town, CT

New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA—Con.

Bridgeport-Milford, CT PMSA—Con.

Fairfield County, CT (part)—Con.

Shelton city, CT

Stratford town, CT

Trumbull town, CT

New Haven County, CT (part)

Ansonia city, CT

Beacon Falls town, CT

Derby city, CT

Milford city, CT

Milford town balance, CT

Oxford town, CT

Seymour town, CT

Woodmont borough, CT

Danbury, CT PMSA

Fairfield County, CT (part)

Bethel town, CT

Brookfield town, CT

Danbury city, CT

New Fairfield town, CT

Newtown town, CT

Redding town, CT

Ridgefield town, CT

Sherman town, CT

Litchfield County, CT (part)

Bridgewater town, CT

New Milford town, CT

Jersey City, NJ PMSA

Hudson County, NJ

Middlesex-Somerset-Hunterdon, NJ PMSA

Hunterdon County, NJ

Middlesex County, NJ

Somerset County, NJ

Monmouth-Ocean, NJ PMSA

Monmouth County, NJ

Ocean County, NJ

Nassau-Suffolk, NY PMSA

Nassau County, NY

Suffolk County, NY

New York, NY PMSA

Bronx County, NY

Kings County, NY

New York County, NY

Putnam County, NY

Queens County, NY

Richmond County, NY

Rockland County, NY

Westchester County, NY

Newark, NJ PMSA

Essex County, NJ

Morris County, NJ

Sussex County, NJ

Union County, NJ

Norwalk, CT PMSA

Fairfield County, CT (part)

Norwalk city, CT

Weston town, CT

Westport town, CT

Wilton town, CT

Orange County, NY PMSA

Orange County, NY

Stamford, CT PMSA

Fairfield County, CT (part)

Darien town, CT

Greenwich town, CT

New Canaan town, CT

Stamford city, CT

Newark, NJ PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA
Niagara Falls, NY PMSA—see Buffalo-Niagara Falls, NY CMSA
Norfolk-Virginia Beach-Newport News, VA MSA
 Gloucester County, VA
 James City County, VA
 York County, VA
 Chesapeake city, VA
 Hampton city, VA
 Newport News city, VA
 Norfolk city, VA
 Poquoson city, VA
 Portsmouth city, VA
 Suffolk city, VA
 Virginia Beach city, VA
 Williamsburg city, VA
Norwalk, CT PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA
Oakland, CA PMSA—see San Francisco-Oakland-San Jose, CA CMSA
Ocala, FL MSA
 Marion County, FL
Odessa, TX MSA
 Ector County, TX
Oklahoma City, OK MSA
 Canadian County, OK
 Cleveland County, OK
 Logan County, OK
 McClain County, OK
 Oklahoma County, OK
 Pottawatomie County, OK
Olympia, WA MSA
 Thurston County, WA
Omaha, NE-IA MSA
 Pottawattamie County, IA
 Douglas County, NE
 Sarpy County, NE
 Washington County, NE
Orange County, NY PMSA—see New York-Northern New Jersey-Long Island, NY-NJ-CT CMSA
Orlando, FL MSA
 Orange County, FL
 Osceola County, FL
 Seminole County, FL
Owensboro, KY MSA
 Daviess County, KY
Oxnard-Ventura, CA PMSA—see Los Angeles-Anaheim-Riverside, CA CMSA
Panama City, FL MSA
 Bay County, FL
Parkersburg-Marietta, WV-OH MSA
 Washington County, OH
 Wood County, WV
Pascagoula, MS MSA
 Jackson County, MS
Pawtucket-Woonsocket-Attleboro, RI-MA PMSA—see Providence-Pawtucket-Fall River, RI-MA CMSA
Pensacola, FL MSA
 Escambia County, FL
 Santa Rosa County, FL
Peoria, IL MSA
 Peoria County, IL
 Tazewell County, IL
 Woodford County, IL
Philadelphia, PA-NJ PMSA—see Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA

Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA
 Philadelphia, PA-NJ PMSA
 Burlington County, NJ
 Camden County, NJ
 Gloucester County, NJ
 Bucks County, PA
 Chester County, PA
 Delaware County, PA
 Montgomery County, PA
 Philadelphia County, PA
 Trenton, NJ PMSA
 Mercer County, NJ
 Vineland-Millville-Bridgeton, NJ PMSA
 Cumberland County, NJ
 Wilmington, DE-NJ-MD PMSA
 New Castle County, DE
 Cecil County, MD
 Salem County, NJ
Phoenix, AZ MSA
 Maricopa County, AZ
Pine Bluff, AR MSA
 Jefferson County, AR
Pittsburgh, PA PMSA—see Pittsburgh-Beaver Valley, PA CMSA
Pittsburgh-Beaver Valley, PA CMSA
 Beaver County, PA PMSA
 Beaver County, PA
 Pittsburgh, PA PMSA
 Allegheny County, PA
 Fayette County, PA
 Washington County, PA
 Westmoreland County, PA
Pittsfield, MA MSA
 Berkshire County, MA (part)
 Cheshire town, MA
 Dalton town, MA
 Hinsdale town, MA
 Lanesborough town, MA
 Lee town, MA
 Lenox town, MA
 Pittsfield city, MA
 Richmond town, MA
 Stockbridge town, MA
Portland, ME MSA
 Cumberland County, ME (part)
 Cape Elizabeth town, ME
 Cumberland town, ME
 Falmouth town, ME
 Freeport town, ME
 Gorham town, ME
 Gray town, ME
 North Yarmouth town, ME
 Portland city, ME
 Raymond town, ME
 Scarborough town, ME
 South Portland city, ME
 Standish town, ME
 Westbrook city, ME
 Windham town, ME
 Yarmouth town, ME
 York County, ME (part)
 Buxton town, ME
 Hollis town, ME
 Old Orchard Beach town, ME
Portland, OR PMSA—see Portland-Vancouver, OR-WA CMSA

Portland-Vancouver, OR-WA CMSA
 Portland, OR PMSA
 Clackamas County, OR
 Multnomah County, OR
 Washington County, OR
 Yamhill County, OR
 Vancouver, WA PMSA
 Clark County, WA
Portsmouth-Dover-Rochester, NH-ME MSA
 York County, ME (part)
 Berwick town, ME
 Eliot town, ME
 Kittery town, ME
 North Berwick town, ME
 Ogunquit town, ME
 South Berwick town, ME
 Wells town, ME
 York town, ME
 Rockingham County, NH (part)
 Exeter town, NH
 Greenland town, NH
 Hampton town, NH
 New Castle town, NH
 Newfields town, NH
 Newington town, NH
 Newmarket town, NH
 North Hampton town, NH
 Portsmouth city, NH
 Rye town, NH
 Stratham town, NH
 Strafford County, NH (part)
 Barrington town, NH
 Dover city, NH
 Durham town, NH
 Farmington town, NH
 Lee town, NH
 Madbury town, NH
 Milton town, NH
 Rochester city, NH
 Rollinsford town, NH
 Somersworth city, NH
Poughkeepsie, NY MSA
 Dutchess County, NY
Providence, RI PMSA—see Providence-Pawtucket-Fall River, RI-MA CMSA
Providence-Pawtucket-Fall River, RI-MA CMSA
 Fall River, MA-RI PMSA
 Bristol County, MA (part)
 Fall River city, MA
 Somerset town, MA
 Swansea town, MA
 Westport town, MA
 Newport County, RI (part)
 Little Compton town, RI
 Tiverton town, RI
Pawtucket-Woonsocket-Attleboro, RI-MA PMSA
 Bristol County, MA (part)
 Attleboro city, MA
 North Attleborough town, MA
 Rehoboth town, MA
 Seekonk town, MA
 Norfolk County, MA (part)
 Plainville town, MA
 Worcester County, MA (part)
 Blackstone town, MA
 Millville town, MA
 Providence County, RI (part)
 Burrillville town, RI
 Central Falls city, RI
 Cumberland town, RI
 Lincoln town, RI

Providence-Pawtucket-Fall River, RI-MA

CMSA—Con.

Pawtucket-Woonsocket-Attleboro, RI-MA

PMSA—Con.

Providence County, RI (part)—Con.

North Smithfield town, RI

Pawtucket city, RI

Smithfield town, RI

Woonsocket city, RI

Providence, RI PMSA

Bristol County, RI (part)

Barrington town, RI

Bristol town, RI

Warren town, RI

Kent County, RI (part)

Coventry town, RI

East Greenwich town, RI

Warwick city, RI

West Warwick town, RI

Newport County, RI (part)

Jamestown town, RI

Providence County, RI (part)

Cranston city, RI

East Providence city, RI

Foster town, RI

Gloicester town, RI

Johnston town, RI

North Providence town, RI

Providence city, RI

Scituate town, RI

Washington County, RI (part)

Exeter town, RI

Narragansett town, RI

North Kingstown town, RI

Richmond town, RI

South Kingstown town, RI

Provo-Orem, UT MSA

Utah County, UT

Pueblo, CO MSA

Pueblo County, CO

Racine, WI PMSA—see Milwaukee-Racine, WI CMSA

Raleigh-Durham, NC MSA

Durham County, NC

Franklin County, NC

Orange County, NC

Wake County, NC

Rapid City, SD MSA

Pennington County, SD

Reading, PA MSA

Berks County, PA

Redding, CA MSA

Shasta County, CA

Reno, NV MSA

Washoe County, NV

Richland-Kennewick-Pasco, WA MSA

Benton County, WA

Franklin County, WA

Richmond-Petersburg, VA MSA

Charles City County, VA

Chesterfield County, VA

Dinwiddie County, VA

Goochland County, VA

Hanover County, VA

Henrico County, VA

New Kent County, VA

Powhatan County, VA

Prince George County, VA

Colonial Heights city, VA

Hopewell city, VA

Petersburg city, VA

Richmond city, VA

Riverside-San Bernardino, CA PMSA—see

Los Angeles-Anaheim-Riverside, CA CMSA

Roanoke, VA MSA

Botetourt County, VA

Roanoke County, VA

Roanoke city, VA

Salem city, VA

Rochester, MN MSA

Olmsted County, MN

Rochester, NY MSA

Livingston County, NY

Monroe County, NY

Ontario County, NY

Orleans County, NY

Wayne County, NY

Rockford, IL MSA

Boone County, IL

Winnebago County, IL

Sacramento, CA MSA

El Dorado County, CA

Placer County, CA

Sacramento County, CA

Yolo County, CA

Saginaw-Bay City-Midland, MI MSA

Bay County, MI

Midland County, MI

Saginaw County, MI

St. Cloud, MN MSA

Benton County, MN

Sherburne County, MN

Stearns County, MN

St. Joseph, MO MSA

Buchanan County, MO

St. Louis, MO-IL MSA

Clinton County, IL

Jersey County, IL

Madison County, IL

Monroe County, IL

St. Clair County, IL

Franklin County, MO

Jefferson County, MO

St. Charles County, MO

St. Louis County, MO

St. Louis city, MO

Salem, OR MSA

Marion County, OR

Polk County, OR

Salem-Gloucester, MA PMSA—see Boston-

Lawrence-Salem, MA-NH CMSA

Salinas-Seaside-Monterey, CA MSA

Monterey County, CA

Salt Lake City-Ogden, UT MSA

Davis County, UT

Salt Lake County, UT

Weber County, UT

San Angelo, TX MSA

Tom Green County, TX

San Antonio, TX MSA

Bexar County, TX

Comal County, TX

Guadalupe County, TX

San Diego, CA MSA

San Diego County, CA

San Francisco, CA PMSA—see San Francisco-

Oakland-San Jose, CA CMSA

San Francisco-Oakland-San Jose, CA CMSA

Oakland, CA PMSA

Alameda County, CA

Contra Costa County, CA

San Francisco-Oakland-San Jose, CA

CMSA—Con.

San Francisco, CA PMSA

Marin County, CA

San Francisco County, CA

San Mateo County, CA

San Jose, CA PMSA

Santa Clara County, CA

Santa Cruz, CA PMSA

Santa Cruz County, CA

Santa Rosa-Petaluma, CA PMSA

Sonoma County, CA

Vallejo-Fairfield-Napa, CA PMSA

Napa County, CA

Solano County, CA

San Jose, CA PMSA—see San Francisco-

Oakland-San Jose, CA CMSA

Santa Barbara-Santa Maria-Lompoc, CA MSA

Santa Barbara County, CA

Santa Cruz, CA PMSA—see San Francisco-

Oakland-San Jose, CA CMSA

Santa Fe, NM MSA

Los Alamos County, NM

Santa Fe County, NM

Santa Rosa-Petaluma, CA PMSA—see San

Francisco-Oakland-San Jose, CA CMSA

Sarasota, FL MSA

Sarasota County, FL

Savannah, GA MSA

Chatham County, GA

Effingham County, GA

Scranton-Wilkes-Barre, PA MSA

Columbia County, PA

Lackawanna County, PA

Luzerne County, PA

Monroe County, PA

Wyoming County, PA

Seattle, WA PMSA—see Seattle-Tacoma, WA CMSA

Seattle-Tacoma, WA CMSA

Seattle, WA PMSA

King County, WA

Snohomish County, WA

Tacoma, WA PMSA

Pierce County, WA

Sharon, PA MSA

Mercer County, PA

Sheboygan, WI MSA

Sheboygan County, WI

Sherman-Denison, TX MSA

Grayson County, TX

Shreveport, LA MSA

Bossier Parish, LA

Caddo Parish, LA

Sioux City, IA-NE MSA

Woodbury County, IA

Dakota County, NE

Sioux Falls, SD MSA

Minnehaha County, SD

South Bend-Mishawaka, IN MSA

St. Joseph County, IN

Spokane, WA MSA

Spokane County, WA

Springfield, IL MSA

Menard County, IL

Sangamon County, IL

Springfield, MO MSA

Christian County, MO

Greene County, MO

Springfield, MA MSA

Hampden County, MA (part)
 Agawam town, MA
 Chicopee city, MA
 East Longmeadow town, MA
 Hampden town, MA
 Holyoke city, MA
 Longmeadow town, MA
 Ludlow town, MA
 Monson town, MA
 Montgomery town, MA
 Palmer town, MA
 Russell town, MA
 Southwick town, MA
 Springfield city, MA
 Westfield city, MA
 West Springfield town, MA
 Wilbraham town, MA
 Hampshire County, MA (part)
 Belchertown town, MA
 Easthampton town, MA
 Granby town, MA
 Huntington town, MA
 Northampton city, MA
 Southampton town, MA
 South Hadley town, MA

Stamford, CT PMSA—see New Jersey-Northern New Jersey-Long Island, NY-NJ-CT CMSA**State College, PA MSA**

Centre County, PA

Steubenville-Weirton, OH-WV MSA

Jefferson County, OH
 Brooke County, WV
 Hancock County, WV

Stockton, CA MSA

San Joaquin County, CA

Syracuse, NY MSA

Madison County, NY
 Onondaga County, NY
 Oswego County, NY

Tacoma, WA PMSA—see Seattle-Tacoma, WA CMSA**Tallahassee, FL MSA**

Gadsden County, FL
 Leon County, FL

Tampa-St. Petersburg-Clearwater, FL MSA

Hernando County, FL
 Hillsborough County, FL
 Pasco County, FL
 Pinellas County, FL

Terre Haute, IN MSA

Clay County, IN
 Vigo County, IN

Texarkana, TX-Texarkana, AR MSA

Miller County, AR
 Bowie County, TX

Toledo, OH MSA

Fulton County, OH
 Lucas County, OH
 Wood County, OH

Topeka, KS MSA

Shawnee County, KS

Trenton, NJ PMSA—see Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA**Tucson, AZ MSA**

Pima County, AZ

Tulsa, OK MSA

Creek County, OK
 Osage County, OK
 Rogers County, OK
 Tulsa County, OK
 Wagoner County, OK

Tuscaloosa, AL MSA

Tuscaloosa County, AL

Tyler, TX MSA

Smith County, TX

Utica-Rome, NY MSA

Herkimer County, NY
 Oneida County, NY

Vallejo-Fairfield-Napa, CA PMSA—see San Francisco-Oakland-San Jose, CA CMSA**Vancouver, WA PMSA—see Portland-Vancouver, OR-WA CMSA****Victoria, TX MSA**

Victoria County, TX

Vineland-Millville-Bridgeton, NJ PMSA—see Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA**Visalia-Tulare-Porterville, CA MSA**

Tulare County, CA

Waco, TX MSA

McLennan County, TX

Washington, DC-MD-VA MSA

District of Columbia, DC
 Calvert County, MD
 Charles County, MD
 Frederick County, MD
 Montgomery County, MD
 Prince George's County, MD
 Arlington County, VA
 Fairfax County, VA
 Loudoun County, VA
 Prince William County, VA
 Stafford County, VA
 Alexandria city, VA
 Fairfax city, VA
 Falls Church city, VA
 Manassas city, VA
 Manassas Park city, VA

Waterbury, CT MSA

Litchfield County, CT (part)
 Bethlehem town, CT
 Thomaston town, CT
 Watertown town, CT
 Woodbury town, CT
 New Haven County, CT (part)
 Middlebury town, CT
 Naugatuck borough, CT
 Prospect town, CT
 Southbury town, CT
 Waterbury city, CT
 Wolcott town, CT

Waterloo-Cedar Falls, IA MSA

Black Hawk County, IA
 Bremer County, IA

Wausau, WI MSA

Marathon County, WI

West Palm Beach-Boca Raton-Delray Beach, FL MSA

Palm Beach County, FL

Wheeling, WV-OH MSA

Belmont County, OH
 Marshall County, WV
 Ohio County, WV

Wichita, KS MSA

Butler County, KS
 Harvey County, KS
 Sedgwick County, KS

Wichita Falls, TX MSA

Wichita County, TX

Williamsport, PA MSA

Lycoming County, PA

Wilmington, DE-NJ-MD PMSA—see Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA**Wilmington, NC MSA**

New Hanover County, NC

Worcester, MA MSA

Worcester County, MA (part)

Auburn town, MA
 Barre town, MA
 Boylston town, MA
 Brookfield town, MA
 Charlton town, MA
 Clinton town, MA
 Douglas town, MA
 Dudley town, MA
 East Brookfield town, MA
 Grafton town, MA
 Holden town, MA
 Leicester town, MA
 Millbury town, MA
 Northborough town, MA
 Northbridge town, MA
 North Brookfield town, MA
 Oxford town, MA
 Paxton town, MA
 Princeton town, MA
 Rutland town, MA
 Shrewsbury town, MA
 Spencer town, MA
 Sterling town, MA
 Sutton town, MA
 Uxbridge town, MA
 Webster town, MA
 Westborough town, MA
 West Boylston town, MA
 Worcester city, MA

Yakima, WA MSA

Yakima County, WA

York, PA MSA

Adams County, PA
 York County, PA

Youngstown-Warren, OH MSA

Mahoning County, OH
 Trumbull County, OH

Yuba City, CA MSA

Sutter County, CA
 Yuba County, CA

APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the United States: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

| 1987 SIC code | Kind of business | Percent of sales†— | | 1987 SIC code | Kind of business | Percent of sales†— | |
|---------------------|---|--------------------------------------|------------|---------------------|--|--------------------------------------|------------|
| | | From administra- tive records¹ | Estimated² | | | From administra- tive records¹ | Estimated² |
| | Wholesale trade ----- | 0 | 0 | | Wholesale trade—Con. | | |
| 50 | Durable goods ----- | 0 | 0 | 50 | Durable goods—Con. | | |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 0 | 0 | 509 | Miscellaneous durable goods ----- | 0 | 0 |
| 5012 | Automobiles and other motor vehicles ----- | 0 | 0 | 5091 | Sporting and recreational goods and supplies ----- | 0 | 1 |
| 5013 | Motor vehicle supplies and new parts ----- | 0 | 0 | 5092 | Toys and hobby goods and supplies ----- | 0 | 0 |
| 5014 | Tires and tubes ----- | (D) | (D) | 5093 | Scrap and waste materials ----- | 0 | 1 |
| 5015 | Motor vehicle parts, used ----- | (D) | (D) | 5094 | Jewelry, watches, precious stones, and precious metals ----- | 0 | 0 |
| | | | | 5099 | Durable goods, n.e.c. ----- | 0 | 0 |
| 502 | Furniture and home furnishings ----- | 0 | 1 | 51 | Nondurable goods ----- | 0 | 0 |
| 5021 | Furniture ----- | 0 | 1 | 511 | Paper and paper products ----- | 0 | 0 |
| 5023 | Home furnishings ----- | 0 | 1 | 5111 | Printing and writing paper ----- | 0 | 0 |
| | | | | 5112 | Stationery and office supplies ----- | 0 | 0 |
| 503 | Lumber and other construction materials ----- | 0 | 0 | 5113 | Industrial and personal service paper ----- | 0 | 0 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 0 | 0 | | | | |
| 5032 | Brick, stone, and related construction materials ----- | 0 | 1 | 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 0 | 0 |
| 5033 | Roofing, siding, and insulation materials ----- | 0 | 0 | 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 0 | 0 |
| 5039 | Construction materials, n.e.c. ----- | 0 | 1 | 513 | Apparel, piece goods, and notions ----- | 0 | 1 |
| 504 | Professional and commercial equipment and supplies ----- | 0 | 1 | 5131 | Piece goods, notions, and other dry goods ----- | 0 | 1 |
| 5043 | Photographic equipment and supplies ----- | 0 | 0 | 5136 | Men's and boys' clothing and furnishings ----- | 0 | 1 |
| 5044 | Office equipment ----- | 0 | 1 | 5137 | Women's, children's and infants' clothing and accessories ----- | 0 | 1 |
| 5045 | Computers and computer peripheral equipment and software ----- | 0 | 0 | 5139 | Footwear ----- | 0 | 1 |
| 5046 | Commercial equipment, n.e.c. ----- | 0 | 1 | 514 | Groceries and related products ----- | 0 | 0 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 0 | 1 | 5141 | Groceries, general line ----- | 0 | 0 |
| 5048 | Ophthalmic goods ----- | 0 | 1 | 5142 | Packaged frozen foods ----- | 0 | 0 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 0 | 1 | 5143 | Dairy products, except dried or canned ----- | 0 | 0 |
| | | | | 5144 | Poultry and poultry products ----- | 0 | 0 |
| 505 | Metals and minerals, except petroleum ----- | 0 | 0 | 5145 | Confectionery ----- | 0 | 0 |
| 5051 | Metals service centers and offices ----- | 0 | 0 | 5146 | Fish and seafoods ----- | 1 | 1 |
| 5052 | Coal and other minerals and ores ----- | 0 | 0 | 5147 | Meats and meat products ----- | 0 | 0 |
| | | | | 5148 | Fresh fruits and vegetables ----- | 0 | 0 |
| | | | | 5149 | Groceries and related products, n.e.c. ----- | 0 | 0 |
| 506 | Electrical goods ----- | 0 | 1 | 515 | Farm-product raw materials ----- | 0 | 0 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 0 | 1 | 5153 | Grain and field beans ----- | 0 | 0 |
| 5064 | Electrical appliances, television and radio sets ----- | 0 | 0 | 5154 | Livestock ----- | 0 | 1 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 0 | 1 | 5159 | Farm-product raw materials, n.e.c. ----- | 0 | 0 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 0 | 1 | 516 | Chemicals and allied products ----- | 0 | 0 |
| 5072 | Hardware ----- | 0 | 1 | 5162 | Plastics materials and basic forms and shapes ----- | 0 | 0 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 0 | 1 | 5169 | Chemicals and allied products, n.e.c. ----- | 0 | 0 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 0 | 1 | 517 | Petroleum and petroleum products ----- | 0 | 0 |
| 5078 | Refrigeration equipment and supplies ----- | 0 | 1 | 5171 | Petroleum bulk stations and terminals ----- | 0 | 0 |
| | | | | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 0 | 0 |
| 508 | Machinery, equipment, and supplies ----- | 0 | 1 | 518 | Beer, wine, and distilled alcoholic beverages ----- | 0 | 0 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 0 | 0 | 5181 | Beer and ale ----- | 0 | 0 |
| 5083 | Farm and garden machinery and equipment ----- | 1 | 0 | 5182 | Wine and distilled alcoholic beverages ----- | 0 | 0 |
| 5084 | Industrial machinery and equipment ----- | 0 | 1 | 519 | Miscellaneous nondurable goods ----- | 0 | 0 |
| 5085 | Industrial supplies ----- | 0 | 1 | 5191 | Farm supplies ----- | 0 | 1 |
| 5087 | Service establishment equipment and supplies ----- | 1 | 1 | 5192 | Books, periodicals, and newspapers ----- | 0 | 1 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 0 | 1 | 5193 | Flowers, nursery stock, and florists' supplies ----- | 1 | 1 |
| | | | | 5194 | Tobacco and tobacco products ----- | 0 | 0 |
| | | | | 5198 | Paints, varnishes, and supplies ----- | 0 | 1 |
| | | | | 5199 | Nondurable goods, n.e.c. ----- | 0 | 0 |

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

APPENDIX F.

Geographic Notes

ALABAMA

Boaz is in Etowah and Marshall Counties.

Dothan is in Dale and Houston Counties.

Enterprise is in Coffee and Dale Counties.

Glencoe is in Calhoun and Etowah Counties.

Hoover is in Jefferson and Shelby Counties.

Huntsville is in Limestone and Madison Counties; it annexed into Limestone County in March 1986.

Leeds is in Jefferson, St. Clair, and Shelby Counties.

Madison is in Limestone and Madison Counties; it annexed into Limestone County in April 1986.

Oxford is in Calhoun and Talladega Counties.

Phenix City is in Lee and Russell Counties.

Piedmont is in Calhoun and Cherokee Counties; it annexed into Cherokee County in August 1984.

Prattville is in Autauga and Elmore Counties.

Southside is in Calhoun and Etowah Counties.

Sumiton is in Jefferson and Walker Counties.

Tallassee is in Elmore and Tallapoosa Counties.

Tarrant name was changed from Tarrant City in July 1984.

Winfield is in Fayette and Marion Counties.

ALASKA

Northwest Arctic Borough has been established in the area that was Kobuk Census Area.

ARIZONA

La Paz County was created from Yuma County in January 1983.

Yuma County was divided to create La Paz County in January 1983.

Apache Junction is in Maricopa and Pinal Counties.

ARIZONA—Con.

Bullhead City was incorporated in August 1984.

Camp Verde was incorporated in December 1986.

Parker is now in La Paz County due to the division of Yuma County into La Paz and Yuma Counties.

ARKANSAS

Maumelle was incorporated in June 1985.

Springdale is in Benton and Washington Counties.

CALIFORNIA

Agoura Hills was incorporated in December 1985.

Danville was incorporated in July 1982.

Dublin was incorporated in February 1982.

East Palo Alto was incorporated in July 1983.

Industry does not qualify as a “place” for the economic censuses based on its 1980 population; however, because of its dense concentration of economic activity, Industry is included.

La Quinta was incorporated in April 1982.

Loomis was incorporated in December 1984.

Mammoth Lakes was incorporated in August 1984.

Moorpark was incorporated in July 1983.

Moreno Valley was incorporated in December 1984.

Orinda was incorporated in July 1985.

San Ramon was incorporated in July 1983.

Solana Beach was incorporated in July 1986.

Solvang was incorporated in May 1985.

CALIFORNIA—Con.

Vernon does not qualify as a “place” for the economic censuses based on its 1980 population; however, because of its dense concentration of economic activity, Vernon is included.

West Hollywood was incorporated in November 1984.

West Sacramento was incorporated in January 1987.

COLORADO

Arvada is in Adams and Jefferson Counties.

Aurora is in Adams and Arapahoe Counties.

Brighton is in Adams and Weld Counties.

Broomfield is in Adams, Boulder, and Jefferson Counties.

Littleton is in Arapahoe and Douglas Counties.

Westminster is in Adams and Jefferson Counties.

CONNECTICUT

Groton town balance. The term “balance” after the town refers to the residual portion of a town which contains an incorporated place recognized for the 1987 Economic Censuses. Groton town balance contains all of Groton town except the incorporated place of Groton.

Killingly town balance. The term “balance” after the town refers to the residual portion of a town which contains an incorporated place recognized for the 1987 Economic Censuses. Killingly town balance contains all of Killingly town except the incorporated place of Danielson.

Milford includes the borough of Woodmont, which is not populous enough for separate tabulation.

Windham town consolidated with Willimantic city in July 1983.

DELAWARE

Milford is in Kent and Sussex Counties.

Smyrna is in Kent and New Castle Counties.

DISTRICT OF COLUMBIA

There are no geographic notes for the District of Columbia.

FLORIDA

Destin was incorporated in November 1984.

Hallandale is in Broward and Dade Counties.

Jacksonville comprises all of Duval County, but the semi-independent municipalities of Atlantic Beach, Jacksonville Beach, and Neptune Beach are tabulated separately. The semi-independent town of Baldwin is not populous enough for separate tabulation.

Longboat Key is in Manatee and Sarasota Counties.

GEORGIA

Atlanta is in De Kalb and Fulton Counties.

Austell is in Cobb and Douglas Counties.

Bremen is in Carroll and Haralson Counties.

Buford is in Gwinnett and Hall Counties.

College Park is in Clayton and Fulton Counties.

Columbus comprises all of Muscogee County, including the semi-independent town of Bibb City, which is not populous enough for separate tabulation.

Fitzgerald is in Ben Hill and Irwin Counties.

Fort Oglethorpe is in Catoosa and Walker Counties.

Macon is in Bibb and Jones Counties.

Manchester is in Meriwether and Talbot Counties.

Vidalia is in Montgomery and Toombs Counties.

Villa Rica is in Carroll and Douglas Counties.

Waycross is in Pierce and Ware Counties.

West Point is in Harris and Troup Counties.

HAWAII

Honolulu County is coextensive with Honolulu city which is not recognized for the economic censuses; however, Honolulu CDP is recognized for the economic censuses.

Maui County consists of four islands. The State requested that two of the islands, Lanai and Molokai, be recognized as “places” for the economic censuses. Included on the island of Molokai is the nonfunctioning county of Kalawao.

IDAHO

Burley is in Cassia and Minidoka Counties.

ILLINOIS

Algonquin is in Kane and McHenry Counties.

Arlington Heights detached from Lake County in December 1983.

Aurora is in Du Page and Kane Counties.

Barrington is in Cook and Lake Counties.

Barrington Hills is in Cook, Kane, Lake, and McHenry Counties.

Bartlett is in Cook and Du Page Counties.

Batavia is in Du Page and Kane Counties.

Bedford Park does not qualify as a “place” for the economic censuses based on its 1980 population; however, because of its dense concentration of economic activity, Bedford Park is included.

Bensenville is in Cook and Du Page Counties.

Bolingbrook is in Du Page and Will Counties.

Buffalo Grove is in Cook and Lake Counties.

Burr Ridge is in Cook and Du Page Counties.

Casey is in Clark and Cumberland Counties.

Centralia is in Clinton and Marion Counties.

Chicago is in Cook and Du Page Counties.

Coal Valley is in Henry and Rock Island Counties.

Collinsville is in Madison and St. Clair Counties.

Deerfield is in Cook and Lake Counties.

Dwight is in Grundy and Livingston Counties.

East Dundee is in Cook and Kane Counties; it annexed into Cook County in April 1986.

Elgin is in Cook and Kane Counties.

Elk Grove Village is in Cook and Du Page Counties.

Fox Lake is in Lake and McHenry Counties.

ILLINOIS—Con

Hanover Park is in Cook and Du Page Counties.

Hinsdale is in Cook and Du Page Counties.

Hoffman Estates is in Cook and Kane Counties.

Island Lake is in Lake and McHenry Counties.

Madison is in Madison and St. Clair Counties; it annexed into St. Clair County in March 1985.

Montgomery is in Kane and Kendall Counties.

Naperville is in Du Page and Will Counties.

Oak Brook is in Cook and Du Page Counties.

Orland Hills name was changed from Westhaven in May 1986.

Park Forest is in Cook and Will Counties.

Pekin is in Peoria and Tazewell Counties.

Peoria Heights is in Peoria, Tazewell, and Woodford Counties.

Roselle is in Cook and Du Page Counties.

St. Charles is in Du Page and Kane Counties.

Sandwich is in De Kalb and Kendall Counties.

Sauk Village is in Cook and Will Counties; it annexed into Will County in February 1985.

Schaumburg is in Cook and Du Page Counties.

Steger is in Cook and Will Counties.

Streator is in La Salle and Livingston Counties.

Tinley Park is in Cook and Will Counties.

University Park is in Cook and Will Counties. Name was changed from Park Forest South in January 1984.

Virden is in Macoupin and Sangamon Counties.

Wheeling is in Cook and Lake Counties.

Willow Springs is in Cook and Du Page Counties.

INDIANA

Albany is in Delaware and Randolph Counties.

Batesville is in Franklin and Ripley Counties.

Chesterfield is in Delaware and Madison Counties; it annexed into Delaware County in August 1982.

Cumberland is in Hancock and Marion Counties.

Dunkirk is in Blackford and Jay Counties.

Edinburgh is in Bartholomew and Johnson Counties.

Elwood is in Madison and Tipton Counties.

Indianapolis comprises all of Marion County except four independent municipalities: Beech Grove, Lawrence, Southport, and Speedway. Thirteen of the fourteen semi-independent municipalities are not populous enough for separate tabulation; Cumberland, which is partially in Hancock County, is tabulated separately.

Nappanee is in Elkhart and Kosciusko Counties.

IOWA

Carlisle is in Polk and Warren Counties.

Clear Lake name changed from Clear Lake City in September 1985.

Dyersville is in Delaware and Dubuque Counties.

Forest City is in Hancock and Winnebago Counties.

Sheldon is in O'Brien and Sioux Counties.

Shenandoah is in Fremont and Page Counties.

Wilton is in Cedar and Muscatine Counties.

KANSAS

Bonner Springs is in Johnson and Wyandotte Counties; it annexed into Johnson County in April 1983.

Manhattan is in Pottawatomie and Riley Counties.

Mulvane is in Sedgwick and Sumner Counties.

KENTUCKY

Corbin is in Knox and Whitley Counties.

Graymoor and **Devondale** merged in November 1986.

Hurstbourne was incorporated in August 1982.

Newburg was incorporated in December 1982.

LOUISIANA

De Ridder is in Beauregard and Vernon Parishes.

Eunice is in Acadia and St. Landry Parishes.

Shreveport is in Bossier and Caddo Parishes.

MAINE

There are no geographic notes for the State of Maine.

MARYLAND

Chevy Chase name changed from Chevy Chase Section Four in March 1983.

Takoma Park is in Montgomery and Prince George's Counties.

MASSACHUSETTS

There are no geographic notes for the State of Massachusetts.

MICHIGAN

Auburn Hills was incorporated in December 1983.

Clare is in Clare and Isabella Counties.

Grosse Pointe Shores is in Macomb and Wayne Counties.

Holland is in Allegan and Ottawa Counties.

Lansing is in Eaton, and Ingham Counties; it detached from Clinton County in December 1984.

Midland is in Bay and Midland Counties.

Milan is in Monroe and Washtenaw Counties.

MICHIGAN—Con.

Niles is in Berrien and Cass Counties; it annexed into Cass County in January 1980, but was not submitted to the Bureau of the Census until September 1982.

Northville is in Oakland and Wayne Counties.

Rochester Hills was incorporated in November 1984.

MINNESOTA

Blaine is in Anoka and Ramsey Counties.

Chanhausen is in Carver and Hennepin Counties; it annexed into Hennepin County in June 1982.

Dayton is in Hennepin and Wright Counties.

Granite Falls is in Chippewa and Yellow Medicine Counties.

Hastings is in Dakota and Washington Counties.

Lake City is in Goodhue and Wabasha Counties.

Mankato is in Blue Earth and Nicollet Counties.

New Prague is in Le Sueur and Scott Counties.

Northfield is in Dakota and Rice Counties.

Princeton is in Mille Lacs and Sherburne Counties.

St. Anthony is in Hennepin and Ramsey Counties.

St. Cloud is in Benton, Sherburne, and Stearns Counties.

Sartell is in Benton and Stearns Counties.

Spring Lake Park is in Anoka and Ramsey Counties.

Staples is in Todd and Wadena Counties.

Wadena is in Otter Tail and Wadena Counties.

White Bear Lake is in Ramsey and Washington Counties.

MISSISSIPPI

Baldwyn is in Lee and Prentiss Counties.

Gautier was incorporated in July 1986.

Hattiesburg is in Forrest and Lamar Counties.

Jackson is in Hinds and Rankin Counties.

MISSOURI

Cameron is in Clinton and De Kalb Counties.

Centralia is in Audrain and Boone Counties.

Excelsior Springs is in Clay and Ray Counties.

Hannibal is in Marion and Ralls Counties.

Independence is in Clay and Jackson Counties.

Jefferson City is in Callaway and Cole Counties.

Joplin is in Jasper and Newton Counties.

Kansas City is in Clay, Jackson, and Platte Counties.

Lee's Summit is in Cass and Jackson Counties.

Marceline is in Chariton and Linn Counties; it annexed into Chariton County in November 1982.

Maryland Heights was incorporated in May 1985.

Monett is in Barry and Lawrence Counties.

Monroe City is in Marion, Monroe, and Ralls Counties; it annexed into Ralls County in January 1985.

Mountain Grove detached from Texas County in July 1984.

Oak Grove is in Jackson and Lafayette Counties.

Pacific is in Franklin and St. Louis Counties.

Portageville is in New Madrid and Pemiscot Counties; it annexed into Pemiscot County in June 1985.

Sikeston is in New Madrid and Scott Counties.

Sugar Creek is in Clay and Jackson Counties.

Sullivan is in Crawford and Franklin Counties.

Vanadalia is in Audrain and Ralls Counties; it annexed into Ralls County in June 1980, but was not reported to the Bureau of the Census until the 1986 Boundary and Annexation Survey.

Windsor is in Henry and Pettis Counties.

MONTANA

Butte-Silver Bow comprises all of Silver Bow County, including the semi-independent city of Walkerville, which is not populous enough for separate tabulation.

NEBRASKA

There are no geographic notes for the State of Nebraska.

NEVADA

There are no geographic notes for the State of Nevada.

NEW HAMPSHIRE

There are no geographic notes for the State of New Hampshire.

NEW JERSEY

City of Orange name was changed from Orange in September 1982.

NEW MEXICO

Corrales is in Bernalillo and Sandoval Counties.

Espanola is in Rio Arriba and Sante Fe Counties.

Sunland Park was incorporated in January 1984.

NEW YORK

Attica is in Genesee and Wyoming Counties.

Chestnut Ridge was incorporated in May 1986.

Dolgeville is in Fulton and Herkimer Counties.

Geneva is in Ontario and Seneca Counties.

Gowanda is in Cattaraugus and Erie Counties.

Islandia was incorporated in April 1985.

Montebello was incorporated in May 1986.

New Hempstead was incorporated in February 1983.

New York is in Bronx, Kings, New York, Queens, and Richmond Counties.

Rye Brook was incorporated in July 1982.

NEW YORK—Con.

Saranac Lake is in Essex and Franklin Counties.

Wesley Hills was incorporated in December 1982.

NORTH CAROLINA

Archdale is in Guilford and Randolph Counties.

Chapel Hill is in Durham and Orange Counties.

Clemmons was incorporated in November 1986.

Davidson is in Iredell and Mecklenburg Counties.

Durham is in Durham and Orange Counties; it annexed into Orange County in November 1985.

Elizabeth City is in Camden and Pasquotank Counties.

Elkin is in Surry and Wilkes Counties.

Gibsonville is in Alamance and Guilford Counties.

Hickory is in Burke and Catawba Counties.

High Point is in Davidson, Guilford, and Randolph Counties.

Kannapolis is in Cabarrus and Rowan Counties; it was incorporated in December 1984.

King was incorporated in September 1983.

Kings Mountain is in Cleveland and Gaston Counties.

Long View is in Burke and Catawba Counties.

Maiden is in Catawba and Lincoln Counties.

Maxton is in Robeson and Scotland Counties.

Mebane is in Alamance and Orange Counties.

Mount Olive is in Duplin and Wayne Counties.

Rocky Mount is in Edgecombe and Nash Counties.

Wallace is in Duplin and Pender Counties.

NORTH DAKOTA

There are no geographic notes for the State of North Dakota.

OHIO

Alliance is in Mahoning and Stark Counties.

Bellevue is in Huron and Sandusky Counties.

Blanchester is in Clinton and Warren Counties; it annexed into Warren County in September 1985.

Bluffton is in Allen and Hancock Counties.

Canal Winchester is in Fairfield and Franklin Counties.

Carlisle is in Montgomery and Warren Counties.

Columbiana is in Columbiana and Mahoning Counties.

Columbus is in Fairfield and Franklin Counties.

Crestline is in Crawford and Richland Counties.

Delphos is in Allen and Van Wert Counties.

Dublin is in Delaware, Franklin, and Union Counties.

Fairfield is in Butler and Hamilton Counties.

Fostoria is in Hancock, Seneca, and Wood Counties.

Kettering is in Greene and Montgomery Counties.

Loudonville is in Ashland and Holmes Counties.

Loveland is in Clermont, Hamilton, and Warren Counties.

Middletown is in Butler and Warren Counties; it annexed into Warren County in August 1981, but was not reported to the Bureau of the Census until the 1982 Boundary and Annexation Survey.

Milford is in Clermont and Hamilton Counties.

Minerva is in Carroll, Columbiana, and Stark Counties.

Mogadore is in Portage and Summit Counties.

Monroe is in Butler and Warren Counties.

Norton is in Summit and Wayne Counties.

Pickerington is in Fairfield and Franklin Counties.

Reynoldsburg is in Fairfield, Franklin, and Licking Counties.

Rittman is in Medina and Wayne Counties.

Swanton is in Fulton and Lucas Counties.

OHIO—Con.

Vermilion is in Erie and Lorain Counties.

West Carrollton City name was changed from West Carrollton before 1980, but the name change was not reported to the Bureau of the Census until the 1986 Boundary and Annexation Survey.

Westerville is in Delaware and Franklin Counties.

Youngstown is in Mahoning and Trumbull Counties.

OKLAHOMA

Bartlesville is in Osage and Washington Counties.

Bixby is in Tulsa and Wagoner Counties.

Broken Arrow is in Tulsa and Wagoner Counties.

Clinton is in Custer and Washita Counties; it annexed into Washita County in November 1981, but was not reported to the Bureau of the Census until April 1982.

Collinsville is in Rogers and Tulsa Counties.

Davis is in Garvin and Murray Counties; it annexed into Garvin County in December 1986.

Drumright is in Creek and Payne Counties.

Oklahoma City is in Canadian, Cleveland, Logan, McClain, Oklahoma, and Pottawatomie Counties; it annexed into Logan County in August 1986.

Ponca City is in Kay and Osage Counties; it annexed into Osage County in April 1986.

Purcell is in Cleveland and McClain Counties.

Sand Springs is in Osage and Tulsa Counties.

Skiatook is in Osage and Tulsa Counties.

Stroud is in Creek and Lincoln Counties.

Tulsa is in Osage and Tulsa Counties.

Wewoka detached from Hughes County in February 1980, but was not reported to the Bureau of the Census until May 1983.

OREGON

Albany is in Benton and Linn Counties.

Keizer was incorporated in November 1982.

OREGON—Con.

Lake Oswego is in Clackamas, Multnomah, and Washington Counties.

Milwaukie is in Clackamas and Multnomah Counties.

Portland is in Clackamas, Multnomah, and Washington Counties.

Salem is in Marion and Polk Counties.

Tualatin is in Clackamas and Washington Counties.

Wilsonville is in Clackamas and Washington Counties.

PENNSYLVANIA

Ashland is in Columbia and Schuylkill Counties.

Bethlehem is in Lehigh and Northampton Counties.

Ellwood City is in Beaver and Lawrence Counties.

McDonald is in Allegheny and Washington Counties.

Shippensburg is in Cumberland and Franklin Counties.

Telford is in Bucks and Montgomery Counties.

Trafford is in Allegheny and Westmoreland Counties.

RHODE ISLAND

There are no geographic notes for the State of Rhode Island.

SOUTH CAROLINA

Andrews is in Georgetown and Williamsburg Counties.

Batesburg is in Lexington and Saluda Counties.

Clemson is in Anderson and Pickens Counties.

Fountain Inn is in Greenville and Laurens Counties.

Greer is in Greenville and Spartanburg Counties.

Hilton Head Island was incorporated in May 1983.

Honea Path is in Abbeville and Anderson Counties.

Irmo is in Lexington and Richland Counties.

North Augusta is in Aiken and Edgefield Counties; it annexed into Edgefield County in November 1986.

North Charleston is in Berkeley, Charleston, and Dorchester Counties; it annexed into Dorchester County in April 1985.

SOUTH DAKOTA

Sioux Falls is in Lincoln and Minnehaha Counties.

TENNESSEE

Goodlettsville is in Davidson and Sumner Counties.

Johnson City is in Carter and Washington Counties.

Jonesborough name was changed from Jonesboro in March 1983.

Kingsport is in Hawkins and Sullivan Counties.

McKenzie is in Carroll, Henry, and Weakley Counties.

Nashville-Davidson (the "Metropolitan Government of Nashville and Davidson County") comprises all of Davidson County, but the semi-independent municipalities of Belle Meade, Forest Hills, Goodlettsville (partially in Sumner County), and Oak Hill are tabulated separately. The other three semi-independent municipalities—Berry Hill, Lakewood, and Ridgeway (partially in Robertson County)—are not populous enough for separate tabulation.

Oak Ridge is in Anderson and Roane Counties.

Oliver Springs is in Anderson, Morgan, and Roane Counties.

Tullahoma is in Coffee and Franklin Counties.

TEXAS

Abernathy is in Hale and Lubbock Counties.

Abilene is in Jones and Taylor Counties.

Amarillo is in Potter and Randall Counties.

Aransas Pass is in Aransas, Nueces, and San Patricio Counties.

Austin is in Burnet, Travis, and Williamson Counties; it annexed into Burnet County in June 1984.

Azle is in Parker and Tarrant Counties.

Baytown is in Chambers and Harris Counties.

Burleson is in Johnson and Tarrant Counties.

Carrollton is in Collin, Dallas, and Denton Counties.

TEXAS—Con.

Cedar Hill is in Dallas and Ellis Counties.

Coppell is in Dallas and Denton Counties.

Copperas Cove is in Coryell and Lampasas Counties; it annexed into Lampasas County in December 1982.

Corpus Christi is in Kleberg, Nueces, and San Patricio Counties.

Dalhart is in Dallam and Hartley Counties.

Dallas is in Collin, Dallas, Denton, Kaufman, and Rockwall Counties.

Friendswood is in Galveston and Harris Counties.

Frisco is in Collin and Denton Counties.

Garland is in Collin, Dallas, and Rockwall Counties.

Gladewater is in Gregg and Upshur Counties.

Grand Prairie is in Dallas, Ellis, and Tarrant Counties.

Grapevine is in Dallas, Denton, and Tarrant Counties.

Hamlin is in Fisher and Jones Counties.

Houston is in Fort Bend, Harris, and Montgomery Counties.

Katy is in Fort Bend, Harris, and Waller Counties.

Kilgore is in Gregg and Rusk Counties.

Lewisville is in Dallas and Denton Counties; it annexed into Dallas County in November 1984.

Longview is in Gregg and Harrison Counties.

Mansfield is in Johnson and Tarrant Counties.

Meadows was incorporated in November 1983.

Mineral Wells is in Palo Pinto and Parker Counties.

Missouri City is in Fort Bend and Harris Counties.

Monahans is in Ward and Winkler Counties.

New Braunfels is in Comal and Guadalupe Counties.

Odessa is in Ector and Midland Counties; it annexed into Midland County in July 1982.

Pearland is in Brazoria and Harris Counties.

TEXAS—Con.

Plano is in Collin and Denton Counties.

Portland is in Nueces and San Patricio Counties.

Richardson is in Collin and Dallas Counties.

Round Rock is in Travis and Williamson Counties.

Rowlett is in Dallas and Rockwall Counties.

San Diego is in Duval and Jim Wells Counties.

San Marcos is in Caldwell and Hays Counties.

Sansom Park name was changed from Sansom Park Village in June 1953, but the change was not reported to the Bureau of the Census until the 1987 Boundary and Annexation Survey.

Schertz is in Bexar, Comal, and Guadalupe Counties.

Seabrook is in Chambers, Galveston, and Harris Counties.

Seagoville is in Dallas and Kaufman Counties.

Southlake is in Denton and Tarrant Counties.

Stafford is in Fort Bend and Harris Counties.

Stamford is in Haskell and Jones Counties.

Wichita Falls is in Archer and Wichita Counties.

Winnsboro is in Franklin and Wood Counties.

Wylie is in Collin, Dallas, and Rockwall Counties; it annexed into Dallas and Rockwall Counties in 1985.

Yoakum is in De Witt and Lavaca Counties.

UTAH

Park City is in Summit and Wasatch Counties.

Sandy name was changed from Sandy City in August 1983.

VERMONT

There are no geographic notes for the State of Vermont.

VIRGINIA

Farmville is in Cumberland and Prince Edward Counties.

WASHINGTON

Bothell is in King and Snohomish Counties.

Milton is in King and Pierce Counties.

WEST VIRGINIA

Huntington is in Cabell and Wayne Counties.

Montgomery is in Fayette and Kanawha Counties.

Nitro is in Kanawha and Putnam Counties.

Paden City is in Tyler and Wetzel Counties.

Weirton is in Brooke and Hancock Counties.

Wheeling is in Marshall and Ohio Counties.

WISCONSIN

Appleton is in Calumet, Outagamie, and Winnebago Counties.

Bayside is in Milwaukee and Ozaukee Counties.

Berlin is in Green Lake and Waushara Counties.

Burlington is in Racine and Walworth Counties.

WISCONSIN—Con.

Columbus is in Columbia and Dodge Counties; it annexed into Dodge County in February 1982.

Eau Claire is in Chippewa and Eau Claire Counties.

Fitchburg was incorporated in April 1983.

Kiel is in Calumet and Manitowoc Counties.

Marshfield is in Marathon and Wood Counties.

Menasha is in Calumet and Winnebago Counties; it annexed into Calumet County in December 1982.

Milwaukee is in Milwaukee and Washington Counties.

New London is in Outagamie and Waupaca Counties.

River Falls is in Pierce and St. Croix Counties.

Watertown is in Dodge and Jefferson Counties.

Waupun is in Dodge and Fond du Lac Counties.

Whitewater is in Jefferson and Walworth Counties.

Wisconsin Dells is in Columbia and Sauk Counties.

WYOMING

There are no geographic notes for the State of Wyoming.

APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the United States: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business | Establishments in business— | | | |
|---------------------|---------------------|--|-----------------------------|----------------|----------------|----------------|
| | | | Any time during year | | At end of year | |
| | | | 1987 | 1982 | 1987 | 1982 |
| | | Wholesale trade | 466 680 | 435 143 | 440 608 | 415 829 |
| 50 | | Durable goods | 292 807 | 267 358 | 276 624 | 256 103 |
| 501 | | Motor vehicles and automotive parts and supplies | 42 989 | 41 149 | 40 508 | 39 460 |
| 5012 | 5012 | Automobiles and other motor vehicles | 7 125 | 6 685 | 6 665 | 6 334 |
| 5013 | | Automotive parts and supplies | 32 118 | 30 769 | 30 355 | 29 659 |
| | 5013 | Motor vehicle supplies and new parts | 28 902 | 28 712 | 27 306 | 27 665 |
| | 5015 pt. | Motor vehicle parts, used | 3 216 | 2 057 | 3 049 | 1 994 |
| 5014 | 5014 | Tires and tubes | 3 746 | 3 695 | 3 488 | 3 467 |
| 502 | | Furniture and home furnishings | 14 521 | 13 124 | 13 629 | 12 498 |
| 5021 | 5021 | Furniture | 6 819 | 5 763 | 6 434 | 5 487 |
| 5023 | 5023 | Home furnishings | 7 702 | 7 361 | 7 195 | 7 011 |
| 503 | | Lumber and other construction materials | 19 075 | 17 901 | 18 003 | 17 041 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 8 098 | 7 245 | 7 654 | 6 863 |
| 5039 | | Construction materials, n.e.c. | 10 977 | 10 656 | 10 349 | 10 178 |
| | 5032 | Brick, stone, and related construction materials | 3 880 | 3 399 | 3 658 | 3 261 |
| | 5033 | Roofing, siding, and insulation materials | 2 684 | 2 439 | 2 565 | 2 335 |
| | 5039 | Construction materials, n.e.c. | 4 413 | 4 818 | 4 126 | 4 582 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 8 902 | 7 584 | 8 400 | 7 266 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 4 922 | 4 050 | 4 658 | 3 873 |
| 5042 | 5092 | Toys and hobby goods and supplies | 2 424 | 2 054 | 2 267 | 1 957 |
| 5043 | 5043 | Photographic equipment and supplies | 1 556 | 1 480 | 1 475 | 1 436 |
| 505 | | Metals and minerals, except petroleum | 11 093 | 10 618 | 10 517 | 10 121 |
| 5051 | 5051 | Metals service centers and offices | 10 281 | 9 676 | 9 757 | 9 250 |
| 5052 | 5052 | Coal and other minerals and ores | 812 | 942 | 760 | 871 |
| 506 | | Electrical goods | 35 339 | 30 356 | 33 576 | 29 170 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials .. | 17 575 | 15 412 | 16 721 | 14 847 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials .. | 15 045 | (NA) | 14 344 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 700 | (NA) | 651 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 1 830 | (NA) | 1 726 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets | 3 740 | 3 779 | 3 530 | 3 616 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 14 024 | 11 165 | 13 325 | 10 707 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 23 097 | 21 605 | 22 001 | 20 815 |
| 5072 | 5072 | Hardware | 7 552 | 6 788 | 7 204 | 6 524 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 8 931 | 8 820 | 8 487 | 8 489 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 5 101 | 4 398 | 4 895 | 4 250 |
| 5078 | 5078 | Refrigeration equipment and supplies | 1 513 | 1 599 | 1 415 | 1 552 |
| 508 | | Machinery, equipment, and supplies | 114 426 | 103 355 | 108 294 | 99 250 |
| 5081 | | Commercial machines and equipment | 29 932 | 20 867 | 28 195 | 20 014 |
| | 5044 | Office equipment | 11 524 | (NA) | 10 830 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 12 821 | (NA) | 12 129 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 5 587 | 5 140 | 5 236 | 4 913 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 4 983 | 5 000 | 4 744 | 4 763 |
| 5083 | 5083 | Farm and garden machinery and equipment | 11 782 | 14 425 | 11 084 | 13 862 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 28 474 | 26 754 | 27 055 | 25 681 |
| 5085 | 5085 | Industrial supplies | 14 780 | 14 825 | 14 133 | 14 327 |
| 5086 | | Professional equipment and supplies | 12 760 | 10 927 | 12 008 | 10 453 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 7 747 | 5 906 | 7 297 | 5 717 |
| | 5048 | Ophthalmic goods | 1 899 | 2 015 | 1 786 | 1 863 |
| | 5049 | Professional equipment and supplies, n.e.c. | 3 114 | 3 006 | 2 925 | 2 873 |
| 5087 | 5087 | Service establishment equipment and supplies | 8 467 | 7 426 | 8 002 | 7 148 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 3 248 | 3 131 | 3 073 | 3 002 |
| 509 | | Miscellaneous durable goods | 23 365 | 21 666 | 21 696 | 20 482 |
| 5093 | 5093 | Scrap and waste materials | 8 716 | 8 403 | 8 095 | 7 900 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 6 927 | 5 466 | 6 506 | 5 258 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 7 722 | 7 797 | 7 095 | 7 324 |
| 51 | | Nondurable goods | 173 873 | 167 785 | 163 984 | 159 726 |
| 511 | | Paper and paper products | 16 808 | 14 518 | 16 075 | 13 987 |
| 5111 | 5111 | Printing and writing paper | 2 074 | 2 009 | 2 006 | 1 959 |
| 5112 | 5112 | Stationery and office supplies | 9 778 | 8 036 | 9 340 | 7 696 |
| 5113 | 5113 | Industrial and personal service paper | 4 956 | 4 473 | 4 729 | 4 312 |

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business | Establishments in business— | | | |
|---------------------|---------------------|--|-----------------------------|--------|----------------|--------|
| | | | Any time during year | | At end of year | |
| | | | 1987 | 1982 | 1987 | 1982 |
| 51 | | Nondurable goods—Con. | | | | |
| 512 | | Drugs, drug proprietaries, and druggists' sundries ----- | 4 912 | 4 005 | 4 582 | 3 851 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 4 912 | 4 005 | 4 582 | 3 851 |
| 513 | | Apparel, piece goods, and notions ----- | 16 935 | 15 041 | 15 838 | 14 289 |
| 5133 | 5131 pt. | Piece goods ----- | 4 447 | 4 254 | 4 185 | 4 045 |
| 5134 | 5131 pt. | Notions and other dry goods ----- | 1 249 | 1 365 | 1 168 | 1 285 |
| 5136 | 5136 | Men's and boys' clothing and furnishings ----- | 3 311 | 2 977 | 3 108 | 2 832 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories ----- | 6 234 | 4 942 | 5 800 | 4 697 |
| 5139 | 5139 | Footware ----- | 1 694 | 1 503 | 1 577 | 1 430 |
| 514 | | Groceries and related products ----- | 42 075 | 40 391 | 39 474 | 38 516 |
| 5141 | 5141 | Groceries, general line ----- | 4 368 | 4 267 | 4 107 | 4 084 |
| 5142 | 5142 | Packaged frozen foods ----- | 2 835 | 2 676 | 2 687 | 2 570 |
| 5143 | 5143 | Dairy products, except dried or canned ----- | 3 743 | 3 912 | 3 503 | 3 701 |
| 5144 | 5144 | Poultry and poultry products ----- | 1 372 | 1 630 | 1 282 | 1 544 |
| 5145 | 5145 | Confectionery ----- | 2 818 | 2 595 | 2 656 | 2 506 |
| 5146 | 5146 | Fish and seafoods ----- | 2 745 | 2 174 | 2 517 | 2 062 |
| 5147 | 5147 | Meats and meat products ----- | 4 779 | 5 088 | 4 450 | 4 789 |
| 5148 | 5148 | Fresh fruits and vegetables ----- | 5 838 | 5 929 | 5 528 | 5 664 |
| 5149 | 5149 | Groceries and related products, n.e.c. ----- | 13 577 | 12 120 | 12 744 | 11 596 |
| 515 | | Farm-product raw materials ----- | 12 577 | 14 413 | 11 966 | 13 872 |
| 5152 | 5159 pt. | Cotton ----- | 351 | 436 | 323 | 405 |
| 5153 | 5153 | Grain and field beans ----- | 8 155 | 9 118 | 7 849 | 8 823 |
| 5154 | 5154 | Livestock ----- | 2 592 | 3 157 | 2 419 | 3 025 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. ----- | 1 479 | 1 702 | 1 375 | 1 619 |
| 516 | | Chemicals and allied products ----- | 12 705 | 11 201 | 12 071 | 10 724 |
| 5161 | | Chemicals and allied products ----- | 12 705 | 11 201 | 12 071 | 10 724 |
| 5162 | 5162 | Plastics materials and basic forms and shapes ----- | 2 744 | 2 060 | 2 607 | 1 991 |
| 5169 | 5169 | Chemicals and allied products, n.e.c. ----- | 9 961 | 9 141 | 9 464 | 8 733 |
| 517 | | Petroleum and petroleum products ----- | 16 726 | 20 302 | 15 920 | 18 695 |
| 5171 | 5171 | Petroleum bulk stations and terminals ----- | 12 353 | 14 015 | 11 897 | 12 920 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 4 373 | 6 287 | 4 023 | 5 775 |
| 518 | | Beer, wine, and distilled alcoholic beverages ----- | 5 835 | 6 666 | 5 524 | 6 378 |
| 5181 | 5181 | Beer and ale ----- | 3 934 | 4 708 | 3 747 | 4 492 |
| 5182 | 5182 | Wine and distilled alcoholic beverages ----- | 1 901 | 1 958 | 1 777 | 1 886 |
| 519 | | Miscellaneous nondurable goods ----- | 45 300 | 41 248 | 42 534 | 39 434 |
| 5191 | 5191 | Farm supplies ----- | 18 321 | 18 927 | 17 204 | 18 071 |
| 5194 | 5194 | Tobacco and tobacco products ----- | 1 813 | 1 940 | 1 701 | 1 895 |
| 5198 | 5198 | Paints, varnishes and supplies ----- | 3 657 | 3 604 | 3 456 | 3 468 |
| 5199 | | Nondurable goods, n.e.c. ----- | 21 509 | 16 777 | 20 173 | 16 000 |
| 5099 pt. | 5099 pt. | Durable goods, n.e.c. ----- | 1 626 | (NA) | 1 545 | (NA) |
| 5192 | 5192 | Books, periodicals, and newspapers ----- | 3 935 | 3 320 | 3 722 | 3 160 |
| 5193 | 5193 | Flowers, nursery stock, and florists' supplies ----- | 3 573 | 2 763 | 3 373 | 2 644 |
| 5199 | 5199 | Nondurable goods, n.e.c. ----- | 12 375 | (NA) | 11 533 | (NA) |

APPENDIX H.

Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

| 1987 SIC (used for 1987 census reports) | | 1972 SIC (used for 1972, 1977, and 1982 census reports) | |
|---|---|---|---|
| Code | Title | Code | Title |
| 5013 | Motor vehicle supplies and new parts..... | 5013 pt. | Automotive parts and supplies (except used) |
| 5015 | Motor vehicle parts, used..... | 5013 pt. 5931 pt. | Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail) |
| 5023 | Home furnishings ¹ | 5023 | Home furnishings ¹ |
| 5032 | Brick, stone, and related construction materials | 5039 | Construction materials, n.e.c. |
| 5033 | Roofing, siding, and insulation materials | | |
| 5039 | Construction materials, n.e.c. | | |
| 5044 | Office equipment | 5081 | Commercial machines and equipment |
| 5045 | Computers and computer peripheral equipment and software | | |
| 5046 | Commercial equipment, n.e.c. | | |
| 5047 | Medical, dental, and hospital equipment and supplies | 5086 | Professional equipment and supplies |
| 5048 | Ophthalmic goods | | |
| 5049 | Professional equipment and supplies, n.e.c. | | |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 5063 pt. | Electrical apparatus and equipment, wiring supplies, and construction materials ² |
| 5065 | Electronic parts and equipment, n.e.c. | 5065 5063 pt. | Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials ³ |
| 5082 | Construction and mining (except petroleum) machinery and equipment ¹ | 5082 | Construction and mining machinery and equipment |
| 5084 | Industrial machinery and equipment | 5084 5063 pt. | Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials ⁴ |
| 5091 | Sporting and recreational goods and supplies ¹ | 5041 | Sporting and recreational goods and supplies |
| 5092 | Toys and hobby goods and supplies ¹ | 5042 | Toys and hobby goods and supplies |
| 5094 | Jewelry, watches, precious stones, and precious metals ¹ | 5094 | Jewelry, watches, diamonds, and other precious stones ¹ |
| 5099 | Durable goods, n.e.c. | 5099 5199 pt. | Durable goods, n.e.c. Nondurable goods, n.e.c. ⁵ |
| 5112 | Stationery and office supplies ¹ | 5112 | Stationery supplies ¹ |
| 5131 | Piece goods, notions, and other dry goods | 5133 5134 | Piece goods (woven fabrics) Notions and other dry goods |
| 5142 | Packaged frozen foods ¹ | 5142 | Frozen foods ¹ |
| 5143 | Dairy products, except dried or canned ¹ | 5143 | Dairy products ¹ |
| 5153 | Grain and field beans ¹ | 5153 | Grain ¹ |
| 5159 | Farm-product raw materials, n.e.c. | 5152 5159 | Cotton Farm-product raw materials, n.e.c. |
| 5162 | Plastics materials and basic forms and shapes | 5161 | Chemicals and allied products |
| 5169 | Chemicals and allied products, n.e.c. | | |
| 5192 | Books, periodicals, and newspapers | 5199 | Nondurable goods, n.e.c. ⁶ |
| 5193 | Flowers, nursery stock, and florists' supplies | | |
| 5199 | Nondurable goods, n.e.c. | | |

¹No change in content.

²Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

³Electrical communications equipment part only, now in SIC 5065.

⁴Electrical measuring and testing equipment part only, now in SIC 5084.

⁵General merchandise, durable part only, now in SIC 5099.

⁶All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.



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